# Key Statistics and Reconciliation of Non-GAAP Measures

Western Union's management believes the non-GAAP financial measures within this presentation provide meaningful supplemental information regarding the Company's results to assist management, investors, analysts, and others in understanding the Company's financial results and to better analyze operating, profitability, and other financial performance trends in the Company's underlying business because they provide consistency and comparability to prior periods or eliminate currency volatility, increasing the comparability of the Company's underlying results and trends.

A non-GAAP financial measure should not be considered in isolation or as a substitute for the most comparable GAAP financial measure. A non-GAAP financial measure reflects an additional way of viewing aspects of the Company's operations that, when viewed with the Company's GAAP results and the reconciliation to the corresponding GAAP financial measure, provides a more complete understanding of the Company's business. Users of the financial statements are encouraged to review the Company's financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. A reconciliation of non-GAAP financial measures to the most directly comparable GAAP financial measures is included below.

Amounts included below are in millions, unless indicated otherwise.

| | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|
| **Consolidated Metrics** | | | | | | | | |
| Revenues (GAAP) - YoY % change | | (4)% | 0% | (5)% | (4)% | 0% | (1)% | (1)% |
| Adjusted revenues (non-GAAP) - YoY % change | (a) | (4)% | (2)% | (5)% | (5)% | (1)% | (1)% | (1)% |
| Operating margin (GAAP) | | 19% | 20% | 18% | 19% | 13% | 13% | 13% |
| Adjusted operating margin (non-GAAP) | (b) | 19% | 20% | 20% | 20% | 13% | 15% | 14% |
| **Consumer Money Transfer (CMT) Segment Metrics** | | | | | | | | |
| Revenues (GAAP) - YoY % change | | (8)% | (6)% | (7)% | (8)% | (3)% | (2)% | (3)% |
| Adjusted revenues (non-GAAP) - YoY % change | (g) | (9)% | (7)% | (9)% | (8)% | (6)% | (3)% | (4)% |
| Transactions (in millions) | | 71.4 | 70.6 | 73.1 | 285.9 | 71.1 | 73.5 | 144.6 |
| Transactions - YoY % change | | (3)% | (3)% | (2)% | (1)% | 0% | 3% | 2% |
| Cross-border principal, as reported - YoY % change | | 3% | 5% | 4% | 4% | 5% | 2% | 3% |
| Cross-border principal (constant currency) - YoY % change | (h) | 2% | 3% | 2% | 3% | 1% | 1% | 1% |
| Operating margin | | 19% | 20% | 20% | 19% | 13% | 15% | 14% |
| Branded Digital revenues (GAAP) - YoY % change | (gg) | 6% | 7% | 7% | 7% | 9% | 7% | 8% |
| Branded Digital foreign currency translation and Argentina hyperinflation impact[1] | (j) | 0% | (1)% | (1)% | (1)% | (3)% | (1)% | (2)% |
| Adjusted Branded Digital revenues (non-GAAP) - YoY % change | (gg) | 6% | 6% | 6% | 6% | 6% | 6% | 6% |
| Branded Digital transactions - YoY % change | (gg) | 9% | 12% | 13% | 12% | 21% | 25% | 23% |

