Third Quarter 2025 Financial Results

October 23, 2025

Western Union

Tom Hadley

Vice President
of Investor Relations

Forward-Looking Statements

This presentation contains certain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance and involve certain risks, uncertainties, and assumptions that are difficult to predict. Actual outcomes and results may differ materially from those expressed in, or implied by, our forward-looking statements. Words such as “expects,” “intends,” “targets,” “anticipates,” “believes,” “estimates,” “guides,” “provides guidance,” “provides outlook,” “projects,” “designed to,” and other similar expressions or future or conditional verbs such as “may,” “will,” “should,” “would,” “could,” and “might” are intended to identify such forward-looking statements. Readers of this press release of The Western Union Company (the “Company,” “Western Union,” “we,” “our,” or “us”) should not rely solely on the forward-looking statements and should consider all uncertainties and risks discussed in the Risk Factors section of our Annual Report on Form 10-K for the year ended December 31, 2024, and in our subsequent filings with the Securities and Exchange Commission. The statements are only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement.

Possible events or factors that could cause results or performance to differ materially from those expressed in our forward-looking statements include the following: changes in economic conditions, trade disruptions, or significantly slower growth or declines in the money transfer, payment service, and other markets in which we operate; interruptions in migration patterns or other events, such as public health emergencies, any changes arising as a result of policy changes in the United States and/or other key markets, civil unrest, war, terrorism, natural disasters, or non-performance by our banks, lenders, insurers, or other financial services providers; failure to compete effectively in the money transfer and payment service industry, including among other things, with respect to digital, mobile and internet-based services, card associations, and card-based payment providers, and with digital currencies, including cryptocurrencies; geopolitical tensions, political conditions and related actions, including trade restrictions, tariffs, and government sanctions; deterioration in customer confidence in our business; failure to maintain our agent network and business relationships; our ability to adopt new technology; the failure to realize anticipated financial benefits from mergers, acquisitions and divestitures; decisions to change our business mix; exposure to foreign exchange rates; changes in tax laws, or their interpretation, and unfavorable resolution of tax contingencies; cybersecurity incidents involving any of our systems or those of our vendors or other third parties; cessation of or defects in various services provided to us by third-party vendors; our ability to realize the anticipated benefits from restructuring-related initiatives; our ability to attract and retain qualified key employees; failure to manage credit and fraud risks presented by our agents, clients, and consumers; adverse rating actions by credit rating agencies; our ability to protect our intellectual property rights, and to defend ourselves against potential intellectual property infringement claims; material changes in the market value or liquidity of securities that we hold; restrictions imposed by our debt obligations; liabilities or loss of business resulting from a failure by us, our agents, or their subagents to comply with laws and regulations and regulatory or judicial interpretations thereof; increased costs or loss of business due to regulatory initiatives and changes in laws, regulations, and industry practices and standards; developments resulting from governmental investigations and consent agreements with, or investigations or enforcement actions by, regulators and other government authorities; liabilities resulting from litigation; failure to comply with regulations and evolving industry standards regarding data privacy; failure to comply with consumer protection laws; effects of unclaimed property laws or their interpretation or the enforcement thereof; failure to comply with working capital requirements; changes in accounting standards, rules and interpretations; and other unanticipated events and management’s ability to identify and manage these and other risks.

Devin McGranahan

President & CEO

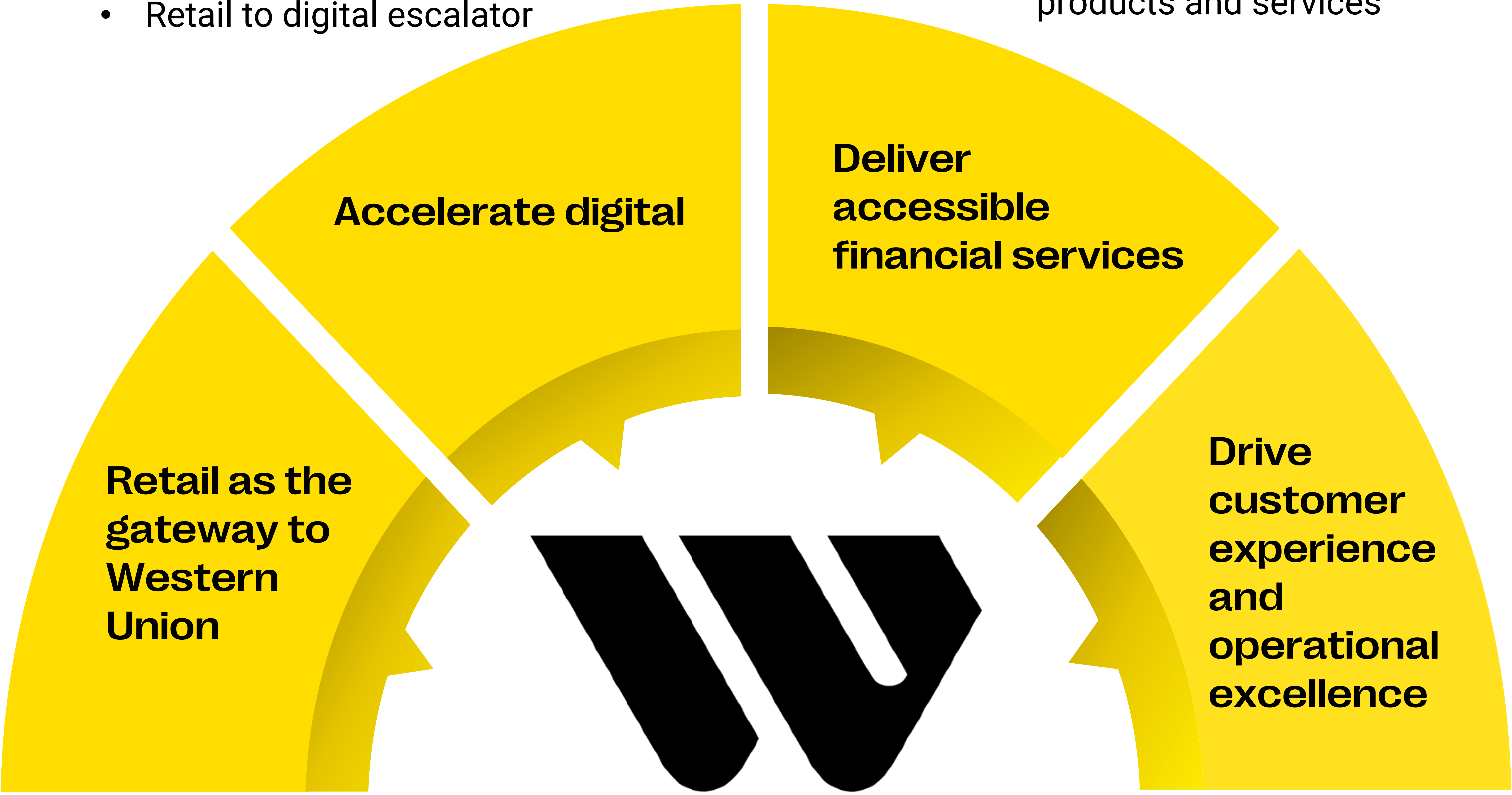
Evolve 2025 Strategy

- Digital first customer experiences
- Scalable marketing driven customer acquisition
- Retail to digital escalator

- Digital first customer experiences
- Remittance-led offering
- Expanded set of accessible products and services

- Corridor and community customer acquisition
- Improved customer and agent omni-channel experiences
- Network optimization

- Best-in-class platforms
- Increased self-service for customers and agents
- Automated operational processes



