

## Condensed Consolidated Statements of Earnings (Unaudited)

Dollars in millions, except per share amounts

|                                                         | Three Months Ended |           |    |           |  |  |
|---------------------------------------------------------|--------------------|-----------|----|-----------|--|--|
|                                                         | 9/3                | 9/30/2011 |    | 9/30/2010 |  |  |
| Net sales                                               | \$                 | 1,305     | \$ | 1,266     |  |  |
| Cost of products sold                                   |                    | 759       |    | 705       |  |  |
| Gross profit                                            |                    | 546       |    | 561       |  |  |
| Selling and administrative expenses                     |                    | 190       |    | 181       |  |  |
| Advertising costs                                       |                    | 118       |    | 118       |  |  |
| Research and development costs                          |                    | 28        |    | 29        |  |  |
| Interest expense                                        |                    | 29        |    | 32        |  |  |
| Other income, net                                       |                    | (6)       |    | (1)       |  |  |
| Earnings from continuing operations before income taxes |                    | 187       |    | 202       |  |  |
| Income taxes on continuing operations                   |                    | 57        |    | 62        |  |  |
| Earnings from continuing operations                     |                    | 130       |    | 140       |  |  |
| Discontinued operations:                                |                    |           |    |           |  |  |
| Earnings from Auto businesses, net of tax               |                    | -         |    | 16        |  |  |
| Gain on sale of Auto businesses, net of tax             |                    | -         |    | 60        |  |  |
| Earnings from discontinued operations                   |                    | -         |    | 76        |  |  |
| Net earnings                                            | \$                 | 130       | \$ | 216       |  |  |
| •                                                       |                    |           |    |           |  |  |
| Earnings per share                                      |                    |           |    |           |  |  |
| Basic                                                   |                    |           |    |           |  |  |
| Continuing operations                                   | \$                 | 0.99      | \$ | 0.99      |  |  |
| Discontinued operations                                 |                    | -         |    | 0.55      |  |  |
| Basic net earnings per share                            | \$                 | 0.99      | \$ | 1.54      |  |  |
|                                                         |                    |           |    |           |  |  |
| Diluted                                                 |                    |           |    |           |  |  |
| Continuing operations                                   | \$                 | 0.98      | \$ | 0.98      |  |  |
| Discontinued operations                                 |                    | -         |    | 0.54      |  |  |
| Diluted net earnings per share                          | \$                 | 0.98      | \$ | 1.52      |  |  |
|                                                         | <u> </u>           |           |    |           |  |  |
| Weighted average shares outstanding (in thousands)      |                    |           |    |           |  |  |
| Basic                                                   | 1                  | 31,968    | 1  | 139,475   |  |  |
| Diluted                                                 | 1                  | 33,611    | 1  | 40,932    |  |  |
|                                                         |                    |           |    |           |  |  |



Reportable Segment Information (Unaudited)

Dollars in millions

| First Quarter         |     | Net Sales          |     |         |              | Ea                 | Earnings (Losses) from Continuing Operations Before Income Taxes |     |        |              |  |
|-----------------------|-----|--------------------|-----|---------|--------------|--------------------|------------------------------------------------------------------|-----|--------|--------------|--|
|                       |     | Three Months Ended |     |         |              | Three Months Ended |                                                                  |     |        |              |  |
|                       | 9/3 | 0/2011             | 9/3 | 30/2010 | % Change (1) | 9/3                | 0/2011                                                           | 9/3 | 0/2010 | % Change (1) |  |
| Cleaning Segment      | \$  | 439                | \$  | 449     | -2%          | \$                 | 108                                                              | \$  | 121    | -11%         |  |
| Household Segment     |     | 366                |     | 354     | 3%           |                    | 42                                                               |     | 53     | -21%         |  |
| Lifestyle Segment     |     | 214                |     | 201     | 6%           |                    | 54                                                               |     | 58     | -7%          |  |
| International Segment |     | 286                |     | 262     | 9%           |                    | 41                                                               |     | 40     | 3%           |  |
| Corporate (2)         |     |                    |     |         | 0%           |                    | (58)                                                             |     | (70)   | -17%         |  |
| Total Company         | \$  | 1,305              | \$  | 1,266   | 3%           | \$                 | 187                                                              | \$  | 202    | -7%          |  |

<sup>&</sup>lt;sup>(1)</sup> Percentages based on rounded numbers.

