

Hamilton Lane Expands Presence throughout DACH Region

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Appoints Martina Schliemann to Lead Business Development Efforts across Germany, Austria and Switzerland
MUNICH, Germany, Sept. 17, 2018 (GLOBE NEWSWIRE) -- Hamilton Lane (NASDAQ: HLNE) has expanded its presence in Germany, Austria and Switzerland, hiring Martina Schliemann as a Principal and Head of Business Development for that region.

Martina's last role was country manager for Germany and Austria at Muzinich & Co, Ltd. She was previously a Managing Director and Co-Head of Pensions and Insurance clients at Deutsche Asset Management. Martina will be based locally in the German market.

"As in other regions around the world, the private markets landscape throughout Germany, Austria and Switzerland continues to evolve, and we believe investors are increasingly looking to work with partners like Hamilton Lane to develop global and customized portfolios to help them navigate the growing opportunity set," said Mario Giannini, CEO at Hamilton Lane.

"We are pleased to welcome Martina to the team. Her appointment is a key next step for Hamilton Lane as we continue to build our presence in the DACH region. It will allow us to provide a deeper level of on-the-ground market coverage and a stronger understanding of the local dynamics, challenges and opportunities there," said Jim Strang, Managing Director and Head of EMEA at Hamilton Lane.

"I'm pleased to be joining the Hamilton Lane team and look forward to helping the company further grow its presence in the DACH region, as well as to help local LPs meet their long-term private markets goals," Schliemann said.

About Hamilton Lane

Hamilton Lane (NASDAQ: HLNE) is a leading alternative investment management firm providing innovative private markets solutions to sophisticated investors around the world. Dedicated to private markets investing for 27 years, the firm currently employs approximately 340 professionals operating in offices throughout the U.S., Europe, Asia-Pacific, Latin America and the Middle East. With more than \$471 billion in total assets under management and supervision as of June 30, 2018, Hamilton Lane offers a full range of investment products and services that enable clients to participate in the private markets asset class on a global and customized basis. For more information, please visit www.hamiltonlane.com or follow Hamilton Lane on Twitter: @hamilton_lane.

Forward-Looking Statements

Some of the statements in this release may constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Words such as “will,” “expect,” “believe” and similar expressions are used to identify these forward-looking statements. Forward-looking statements discuss management’s current expectations and projections relating to our financial position, results of operations, plans, objectives, future performance and business. All forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause actual results to be materially different, including risks relating to our ability to manage growth, fund performance, risk, changes in our regulatory environment and tax status; market conditions generally; our ability to access suitable investment opportunities for our clients; our ability to maintain our fee structure; our ability to attract and retain key employees; our ability to manage our obligations under our debt agreements; defaults by clients and third-party investors on their obligations to us; our ability to comply with investment guidelines set by our clients; our ability to consummate planned acquisitions and successfully integrate the acquired businesses with ours; and our ability to receive distributions from Hamilton Lane Advisors, L.L.C. to fund our payment of dividends, taxes and other expenses.

The foregoing list of factors is not exhaustive. For more information regarding these risks and uncertainties as well as additional risks that we face, you should refer to the “Risk Factors” detailed in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended March 31, 2018 and in our subsequent reports filed from time to time with the Securities and Exchange Commission. The forward-looking statements included in this release are made only as of the date hereof. We undertake no obligation to update or revise any forward-looking statement as a result of new information or future events, except as otherwise required by law.

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