



# Genco Shipping & Trading Limited



**Morgan Stanley Commodities and Shipping Conference  
April 18, 2008**

# Forward Looking Statements



## **"Safe Harbor" Statement Under the Private Securities Litigation Reform Act of 1995**

This presentation contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward looking statements are based on management's current expectations and observations. Included among the factors that, in our view, could cause actual results to differ materially from the forward looking statements contained in this presentation are the following: (i) changes in demand or rates in the drybulk shipping industry; (ii) changes in the supply of or demand for drybulk products, generally or in particular regions; (iii) changes in the supply of drybulk carriers including newbuilding of vessels or lower than anticipated scrapping of older vessels; (iv) changes in rules and regulations applicable to the cargo industry, including, without limitation, legislation adopted by international organizations or by individual countries and actions taken by regulatory authorities; (v) increases in costs and expenses including but not limited to: crew wages, insurance, provisions, repairs, maintenance and general and administrative expenses; (vi) the adequacy of our insurance arrangements; (vii) changes in general domestic and international political conditions; (viii) changes in the condition of the Company's vessels or applicable maintenance or regulatory standards (which may affect, among other things, our anticipated drydocking or maintenance and repair costs) and unanticipated drydock expenditures; (ix) the number of offhire days needed to complete repairs on vessels and the timing and amount of any reimbursement by our insurance carriers for insurance claims including offhire days; (x) the Company's acquisition or disposition of vessels; (xi) the fulfillment of the closing conditions under the Company's agreement to acquire the remaining four Metrostar drybulk vessels; and other factors listed from time to time in our public filings with the Securities and Exchange Commission including, without limitation, the Company's Annual Reports on Form 10-K for the year ended December 31, 2007 and its reports on Form 8-K and 10-Q. Our ability to pay dividends in any period will depend upon factors including the limitations under our loan agreements, applicable provisions of Marshall Islands law and the final determination by the Board of Directors each quarter after its review of our financial performance. The timing and amount of dividends, if any, could also be affected by factors affecting cash flows, results of operations, required capital expenditures, or reserves. As a result, the amount of dividends actually paid may vary. This presentation provides information only as of April 18, 2008 or such earlier date as may be specified in this presentation regarding particular information. The Company has no obligation to update any information contained in this presentation.



- Company Overview
- Financial Overview
- Industry Overview
- Growth Strategy
- Conclusions





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# Company Overview

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- Founded in December 2004, completed IPO in July 2005
- High quality, modern fleet of 28 vessels
  - Expected delivery of 4 additional vessels through the third quarter of 2009
- Ideally positioned to take advantage of a strong market to renew time charters
  - Consistent 75% coverage time charter strategy
  - Charters with reputable multi-national companies
- 19.4% interest in Jinhui Shipping and Transportation Limited
- President and CFO have over 50 years of combined experience in shipping
- Internal commercial management and high-quality third-party technical management



## **Peter Georgiopoulos** *Chairman*

- Over 20 years of experience in the shipping industry
- Chairman of Genco since its inception
- Chairman and CEO of General Maritime and Chairman of Aegean Marine Petroleum
- Led growth of General Maritime from a single vessel to 47
- Principal of Maritime Equity Management from 1991 to 1997

## **Gerry Buchanan** *President*

- Over 40 years of experience in the shipping industry
- Managing director of Wallem from 1996 to 2005
- Responsible for approximately 200 vessels at Wallem
- Prior experience with Canada Steamships Lines of Montreal and Denholm of Glasgow
- Worked in Asia, India and Hong Kong for over 15 years

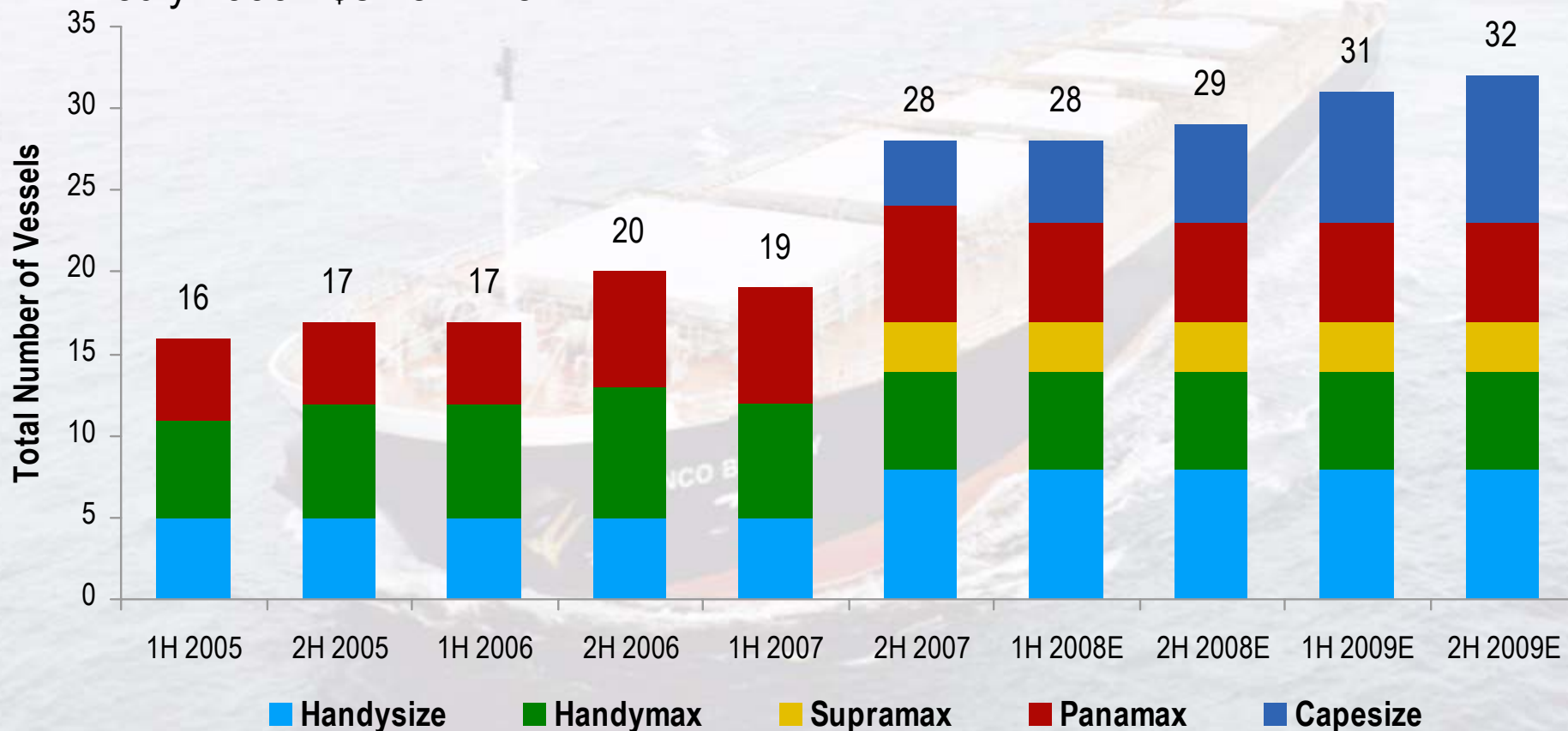
## **John C. Wobensmith** *Chief Financial Officer*

- 14 years of experience in the shipping industry
- Formerly Senior Vice President of American Marine Advisors
- Significant experience in M&A, equity fund management and capital raising in the maritime industry
- Prior experience as a lender with First National Bank of Maryland
- Holds CFA designation

# Execution of Growth Strategy



- Genco Muse acquisition in August 2005 - \$34.5 million
- Metrostar 9 vessel acquisition in July 2007 - \$1.1 billion
- Franco 3 vessel acquisition in July 2006 - \$81.3 million
- Evalend 6 vessel acquisition in August 2007 - \$336.0 million



Note: Reflects only announced and contracted acquisitions, the sale of the Genco Commander on December 3, 2007, and the sale of the Genco Trader on February 26, 2008 (and no other dispositions). The Metrostar acquisitions are subject to customary closing conditions and delivery of vessels under the applicable contracts.