Third Quarter Results

$1.03 billion
GAAP revenue

20%
GAAP operating margin

20%
Adjusted operating margin*

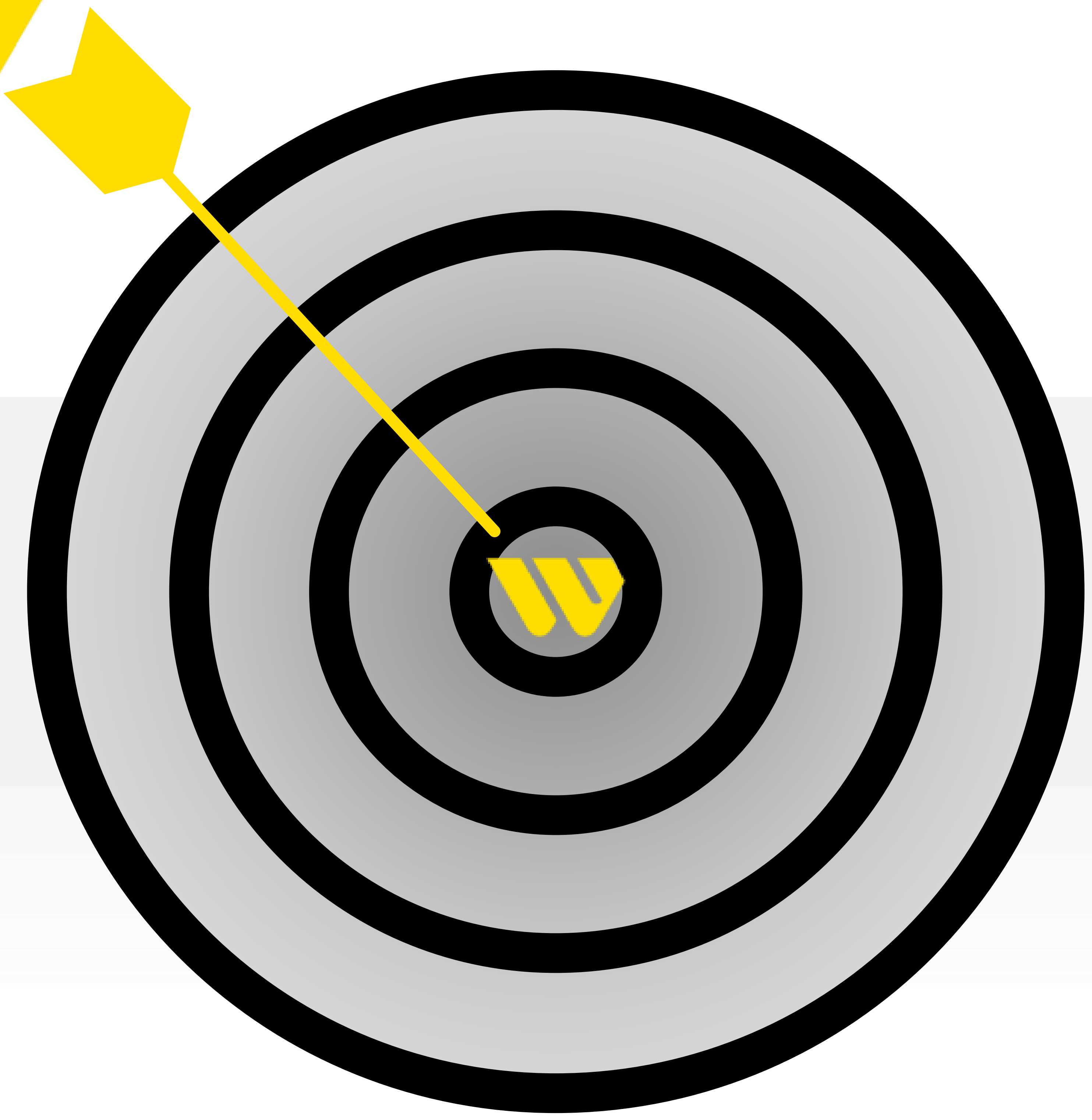
$0.43
GAAP EPS

$0.47
Adjusted EPS*

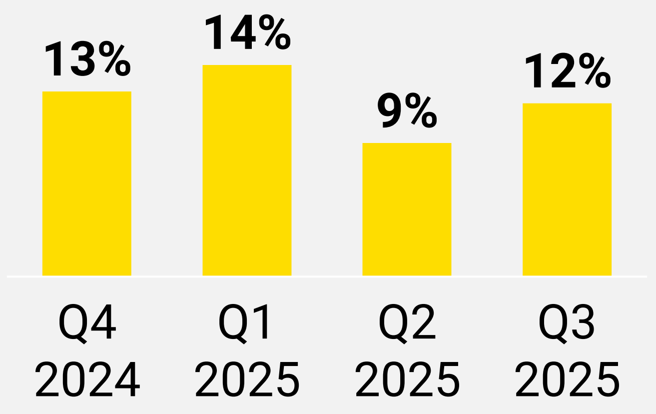
*Note: See appendix for reconciliation of GAAP to Non-GAAP financial measures.

Evolving Remittances:
Navigating Policy, Technology, and Global Shifts

1. **Stabilizing Economic Backdrop**
2. **Continued Pressure in North America and LACA**
3. **Benefiting from Global Diversification**



Western Union: Built for the Digital Age



Transaction Growth (YoY)

Improving Customer Experience

- *Digital payments growing rapidly*
- *Retail point of sale system rolled out globally*

Branded Digital

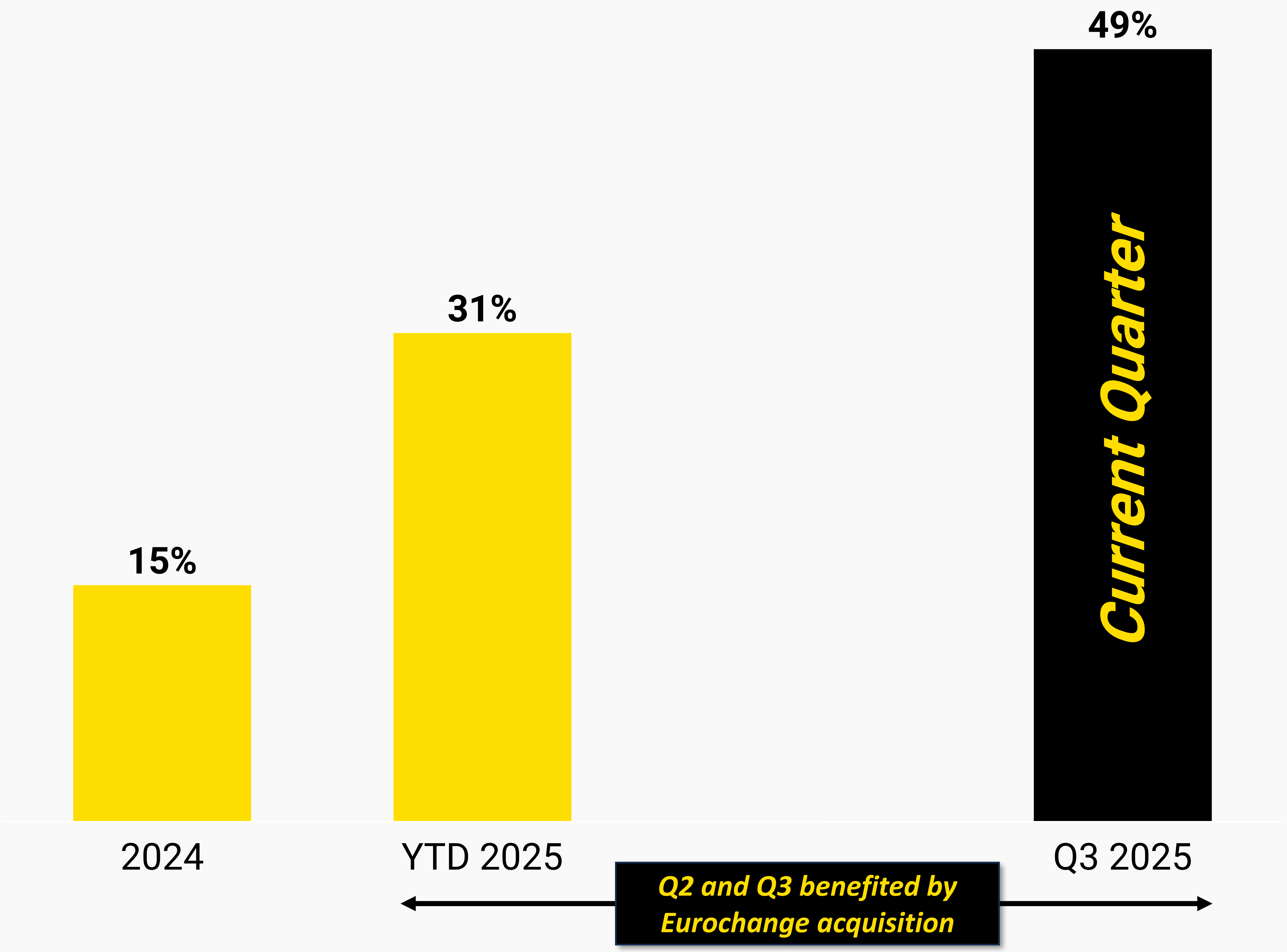
- *Marks the 8th straight quarter of solid revenue growth*
- *Return to double-digit transaction growth*

