

November 18, 2025

# 2025 INVESTOR DAY

• APTIV •

# Forward Looking Statements

This presentation, as well as other statements made by Aptiv PLC (the “Company”), contain forward-looking statements that reflect, when made, the Company’s current views with respect to current events, certain investments and acquisitions and financial performance. Such forward-looking statements are subject to many risks, uncertainties and factors relating to the Company’s operations and business environment, which may cause the actual results of the Company to be materially different from any future results. All statements that address future operating, financial or business performance or the Company’s strategies or expectations are forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, the following: global and regional economic conditions, including conditions affecting the credit market; global inflationary pressures; uncertainties created by the conflict between Ukraine and Russia, and its impacts to the European and global economies and our operations in each country; uncertainties created by the conflicts in the Middle East and their impacts on global economies; fluctuations in interest rates and foreign currency exchange rates; the cyclical nature of global automotive sales and production; the potential disruptions in the supply of and changes in the competitive environment for raw material and other components integral to the Company’s products, including the ongoing semiconductor supply shortage; the Company’s ability to maintain contracts that are critical to its operations; potential changes to beneficial free trade laws and regulations, such as the United States-Mexico-Canada Agreement; the effects of significant increases in trade tariffs, import quotas and other trade restrictions or actions, including retaliatory responses to such actions; changes to tax laws; future significant public health crises; the ability of the Company to integrate and realize the expected benefits of recent transactions; the ability of the Company to achieve the intended benefits from, or to complete, the proposed separation of its Electrical Distribution Systems business; the ability of the Company to attract, motivate and/or retain key executives; the ability of the Company to avoid or continue to operate during a strike, or partial work stoppage or slow down by any of its unionized employees or those of its principal customers; and the ability of the Company to attract and retain customers. Additional factors are discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s filings with the Securities and Exchange Commission. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect the Company. It should be remembered that the price of the ordinary shares and any income from them can go down as well as up. Aptiv disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except as may be required by law.

# Use of Non-GAAP Financial Information

This presentation contains information about the Company's financial results which are not presented in accordance with GAAP, including adjusted revenue CAGR, free cash flow, adjusted EBITDA and adjusted EPS. Management believes the non-GAAP financial measures used in this presentation are useful to both management and investors in their analysis of the Company's financial position, results of operations and liquidity. In particular, management believes that each of adjusted revenue CAGR, free cash flow, adjusted EBITDA and adjusted EPS is a useful measure in assessing the Company's ongoing financial performance that, when reconciled to the corresponding GAAP measure, provides improved comparability between periods through the exclusion of certain items that management believes are not indicative of the Company's core operating performance and that may obscure underlying business results and trends. Management also uses these non-GAAP financial measures for internal planning and forecasting purposes. Such non-GAAP financial measures are reconciled to the most directly comparable GAAP financial measures in the attached supplemental schedules in the appendix. Non-GAAP measures should not be considered in isolation or as a substitute for our reported results prepared in accordance with GAAP and, as calculated, may not be comparable to other similarly titled measures of other companies.

# Agenda and Speakers

| SEGMENT                                    | SPEAKER           |
|--------------------------------------------|-------------------|
| Welcome                                    | Betsy Frank       |
| Strategic Overview                         | Kevin P. Clark    |
| Intelligent Systems Overview               | Javed Khan        |
| Engineered Components Overview             | Joseph R. Massaro |
| Aptiv Financials                           | Varun Laroyia     |
| Break                                      | -                 |
| Electrical Distribution Systems Overview   | Joseph T. Liotine |
| Electrical Distribution Systems Financials | Varun Laroyia     |
| Q&A                                        | All Speakers      |
| Conclusion and Lunch                       | -                 |



**Kevin P. Clark**  
Chair and Chief Executive Officer



**Varun Laroyia**  
Executive Vice President and  
Chief Financial Officer



**Javed Khan**  
Executive Vice President and  
President, Intelligent Systems



**Joseph R. Massaro**  
Vice Chair and President,  
Engineered Components



**Joseph T. Liotine**  
Executive Vice President and President,  
Electrical Distribution Systems



November 18, 2025

# STRATEGIC OVERVIEW

## 2025 Investor Day

**Kevin P. Clark**

Chair and Chief Executive Officer

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# Introduction

## OVERVIEW OF TODAY'S PRESENTATION



Context on Aptiv and the markets in which we operate



Strategy, business model, and next steps in creating shareholder value



Overview of Electrical Distribution Systems (EDS)



Strategic update on New Aptiv

# Proven Strategy and Resilient Business Model

LONG TRACK RECORD OF DISCIPLINED EXECUTION CREATING SHAREHOLDER VALUE



**Built a comprehensive product portfolio** of optimized hardware and software solutions that capitalize on key secular trends

**Expanded into other end markets** by leveraging proven automotive portfolio and capabilities, strengthened through strategic acquisitions

**Created a robust operating model** that aligns commercial, engineering, manufacturing, and supply chain capabilities

**Created shareholder value** through earnings growth and disciplined capital allocation

# Automotive Trends: Same Direction, Different Pace

WHILE TIMING HAS SHIFTED, KEY GROWTH DRIVERS REMAIN INTACT

## DIVERGENT GROWTH OPPORTUNITIES

Aptiv Automotive Total Addressable Market (TAM), \$ Billions

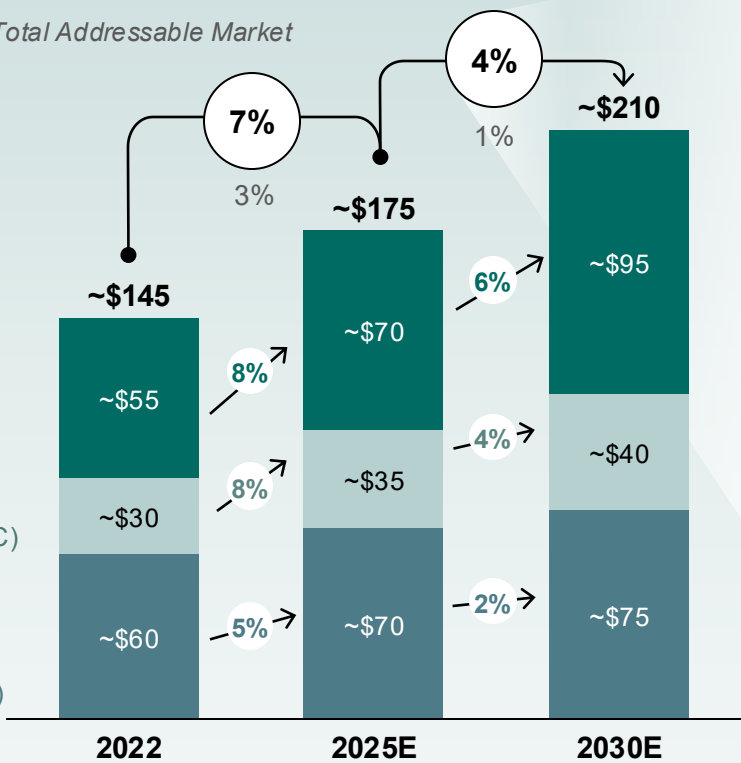
### TAM CAGR

Vehicle  
Production CAGR

Intelligent  
Systems (IS)

Engineered  
Components (EC)

Electrical  
Distribution  
Systems (EDS)



## TRENDS CONTINUE TO DRIVE GROWTH ABOVE PRODUCTION

1%

### Vehicle Production

- Global production expected to remain muted through 2030E
- China expected to slow to 1% from 2025-2030E vs. 7% in 2022-2025E

### xEV Penetration

- Slower BEV penetration in North America and Europe
- Strong BEV and PHEV growth in China

### Software-Defined E/E Architecture Penetration

- Slower transition in North America and Europe
- Zonal architectures remain north star for most OEMs

+3%

### ADAS + In-Cabin Feature Penetration

- Accelerated growth in L2 and above, led by China
- Continued mix shift to higher ADAS levels (L2+/L2++/L3)
- Growing penetration of other software-defined features (e.g., advanced digital cockpits, in-cabin sensing)

# Leading to Different Opportunities and Strategies

REQUIRES DIFFERENT CAPITAL ALLOCATION PRIORITIES

|                                      | <b>INTELLIGENT SYSTEMS</b><br><i>Formerly: Advanced Safety &amp; User Experience</i>                                                                                                                                                                                                  | + | <b>ENGINEERED COMPONENTS</b> | <b>ELECTRICAL DISTRIBUTION SYSTEMS</b>                                                                                                                                                                                      |
|--------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>BUSINESS ORIENTATION</b>          | Product innovation, amplified by robust operating model                                                                                                                                                                                                                               |   |                              | Process innovation, executed at global scale                                                                                                                                                                                |
| <b>AUTOMOTIVE OPPORTUNITY</b>        | Driven by software-defined features, next-gen architectures, and electrification                                                                                                                                                                                                      |   |                              | Driven by content growth and electrification                                                                                                                                                                                |
| <b>OTHER END MARKET OPPORTUNITY</b>  | Established position, with opportunity to further penetrate multiple markets                                                                                                                                                                                                          |   |                              | Early stages of penetrating target markets                                                                                                                                                                                  |
| <b>CAPITAL ALLOCATION PRIORITIES</b> | <ul style="list-style-type: none"><li>• Organic and inorganic investments to:<ul style="list-style-type: none"><li>– Further enhance and expand product portfolio</li><li>– Strengthen position in other end markets</li></ul></li><li>• Return excess cash to shareholders</li></ul> |   |                              | <ul style="list-style-type: none"><li>• Increase efficiency through further process automation</li><li>• Return cash to shareholders through dividends</li><li>• Pursue bolt-on M&amp;A to drive additional scale</li></ul> |

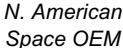


# Resulting in Next Phase of Strategic Portfolio Evolution

SPIN-OFF OF EDS SEGMENT CREATES TWO WELL POSITIONED PUBLIC COMPANIES

## New Aptiv

Leading provider of hardware and software solutions from sensor to cloud

| Segments                       | Intelligent Systems<br>Engineered Components                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                        |
|--------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
|                                | 2025E                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2028E                  |
| Revenue <sup>1</sup>           | \$12.4B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$14-\$15B             |
| EBITDA <sup>2</sup> Margin     | 19%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | ~21%                   |
| Cumulative FCF <sup>3</sup>    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | ~\$4B<br>(2026E-2028E) |
| Example Customers <sup>4</sup> |   <br>  <br>  <br> |                        |

## Electrical Distribution Systems

Leading provider of low- and high-voltage power, signal, and data distribution solutions

| Segments                       | Electrical Distribution Systems                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                        |
|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
|                                | 2025E                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 2028E                  |
| Revenue <sup>1</sup>           | \$8.6B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | ~\$10B                 |
| EBITDA <sup>2</sup> Margin     | 10%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | ~12%                   |
| Cumulative FCF <sup>3</sup>    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | ~\$1B<br>(2026E-2028E) |
| Example Customers <sup>4</sup> |   <br>   <br>   |                        |

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Note: 1. 2025E Revenue between New Aptiv and EDS will not sum to established 2025E Total Aptiv revenue guidance midpoint provided at 3Q 2025 Earnings due to eliminations between segments. 2. EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP. 3. Free cash flow defined as Operating cash flow less Capital expenditures. See Appendix for detail and reconciliation to US GAAP. 4. Customers cited for New Aptiv and EDS are illustrative, not exhaustive.

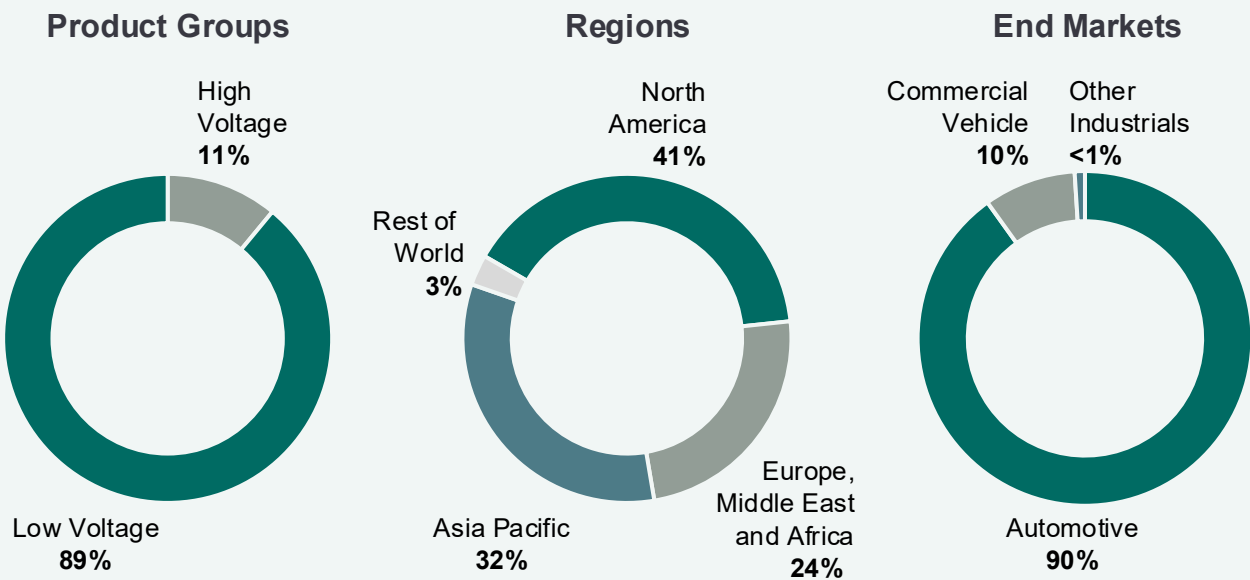
# EDS Overview

LEADING PROVIDER OF LOW- AND HIGH-VOLTAGE SIGNAL, POWER, AND DATA DISTRIBUTION SOLUTIONS

## KEY METRICS



## 2025E REVENUE | \$8.6B



Notes: 1. 2025E, Represents % of annual revenue attributable to top 25 global vehicle programs, of which EDS has content on 21. 2. 2025E, Represents % of revenue not attributable to Build to Print (BtP) architectures.

# EDS Competitive Advantage

GLOBAL SCALE AND DIFFERENTIATED FULL-SERVICE CAPABILITIES

## ARCHITECTURE OPTIMIZATION

Deep technical expertise and proprietary tools enabling **full systems architecture solutions**

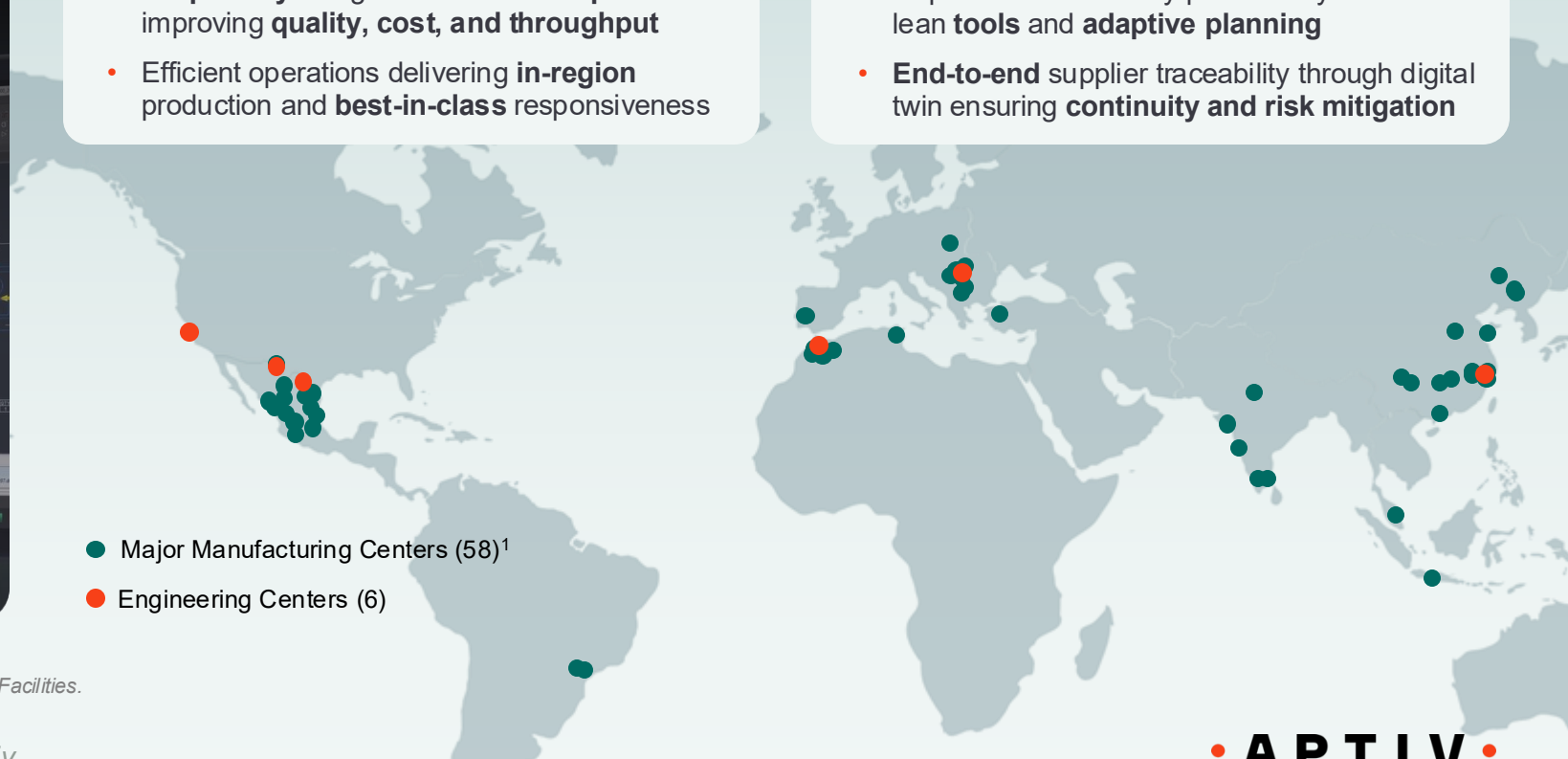
Ability to **create customer value** with full-service solutions or build-to-print enhancements

## Global Scale MANUFACTURING

- **Proprietary** design and automation **processes** improving **quality, cost, and throughput**
- Efficient operations delivering **in-region** production and **best-in-class** responsiveness

## Resilient, Integrated, Localized SUPPLY CHAIN

- Rapid order-to-delivery powered by **advanced lean tools** and **adaptive planning**
- **End-to-end** supplier traceability through digital twin ensuring **continuity and risk mitigation**

- 
- Major Manufacturing Centers (58)<sup>1</sup>
  - Engineering Centers (6)

Note: 1. Major Manufacturing Centers are a sub-category of Manufacturing Facilities.

# EDS Business Priorities Post Separation

UNLOCKING VALUE FOR SHAREHOLDERS AS AN INDEPENDENT COMPANY



## **FURTHER STRENGTHEN MARKET LEADING POSITION**

- Increase share by leveraging full-service capabilities and best-in-class operating model
- Leverage scale and capabilities in Automotive and other high-value end markets



## **CONTINUE TO OPTIMIZE COST STRUCTURE**

- Leverage design capabilities and tools to expand automation deployment
- Continue to optimize manufacturing footprint



## **CONSISTENTLY DELIVER STRONG FINANCIAL RESULTS**

- Sustain Automotive revenue growth and strategically augment in target end markets
- Leverage scale for strong free cash flow generation



## **DELIVER INCREMENTAL VALUE THROUGH DISCIPLINED CAPITAL DEPLOYMENT**

- Competitive dividend to shareholders, with excess cash towards share repurchases
- Invest in organic and inorganic growth opportunities

# New Aptiv Overview

LEADING PROVIDER OF HARDWARE AND SOFTWARE SOLUTIONS FROM SENSOR TO CLOUD

## KEY METRICS



Revenue from markets outside Automotive

**\$2.9B**  
(24%)



Revenue from Software & Services<sup>1</sup>

**\$0.6B**  
(5%)



Revenue from customers shared between IS and EC<sup>2</sup>

**>75%**



Content on top platforms

Automotive

**10/10**  
Vehicle platforms

Commercial Aerospace

**10/10**  
Aircraft models

Telecom

**5/5**  
US / Europe operator networks

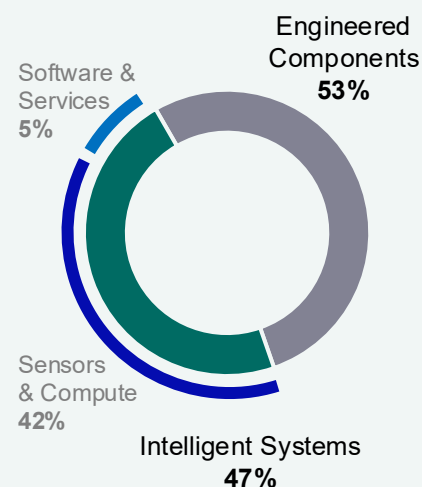


Patents granted and published applications

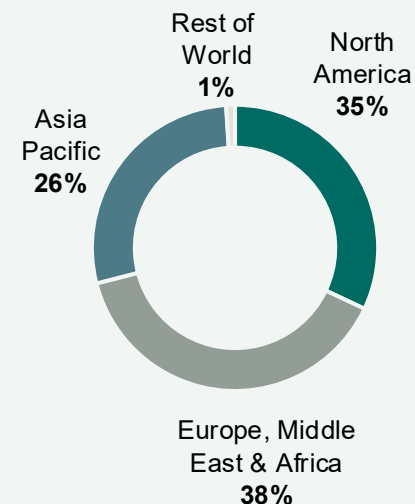
**>9K**

## 2025E REVENUE | \$12.4B

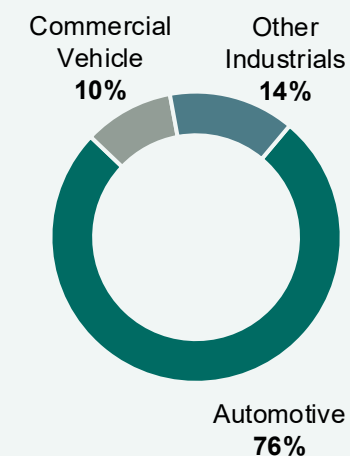
### Product Groups



### Regions



### End Markets



Notes: 1. 2025E, Does not include the value of embedded software and firmware sold in Sensors & Compute products.

2. IS – Intelligent Systems; EC – Engineered Components.



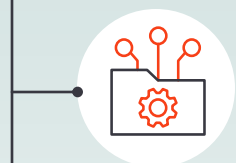
# Strategy Creating Long Term Value

NEW APTIV WELL POSITIONED ACROSS MULTIPLE END MARKETS



## SECULAR TRENDS DRIVING GROWTH OPPORTUNITY

- Automation, electrification, and digitalization transforming multiple end markets
- Converging customer needs for advanced software and hardware solutions



## DIFFERENTIATED PRODUCT PORTFOLIO POSITIONED TO CAPTURE GROWTH IN EXPANDED MARKET

- Enabling intelligence at the edge and end-to-end lifecycle management across multiple applications
- Relevance in Automotive and other end markets presents large and growing addressable opportunity



## BEST-IN-CLASS OPERATING MODEL INCREASING COMPETITIVE MOAT

- Commercial capabilities driving enhanced customer mix and broader market reach
- Operational excellence powered by industry-leading engineering, manufacturing, and supply chain capabilities



## EXECUTION DELIVERING ATTRACTIVE FINANCIAL PROFILE

- Accelerating revenue growth across end markets
- Margin expansion through revenue diversification, portfolio mix, and operational excellence

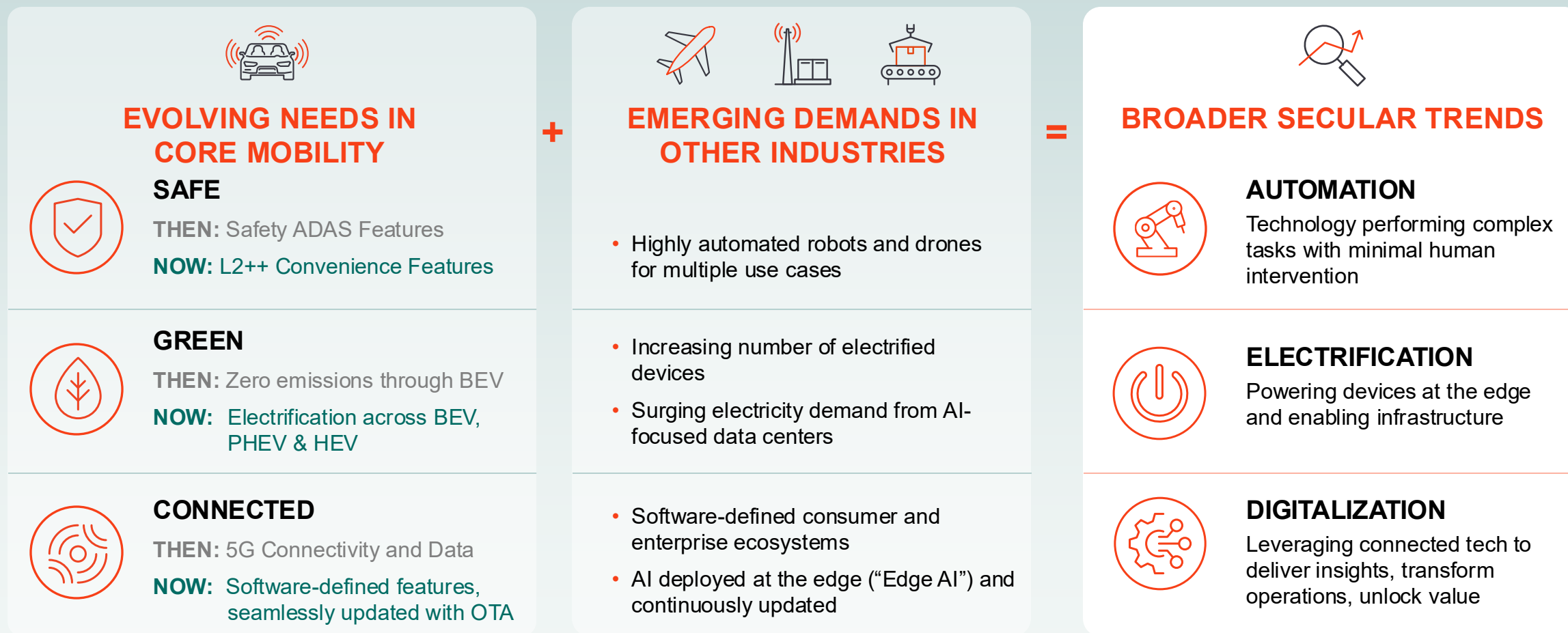


## FOCUSED CAPITAL ALLOCATION UNLOCKING SHAREHOLDER VALUE

- Continued organic and inorganic investment to strengthen portfolio and further penetrate other end markets
- Return excess capital to shareholders

# Secular Trends Transforming Multiple End Markets

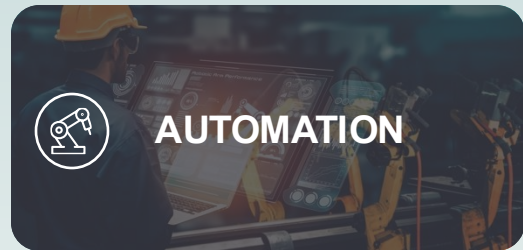
SHAPING CUSTOMER NEEDS ACROSS APPLICATIONS AND MARKETS



# Driving Demand for Optimized Software and Hardware

ACROSS A WIDE RANGE OF MISSION-CRITICAL APPLICATIONS

## BROADER SECULAR TRENDS...



## ... ACROSS MULTIPLE END MARKETS ...



Core  
Mobility



Aerospace  
& Defense



Telecom &  
Datacom



Diversified  
Industrial

## ... DRIVING DEMAND FOR INTELLIGENCE AT THE EDGE THROUGH:

### ADVANCED SOFTWARE (ON-DEVICE AND IN-CLOUD)

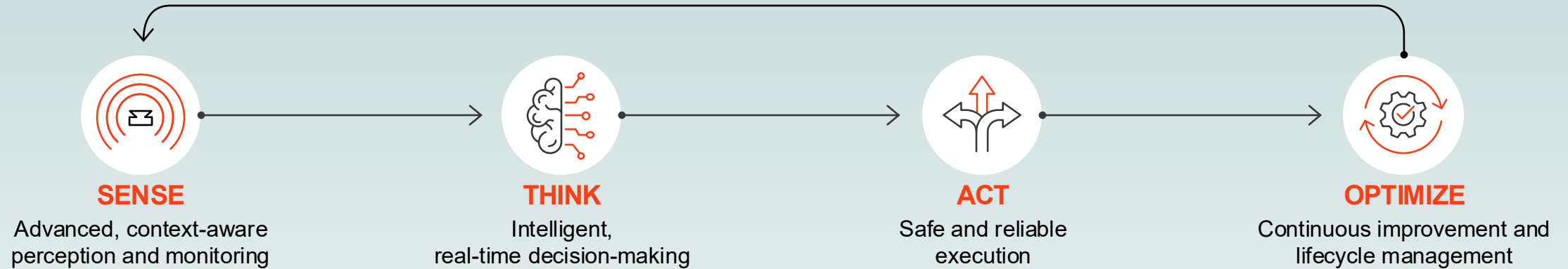
- Enabling and deploying adaptive, real-time intelligence in physical systems
- Open-architecture and modularity to support interoperability and scalability
- Secure by design with continuous safety certification

### OPTIMIZED HARDWARE

- Flexible and scalable to meet growing power, data, and processing demands
- Optimized size, weight, and power without sacrificed performance or durability
- Designed to enable automation across the value chain for quality and efficiency

# Comprehensive Portfolio Enables Intelligence at the Edge

ENABLING SOLUTIONS TO SENSE, THINK, ACT, AND OPTIMIZE



## SOFTWARE & SERVICES

AI/ML- powered solutions spanning edge to cloud, supported by deep integration expertise