# High Quality Operations



- Extensive relationships with established drybulk charterers
- These relationships help us to:
  - Stabilize revenue through favorable contract terms
  - Minimize counterparty risk
  - Maximize fleet utilization
- We utilize four leading technical managers
- Allows access to savings from significant economies of scale
- In-house technical management staff actively oversees and benchmarks performance of each manager

## Selected Customer Relationships



## Technical Managers





# Fleet \* – A Portfolio Approach to Maximize ROC



Vessel Type	Vessel Name	Year Built	Charterer	Daily Cash Rate <sup>(1)</sup>	Adjusted Daily Revenue Rate <sup>(2)</sup>	Charter Expiration <sup>(3)</sup>
<b>Capesize</b> 5	Genco Augustus	2007	Cargill International S.A.	45,263	62,750	December, 2009
	Genco Tiberius	2007	Cargill International S.A.	45,263	62,750	January, 2010
	Genco London	2007	SK Shipping Co., Ltd.	57,500	64,250	August, 2010
	Genco Titus	2007	Cargill International S.A.	45,000 <sup>(4)</sup>	46,250	September, 2011
	Genco Constantine	2008	Cargill International S.A.	52,750 <sup>(4)</sup>		August, 2012
<b>Panamax</b> 6	Genco Beauty	1999	Cargill International S.A.	31,500		May, 2009
	Genco Knight	1999	SK Shipping Ltd.	37,700		May, 2009
	Genco Vigour	1999	STX Panocean (UK) Co. Ltd.	29,000 <sup>(5)</sup>		March, 2009
	Genco Leader	1999	A/S Klaveness	25,650 <sup>(6)</sup>		December, 2008
	Genco Acheron	1999	STX Panocean / Armada Shipping	30,000/74,500 <sup>(7)</sup>		Apr, 2008/Jun, 2008
Genco Surprise	1998	Hanjin Shipping	42,100		December, 2010	
<b>Supramax</b> 3	Genco Predator	2005	Oldendorff GmbH & Co. KG.	55,000		May, 2008
	Genco Warrior	2005	Hyundai Merchant Marine	38,750		November, 2010
	Genco Hunter	2007	Pacific Basin Chartering Ltd.	60,000		June, 2008
<b>Handymax</b> 6	Genco Muse	2001	Norden A/S	47,650 <sup>(8)</sup>		July, 2008
	Genco Marine	1996	NYK Bulkship Europe S.A.	47,000		March, 2009
	Genco Wisdom	1997	Hyundai Merchant Marine Co.	34,500		Feb, 2011
	Genco Carrier	1998	Pacific Basin Chartering Ltd.	24,000		May, 2008
	Genco Success	1997	Korea Line Corporation	33,000 <sup>(9)</sup>		Feb, 2011
Genco Prosperity	1997	Pacific Basin Chartering Ltd.	26,000		May, 2008	
<b>Handysize</b> 8	Genco Explorer	1999	Lauritzen Bulkera A/S	19,500		August, 2009
	Genco Pioneer	1999	Lauritzen Bulkera A/S	19,500		August, 2009
	Genco Progress	1999	Lauritzen Bulkera A/S	19,500		August, 2009
	Genco Reliance	1999	Lauritzen Bulkera A/S	19,500		August, 2009
	Genco Sugar	1998	Lauritzen Bulkera A/S	19,500		August, 2009
	Genco Charger	2005	Pacific Basin Chartering Ltd.	24,000		November, 2010
	Genco Challenger	2003	Pacific Basin Chartering Ltd.	24,000		November, 2010
	Genco Champion	2006	Pacific Basin Chartering Ltd.	24,000		December, 2010



## Footnotes to Fleet Table (previous page)

- (1) Time charter rates presented are the gross daily charterhire rates before the payments of brokerage commissions ranging from 1.25% to 6.25% to third parties, except as indicated for the Genco Leader in note 6 below. In a time charter, the charterer is responsible for voyage expenses such as bunkers, port expenses, agents' fees and canal dues.
- (2) For the vessels acquired with a below-market time charter rate, the approximate amount of revenue on a daily basis to be recognized as revenues is displayed in the column named "Adjusted Daily Revenue Rate" and is net of any third-party commissions. Since these vessels were acquired with existing time charters with below-market rates, we allocated the purchase price between the respective vessel and an intangible liability for the value assigned to the below-market charterhire. This intangible liability is amortized as an increase to voyage revenues over the minimum remaining term of the charter. For cash flow purposes, we will continue to receive the rate presented in the "Daily Cash Rate" column until the charter expires.
- (3) The charter expiration dates presented represent the earliest dates that our charters may be terminated in the ordinary course. Except for the Genco Titus, under the terms of each contract, the charterer is entitled to extend time charters from two to four months in order to complete the vessel's final voyage plus any time the vessel has been off-hire. The charterer of the Genco Titus has the option to extend the charter for a period of one year.
- (4) The charter includes a 50% capesize index-based profit sharing component which is not included in the base presented and is described in Genco's Form 8-K filed on September 6, 2007.
- (5) We have entered into a time charter for 23 to 25 months at a rate of \$33,000 per day for the first 11 months, \$25,000 per day for the following 11 months and \$29,000 per day thereafter, less a 5% third-party brokerage commission. For purposes of revenue recognition, the time charter contract is reflected on a straight-line basis at approximately \$29,000 per day for 23 to 25 months in accordance with generally accepted accounting principles in the United States, or U.S. GAAP. The time charter commenced following the expiration of the vessel's previous time charter on May 5, 2007.
- (6) For the Genco Leader, the time charter rate presented is the net daily charterhire rate. There are no payments of brokerage commissions associated with these time charters.
- (7) We have entered into a short-term time charter for 1 trip at a rate of \$74,500 per day less a 5% third-party brokerage commission. The new charter has commenced following the expiration of the previous charter on April 18, 2008 and is expected to be completed in the middle of June 2008. Upon the completion of its time charter with Armada Shipping S.A., the vessel is expected to complete its drydocking before commencing subsequent time charters.
- (8) We have entered into a time charter for 3 to 5 months at a rate of \$47,650 per day less a 5% third-party brokerage commission. The new charter commenced following the expiration of the previous charter on April 6, 2008.
- (9) We extended the time charter for an additional 35 to 37.5 months at a rate of \$40,000 per day for the first 12 months, \$33,000 per day for the following 12 months and \$26,000 per day for the next 12 months and \$33,000 thereafter less a 5% third-party brokerage commission. In all cases the rate for the duration of the time charter will average \$33,000. For purposes of revenue recognition, the time charter contract is reflected on a straight-line basis at approximately \$33,000 per day for 35 to 37.5 months in accordance with generally accepted accounting principles in the United States, or U.S. GAAP. The new charter has commenced following the expiration of the previous charter on March 1, 2008.

# Acquisition Vessels to be Delivered



Vessel Type	Vessel Name	DWT	Yard	Delivery <sup>(1)</sup>	Year Built <sup>(1)</sup>	Charterer	Duration/Expiration	Daily Cash Rate
<b>Capesize</b> 	Genco Hadrian	170,500	Sungdong	Q4 2008	2008			
	Genco Commodus	170,500	Sungdong	Q2 2009	2009			
	Genco Maximus	170,500	Sungdong	Q2 2009	2009			
	Genco Claudius	170,500	Sungdong	Q3 2009	2009			



(1) Built dates and delivery dates for vessels delivering in the future are estimates based on guidance received from the sellers and respective shipyards.