| CMT Segment Regional Metrics - YoY % change | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|
| NA region revenues (GAAP) | (aa), (bb) | (11)% | (12)% | (13)% | (11)% | (11)% | (9)% | (10)% |
| NA region foreign currency translation impact | (j) | 0% | 0% | 0% | 1% | 1% | 1% | 1% |
| Adjusted NA region revenues (non-GAAP) | (aa), (bb) | (11)% | (12)% | (13)% | (10)% | (10)% | (8)% | (9)% |
| NA region transactions | (aa), (bb) | (6)% | (8)% | (6)% | (6)% | (5)% | (5)% | (5)% |
| EU & CIS region revenues (GAAP) | (aa), (cc) | 7% | 8% | 6% | 6% | 5% | 0% | 2% |
| EU & CIS region foreign currency translation impact | (j) | (4)% | (5)% | (6)% | (3)% | (7)% | (2)% | (4)% |
| Adjusted EU & CIS region revenues (non-GAAP) | (aa), (cc) | 3% | 3% | 0% | 3% | (2)% | (2)% | (2)% |
| EU & CIS region transactions | (aa), (cc) | 5% | 4% | 1% | 5% | (1)% | (2)% | (1)% |
| MEASA region revenues (GAAP) | (aa), (dd) | (23)% | (12)% | (14)% | (20)% | 1% | 13% | 7% |
| MEASA region foreign currency translation impact | (j) | (1)% | (1)% | (1)% | 0% | (1)% | (1)% | (1)% |
| Adjusted MEASA region revenues (non-GAAP) | (aa), (dd) | (24)% | (13)% | (15)% | (20)% | 0% | 12% | 6% |
| MEASA region transactions | (aa), (dd) | (7)% | 3% | 2% | 1% | 22% | 44% | 32% |
| LACA region revenues (GAAP) | (aa), (ee) | (13)% | (8)% | (11)% | (11)% | (4)% | (4)% | (4)% |
| LACA region foreign currency translation and Argentina hyperinflation impact[1] | (j) | 3% | 0% | (1)% | 1% | (3)% | (2)% | (2)% |
| Adjusted LACA region revenues (non-GAAP) | (aa), (ee) | (10)% | (8)% | (12)% | (10)% | (7)% | (6)% | (6)% |
| LACA region transactions | (aa), (ee) | (6)% | (7)% | (8)% | (7)% | (8)% | (10)% | (9)% |
| APAC region revenues (GAAP) | (aa), (ff) | (2)% | (8)% | 0% | (4)% | (3)% | (7)% | (5)% |
| APAC region foreign currency translation impact | (j) | 1% | 1% | 0% | 1% | (2)% | 0% | (1)% |
| Adjusted APAC region revenues (non-GAAP) | (aa), (ff) | (1)% | (7)% | 0% | (3)% | (5)% | (7)% | (6)% |
| APAC region transactions | (aa), (ff) | 10% | 7% | 8% | 9% | (2)% | 1% | 0% |

| | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|
| **% of CMT Revenue** | | | | | | | | |
| NA region revenues | (aa), (bb) | 39% | 37% | 37% | 38% | 35% | 36% | 36% |
| EU & CIS region revenues | (aa), (cc) | 29% | 30% | 30% | 29% | 30% | 30% | 30% |
| MEASA region revenues | (aa), (dd) | 15% | 16% | 16% | 16% | 18% | 18% | 18% |
| LACA region revenues | (aa), (ee) | 11% | 11% | 11% | 11% | 11% | 11% | 11% |
| APAC region revenues | (aa), (ff) | 6% | 6% | 6% | 6% | 6% | 5% | 5% |
| **Consumer Services (CS)** | | | | | | | | |
| Revenues (GAAP) - YoY % change | | 39% | 49% | 15% | 32% | 24% | 4% | 13% |
| Adjusted revenues (non-GAAP) - YoY % change | (i) | 41% | 49% | 26% | 29% | 33% | 12% | 21% |
| Operating margin | | 22% | 22% | 17% | 21% | 12% | 16% | 14% |
| **% of Total Company Revenue (GAAP)** | | | | | | | | |
| Consumer Money Transfer segment revenues | | 86% | 85% | 86% | 87% | 86% | 85% | 86% |
| Consumer Services segment revenues | | 14% | 15% | 14% | 13% | 14% | 15% | 14% |

| | | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|---|
| | **Consolidated Metrics** | | | | | | | | |
| (a) | Revenues (GAAP) | | $ 1,026.1 | $ 1,032.6 | $ 1,008.4 | $ 4,050.7 | $ 982.7 | $ 1,013.2 | $ 1,995.9 |
| | Foreign currency translation and Argentina hyperinflation impact[1] | (j) | (4.0) | (15.1) | (4.1) | (37.6) | (12.7) | 2.5 | (10.2) |
| | Revenues, constant currency, net of Argentina hyperinflation[1] (non-GAAP) | | $ 1,022.1 | $ 1,017.5 | $ 1,004.3 | $ 4,013.1 | $ 970.0 | $ 1,015.7 | $ 1,985.7 |
| | Less Iraq revenues (GAAP) | (p) | (4.7) | (2.2) | (2.3) | (15.8) | (6.5) | (10.3) | (16.8) |
| | Adjusted revenues, excluding Iraq (non-GAAP) | | $ 1,017.4 | $ 1,015.3 | $ 1,002.0 | $ 3,997.3 | $ 963.5 | $ 1,005.4 | $ 1,968.9 |
| | Prior year revenues (GAAP) | | $ 1,066.4 | $ 1,036.0 | $ 1,058.2 | $ 4,209.7 | $ 983.6 | $ 1,026.1 | $ 2,009.7 |
| | Less prior year revenues from Iraq (GAAP) | (p) | (34.3) | (9.5) | (6.6) | (115.3) | (6.6) | (4.7) | (11.3) |
| | Adjusted prior year revenues, excluding Iraq (non-GAAP) | | $ 1,032.1 | $ 1,026.5 | $ 1,051.6 | $ 4,094.4 | $ 977.0 | $ 1,021.4 | $ 1,998.4 |
| | Revenues (GAAP) - YoY % change | | (4)% | 0% | (5)% | (4)% | 0% | (1)% | (1)% |
| | Adjusted revenues (non-GAAP) - YoY % change | | (4)% | (2)% | (5)% | (5)% | (1)% | (1)% | (1)% |
| | Adjusted revenues, excluding Iraq (non-GAAP) - YoY % change | | (1)% | (1)% | (5)% | (2)% | (1)% | (2)% | (1)% |

| | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|
| **Consolidated Metrics cont.** | | | | | | | | |
| (b) Operating income (GAAP) | | $ 192.7 | $ 201.9 | $ 185.3 | $ 757.3 | $ 123.0 | $ 132.1 | $ 255.1 |
| Acquisition, separation, and integration costs | (l) | 1.4 | 3.0 | 4.9 | 10.9 | 2.1 | 4.8 | 6.9 |
| Amortization of acquisition-related intangible assets | (m) | 0.9 | 1.0 | 1.3 | 3.4 | 1.2 | 2.4 | 3.6 |
| Severance costs/(release) | (q) | 3.5 | (0.4) | 6.3 | 15.8 | (0.5) | 8.9 | 8.4 |
| Russia termination costs | (n) | 0.8 | 0.7 | 0.8 | 3.1 | 0.9 | 0.8 | 1.7 |
| Adjusted operating income (non-GAAP) | | $ 199.3 | $ 206.2 | $ 198.6 | $ 790.5 | $ 126.7 | $ 149.0 | $ 275.7 |
| Operating margin (GAAP) | | 19% | 20% | 18% | 19% | 13% | 13% | 13% |
| Adjusted operating margin (non-GAAP) | | 19% | 20% | 20% | 20% | 13% | 15% | 14% |
| (c) Net income (GAAP) | | $ 122.1 | $ 139.6 | $ 114.4 | $ 499.6 | $ 64.7 | $ 76.7 | $ 141.4 |
| Acquisition, separation, and integration costs | (l) | 1.4 | 3.0 | 4.9 | 10.9 | 2.1 | 4.8 | 6.9 |
| Amortization of acquisition-related intangible assets | (m) | 0.9 | 1.0 | 1.3 | 3.4 | 1.2 | 2.4 | 3.6 |
| Severance costs/(release) | (q) | 3.5 | (0.4) | 6.3 | 15.8 | (0.5) | 8.9 | 8.4 |
| Russia termination costs and currency remeasurement | (n) | 0.6 | 0.9 | 0.7 | 2.4 | 1.0 | 0.7 | 1.7 |
| IRS settlement | (o) | — | (3.5) | 9.4 | 5.9 | — | — | — |
| Non-cash tax impacts of international reorganization | (r) | 12.0 | 11.5 | 10.2 | 43.2 | 11.7 | 6.6 | 18.3 |
| Income tax benefit from other adjustments | (l), (m), (n), (q) | (1.6) | (0.9) | (2.5) | (6.6) | (0.7) | (3.7) | (4.4) |
| Adjusted net income (non-GAAP) | | $ 138.9 | $ 151.2 | $ 144.7 | $ 574.6 | $ 79.5 | $ 96.4 | $ 175.9 |

| | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|
| **Consolidated Metrics cont.** | | | | | | | | |
| (d) Net income (GAAP) | | $ 122.1 | $ 139.6 | $ 114.4 | $ 499.6 | $ 64.7 | $ 76.7 | $ 141.4 |
| Provision for income taxes | | 37.6 | 28.0 | 36.7 | 126.1 | 25.4 | 18.7 | 44.1 |
| Interest income | | (1.8) | (2.4) | (2.0) | (7.9) | (2.0) | (2.2) | (4.2) |
| Interest expense | | 36.7 | 37.0 | 36.7 | 143.0 | 36.2 | 39.5 | 75.7 |
| Depreciation and amortization (not included in amortization of acquisition-related intangible assets) | | 40.2 | 41.3 | 42.0 | 165.4 | 45.5 | 46.9 | 92.4 |
| Stock-based compensation expense (not included in severance costs/(release)) | | 11.5 | 9.9 | 14.6 | 46.6 | 11.3 | 8.1 | 19.4 |
| Other income, net | | (1.9) | (0.3) | (0.5) | (3.5) | (1.3) | (0.6) | (1.9) |
| Acquisition, separation, and integration costs | (l) | 1.4 | 3.0 | 4.9 | 10.9 | 2.1 | 4.8 | 6.9 |
| Amortization of acquisition-related intangible assets | (m) | 0.9 | 1.0 | 1.3 | 3.4 | 1.2 | 2.4 | 3.6 |
| Severance costs/(release) | (q) | 3.5 | (0.4) | 6.3 | 15.8 | (0.5) | 8.9 | 8.4 |
| Russia termination costs | (n) | 0.8 | 0.7 | 0.8 | 3.1 | 0.9 | 0.8 | 1.7 |
| Adjusted EBITDA (non-GAAP) | (k) | $ 251.0 | $ 257.4 | $ 255.2 | $ 1,002.5 | $ 183.5 | $ 204.0 | $ 387.5 |

| | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|
| **Consolidated Metrics cont.** | | | | | | | | |
| (e) Effective tax rate (GAAP) | | 24% | 17% | 24% | 20% | 28% | 20% | 24% |
| IRS settlement | (o) | 0% | 2% | (6)% | (1)% | 0% | 0% | 0% |
| Non-cash tax impacts of international reorganization | (r) | (8)% | (7)% | (7)% | (7)% | (13)% | (7)% | (10)% |
| Other adjustments | (l), (m), (n), (q) | 0% | 0% | 1% | 1% | 0% | 1% | 1% |
| Adjusted effective tax rate (non-GAAP) | | 16% | 12% | 12% | 13% | 15% | 14% | 15% |
| (f) Diluted earnings per share (GAAP) ($- dollars) | | $ 0.37 | $ 0.43 | $ 0.36 | $ 1.52 | $ 0.20 | $ 0.24 | $ 0.45 |
| Pretax impacts from the following: | | | | | | | | |
| Acquisition, separation, and integration costs | (l) | — | 0.01 | 0.02 | 0.03 | 0.01 | 0.02 | 0.02 |
| Amortization of acquisition-related intangible assets | (m) | — | — | — | 0.01 | — | 0.01 | 0.01 |
| Severance costs | (q) | 0.01 | — | 0.02 | 0.05 | — | 0.03 | 0.03 |
| Russia termination costs and currency remeasurement | (n) | — | — | — | 0.01 | — | — | 0.01 |
| Income tax expense/(benefit) impacts from the following: | | | | | | | | |
| IRS settlement | (o) | — | (0.01) | 0.03 | 0.02 | — | — | — |
| Non-cash tax impacts of international reorganization | (r) | 0.04 | 0.04 | 0.03 | 0.13 | 0.04 | 0.02 | 0.06 |
| Other adjustments | (l), (m), (n), (q) | — | — | (0.01) | (0.02) | — | (0.01) | (0.02) |
| Adjusted diluted earnings per share (non-GAAP) ($- dollars) | | $ 0.42 | $ 0.47 | $ 0.45 | $ 1.75 | $ 0.25 | $ 0.31 | $ 0.56 |

| | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|
| **CMT Segment Metrics** | | | | | | | | |
| (g) Revenues (GAAP) | | $ 885.0 | $ 878.0 | $ 871.5 | $ 3,507.4 | $ 845.4 | $ 866.1 | $ 1,711.5 |
| Foreign currency translation and Argentina hyperinflation impact[1] | (j) | (5.7) | (15.5) | (17.2) | (27.0) | (22.4) | (8.7) | (31.1) |
| Revenues, constant currency, net of Argentina hyperinflation[1] (non-GAAP) | | 879.3 | 862.5 | 854.3 | 3,480.4 | 823.0 | 857.4 | 1,680.4 |
| Less Iraq revenues (GAAP) | (p) | (4.7) | (2.2) | (2.3) | (15.8) | (6.5) | (10.3) | (16.8) |
| Adjusted revenues, excluding Iraq (non-GAAP) | | $ 874.6 | $ 860.3 | $ 852.0 | $ 3,464.6 | $ 816.5 | $ 847.1 | $ 1,663.6 |
| Prior year revenues (GAAP) | | $ 965.0 | $ 932.2 | $ 938.8 | $ 3,798.0 | $ 872.9 | $ 885.0 | $ 1,757.9 |
| Less prior year revenues from Iraq (GAAP) | (p) | (34.3) | (9.5) | (6.6) | (115.3) | (6.6) | (4.7) | (11.3) |
| Adjusted prior year revenues, excluding Iraq (non-GAAP) | | $ 930.7 | $ 922.7 | $ 932.2 | $ 3,682.7 | $ 866.3 | $ 880.3 | $ 1,746.6 |
| Revenues (GAAP) - YoY % change | | (8)% | (6)% | (7)% | (8)% | (3)% | (2)% | (3)% |
| Adjusted revenues (non-GAAP) - YoY % change | | (9)% | (7)% | (9)% | (8)% | (6)% | (3)% | (4)% |
| Adjusted revenues, excluding Iraq (non-GAAP) - YoY % change | | (6)% | (7)% | (9)% | (6)% | (6)% | (4)% | (5)% |
| (h) Cross-border principal, as reported ($- billions) | | $ 26.7 | $ 27.2 | $ 27.7 | $ 107.4 | $ 27.0 | $ 27.2 | $ 54.2 |
| Foreign currency translation impact | (j) | (0.3) | (0.5) | (0.6) | (1.1) | (0.9) | (0.3) | (1.2) |
| Cross-border principal, constant currency ($- billions) | | $ 26.4 | $ 26.7 | $ 27.1 | $ 106.3 | $ 26.1 | $ 26.9 | $ 53.0 |
| Prior year cross-border principal, as reported ($- billions) | | $ 25.9 | $ 25.9 | $ 26.5 | $ 102.9 | $ 25.8 | $ 26.7 | $ 52.5 |
| Cross-border principal, as reported - YoY % change | | 3% | 5% | 4% | 4% | 5% | 2% | 3% |
| Cross-border principal, constant currency - YoY % change | | 2% | 3% | 2% | 3% | 1% | 1% | 1% |
| **CS Segment Metrics** | | | | | | | | |
| (i) Revenues (GAAP) | | $ 141.1 | $ 154.6 | $ 136.9 | $ 543.3 | $ 137.3 | $ 147.1 | $ 284.4 |
| Foreign currency translation and Argentina hyperinflation impact[1] | (j) | 1.9 | 0.4 | 13.1 | (10.5) | 9.8 | 11.2 | 21.0 |
| Revenues, constant currency, net of Argentina hyperinflation[1] (non-GAAP) | | $ 143.0 | $ 155.0 | $ 150.0 | $ 532.8 | $ 147.1 | $ 158.3 | $ 305.4 |
| Prior year revenues (GAAP) | | $ 101.4 | $ 103.8 | $ 119.4 | $ 411.7 | $ 110.7 | $ 141.1 | $ 251.8 |
| Revenues (GAAP) - YoY % change | | 39% | 49% | 15% | 32% | 24% | 4% | 13% |
| Adjusted revenues (non-GAAP) - YoY % change | | 41% | 49% | 26% | 29% | 33% | 12% | 21% |

