

The tables below present the reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures and other supplemental information. See "Non-GAAP Financial Information" above for further information regarding the company's use of non-GAAP financial measures.

Third-Quarter Sales Growth Reconciliation

Note: Q3 FY10 sales growth has been adjusted to reflect the reporting of the Auto Care businesses in discontinued operations beginning in Q1 FY11.

	Fiscal 2011	Fiscal 2010
Base sales growth	0.9%	2.0%
Foreign exchange	1.0	-0.3
Incremental customer pick-up allowances	-0.6	--
Total sales growth	1.3%	1.7%

Third-Quarter Gross Margin Reconciliation

Note: Q3 FY10 gross margin drivers have not been adjusted to reflect the reporting of the Auto Care businesses in discontinued operations beginning in Q1 FY11.

Q3 fiscal 2010 gross margin (adjusted for discontinued operations)	44.6%	Q3 fiscal 2009 gross margin (as previously reported)	45.3%
Commodities	-1.5	Commodities	-1.2
Cost savings	1.8	Cost savings	1.7
Pricing	0.6	Pricing	0.6
Logistics and manufacturing	-1.0	Logistics and manufacturing	0.0
Incremental customer pick-up allowances	0.3	Incremental customer pick-up allowances	0.0
Other	-0.6	Other	-1.4
Q3 fiscal 2011 gross margin before impact of charges	44.2	Q3 fiscal 2010 gross margin before impact of charges	45.0
Restructuring-related charges	-0.1	Restructuring-related charges	0.2
Impact of Auto Care businesses divestiture	--	Impact of Auto Care businesses divestiture	-0.6
Q3 fiscal 2011 gross margin	44.1%	Q3 fiscal 2010 gross margin (adjusted for discontinued operations)	44.6%

Third-Quarter Diluted EPS Reconciliation

Note: The following table reflects the reclassification of the Auto Care businesses to discontinued operations beginning in Q1 FY11.

	Q3 Fiscal 2011	Q3 Fiscal 2010	
		As previously reported	Adjusted for discontinued operations
Diluted EPS – non-GAAP	\$1.03	\$1.23	\$1.07
Foreign exchange impact – Venezuela	0.02	-0.07	-0.07
Restructuring and restructuring-related charges	-0.03	0.00	0.00
Diluted EPS – continuing operations (excl. impairment)	1.02	1.16	1.00
Impact of goodwill impairment	--	--	--
Diluted EPS – continuing operations	1.02	1.16	1.00
Earnings from Auto Care businesses, net of tax	0.00	--	0.16
Gain on sale of Auto Care businesses, net of tax	0.07	--	--
Diluted EPS – GAAP	\$1.09	\$1.16	\$1.16

Year to Date Diluted EPS Reconciliation

Note: The following table reflects the reclassification of the Auto Care businesses to discontinued operations beginning in Q1 FY11.

	Year to Date Fiscal 2011	Year to Date Fiscal 2010
Diluted EPS – non-GAAP	\$2.88	\$2.90
Foreign exchange impact – Venezuela	-0.13	-0.19
Restructuring and restructuring-related charges	-0.07	-0.07
Diluted EPS – continuing operations (excl. impairment)	2.68	2.64
Impact of goodwill impairment	-1.84	--
Diluted EPS – continuing operations	0.84	2.64
Earnings from Auto Care businesses, net of tax	0.16	0.40
Gain on sale of Auto Care businesses, net of tax	1.77	--
Diluted EPS – GAAP	\$2.77	\$3.04