# Financial Overview

# Fourth Quarter 2007 and Year to Date Highlights



- Net Income of \$33.5 million for the fourth quarter of '07, excluding the gain on the sale of the Genco Commander
  - Basic earnings per share of \$1.17 and diluted of \$1.16
- Net Income of \$56.9 million for the fourth quarter of '07
  - Basic earnings per share of \$1.99 and diluted of \$1.98
- Paid an increased dividend of \$0.85 per share on March 7th, 2008 to all shareholders of record as of February 29th, 2008
- Took delivery of the Genco Titus and the Genco Constantine, two of the six remaining vessels associated with the Metrostar acquisition
- On January 3<sup>rd</sup>, 2008 we completed the acquisition of six drybulk vessels from companies within Evalend Shipping Co. S.A. for an aggregate purchase price of \$336 million
- Sold our two oldest vessels, the Genco Trader and Genco Commander, recognizing approximately \$50 million in cumulative gains
- Increased our ownership to 19.4% of the outstanding stock of Jinhui Shipping and Transportation Limited
- Announced \$50 million share repurchase program
- On October 2<sup>nd</sup>, we completed the closing of a \$225 million follow-on offering accompanied by a secondary offering by Fleet Acquisition LLC



## Selected Financial Information Updated Pro Forma 12/31/07 (Dollars in thousands)

Balance Sheet		Liquidity Position	
<b>Cash<sup>(1)</sup></b>	<b>\$46,779</b>	<b>Revolving Credit Facility</b>	<b>\$1,377,000</b>
<b>Debt<sup>(2)</sup></b>	<b>\$1,044,500</b>	<b>Drawn Portion<sup>(2)</sup></b>	<b>(1,044,500)</b>
<b>Shareholders' Equity<sup>(3)</sup></b>	<b>623,468</b>	<b>Undrawn Portion</b>	<b>\$332,500</b>
<b>Capitalization</b>	<b>\$1,667,968</b>	<b>Cash<sup>(1)</sup></b>	<b>46,779</b>
<b>Debt/Capitalization</b>	<b>63%</b>	<b>Total Liquidity</b>	<b>\$379,279</b>

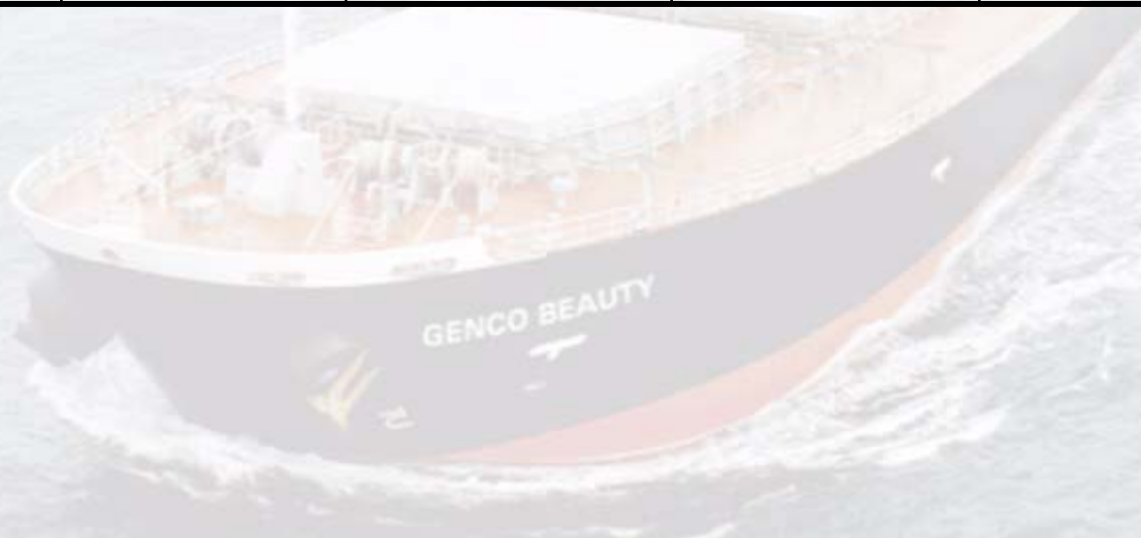
See the Appendix for a reconciliation of pro forma to actual figures.

- (1) December 31, 2007 pro forma cash takes into effect the payment of \$24.7 million in dividends on or about March 7, 2008, to all shareholders of record as of February 29, 2008.
- (2) December 31, 2007 pro forma debt takes into effect the drawdown of \$109.65 million for the payment of 85% of the price for the Genco Constantine, the drawdown of \$41.85 million for the payment of 90% of the price for the Genco Champion, and the repayment of debt in the net amount of \$43.0 million connected to the sale of the Genco Trader for a net sale price of \$43.1 million. This amount of pro forma debt consists of the drawn portion of our credit facility as adjusted for the foregoing transactions.
- (3) December 31, 2007 pro forma equity takes into effect the payment of \$24.7 million in dividends on or about March 7, 2008, to all shareholders of record as of February 29, 2008 and the \$26 million gain associated with the sale of the Genco Trader.

# Acquisition Vessel Payment Schedule (Dollars in thousands)



Vessel Name	Expected Delivery <sup>(1)</sup>	Deposit as % of Purchase Price	Deposit Payment (2)	Payment on Delivery	Total Price
Genco Hadrian	Q4 2008	20%	24,200	96,800	121,000
Genco Commodus	Q2 2009	20%	24,200	96,800	121,000
Genco Maximus	Q2 2009	20%	24,000	96,000	120,000
Genco Claudius	Q3 2009	20%	24,000	96,000	120,000
<b>Total:</b>			<b>96,400</b>	<b>385,600</b>	<b>482,000</b>



(1) Estimated based on guidance from the sellers and respective shipyards.

(2) Paid in Q3 2007 following the execution of all definitive documentation for the purchase of the relevant vessel.

# Growing Dividend



- Paid a Q4 2007 dividend of \$0.85 per share on March 7<sup>th</sup>, 2008 to all shareholders of record as of February 29<sup>th</sup>, 2008
- Cash reserves are determined by our Board of Directors
  - Fleet maintenance, renewal and growth
  - Future debt amortization
- Our charter coverage strategy provides us with stable cash flows
- Our dividend policy allows for future acquisitions

## Disciplined Asset Growth and T/C Strategy

Period	Declared Dividend	
Q3 2005	\$0.60	
Q4 2005	\$0.60	
Q1 2006	\$0.60	
Q2 2006	\$0.60	
Q3 2006	\$0.60	
Q4 2006	\$0.66	▲ 10%
Q1 2007	\$0.66	
Q2 2007	\$0.66	
Q3 2007	\$0.66	
Q4 2007	\$0.85	▲ 29%
<b>Total:</b>	<b>\$6.49</b>	



# Capital Structure Developments



Credit Facility	Up to \$1.377 billion
Term	10 Years
Non-Amortization Period	5 Years
Interest Rate	LIBOR + 0.85% <sup>(1)</sup>
Underwriter	DnB NOR Bank ASA
Follow-on Offering	\$225 million in Gross Proceeds
Shares Sold	3,358,209