## SENSORS & COMPUTE

Radars & cameras enabling advanced perception at the edge, high-performance compute platforms for edge AI



## ENGINEERED COMPONENTS

Connection systems for low- and high-power and low- and high-speed applications

# Investing to Enhance Portfolio of End Market Solutions

ADDRESSING MISSION-CRITICAL USE CASES TODAY, WHILE INVESTING IN EMERGING OPPORTUNITIES

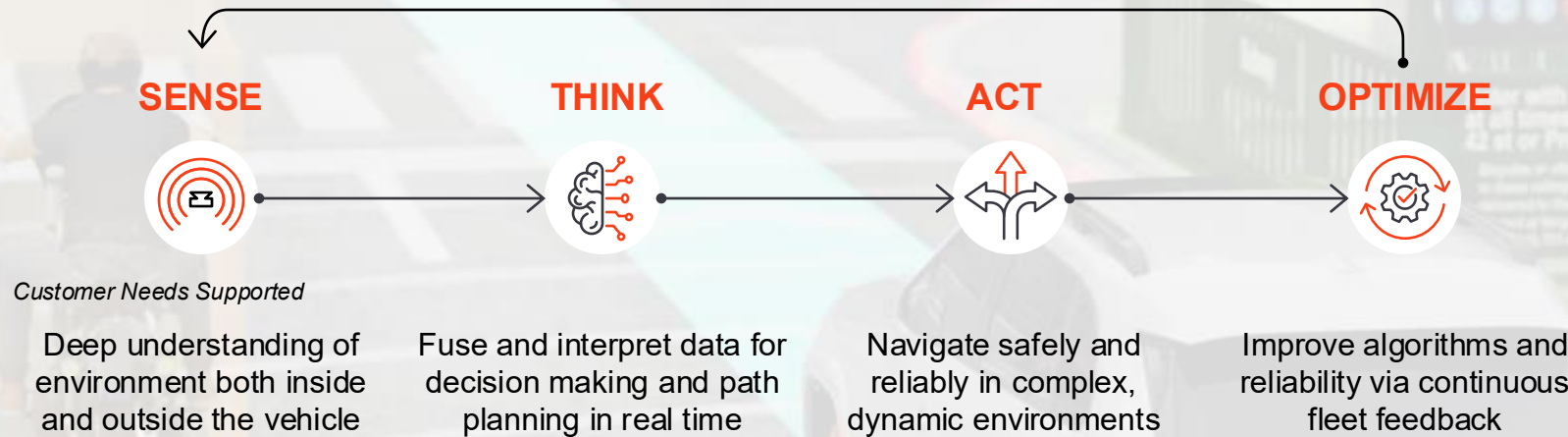
|                       | Non-Automotive                                                                                              |                                                                                                                |                                                                                                               |                                                                                                                      |                                                                                                          |
|-----------------------|-------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
|                       | Core Mobility                                                                                               |                                                                                                                | Other Industrials                                                                                             |                                                                                                                      |                                                                                                          |
|                       | <br>Automotive             | <br>Commercial Vehicle        | <br>Diversified Industrial | <br>Aerospace & Defense           | <br>Telecom & Datacom |
| 2025E Revenue         | ~\$9.5B                                                                                                     | ~\$1.2B                                                                                                        | ~\$1.0B                                                                                                       | ~\$0.4B                                                                                                              | ~\$0.3B                                                                                                  |
| Software & Services   |                            |                               |                            |                                   |                       |
| Sensors & Compute     |                           |                              |                           |                                  |                      |
| Engineered Components |                          |                             |                          |                                 |                     |
|                       |  Comprehensive Offerings |  Select / Feature Offerings |  Early Wins / Investing  |  Potential Future Opportunities |                                                                                                          |

## INVESTING TO SUPPORT END MARKET DIVERSIFICATION

- **Enhance portfolio** to strengthen current market position and capture emerging applications
- **Expand certifications and regulatory approvals** to unlock new market opportunities
- **Expand go-to-market capabilities** to increase reach and penetration
- **Leverage ecosystem partnerships** to amplify channel access and solution sales

# Example | ADAS in Automotive

INDUSTRY LEADER IN SCALABLE, COST-EFFECTIVE, SOFTWARE-DEFINED SOLUTIONS



SOFTWARE & SERVICES

AI/ML Powered ADAS Software | VxWorks | Wind River Linux | Wind River Studio



SENSORS & COMPUTE

Radars, Cameras, and PULSE™ Sensors | ADAS Domain Controller



ENGINEERED COMPONENTS

Data & Power Connectors | Highly Engineered Cable Fastening & Protection

## VALUE DELIVERED

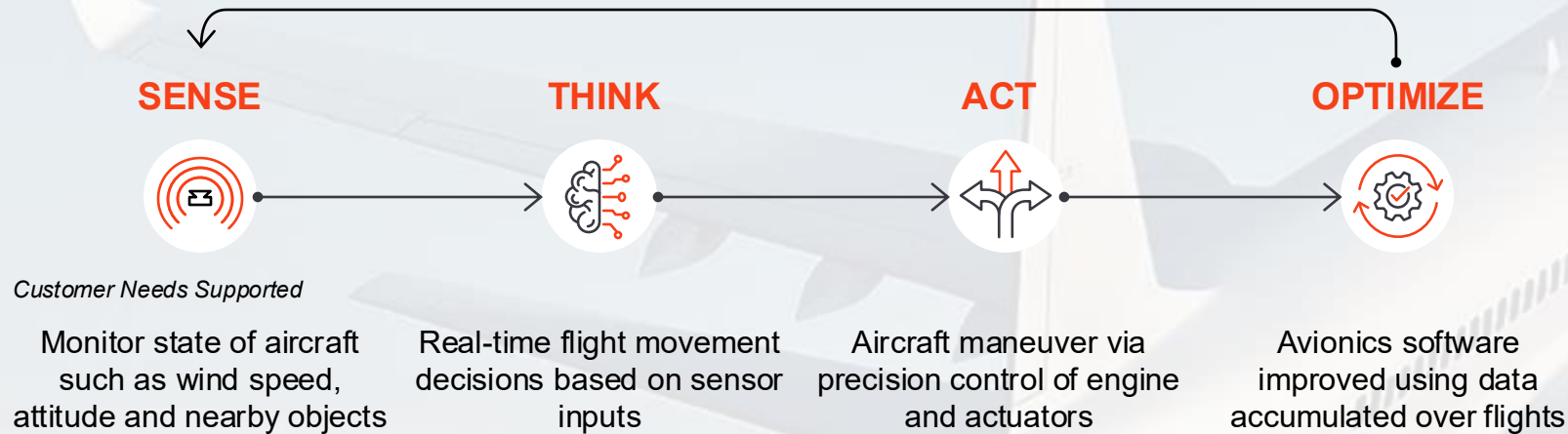
- Differentiated system performance across road types, weather conditions
- Seamless lifecycle management via OTA
- 15-30% cost savings vs. competition
- Flexibility on SoCs, with Aptiv software deployed on multiple solutions – including China-for-China
- Turnkey support and flawless launch; Over 4M L2+ systems shipped to date





# Example | Avionics in Commercial Aerospace

ENABLING PERFORMANCE OF MISSION-CRITICAL SYSTEMS UNDER MOST EXTREME CONDITIONS



 SOFTWARE & SERVICES  
VxWorks | Helix Hypervisor

Simulation Tools

 SENSORS & COMPUTE

 ENGINEERED COMPONENTS  
Connectors | RF<sup>1</sup> Cable Assemblies | Highly Engineered Cable Fastening & Protection

## VALUE DELIVERED

- Highest level of safety and reliability, across hardware and software
- Optimized size, weight, power, cost & speed via design collaboration and customization
- 50% faster path to certification, leveraging experience from 600+ safety programs
- Software aligned with industry standards to maximize interoperability and reuse (FACE 3.2<sup>2</sup>, MOSA<sup>3</sup>)

GENERAL DYNAMICS

AIRBUS

 Collins  
Aerospace

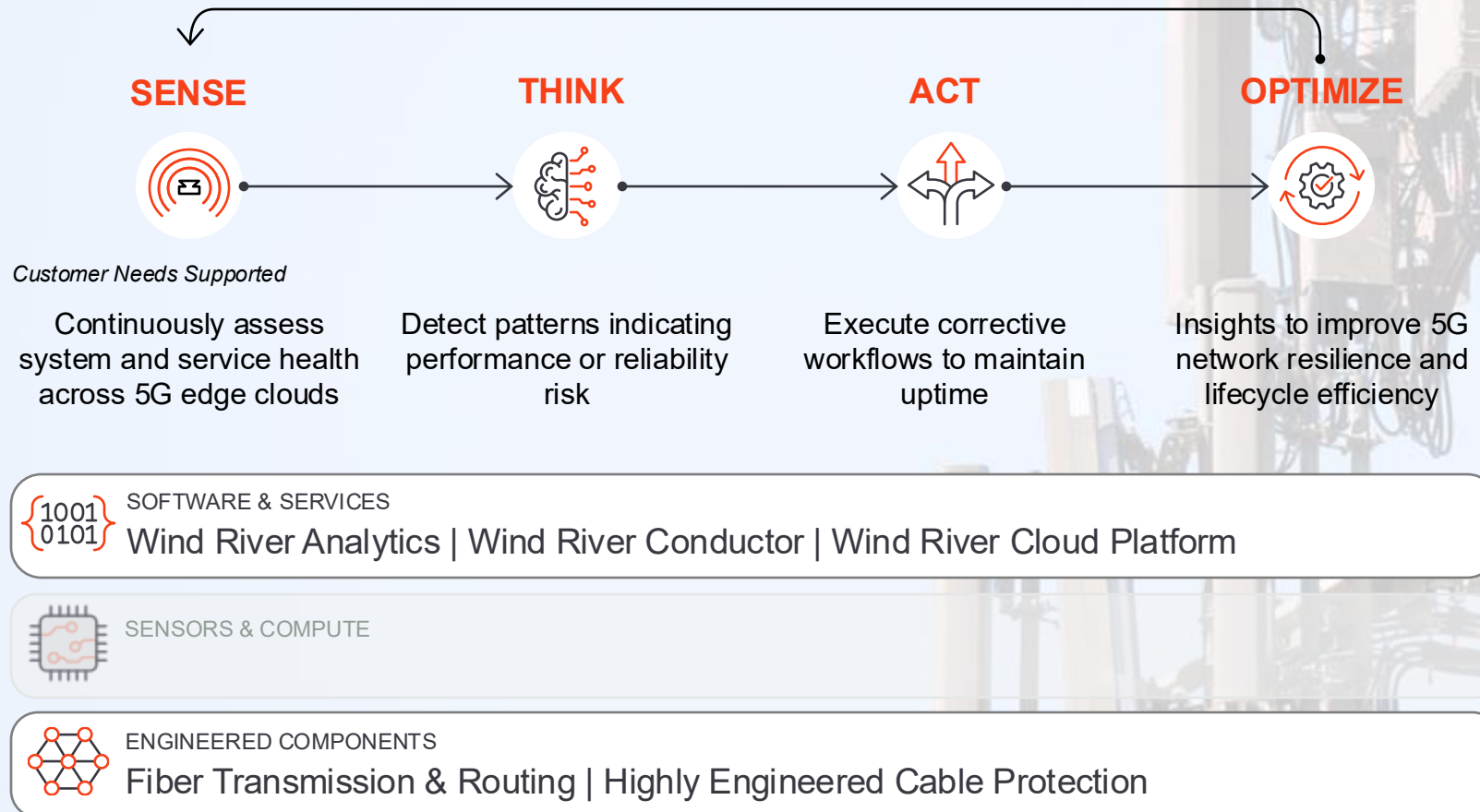
BOMBARDIER

 BOEING

Notes: 1. RF – Radio Frequency; 2. FACE – Future Airborne Capability Environment Edition 3.2 (FACE 3.2), a US military standard for portable and reusable software architecture for avionics systems; 3. MOSA – Modular Open Systems Approach.

# Example | 5G in Telecom

PROVIDING BACKBONE TO 5G INFRASTRUCTURE ENABLING SEPARATION OF SOFTWARE FROM HARDWARE



## VALUE DELIVERED

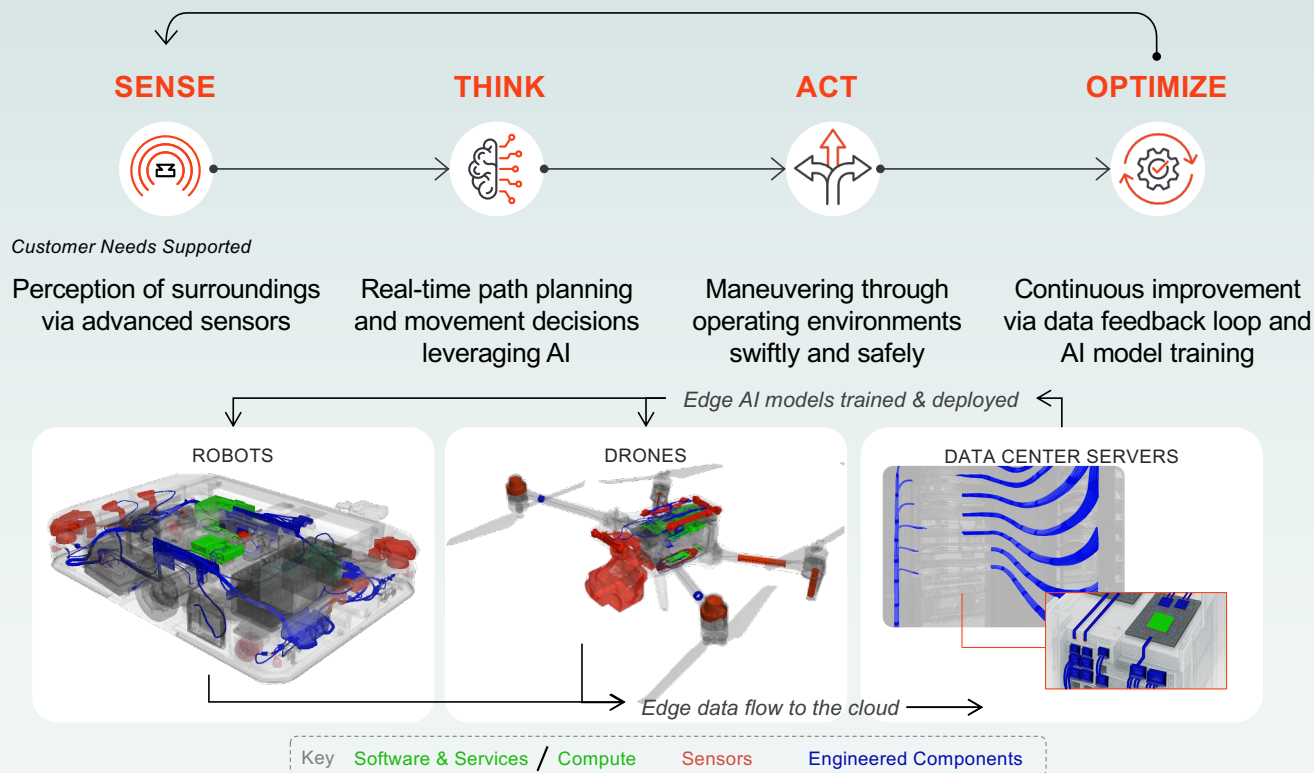
- Mission-critical reliability with up to six-nines (99.9999%) uptime, proven by large-scale 5G deployments in the field
- Streamlined and automated 5G network operations, cutting staff hours up to 90%
- Up to 75% lower total cost of ownership vs. competitive solutions
- Tech stack flexibility and freedom from vendor lock-in enabled by open-source platform

verizon<sup>✓</sup> TELUS

vodafone Telefonía

# Example | Enabling Future of Intelligence at the Edge

APTIV TECHNOLOGY TO ENABLE AI DEPLOYMENT IN EDGE DEVICES, AND AI TRAINING IN THE CLOUD



## ECOSYSTEM DELIVERING VALUE

Edge AI partners help drive faster, more efficient penetration into emerging end markets

servicenow

Capgemini

SiMa<sup>ai</sup>

DEEPM

Nota AI

ZEEDA

avassa

Latent AI

robust<sup>ai</sup>

BLACK BOX

SYNAPTRON  
analysis, automate, accelerate.

# Presenting Large and Growing Market Opportunity

BROADER END MARKET OPPORTUNITIES PROVIDE A TAILWIND FOR GROWTH AND MARGIN EXPANSION

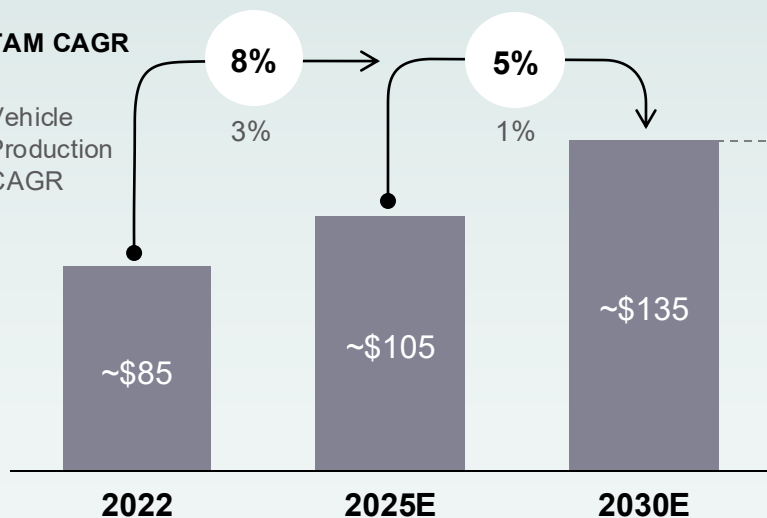
NEW APTIV HAS CONTINUED  
OPPORTUNITY IN **AUTOMOTIVE**...

... WITH UPSIDE IN **OTHER  
INDUSTRIES**

*New Aptiv Total Addressable Market (TAM)  
\$ Billions*

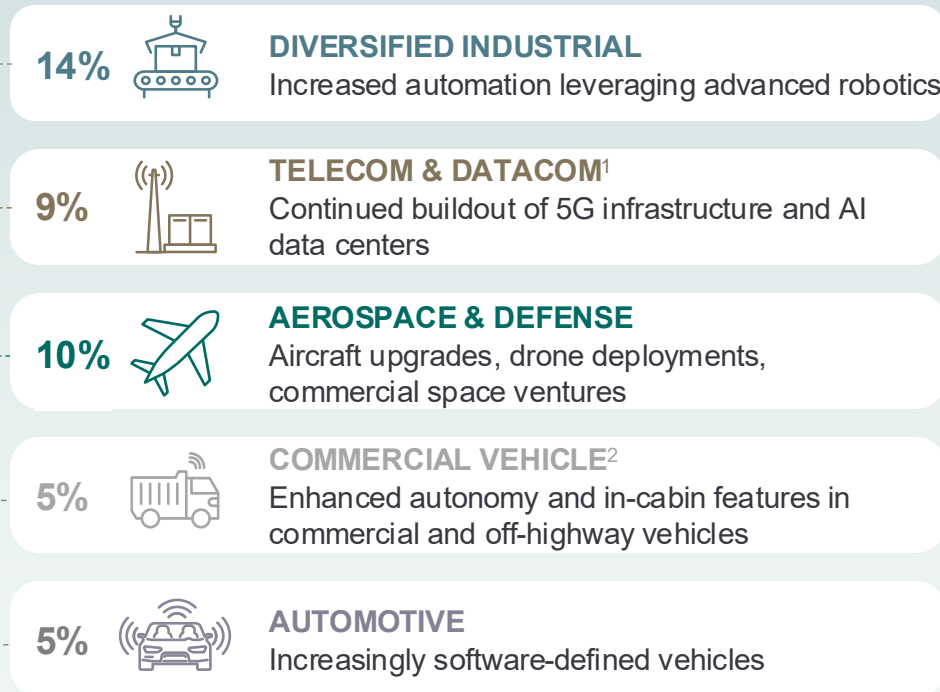
TAM CAGR

Vehicle  
Production  
CAGR



Note: 1. Datacom end market includes only data center servers. 2. Commercial Vehicle end market includes both on- and off-highway vehicles, as well as other transportation modalities that are smaller in market size, including marine, rail, and transit.

CAGR – 2025E-2030E



# Differentiating Through a Robust Operating Model

ENABLES APTIV TO DELIVER VALUE-ADD SOLUTIONS TO CUSTOMERS IN AUTOMOTIVE AND OTHER MARKETS



- Proactive engagement based on needs
- Account-based customer engagement
- Product-centric pursuits
- Winning with the winners



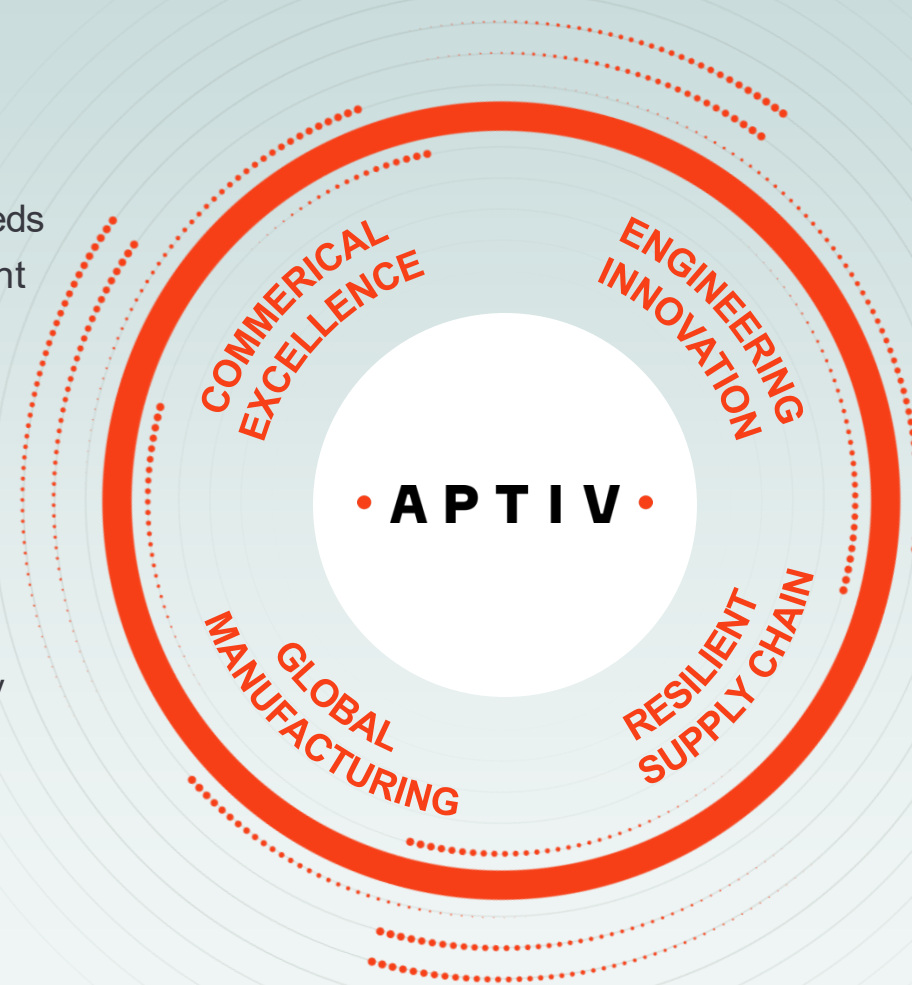
- Flawless quality and on-time delivery
- Global, cost-competitive footprint
- In-house tooling and analytics
- High levels of automation



- Open, modular, configurable products
- Optimized solutions at system level
- Integration, test & validation expertise
- Strategic footprint close to customers



- End-to-end supply visibility
- In-region, for-region supply
- Rapid qualification & replacement
- Strong ecosystem of strategic partners



# Industry-Leading Engineering & Systems Capabilities

DEVELOPING AND DELIVERING HIGH-PERFORMANCE, COST-EFFECTIVE, SCALABLE SOLUTIONS

## INNOVATIVE PRODUCT DEVELOPMENT

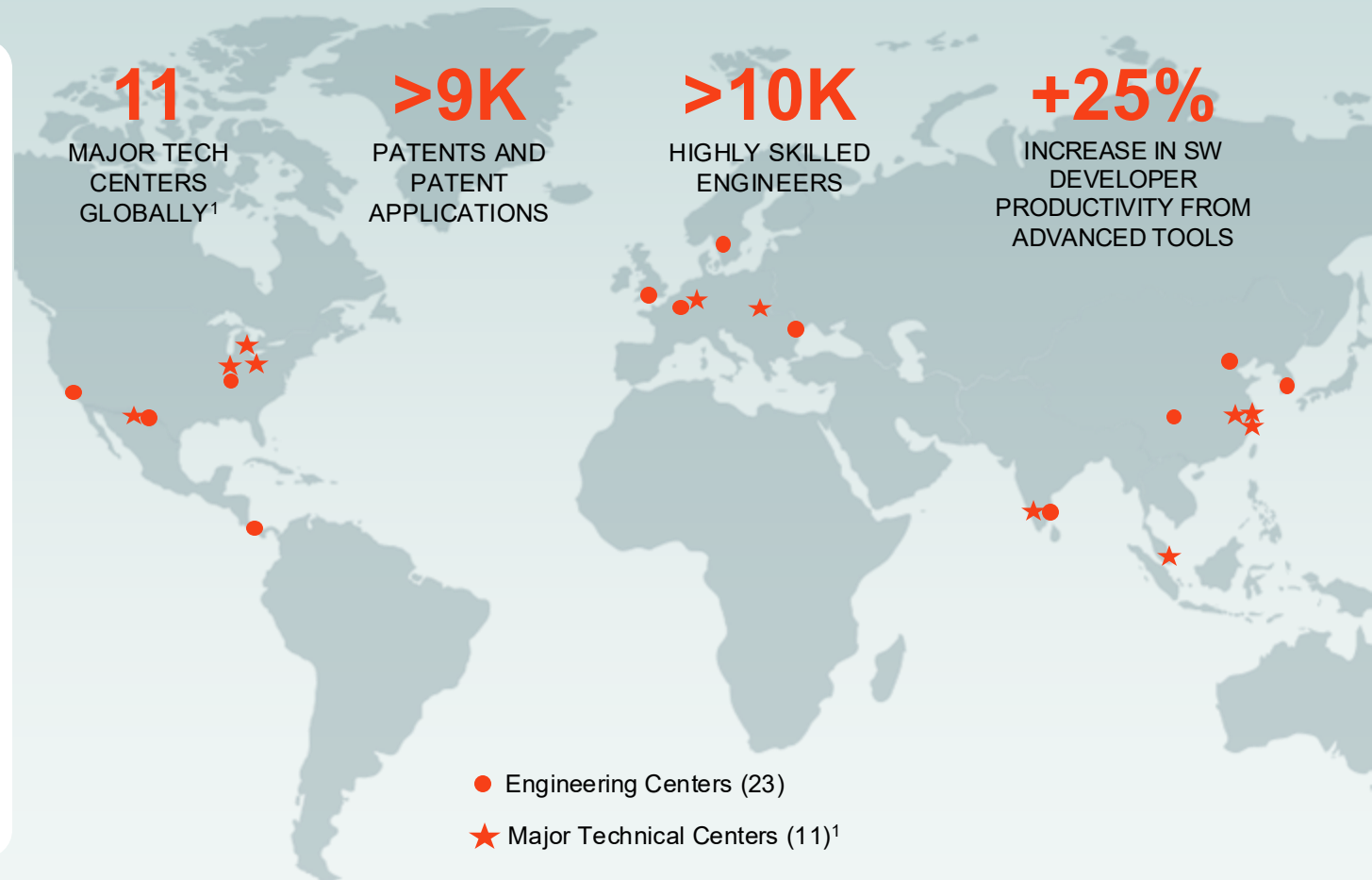
- Scalable, modular solutions built on deep customer insights
- Products and platforms delivering high performance, cost optimization, and open architecture for strategic flexibility

## 25+ YEAR OF EXPERIENCE IN SYSTEMS INTEGRATION, TEST, AND VALIDATION

- World-class labs and advanced simulation tools, supported by proprietary global test data
- Extensive cybersecurity and certification capabilities

## INDUSTRY-LEADING SOFTWARE FACTORY

- Cutting-edge DevSecOps toolchain with automated build, test, and deployment processes
- Advanced AI tools for requirements traceability, code generation, and test optimization



*Note: 1. Major Technical Centers are a sub-category of Engineering Centers.*



# Proactive, Resilient Supply Chain Management

TRACK RECORD OF PROACTIVELY MANAGING RISK AND NAVIGATING COMPLEX, MULTI-TIERED SUPPLY CHAINS

## ROBUST, FLEXIBLE GLOBAL SUPPLY NETWORK

- Enables ability to support customer-specific initiatives, including in-region, for-region content
- Unlocks continuous optimization of product BOMs<sup>1</sup> through design improvements and VAVE<sup>2</sup>
- Strengthens ability to mitigate cross-border tariff risks

## PROPRIETARY END-TO-END DIGITAL TWIN

- Multi-level mapping of entire supply chain, including sub-suppliers
- Systematic evaluations of product BOM “health,” including technological and geopolitical risk
- AI-enabled risk sensing to inform dual sourcing, inventories
- Strong track record of navigating supply disruptions and keeping customers connected

**95%**  
PARTS COVERAGE  
UNDER DIGITAL TWIN

**>50**  
GLOBAL RISK EVENTS  
MITIGATED SINCE 2022 WITH  
ZERO LOST PRODUCTION DAYS

**95%**  
SUPPLIER VISIBILITY TO AT  
LEAST TIER 3 LEVEL

**16**  
OEM CUSTOMERS ENGAGED  
WITH SUPPLY CHAIN RESILIENCY  
ASSESSMENTS<sup>3</sup>

Notes: 1. BOM – Bill of Materials. 2. VAVE – Value Analysis / Value Engineering. 3. Resiliency assessments include BOM health checks and sub-tier visibility mapping.