Digital Transformation Unlocks Cost Savings

- *Strength in our Argentina and Brazil wallets*
- *Australia wallet expected launch in Q1 of 2026*

Consumer Services – From Ground Zero to Growth Engine

Consumer Services Adj. Revenue Growth ex Argentina Inflation (YoY)*



*Note: Adjusted revenue excludes the impact of currency and Argentina Inflation in quarters when hyperinflationary (over 50% within a quarter)

Stablecoins in Remittances: An Opportunity for Western Union

Opportunity 1
Improved Treasury Operations

Opportunity 2
On/Off Ramps for Crypto-Fiat Conversion

Opportunity 3
Extending the Reach of Traditional Banking System

Opportunity 4
Stablecoins Access for Our Customers

Glimpse Into What's Next: 2025 Investor Day

Western Union 2025 Investor Day: Attend In-Person*

- Date: November 6th, 2025
- Time: 12:00 PM EST
- Location: New York

Western Union 2025 Investor Day: Webcast

- Date: November 6th, 2025
- Time: 1:00 PM EST
- Location: Zoom Webinar

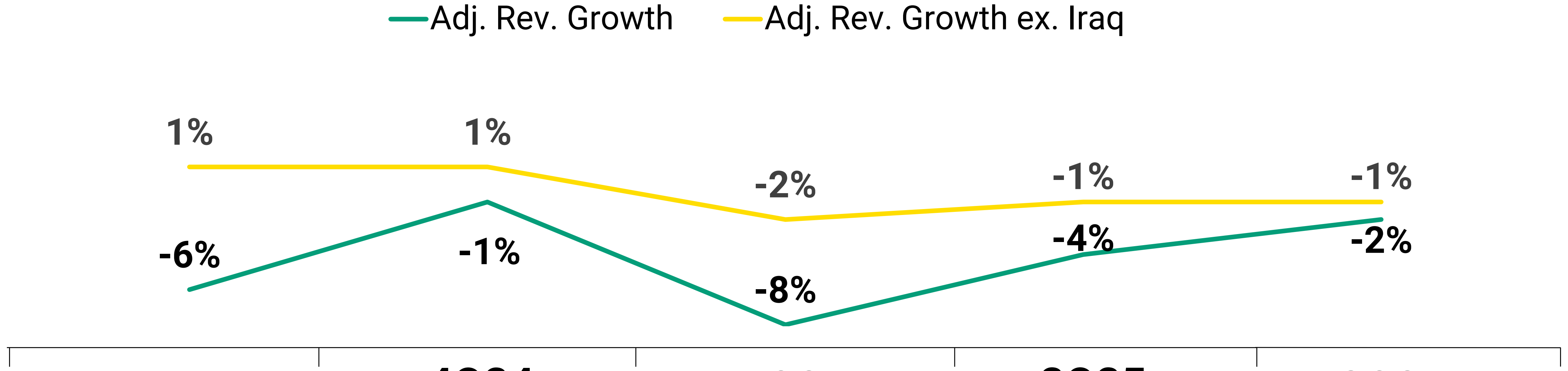
*Note: In-person attendance exclusively for institutional investors and research analysts; subject to confirmation from Western Union

Matt Cagwin

Chief Financial Officer

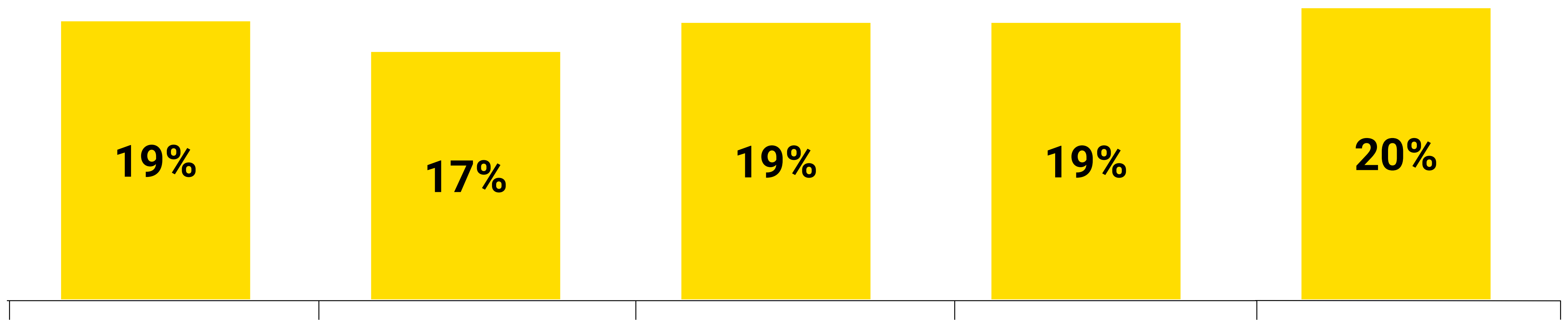
Business Trends

Adjusted Revenue Growth*



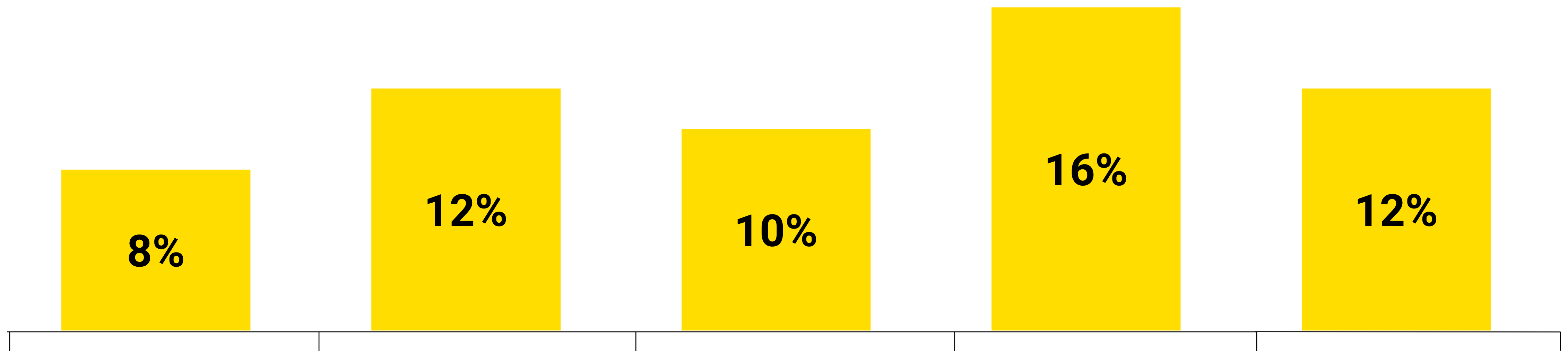
($M)	3Q24	4Q24	1Q25	2Q25	3Q25
GAAP Revenue	$1,036	$1,058	$984	$1,026	$1,033
Iraq Revenue	$10	$7	$7	$5	$2

