Headquarters:
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Key Management:
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www.mfcmerchantbank.com
Business Overview:

MFC Merchant Bank Ltd. is an European Premier Specialty Trade and Structured Finance Bank, strategically located in Malta. A subsidiary of MFC Bancorp Ltd. (NYSE: MFCB), we offer forfaiting, factoring, inventory financing, merchant banking, trade and structured finance advisory, and other banking services.

The Bank has access to a worldwide net of trade specialists via MFC Bancorp’s presence around the globe.

MFC Bancorp’s experienced supply chain teams can offer full support in developing taylor-made solutions for your cross-border business.

Trade Finance and Banking Services Offered:

- Bank guarantees, letters of credit, stand-by letters of credit, bills of exchange, bills of lading, promissory notes and forwarder’s certificate of receipt facilities;
- Purchase financing collateralized by the commodity;
- Inventory financing collateralized by the inventory;
- Sales financing of customers;
- Structured trade finance including advisory in conjunction with export credit agencies, credit insurance companies and third party banks;
- Short-term and long-term financing;
- Investment and acquisition financing;
- Participation in syndication of loans or other debt instruments;
- Suppliers’ and buyers’ credits; and
- Payment services.
Factoring Description:

MFC Merchant Bank purchases trade receivables on a with or without recourse basis from its clients. Purchases can either be through an approved factoring credit line or on a transactional basis and can be individually customized based upon client requirements. MFC Merchant Bank offers both full and in-house factoring services.

Benefits to the Client:

1) Fast and efficient monetization of accounts receivable for reinvestment into new business or other purposes;
2) Consistent source of liquidity when utilizing a factoring line;
3) Flexible and customizable solutions;
4) Competitive cost of capital.

Forfaiting Description:

MFC Merchant Bank purchases the claim to confirmed letters of credit, deferred letters of credit, promissory notes or bills of exchange on without recourse basis from its exporting clients. Purchases can either be through an approved forfaiting credit line or on a transactional basis and can be individually customized based upon client requirements.

Benefits to the Client:

1) Without recourse basis financing;
2) Fast and efficient monetization of accounts receivable for reinvestment into new business or other purposes;
3) Consistent source of liquidity when utilizing a forfaiting line;
4) Flexible and customizable solutions;
5) Competitive cost of capital.
Inventory Financing

Description:
MFC Merchant Bank finances a client utilizing its inventories as collateral. MFC Merchant Bank will finance raw materials for production, work-in-progress, and finished goods as well as contracted inventories for which title has yet to transfer (i.e., in transit inventories).

Benefits to the Client:
1) Competitive cost of capital;
2) Fast and efficient monetization of inventories for reinvestment into new business or other purposes;
3) Consistent source of liquidity when utilizing an inventory financing line; and
4) Flexible and customizable solutions.

Banking Services Description: MFC Merchant Bank offers numerous additional banking services offered

1) Corporate Payment Services (Cash placement, acquisition of payment instruments,
2) Merchant Banking Services (proprietary investments and advisory);
3) Guarantees and commitments;
4) Money Market Instruments (Bills of Exchange, certificates of deposit and similar instruments);
5) Foreign Exchange Services.

Trade & Structured Finance Advisory Description:
MFC Merchant Bank advises clients and coordinates financing structures related to trade and structured finance, such as prepayment / off-take coordination, Buyers’ and Suppliers’ credit with Export Credit Agency (“ECA”) support, and other financing alternatives.

Benefits to the Client:
1) Innovative trade and structured finance advisory professionals with flexibility to meet customer requirements;
2) Advantageous low-cost long-term debt capital with the support of Export Credit Agencies to finance long-term assets (asset – liability matching); and
3) Long-term relationships with Export Credit Agencies and financial institutions enable MFC Merchant Bank to efficiently advance any project.
services to meet the needs of our clients.

international wire transfers and others).

and

Example: Buyer’s Credit

* Engineering, Procurement and Construction (“EPC”)
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