[1] Beginning with the second quarter of 2025, the Company no longer adjusts for the estimated impact of Argentinian hyperinflation in its non-GAAP revenue results, as inflation in the country has moderated significantly - from over 200% in recent years to less than 50% since the second quarter of 2025.

| | Notes | 2Q25 | 3Q25 | 4Q25 | FY2025 | 1Q26 | 2Q26 | YTD 2Q26 |
|---|---|---|---|---|---|---|---|---|
| Net cash provided by/(used in) operating activities (GAAP) | | $ (0.3) | $ 260.4 | $ 135.4 | $ 543.7 | $ 109.0 | $ 104.9 | $ 213.9 |
| Depreciation | | (8.7) | (8.6) | (8.4) | (35.2) | (8.5) | (9.0) | (17.5) |
| Amortization | | (31.5) | (32.7) | (33.6) | (130.2) | (38.2) | (40.3) | (78.5) |
| Other non-cash items, net, including deferred taxes | | (50.3) | (39.5) | (36.2) | (159.7) | (36.1) | (27.6) | (63.7) |
| Change in cash, excluding the effects of acquisitions and divestitures, resulting from changes in: | | | | | | | | |
| Other assets | | 1.9 | (25.1) | 46.7 | 45.0 | 26.2 | 17.5 | 43.7 |
| Accounts payable and accrued liabilities | | (1.6) | (14.9) | 23.9 | 39.4 | (7.4) | 11.3 | 3.9 |
| Income taxes payable | | 216.0 | (5.2) | (15.6) | 197.3 | 9.5 | 2.4 | 11.9 |
| Other liabilities | | (3.4) | 5.2 | 2.2 | (0.7) | 10.2 | 17.5 | 27.7 |
| Net income (GAAP) | | $ 122.1 | $ 139.6 | $ 114.4 | $ 499.6 | $ 64.7 | $ 76.7 | $ 141.4 |
| Provision for income taxes | | 37.6 | 28.0 | 36.7 | 126.1 | 25.4 | 18.7 | 44.1 |
| Total other expense, net | | 33.0 | 34.3 | 34.2 | 131.6 | 32.9 | 36.7 | 69.6 |
| Operating income (GAAP) | | $ 192.7 | $ 201.9 | $ 185.3 | $ 757.3 | $ 123.0 | $ 132.1 | $ 255.1 |
| Acquisition, separation, and integration costs | (l) | 1.4 | 3.0 | 4.9 | 10.9 | 2.1 | 4.8 | 6.9 |
| Amortization of acquisition-related intangible assets | (m) | 0.9 | 1.0 | 1.3 | 3.4 | 1.2 | 2.4 | 3.6 |
| Severance costs/(release) | (q) | 3.5 | (0.4) | 6.3 | 15.8 | (0.5) | 8.9 | 8.4 |
| Russia termination costs | (n) | 0.8 | 0.7 | 0.8 | 3.1 | 0.9 | 0.8 | 1.7 |
| Adjusted operating income (non-GAAP) | | $ 199.3 | $ 206.2 | $ 198.6 | $ 790.5 | $ 126.7 | $ 149.0 | $ 275.7 |
| Depreciation and amortization (not included in amortization of acquisition-related intangible assets) | | 40.2 | 41.3 | 42.0 | 165.4 | 45.5 | 46.9 | 92.4 |
| Stock-based compensation expense (not included in severance costs/release)) | | 11.5 | 9.9 | 14.6 | 46.6 | 11.3 | 8.1 | 19.4 |
| Adjusted EBITDA (non-GAAP) | (s) | $ 251.0 | $ 257.4 | $ 255.2 | $ 1,002.5 | $ 183.5 | $ 204.0 | $ 387.5 |
| Borrowings | | | | | | | | $ 2,697.2 |
| Cash and cash equivalents | | | | | | | | (919.8) |
| Borrowings, less Cash and cash equivalents | | | | | | | | $ 1,777.4 |
| Adjusted EBITDA (non-GAAP, trailing twelve months) | | | | | | | | $ 900.1 |
| Leverage ratio | (t) | | | | | | | 3.0 |
| Net leverage ratio | (t) | | | | | | | 2.0 |

