



NEWS RELEASE

Hamilton Lane Announces Completion of Class A Common Stock Offering

9/12/2019

BALA CYNWYD, Pa., Sept. 12, 2019 (GLOBE NEWSWIRE) -- Private markets asset management firm Hamilton Lane Incorporated (NASDAQ: HLNE) ("Hamilton Lane") today announced the closing of an underwritten public offering by Hamilton Lane and two selling stockholders of 2,680,089 shares of its Class A common stock, in the aggregate, for gross proceeds of approximately \$162.4 million.

Hamilton Lane received approximately \$147.1 million in net proceeds from the sale of its shares and intends to use the proceeds to settle in cash exchanges of membership units in Hamilton Lane Advisors, L.L.C. held by certain of its members. Hamilton Lane did not receive any proceeds from the sale of shares by the selling stockholders.

Goldman Sachs & Co. LLC and J.P. Morgan Securities LLC acted as joint book-running managers and underwriters for the offering.

The offering was made pursuant to an effective shelf registration statement (Registration No. 333-227303), including a prospectus and related prospectus supplement, filed by Hamilton Lane with the Securities and Exchange Commission ("SEC"). These documents may be obtained for free by visiting the SEC's website at <http://www.sec.gov> or by contacting:

Goldman Sachs & Co. LLC
Attn: Prospectus Department
200 West Street
New York, New York 10282
Telephone: 1 (866) 471-2526,
Facsimile: (212) 902-9316
Email: prospectus-ny@ny.email.gs.com

J.P. Morgan Securities LLC
Attn: Prospectus Department
c/o Broadridge Financial Solutions
1155 Long Island Avenue
Edgewood, New York 11717
Telephone: (866) 803-9204

This press release shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of such state or jurisdiction.

About Hamilton Lane

Hamilton Lane (NASDAQ: HLNE) is a leading alternative investment management firm providing innovative private markets solutions to sophisticated investors around the world. Dedicated to private markets investing for 28 years, the firm currently employs approximately 375 professionals operating in offices throughout North America, Europe, Asia-Pacific, Latin America and the Middle East. With approximately \$473 billion in total assets under management and supervision as of June 30, 2019, Hamilton Lane offers a full range of investment products and services that enable clients to participate in the private markets asset class on a global and customized basis.

Forward-Looking Statements

Some of the statements in this release may constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Words such as “will,” “expect,” “believe,” “estimate,” “continue,” “anticipate,” “intend,” “plan” and similar expressions are intended to identify these forward-looking statements. Forward-looking statements discuss management’s current views with respect to, among other things, the expected use of proceeds. All forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause actual results to be materially different. For more information regarding the risks and uncertainties that we face, you should refer to the “Risk Factors” detailed in the prospectus and prospectus supplement related to the offering, as well as those in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended March 31, 2019 and in our subsequent reports filed from time to time with the SEC. The forward-looking statements included in this release are made only as of the date hereof. We undertake no obligation to update or revise any forward-looking statement as a result of new information or future events, except as otherwise required by law.

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Source: Hamilton Lane Incorporated