# Global Manufacturing Scale and Regional Execution

PROCESS EXCELLENCE DRIVING FLAWLESS QUALITY AND COST OPTIMIZATION

## BEST-IN-CLASS OPERATIONS

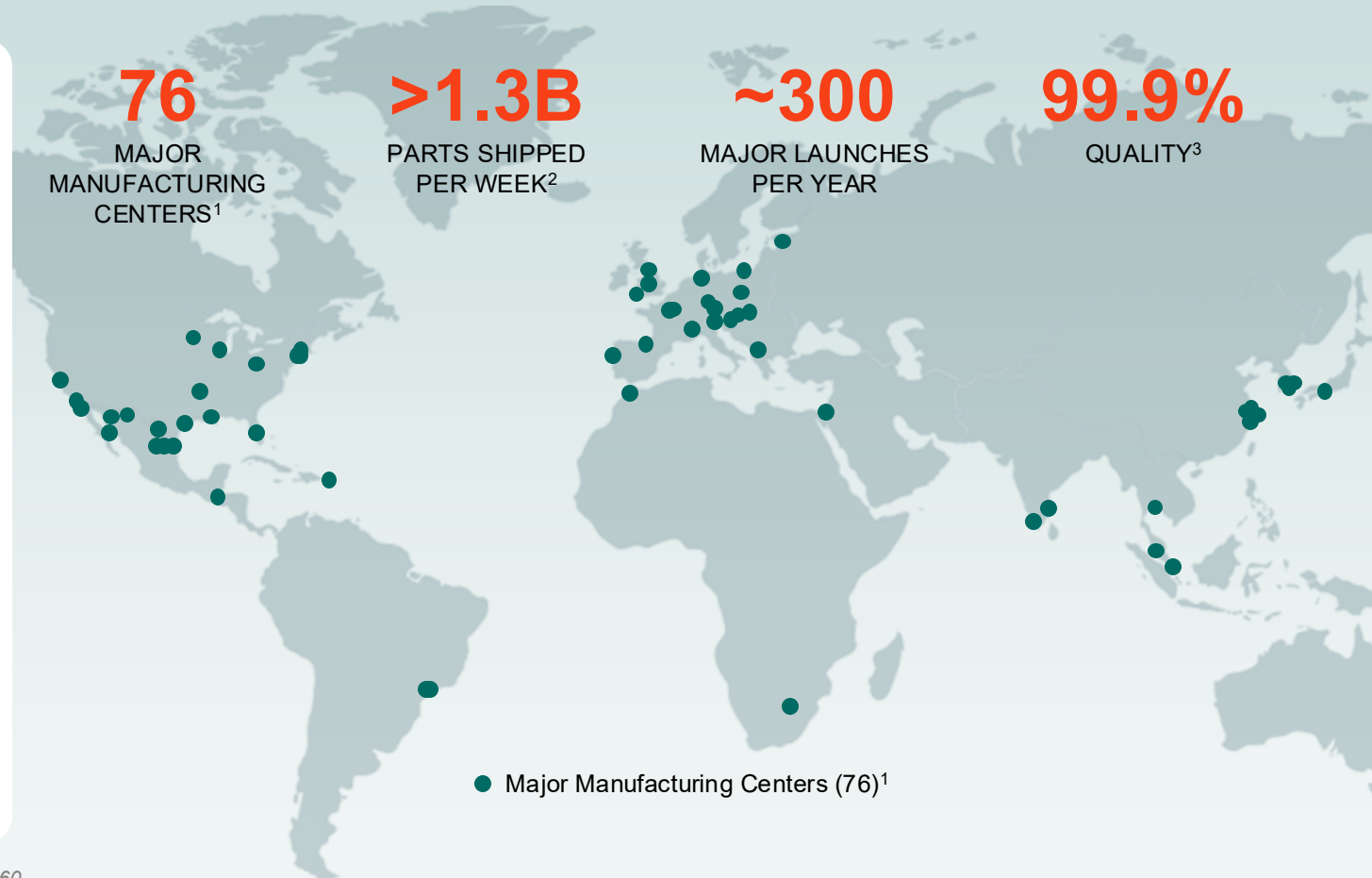
- Proven, standardized concepts and processes to deliver products at high quality, low defect rate
- Teams embedded with product development to optimize designs for manufacturing

## IN-REGION, FOR-REGION PRODUCTION

- Regionalized manufacturing aligned with customer proximity while meeting global standards
- Cost competitive footprint with world-class 'mega-sites' to enable capex-lite scaling for customers around the world

## HIGHLY DIGITIZED AND AUTOMATED PROCESSES

- Flexible automation and standardization, with in-house equipment design
- Integrated production control and planning with predictive analytics to optimize each step for efficiency, quality, uptime



Notes: 1. Major Manufacturing Centers are a sub-category of Manufacturing Facilities. 2. Assumes 260 manufacturing days and 50 manufacturing weeks per year. 3. Measured as inverse of PPM – Parts per Million.

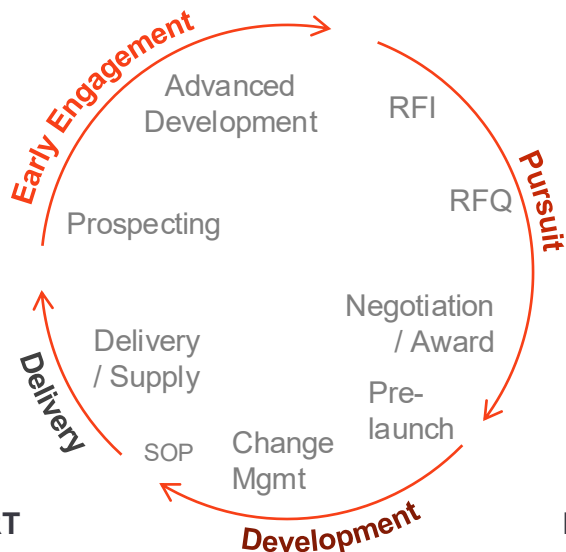
# Strong Commercial Capabilities

ENHANCING CUSTOMER AND PLATFORM MIX WHILE ACCELERATING GROWTH IN OTHER END MARKETS

## ACCOUNT-BASED, PRODUCT-CENTRIC APPROACH

### CUSTOMER AWARENESS

Promoting advanced product roadmap shaped by market trends and customer needs



### ONGOING SUPPORT

Continuous engagement with NPS-driven feedback loops to ensure flawless delivery and identify new opportunities

### PROACTIVE COLLABORATION

Leveraging unique value proposition of product solutions to shape customer specifications

### LOCAL EXECUTION

In-region engineering and commercial resources to accelerate decision making and improve execution

## IMPROVING AUTO CUSTOMER AND PLATFORM MIX

% Share of 2024-2025E YTD Bookings



**>75%**

**North America**  
bookings on truck / SUV platforms



**>50%**

**Europe**  
bookings on top 25 platforms



**>65%**

**China**  
bookings from local OEMs

## STRENGTHENING POSITION IN OTHER END MARKETS

2025E YoY Revenue Growth



**9%**

in **Industrial**



**18%**

in **Commercial Aerospace**



**7%**

in **Defense**

# Beginning with a Strong Financial Position

SEPARATING AS A HIGHER GROWTH, HIGHER MARGIN COMPANY WITH STRONG FREE CASH FLOW

## 2025E New Aptiv Financial Outlook

### REVENUE

\$12.4B | 24% Non-Automotive

### EBITDA<sup>1</sup>

\$2.3B | 19% EBITDA margin

### EPS<sup>1</sup>

\$5.50 (pro forma)

### FREE CASH FLOW<sup>2</sup>

~\$1B

*Note: 1. EBITDA and EPS adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.*

*2. Free cash flow defined as Operating cash flow less Capital expenditures. See Appendix for detail and reconciliation to US GAAP*

# Resulting in an Attractive Financial Profile

DRIVEN BY STRONG PRODUCT PORTFOLIO AND RESILIENT OPERATING MODEL

## Financial Framework through 2028E

### REVENUE

Strong revenue growth<sup>1</sup> of **4-7%** per annum

### EBITDA

**~200bps** of cumulative EBITDA<sup>2</sup> margin expansion

### EPS

**Mid-teens growth rate** in EPS<sup>2</sup> with further upside through capital allocation opportunities

### CASH FLOW

Generating **~\$4B** of cumulative free cash flow<sup>3</sup> over 2026E-2028E

### CAPITAL ALLOCATION

Enables investment in organic and inorganic growth opportunities, and the return of excess cash to shareholders

Notes: 1. Revenue CAGR excludes impact of FX and Commodities. See Appendix for reconciliation to US GAAP. 2. EBITDA and EPS adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP. 3. Free cash flow defined as Operating cash flow less Capital expenditures. See Appendix for reconciliation to US GAAP.

# Well Positioned to Create Long Term Value

PROVEN BUSINESS MODEL TODAY; UNLOCKING VALUE TOMORROW; DRIVING SUSTAINABLE VALUE IN FUTURE





November 18, 2025

# INTELLIGENT SYSTEMS

**Javed Khan**

Executive Vice President and President,  
Intelligent Systems

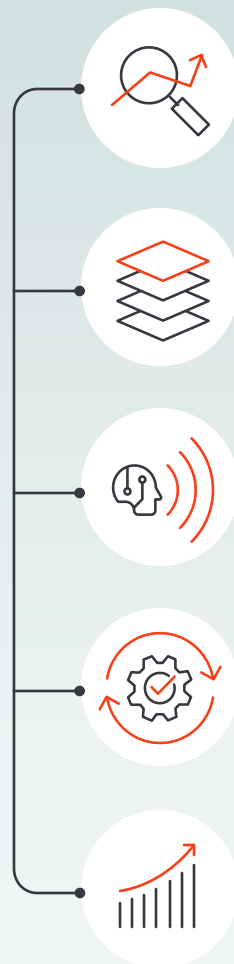
• **APTIV** •

# Key Messages

## INTELLIGENT SYSTEMS

Differentiated software and hardware portfolio combined with unique operational capabilities

Creating value by enabling intelligence at the edge across multiple end markets



Secular trends of Automation, Electrification, and Digitalization driving demand for advanced software and hardware solutions across multiple markets

Software and hardware technology stack enabling intelligence at the edge in Auto, manifested across Active Safety, User Experience, and Smart Vehicle Compute

Product portfolio enabling devices to Sense, Think, Act, and Optimize becoming increasingly relevant across other end markets demanding AI at the edge

Strong operational capabilities in software, systems integration, supply chain, and manufacturing ensure flawless delivery and drive cost optimization

Translating into significant long term revenue growth across multiple markets and structural margin expansion with improving product and market mix

# Intelligent Systems at a Glance

LEADING PROVIDER OF SW-DEFINED SOLUTIONS IN AUTO, WITH ACCELERATING GROWTH IN OTHER MARKETS

## KEY METRICS



Revenue growth profile<sup>1</sup>

**4-7%**



EBITDA margin target<sup>2</sup>

**~16.5%**



Software revenue<sup>3</sup>

**\$0.6B**



Content on  
top platforms

Automotive

**7/10**  
Vehicle platforms

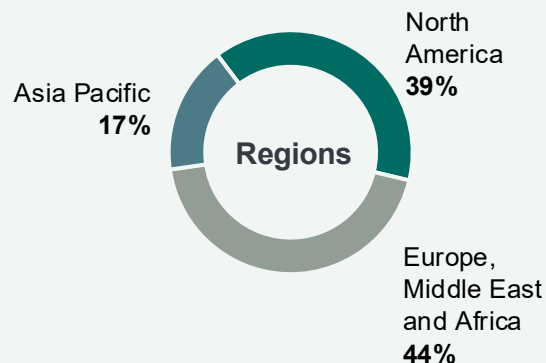
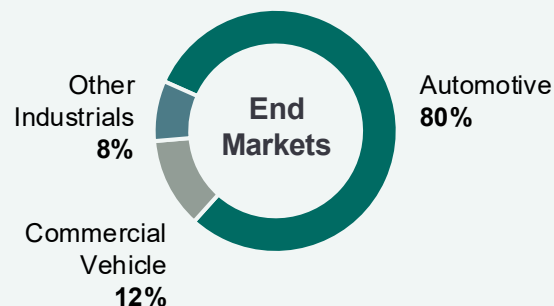
Commercial  
Aerospace

**3/5**  
Aircraft models

Telecom

**4/5**  
US / Europe operator  
networks

## 2025E REVENUE | \$5.8B



## OPERATIONAL PRIORITIES

- Solidify leadership as full-stack provider of software-defined solutions in Auto, while enhancing customer mix
- Continue to accelerate software sales, driving growth and margin expansion
- Further expand into other markets with edge platform and integrated solutions, leveraging unique execution capabilities
- Enhance portfolio and go-to-market through organic investments, strategic partnerships, and targeted M&A

Notes: 1. Measured as revenue growth CAGR over 2025E-2028E. 2. Measured as Adjusted EBITDA margin by 2028E. 3. 2025E, Does not include the value of embedded software and firmware sold in Sensors & Compute products.

# Secular Trends Driving Demand for Advanced Tech

HARDWARE AND SOFTWARE ENABLING NEW CAPABILITIES AT THE EDGE

## SECULAR TRENDS...

## ... DRIVING MORE INTELLIGENCE TO THE EDGE ...

## ... CREATING DEMAND FOR ADVANCED SOFTWARE AND OPTIMIZED HARDWARE

### In Core Mobility



### In Other Industries



### SOPHISTICATED AUTONOMY CAPABILITIES

#### AUTOMATION

L2+, L2++, and higher vehicles – often electrified – delivering “human-like” driving across diverse environments

More electrified devices at the edge with higher levels of autonomy, including robots and drones

#### ELECTRIFICATION

#### DIGITALIZATION

### CONTINUOUS CAPABILITY IMPROVEMENT & EXPANSION

Connected services drives analytics-based feature updates

### SOFTWARE (ON-DEVICE & IN-CLOUD)



- Edge AI for real-time, intelligent decision making
- Advanced tools for development, testing, and lifecycle management
- Open, modular software architecture
- Cybersecure with highest levels of functional safety

### HARDWARE

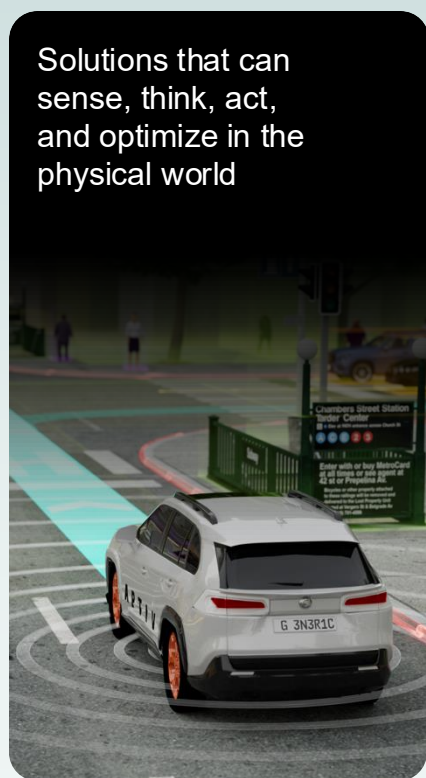


- Advanced sensors for high accuracy perception
- Cost-effective, scalable High-Performance Compute
- Flexible, scalable architecture for sensors and compute to meet different configurations, requirements

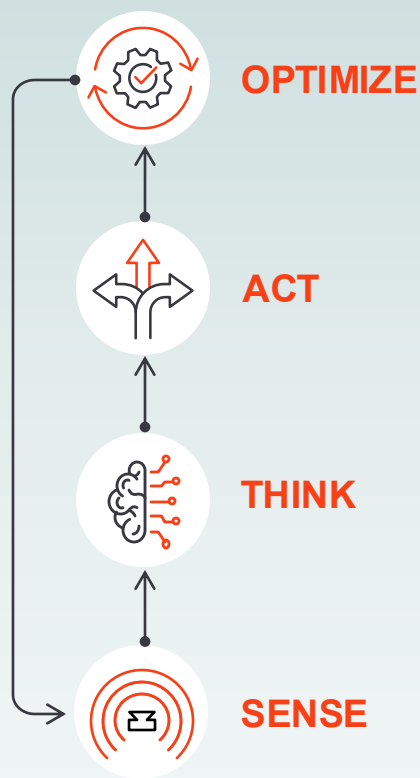
# Tech Stack Enabling Intelligence at the Edge

ENABLING MACHINES TO SENSE, THINK, ACT, AND OPTIMIZE IN DIFFERENT ENVIRONMENTS

## INTELLIGENCE IN EDGE DEVICES.....



Solutions that can sense, think, act, and optimize in the physical world



100  
00110  
Software  
(On-Device  
& In-Cloud)

Hardware

## ... ENABLED BY SENSOR-TO-CLOUD TECH STACK

### Cloud Tools

Develop, deploy, and operate edge software via integrated and automated toolchains

### Applications & AI Models

Enable edge devices to perceive and perform complex actions autonomously, leveraging AI

### Operating System & Middleware

Maximize silicon use, ensure safe-criticality and optimize AI performance across wide range of SoCs

### Compute

Execute advanced software and AI models at the edge efficiently

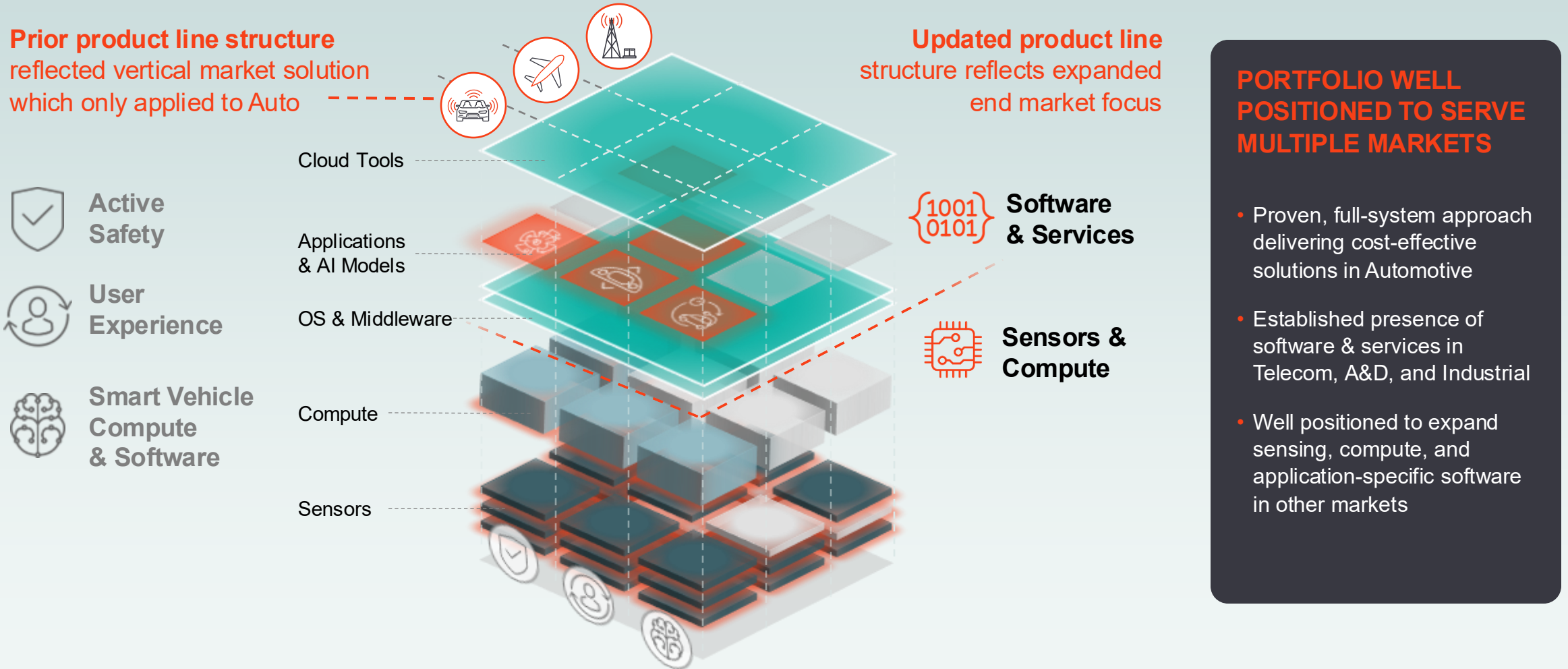
### Sensors

Collect data from physical environment across multiple modalities



# Portfolio Positioned to Win in Multiple End Markets

PROVEN SENSOR-TO-CLOUD SOLUTIONS IN AUTO, ESTABLISHED PRESENCE IN OTHER MARKETS

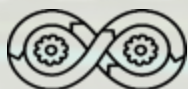




# Example | Gen 6 ADAS Platform

ENABLING ADAS SOLUTIONS UP TO HANDS-FREE DRIVING FOR ~70 MILLION VEHICLES GLOBALLY

## OPTIMIZE



### Cloud Tools

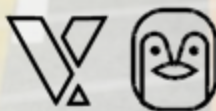
**Wind River Studio** tools for ADAS ML stack development, OTA updates, and data harvesting

## ACT



### Applications & AI Models

AI/ML-powered **Gen 6 software stack**, enabling human-like path planning and enhanced perception



### Operating System & Middleware

**Aptiv Middleware, VxWorks, and Wind River Linux** enabling a modern, open, and containerized software architecture

## THINK



### Compute

**ADAS domain controller** running centralized intelligence and scaling across different autonomy levels

## SENSE



### Sensors

**Radars, cameras, and PULSE™** sensors providing 360° perception in all weather and lighting conditions

## GLOBAL LEADER IN ADAS

Delivering optimized, turnkey systems as well as modular, scalable solutions

**15-30%** Cost savings vs. competitive solutions across L0-L2++ configurations

**4M+** Aptiv shipments of L2+ or higher systems

**35M+** Vehicles with Aptiv sensor fusion

**~\$3B** Active Safety revenues in 2024



Full System  
L2/L2+  
Customers



# Example | In-Cabin Experience

MORE CONNECTED USER EXPERIENCE BY UNITING SENSING, INFOTAINMENT AND OTHER DOMAINS

## OPTIMIZE



*Cloud Tools*

**Wind River Software and Services** for accelerated feature development with virtual simulation

## ACT



*Applications & AI Models*

Digital Cockpit applications including **Android Infotainment, Driver / Cabin Monitoring, enhanced audio**, and personalization features



## THINK

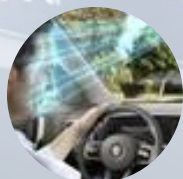


*Operating System & Middleware*

**Helix Hypervisor, VxWorks, and Wind River Linux** enabling mixed-criticality, hosting both driver monitoring and infotainment features



## SENSE



*Compute*

**Integrated Cockpit Controller** for flexible, scalable support of driver information, interior sensing and consumer connectivity domains



*Sensors*

**Driver and Cabin Monitoring, and Passive Occupant Detection Systems (PODS)** provide comprehensive understanding of occupancy

## PERSONALIZING USER EXPERIENCE

Easily customizable solutions running on open platforms, supported by deep systems integration, test and validation capabilities

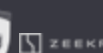
**1<sup>st</sup>** To Market with Google Android Automotive OS

**10-15%** Cost savings with the same performance vs. competitive solutions

**20M+** Aptiv Integrated Cockpit Controller (ICC) systems shipped to date

**16M+** Driver and/or Cabin Monitoring Systems (DMS/CMS) shipped to date

**~\$2B** User Experience revenues in 2024



ICC Customers



DAIMLER TRUCK



DMS/CMS Customers



# Example | Smart Vehicle Architecture™

OPTIMIZED AND UP-INTEGRATED SOLUTIONS SUPPORTING THE SOFTWARE-DEFINED VEHICLE

## OPTIMIZE



### Cloud Tools

**Wind River Studio** and **Services** for virtual testing of SVA platforms for speed to market and easy lifecycle management

## ACT



### Applications & AI Models

Modern, service-based architecture supporting a cloud native approach and dynamic workload allocation across in-vehicle compute



### Operating System & Middleware

**Aptiv Middleware, VxWorks, and Wind River Linux** and other software platform tools support an SoC agnostic approach

## THINK



### Compute

**Open Server Platform (OSP)** supporting high performance compute for both domain specific and fused workloads

## SENSE



### Compute

**Power / Data Centers (PDCs)** provide I/O (input / output) concentration of sensors, peripherals and actuators

## ENABLING SW-DEFINED VEHICLES

Uniting diverse applications across the full vehicle lifecycle running on optimized hardware

**1<sup>st</sup>** To Market with Zone Controller for I/O (input/output) concentration

**10%** Direct cost savings for OEMs while enabling next-gen solutions



Additional indirect cost savings over the life of the architecture



Greater supply chain flexibility with hardware / SoC agnostic approach

Select Smart Vehicle Compute Customers



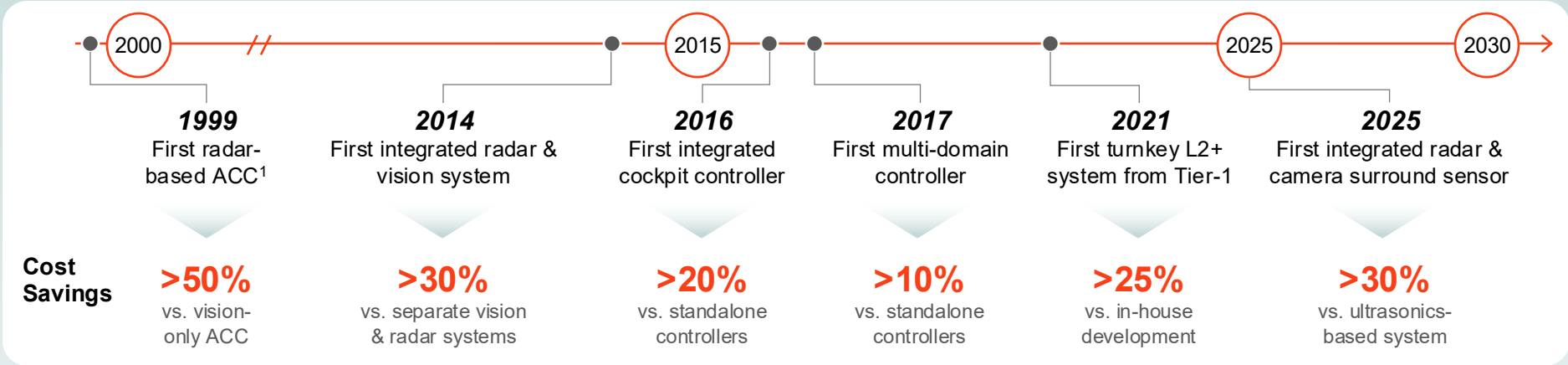
# Track Record of Driving Intelligence at the Edge in Auto

WELL POSITIONED TO LEVERAGE INTO OTHER APPLICATIONS STILL IN EARLY STAGES OF GROWTH

Aptiv First-to-Market Innovations

TRACK RECORD IN  
DELIVERING  
INNOVATION

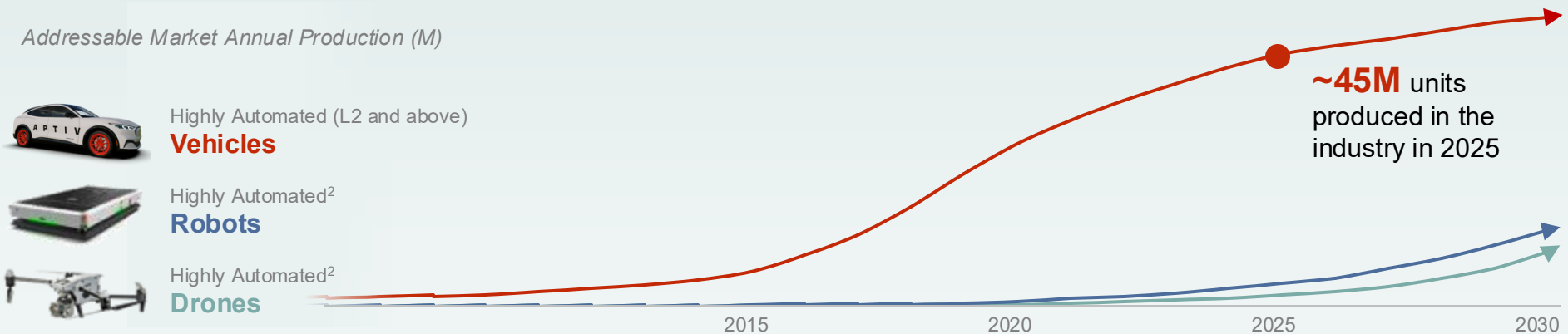
LOWERING COSTS TO  
COMMERCIALIZE  
ADVANCED TECHNOLOGY



ENABLING SCALE IN  
AUTO...

...AND POSITIONED TO  
BRING TO OTHER  
APPLICATIONS

Addressable Market Annual Production (M)



Notes: 1. ACC – Adaptive Cruise Control. 2. Highly automated robots and drones designated as those with advanced sensor set capable of autonomous navigation or flight. Chart is illustrative and not to scale.



