



Supplemental Information – Sales Growth

Business Segment	% Change vs. Prior Year										Major Drivers of Change
	FY06					FY07					
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	
Laundry / Home Care	1%	7%	8%	2%	4%	4%	-4%	4%	-6%	-1%	Q4 decrease driven by lower shipments and high levels of trade spending in response to competitive activity.
Water Filtration / Canada / Auto / PPD <sup>(1)</sup>	8%	5%	-4%	13%	5%	6%	1%	8%	4%	5%	Q4 growth primarily driven by increased shipments in Canada.
<b>Total Household Group – North America<sup>(2)</sup></b>	<b>3%</b>	<b>6%</b>	<b>4%</b>	<b>6%</b>	<b>5%</b>	<b>5%</b>	<b>-2%</b>	<b>5%</b>	<b>-2%</b>	<b>1%</b>	
Bags & Wraps	6%	14%	16%	6%	11%	6%	6%	3%	-2%	3%	Q4 decline driven by high levels of trade spending in response to competitive activity.
Litter / Food / Charcoal	1%	-1%	5%	3%	2%	6%	11%	10%	3%	7%	Q4 increase primarily due to the benefit of the charcoal price increase.
<b>Total Specialty Group</b>	<b>3%</b>	<b>6%</b>	<b>9%</b>	<b>5%</b>	<b>6%</b>	<b>6%</b>	<b>8%</b>	<b>7%</b>	<b>1%</b>	<b>5%</b>	
<b>Total North America<sup>(2)</sup></b>	<b>3%</b>	<b>6%</b>	<b>7%</b>	<b>5%</b>	<b>5%</b>	<b>5%</b>	<b>3%</b>	<b>6%</b>	<b>-1%</b>	<b>3%</b>	
<b>Total International</b>	<b>21%</b>	<b>6%</b>	<b>7%</b>	<b>3%</b>	<b>9%</b>	<b>4%</b>	<b>9%</b>	<b>16%</b>	<b>21%</b>	<b>12%</b>	Q4 growth driven by strong shipments, favorable currency, the bleach acquisition and the benefit of price increases.
<b>Total Clorox</b>	<b>5%</b>	<b>6%</b>	<b>7%</b>	<b>5%</b>	<b>6%</b>	<b>5%</b>	<b>3%</b>	<b>7%</b>	<b>2%</b>	<b>4%</b>	

<sup>(1)</sup> PPD represents Professional Products Division

<sup>(2)</sup> North America includes U.S. and Canadian results.