

Condensed Consolidated Statements of Earnings (Unaudited)

Dollars in millions, except share and per share amounts

	Three Months Ended		Six Months Ended	
	12/31/2012	12/31/2011	12/31/2012	12/31/2011
Net sales	\$ 1,325	\$ 1,221	\$ 2,663	\$ 2,526
Cost of products sold	762	714	1,526	1,473
Gross profit	563	507	1,137	1,053
Selling and administrative expenses	204	184	399	374
Advertising costs	116	115	238	233
Research and development costs	31	29	61	57
Interest expense	33	30	66	59
Other income, net	(9)	(6)	(9)	(12)
Earnings before income taxes	188	155	382	342
Income taxes	65	50	126	107
Net earnings	<u>\$ 123</u>	<u>\$ 105</u>	<u>\$ 256</u>	<u>\$ 235</u>
Earnings per share				
Basic	\$ 0.94	\$ 0.79	\$ 1.96	\$ 1.78
Diluted	0.93	0.79	1.94	1.76
Weighted average shares outstanding (in thousands)				
Basic	130,991	131,112	130,630	131,540
Diluted	132,444	132,358	132,120	133,022

Reportable Segment Information
(Unaudited)
Dollars in millions

<u>Second Quarter</u>	Net Sales			Earnings (Losses) Before Income Taxes		
	Three Months Ended			Three Months Ended		
	12/31/12	12/31/11	% Change ⁽¹⁾	12/31/12	12/31/11	% Change ⁽¹⁾
Cleaning Segment	\$ 425	\$ 370	15%	\$ 100	\$ 78	28%
Household Segment	357	334	7%	56	34	65%
Lifestyle Segment	237	219	8%	70	69	1%
International Segment	306	298	3%	25	33	-24%
Corporate	-	-	-	(63)	(59)	7%
Total Company	<u>\$ 1,325</u>	<u>\$ 1,221</u>	<u>9%</u>	<u>\$ 188</u>	<u>\$ 155</u>	<u>21%</u>

<u>Year-to-Date</u>	Net Sales			Earnings (Losses) Before Income Taxes		
	Six Months Ended			Six Months Ended		
	12/31/12	12/31/11	% Change ⁽¹⁾	12/31/12	12/31/11	% Change ⁽¹⁾
Cleaning Segment	\$ 897	\$ 809	11%	\$ 220	\$ 186	18%
Household Segment	712	700	2%	106	76	39%
Lifestyle Segment	445	425	5%	126	124	2%
International Segment	609	592	3%	53	73	-27%
Corporate	-	-	-	(123)	(117)	5%
Total Company	<u>\$ 2,663</u>	<u>\$ 2,526</u>	<u>5%</u>	<u>\$ 382</u>	<u>\$ 342</u>	<u>12%</u>

⁽¹⁾ Percentages based on rounded numbers.

Condensed Consolidated Balance Sheets

Dollars in millions

	<u>12/31/2012</u> (Unaudited)	<u>6/30/2012</u>	<u>12/31/2011</u> (Unaudited)
ASSETS			
Current assets			
Cash and cash equivalents	\$ 445	\$ 267	\$ 297
Receivables, net	511	576	489
Inventories, net	444	384	451
Other current assets	152	149	111
Total current assets	<u>1,552</u>	<u>1,376</u>	<u>1,348</u>
Property, plant and equipment, net	1,051	1,081	1,041
Goodwill	1,119	1,112	1,093
Trademarks, net	556	556	566
Other intangible assets, net	79	86	103
Other assets	145	144	139
Total assets	<u>\$ 4,502</u>	<u>\$ 4,355</u>	<u>\$ 4,290</u>
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)			
Current liabilities			
Notes and loans payable	\$ 5	\$ 300	\$ 476
Current maturities of long-term debt	500	850	350
Accounts payable	365	412	345
Accrued liabilities	493	494	438
Income taxes payable	10	5	28
Total current liabilities	<u>1,373</u>	<u>2,061</u>	<u>1,637</u>
Long-term debt	2,169	1,571	2,070
Other liabilities	788	739	641
Deferred income taxes	116	119	141
Total liabilities	<u>4,446</u>	<u>4,490</u>	<u>4,489</u>
Contingencies			
Stockholders' equity (deficit)			
Preferred stock	-	-	-
Common stock	159	159	159
Additional paid-in capital	644	633	616
Retained earnings	1,430	1,350	1,210
Treasury shares	(1,801)	(1,881)	(1,861)
Accumulated other comprehensive net losses	(376)	(396)	(323)
Stockholders' equity (deficit)	<u>56</u>	<u>(135)</u>	<u>(199)</u>
Total liabilities and stockholders' equity (deficit)	<u>\$ 4,502</u>	<u>\$ 4,355</u>	<u>\$ 4,290</u>