

Investor Day 2025

Strategic Overview and Market Position

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Chief Executive Officer

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Safe Harbor Statement

During these presentations, we also will be referring to certain non-GAAP financial information. These non-GAAP measures are not prepared in accordance with generally accepted accounting principles. Reconciliations of GAAP to non-GAAP results are included in today's slide presentations.

In addition, the slide presentations contain information concerning the IT market and distribution industry which is forward-looking in nature and is based on a variety of assumptions regarding the ways in which the IT market and distribution industry may develop. TD SYNEX has based these assumptions on information currently available to us. If any one or more of these assumptions turn out to be incorrect, actual results may differ from those predicted. While we do not know what impact any such differences may have on our business, if there are such differences, our future results of operations and financial condition could be materially adversely affected.

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TD SYNEX is a Compelling Investment Opportunity



Global leader with sustainable competitive advantages, serving a large addressable market



Diversified business model with unparalleled customer and vendor relationships



Significant cash flow generation with key focus on returning capital to shareholders



Experienced management team committed to driving results for shareholders



Best-in-class culture of excellence to foster individual and collective growth

TD SYNEX Snapshot

#1

Global IT
Distributor¹

100+

Countries
Served

23K+

Skilled
Co-Workers

\$82B

LTM Annual
Gross Billings²

2.5K+

Vendors /
OEMs

200K+

Products &
Solutions

150K+

Customers

\$1.7B

LTM Adjusted
EBITDA²

¹Based on FY24 enterprise revenue

²Non-GAAP measure. See the appendix of financial section to this presentation for definitions of non-GAAP measures and reconciliation of such measures to GAAP