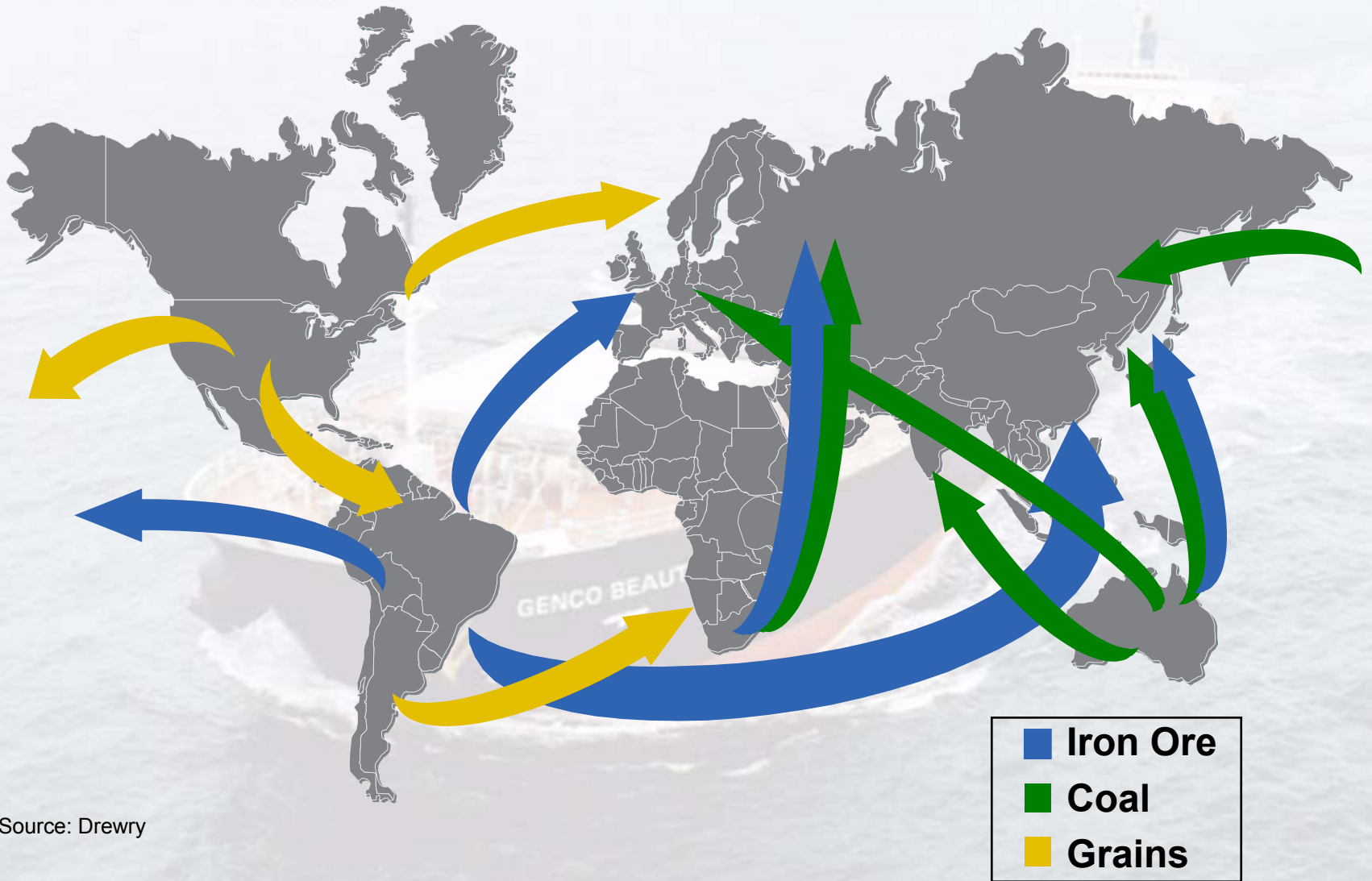
- Have entered into nine forward interest rate swaps
  - Total amount swapped for 2008 of \$681.2 mm
  - Average swapped rate of approximately 4.8% for 2008

(1) LIBOR + 0.90% for Years 1-5, and LIBOR + 0.95% thereafter. If Total Debt to Total Capitalization is below 70%, then margins over LIBOR become 0.85% and 0.90%, respectively.