# Example | Industrial Warehouse Automation

ENABLING MOVEMENT, INTERACTIONS AND REAL-TIME DECISION MAKING IN THE PHYSICAL WORLD

## OPTIMIZE



### Cloud Tools

**Wind River Software and Services** for efficient software development, and **Conductor** for ongoing orchestration and updates of ML models

## ACT



### Applications & AI Models

**End-to-End AI-powered stack** for dynamic path planning & maneuvers in unpredictable environments, enabled by advanced fusion



### Operating System & Middleware

**Aptiv Middleware** for software abstraction and software-defined system architecture, **VxWorks** for safety-critical control and **Helix Hypervisor** for safety via robust partitioning

## THINK



### Compute

Deep systems-integrations expertise for **High Performance Compute** running AI-powered workloads

## SENSE



### Sensors

**Radars, Cameras** and other sensors that enhance object classification and depth perception with machine learning

## SUPPORTING INDUSTRIAL AI

Building full-stack solutions to enable industrial AI applications across silicon and accelerating growth via partnerships

**~400** Active industrial customers using Wind River solutions

**30+** SoC enablement planned in 2026, with a focus on AI chips

**10+** Ecosystem partners to build integrated Edge AI solutions

**10+** AI libraries supported across Wind River operating systems

Select Industrial Customers

Rockwell  
Automation

HITACHI

ABB

Schneider  
Electric

EMERSON

SIEMENS

# Example | 5G vRAN and O-RAN Telecommunications

HIGHER NETWORK RELIABILITY AND GREATER FLEXIBILITY, AT LOWER TOTAL COST OF OWNERSHIP

## OPTIMIZE



*Cloud Tools*

**Wind River Cloud Platform** as distributed cloud infrastructure powering large-scale 5G networks

## ACT



*Cloud Tools*

**Wind River Conductor** for deploying, updating and maintaining applications and infrastructure across 5G network, while orchestrating day-2 operation tasks with “zero-touch” automation

## THINK



*Applications & AI Models*

**Wind River Analytics** for detecting network performance or reliability risks, and identifying corrective workflows

## SENSE



*Applications & AI Models*

**Wind River Analytics** for real-time visibility into the health of 5G edge cloud infrastructure

## DELIVERING SIX-NINES UPTIME

Easily customizable solutions running on open platforms, supported by deep systems integration, test and validation capabilities

**1<sup>st</sup>** End-to-end fully virtualized 5G data session in the world

**90K+** Cell sites running on Wind River technology globally

**99.9999%** Reliability with ~0 downtime, proven by large-scale 5G deployments

**Up to 75%** Lower total cost of ownership vs. competitive solutions

Select 5G Customers





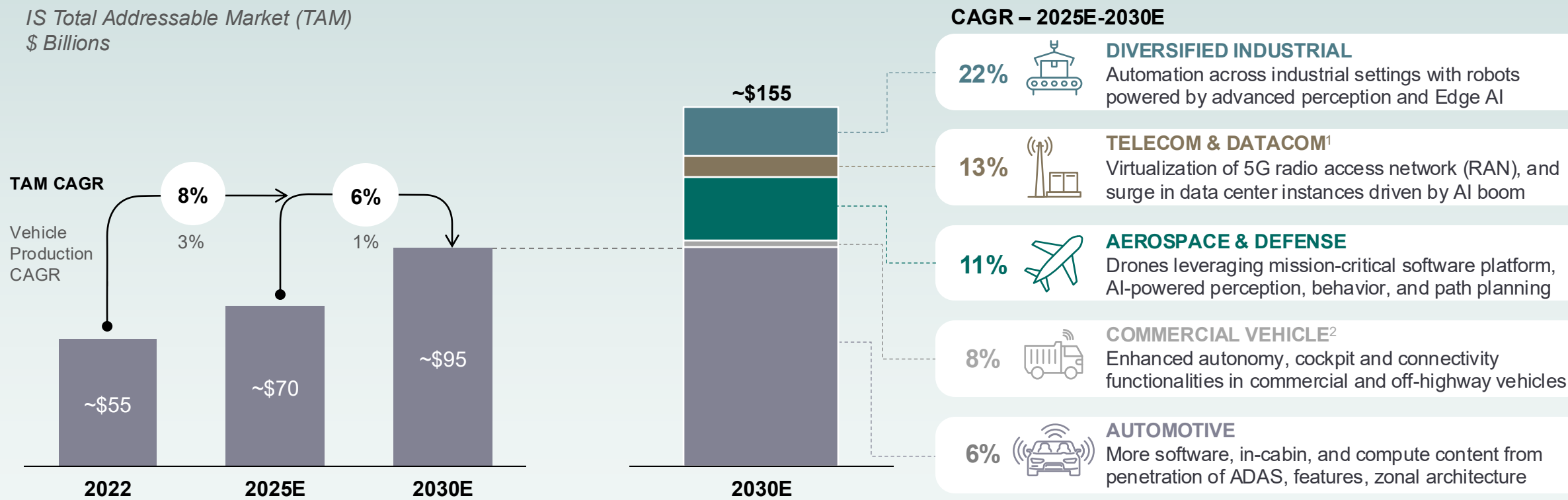
# Significant Growth in Addressable Market

ADVANCED PORTFOLIO HIGHLY RELEVANT ACROSS OTHER MISSION CRITICAL EDGE AI APPLICATIONS

CONTINUED OPPORTUNITY IN  
**AUTOMOTIVE** ...

... WITH **SIGNIFICANT**  
**UPSIDE BEYOND AUTO**

IS Total Addressable Market (TAM)  
\$ Billions



Note: 1. Datacom end market includes only data center servers. 2. Commercial Vehicle end market includes both on- and off-highway vehicles, as well as other transportation modalities that are smaller in market size, including marine, rail, and transit.



**ENGINEERING INNOVATION**



**RESILIENT SUPPLY CHAIN**

• **APTIV** •  
Intelligent  
Systems



**GLOBAL MANUFACTURING**



**COMMERCIAL EXCELLENCE**

# Cost-Efficient Innovation via Engineering Excellence

SOFTWARE-LED FULL LIFECYCLE ENGINEERING CAPABILITIES TO COMMERCIALIZE SAFETY-CRITICAL SYSTEMS

## SOFTWARE FACTORY WITH TALENT, TOOL FOCUS

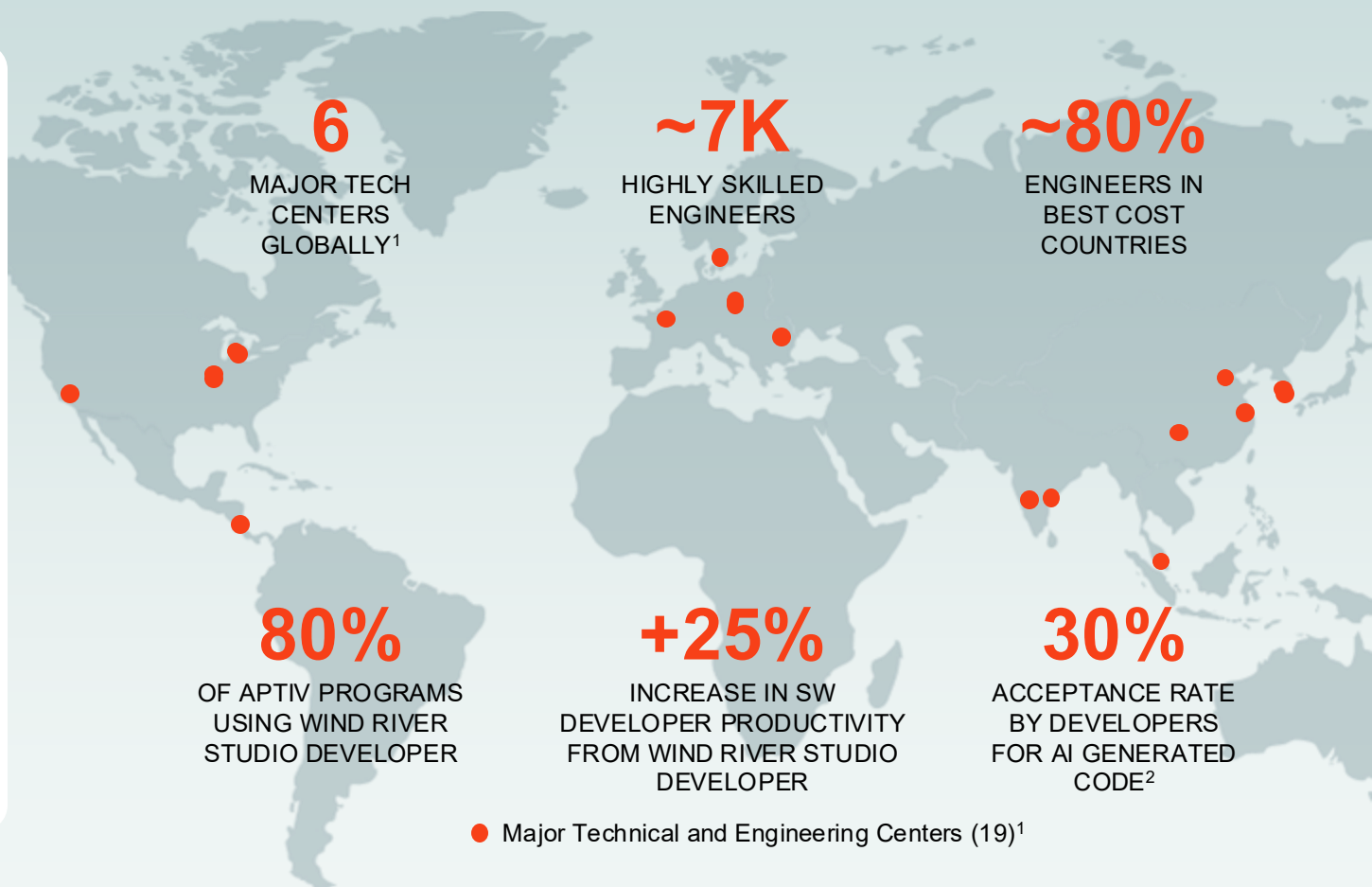
- Investing to further strengthen AI, software capabilities
- Ensuring continued competitiveness in the footprint and talent required to deliver next-gen programs

## LEADING WITH PRODUCT INNOVATION

- Demonstrated history of market-leading innovations
- Continued adoption of modern software development approach and tools for agility and efficiency

## DEEP EXPERIENCE IN INTEGRATING, VALIDATING, LAUNCHING SAFETY-CRITICAL SYSTEMS

- Experience in integrating and validating safety-critical components and systems with 9K+ tests annually
- Best-in-class labs and processes ensure wide test coverage, repeatability, and compliance



Notes: 1. Major Technical Centers are a sub-category of Engineering Centers. 2. Measured as average acceptance rate over 2025YTD.



**REQUIREMENTS RFQ**

**RELEASE 1**

**TEST**

**RELEASE 2**

**TEST**

**RELEASE 3**

**TEST**

**Outdated  
features at  
launch**

**FEATURES**

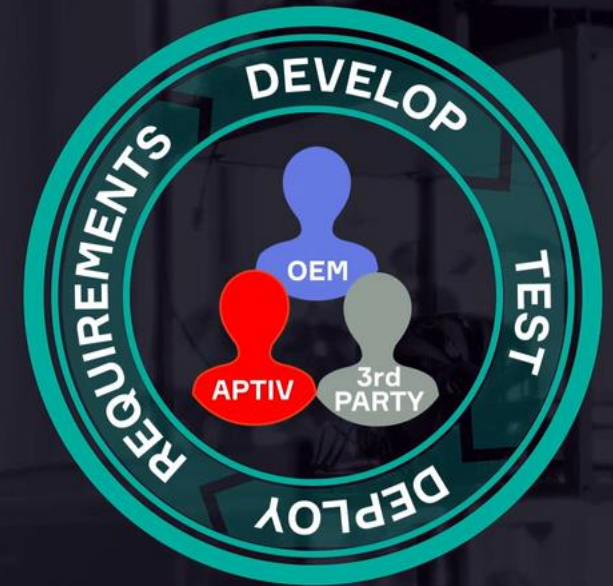
**PRODUCTION**



Video Played During Live Presentation



More and newer  
added features



## CONTINUOUS FEATURE PLANNING

LAUNCH 1

LAUNCH 2

LAUNCH 3

FEATURES



Video Played During Live Presentation

# Supply Chain Moat: Flexible, Localized, Fully Mapped

COMPONENT-LEVEL VISIBILITY AND RESILIENCY FOR COMPLEX, SILICON-DEPENDENT PRODUCTS

## SOC-AGNOSTIC AND LOCALIZED SUPPLY CHAIN

- Supports growing set of SoC architectures (7 ADAS, 5 UX software stacks today), enabling flexibility and avoiding vendor lock-in
- Localizes BOMs<sup>1</sup> to mitigate geopolitical risk, particularly with sourcing in China for China

## COMPONENT-LEVEL VISIBILITY PROVIDES RESILIENCY

- 1M+ supply chain nodes mapped, providing deep traceability across materials and sub-suppliers
- 600 alternative semiconductor components pre-identified for rapid substitution during disruptions
- Validated by global OEMs as best-in-class supply chain performance

**>85%**

% OF CHINA BOMs THAT CAN BE  
LOCALIZED

**12**

SOC<sup>2</sup> PLATFORMS SUPPORTED  
ACROSS ADAS AND UX  
SOFTWARE STACKS  
... AND GROWING

**95%**

SUPPLIER VISIBILITY TO AT  
LEAST TIER 3 LEVEL

**~99%**

VISIBILITY ON SEMICONDUCTOR  
PARTS DOWN TO WAFER FAB

*Note: 1. BOM – Bill of Materials. 2. SoC – System on Chip.*

# Highly Automated and Cost Competitive Manufacturing

MEETING WIDE RANGE OF STANDARDS, ACROSS BOTH AUTO AND NON-AUTO MARKETS

## STANDARDIZED OPERATIONS, FAST TO MARKET

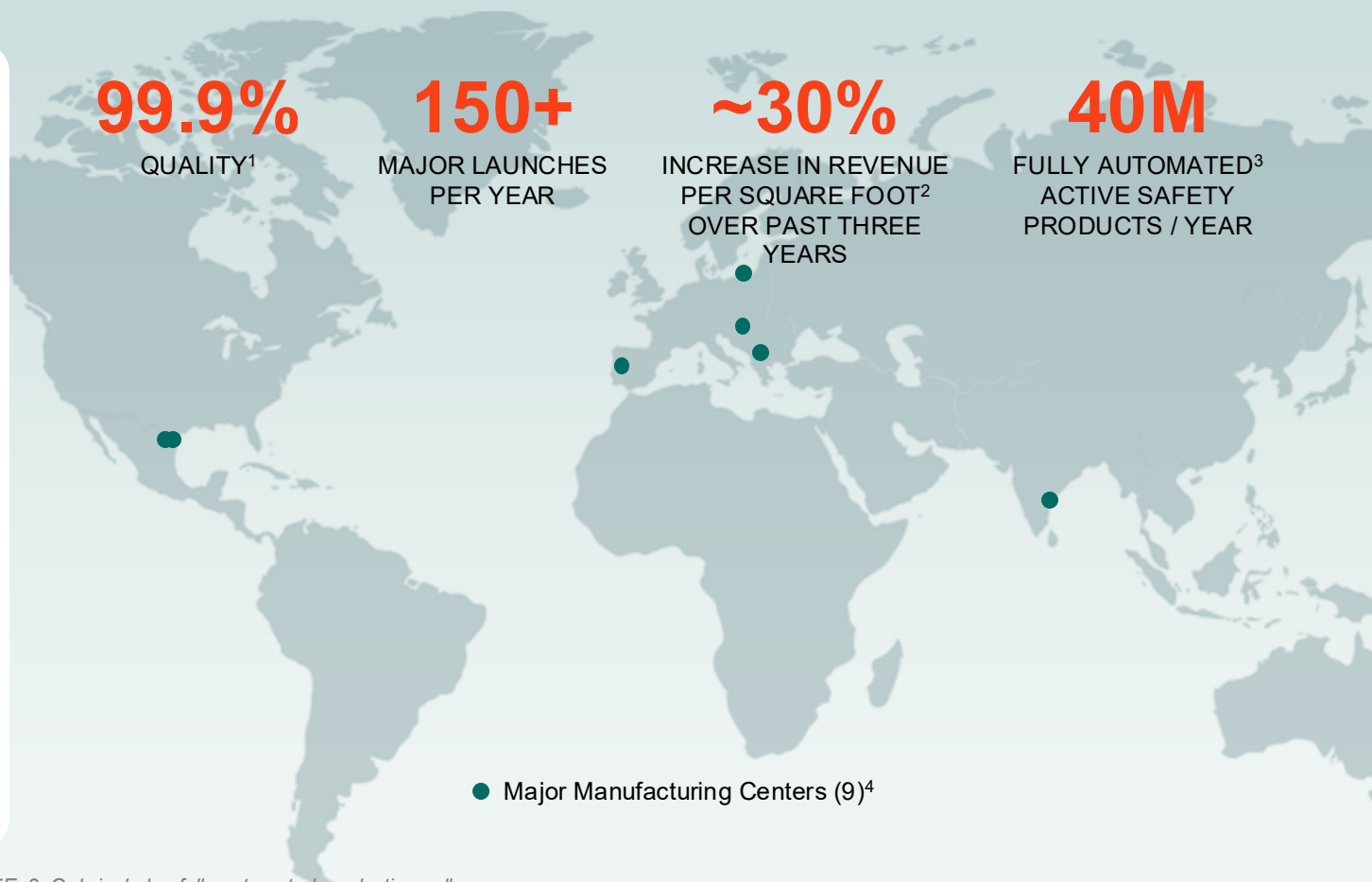
- Leading manufacturing capabilities with high standardization
- End-to-end capabilities, from surface mount to final product assembly and testing

## REGIONAL COST COMPETITIVE FOOTPRINT

- Localized facilities across regions enabling flexible scaling for global customers
- Wide coverage of standards across safety-critical industries

## PROPRIETARY AUTOMATION & AI OPTIMIZATION

- Highly automated operations utilizing custom-designed equipment and proprietary processes
- AI-enabled software for tests, production monitoring and data analytics, strengthening productivity and quality



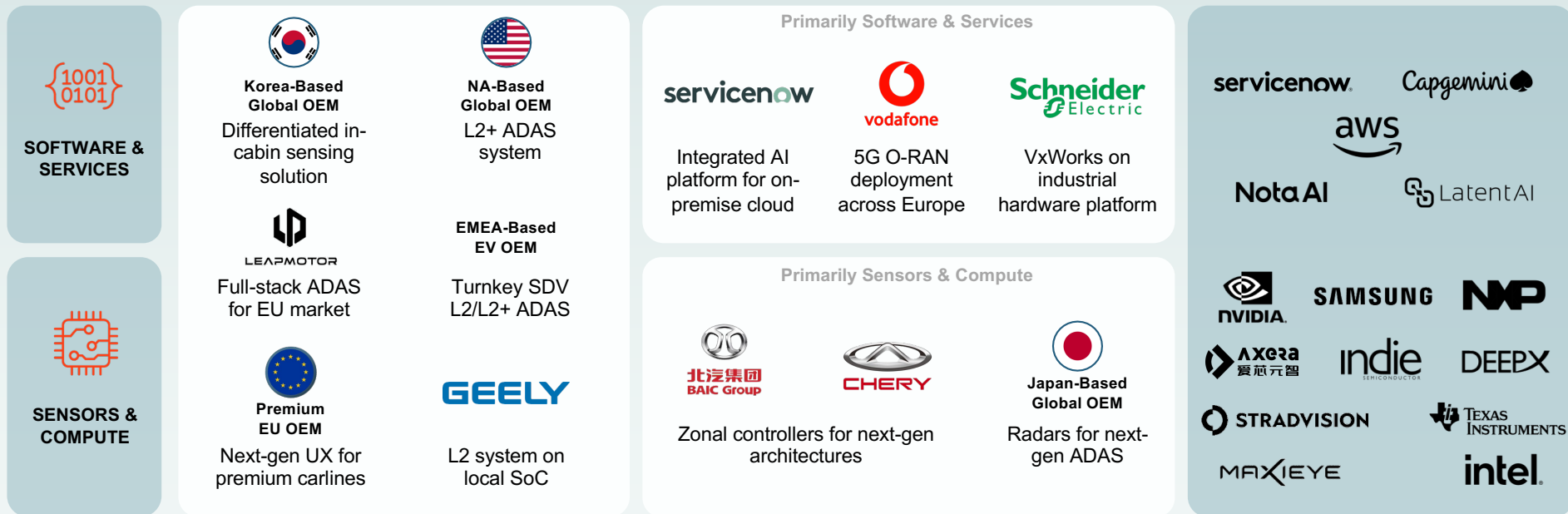
Notes: 1. Measured as inverse of PPM – Parts per Million. 2. Measured over timeframe of 2022-2025E. 3. Only includes fully automated production cells; excludes logistics, loading, and unloading. 4. Major Manufacturing Centers are a sub-category of Manufacturing Facilities.

# Extending Commercial Reach Across Markets

VIA ROBUST AND MODULAR PRODUCT OFFERINGS AND EXPANDING ECOSYSTEM PARTNERSHIPS

## ADDRESSING CUSTOMER NEEDS WITH MODULAR, SCALABLE PRODUCT SOLUTIONS

## LEVERAGING PARTNERS TO EXPAND GO-TO-MARKET REACH ACROSS MARKETS





# Intelligent Systems Summary

STRONG PRODUCT PORTFOLIO AND OPERATIONAL CAPABILITIES DRIVING SUSTAINABLE, PROFITABLE GROWTH



Notes: 1. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for detail and reconciliation to US GAAP.

2. EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.

November 18, 2025

# ENGINEERED COMPONENTS

**Joseph R. Massaro**

Vice Chair and President,  
Engineered Components

• **APTIV** •

# Key Messages

## ENGINEERED COMPONENTS

Intelligently connecting devices  
and systems  
from power to the edge

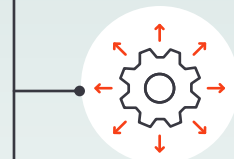
Scalable portfolio of  
connectors, high performance  
interconnects, and cable  
management and protection  
solutions



Secular trends driving demands for higher speed, data, and power connectivity of devices across industries



Comprehensive portfolio of engineered components optimized for both performance and cost



Industry-leading, scaled business in Automotive and growing position in other accretive end markets



Operational excellence driving results, complemented by proven M&A strategy



Resulting in sustainable and profitable growth and increasingly diversified business mix

# Engineered Components at a Glance

STRONG FOUNDATION IN CORE MOBILITY; ONGOING EXPANSION INTO ACCRETIVE END MARKETS

## KEY METRICS



Revenue growth profile<sup>1</sup>

**4-7%**



EBITDA margin target<sup>2</sup>

**~24%**



Non-Automotive revenue<sup>3</sup>

**~\$1.7B**



Customers globally

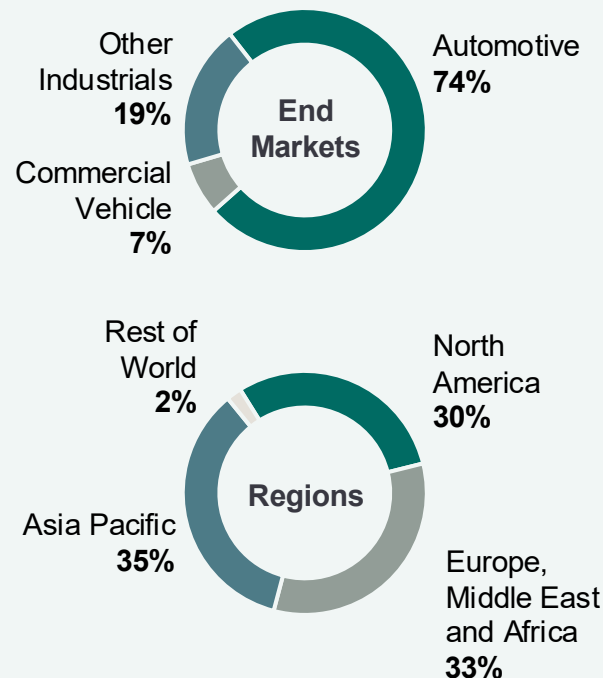
**>10K**



Product SKUs<sup>4</sup>

**>100K**

## 2025E REVENUE | \$6.7B



## OPERATIONAL PRIORITIES

- Scale interconnect portfolio across existing end markets and customers
- Drive growth in higher growth, higher margin products and markets, augmenting with bolt-on M&A
- Drive more efficient manufacturing and engineering footprint
- Leverage scale and capability to expand margin and cash flow

Notes: 1. Measured as revenue growth CAGR over 2025E-2028E. 2. Measured as Adjusted EBITDA margin by 2028E. 3. As of 2025E. 4. SKU – Stock Keeping Unit, an identifier for unique product.



# Secular Trends Requiring Engineered Components

SOFTWARE-DEFINED SOLUTIONS REQUIRE HIGH PERFORMING, RELIABLE, AND OPTIMIZED COMPONENTS

*Example Products*



## MISSION CRITICAL

Supporting applications requiring guaranteed reliability and performance



## HARSH ENVIRONMENT

Ruggedized for temperature, shock and vibration, moisture and humidity, etc.



## OPTIMIZED

Size, weight, power, ergonomics, and customer affordability



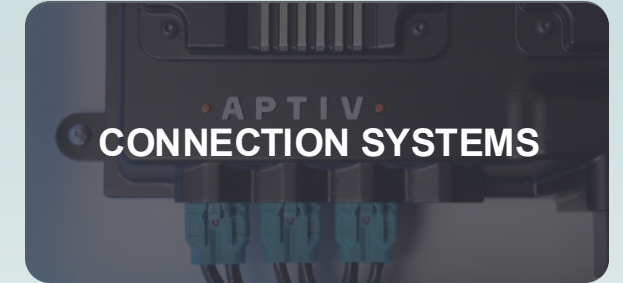
## MODULARIZED

Flexible and scalable components to support increasing power and data needs



## AUTOMATED

Engineered and manufactured to support automation across the value chain

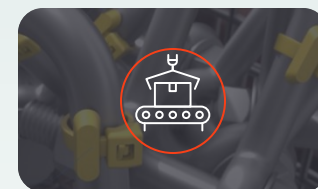
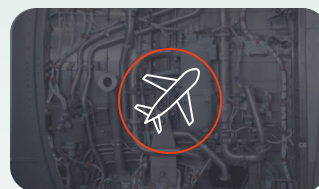
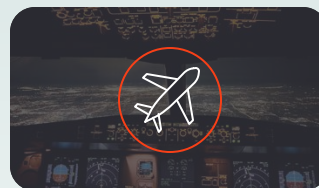
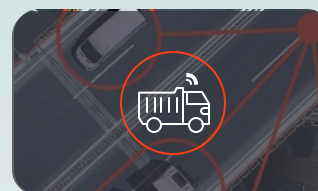
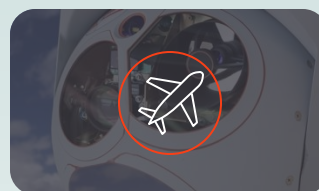
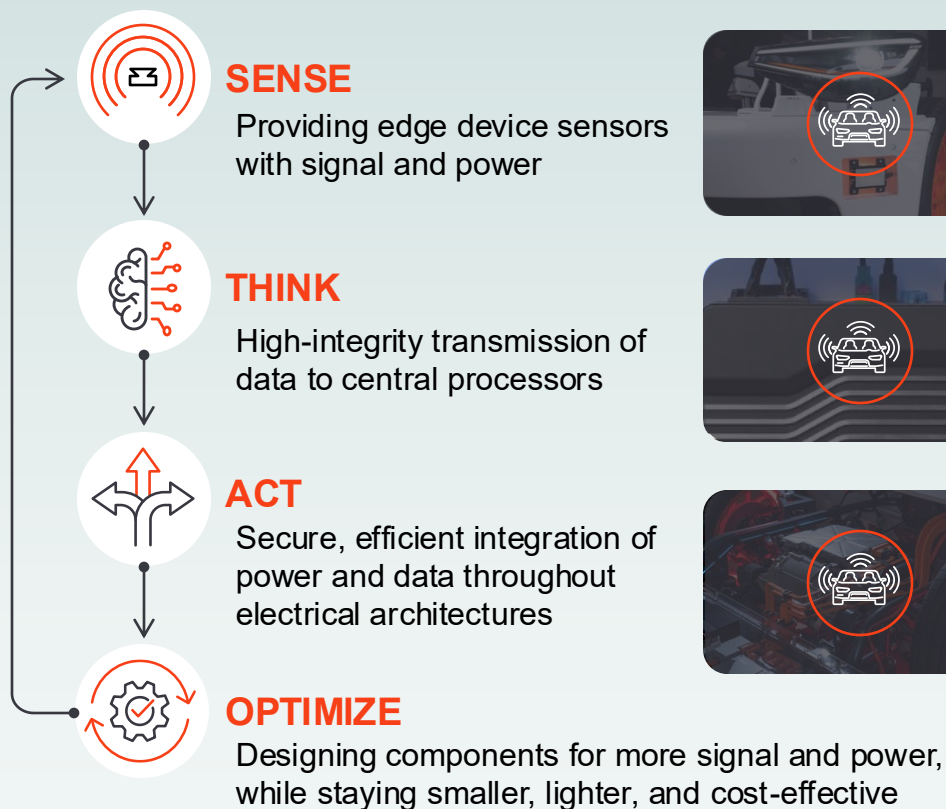


# Enabling Solutions to Sense, Think, Act, Optimize

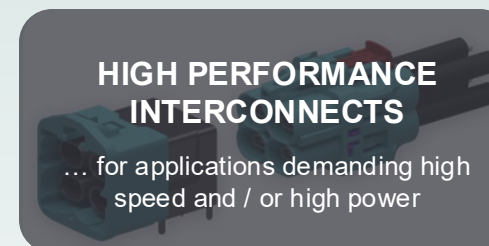
COMPREHENSIVE SUITE OF HIGH PERFORMANCE AND COST-EFFECTIVE SOLUTIONS

CONNECTION SYSTEMS AND INTERCONNECTS  
THAT ENABLE DEVICES AND SYSTEMS TO ...