Excellence leads to excellence



Our Leadership Team is Comprised of Long-Term Industry Experts

Corporate Leadership



Patrick Zammit
Chief Executive Officer



Sergio Farache
Chief Strategy and
Technology Officer



David Vetter
Chief Legal Officer



Marshall Witt
Chief Financial Officer



Kristie Grinnell
Chief Information Officer



Simon Leung
Chief Business Officer



Alim Dhanji
Chief Human
Resources Officer

Business Leadership



Miriam Murphy
President, Europe



Reyna Thompson
President, North America



Dennis Polk
Board Director and
Hyve Executive



Steve Ichinaga
President, Hyve Solutions



Otavio Lazarini
President, Latin America
& Caribbean



Jaideep Malhotra
President, Asia
Pacific & Japan

TD SYNnex's Excellence is Widely Recognized

Leading Culture



Leading Service



Global and North American Distributor of the Year



Global Distributor of the Year



ChannelWatch European Distributor of the Year



Distributor of the Year



North American Distributor Partner of the Year

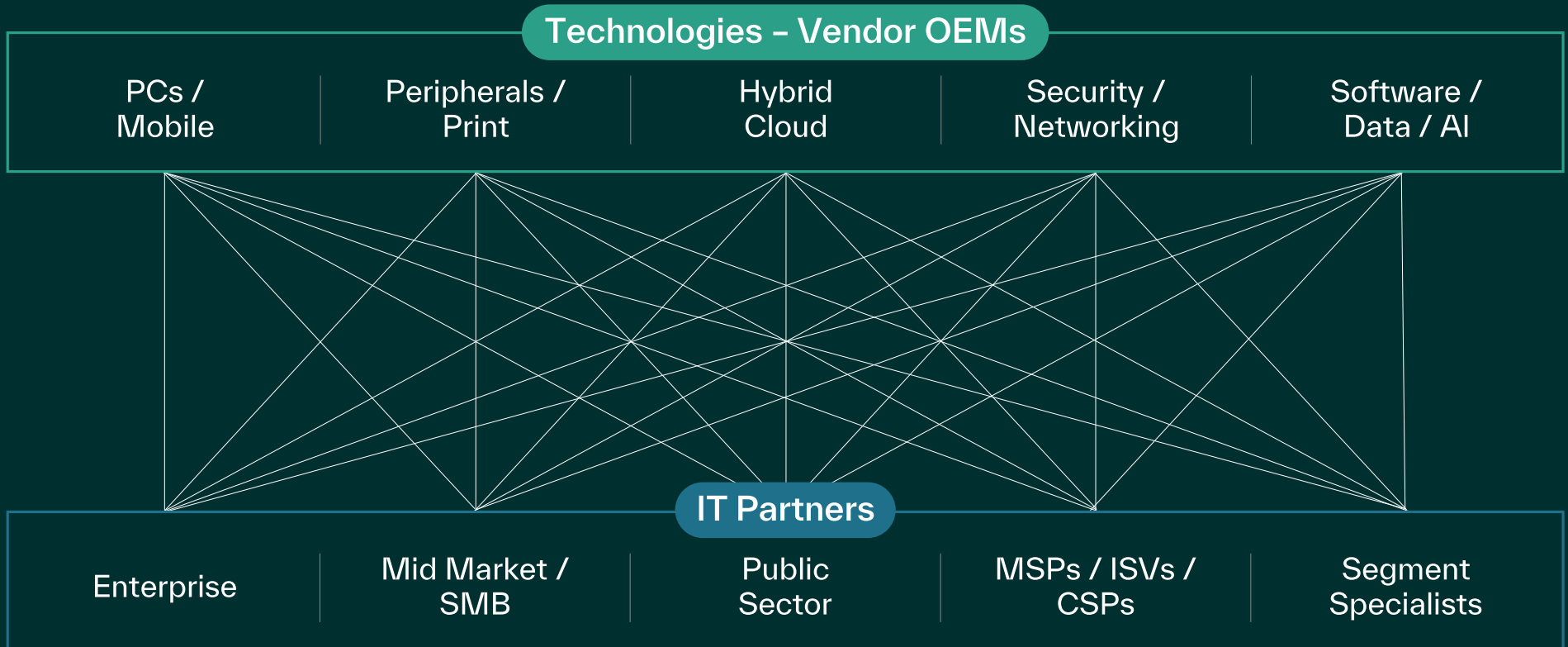


Distribution Partner of the Year



Google Partner of the Year Social Impact

IT Ecosystem is Increasingly Complex



TD SYNnex Makes a Complex Ecosystem Simple

Technologies - Vendor OEMs

PCs /
Mobile

Peripherals /
Print

Hybrid
Cloud

Security /
Networking

Software /
Data / AI



TD SYNnex

IT Partners

Enterprise

Mid Market /
SMB

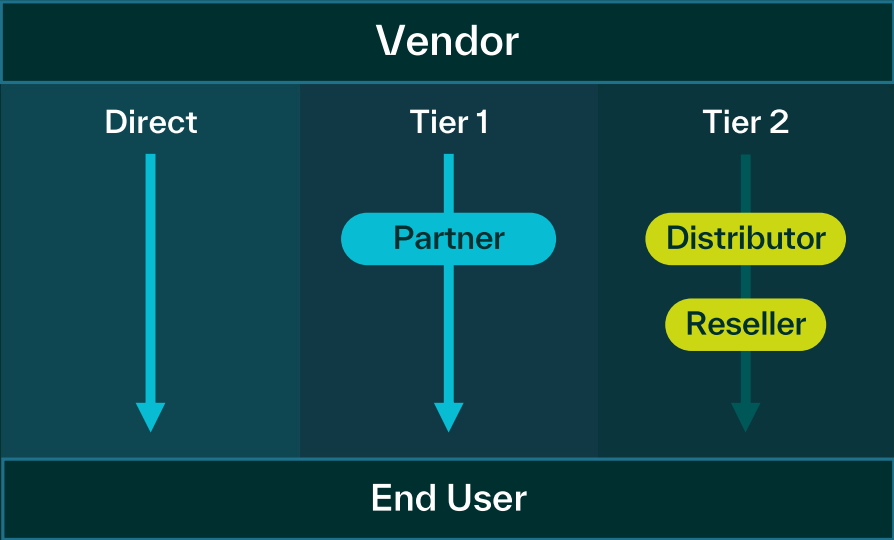
Public
Sector

MSPs / ISVs /
CSPs

Segment
Specialists

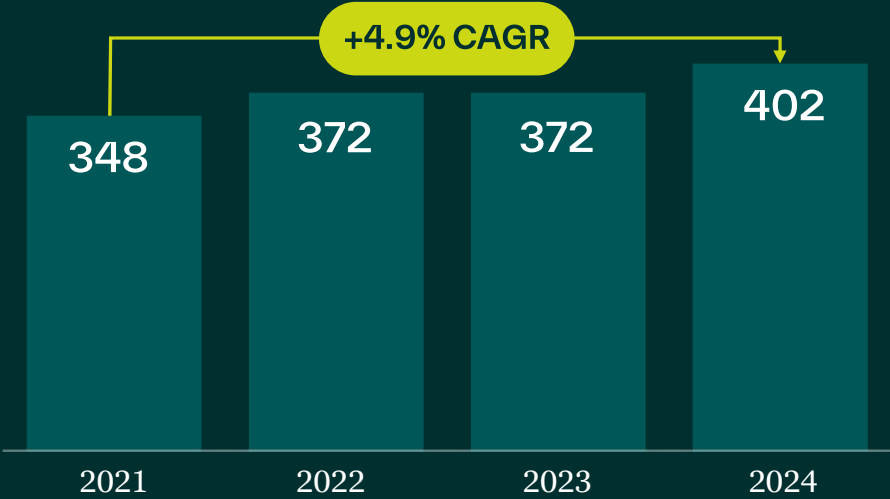
We Serve a Large Addressable Market

TAM to DTAM



\$2.8T IT Total Addressable Market
66% Facilitated Indirectly

Distribution Market Size (\$B)