Adjusted Operating Margin*



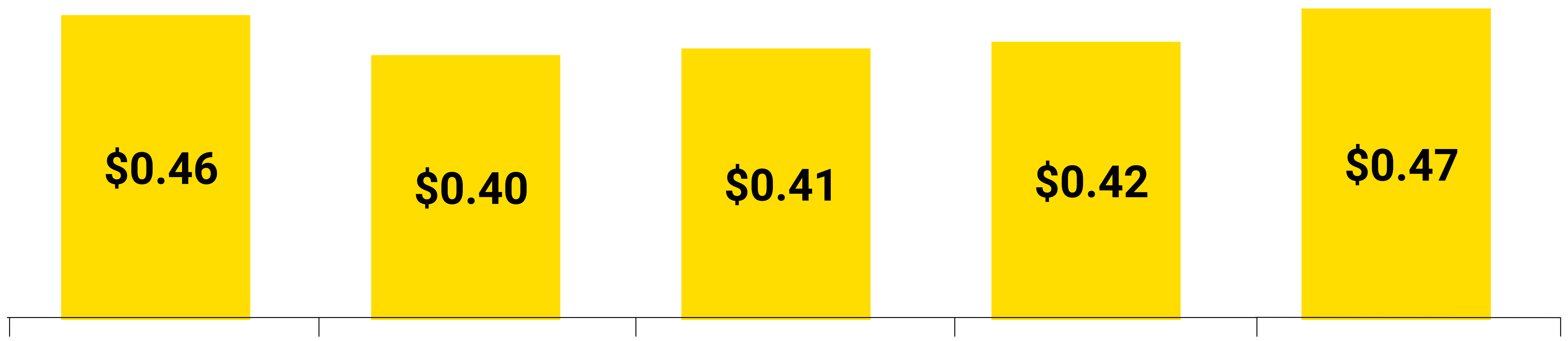
	3Q24	4Q24	1Q25	2Q25	3Q25
GAAP	16%	17%	18%	19%	20%

Adjusted Effective Tax Rate*



	3Q24	4Q24	1Q25	2Q25	3Q25
GAAP	-95%	-161%	16%	24%	17%

Adjusted EPS*



	3Q24	4Q24	1Q25	2Q25	3Q25
GAAP	$0.78	$1.13	$0.36	$0.37	$0.43

*Note: See appendix for reconciliation of GAAP to Non-GAAP financial measures.

Consumer Services

Highlights

- Adjusted revenue* grew 49% in Q3
- Includes bill payments, retail money order, travel money, media network, prepaid card, lending partnerships, and digital wallets
- Achieved 22% operating margin

*Note: See appendix for reconciliation of GAAP to Non-GAAP financial measures.

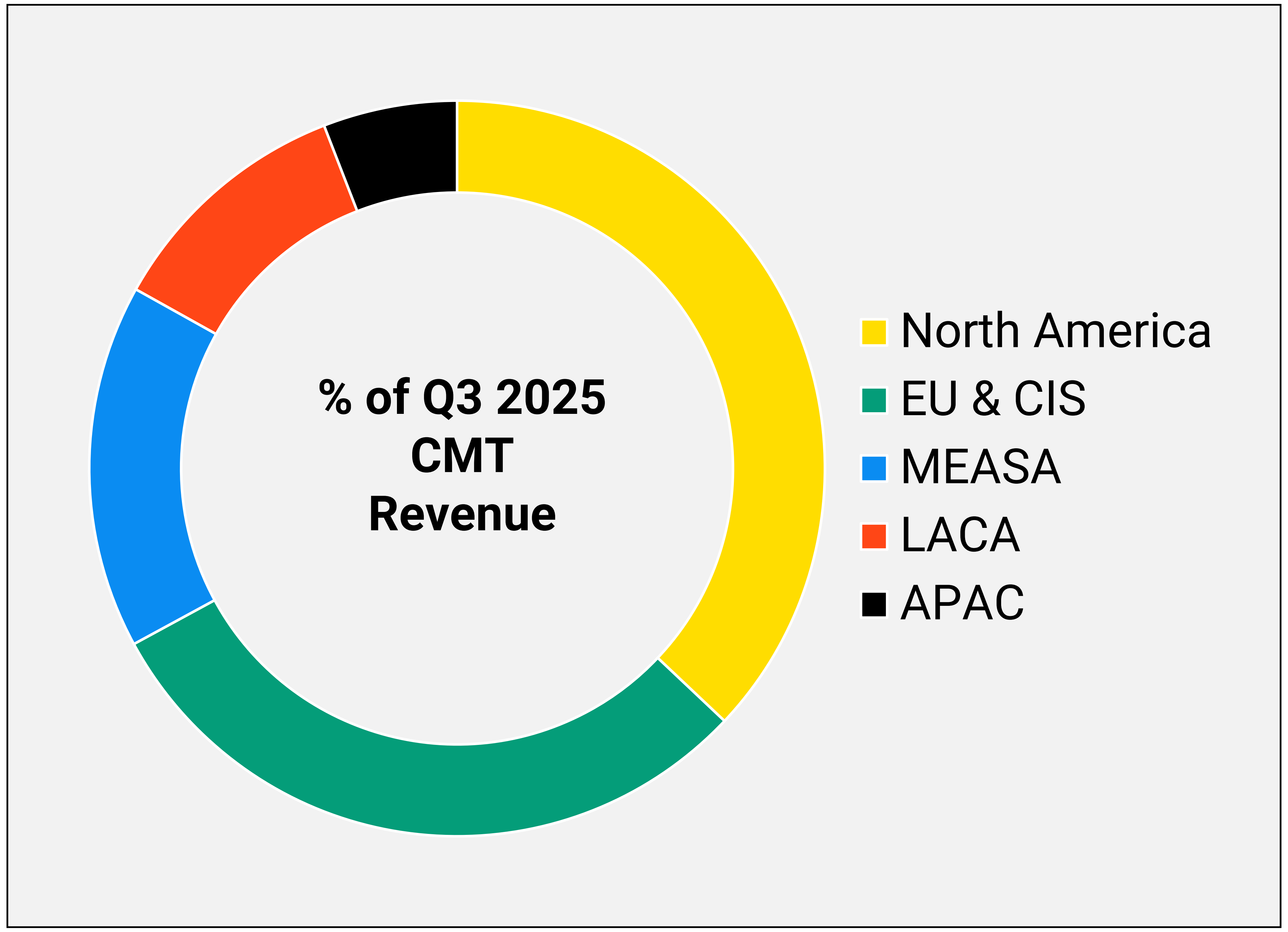
CMT Business Trends

Key Highlights

- Consumer Money Transfer has experienced a 6% growth in PPT on a constant currency basis ex. Iraq
- Branded Digital achieved the 8th consecutive quarter of mid-single-digit or better adjusted revenue growth*
- European momentum continued with 5% transaction growth in the quarter driven by Retail

Q3 2025

CMT adj. revenue growth ex Iraq*	-7%
CMT transaction growth ex Iraq	-2%
CMT cross-border principal growth (cc) ex Iraq	4%
Branded Digital adj. revenue growth*	6%
Branded Digital transaction growth	12%



*Note: See appendix for reconciliation of GAAP to Non-GAAP financial measures.