**2026 Consolidated Outlook Metrics**

| | Notes | Range | |
|---|---|---|---|
| Revenues (GAAP) - YoY % change | | 3% | 5% |
| Foreign currency translation impact | (j) | 1% | 1% |
| Revenues, adjusted (non-GAAP) - YoY % change | | 4% | 6% |

| | Notes | Range | |
|---|---|---|---|
| Effective tax rate (GAAP) | | 20% | 22% |
| Non-cash tax impacts of international reorganization | (r) | (7)% | (7)% |
| Other adjustments | (l), (m), (n), (q) | 0% | 0% |
| Effective tax rate, adjusted (non-GAAP) | | 13% | 15% |

***Non-GAAP related notes:***

(j) Represents the impact from the fluctuation in exchange rates between all foreign currency denominated amounts and the United States dollar. Constant currency results exclude any benefit or loss caused by foreign exchange fluctuations between foreign currencies and the United States dollar, net of foreign currency hedges, which would not have occurred if there had been a constant exchange rate. Constant currency results also reflect the impact of Argentina inflation, where indicated, due to its economy being hyperinflationary. The Company estimates Argentina inflation as the revenue growth not attributable to either transaction growth or the change in price (revenue divided by principal). Argentina inflation has historically had a more significant impact to revenues in the Company's Consumer Services segment, as proportionally, there are higher revenues generated from Argentina in the Company's Consumer Services segment, relative to its Consumer Money Transfer segment. Beginning with the second quarter of 2025, the Company no longer adjusts for the estimated impact of Argentinian hyperinflation in its non-GAAP revenue results, as inflation in the country has moderated significantly - from over 200% in recent years to less than 50% since the second quarter of 2025.

(k) Adjusted earnings before Interest, Taxes, Depreciation, and Amortization ("EBITDA") results from taking operating income and adjusting for non-cash depreciation and amortization and stock-based compensation expenses, as well as other items that are not included in the measurement of segment operating income provided to the CODM for purposes of performance assessment and resource allocation. Adjusted EBITDA results provide an additional performance measurement calculation which helps neutralize the operating income effects of assets acquired in prior periods, and other items that are excluded from the Company's segment operating income results.

(l) Represents the impact from expenses incurred in connection with the Company's acquisition activity, including for the review and closing of these transactions, and integration costs directly related to the Company's acquisitions, such as severance and consulting costs. The expenses are not included in the measurement of segment operating income provided to the Chief Operating Decision Maker ("CODM") for purposes of performance assessment and resource allocation.

(m) Represents the non-cash amortization of acquired intangible assets in connection with recent business acquisitions. The expenses are not included in the measurement of segment operating income provided to the CODM for purposes of performance assessment and resource allocation. These expenses are therefore excluded from the Company's segment operating income results.

(n) While the Company had previously made a decision to suspend its operations in Russia, in the third quarter of 2024, the Company decided to pursue either liquidating or selling the Russian assets. Amounts presented include the costs associated with operating the Russian entity which are no longer needed for the Company's ongoing operations. These expenses have only been incurred in order to complete the liquidation or possible sale of the Russian assets. During 2025, the Company signed a definitive sale agreement, as amended, which is subject to regulatory approvals. Additionally, where indicated, the Company has excluded the impact of the foreign currency remeasurement of the Russian ruble because of the decision to liquidate or sell the Russian assets. These costs are not included in the measurement of segment operating income provided to the CODM for purposes of performance assessment and resource allocation.