<sup>&</sup>lt;sup>(2)</sup> The decrease in corporate losses for the three months ended September 30, 2011, as compared to the three months ended September 30, 2010, is primarily due to lower employee benefit and incentive compensation expenses, lower information technology expenses reflected in Corporate and lower interest expense, primarily due to a decline in average debt balances. These factors were partially offset by advisory fees related to a withdrawn proxy contest.

## **The Clorox Company**



## **Condensed Consolidated Balance Sheets**

Dollars in millions

|                                                      | 9/30/2011   | 6/30/2011 | 9/30/2010   |  |
|------------------------------------------------------|-------------|-----------|-------------|--|
|                                                      | (Unaudited) |           | (Unaudited) |  |
| ASSETS                                               |             |           |             |  |
| Current assets                                       |             |           |             |  |
| Cash and cash equivalents                            | \$ 270      | \$ 259    | \$ 286      |  |
| Receivables, net                                     | 439         | 525       | 480         |  |
| Inventories, net                                     | 407         | 382       | 370         |  |
| Assets held for sale, net                            | -           | =         | 472         |  |
| Other current assets                                 | 122         | 113       | 113         |  |
| Total current assets                                 | 1,238       | 1,279     | 1,721       |  |
| Property, plant and equipment, net                   | 1,028       | 1,039     | 965         |  |
| Goodwill                                             | 1,053       | 1,070     | 1,317       |  |
| Trademarks, net                                      | 547         | 550       | 552         |  |
| Other intangible assets, net                         | 79          | 83        | 93          |  |
| Other assets                                         | 132         | 142       | 145         |  |
| Total assets                                         | \$ 4,077    | \$ 4,163  | \$ 4,793    |  |
| LIABILITIES AND STOCKHOLDERS' (DEFICIT) EQUITY       |             |           |             |  |
| Current liabilities                                  |             |           |             |  |
| Notes and loans payable                              | \$ 440      | \$ 459    | \$ 506      |  |
| Current maturities of long-term debt                 | -           | -         | 300         |  |
| Accounts payable                                     | 357         | 423       | 379         |  |
| Accrued liabilities                                  | 434         | 442       | 425         |  |
| Income taxes payable                                 | 37          | 41_       | 87          |  |
| Total current liabilities                            | 1,268       | 1,365     | 1,697       |  |
| Long-term debt                                       | 2,122       | 2,125     | 2,124       |  |
| Other liabilities                                    | 626         | 619       | 669         |  |
| Deferred income taxes                                | 137         | 140       | 24          |  |
| Total liabilities                                    | 4,153       | 4,249     | 4,514       |  |
| Contingencies                                        |             |           |             |  |
| Stockholders' (deficit) equity                       |             |           |             |  |
| Preferred stock                                      | -           | -         | -           |  |
| Common stock                                         | 159         | 159       | 159         |  |
| Additional paid-in capital                           | 611         | 632       | 608         |  |
| Retained earnings                                    | 1,185       | 1,143     | 1,053       |  |
| Treasury shares                                      | (1,717)     | (1,770)   | (1,204)     |  |
| Accumulated other comprehensive net losses           | (314)       | (250)     | (337)       |  |
| Stockholders' (deficit) equity                       | (76)        | (86)      | 279         |  |
| Total liabilities and stockholders' (deficit) equity | \$ 4,077    | \$ 4,163  | \$ 4,793    |  |