Financial Highlights

YTD September 30, 2025

Cash flow from operations	$408 million
Capital expenditures	$101 million
Dividends paid	$230 million
Share repurchases	$200 million
Cash balance	$948 million
Debt outstanding	$2.6 billion

Leverage Ratios

2.6x*
(Gross)

1.7x*
(Net)

*Note: See appendix for reconciliation of GAAP to Non-GAAP financial measures.

2025 Financial Outlook

	Revenue[1] (M)	Operating Margin	EPS[2]
GAAP	$4,085 to $4,185	18% to 20%	$1.45 to $1.55
Adjusted*	$4,035 to $4,135	19% to 21%	$1.65 to $1.75

[1] In millions, adjusted revenue excludes the impact of currency and Argentina Inflation in quarters when hyperinflationary (over 50% within a quarter)

[2] The GAAP effective tax rate is expected to be 19% to 21% and the adjusted effective tax rate is expected to be 13% to 15%

*Note: See appendix for reconciliation of GAAP to Non-GAAP financial measures.

Building Momentum – Executing with Discipline and Clarity

Built for the Digital Age

Unlocking Untapped Opportunities

Strong Financial Foundation

Questions and Answers

Appendix

Third Quarter 2025

Key Statistics and Reconciliation of Non-GAAP Measures

Western Union's management believes the non-GAAP financial measures within this presentation provide meaningful supplemental information regarding the Company's results to assist management, investors, analysts, and others in understanding the Company's financial results and to better analyze operating, profitability, and other financial performance trends in the Company's underlying business because they provide consistency and comparability to prior periods or eliminate currency volatility, increasing the comparability of the Company's underlying results and trends.

A non-GAAP financial measure should not be considered in isolation or as a substitute for the most comparable GAAP financial measure. A non-GAAP financial measure reflects an additional way of viewing aspects of the Company's operations that, when viewed with the Company's GAAP results and the reconciliation to the corresponding GAAP financial measure, provides a more complete understanding of the Company's business. Users of the financial statements are encouraged to review the Company's financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. A reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures is included below, where not previously reconciled above.

Amounts included below are in millions, unless indicated otherwise.

	Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
Consolidated Metrics								
Revenues (GAAP) - YoY % change		(6)%	1%	(3)%	(6)%	(4)%	0%	(3)%
Adjusted revenues (non-GAAP) - YoY % change	(a)	(6)%	(1)%	(3)%	(8)%	(4)%	(2)%	(5)%
Adjusted revenues, excluding Iraq (non-GAAP) - YoY % change	(a)	1%	1%	0%	(2)%	(1)%	(1)%	(2)%
Operating margin (GAAP)		16%	17%	17%	18%	19%	20%	19%
Adjusted operating margin (non-GAAP)	(b)	19%	17%	19%	19%	19%	20%	19%
Consumer Money Transfer (CMT) Segment Metrics								
Revenues (GAAP) - YoY % change		(9)%	(4)%	(5)%	(9)%	(8)%	(6)%	(8)%
Adjusted revenues (non-GAAP) - YoY % change	(g)	(8)%	(3)%	(4)%	(8)%	(9)%	(7)%	(8)%
Adjusted revenues, excluding Iraq (non-GAAP) - YoY % change	(g)	0%	0%	(1)%	(2)%	(6)%	(7)%	(5)%
Transactions (in millions)		72.6	75.0	289.9	70.8	71.4	70.6	212.8
Transactions - YoY % change		3%	3%	4%	3%	(3)%	(3)%	(1)%
Cross-border principal, as reported - YoY % change		0%	5%	1%	5%	3%	5%	4%
Cross-border principal (constant currency) - YoY % change	(h)	0%	6%	2%	6%	2%	3%	4%
Operating margin		20%	18%	19%	18%	19%	20%	19%
Branded Digital revenues (GAAP) - YoY % change		8%	7%	7%	7%	6%	7%	7%
Branded Digital foreign currency translation and Argentina hyperinflation impact[1]	(j)	1%	1%	1%	1%	0%	(1)%	0%
Adjusted Branded Digital revenues (non-GAAP) - YoY % change		9%	8%	8%	8%	6%	6%	7%
Branded Digital transactions - YoY % change		15%	13%	13%	14%	9%	12%	12%

	Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
CMT Segment Regional Metrics - YoY % change								
NA region revenues (GAAP)		(3)%	(5)%	(1)%	(7)%	(11)%	(12)%	(10)%
NA region foreign currency translation impact	(j)	0%	0%	0%	1%	0%	0%	0%
Adjusted NA region revenues (non-GAAP)		(3)%	(5)%	(1)%	(6)%	(11)%	(12)%	(10)%
NA region transactions		3%	0%	3%	(1)%	(6)%	(8)%	(5)%
EU & CIS region revenues (GAAP)		0%	3%	(2)%	3%	7%	8%	6%
EU & CIS region foreign currency translation impact	(j)	1%	1%	1%	2%	(4)%	(5)%	(2)%
Adjusted EU & CIS region revenues (non-GAAP)		1%	4%	(1)%	5%	3%	3%	4%
EU & CIS region transactions		6%	8%	5%	10%	5%	4%	6%
MEASA region revenues (GAAP)		(32)%	(10)%	(19)%	(27)%	(23)%	(12)%	(21)%
MEASA region foreign currency translation impact	(j)	1%	0%	1%	1%	(1)%	(1)%	0%
Adjusted MEASA region revenues (non-GAAP)		(31)%	(10)%	(18)%	(26)%	(24)%	(13)%	(21)%
MEASA region transactions		0%	7%	3%	6%	(7)%	3%	0%
LACA region revenues (GAAP)		(2)%	(3)%	2%	(12)%	(13)%	(8)%	(11)%
LACA region foreign currency translation and Argentina hyperinflation impact[1]	(j)	1%	2%	1%	1%	3%	0%	1%
Adjusted LACA region revenues (non-GAAP)		(1)%	(1)%	3%	(11)%	(10)%	(8)%	(10)%
LACA region transactions		(2)%	(3)%	0%	(5)%	(6)%	(7)%	(6)%
APAC region revenues (GAAP)		(2)%	(6)%	(7)%	(6)%	(2)%	(8)%	(5)%
APAC region foreign currency translation impact	(j)	3%	2%	4%	3%	1%	1%	1%
Adjusted APAC region revenues (non-GAAP)		1%	(4)%	(3)%	(3)%	(1)%	(7)%	(4)%
APAC region transactions		11%	7%	8%	10%	10%	7%	9%

	Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
% of CMT Revenue								
NA region revenues		39%	39%	39%	39%	39%	37%	38%
EU & CIS region revenues		27%	27%	26%	27%	29%	30%	29%
MEASA region revenues		17%	17%	18%	17%	15%	16%	16%
LACA region revenues		11%	12%	12%	11%	11%	11%	11%
APAC region revenues		6%	5%	5%	6%	6%	6%	6%
Consumer Services (CS)								
Revenues (GAAP) - YoY % change		32%	56%	28%	27%	39%	49%	39%
Adjusted revenues (non-GAAP) - YoY % change	(i)	15%	23%	15%	(3)%	41%	49%	31%
Operating margin		9%	11%	13%	24%	22%	22%	23%
% of Total Company Revenue (GAAP)								
Consumer Money Transfer segment revenues		90%	89%	90%	89%	86%	85%	87%
Consumer Services segment revenues		10%	11%	10%	11%	14%	15%	13%

[1] Beginning in the second quarter of 2025, the Company is no longer adjusting for the estimated impact of Argentinian hyperinflation as inflation had moderated from over 200% at times over the past few years to less than 50% in the second quarter and has remained below that level since.

		Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
	Consolidated Metrics								
(a)	Revenues (GAAP)		$ 1,036.0	$ 1,058.2	$ 4,209.7	$ 983.6	$ 1,026.1	$ 1,032.6	$ 3,042.3
	Foreign currency translation and Argentina hyperinflation impact[1]	(j)	(5.5)	(17.6)	(11.1)	(14.4)	(4.0)	(15.1)	(33.5)
	Revenues, constant currency, net of Argentina hyperinflation (non-GAAP)[1]		$ 1,030.5	$ 1,040.6	$ 4,198.6	$ 969.2	$ 1,022.1	$ 1,017.5	$ 3,008.8
	Less Iraq revenues (GAAP)	(s)	(9.5)	(6.6)	(115.3)	(6.6)	(4.7)	(2.2)	(13.5)
	Adjusted revenues, excluding Iraq (non-GAAP)		$ 1,021.0	$ 1,034.0	$ 4,083.3	$ 962.6	$ 1,017.4	$ 1,015.3	$ 2,995.3
	Prior year revenues (GAAP)		$ 1,097.8	$ 1,052.3	$ 4,357.0	$ 1,049.1	$ 1,066.4	$ 1,036.0	$ 3,151.5
	Less prior year revenues from Business Solutions (GAAP)	(m)	—	—	(29.7)	—	—	—	—
	Adjusted prior year revenues (non-GAAP)		$ 1,097.8	$ 1,052.3	$ 4,327.3	$ 1,049.1	$ 1,066.4	$ 1,036.0	$ 3,151.5
	Less prior year revenues from Iraq (GAAP)	(s)	(86.8)	(32.5)	(263.0)	(64.9)	(34.3)	(9.5)	(108.7)
	Adjusted prior year revenues, excluding Iraq (non-GAAP)		$ 1,011.0	$ 1,019.8	$ 4,064.3	$ 984.2	$ 1,032.1	$ 1,026.5	$ 3,042.8
	Revenues (GAAP) - YoY % change		(6)%	1%	(3)%	(6)%	(4)%	0%	(3)%
	Revenues, constant currency, net of Argentina hyperinflation (non-GAAP) - YoY% change[1]		(6)%	(1)%	(4)%	(8)%	(4)%	(2)%	(5)%
	Adjusted revenues (non-GAAP) - YoY % change		(6)%	(1)%	(3)%	(8)%	(4)%	(2)%	(5)%
	Adjusted revenues, excluding Iraq (non-GAAP) - YoY % change		1%	1%	0%	(2)%	(1)%	(1)%	(2)%
(b)	Operating income (GAAP)		$ 164.9	$ 178.1	$ 725.8	$ 177.4	$ 192.7	$ 201.9	$ 572.0
	Acquisition, separation, and integration costs	(l)	1.7	1.8	4.1	1.6	1.4	3.0	6.0
	Amortization and impairment of acquisition-related intangible assets	(o)	0.2	0.2	2.4	0.2	0.9	1.0	2.1
	Redeployment program costs	(n)	18.0	—	41.4	—	—	—	—
	Severance costs/(reversal)	(t)	—	1.2	1.2	6.4	3.5	(0.4)	9.5
	Russia asset impairments and termination costs	(q)	12.7	2.1	14.8	0.8	0.8	0.7	2.3
	Adjusted operating income (non-GAAP)		$ 197.5	$ 183.4	$ 789.7	$ 186.4	$ 199.3	$ 206.2	$ 591.9
	Operating margin (GAAP)		16%	17%	17%	18%	19%	20%	19%
	Adjusted operating margin (non-GAAP)		19%	17%	19%	19%	19%	20%	19%

	Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
Consolidated Metrics cont.								
(c) Net income (GAAP)		$ 264.8	$ 385.7	$ 934.2	$ 123.5	$ 122.1	$ 139.6	$ 385.2
Acquisition, separation, and integration costs	(l)	1.7	1.8	4.1	1.6	1.4	3.0	6.0
Amortization and impairment of acquisition-related intangible assets	(o)	0.2	0.2	2.4	0.2	0.9	1.0	2.1
Redeployment program costs	(n)	18.0	—	41.4	—	—	—	—
Severance costs/(reversal)	(t)	—	1.2	1.2	6.4	3.5	(0.4)	9.5
Russia asset impairments, termination costs, and currency remeasurement	(q)	13.7	3.0	16.7	0.2	0.6	0.9	1.7
IRS settlement	(r)	(137.8)	—	(137.8)	—	—	(3.5)	(3.5)
Non-cash tax impacts of international reorganization	(u)	—	(255.2)	(255.2)	9.5	12.0	11.5	33.0
Income tax expense/(benefit) from other adjustments	(l), (n), (o), (p), (q), (t)	(5.6)	(1.1)	(12.2)	(1.6)	(1.6)	(0.9)	(4.1)
Adjusted net income (non-GAAP)		$ 155.0	$ 135.6	$ 594.8	$ 139.8	$ 138.9	$ 151.2	$ 429.9
(d) Net income (GAAP)		$ 264.8	$ 385.7	$ 934.2	$ 123.5	$ 122.1	$ 139.6	$ 385.2
Provision for/(benefit from) income taxes		(129.1)	(238.0)	(315.6)	23.8	37.6	28.0	89.4
Interest income		(2.8)	(2.3)	(11.9)	(1.7)	(1.8)	(2.4)	(5.9)
Interest expense		32.2	30.4	119.8	32.6	36.7	37.0	106.3
Depreciation and amortization		43.0	43.4	179.1	41.9	40.2	41.3	123.4
Stock-based compensation expense		9.5	10.5	38.9	10.6	11.5	9.9	32.0
Other (income)/expense, net		(0.2)	2.3	(0.7)	(0.8)	(1.9)	(0.3)	(3.0)
Acquisition, separation, and integration costs	(l)	1.7	1.8	4.1	1.6	1.4	3.0	6.0
Amortization and impairment of acquisition-related intangible assets	(o)	0.2	0.2	2.4	0.2	0.9	1.0	2.1
Redeployment program costs	(n)	18.0	—	41.4	—	—	—	—
Severance costs/(reversal)	(t)	—	1.2	1.2	6.4	3.5	(0.4)	9.5
Russia asset impairments and termination costs	(q)	12.7	2.1	14.8	0.8	0.8	0.7	2.3
Adjusted EBITDA (non-GAAP)	(k)	$ 250.0	$ 237.3	$ 1,007.7	$ 238.9	$ 251.0	$ 257.4	$ 747.3

	Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
Consolidated Metrics cont.								
(e) Effective tax rate (GAAP)		(95)%	(161)%	(51)%	16%	24%	17%	19%
IRS settlement	(r)	102%	0%	22%	0%	0%	2%	1%
Non-cash tax impacts of international reorganization	(u)	0%	173%	41%	(6)%	(8)%	(7)%	(7)%
Other adjustments	(l), (n), (o), (p), (q), (t)	1%	0%	1%	0%	0%	0%	0%
Adjusted effective tax rate (non-GAAP)		8%	12%	13%	10%	16%	12%	13%
(f) Diluted earnings per share (GAAP) ($- dollars)		$ 0.78	$ 1.13	$ 2.74	$ 0.36	$ 0.37	$ 0.43	$ 1.17
Pretax impacts from the following:								
Acquisition, separation, and integration costs	(l)	—	0.01	0.01	—	—	0.01	0.02
Amortization and impairment of acquisition-related intangible assets	(o)	—	—	0.01	—	—	—	—
Redeployment program costs	(n)	0.05	—	0.12	—	—	—	—
Severance costs	(t)	—	—	—	0.02	0.01	—	0.03
Russia asset impairments, termination costs, and currency remeasurement	(q)	0.04	0.01	0.05	—	—	—	—
Income tax expense/(benefit) impacts from the following:								
IRS settlement	(r)	(0.40)	—	(0.40)	—	—	(0.01)	(0.01)
Non-cash tax impacts of international reorganization	(u)	—	(0.75)	(0.75)	0.03	0.04	0.04	0.10
Other adjustments	(l), (n), (o), (p), (q), (t)	(0.01)	—	(0.04)	—	—	—	(0.01)
Adjusted diluted earnings per share (non-GAAP) ($- dollars)		$ 0.46	$ 0.40	$ 1.74	$ 0.41	$ 0.42	$ 0.47	$ 1.30

		Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
	CMT Segment Metrics								
(g)	Revenues (GAAP)		$ 932.2	$ 938.8	$ 3,798.0	$ 872.9	$ 885.0	$ 878.0	$ 2,635.9
	Foreign currency translation and Argentina hyperinflation impact[1]	(j)	7.4	7.5	30.1	11.4	(5.7)	(15.5)	(9.8)
	Revenues, constant currency, net of Argentina hyperinflation (non-GAAP)[1]		939.6	946.3	3,828.1	884.3	879.3	862.5	2,626.1
	Less Iraq revenues (GAAP)	(s)	(9.5)	(6.6)	(115.3)	(6.6)	(4.7)	(2.2)	(13.5)
	Adjusted revenues, excluding Iraq (non-GAAP)		$ 930.1	$ 939.7	$ 3,712.8	$ 877.7	$ 874.6	$ 860.3	$ 2,612.6
	Prior year revenues (GAAP)		$ 1,019.0	$ 975.5	$ 4,005.0	$ 962.0	$ 965.0	$ 932.2	$ 2,859.2
	Less prior year revenues from Iraq (GAAP)	(s)	(86.8)	(32.5)	(263.0)	(64.9)	(34.3)	(9.5)	(108.7)
	Adjusted prior year revenues, excluding Iraq (non-GAAP)		$ 932.2	$ 943.0	$ 3,742.0	$ 897.1	$ 930.7	$ 922.7	$ 2,750.5
	Revenues (GAAP) - YoY % change		(9)%	(4)%	(5)%	(9)%	(8)%	(6)%	(8)%
	Adjusted revenues (non-GAAP) - YoY % change		(8)%	(3)%	(4)%	(8)%	(9)%	(7)%	(8)%
	Adjusted revenues, excluding Iraq (non-GAAP) - YoY % change		0%	0%	(1)%	(2)%	(6)%	(7)%	(5)%
(h)	Cross-border principal, as reported ($- billions)		$ 25.9	$ 26.5	$ 102.9	$ 25.8	$ 26.7	$ 27.2	$ 79.7
	Foreign currency translation impact	(j)	0.1	0.2	0.6	0.3	(0.3)	(0.5)	(0.5)
	Cross-border principal, constant currency ($- billions)		$ 26.0	$ 26.7	$ 103.5	$ 26.1	$ 26.4	$ 26.7	$ 79.2
	Prior year cross-border principal, as reported ($- billions)		$ 26.0	$ 25.2	$ 101.7	$ 24.6	$ 25.9	$ 25.9	$ 76.4
	Cross-border principal, as reported - YoY % change		0%	5%	1%	5%	3%	5%	4%
	Cross-border principal, constant currency - YoY % change		0%	6%	2%	6%	2%	3%	4%

		Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
	CS Segment Metrics								
(i)	Revenues (GAAP)		$ 103.8	$ 119.4	$ 411.7	$ 110.7	$ 141.1	$ 154.6	$ 406.4
	Foreign currency translation and Argentina hyperinflation impact[1]	(j)	(12.9)	(25.1)	(41.2)	(25.9)	1.9	0.4	(23.6)
	Revenues, constant currency, net of Argentina hyperinflation (non-GAAP)[1]		$ 90.9	$ 94.3	$ 370.5	$ 84.8	$ 143.0	$ 155.0	$ 382.8
	Prior year revenues (GAAP)		$ 78.8	$ 76.8	$ 322.3	$ 87.1	$ 101.4	$ 103.8	$ 292.3
	Revenues (GAAP) - YoY % change		32%	56%	28%	27%	39%	49%	39%
	Adjusted revenues (non-GAAP) - YoY % change		15%	23%	15%	(3)%	41%	49%	31%

	Notes	3Q24	4Q24	FY2024	1Q25	2Q25	3Q25	YTD 3Q25
Net cash provided by/(used in) operating activities (GAAP)		$ 212.1	$ 134.0	$ 406.3	$ 148.2	$ (0.3)	$ 260.4	$ 408.3
Depreciation		(8.9)	(9.8)	(37.4)	(9.5)	(8.7)	(8.6)	(26.8)
Amortization		(34.1)	(33.6)	(141.7)	(32.4)	(31.5)	(32.7)	(96.6)
Other non-cash items, net, including deferred taxes		(38.9)	214.6	125.3	(33.7)	(50.3)	(39.5)	(123.5)
Change in cash, excluding the effects of divestitures, resulting from changes in:								
Other assets		(17.1)	69.9	125.7	21.5	1.9	(25.1)	(1.7)
Accounts payable and accrued liabilities		(41.3)	12.4	46.4	32.0	(1.6)	(14.9)	15.5
Income taxes payable		194.4	(8.6)	394.6	2.1	216.0	(5.2)	212.9
Other liabilities		(1.4)	6.8	15.0	(4.7)	(3.4)	5.2	(2.9)
Net income (GAAP)		$ 264.8	$ 385.7	$ 934.2	$ 123.5	$ 122.1	$ 139.6	$ 385.2
Provision for/(benefit from) income taxes		(129.1)	(238.0)	(315.6)	23.8	37.6	28.0	89.4
Total other expense, net		29.2	30.4	107.2	30.1	33.0	34.3	97.4
Operating income (GAAP)		$ 164.9	$ 178.1	$ 725.8	$ 177.4	$ 192.7	$ 201.9	$ 572.0
Acquisition, separation, and integration costs	(l)	1.7	1.8	4.1	1.6	1.4	3.0	6.0
Amortization and impairment of acquisition-related intangible assets	(o)	0.2	0.2	2.4	0.2	0.9	1.0	2.1
Redeployment program costs	(n)	18.0	—	41.4	—	—	—	—
Severance costs/ (reversal)	(t)	—	1.2	1.2	6.4	3.5	(0.4)	9.5
Russia asset impairments and termination costs	(q)	12.7	2.1	14.8	0.8	0.8	0.7	2.3
Adjusted operating income (non-GAAP)		$ 197.5	$ 183.4	$ 789.7	$ 186.4	$ 199.3	$ 206.2	$ 591.9
Depreciation and amortization		43.0	43.4	179.1	41.9	40.2	41.3	123.4
Stock-based compensation expense		9.5	10.5	38.9	10.6	11.5	9.9	32.0
Adjusted EBITDA (non-GAAP)	(v)	$ 250.0	$ 237.3	$ 1,007.7	$ 238.9	$ 251.0	$ 257.4	$ 747.3
Borrowings								$ 2,592.2
Cash and cash equivalents								(947.8)
Borrowings, less Cash and cash equivalents								$ 1,644.4
Adjusted EBITDA (non-GAAP, trailing twelve months)								$ 984.6
Leverage ratio	(w)							2.6
Net leverage ratio	(w)							1.7

2025 Consolidated Outlook Metrics

	Notes	Range	
Revenues (GAAP)		$ 4,085	$ 4,185
Foreign currency translation and Argentina hyperinflation impact[1]	(j)	(50)	(50)
Revenues, adjusted (non-GAAP)		$ 4,035	$ 4,135

	Notes	Range	
Operating margin (GAAP)		18%	20%
Severance costs	(t)	1%	1%
Acquisition, separation, and integration costs	(l)	0%	0%
Amortization and impairment of acquisition-related intangible assets	(o)	0%	0%
Russia termination costs	(q)	0%	0%
Operating margin, adjusted (non-GAAP)		19%	21%

