



Supplemental Information – Volume Growth

Business Segment	% Change vs. Prior Year										Major Drivers of Change
	FY06					FY07					
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	
Laundry / Home Care	-2%	5%	3%	-5%	0%	1%	-6%	9%	-4%	0%	<p>Q4 decline driven by consumption declines following strong volume and heavy merchandising activity in Q3, and continuing competitive activity in color-safe bleach and disinfecting wipes.</p> <p>Q4 growth due to Canadian bleach acquisition partially offset by soft consumption in Auto due to poor April weather.</p> <p>Q4 increase behind merchandising in trash and food bags and strong shipments in wraps.</p> <p>Q4 flat versus prior year due to strong results in cat litter behind activated carbon product improvement offset by declines in charcoal related to poor April weather and price increase.</p> <p>Q4 increase driven by strong results in Latin America behind category growth and the bleach acquisition.</p>
Water Filtration / Canada / Auto / PPD ⁽¹⁾	5%	0%	-15%	3%	-2%	-5%	-3%	11%	4%	2%	
Total Household Group – North America ⁽²⁾	0%	4%	-3%	-3%	-1%	0%	-5%	9%	-1%	1%	
Bags & Wraps	-7%	1%	-1%	-6%	-3%	-7%	-6%	6%	4%	-1%	
Litter / Food / Charcoal	3%	-2%	3%	2%	2%	1%	6%	6%	0%	3%	
Total Specialty Group	-1%	0%	2%	0%	0%	-2%	0%	6%	2%	1%	
Total North America ⁽²⁾	0%	2%	-1%	-2%	0%	-1%	-3%	8%	0%	1%	
Total International	14%	1%	4%	6%	6%	1%	10%	13%	12%	9%	
Total Clorox	1%	2%	0%	-1%	1%	-1%	-1%	8%	2%	2%	

⁽¹⁾ PPD represents Professional Products Division

⁽²⁾ North America includes U.S. and Canadian results.