

The tables below present the reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures and other supplemental information. See “Non-GAAP Financial Information” above for further information regarding the company’s use of non-GAAP financial measures.

Second-Quarter Sales Growth Reconciliation

	Fiscal 2013	Fiscal 2012
Base sales growth – non-GAAP	7.1%	4.0%
Foreign exchange	-0.1	-0.5
Acquisitions	1.5	--
Total sales growth – GAAP	8.5%	3.5%

Fiscal Year 2012 EBIT⁽¹⁾ Margin Reconciliation

	Fiscal 2012
Earnings from continuing operations before income taxes – GAAP	\$791
Less: Interest income	-3
Add: Interest expense	125
EBIT ⁽¹⁾ – non-GAAP	\$913
<i>EBIT margin⁽²⁾ – non-GAAP</i>	<i>16.7%</i>
Net Sales	\$5,468

(1) EBIT represents Earnings from Continuing Operations Before Interest and Taxes

(2) EBIT margin is a measure of EBIT as a percentage of net sales.

For Gross Margin Drivers, please refer to the Supplemental Information: Gross Margin Driver page in the [Financial Results](#) section of the company’s website TheCloroxCompany.com.