... ACROSS ALL INDUSTRIES



*Example Products*



*Note: 1. RF – Radio Frequency.*

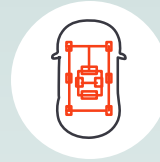
# Broad Capabilities Tailored to Market Needs

ADDRESSING COMMON REQUIREMENTS, ENABLING ROBUST SOLUTIONS, ACROSS DIVERSIFIED MARKETS

| End Markets                    |  Automotive |  Commercial Vehicle |  Diversified Industrial |  Telecom and Datacom |  Aerospace and Defense |
|--------------------------------|----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|
| Product Characterization       | Customized to Standardized                                                                   |                                                                                                      | Standardized                                                                                               | Customized to Standardized                                                                              | Highly Customized                                                                                         |
| Program Size <sup>1,2</sup>    |            |                                                                                                      |                                                                                                            |                                                                                                         |                                                                                                           |
| Program Lifecycle <sup>2</sup> |            |                                                                                                      |                                                                                                            |                                                                                                         |                                                                                                           |
| Market Growth Outlook          |            |                                                                                                      |                                                                                                            |                                                                                                         |                                                                                                           |
| Margin Opportunity             |           |                                                                                                      |                                                                                                            |                                                                                                         |                                                                                                           |
| Capabilities                   | Global Footprint, Automation                                                                 |                                                                                                      | Strong Distribution Network                                                                                |                                                                                                         | Adv. Engineering, Tooling                                                                                 |
| Product Examples <sup>3</sup>  |          |                                                                                                      |                                                                                                            |                                                                                                         |                                                                                                           |

# Industry Leading Position in Automotive

MEETING DEMAND FOR INCREASING LEVELS OF SPEED AND POWER, WHILE REDUCING SIZE, WEIGHT, AND COST



Enabling exponential increase in electrical load, data processing, and computing power of vehicles



Supporting transition from ICE to HEV/PHEV to BEV, requiring higher power, high voltage solutions



Enabling evolution to software-defined vehicles with increasingly robust and high-performance hardware



# Example | Large Internal Combustion Truck & SUV

CONTINUING TO GROW TECHNOLOGY CONTENT VIA LONG-STANDING CUSTOMER RELATIONSHIP

## OPTIMIZE



### Low Voltage Electrical Centers and Fastening Systems

Proven solutions for management and protection of electrical systems which enable efficient packaging of the architecture in a wide range of vehicle locations

## ACT



### Safety Restraint Systems

Protecting occupants through safety-critical systems, such as seatbelts and airbags

## THINK



### Media Modules

Responsive and efficient support for consumer devices

## SENSE



### High Speed Data Connectivity and LV Interconnects

Optimized signal and data distribution options ideally suited for the devices they support

## TRUSTED ON CRITICAL PROGRAMS

Expertise in systems integration, testing, and validation for connectivity and electrical distribution components across the platform

80%

Size and weight reduction enabled by mini-coax vs. conventional coax connectors

2+

Seamless multi-device connectivity through patented media module hub technology

50%

Faster charging of connected devices through 40W power delivery per port



Solid state relay solutions for improved cooling performance in Heavy Duty variants

Note: Product images represent select examples on identified vehicle program where Engineered Components' product penetration is significant. Product selection is illustrative, not exhaustive.



# Example | Local Chinese OEM Electric Vehicle

DEVELOPING TECHNOLOGIES FOR NEW OEM REQUIRING UNIQUE SOLUTIONS AND FASTER TIME TO MARKET

## OPTIMIZE



## ACT



## THINK



## SENSE



### High Voltage Electrical Centers and Fastening Systems

Efficiently managing high voltage current for propulsion while ensuring occupants, technicians, and first responders do not come in unintended contact



### Busbar Conductors

Supporting efficiencies in routing, cross section, routing aids and termination over cable while delivering industry-leading power for propulsion



### Low Voltage Signal & Data Distribution

Increasingly electrified vehicles typically incorporating more sensors, peripherals and actuators

## INDUSTRY LEADING ELECTRIFICATION

Systems level approach delivered with unprecedented speed and quality

**Less Than**  
**1.5**  
**Years**

From award to production for BDU<sup>1</sup>, meeting customers' aggressive launch timeline

**100%**

SRS<sup>1</sup> content secured due to proven high performance and cost competitive portfolio

**30%**

Size reduction with next generation BDU development with same customer



Data and Power Connectors for zonal controllers enabling advanced vehicle architecture

Notes: 1. BDU – Battery Disconnect Unit. 2. SRS – Safety Restraint Systems.

Product images represent select examples on identified vehicle program where Engineered Components' product penetration is significant. Product selection is illustrative and not exhaustive.

# Secular Trends Fueling Growth in Other Markets

ESTABLISHED NON-AUTOMOTIVE BUSINESS; CURRENTLY >25% OF REVENUES

## SIMILAR REQUIREMENTS



MISSION CRITICAL



HARSH ENVIRONMENT



OPTIMIZED



MODULARIZED



AUTOMATED

## DIVERSIFICATION BENEFITS

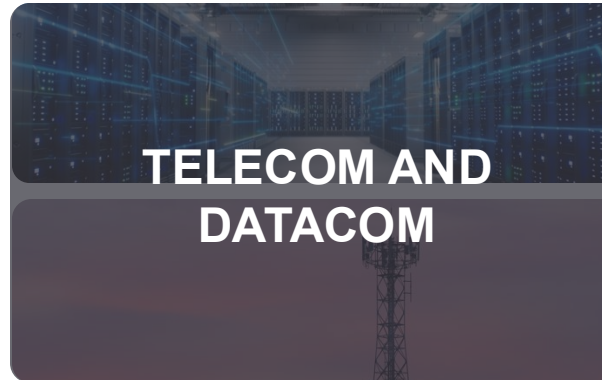
- Longer lifecycle programs
- Additional channels to market
- Lower exposure to market cyclicality



COMMERCIAL VEHICLE



AEROSPACE AND  
DEFENSE



TELECOM AND  
DATACOM



DIVERSIFIED  
INDUSTRIAL



# Example | Commercial Vehicles

ONE OF THE TOP SUPPLIERS GLOBALLY FOR COMMERCIAL VEHICLES AND CONTINUING TO GAIN SHARE

## OPTIMIZE



### Heavy-duty Clamps & Cable Management

Innovative design for assembly with multiple configurations supporting variety of applications

## ACT



### High Voltage Interconnects

High performance power delivery for next gen hybrid and EV architectures in cost effective and assembly efficient designs

## THINK



### Compact Transportation Connection Systems

Field proven with best-in-class reliability and durability; premium vibration, temperature, and sealing performance

## SENSE



## GROWING ON- AND OFF-HIGHWAY

Supporting similar technology needs to Automotive, while increasing customer and regional diversity



JOHN DEERE

VOLVO

CUMMINS

DAIMLER TRUCK

TRATON

IVECO

PACCAR Inc

CATERPILLAR

~\$500M

REVENUE IN 2025E



# Example | Aerospace and Defense

COMBINING STRATEGIC ACQUISITION DOMAIN EXPERTISE WITH COMPLEMENTARY PRODUCT PORTFOLIO



## THE SKY ISN'T THE LIMIT

Trusted in aerospace, defense and even space applications, which present some of the most challenging environments imaginable



**AIRBUS**



**COBHAM**

*Major Defense Manufacturers*

**~\$250M**

REVENUE IN 2025E

Video Played During Live Presentation

# Example | Telecom and Datacom

DATA CENTERS AN EMERGING AND GROWING OPPORTUNITY WITHIN TELECOM AND DATACOM

## OPTIMIZE



### GigaDuct Cable Management & Protection

Innovative design for assembly with multiple configurations supporting variety of applications

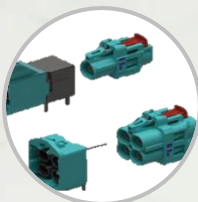
## ACT



### RapidNet Cable Management

Pre-terminated and tested for fast, high performance deployment and modular design supports flexible, scalable connectivity

## THINK



### Ethernet Cable Assemblies & Connectors

Enabling high bandwidth, low latency data transfer between data center servers and across telecom network

## SENSE



## AI & CONNECTIVITY DRIVE GROWTH

Increasing demand for high-speed connectivity and exponential growth in intelligent edge devices driving network growth; AI demanding higher throughput, higher fidelity data transmissions



CityFibre



~\$200M

REVENUE IN 2025E

# Presenting Large and Growing Addressable Market

STRONG PRESENCE ACROSS END MARKETS WITH STRONG SECULAR GROWTH OPPORTUNITIES

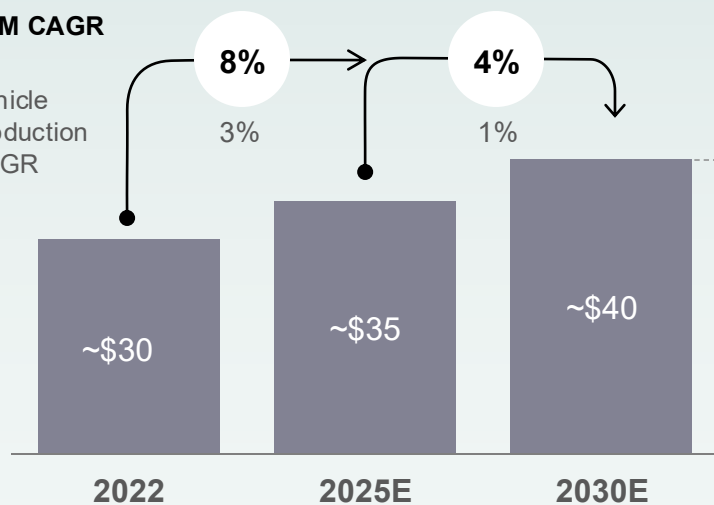
SOLID OPPORTUNITY IN  
**AUTOMOTIVE** ...

... WITH STRONG POSITION ALREADY  
AND **UPSIDE BEYOND AUTO**

EC Total Addressable Market (TAM)  
\$ Billions

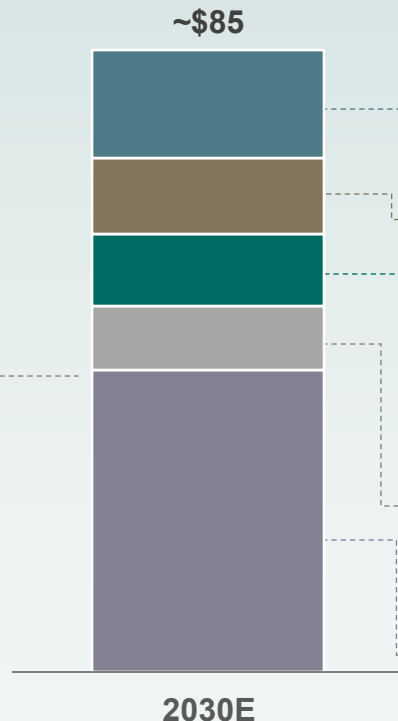
TAM CAGR

Vehicle  
Production  
CAGR



Note: 1. Datacom end market includes only data center servers. 2. Commercial Vehicle end market includes both on- and off-highway vehicles, as well as other transportation modalities that are smaller in market size, including marine, rail, and transit.

CAGR – 2025E-2030E



7%



**DIVERSIFIED INDUSTRIAL**

Industrial automation growth

7%



**TELECOM & DATACOM<sup>1</sup>**

Connectivity demands driving infrastructure expansion; AI demands for data transmission

7%



**AEROSPACE & DEFENSE**

Drones and satellite network growth; Commercial aerospace connectivity

4%



**COMMERCIAL VEHICLE<sup>2</sup>**

Automation and continued technology onboarding

4%



**AUTOMOTIVE**

Advanced safety and connectivity feature growth and continued EV adoption





**ENGINEERING INNOVATION**



**RESILIENT SUPPLY CHAIN**

• **APTIV** •  
Engineered  
Components



**GLOBAL MANUFACTURING**



**COMMERCIAL EXCELLENCE**

Video Played During Live Presentation



# Engineering Capabilities Supporting Diverse Markets

EXTENSIVE EXPERTISE ACROSS INDUSTRIES, DOMAIN AREAS, REGIONS, AND PRODUCT LINES

## CROSS-DOMAIN EXPERTISE DRIVING INNOVATION

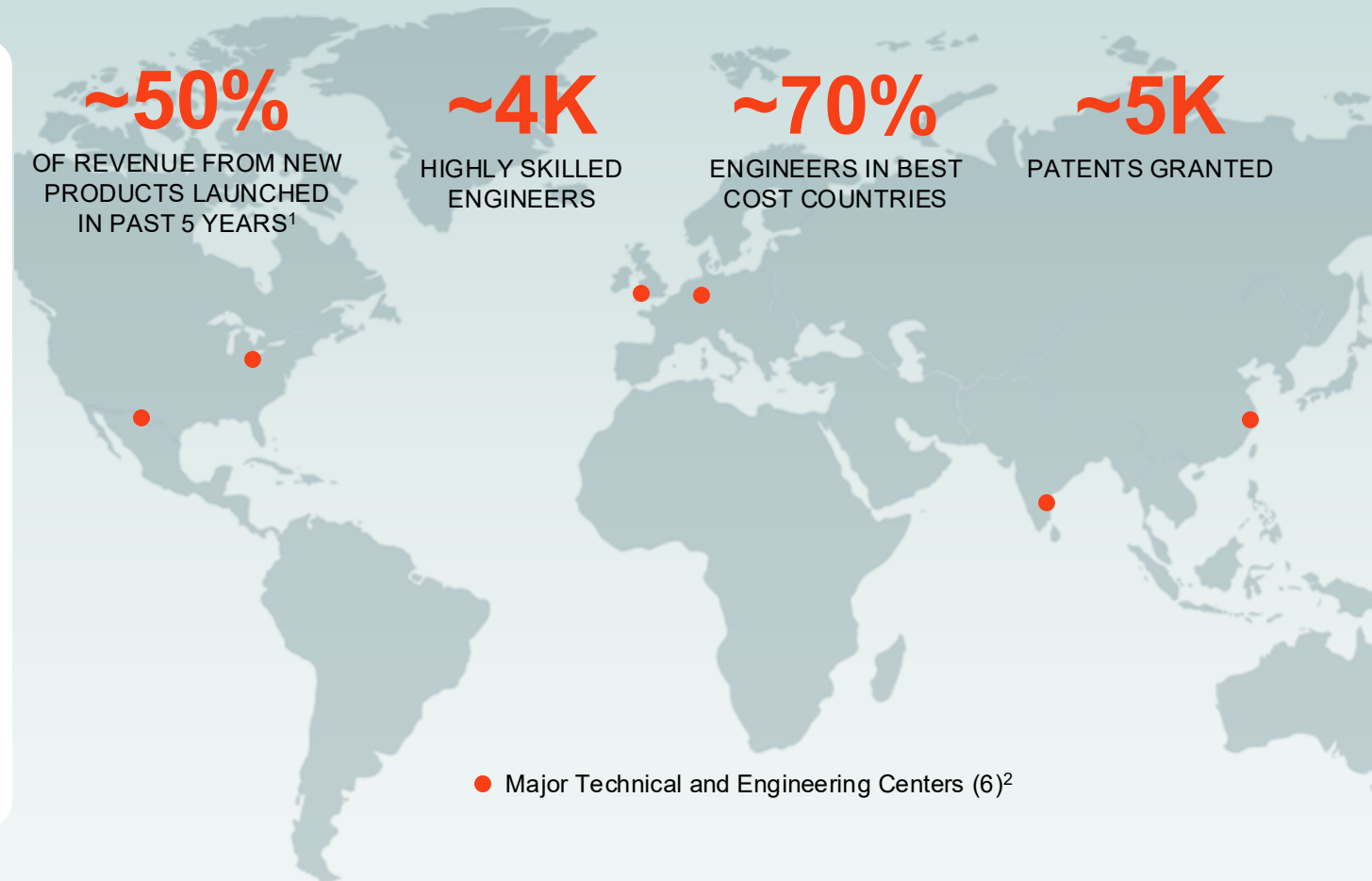
- Combining technical and market expertise across teams and business lines to drive product innovations across markets
- Building comprehensive portfolio from standardized, high-volume products to custom engineered, bespoke solutions

## PRODUCT-CENTRIC ENGINEERING FOCUS

- Deep expertise with >90% of engineers dedicated to product and manufacturing integration, ensuring seamless design-to-production execution

## GLOBAL, COST COMPETITIVE FOOTPRINT

- 6 major technical and engineering centers worldwide, supporting regional innovation and customer support, while maintaining a cost-effective footprint



Notes: 1. As of 2024; Reflects new products launched at Aptiv Connection Systems.

2. Major Technical Centers are a sub-category of Engineering Centers.

# Supply Chain Management for Connected Solutions

HIGHLY EXPERIENCED WITH NAVIGATING COMPLEX GEOPOLITICAL AND REGULATORY LANDSCAPES

## RESILIENT MATERIAL SOURCING STRATEGY

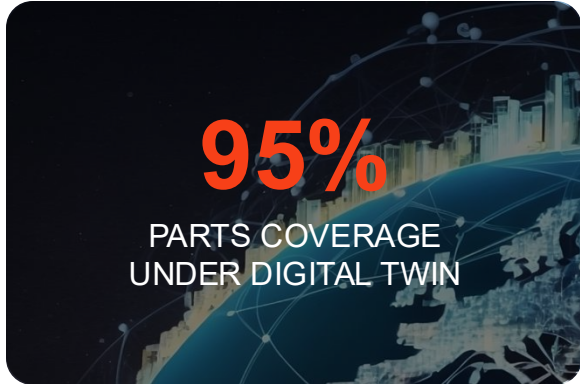
- Deep visibility into multi-level, 11,000-SKU supply chain
- Close to 100% visibility on copper sourced, mapped to either raw ore mines or recyclers
- ~90% of resin sourced in-region, well-positioned against potential supply chain disruption

## REAL-TIME DIGITAL RISK MONITORING

- Regular BOM<sup>1</sup> “health” assessments of technological and geopolitical risk factors to support customer resilience strategies

## EXPERTISE IN VOLUME AND SPEED

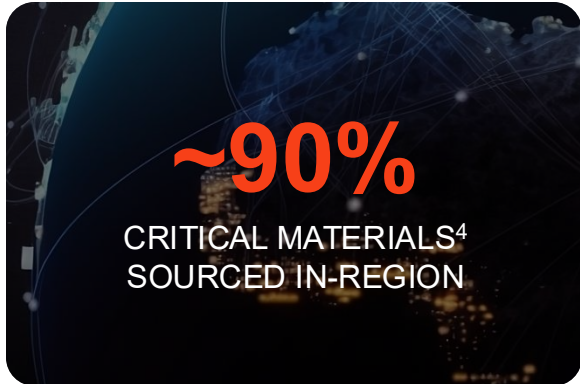
- Over 1B parts shipped, on average, per week<sup>2</sup>, with no material production disruptions despite multiple risk events



**95%**  
PARTS COVERAGE  
UNDER DIGITAL TWIN



**5** OEM  
Customers  
ENGAGED WITH SUPPLY CHAIN  
RESILIENCY ASSESSMENTS<sup>3</sup>



**~90%**  
CRITICAL MATERIALS<sup>4</sup>  
SOURCED IN-REGION



**~99%**  
COPPER MAPPED  
DIRECTLY TO SOURCE

Notes: 1. BOM – Bill of Materials. 2. Assumes 260 manufacturing days and 50 manufacturing weeks per year. 3. Resiliency assessments include BOM health checks and sub-tier visibility mapping. 4. Critical materials primarily reflect copper and resins.

# Global Manufacturing and Distribution Capabilities

DRIVING INNOVATION, QUALITY, AND ON-TIME DELIVERY AT SIGNIFICANT SCALE

## SCALABLE AND FLEXIBLE OPERATIONS

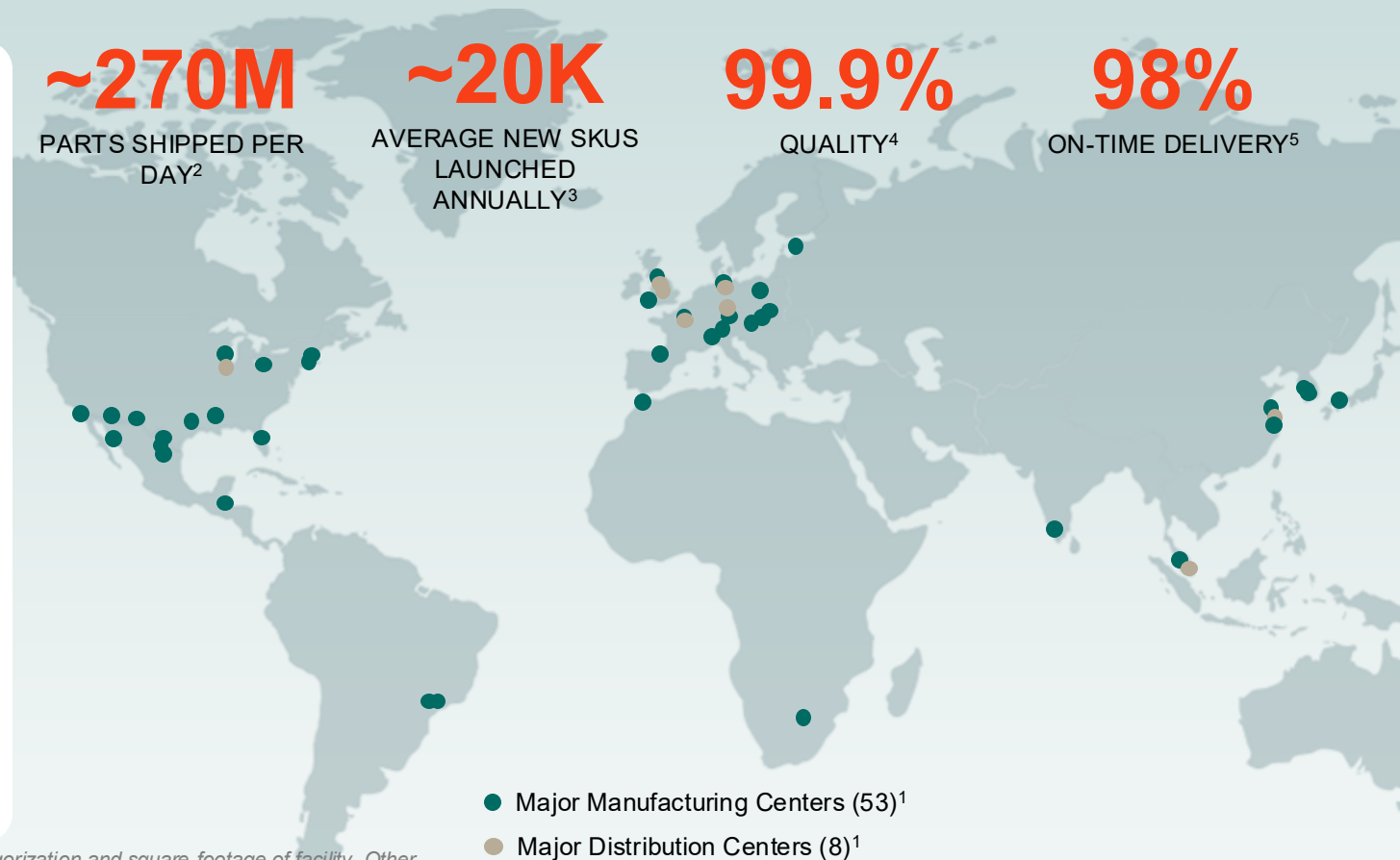
- Ability to produce high volume products and low volume custom engineered solutions while maintaining exceptional quality standards, on-time delivery, and cost competitiveness
- Highly automated and digitalized operations with in-house tooling and equipment enabling agility for customer demands

## GLOBAL FOOTPRINT, CO-LOCATED NEAR OEMS

- 61 major manufacturing facilities and distribution centers<sup>1</sup> enabling in-region supply for >10K customers globally, including OEMs, Tier suppliers, and distributors
- Ability to quickly scale within region to meet OEM demands

## BROAD REACH ACROSS END MARKETS

- ~4K distribution partners globally driving broader channel access and inroads with additional markets and customers
- Unique Non-Auto competencies such as hermetic sealing, close tolerance machining and military specification readiness



Notes: 1. Major manufacturing facilities and distribution centers are identified based on internal categorization and square footage of facility. Other major manufacturing facilities within Engineered Components exist and are included in 76 sites cited for New Aptiv footprint. 2. Assumes 260 manufacturing days per year. 3. Reflects average over 2021-2024 across all Engineered Components business lines. 4. Measured as inverse of PPM – Parts per Million. 5. Measured as inverse of IPM – Incidents per Million.

# Commercial Capabilities Across Diverse Channels

POSITION AS TIER 2 SUPPLIER SUPPORTS MULTIPLE GROWTH AVENUES ACROSS MARKETS

• APTIV •

### TIER SUPPLIERS

- Opportunity to provide components for integration into larger assemblies/systems
- Scalable access to OEM programs
- Ability to leverage Tier salesforce

### DIRECT

- Enhanced customer relationships and increased design influence
- Visibility to product integration and strategy
- Existing library positioning reinforces incumbency, long-term stickiness and reduced barriers to competitor subs

### DISTRIBUTION

- Scalable market access
- Leverage sales force / marketing
- Reduced operational complexity
- Low & high-volume product availability

2024-2025YTD  
Cumulative  
Bookings<sup>1</sup>

~\$9

Billion

~\$4

Billion

~\$3 Billion

~\$1.5

Billion

### ORIGINAL EQUIPMENT MANUFACTURES (OEMs)



Automotive



Commercial Vehicle



Aerospace & Defense



Telecom & Datacom



Diversified Industrial

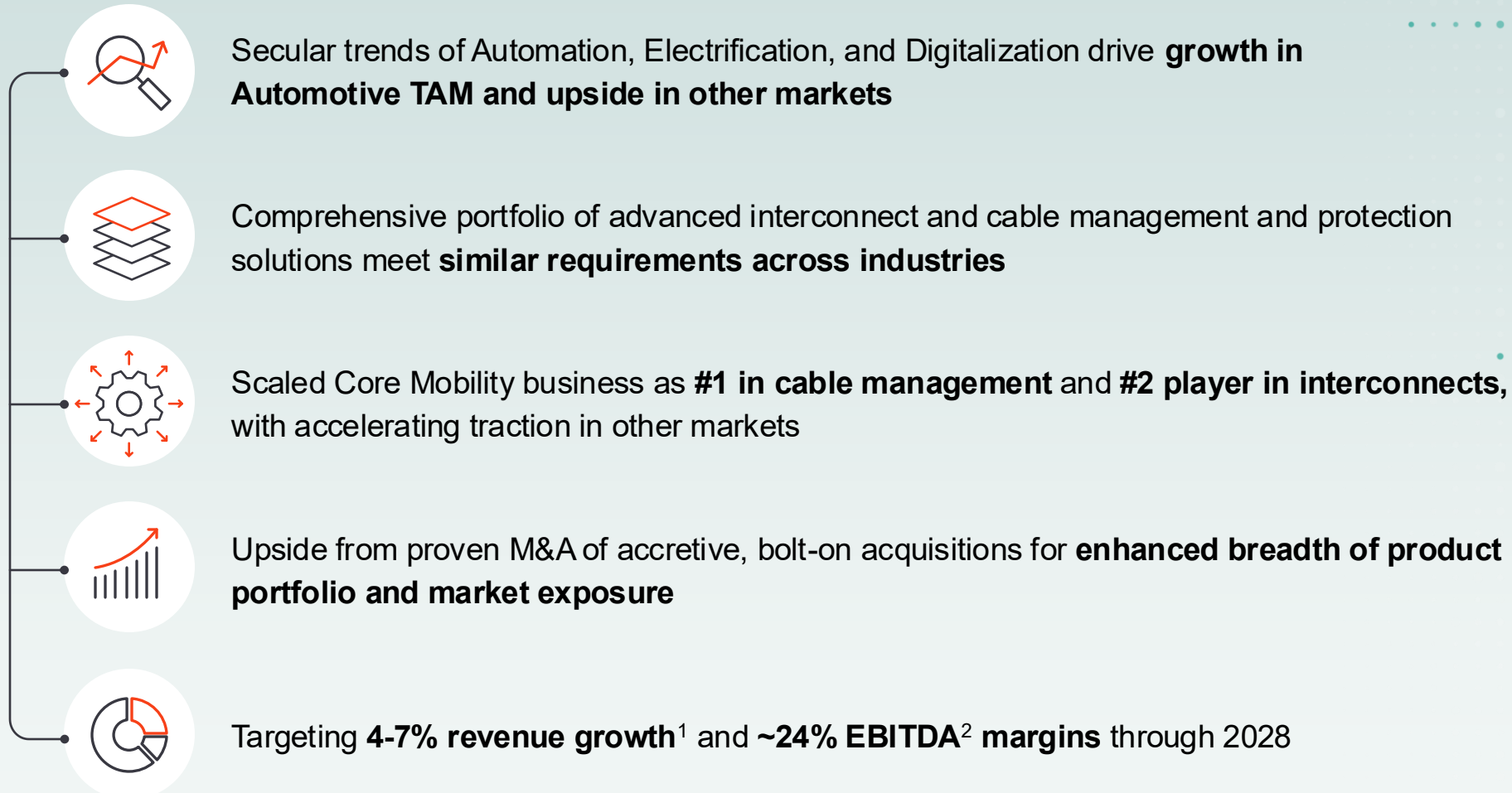
### EXPANDED NON-AUTOMOTIVE END MARKETS

Note: 1. Cumulative Bookings over 2024-2025YTD of approximately \$15B, including \$9B from Tiers, \$4B from OEM, and \$1.5B from Distribution. \$4B to OEM and \$1.5B to Distribution includes \$3B attributable to Non-Automotive markets.



# Engineered Components Summary

STRONG CROSS-MARKET POSITIONING DRIVES REVENUE GROWTH AND SUSTAINABLE MARGINS



Notes: 1. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for detail and reconciliation to US GAAP.

2. EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.

November 18, 2025

# APTIV FINANCIALS

## 2025 Investor Day

**Varun Laroyia**

Executive Vice President and  
Chief Financial Officer

• **APTIV** •

# Total Aptiv Performance | 2022-2025E

EXECUTING WELL IN A DYNAMIC MACRO ENVIRONMENT TO CONSISTENTLY DELIVER VALUE

2025E

**\$20.3B**



**\$3.2B**



**\$1.2B**



**\$7.70**



2022 - 2025E

## REVENUE

**4%**

Adj. CAGR<sup>1</sup>

- Automotive CAGR of 3%
- Global vehicle production CAGR of 3%<sup>2</sup>, driven by China Local OEMs (+16%)
- Non-Automotive CAGR of 7%, accounting for 19% of revenue

## EBITDA<sup>3</sup>

**300BPS+**

Cumulative Margin Expansion

- Significant performance benefits, offsetting headwinds from labor economics, FX, and commodities
- Elimination of certain costs related to COVID and supply chain disruption

## FREE CASH FLOW<sup>4</sup>

**~\$4B**

Cumulative FCF Generation

- Net of \$3.4B in capital expenditures

## EARNINGS PER SHARE<sup>3</sup>

**30%+**

CAGR

- Reflecting solid revenue and OI growth
- Supplemented by share repurchases, net of interest expense

Notes: 1. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for detail and reconciliation to US GAAP. 2. Vehicle production CAGR based on Aptiv weighted market, i.e. weighted to geographic locations in which Aptiv generates revenue. 3. EBITDA and EPS adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP. 4. Free cash flow measured as Operating cash flow less Capital expenditures. See Appendix for reconciliation to US GAAP.

# New Aptiv Value Creation Framework

BUSINESS STRATEGY DRIVES ATTRACTIVE FINANCIAL PROFILE

## STRATEGY CREATING LONG TERM VALUE



**Secular trends driving growth opportunity** in Automotive and other end markets, with common customer needs that Aptiv can address



**Comprehensive product portfolio** to capture expanding market opportunity, with products delivered at scale in Auto well suited for other markets and customers



**Robust operating model** with technical expertise, tools, and systems driving operational rigor and cost-effective solutions for customers

REVENUE  
GROWTH

MARGIN  
EXPANSION

• APTIV •

CAPITAL  
ALLOCATION

CASH FLOW  
GENERATION



# Delivering a Compelling Financial Profile

DRIVEN BY STRONG PRODUCT PORTFOLIO AND RESILIENT OPERATING MODEL

## Financial Framework through 2028E



### REVENUE

Strong revenue growth<sup>1</sup> of **4-7%** per annum



### EBITDA

Cumulative EBITDA<sup>2</sup> margin expansion of **~200bps**



### EPS

Leading to **mid-teens growth rate** in EPS<sup>2</sup> per annum



### CASH FLOW

Converting into **~\$4B** of cumulative free cash flow<sup>3</sup> over 2026E-2028E



### CAPITAL ALLOCATION

Disciplined capital deployment strategy

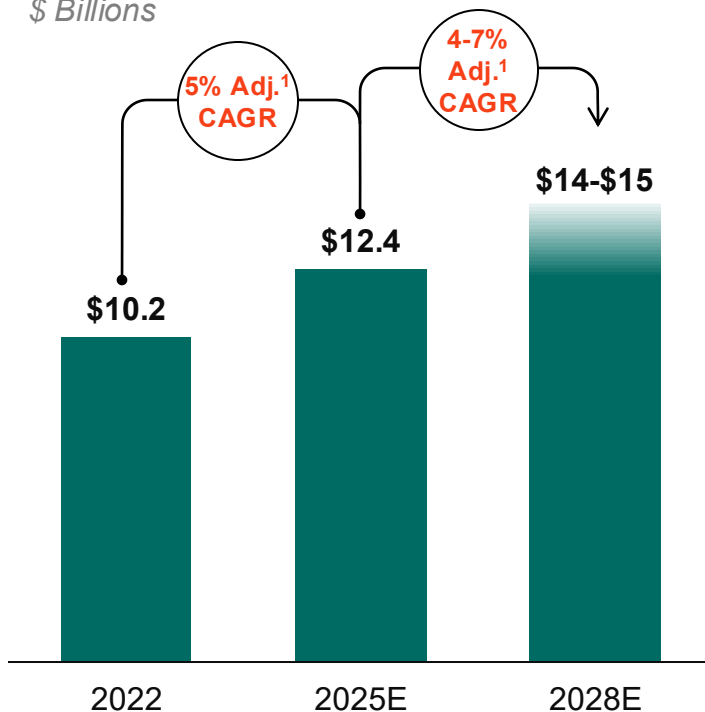
Notes: 1. Revenue CAGR excludes impact of FX and Commodities. See Appendix for detail and reconciliation to US GAAP. 2. EBITDA and EPS adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP. 3. Free cash flow defined as Operating cash flow less Capital expenditures. See Appendix for reconciliation to US GAAP.

# Strong Revenue Growth to Continue

DRIVEN BY COMPREHENSIVE PRODUCT PORTFOLIO AND EXPANSION INTO OTHER MARKETS

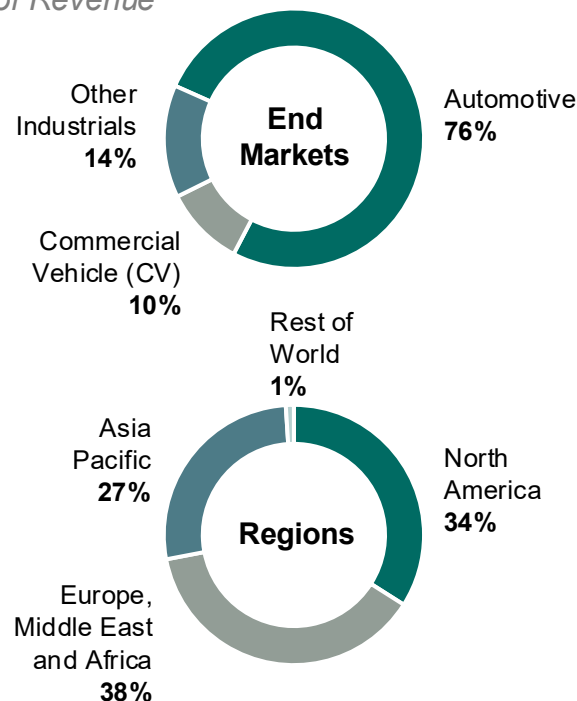
## REVENUE

\$ Billions



## 2025E REVENUE MIX

% of Revenue



## 2025E-2028E

### 4-7% GROWTH PER ANNUM

- \$65B cumulative bookings since 2022
- Assumed global vehicle production<sup>2</sup> CAGR of +1%
- Auto growth driven by increasing content from electrification, ADAS / in-cabin features, and software-defined vehicle architectures, across both business segments
- Non-Auto growth of 8-10%, predominantly from Other Industrials markets, with lower CV growth in line with production

Notes: 1. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for detail and reconciliation to US GAAP.

2. Vehicle production CAGR based on Aptiv weighted market share, i.e. weighted to geographic locations in which Aptiv generates revenue.

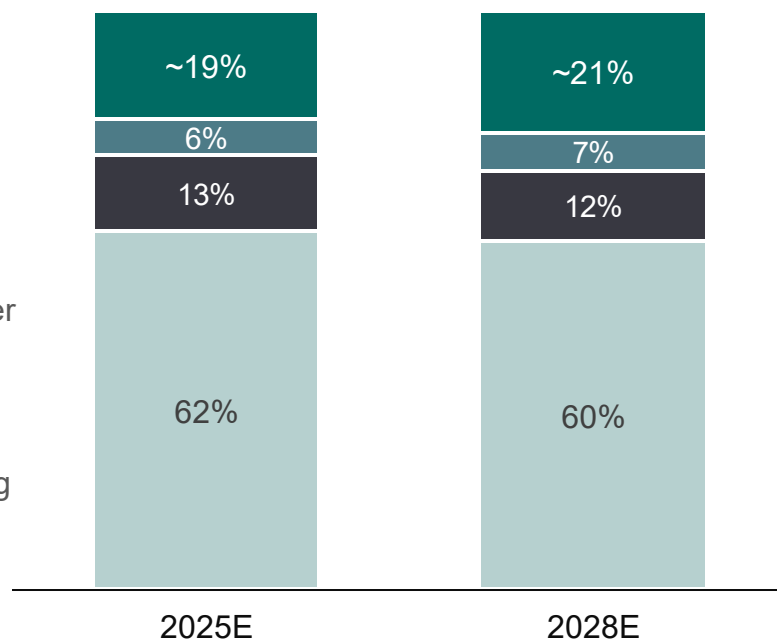
# Multiple Levers to Improve Cost Structure

MARGIN EXPANSION DRIVEN BY OPERATIONAL EXCELLENCE

## COST STRUCTURE

% of Revenue

- EBITDA Margin<sup>1</sup>
- Engineering
- SG&A & Other
- Material & Manufacturing



## 2025E-2028E COST STRUCTURE ACTIONS

- Material performance delivered through engineering design and vendor negotiations
- Manufacturing performance driven by footprint consolidation and rotation and other initiatives, partially offset by labor inflation
- SG&A & Other driven by overhead cost reduction initiatives, partially offset by commercial investments in Non-Auto markets
- Increase in Engineering spend related to investments in enterprise and A&D software products, as well as broadening of Non-Auto Engineered Components product portfolio

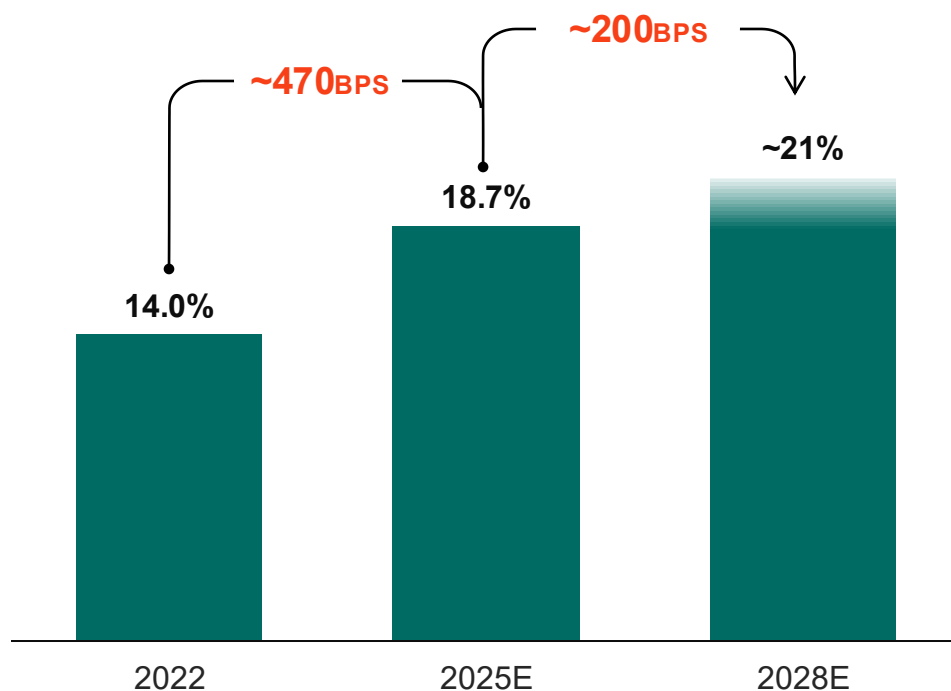
*Note: 1. EBITDA margin reflects EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.*

# Driving EBITDA Margin Expansion

FUTURE MARGIN EXPANSION DRIVEN BY SALES GROWTH, OPERATING PERFORMANCE, AND IMPROVING MIX

## EBITDA MARGIN<sup>1</sup>

% of Revenue



## 2025E-2028E DRIVERS

- Strong flow through on sales growth, net of normalized price downs of 1% to 2%
- Continued growth in higher margin product areas, particularly in Software & Services
- Material & Manufacturing and SG&A performance benefits, partially offset by continued unfavorable labor inflation
- Minimal impact from changes in FX and commodity prices
- Stranded costs of ~\$70M upon separation, which fully exit cost structure by 2028

*Note: 1. EBITDA margin reflects EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.*

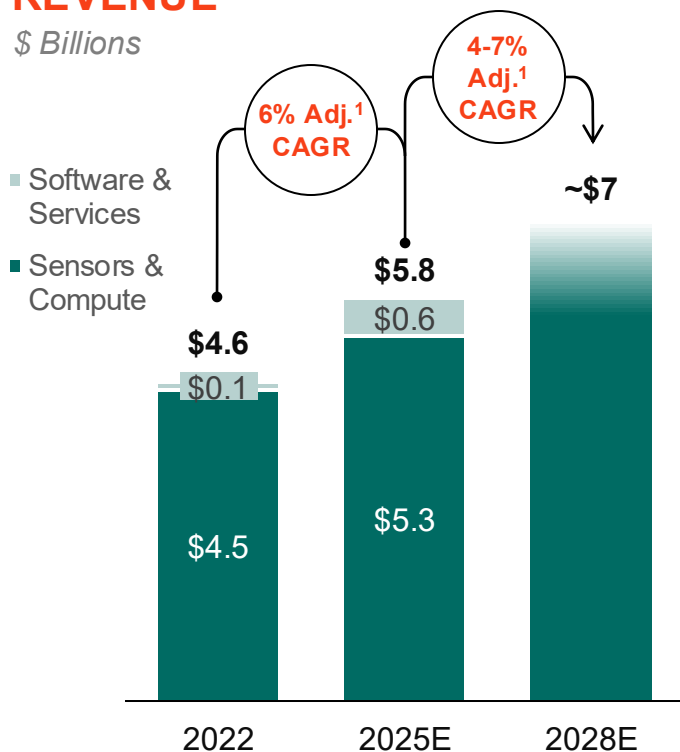


# Segment Review: Intelligent Systems

TECHNOLOGY AND SOFTWARE DRIVING STRONG GROWTH FOR BOTH REVENUE AND EBITDA

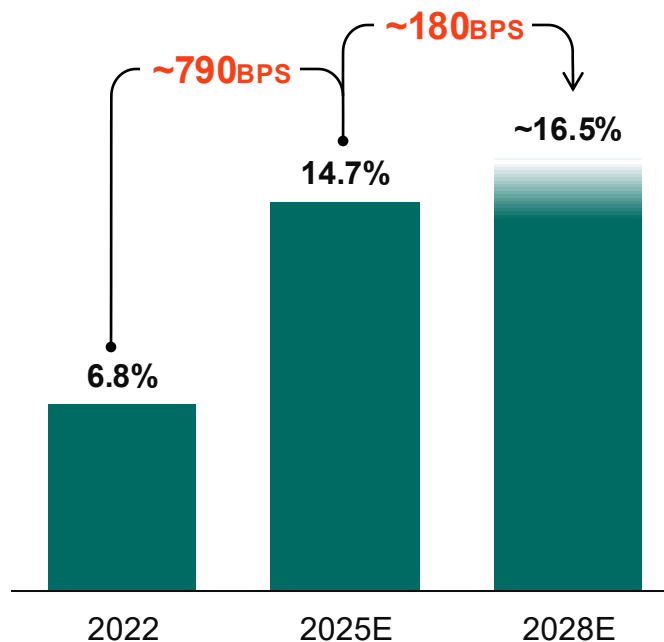
## REVENUE

\$ Billions



## EBITDA MARGIN<sup>2</sup>

% of Revenue



## 2025E-2028E

### REVENUE GROWTH

- \$33B cumulative bookings since 2022
- Auto growth across both product lines, driven by launch of new ADAS and UX programs
- Mid-teens growth in Software & Services revenue
- Double digit growth in Other Industrials

### MARGIN EXPANSION

- Improvement in product mix, namely Software & Services
- Benefits of strong operating performance, partially offset by increasing investments in engineering

Notes: 1. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for detail and reconciliation to US GAAP.

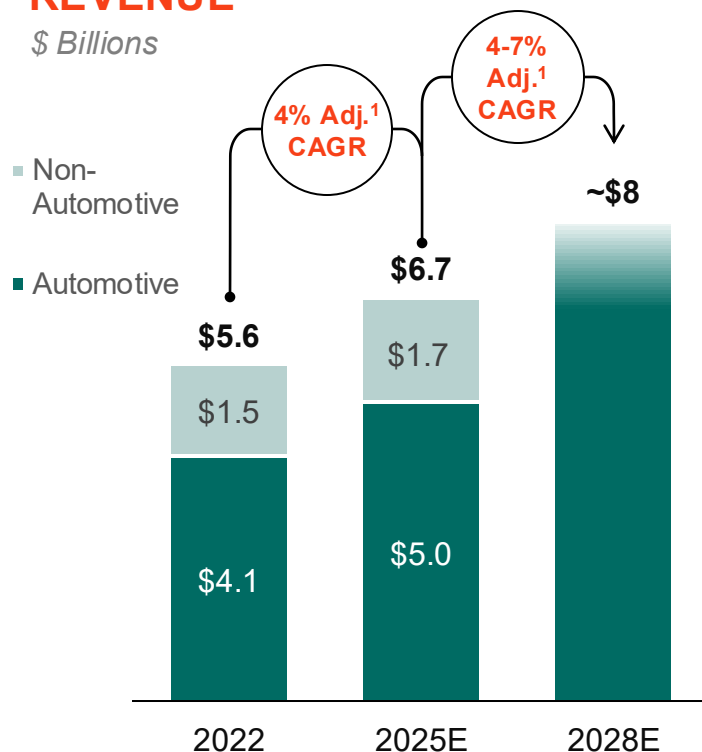
2. EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.

# Segment Review: Engineered Components

MULTIPLE END MARKETS DRIVING PROFITABLE AND SUSTAINABLE GROWTH

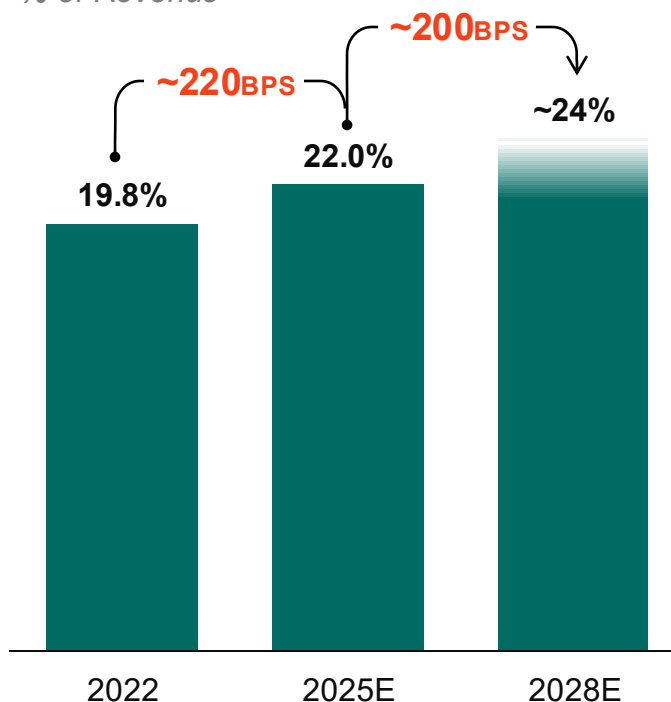
## REVENUE

\$ Billions



## EBITDA MARGIN<sup>2</sup>

% of Revenue



## 2025E-2028E

### REVENUE GROWTH

- \$32B cumulative bookings since 2022
- Auto revenue growth driven by launch of new programs across regions, as well as continued traction with Local China OEMs
- High single digit growth in Other Industrials
- Strong growth into Distribution channels serving multiple end markets

### MARGIN EXPANSION

- Improving end market mix towards Other Industrials
- Benefits from improved performance, as well as SG&A cost reduction

Notes: 1. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for detail and reconciliation to US GAAP.

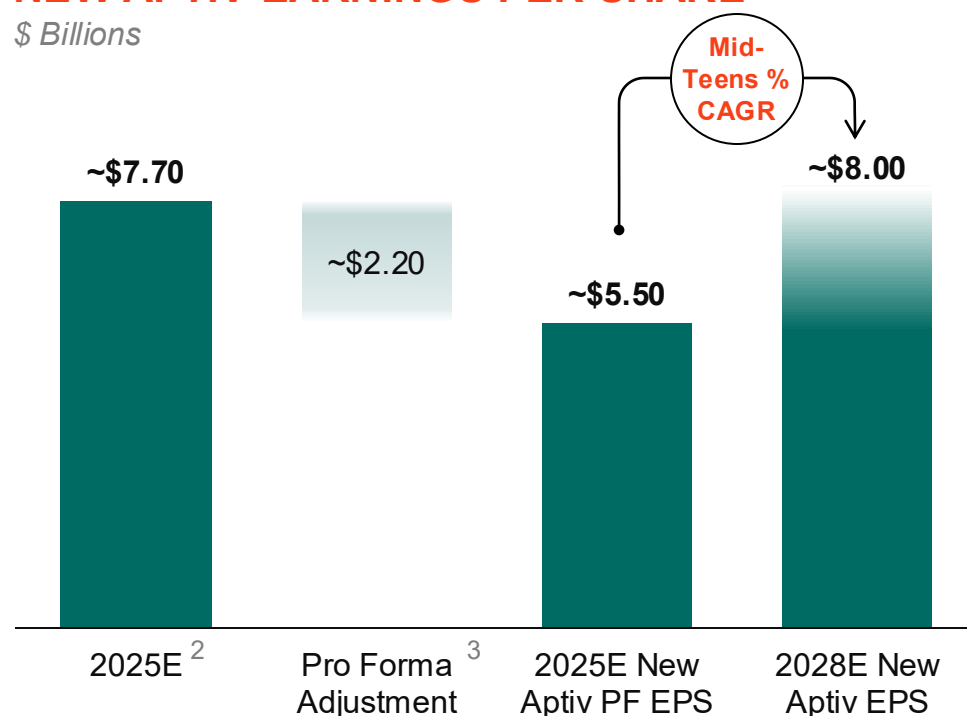
2. EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.

# Delivering Mid-Teens EPS Growth

DRIVEN BY STRONG EARNINGS WITH UPSIDE FROM CAPITAL ALLOCATION

## NEW APTIV EARNINGS PER SHARE<sup>1</sup>

\$ Billions



## 2025E-2028E DRIVERS

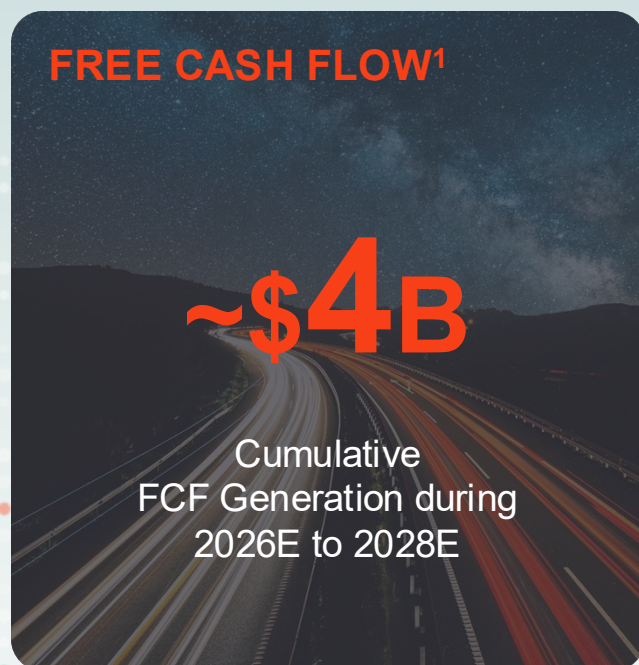
- 4-7% revenue growth per annum
- ~200bps of EBITDA margin expansion to ~21%
- Assumes no change in interest expense following recapitalization post separation
- Slight increase in effective tax rate
- Assumes a constant share count

**... WITH POTENTIAL UPSIDE VIA CAPITAL ALLOCATION**

Notes: 1. EPS adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP. 2. 2025E reflects Total Aptiv EPS at midpoint of guidance established at 3Q 2025 Earnings. 3. Pro-Form Adjustment does not reflect standalone EDS EPS, but rather the net impact of the separation to New Aptiv, including changes to tax and interest expense.

# Attractive Capital Allocation Priorities

INVESTMENTS IN THE BUSINESS BALANCED WITH COMMITMENT TO RETURNING CAPITAL TO SHAREHOLDERS



## MAINTAIN INVESTMENT GRADE BALANCE SHEET

- Targeting gross leverage of 2.0x – 2.5x

## INVEST IN ORGANIC GROWTH OPPORTUNITIES

- Reinvest to capitalize on growth and expansion opportunities

## STRATEGIC INORGANIC INVESTMENTS

- Build scale and diversification

## RETURN CAPITAL TO SHAREHOLDERS

- Excess free cash flow to be used for share repurchases

*Note: 1. Free cash flow measured as Operating cash flow less Capital expenditures. See Appendix for reconciliation to US GAAP.*



# M&A Playbook to Drive Value Creation

OPPORTUNITIES TO FURTHER STRENGTHEN AND DIVERSIFY BUSINESS

|                                       | TRANSACTION FOCUS                                                                                            | CONSIDERATIONS                                                                                                                                                                                                                       |
|---------------------------------------|--------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ACQUISITIONS<br>DRIVING<br>SCALE      | <i>Leverage playbook to increase scale in similar tech / product areas across diversified end markets</i>    | <ul style="list-style-type: none"><li>• Enhancing competitive position</li><li>• Increasing penetration across end markets via bolt-on acquisitions</li><li>• Accretive to financial profile</li><li>• Generates synergies</li></ul> |
| PRODUCT AND<br>TECH PORTFOLIO<br>ADDS | <i>Augment existing tech / product portfolio through partnerships, investments, and bolt-on acquisitions</i> | <ul style="list-style-type: none"><li>• Expansion into target markets</li><li>• Further buildout of product portfolio</li><li>• Enhancing systems engineering capabilities</li></ul>                                                 |

# Well Positioned to Create Long Term Value

PROVEN BUSINESS MODEL TODAY; UNLOCKING VALUE TOMORROW; DRIVING SUSTAINABLE VALUE IN FUTURE

## Financial Framework through 2028E

### REVENUE

Strong revenue growth<sup>1</sup> of **4-7%** per annum

### EBITDA

**~200bps** of cumulative EBITDA<sup>2</sup> margin expansion

### EPS

**Mid-teens growth rate** in EPS<sup>2</sup> with further upside through capital allocation opportunities

### CASH FLOW

Generating **~\$4B** of cumulative free cash flow<sup>3</sup> over 2026E-2028E

### CAPITAL ALLOCATION

Enables investment in organic and inorganic growth opportunities, and the return of excess cash to shareholders

Notes: 1. Revenue CAGR excludes impact of FX and Commodities. See Appendix for reconciliation to US GAAP. 2. EBITDA and EPS adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP. 3. Free cash flow defined as Operating cash flow less Capital expenditures. See Appendix for reconciliation to US GAAP.

November 18, 2025

# ELECTRICAL DISTRIBUTION SYSTEMS

**Joseph T. Liotine**

Executive Vice President and President,  
Electrical Distribution Systems

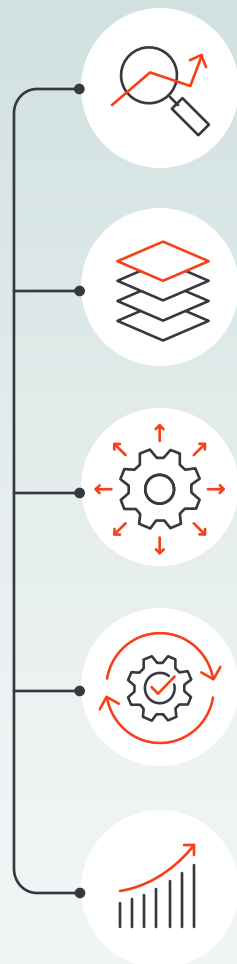
• **APTIV** •

# Key Messages

## **ELECTRICAL DISTRIBUTION SYSTEMS**

Signal transmission and power  
distribution at the right time to the  
right place

Enabling more automated,  
electrified, and digitalized  
solutions



Secular trends driving demands for higher speed, data, and power distribution across vehicles

Differentiated as a full-service solutions provider for OEMs across comprehensive product portfolio

Industry-leading scale in automotive with rigorous and best-in-class operating model

Opportunity for product and end market expansion, as well as participation in industry consolidation

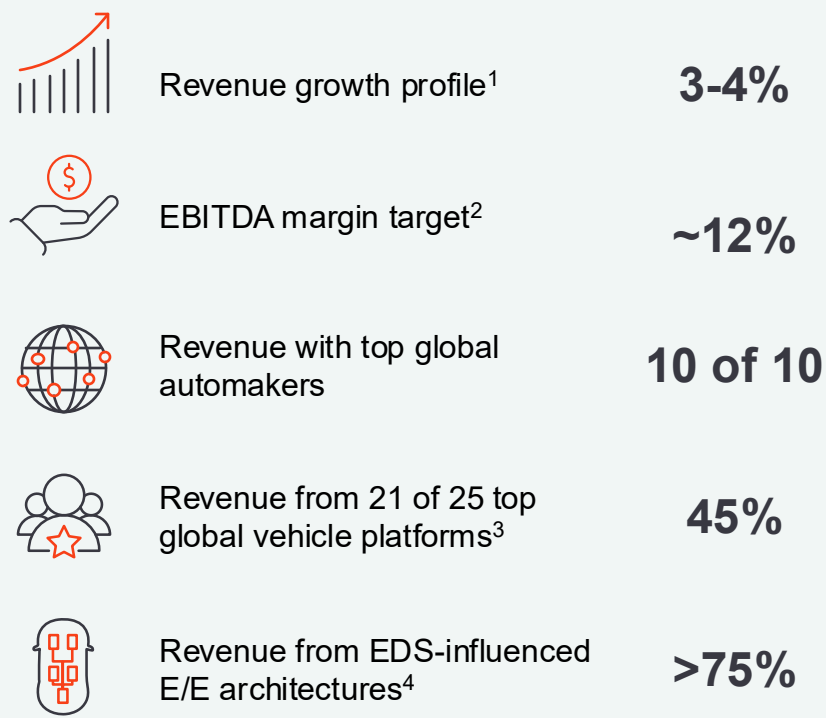
Resulting in attractive financial profile and opportunity for accretive capital deployment



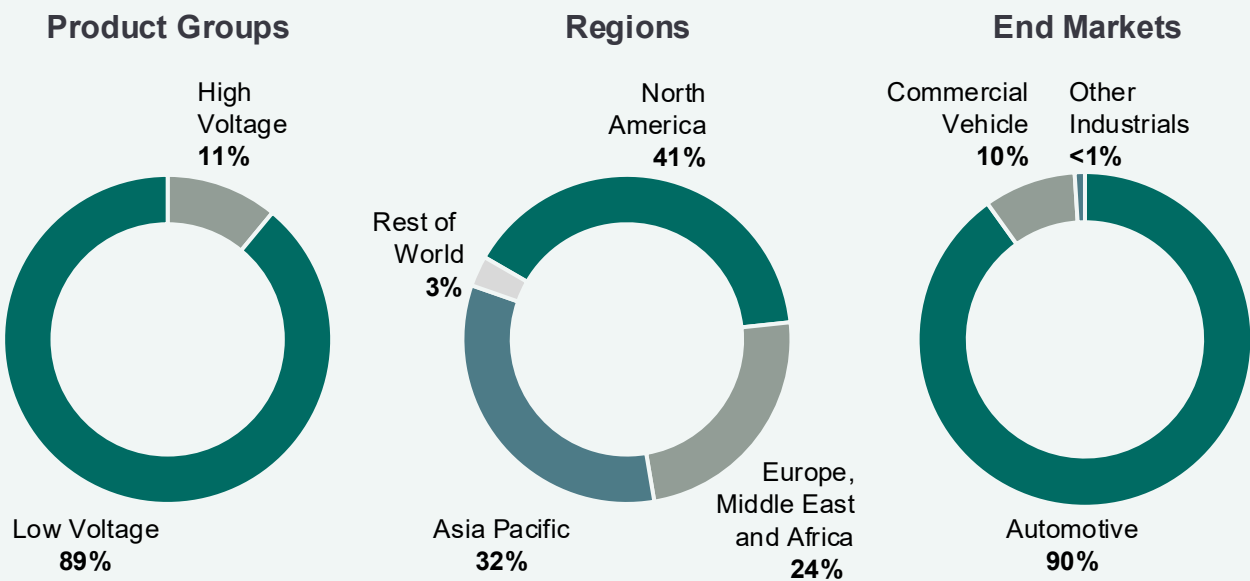
# EDS at a Glance

INDUSTRY-LEADING PROVIDER OF LOW AND HIGH VOLTAGE POWER, SIGNAL, AND DATA DISTRIBUTION

## KEY METRICS



## 2025E REVENUE | \$8.6B



Notes: 1. Measured as revenue CAGR over 2025E-2028E. 2. Measured as Adjusted EBITDA margin by 2028. 3. 2025E, Represents % of annual revenue attributable to top 25 global vehicle programs, of which EDS has content on 21. 4. 2025E, Represents % of revenue not attributable to Build to Print (BtP) architectures.