# Industry Overview

# Major Drybulk Trade Routes

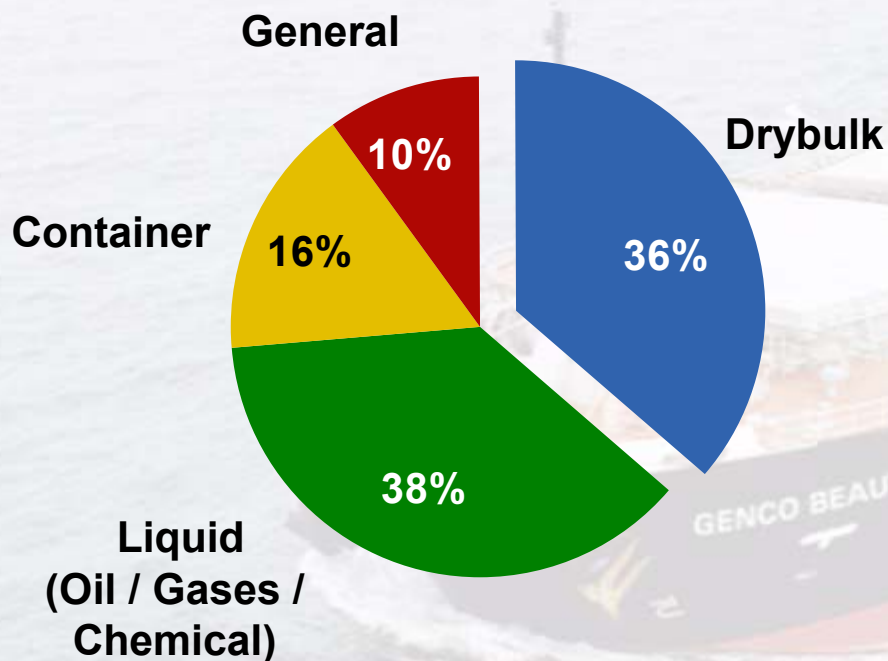


Source: Drewry

# Global Seaborne Trade – 2007F

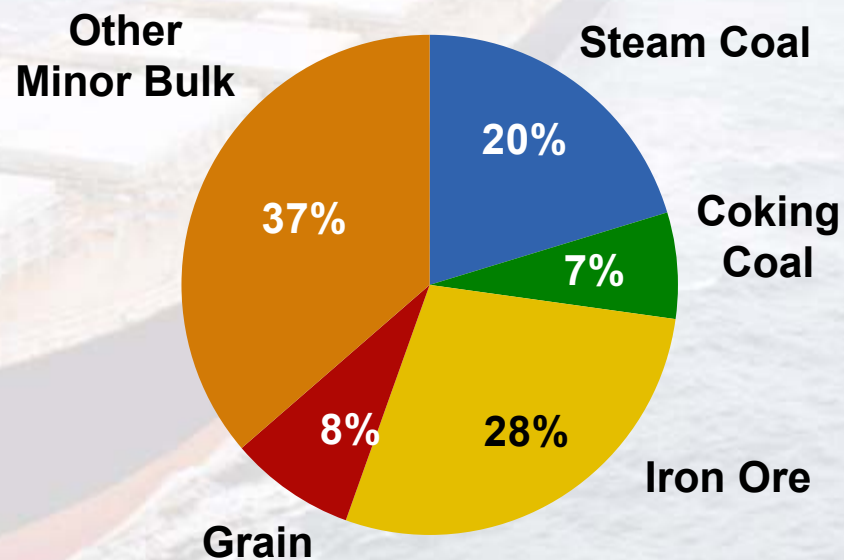


## Total Seaborne Trade



Total = 7.65 billion tons

## Dry Seaborne Trade



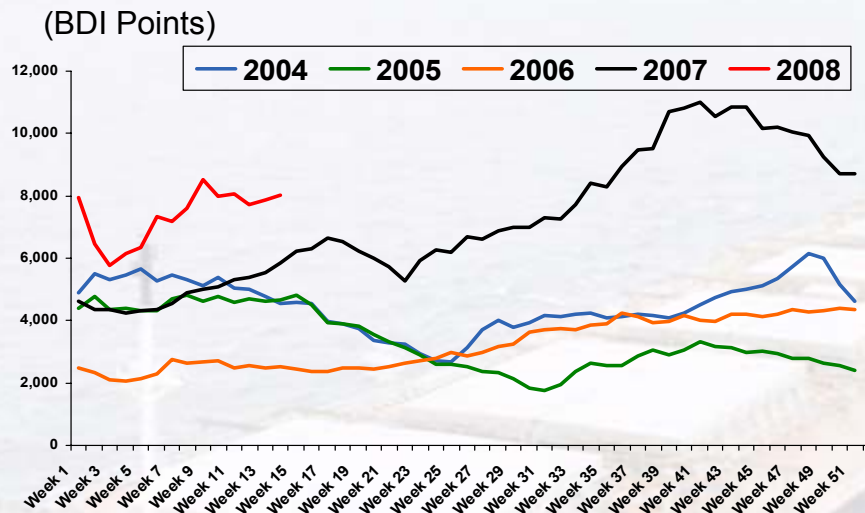
Total = 2.8 billion tons

Source: Clarkson's Research Services; 2007 Forecasted

# Drybulk Indices

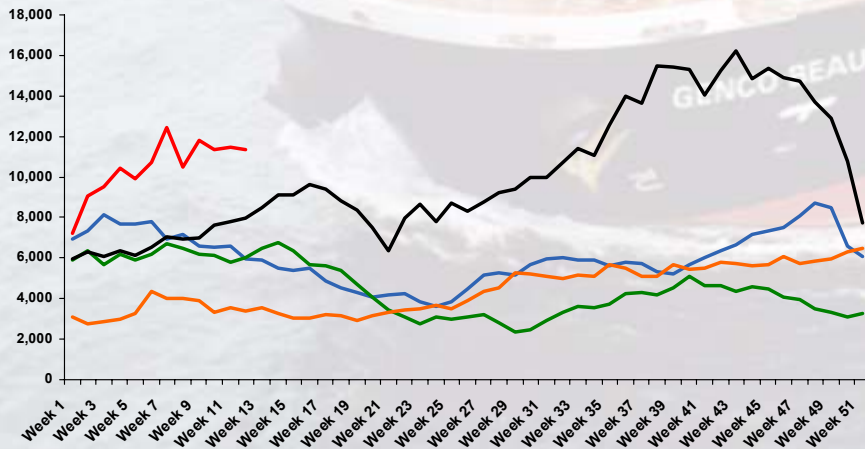


### Baltic Dry Index



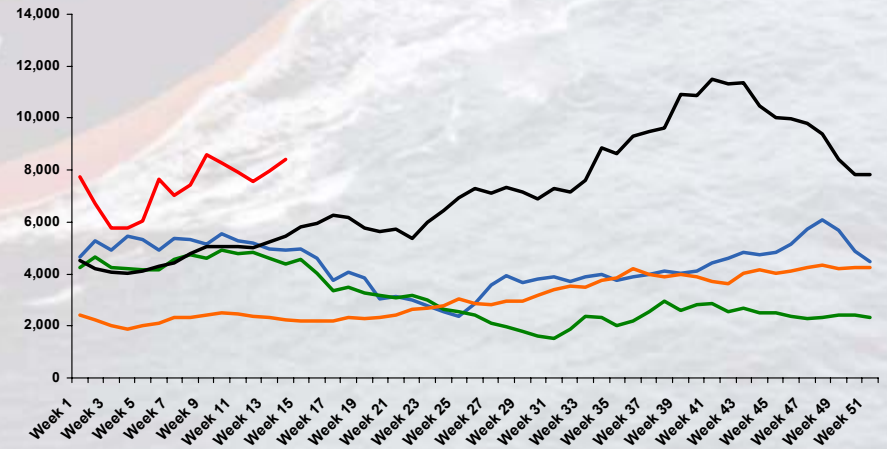
### Baltic Cape Index

(BCI Points)



### Baltic Panamax Index

(BPI Points)

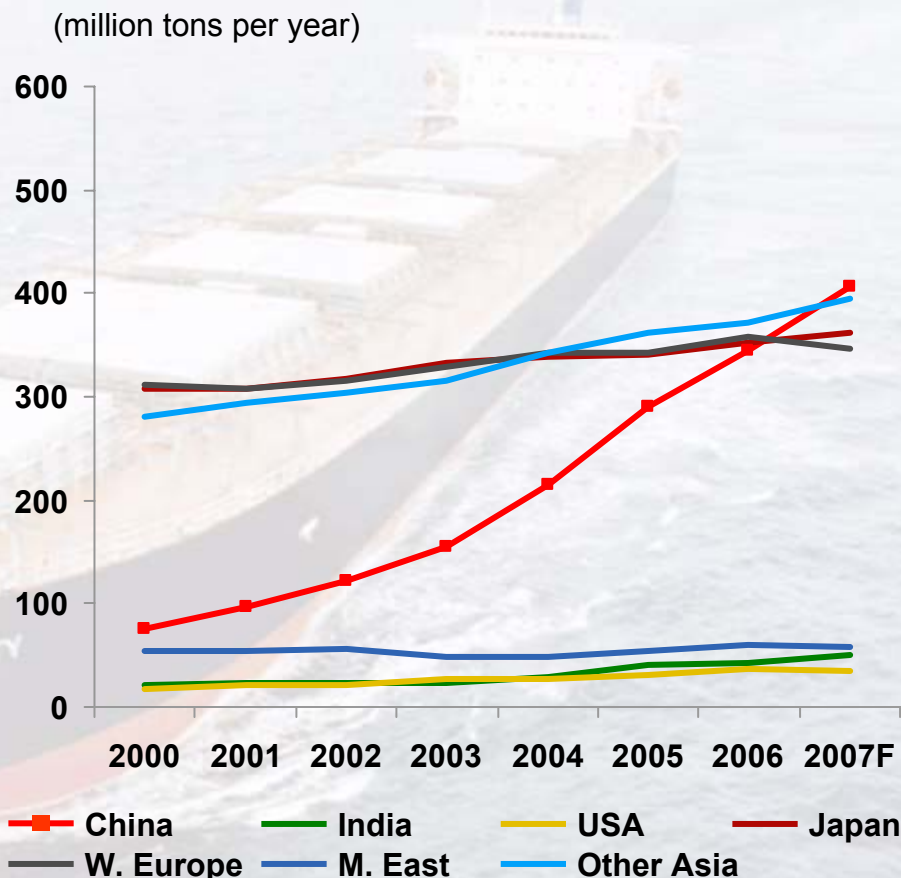


# Strong Drybulk Vessel Demand Fundamentals



- Chinese GDP grew 10.6% YOY for the first quarter of 2008, and is forecasted to grow 10% for 2008<sup>(1)</sup>
- Chinese fixed asset investment grew 24.6% YOY for the first quarter of 2008<sup>(1)</sup>
- Indian GDP is forecasted to grow by 8.7% YOY for the year to March 31, 2008<sup>(2)</sup>
- World GDP growth for 2007 was 4.9% and is forecasted at 4.1% for 2008<sup>(3)</sup>
- Global ton-mile demand still shows strong growth, forecasted at 8.0% for 2008 over 2007<sup>(4)</sup>

## Major Drybulk Importers<sup>(5)</sup>



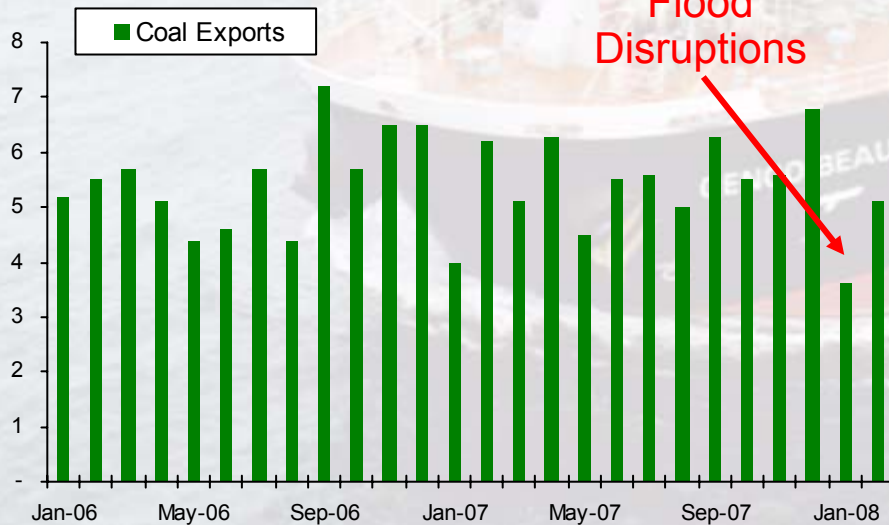
- (1) Source: National Bureau of Statistics, China
- (2) Source: India Central Bank
- (3) Source: International Monetary Fund
- (4) Source: Fearnley Fonds
- (5) Source: ICAP Hyde