(o) In the third quarter of 2024, the Company entered into a settlement with the IRS regarding the Company's 2017 and 2018 federal income tax returns. The Company is contesting the one remaining unagreed adjustment in the U.S. Tax Court and has fully reserved for this unagreed adjustment. In the third and fourth quarters of 2025, the Company recorded non-cash state tax benefits and interest accruals, both of which were associated with the previous federal tax settlement and are excluded from adjusted effective tax rate and adjusted earnings per share.

(p) Represents revenues from transactions originated in Iraq. Beginning in March 2023, the Company experienced a significant increase in its business originating from Iraq. The Company believes this volume to have been the effect of policy changes by United States and Iraqi regulators. In July 2023, the United States Treasury and the Federal Reserve Bank of New York announced actions that banned 14 Iraqi banks, some of whom were the Company's agents, from conducting U.S. dollar transactions. Additionally, in October 2023, the Central Bank of Iraq suspended the Company's largest agent in the country, although that agent was later reinstated and resumed offering the Company's services. The effect of fluctuations between the Iraqi dinar and United States dollar on reported revenues was not significant for these periods. Because of the significant volatility in revenues and disruptions in offering the Company's services in the country, management believes that revenue measures that exclude the Iraq revenues provide better consistency and comparability to prior periods and assist in understanding trends in the Company's ongoing revenues.

(q) Represents severance costs not related to acquisition, separation, and integration activities, which have been excluded from the segments as management excludes severance in making operating decisions, including allocating resources to the Company's segments. Management excludes severance costs in its measurement of non-GAAP profitability to focus on those factors it believes to be most relevant to the Company's operations.

(r) In the fourth quarter of 2024, the Company reorganized the international operations of its business to realign and consolidate the Company's international activities. The Company recognized deferred tax assets, net of valuation allowance, associated with this reorganization, including deferred tax assets from the step-up in tax basis associated with the reorganization. The Company has excluded the non-cash recognition of the deferred tax assets associated with this reorganization because of the significance of this recognition on its reported results. The Company has also removed the non-cash reversal of these deferred tax assets from its adjusted net income, adjusted effective tax rate, adjusted earnings per share, and adjusted earnings per share outlook.

(s) Adjusted EBITDA results used in the gross and net leverage ratio calculations provide an additional liquidity measurement which helps neutralize the effects of assets acquired in prior periods.

(t) Leverage ratio is computed by dividing borrowings by adjusted EBITDA for the trailing twelve months, and net leverage ratio is computed by dividing borrowings, less cash and cash equivalents, by adjusted EBITDA for the trailing twelve months. Both ratios are used by management to understand the Company's level of borrowings relative to historical adjusted EBITDA.

***Others notes:***

(aa) Geographic split for transactions and revenue, including transactions initiated digitally, is determined entirely based upon the region where the money transfer is initiated.
(bb) Represents the North America (United States and Canada) ("NA") region of the Company's Consumer Money Transfer segment.
(cc) Represents the Europe and the Commonwealth of Independent States ("EU & CIS") region of the Company's Consumer Money Transfer segment.
(dd) Represents the Middle East, Africa, and South Asia ("MEASA") region of the Company's Consumer Money Transfer segment, including India and certain South Asian countries, which consist of Bangladesh, Bhutan, Maldives, Nepal, and Sri Lanka.
(ee) Represents the Latin America and the Caribbean ("LACA") region of the Company's Consumer Money Transfer segment, including Mexico.
(ff) Represents the Asia Pacific ("APAC") region of the Company's Consumer Money Transfer segment.
(gg) transactions and revenues generated from Iraq websites and mobile applications from the definition of Branded Digital, given the significant volatility in that business and disruptions in offering services in the country.