

Hamilton Lane Incorporated Reports First Quarter Fiscal 2019 Results

8/7/2018

BALA CYNWYD, Pa., Aug. 07, 2018 (GLOBE NEWSWIRE) -- Leading private markets asset management firm Hamilton Lane Incorporated (NASDAQ: HLNE) today reported results for its first fiscal quarter ended June 30, 2018.

Hamilton Lane CEO Mario Giannini commented: "We are off to a strong start to the new fiscal year, as we continued to deliver compelling solutions to our expanding and diverse client base. At the same time, we grew our asset footprint to a new high of more than \$471 billion, an increase of over 30% compared to the prior year period.

Looking ahead, we believe we are well positioned to drive growth and further shareholder value through our continued commitment to exceeding clients' expectations, fostering new client relationships, growing our existing funds while opportunistically introducing new products, and expanding our technology initiatives."

Hamilton Lane issued a full detailed presentation of its first quarter results, which can be viewed at <http://ir.hamiltonlane.com>.

Dividend

Hamilton Lane has declared a quarterly dividend of \$0.2125 per share of Class A common stock to record holders at the close of business on September 14, 2018. This dividend will be paid on October 4, 2018.

Conference Call

Hamilton Lane will discuss first quarter fiscal 2019 results in a webcast and conference call today, Tuesday, August 7, 2018, at 11:00 a.m. Eastern Time. The call will be broadcast live via a webcast, which may be accessed on Hamilton Lane's **Investor Relations website**. The call may also be accessed by dialing (866) 393-4306 inside the U.S.,

or (734) 385-2616 for international callers. The conference ID is 4378298.

A replay of the webcast will be available approximately two hours after the live broadcast for a period of one year and can be accessed in the same manner as the live webcast at the Hamilton Lane Investor Relations website.

About Hamilton Lane

Hamilton Lane (NASDAQ: HLNE) is a leading alternative investment management firm providing innovative private markets solutions to sophisticated investors around the world. Dedicated to private markets investing for 27 years, the firm currently employs approximately 340 professionals operating in offices throughout the U.S., Europe, Asia-Pacific, Latin America and the Middle East. With more than \$471 billion in total assets under management and supervision as of June 30, 2018, Hamilton Lane offers a full range of investment products and services that enable clients to participate in the private markets asset class on a global and customized basis. For more information, please visit www.hamiltonlane.com or follow Hamilton Lane on Twitter: @hamilton_lane.

Forward-Looking Statements

Some of the statements in this release may constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Words such as “will,” “expect,” “believe” and similar expressions are used to identify these forward-looking statements. Forward-looking statements discuss management’s current expectations and projections relating to our financial position, results of operations, plans, objectives, future performance and business. All forward-looking statements are subject to known and unknown risks, uncertainties and other important factors that may cause actual results to be materially different, including risks relating to our ability to manage growth, fund performance, risk, changes in our regulatory environment and tax status; market conditions generally; our ability to access suitable investment opportunities for our clients; our ability to maintain our fee structure; our ability to attract and retain key employees; our ability to manage our obligations under our debt agreements; defaults by clients and third-party investors on their obligations to us; our ability to comply with investment guidelines set by our clients; our ability to consummate planned acquisitions and successfully integrate the acquired businesses with ours; and our ability to receive distributions from Hamilton Lane Advisors, L.L.C. to fund our payment of dividends, taxes and other expenses.

The foregoing list of factors is not exhaustive. For more information regarding these risks and uncertainties as well as additional risks that we face, you should refer to the “Risk Factors” detailed in Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended March 31, 2018 and in our subsequent reports filed from time to time with the Securities and Exchange Commission. The forward-looking statements included in this release are made only as of the date hereof. We undertake no obligation to update or revise any forward-looking statement as

a result of new information or future events, except as otherwise required by law.

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