# Demand side fundamentals

- Australian miners attempting to negotiate a freight premium before settling on the 2008 iron ore contract price
- Price of steel remains firm through Q1 2008
- Itaguai terminal fully operational as of February 26<sup>th</sup>
- Coal shipments from Australian mines beginning to normalize, although not all miners have lifted force majeure
- Increased coal demand expected due to India's growth in both steel production and energy demand
- Southern cone grain season in flux due to Argentinean uncertainty

### Australian Coal Exports

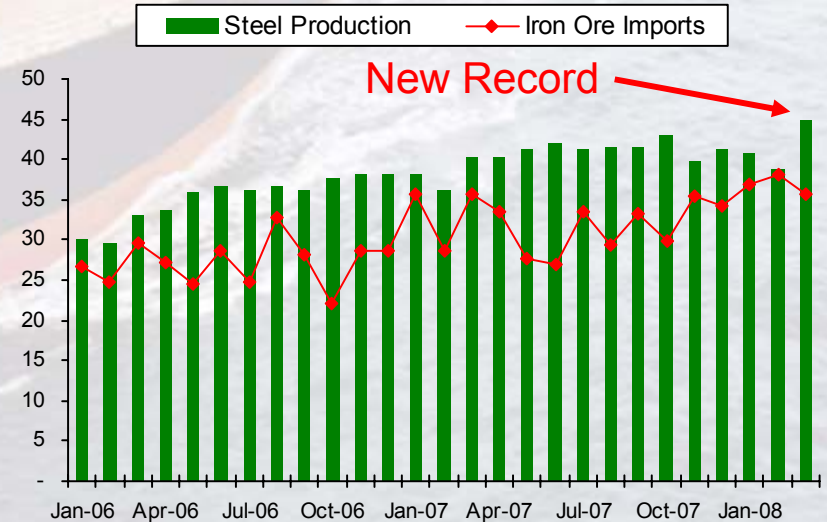
(million tons)



Source: SSY Consultancy & Research

### Chinese Iron Ore Imports Vs. Steel Production

(million tons)

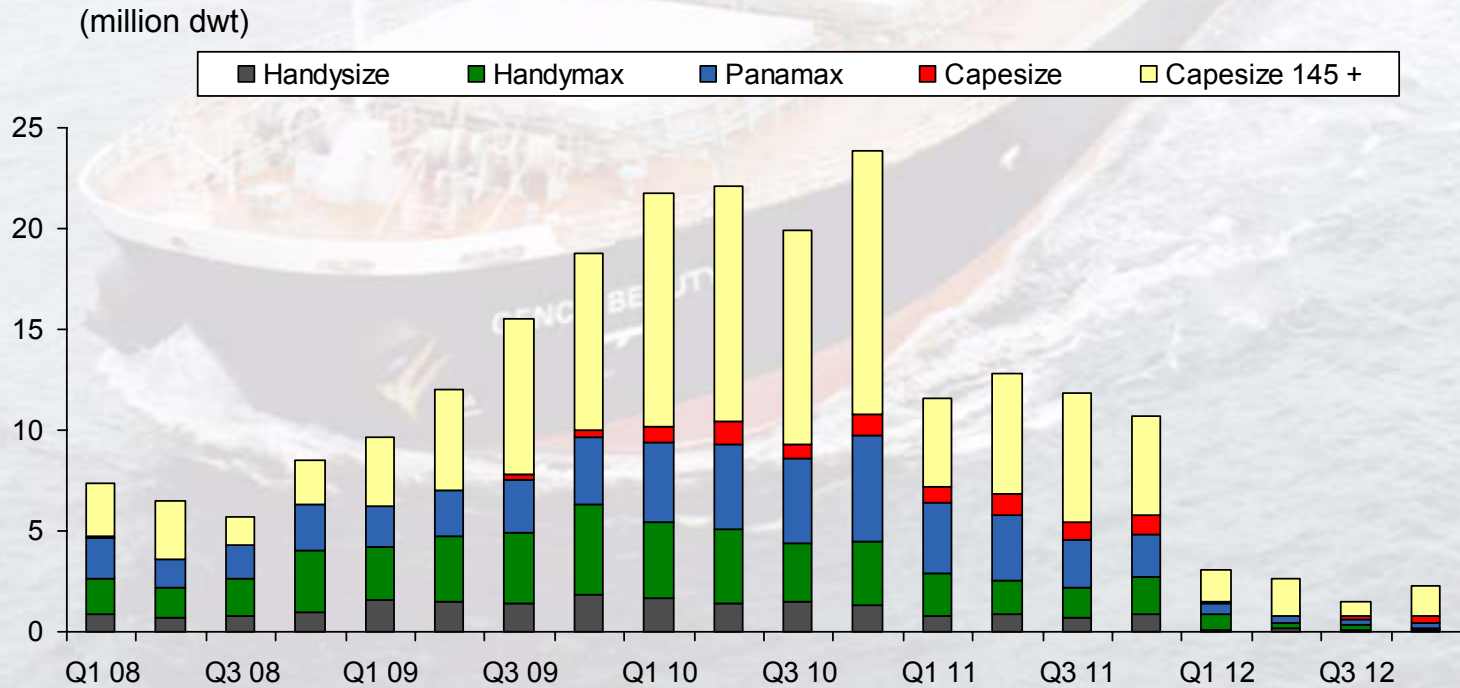


Source: SSY, China Customs Statistics, IISI

# Supply side fundamentals

- 23% of Capesize orders for delivery 2009 and 33% of orders for 2010 are at greenfield yards<sup>(1)</sup>
- Credit crunch poses threat to new yards
- Newbuilding delivery delays possible due to engine, crane and other part shortages
- VLOC Conversions impact not certain
- Over 30% of the fleet is greater than 20 years old and will need renewal<sup>(1)</sup>

