

The tables below present the reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures and other supplemental information. See “Non-GAAP Financial Information” above for further information regarding the company’s use of non-GAAP financial measures.

First-Quarter Sales Growth Reconciliation

Note: Q1 FY10 base sales growth has not been adjusted to reflect the reporting of the Auto businesses in discontinued operations in Q1 FY11.

	Fiscal 2011	Fiscal 2010
Base sales growth	-1.2%	1.1%
Foreign exchange – Venezuela	-2.2	--
Foreign exchange – All other	0.8	-1.5
Incremental customer pick-up allowances	-0.3	--
Exit from private label business	--	-0.5
Sale growth before divestitures	-2.9%	-0.9%
Impact of Auto divestiture	--	0.5
Total sales growth (adjusted for discontinued operations)	-2.9%	-0.4%

First-Quarter Gross Margin Reconciliation

Note: Q1 FY10 gross margin drivers have not been adjusted to reflect the reporting of the Auto businesses in discontinued operations in Q1 FY11.

Q1 fiscal 2010 gross margin (adjusted for discontinued operations)	44.7%	Q1 fiscal 2009 gross margin (as previously reported)	40.6%
Commodities	-1.8	Commodities	2.4
Cost savings	2.0	Cost savings	1.7
Pricing	0.8	Pricing	1.7
Logistics and manufacturing	0.0	Logistics and manufacturing	-0.4
Incremental customer pick-up allowances	0.2	Incremental customer pick-up allowances	0.0
Other *	-1.7	Other	-1.0
Q1 fiscal 2011 gross margin before impact of charges	44.2	Q1 fiscal 2010 gross margin before impact of charges	45.0
Restructuring-related charges	0.1	Restructuring-related charges	0.1
Impact of Auto divestiture	--	Impact of Auto divestiture	-0.4
Q1 fiscal 2011 gross margin	44.3%	Q1 fiscal 2010 gross margin (adjusted for discontinued operations)	44.7%

* “Other” includes all other drivers of gross margin change, such as trade-promotion spending, product mix, and foreign currency translation and transaction impacts.

First-Quarter Diluted EPS Reconciliation

Note: The following table reflects the reclassification of the Auto businesses to discontinued operations in Q1 FY11.

	Fiscal 2011	Fiscal 2010	
		As previously reported	Adjusted for discontinued operations
Diluted EPS – non-GAAP	\$1.08	\$1.18	\$1.06
Foreign exchange impact – Venezuela	-0.08	--	-0.03
Foreign exchange impact – Other	--	-0.04	-0.01
Restructuring and restructuring-related charges	-0.02	-0.03	-0.03
Diluted EPS – continuing operations	0.98	1.11	0.99
Earnings from discontinued operations, net of taxes	0.11	--	0.12
Deferred tax benefit on businesses to be sold	0.43	--	--
Diluted EPS – GAAP	\$1.52	\$1.11	\$1.11