	Notes	Range	
Effective tax rate (GAAP)		19%	21%
IRS settlement	(r)	0%	0%
Non-cash tax impacts of international reorganization	(u)	(6)%	(6)%
Other adjustments	(l), (o), (q), (t)	0%	0%
Effective tax rate, adjusted (non-GAAP)		13%	15%

	Notes	Range	
Earnings per share (GAAP) ($- dollars)		$ 1.45	$ 1.55
Severance costs	(t)	0.05	0.05
Acquisition, separation, and integration costs	(l)	0.02	0.02
Amortization and impairment of acquisition-related intangible assets	(o)	—	—
Russia termination costs and currency remeasurement	(q)	0.01	0.01
Income taxes associated with these adjustments	(l), (o), (q), (t)	—	—
IRS settlement	(r)	—	—
Non-cash tax impacts of international reorganization	(u)	0.12	0.12
Earnings per share, adjusted (non-GAAP) ($- dollars)		$ 1.65	$ 1.75

[1] Beginning in the second quarter of 2025, the Company is no longer adjusting for the estimated impact of Argentinian hyperinflation as inflation had moderated from over 200% at times over the past few years to less than 50% in the second quarter and has remained below that level since.

Non-GAAP related notes:

(j) Represents the impact from the fluctuation in exchange rates between all foreign currency denominated amounts and the United States dollar. Constant currency results exclude any benefit or loss caused by foreign exchange fluctuations between foreign currencies and the United States dollar, net of foreign currency hedges, which would not have occurred if there had been a constant exchange rate. Constant currency results also reflect the impact of Argentina inflation, where indicated, due to its economy being hyperinflationary. The Company estimates Argentina inflation as the revenue growth not attributable to either transaction growth or the change in price (revenue divided by principal). Argentina inflation has historically had a more significant impact to revenues in the Company's Consumer Services segment, as proportionally, there are higher revenues generated from Argentina in the Company's Consumer Services segment, relative to its Consumer Money Transfer segment. Beginning in the second quarter of 2025, the Company is no longer adjusting for the estimated impact of Argentinian hyperinflation as inflation had moderated from over 200% at times over the past few years to less than 50% in the second quarter and has remained below that level since.

(k) Earnings before Interest, Taxes, Depreciation, and Amortization (“EBITDA”) results from taking operating income and adjusting for non-cash depreciation and amortization and stock-based compensation expenses. EBITDA results provide an additional performance measurement calculation which helps neutralize the operating income effect of assets acquired in prior periods.

(l) Represents the impact from expenses incurred in connection with the Company's acquisition and divestiture activity, including for the review and closing of these transactions, and integration costs directly related to the Company's acquisitions. The expenses are not included in the measurement of segment operating income provided to the Chief Operating Decision Maker (“CODM”) for purposes of performance assessment and resource allocation.

(m) During 2021, the Company entered into an agreement to sell its Business Solutions business to Goldfinch Partners LLC and The Baupost Group LLC, the final closing of which occurred on July 1, 2023. Revenues have been adjusted to exclude the carved out financial information for the Business Solutions business to compare the year-over-year changes and trends in the Company's continuing businesses, excluding the effects of this divestiture.

(n) Represented severance, expenses associated with streamlining the Company's organizational and legal structure, and other expenses associated with the Company's program which redeployed expenses in its cost base through optimizations in vendor management, real estate, marketing, and people strategy as previously announced in October 2022. Expenses incurred under the program also included non-cash impairments of operating lease right-of-use assets and property and equipment. The expenses were not included in the measurement of segment operating income provided to the CODM for purposes of performance assessment and resource allocation.

(o) Represents the non-cash amortization and impairment of acquired intangible assets in connection with recent business acquisitions. The expenses are not included in the measurement of segment operating income provided to the CODM for purposes of performance assessment and resource allocation. These expenses are therefore excluded from the Company's segment operating income results.

(p) In addition to the income tax effects of the adjustments described above, the second quarter and full year of 2024 included an adjustment to exclude an income tax benefit of $2.6 million related to the non-cash impact of remeasuring the Company’s deferred tax assets and liabilities for tax law changes that were enacted in that period in Barbados.

(q) While the Company had previously made a decision to suspend its operations in Russia, in the third quarter of 2024, the Company decided to pursue either liquidating or selling the Russian assets, which triggered a review of the carrying value of these assets. In the third and fourth quarter of 2024, the Company recorded asset impairments of $12.0 million and $1.4 million, respectively, related to its assets in Russia. Amounts presented also include the costs associated with operating the Russian entity which are no longer needed for the Company's ongoing operations. Beginning with the third quarter of 2024, the expenses have only been incurred in order to complete the liquidation or possible sale of the Russian assets. In the first quarter of 2025, the Company signed a definitive sale agreement subject to regulatory approvals. Additionally, where indicated, the Company has excluded the impact of the foreign currency remeasurement of the Russian ruble because of the decision to liquidate or sell the Russian assets. These costs are not included in the measurement of segment operating income provided to the CODM for purposes of performance assessment and resource allocation.

(r) In the third quarter of 2024, the Company entered into a settlement with the IRS regarding the Company's 2017 and 2018 federal income tax returns. The Company is contesting the one remaining unagreed adjustment in the U.S. Tax Court and has fully reserved for this unagreed adjustment. The Company has excluded the non-cash reversal of the uncertain tax position liability associated with the settlement because of the significance of this settlement on its reported results. In the third quarter of 2025, the Company recorded non-cash state tax benefits that were associated with the previous federal tax settlement that are also excluded from adjusted effective tax rate and adjusted earnings per share.

(s) Represents revenues from transactions originated in Iraq. Beginning in March 2023, the Company experienced a significant increase in its business originating from Iraq. The Company believes this volume to have been the effect of policy changes by United States and Iraqi regulators. In July 2023, the United States Treasury and the Federal Reserve Bank of New York announced actions that banned 14 Iraqi banks, some of whom were the Company's agents, from conducting U.S. dollar transactions. Additionally, in October 2023, the Central Bank of Iraq suspended the Company's largest agent in the country, although that agent was later reinstated and resumed offering the Company's services. The effect of fluctuations between the Iraqi dinar and United States dollar on reported revenues was not significant for these periods. Because of the significant volatility in revenues and challenges in offering the Company's services in the country, management believes that revenue measures that exclude the Iraq revenues provide better consistency and comparability to prior periods and assist in understanding trends in the Company's ongoing revenues.

(t) Represents severance costs, which have been excluded from the segments as management excludes severance in making operating decisions, including allocating resources to the Company's segments. Management excludes severance costs in its measurement of non-GAAP profitability to focus on those factors it believes to be most relevant to the Company's operations.

(u) In the fourth quarter of 2024, the Company reorganized the international operations of its business to realign and consolidate the Company's international activities. The Company recognized deferred tax assets, net of valuation allowance, associated with this reorganization, including from the step-up in tax basis associated with the reorganization. The Company has excluded the non-cash recognition of the deferred tax assets associated with this reorganization because of the significance of this recognition on its reported results. The Company has also removed the non-cash reversal of these deferred tax assets from its 2025 adjusted net income, adjusted effective tax rate, adjusted earnings per share, and adjusted earnings per share outlook.

(v) Adjusted EBITDA results used in the gross and net leverage ratio calculations provide an additional liquidity measurement which helps neutralize the effects of assets acquired in prior periods.

(w) Leverage ratio is computed by dividing borrowings by adjusted EBITDA for the trailing twelve months, and net leverage ratio is computed by dividing borrowings, less cash and cash equivalents, by adjusted EBITDA for the trailing twelve months. Both ratios are used by management to understand the Company's level of borrowings relative to historical adjusted EBITDA.

Thank you.