Drybulk Vessel Deliveries by Type<sup>(1)</sup>



(1) Source: ICAP Hyde



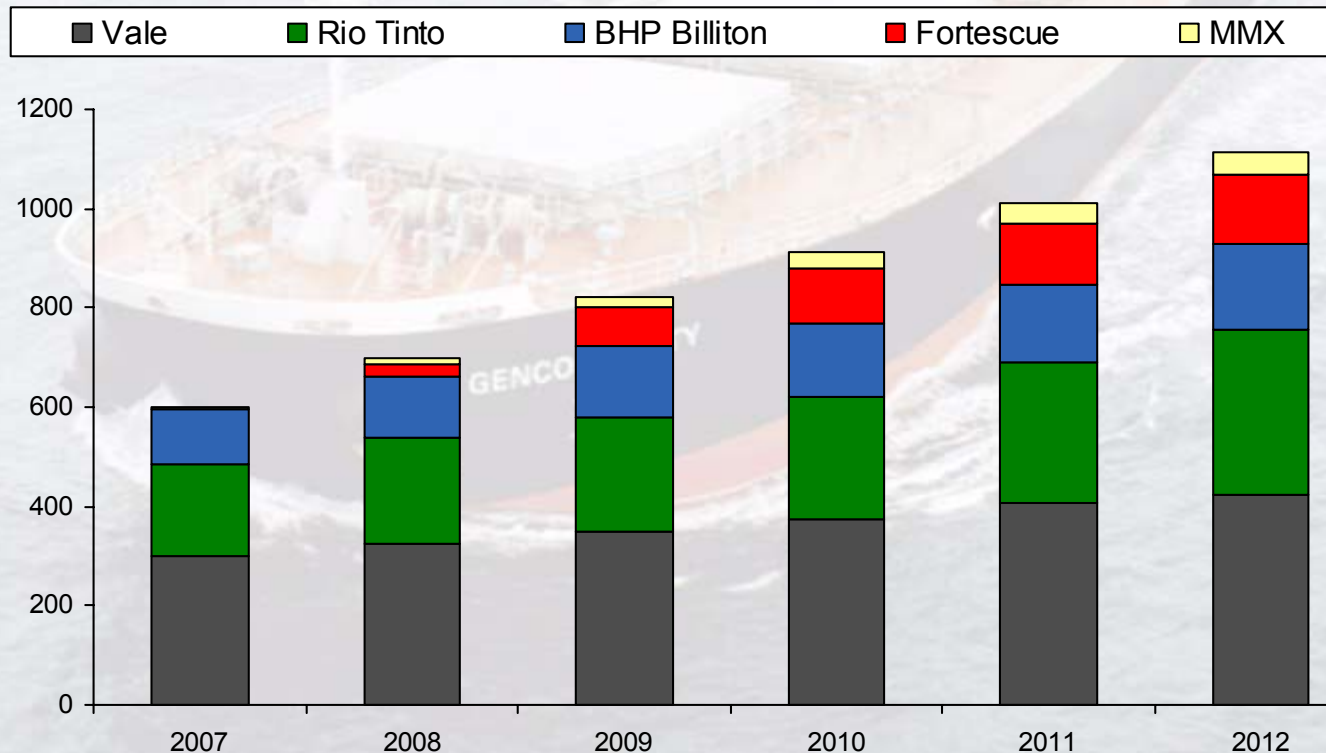
# Commodity Volume Expansion



- Strong Chinese fixed asset investment through the first quarter of 2008
- Ongoing Asian investments in Brazilian and Australian mining companies
- Potential iron ore production from approximately 600 Mt in 2007 to 1,110 Mt in 2012

Estimated Iron Ore Production Expansion

(million tons)



Source: Vale, Rio Tinto, BHP Billiton, Fortescue, MMX, Jefferies Estimates



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# Growth Strategy

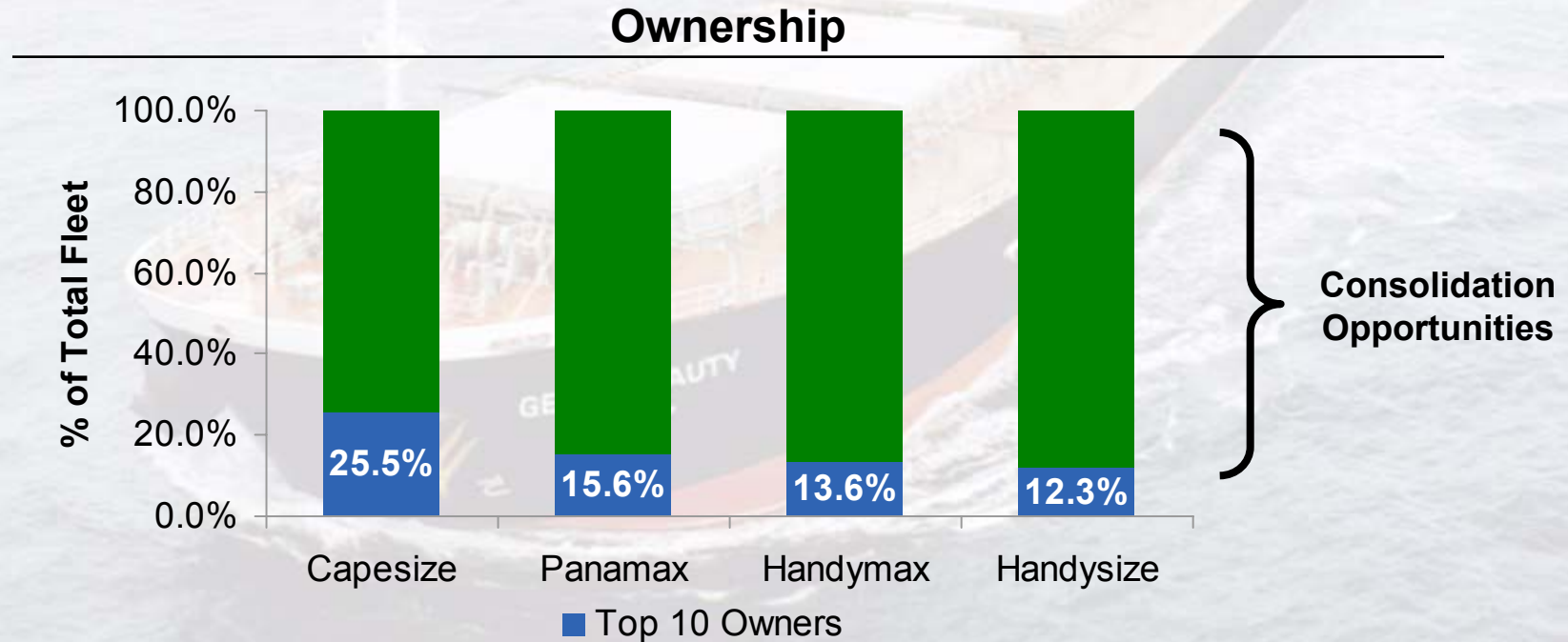
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GENCO BEAUTY

# Significant Opportunities in Fragmented Industry



- No single owner owns more than 7% of the vessels within each class
- Market capitalization for all U.S.-listed pure drybulk owners is about \$11 billion <sup>(1)</sup>
- Drybulk industry has similarities to the tanker industry in 1999



Source: Drewry

(1) Combined market caps, at close on April 16, 2008 of companies with the following ticker symbols: DRYS, DSX, EGLE, EXM, GNK, NM, OCNF, PRGN, SBLK. Source: Thomson One



## Pursue Accretive Acquisitions

- Opportunistic and prudent acquisition strategy
  - Accretive earnings and cash flows while maintaining a disciplined approach to return on capital
- Revolver is primary driver of growth strategy
  - Accretive to shareholders and reduces dependence on capital markets
- Focus on high quality, modern drybulk vessels

## Maintain Strong Balance Sheet

- Maintain cash reserves
- Enhances stability and financial flexibility
- Grow fleet size, de-lever balance sheet, target increased dividend, repeat



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# Conclusions

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GENCO BEAUTY

# Key Investment Highlights



**Modern high-quality fleet**

**U.S. based management team  
with strong track record**

**Dividend policy supported by  
time charters**

**Cost efficient operations**

**Attractive revolving credit  
facility**

**Favorable industry  
fundamentals**



**Strong growth  
with dividends to  
shareholders**



# Appendix



# Pro Forma Reconciliation 12/31/07



(Dollars in thousands)

	12/31/07 Actual	Adjustment	12/31/07 Pro Forma
Cash <sup>(1)</sup>	<u>\$71,496</u>	<u>(\$24,717)</u>	<u>\$46,779</u>
Debt <sup>(2)</sup>	\$936,000	108,500	\$1,044,500
Shareholders' Equity <sup>(3)</sup>	622,185	1,283	623,468
<b>Capitalization</b>	<b>\$1,558,185</b>	<b>-</b>	<b>\$1,667,968</b>

- (1) December 31, 2007 pro forma cash takes into effect the payment of \$24.7 million in dividends on or about March 7, 2008, to all shareholders of record as of February 29, 2008.
- (2) December 31, 2007 pro forma debt takes into effect the drawdown of \$109.65 million for the payment of 85% of the price for the Genco Constantine, the drawdown of \$41.85 million for the payment of 90% of the price for the Genco Champion, and the repayment of debt in the net amount of \$43.0 million connected to the sale of the Genco Trader for a net sale price of \$43.1 million. This amount of pro forma debt consists of the drawn portion of our credit facility as adjusted for the foregoing transactions.
- (3) December 31, 2007 pro forma equity takes into effect the payment of \$24.7 million in dividends on or about March 7, 2008, to all shareholders of record as of February 29, 2008 and the \$26 million gain associated with the sale of the Genco Trader.



