



Supplemental Information – Sales Growth

| Business Segment | % Change vs. Prior Year | | | | | | | | | Major Drivers of Change |
|---|-------------------------|-----|-----|-----|-----|------|-----|-----|-----|--|
| | FY06 | | | | | FY07 | | | | |
| | Q1 | Q2 | Q3 | Q4 | FY | Q1 | Q2 | Q3 | YTD | |
| Laundry / Home Care | 1% | 7% | 8% | 2% | 4% | 4% | -4% | 4% | 1% | Q3 increase reflects strong shipments partially offset by unfavorable mix and higher trade merchandising. Q3 growth behind higher shipments partially offset by unfavorable currency in Canada. |
| Water Filtration / Canada / Auto / PPD* | 8% | 5% | -4% | 13% | 5% | 6% | 1% | 8% | 5% | |
| Total Household Group – North America | 3% | 6% | 4% | 6% | 5% | 5% | -2% | 5% | 3% | |
| Bags & Wraps | 6% | 14% | 16% | 6% | 11% | 6% | 6% | 3% | 5% | Q3 increase due to strong shipments partially offset by higher trade merchandising. |
| Litter / Food / Charcoal | 1% | -1% | 5% | 3% | 2% | 6% | 11% | 10% | 9% | Q3 growth behind higher shipments and the benefit of price increases in cat litter and charcoal. |
| Total Specialty Group | 3% | 6% | 9% | 5% | 6% | 6% | 8% | 7% | 7% | Q3 sales increase driven by strong shipments and the benefit of price increases. |
| Total International | 21% | 6% | 7% | 3% | 9% | 4% | 9% | 16% | 9% | |
| | | | | | | | | | | |
| Total Clorox | 5% | 6% | 7% | 5% | 6% | 5% | 3% | 7% | 5% | |

* Professional Products Division