# EDS Business Priorities Post Separation

UNLOCKING VALUE FOR SHAREHOLDERS AS AN INDEPENDENT COMPANY



## FURTHER STRENGTHEN MARKET LEADING POSITION

- Increase share by leveraging full-service capabilities and best-in-class operating model
- Leverage scale and capabilities in Automotive and other high-value end markets



## CONTINUE TO OPTIMIZE COST STRUCTURE

- Leverage design capabilities and tools to expand automation deployment
- Continue to optimize manufacturing footprint



## CONSISTENTLY DELIVER STRONG FINANCIAL RESULTS

- Sustain Automotive revenue growth and strategically augment in target end markets
- Leverage scale for strong free cash flow generation



## DELIVER INCREMENTAL VALUE THROUGH DISCIPLINED CAPITAL DEPLOYMENT

- Competitive dividend to shareholders, with excess cash towards share repurchases
- Invest in organic and inorganic growth opportunities

# Secular Trends Requiring More Robust Solutions

TRENDS REQUIRE ADVANCED ARCHITECTURE SOLUTIONS AND STRONG SUPPLIER CAPABILITIES



## AUTOMATION



## ELECTRIFICATION



## DIGITALIZATION

### PRODUCT REQUIREMENTS FOR ELECTRICAL ARCHITECTURES



#### ADVANCED FEATURE ENABLEMENT

Enabling shift to xEVs and higher ADAS, UX, and other data-rich and power-intensive features



#### MISSION CRITICAL

Supporting systems that require guaranteed reliability and performance



#### OPTIMIZED DESIGN

Enabling size, weight, power, and cost savings for customers

### BUSINESS REQUIREMENTS FOR ARCHITECTURE SUPPLIERS



#### END-TO-END CAPABILITIES

- Offering early engagement with customers to understand precise needs and requirements
- Offering solutions ranging from components to full systems that are optimized for performance and cost

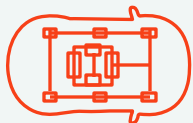


#### GLOBAL SCALE AND RESILIENT SUPPLY CHAIN

- Providing customers with same product at same quality for global platforms across all regions
- Localized manufacturing and resilient supply chain to mitigate geopolitical risk and ensure consistency of supply

# Differentiated by Full-Service Solutions Offering

UNIQUE CAPABILITIES FROM ARCHITECTURE OPTIMIZATION TO EXECUTION



## COMPREHENSIVE PORTFOLIO

- Design innovation leader with ~700 patents and patent innovations
- Over 50 patents and applications on assembly line automation
- Strong portfolio ranging from distributed architectures to domain and zonal optimized architectures



## DESIGN OPTIMIZATION

- Early and close collaboration with customers to understand and align with vehicle / platform needs
- Proprietary software for electrical architecture development and drawing, enabling customization, automation, and digital integration



## GLOBAL MANUFACTURING & SUPPLY CHAIN RESILIENCY

- Proprietary in-house manufacturing automation processes to improve quality, cost, and throughput
- Digital tools, external intelligence and in-house expertise to strengthen supply chain resiliency

Influence to **design out** commoditized content and **design in** value-add content for customers and EDS



# Comprehensive Product Portfolio

OPTIMIZED SOLUTIONS ENABLING MORE AUTOMATED, ELECTRIFIED, AND FEATURE-RICH VEHICLES

## LOW VOLTAGE (LV) ELECTRICAL ARCHITECTURES

- Signal, data, and low voltage power distribution
- Solutions optimized for weight, cost and performance
- Custom copper and aluminum cables for tailored requirements

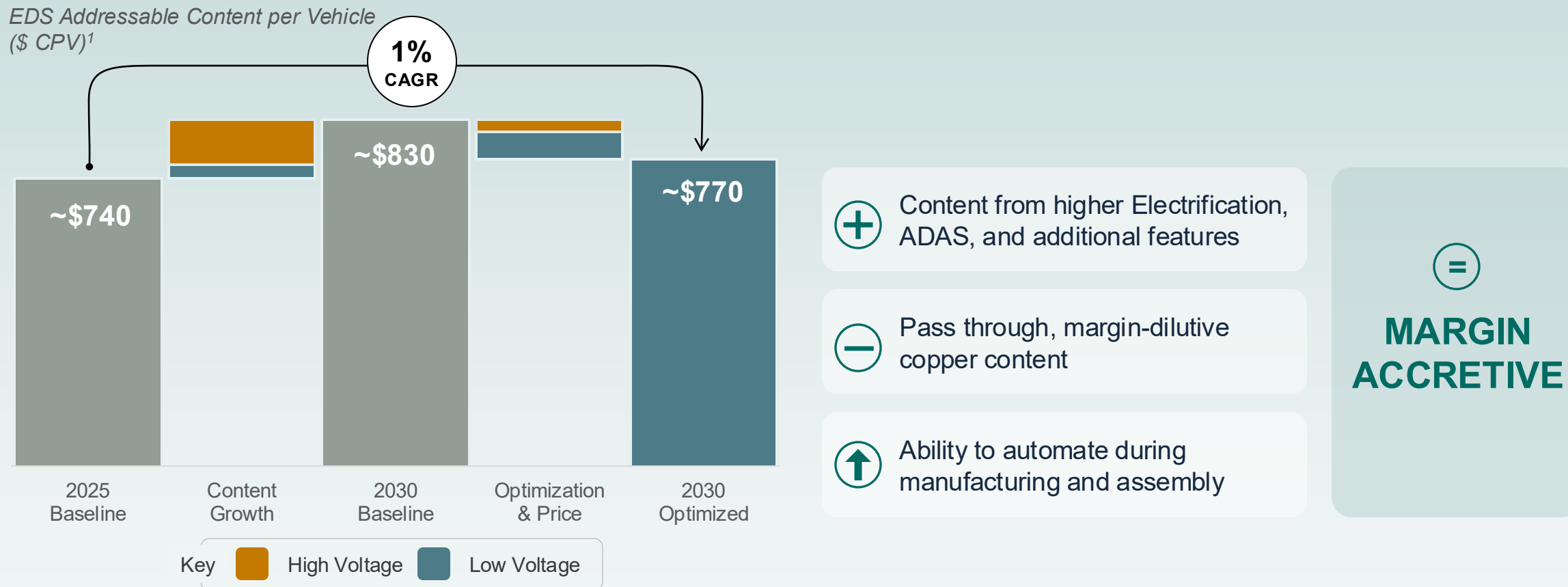
## HIGH VOLTAGE (HV) ELECTRICAL ARCHITECTURES

- High voltage power distribution for xEV propulsion
- Cables and HV cord sets supporting efficient, high-performance charging
- Designed for global compliance and scalable manufacturing



# Content and Architecture Evolution Drives Value

ENGINEERING SOLUTIONS TO DRIVE COST OUT, DRIVE VALUE-ADD CONTENT IN, SUPPORTING PROFITABILITY



Note: 1. Represents weighted average EDS content per vehicle based on estimated TAM divided by total global vehicle production.

# Examples | Optimization Delivering Value

UNIQUE ABILITY TO CREATE VALUE FOR CUSTOMERS ACROSS ARCHITECTURE TYPES

## LEADING TRUCK / SUV PLATFORM

### DOMAIN ARCHITECTURE

INCREMENTAL APPROACH

#### Process-Only<sup>1</sup>

**Automating 19% of manufacturing labor hours**

- Reducing 'touch time' in harness assembly
- Targeting high-value automation opportunities
- Improving throughput, quality and efficiency

#### Design Optimization

**~10% weight reduction**

- Improving design through partitioning, splice placement, system layout
- Reducing wire cross-section and enhanced wire types
- Simplifying manufacturability and routing for easier vehicle assembly

## HIGH PERFORMANCE SUV

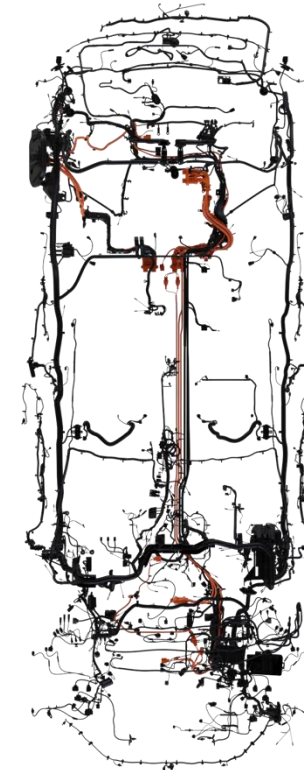
### ZONAL ARCHITECTURE

CLEAN-SHEET APPROACH

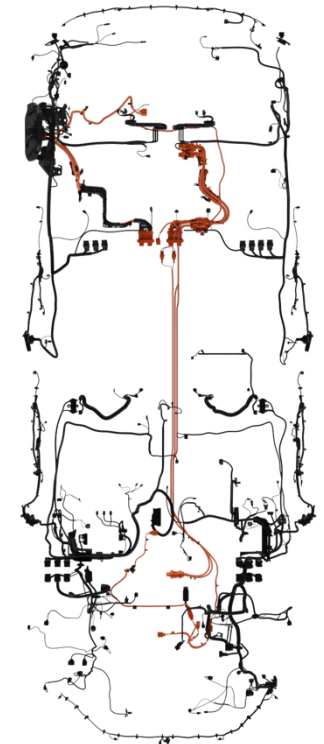
#### Fully Optimized Design

**~30% weight reduction**

- Re-architected design from mega harness to zonal partitioning
- Applied up-integration to reduce wire splices and simplify device connectivity
- Introduced modular connectors



BASELINE



APTIV OPTIMIZED

*Note: 1. Reflects no design change to electrical architecture.*

# Scale and Position in Automotive is Significant

DOMINANT MARKET POSITION DRIVEN BY COMPREHENSIVE PORTFOLIO AND FULL-SERVICE OFFERINGS



On **1** of every **6** vehicles  
globally

Supporting  
**>50**  
customers

On **1** of every **3** BEVs

Across  
**550**  
global vehicle platforms

On **9** of top **10**  
global platforms

With  
**>1,900**  
project launches<sup>1</sup> per year

Note: 1. Project represents a unique wiring harness board code. A typical global vehicle program has multiple EDS projects.



# Automotive Capabilities Translate to Other Markets

DIVERSIFYING REVENUES AND IDENTIFYING MARKETS WITH ATTRACTIVE ECONOMICS AND RIGHT TO PLAY

## PRODUCT REQUIREMENTS



FEATURE ENABLEMENT



MISSION CRITICAL



OPTIMIZED DESIGN

## BUSINESS REQUIREMENTS

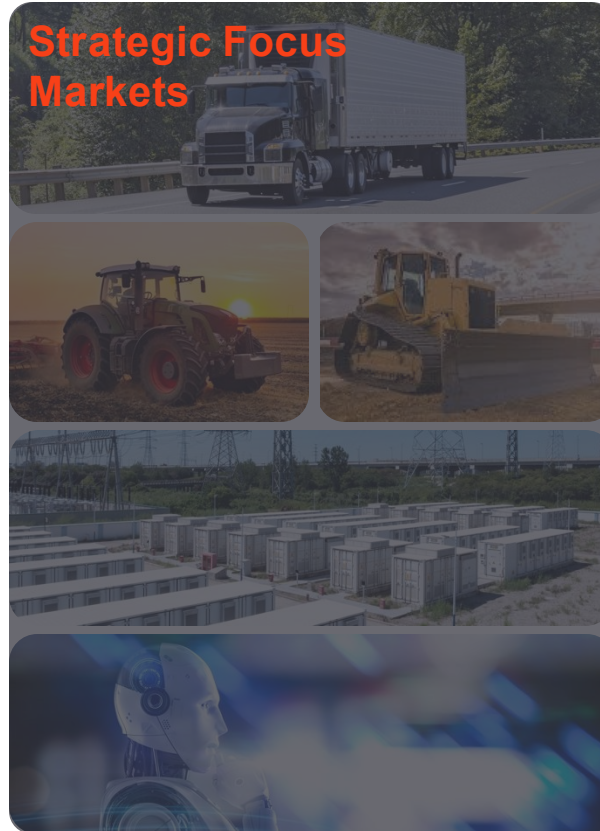


END-TO-END CAPABILITIES

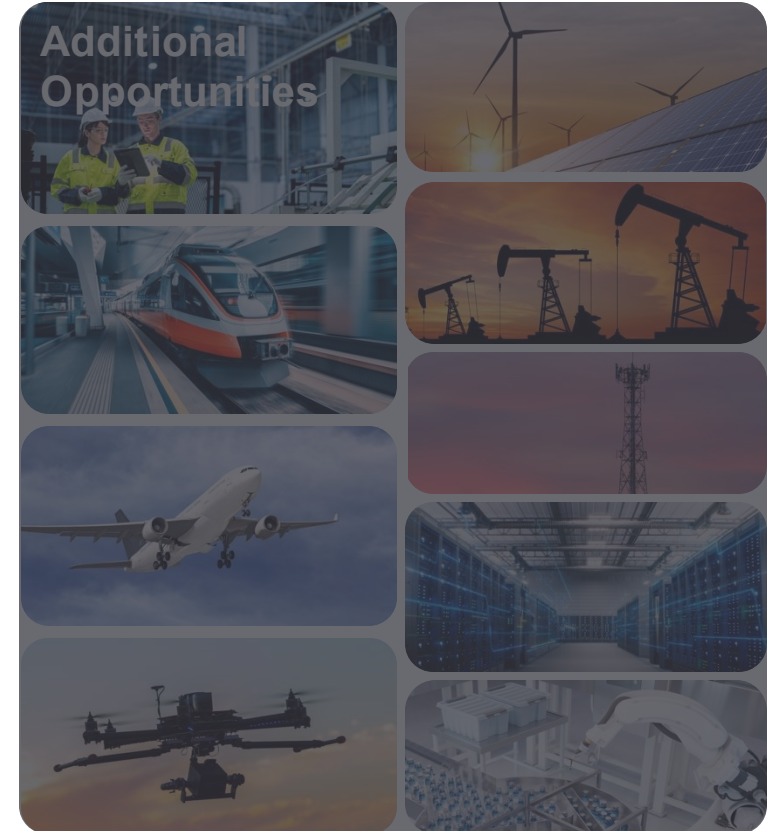


GLOBAL SCALE & SUPPLY CHAIN

## Strategic Focus Markets



## Additional Opportunities



# Progress Both Within and Beyond Core Mobility

PROVEN SUCCESS IN COMMERCIAL VEHICLE AND EARLY SUCCESS IN NEW MARKETS

## Commercial Vehicle & Off-Highway

**>\$800M**

2025E Revenue

**>\$6.5B**

Cumulative Bookings over 2022-2025E

**>\$15B**

2030E Addressable Market

## Energy Storage

**>\$150M**

New Business Bookings  
and Pipeline Opportunities

- **Launches:** First production launch of power distribution solution for energy storage commenced in Q3 2025
- **Awards:** Low voltage and high voltage content for consumer and industrial energy storage applications across regions
- **Pipeline examples:**
  - EU OEM for power distribution system in battery energy storage mobile container
  - Chinese battery maker for power distribution, cord sets

**~\$3B**

2030E Addressable Market

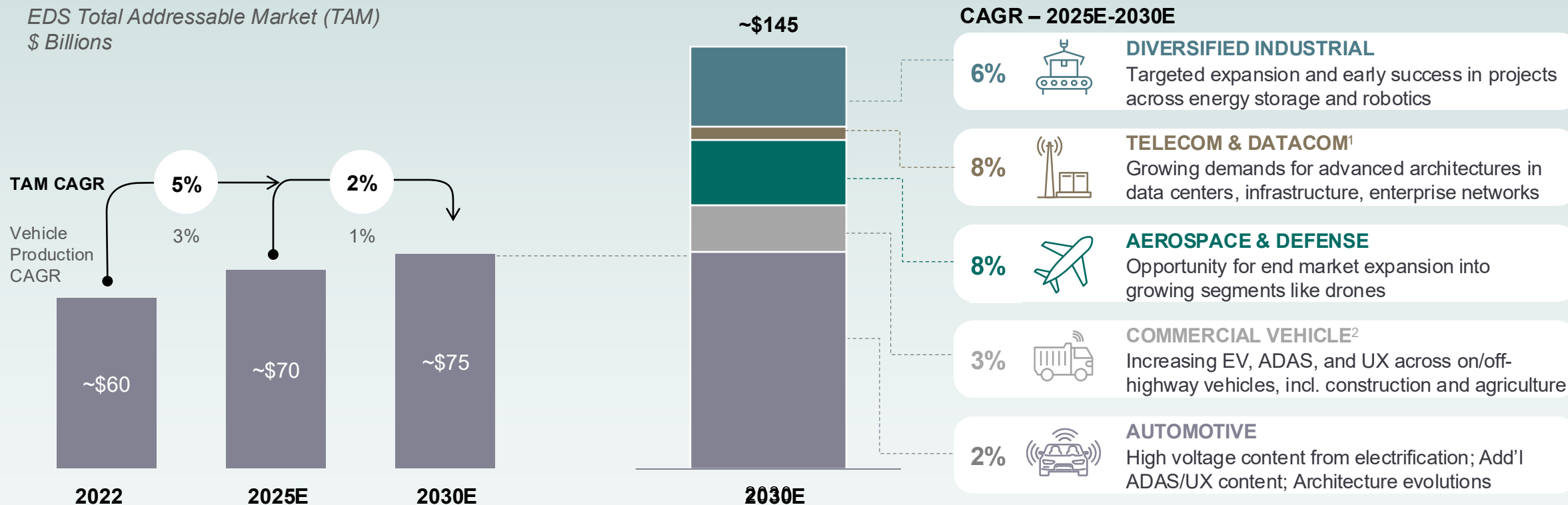
# Large Auto Addressable Market, with Upside

CONTINUED GROWTH IN AUTOMOTIVE FROM INCREASINGLY ELECTRIFIED AND FEATURE-RICH VEHICLES

CONTINUED GROWTH IN  
**AUTOMOTIVE** ...

... WITH SOLID UPSIDE **BEYOND**  
**AUTOMOTIVE**

EDS Total Addressable Market (TAM)  
\$ Billions



Note: 1. Datacom end market includes only data center servers. 2. Commercial Vehicle end market includes both on- and off-highway vehicles, as well as other transportation modalities that are smaller in market size, including marine, rail, and transit.





**ENGINEERING INNOVATION**



**RESILIENT SUPPLY CHAIN**

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# Electrical Distribution Systems



**GLOBAL MANUFACTURING**



**COMMERCIAL EXCELLENCE**

Video Played During Live Presentation

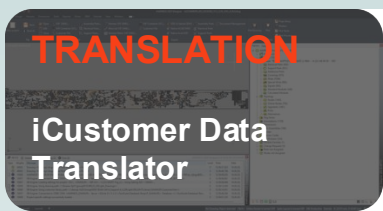


# Proprietary Engineering Tools, Including iHarness

PROPRIETARY DESIGN TOOL OFFERING CUSTOMERS DIFFERENTIATION AND SIGNIFICANT VALUE

## iHarness Pillars

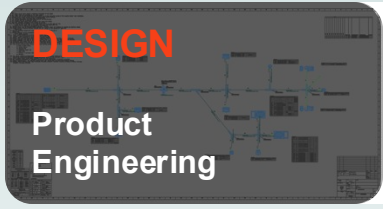
**TRANSLATION**



**iCustomer Data Translator**

Seamless data transfer from OEM systems into **standardized format** processable in EDS tool suite

**DESIGN**



**Product Engineering**

Import of translated design elements into standard format allowing **design completion and verification on one intuitive interface**

**BUILD**



**Manufacturing Engineering**

Exports released drawing from design to manufacturing; carries out rule checks; creates board drawing and wire kits; produces work introductions; **generates digital twin of manufactured harness**

**INTEGRATION**



**Velocity Container Analyzer**

Viewer tool to visualize (2D and 3D) electrical architectural design, including features to integrate design changes, **improving productivity, quality, and timing**



# Supported by a Resilient Supply Chain

EXPERTISE IN MANAGING COMPLEXITY ACROSS SUPPLY CHAIN WITH PRECISION AND RESILIENCY

## INTEGRATED

- **Rapid order-to-delivery** of complex and unique architectures powered by advanced lean tools and adaptive planning with customers and supply base

## LOCALIZED

- **In-region, for-region** supply chain balance necessary proximity to customers with just-in-time product model, while also maintaining a cost-effective footprint

## RESILIENT

- **Extensive supply traceability** down to sub-tier level through digital twin ensuring supply continuity and risk mitigation

**200M**

PARTS RECEIVED  
PER DAY<sup>1</sup>

**95%**

SUPPLIER VISIBILITY  
TO AT LEAST TIER 3  
LEVEL

**>95%**

CABLE SOURCED  
IN-REGION

**~99%**

CABLE VALUE CHAIN  
MAPPED DOWN TO  
COPPER SOURCE

### Example KSK Program

- **1 of ~1,000** unique electrical architecture variations for 1 vehicle model
- **Order to VIN specific delivery = <10 days**
- **Manufacturing time = 2 days** for multiple harnesses on program
- Manufactured in best cost country, then shipped to warehouse located near OEM



Notes: 1. Assumes 260 manufacturing days per year.

# Unparalleled Global Manufacturing Scale

PROVIDING CUSTOMERS GLOBAL SCALE WITH AN IN-REGION, FOR-REGION MANUFACTURING FOOTPRINT

## INTEGRATED DEVELOPMENT TO DELIVERY

- Offering customers flexible solutions with agile and responsive operations, optimizing for both performance and cost, as well as quality and on-time delivery

## EXPERTISE MANAGING COMPLEXITY

- Flexibility enabling 45K engineering change requests from customers, resulting in over 40M electrical architecture changes per year
- Powerful manufacturing allowing near build-to-order capability for billions of customer combinations

## GLOBAL MANUFACTURING SCALE

- Regional production model within key global regions and footprint in best cost countries mitigating exposure to global trade policy and disruptions to customers
- Increasing level of automation in manufacturing processes, improving cost and quality

>1.5M

PARTS SHIPPED  
PER DAY<sup>1</sup>

>1.5K

SHIP TO LOCATIONS  
ACROSS CUSTOMERS

99.9%

QUALITY<sup>2</sup>

99.9%

ON-TIME DELIVERY<sup>3</sup>

● Manufacturing Facilities (76)

### Hourly Workforce



\*Includes 40k  
Contingent employees

Notes: 1. Assumes 260 manufacturing days per year. 2. Measured as inverse of PPM – Parts per Million. 3. Measured as inverse of IPM – Incidents per Million.

# Customer Engagement Driving Commercial Success

DEEP UNDERSTANDING OF CUSTOMER NEEDS AND ABILITY TO SUPPORT VIA DIFFERENTIATED CAPABILITIES

## ELECTRICAL ARCHITECTURE PARTNER OF CHOICE

### TECHNOLOGY COLLABORATION

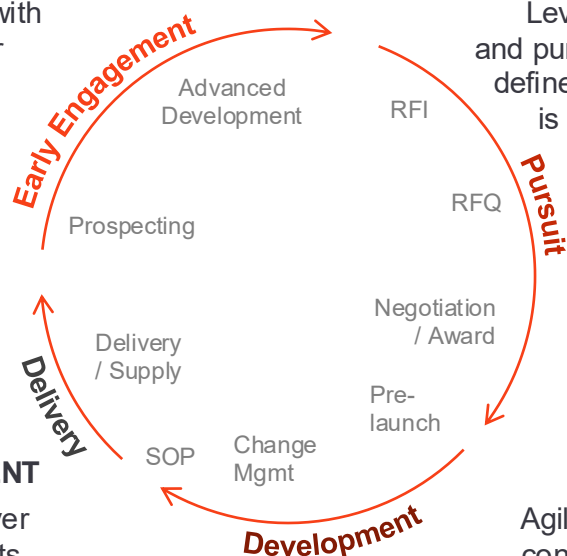
Deep technical engagement with customers to understand their architecture roadmaps and requirements

### PROPRIETARY TOOLSET

Leveraging technical expertise and purpose-built software tools to define tailored architecture which is designed for manufacturing

### CONTINUOUS IMPROVEMENT

Ongoing collaboration to deliver cost and quality enhancements, while supporting change requests and new feature additions



### FLAWLESS EXECUTION

Agile, localized operations with consistent processes to deliver complex architecture variants on-time with high-quality

## WINNING IN ALL THE RIGHT AREAS

2024-2025YTD Cumulative Bookings

**>\$25B** **Total**  
~\$12.5B PER ANNUM

% Share of 2024-2025YTD Bookings



**~60%**  
**North America**  
bookings on  
Truck / SUV  
platforms



**~50%**  
**Europe**  
bookings on  
Top 25  
platforms



**>55%**  
**China**  
bookings  
with Local  
OEMs



# Well Positioned for Success and Value Creation

SEPARATION EXPECTED TO DRIVE SIGNIFICANT VALUE FOR CUSTOMERS, EMPLOYEES, AND SHAREHOLDERS



Secular trends for higher data, signal, and power distribution, **driving growth in Auto TAM and opportunity in other markets**



**Differentiation as a full-service provider** supports strong market position and opportunity amid architecture evolutions



**Scaled Auto business and rigorous operating model** driving best-in-class margin profile, with opportunities for improvement



Resulting in **attractive financial profile**, with **revenue growth<sup>1</sup> of 3-4%** and **200bps of EBITDA<sup>2</sup> margin expansion** over medium term



**Focus on disciplined capital allocation**, including a competitive dividend, opportunistic M&A, and excess cash returned to shareholders

Notes: 1. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for detail and reconciliation to US GAAP.

2. EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.

November 18, 2025

# EDS FINANCIALS

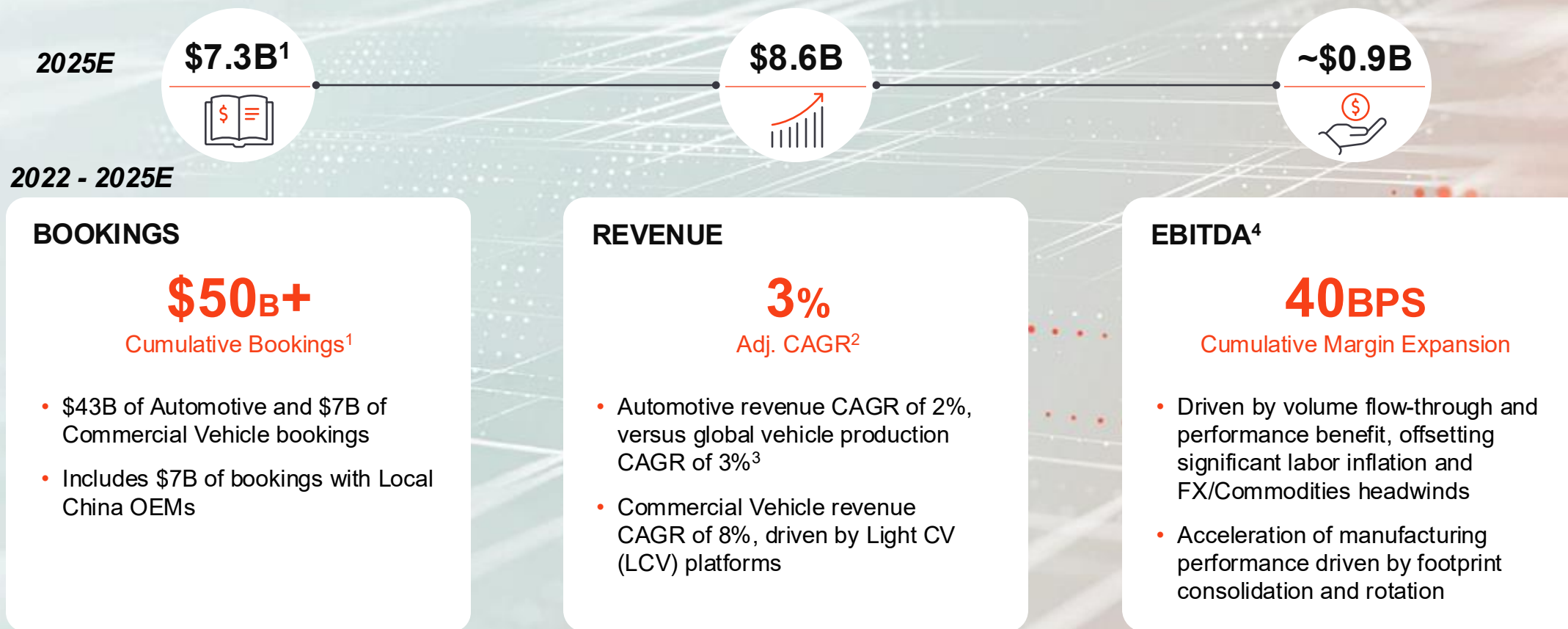
**Varun Laroyia**

Executive Vice President and  
Chief Financial Officer

• **APTIV** •

# EDS Financial Performance | 2022-2025E

DEMONSTRATING SOLID REVENUE GROWTH AND MARGIN EXPANSION IN A DYNAMIC ENVIRONMENT



Notes: 1. 2025E Bookings reflects 2025YTD. 2022-2025E Bookings reflect through 2025YTD. 2. Revenue CAGR excludes impact of FX and Commodities. 3. Vehicle production CAGR based on Aptiv weighted market share, i.e. weighted to geographic locations in which Aptiv generates revenue. 4. EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.

# Strategy Driving Value Creation

STRONG BUSINESS FOUNDATION SUPPORTS VALUE CREATION FRAMEWORK

## STRONG BUSINESS FOUNDATION



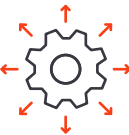
**Secular trends are driving demand** for faster data transfer, greater bandwidth, and advanced power distribution across vehicles



**Differentiated as a full-service solutions provider** for OEMs across comprehensive product portfolio



**Global scale in Automotive** with industry-leading operating model



**Positioned to drive industry consolidation**, as well as expansion into other markets

**REVENUE  
GROWTH**

**MARGIN  
EXPANSION**

**CAPITAL  
ALLOCATION**

**CASH FLOW  
GENERATION**



# Driving Industry Leading Financial Results

POISED TO CAPITALIZE ON STRONG PERFORMANCE AND DRIVE FUTURE GROWTH

## Financial Framework through 2028E



### REVENUE

Revenue growth<sup>1</sup> of **3-4%** per annum



### EBITDA

Cumulative EBITDA<sup>2</sup> margin expansion of **~200 bps**



### NET INCOME

Leading to **low-teens growth rate** in Net Income<sup>2</sup> per annum



### CASH FLOW

Converting into **~\$1B** of cumulative free cash flow<sup>3</sup> over 2026E-2028E



### CAPITAL ALLOCATION

Disciplined capital allocation anchored by a competitive dividend

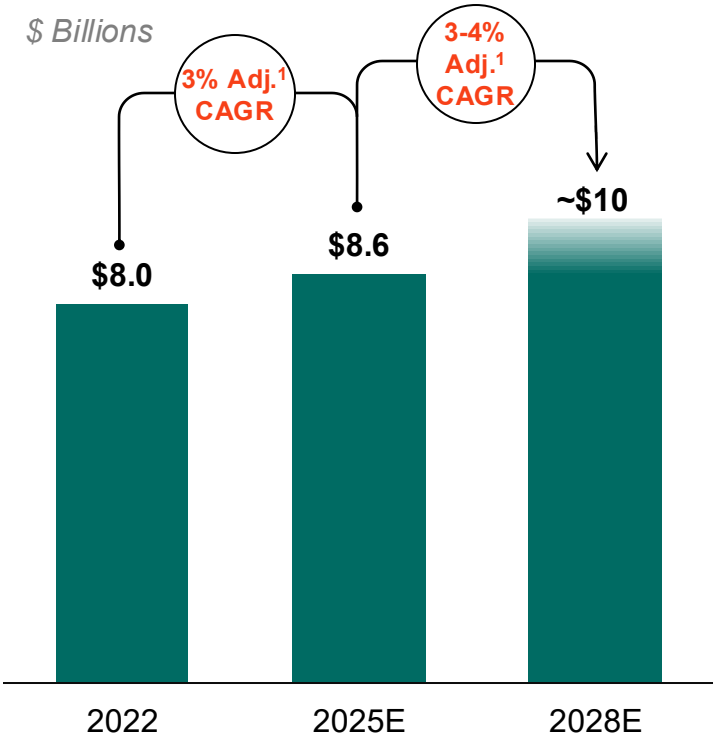
Notes: 1. Revenue CAGR excludes impact of FX and Commodities. 2. EBITDA and Net Income adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP. 3. Free cash flow defined as Operating cash flow less Capital expenditures. See Appendix for reconciliation to US GAAP.

# Solid Revenue Growth Profile

DRIVEN BY GLOBAL SCALE AND CAPABILITIES

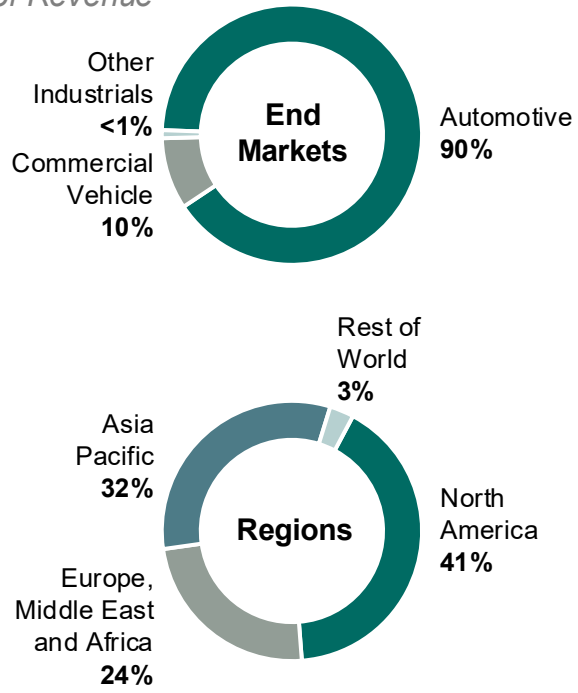
## REVENUE

\$ Billions



## 2025E REVENUE MIX

% of Revenue



## 2025E–2028E:

**3-4% GROWTH PER ANNUM**

- \$7B cumulative bookings with Local China OEMs, and \$7B with CV OEMs since 2022
- Assumed global vehicle production<sup>2</sup> CAGR of +1%
- Revenue growth driven by new program launches across regions and double digit growth in Electrification revenue

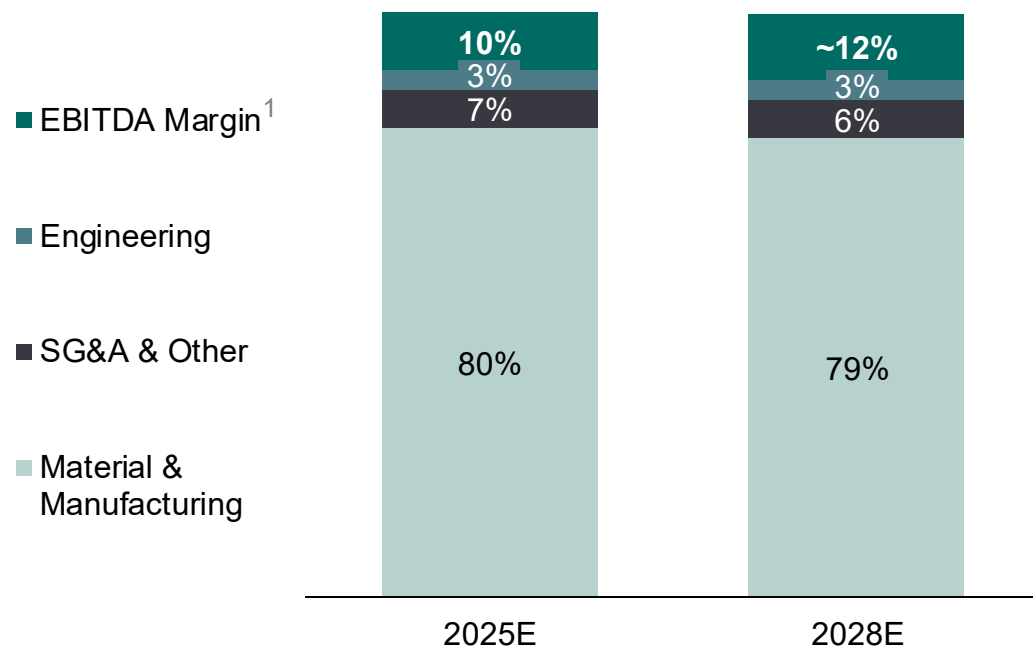
Notes: 1. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for historical detail and reconciliation to US GAAP.  
2. Vehicle production CAGR based on Aptiv weighted market share, i.e. weighted to geographic locations in which Aptiv generates revenue.

# Continuous Focus on Further Optimizing Cost Structure

INDUSTRY-LEADING FLEXIBLE COST STRUCTURE IS A COMPETITIVE ADVANTAGE

## COST STRUCTURE

% of Revenue



## 2025E–2028E COST STRUCTURE ACTIONS

- Material performance delivered through engineering design changes driving savings and vendor negotiations
- Manufacturing performance driven by footprint consolidation and rotation, and increased automation, partially offset by labor inflation
- Reduction in SG&A & Other as a result of overhead cost reduction initiatives, partially offset by investment in resources to address Non-Auto growth initiatives
- Engineering productivity driven by favorable resource consolidation in best cost countries and increased digitalization, partially offset by ongoing investment in products and processes

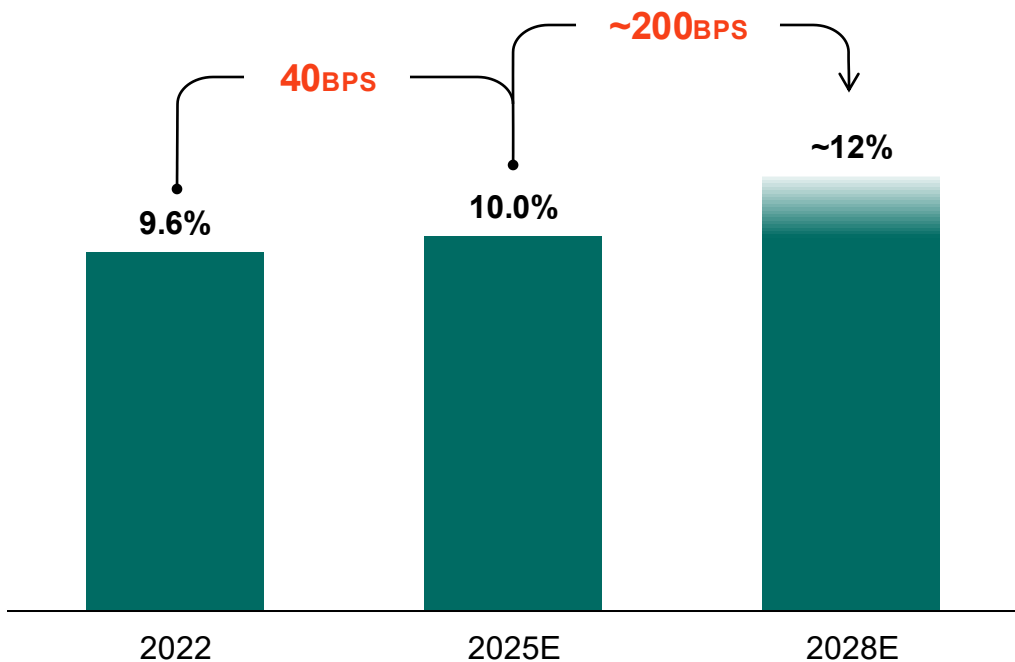
*Note: 1. EBITDA margin reflects EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.*

# Continue to Expand Industry-Leading Margins

DRIVEN BY FLOW THROUGH ON VOLUMES AND STRONG OPERATING MODEL

## EBITDA MARGIN<sup>1</sup>

% of Revenue



## 2025E–2028E DRIVERS

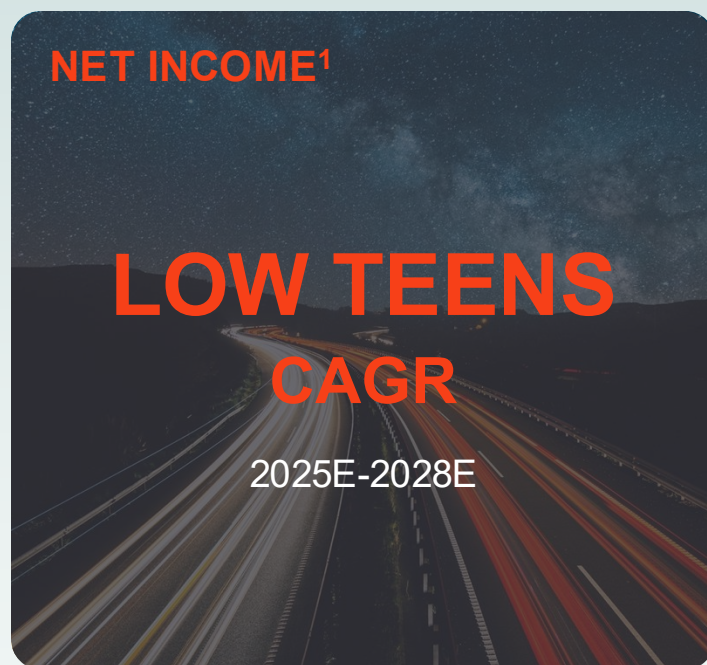
- Flow through on revenue growth, net of normalized price downs of 1% to 2%
- Continued increase in mix of higher margin full-service programs
- Material, manufacturing and SG&A performance, partially offset by unfavorable labor economics
- Minimal impact from changes in FX and commodity prices

Note: 1. EBITDA margin reflects EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.



# Positioned for Reliable Bottom Line Growth

REVENUE GROWTH AND MARGIN EXPANSION LEADING TO STRONG GROWTH IN NET INCOME



## 2025E-2028E DRIVERS

- 3-4% revenue growth<sup>2</sup> per annum
- ~200bps of EBITDA<sup>1</sup> margin expansion to ~12%
- Assumes no change in interest expense following standalone debt incurrence

**WITH POTENTIAL UPSIDE VIA CAPITAL ALLOCATION**

*Notes: 1. Net Income and EBITDA adjusted for restructuring and other special items. See Appendix for detail and reconciliation to US GAAP.*

*2. Revenue CAGR excludes impact of M&A, FX, and Commodities. See Appendix for detail and reconciliation to US GAAP.*

# Disciplined Capital Allocation Strategy

DRIVING SIGNIFICANT SHAREHOLDER VALUE



## PRUDENT BALANCE SHEET MANAGEMENT

- Target gross leverage of 2.0x - 2.5x

## INVEST IN ORGANIC GROWTH

- Increase manufacturing processes automation and further optimize footprint
- Enhance competitive cost structure

## RETURN CASH TO SHAREHOLDERS

- Pay a competitive dividend
- Return excess cash through share repurchases

## PURSUE BOLT-ON ACQUISITION OPPORTUNITIES

- Strengthen Automotive market position

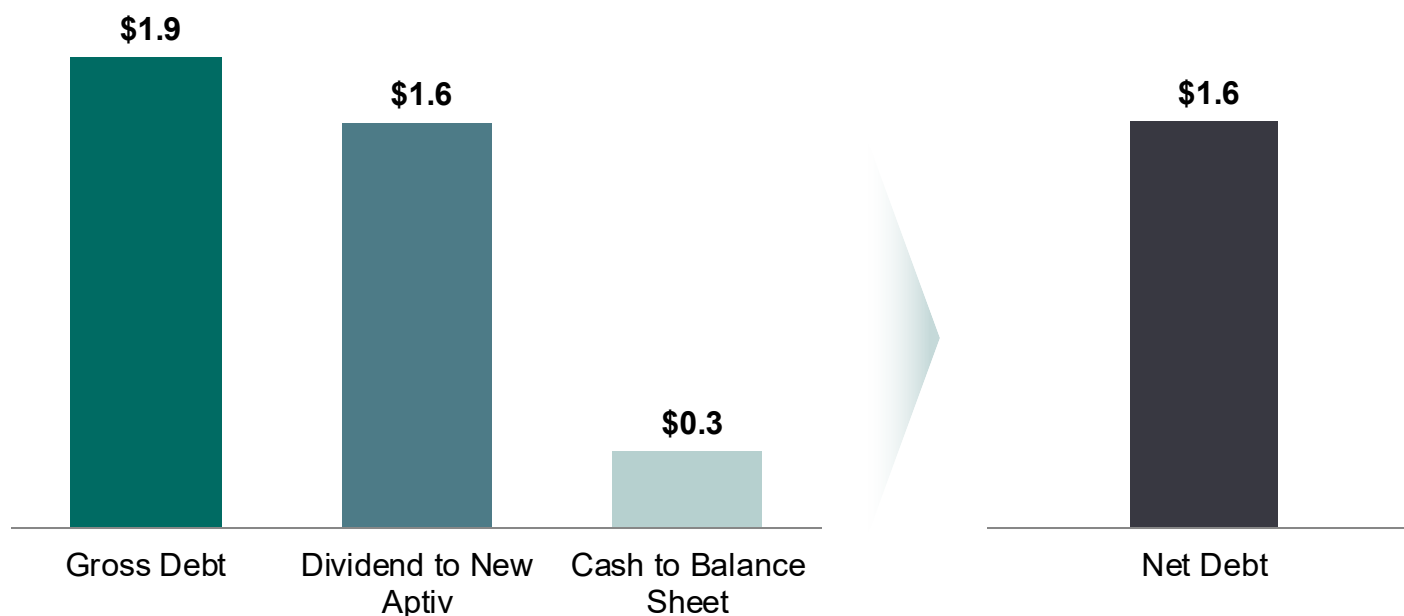
*Note: 1. Free cash flow measured as Operating cash flow less Capital expenditures. See Appendix for reconciliation to US GAAP.*

# Plan to Separate with a Strong Balance Sheet

FLEXIBLE CAPITAL STRUCTURE WITH SOLID LIQUIDITY

## FORECASTED DEBT PROFILE<sup>1</sup>

\$ Billions



## TARGETED DEBT STRUCTURE<sup>1</sup>

\$500M

Term Loan  
A

\$1,350M

Other Unsecured  
Debt

## ADDITIONAL LIQUIDITY<sup>1</sup>

\$850M

Revolving Credit Facility

*Note: 1. Reflects anticipated capital structure at separation, as of date presented. Subject to change based on macroeconomic, capital markets, and any other idiosyncratic company developments prior to separation.*

# Positioned for Value Creation

PURSUING UNIQUE MARKET OPPORTUNITY AND CAPITAL MARKET STRATEGY



• **APTIV** •



November 18, 2025

# APPENDIX

## 2025 Investor Day

# Aptiv Adjusted Revenue Growth

|                                                 | 2022       | 2023       | 2024        | 2025E <sup>1</sup> |
|-------------------------------------------------|------------|------------|-------------|--------------------|
| Reported net sales % change                     | 12%        | 15%        | (2%)        | 3%                 |
| Less: foreign currency exchange and commodities | (4%)       | (1%)       | -%          | 1%                 |
| Less: acquisitions                              | -%         | 4%         | -%          | -%                 |
| <b>Adjusted revenue growth</b>                  | <b>16%</b> | <b>12%</b> | <b>(2%)</b> | <b>2%</b>          |

*Note: 1. Prepared at the estimated midpoint of the Company's financial guidance range established at Q3 2025 Earnings.*

# Aptiv Non-US GAAP Financial Metrics: Adjusted EBITDA

| (\$ millions)                                                                                                      | 2022         | 2025E <sup>1</sup> |
|--------------------------------------------------------------------------------------------------------------------|--------------|--------------------|
| Net income attributable to Aptiv                                                                                   | 594          | 265                |
| Interest expense                                                                                                   | 219          | 360                |
| Income tax expense                                                                                                 | 121          | 570                |
| Net (loss) income attributable to noncontrolling interest (a)                                                      | (4)          | 10                 |
| Depreciation and amortization                                                                                      | 762          | 990                |
| <b>EBITDA</b>                                                                                                      | <b>1,692</b> | <b>2,195</b>       |
| Other expense (income), net                                                                                        | 54           | (45)               |
| Net gain on equity method transactions                                                                             | -            | (45)               |
| Equity loss, net of tax                                                                                            | 279          | 40                 |
| Restructuring                                                                                                      | 85           | 200                |
| Other acquisition and portfolio project costs, including costs related to the planned spin-off of the EDS business | 26           | 210                |
| Compensation expense related to acquisitions                                                                       | -            | 20                 |
| Goodwill impairment                                                                                                | -            | 650                |
| Gain on asset sale                                                                                                 | -            | (5)                |
| Other charges related to Ukraine/Russia conflict                                                                   | 54           | -                  |
| <b>Total Aptiv Adjusted EBITDA</b>                                                                                 | <b>2,190</b> | <b>3,220</b>       |
| Pro-Forma adjustment (b)                                                                                           |              | (900)              |
| <b>Pro-Forma New Aptiv Adjusted EBITDA</b>                                                                         |              | <b>2,320</b>       |

Notes: 1. Prepared at the estimated mid-point of the Company's financial guidance range.

(a) Includes portion attributable to redeemable noncontrolling interest.

(b) Reflects net impact of EDS separation to New Aptiv.

# Aptiv Non-US GAAP Financial Metrics: Adjusted Net Income and NI Per Share

| (\$ millions, except per share amounts)                                                                            | 2022        | 2025E <sup>1</sup> |
|--------------------------------------------------------------------------------------------------------------------|-------------|--------------------|
| Net income attributable to ordinary shareholders                                                                   | 531         | 265                |
| Mandatory convertible preferred share dividends                                                                    | 63          | -                  |
| <b>Net income attributable to Aptiv</b>                                                                            | <b>594</b>  | <b>265</b>         |
| Adjusting items:                                                                                                   |             |                    |
| Amortization                                                                                                       | 149         | 210                |
| Restructuring                                                                                                      | 85          | 200                |
| Other acquisition and portfolio project costs, including costs related to the planned spin-off of the EDS business | 26          | 210                |
| Asset impairments                                                                                                  | 8           | 10                 |
| Goodwill impairment                                                                                                | -           | 650                |
| Compensation expense related to acquisitions                                                                       | -           | 20                 |
| Net gain on equity method transactions                                                                             | -           | (45)               |
| Gain on asset sale                                                                                                 | -           | (5)                |
| Other charges related to Ukraine/Russia conflict (a)                                                               | 29          | -                  |
| Costs associated with acquisitions and other transactions                                                          | 61          | -                  |
| Loss on change in fair value of publicly traded equity securities                                                  | 52          | -                  |
| Tax impact of adjusting items (b)                                                                                  | (37)        | 195                |
| <b>Adjusted net income attributable to Aptiv</b>                                                                   | <b>967</b>  | <b>1,710</b>       |
| Adjusted weighted average number of diluted shares outstanding (c)                                                 | 283.55      | 222.00             |
| Diluted net income per share attributable to ordinary shareholders                                                 | 1.96        | 1.20               |
| <b>Total Aptiv Adjusted net income per share</b>                                                                   | <b>3.41</b> | <b>7.70</b>        |
| Pro-Forma adjustment (d)                                                                                           |             | (2.20)             |
| <b>Pro-Forma New Aptiv Adjusted net income per share</b>                                                           |             | <b>5.50</b>        |

Notes: On following slide.

# Aptiv Non-US GAAP Financial Metrics: Adjusted Net Income and NI Per Share

*Notes: 1. Prepared at the estimated mid-point of the Company's financial guidance range.*

*(a) Adjustment is reduced by the portion of charges attributable to noncontrolling interest for our majority owned Russian subsidiary.*

*(b) Represents the income tax impacts of the adjustments made for amortization, restructuring and other special items by calculating the income tax impact of these items using the appropriate tax rate for the jurisdiction where the charges were incurred.*

*(c) In June 2020, the Company issued \$1,150 million in aggregate liquidation preference of 5.50% Mandatory Convertible Preferred Shares (the "MCPS") and received proceeds of \$1,115 million, after deducting expenses and the underwriters' discount of \$35 million. Dividends on the MCPS are payable on a cumulative basis at an annual rate of 5.50% on the liquidation preference of \$100 per share. Unless earlier converted, each share of MCPS will automatically convert on June 15, 2023 into between 1.0754 and 1.3173 shares of Aptiv's ordinary shares, subject to further anti-dilution adjustments. For purposes of calculating Adjusted Net Income Per Share, the Company has excluded the anticipated MCPS cash dividends and assumed the "if-converted" method of share dilution (the incremental ordinary shares deemed outstanding applying the "if-converted" method of calculating share dilution are referred to as the "Weighted average MCPS Converted Shares" on the next slide). The Adjusted Weighted Average Number of Diluted Shares Outstanding assumes the conversion of all 11.5 million MCPS and issuance of the underlying ordinary shares applying the "if-converted" method (method already applied for U.S. GAAP purposes of calculating the weighted average number of diluted shares outstanding for the year ended December 31, 2020) on a weighted average outstanding basis for all periods subsequent to issuance of the MCPS. We believe that using the "if-converted" method provides additional insight to investors on the potential impact of the MCPS once they are converted into ordinary shares no later than June 15, 2023.*

*(d) Reflects net impact of EDS separation to New Aptiv.*



# Aptiv Shares Outstanding

| (millions)                                                                              | 2022          | 2025E <sup>1</sup> |
|-----------------------------------------------------------------------------------------|---------------|--------------------|
| Weighted average ordinary shares outstanding, basic                                     | 270.90        | 222.00             |
| Dilutive shares related to RSUs                                                         | 0.28          | -                  |
| <b>Weighted average ordinary shares outstanding, including dilutive shares</b>          | <b>271.18</b> | <b>222.00</b>      |
| Weighted average MCPS Converted Shares (a)                                              | 12.37         | -                  |
| <b>Adjusted weighted average ordinary shares outstanding, including dilutive shares</b> | <b>283.55</b> | <b>222.00</b>      |

Note 1. Prepared at the estimated midpoint of the Company's financial guidance range established at Q3 2025 Earnings.

(a) The Adjusted Weighted Average Number of Diluted Shares Outstanding assumes the conversion of all 11.5 million MCPS and issuance of the underlying ordinary shares applying the "if-converted" method (method already applied for U.S. GAAP purposes of calculating the weighted average number of diluted shares outstanding for the year ended December 31, 2020) on a weighted average outstanding basis for all periods subsequent to issuance of the MCPS.

# Aptiv Free Cash Flow

| (\$ millions)                             | 2022       | 2023       | 2024         | 2025E <sup>1</sup> |
|-------------------------------------------|------------|------------|--------------|--------------------|
| Net cash provided by operating activities | 1,263      | 1,896      | 2,446        | 2,000              |
| Less: capital expenditures                | (844)      | (906)      | (830)        | (780)              |
| <b>Total Aptiv Free Cash Flow</b>         | <b>419</b> | <b>990</b> | <b>1,616</b> | <b>1,220</b>       |
| Pro-Forma adjustment (a)                  |            |            |              | (220)              |
| <b>Pro-Forma New Aptiv Free Cash Flow</b> |            |            |              | <b>1,000</b>       |

Note: 1. Prepared at the estimated mid-point of the Company's financial guidance range.

(a) Reflects net impact of EDS separation to New Aptiv.

# EDS Adjusted Revenue Growth

|                                                 | 2022       | 2023       | 2024        | 2025E <sup>1</sup> |
|-------------------------------------------------|------------|------------|-------------|--------------------|
| Reported net sales % change                     | 18%        | 10%        | (6%)        | 4%                 |
| Less: foreign currency exchange and commodities | 4%         | 2%         | -%          | (1%)               |
| <b>Adjusted revenue growth</b>                  | <b>22%</b> | <b>12%</b> | <b>(6%)</b> | <b>3%</b>          |

*Note: 1. Reflects 2025E EDS Pro-forma financials. Prepared at the estimated midpoint of the Company's financial guidance range.*

# Pro-Forma EDS Non-US GAAP Financial Metrics: Adjusted EBITDA

| (\$ millions)                                              | 2022       | 2025E <sup>1</sup> |
|------------------------------------------------------------|------------|--------------------|
| Net income attributable to EDS                             | 422        | 333                |
| Interest expense                                           | -          | 108                |
| Income tax expense                                         | 116        | 97                 |
| Net (loss) income attributable to non-controlling interest | (4)        | 16                 |
| Depreciation and amortization                              | 218        | 239                |
| <b>EBITDA</b>                                              | <b>752</b> | <b>793</b>         |
| Other income, net                                          | (9)        | (14)               |
| Equity income, net of tax                                  | (20)       | (16)               |
| Restructuring                                              | 7          | 85                 |
| Other acquisition and portfolio project costs              | 39         | 17                 |
| <b>Adjusted EBITDA</b>                                     | <b>769</b> | <b>865</b>         |

Note: 1. Reflects 2025E EDS Pro-forma financials. Prepared at the estimated midpoint of the Company's financial guidance range.

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