# Year to Date Earnings



	Three Months Ended		Twelve Months Ended	
	December 31, 2007	December 31, 2006	December 31, 2007	December 31, 2006
	(Dollars in thousands, except share and per share data) (unaudited)		(Dollars in thousands, except share and per share data) (unaudited)	
<b>INCOME STATEMENT DATA:</b>				
Revenues	\$ 65,690	\$ 35,715	\$ 185,387	\$ 133,232
Operating expenses:				
Voyage expenses	817	1,490	5,100	4,710
Vessel operating expenses	8,086	5,881	27,622	20,903
General and administrative expenses	2,968	2,073	12,610	8,882
Management fees	497	392	1,654	1,439
Depreciation and amortization	11,600	7,341	34,378	26,978
Gain on sale of vessel	(23,473)	-	(27,047)	-
Total operating expenses	495	17,177	54,317	62,912
Operating income	65,195	18,538	131,070	70,320
Other (expense) income:				
(Loss) Gain from derivative instruments	(146)	107	(1,265)	108
Interest income	729	1,049	3,507	3,129
Interest expense	(8,847)	(3,176)	(26,503)	(10,035)
Other (expense) income:	\$ (8,264)	\$ (2,020)	\$ (24,261)	\$ (6,798)
Net income	\$ 56,931	\$ 16,518	\$ 106,809	\$ 63,522
Earnings per share - basic	\$ 1.99	\$ 0.65	\$ 4.08	\$ 2.51
Earnings per share - diluted	\$ 1.98	\$ 0.65	\$ 4.06	\$ 2.51
Weighted average shares outstanding - basic	28,676,374	25,302,154	26,165,600	25,278,726
Weighted average shares outstanding - diluted	28,825,746	25,390,662	26,297,521	25,351,297

# December 31, 2007 Balance Sheet



## BALANCE SHEET DATA:

Cash	
Current assets, including cash	
Total assets	
Current liabilities, including current portion of long-term debt	
Total long-term debt	
Shareholder's equity	

	December 31, 2007 (Dollars in thousands) (unaudited)	December 31, 2006 (Dollars in thousands)
Cash	\$ 71,496	\$ 73,554
Current assets, including cash	267,594	88,118
Total assets	1,653,272	578,262
Current liabilities, including current portion of long-term debt	70,364	15,173
Total long-term debt	936,000	211,933
Shareholder's equity	622,185	353,533

## OTHER FINANCIAL DATA:

Net cash provided by operating activities	
Net cash used in investing activities	
Net cash provided by (used in) financing activities	

	Three Months Ended	
	December 31, 2007	December 31, 2006
	(Dollars in thousands) (unaudited)	
Net cash provided by operating activities		
Net cash used in investing activities		
Net cash provided by (used in) financing activities		
	(unaudited)	
Net Income	\$ 56,931	\$ 16,518
+ Net interest expense	8,118	2,127
+ Depreciation and amortization	11,600	7,341
+ Amortization of nonvested stock compensation	438	255
+ Amortization of value of time charters acquired	(4,880)	466
<b>EBITDA<sup>(1)</sup></b>	<b>72,207</b>	<b>26,707</b>

	Twelve Months Ended	
	December 31, 2007	December 31, 2006
	(Dollars in thousands) (unaudited)	
Net cash provided by operating activities	\$ 120,862	\$ 90,068
Net cash used in investing activities	(984,350)	(82,840)
Net cash provided by (used in) financing activities	861,430	19,414
	(unaudited)	
Net Income	\$ 106,809	\$ 63,522
+ Net interest expense	22,996	6,906
+ Depreciation and amortization	34,378	26,978
+ Amortization of nonvested stock compensation	2,078	1,589
+ Amortization of value of time charters acquired	(5,139)	1,850
<b>EBITDA<sup>(1)</sup></b>	<b>161,122</b>	<b>100,845</b>

(1) EBITDA represents net income plus net interest expense, income tax expense, depreciation and amortization, amortization of nonvested stock compensation, and amortization of the value of time charter acquired. EBITDA is a non-U.S. GAAP financial measure included because it is used by management and certain investors as a measure of operating performance. EBITDA is used by analysts in the shipping industry as a common performance measure to compare results across peers. Our management uses EBITDA as a performance measure in consolidating internal financial statements and it is presented for review at our board meetings. EBITDA is also used by our lenders in certain loan covenants. For these reasons, we believe that EBITDA is a useful measure to present to our investors. EBITDA is not an item recognized by U.S. GAAP and should not be considered as an alternative to net income, operating income or any other indicator of a company's operating performance required by U.S. GAAP. EBITDA is not a source of liquidity or cash flows as shown in our consolidated statement of cash flows. The definition of EBITDA used here may not be comparable to that used by other companies.

# 4<sup>th</sup> Quarter Highlights



## FLEET DATA:

Total number of vessels at end of period  
 Average number of vessels (1)  
 Total ownership days for fleet (2)  
 Total available days for fleet (3)  
 Total operating days for fleet (4)  
 Fleet utilization (5)

Three Months Ended	
December 31, 2007	December 31, 2006
(unaudited)	
27	20
23.0	18.7
2,115	1,722
2,083	1,675
2,054	1,668
98.6%	99.6%

Twelve Months Ended	
December 31, 2007	December 31, 2006
(unaudited)	
27	20
20.4	17.4
7,434	6,363
7,314	6,283
7,220	6,237
98.7%	99.3%

## AVERAGE DAILY RESULTS:

Time charter equivalent (6)  
 Daily vessel operating expenses per vessel (7)

\$ 31,140	\$ 20,435
3,824	3,415

\$ 24,650	\$ 20,455
3,716	3,285

- (1) Average number of vessels is the number of vessels that constituted our fleet for the relevant period, as measured by the sum of the number of days each vessel was part of our fleet during the period divided by the number of calendar days in that period.
- (2) We define ownership days as the aggregate number of days in a period during which each vessel in our fleet has been owned by us. Ownership days are an indicator of the size of our fleet over a period and affect both the amount of revenues and the amount of expenses that we record during a period.
- (3) We define available days as the number of our ownership days less the aggregate number of days that our vessels are off-hire due to scheduled repairs or repairs under guarantee, vessel upgrades or special surveys and the aggregate amount of time that we spend positioning our vessels. Companies in the shipping industry generally use available days to measure the number of days in a period during which vessels should be capable of generating revenues.
- (4) We define operating days as the number of our available days in a period less the aggregate number of days that our vessels are off-hire due to unforeseen circumstances. The shipping industry uses operating days to measure the aggregate number of days in a period during which vessels actually generate revenues.
- (5) We calculate fleet utilization by dividing the number of our operating days during a period by the number of our available days during the period. The shipping industry uses fleet utilization to measure a company's efficiency in finding suitable employment for its vessels and minimizing the number of days that its vessels are off-hire for reasons other than scheduled repairs or repairs under guarantee, vessel upgrades, special surveys or vessel positioning.
- (6) We define TCE rates as our net voyage revenue (voyage revenues less voyage expenses) divided by the number of our available days during the period, which is consistent with industry standards. TCE rate is a common shipping industry performance measure used primarily to compare daily earnings generated by vessels on time charters with daily earnings generated by vessels on voyage charters, because charterhire rates for vessels on voyage charters are generally not expressed in per-day amounts while charterhire rates for vessels on time charters generally are expressed in such amounts.
- (7) We define daily vessel operating expenses to include crew wages and related costs, the cost of insurance, expenses relating to repairs and maintenance (excluding drydocking), the costs of spares and consumable stores, tonnage taxes and other miscellaneous expenses. Daily vessel operating expenses are calculated by dividing vessel operating expenses by ownership days for the relevant period.