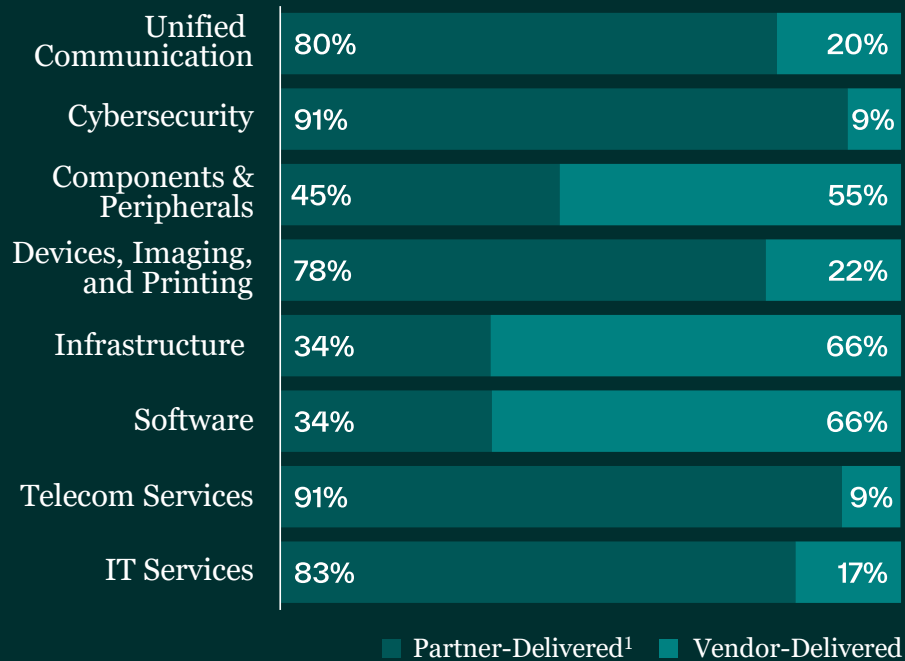


Stable and Consistent DTAM as a Percentage of TAM ~15%

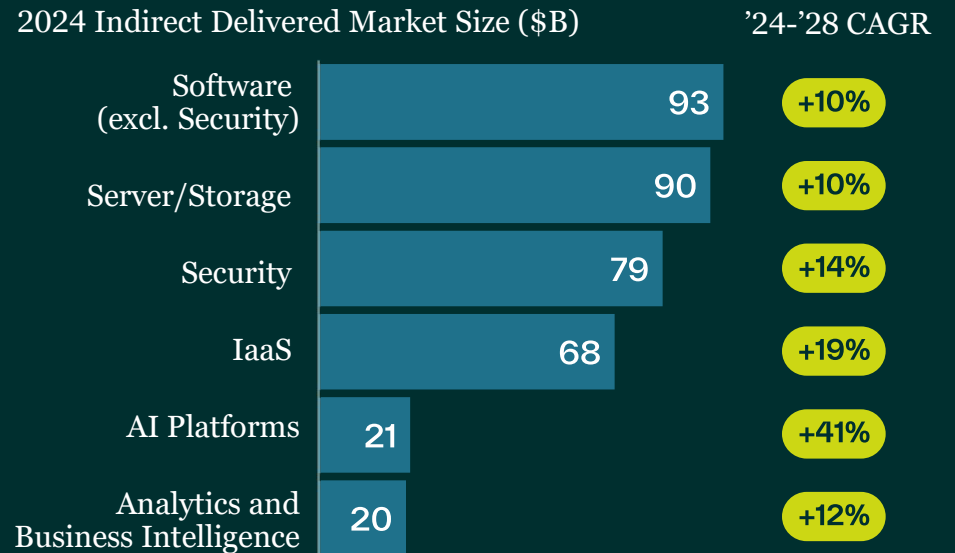
Source: IDC Worldwide Black Book Live Edition - Forecast 2025 | Feb (V1 2025), excluding Telecom and IT Services

Indirect Market Share has Remained Consistent and is Poised to Benefit from IT Mega Trends

Indirect / Direct Sales by Technology



Benefiting from IT Mega Trends

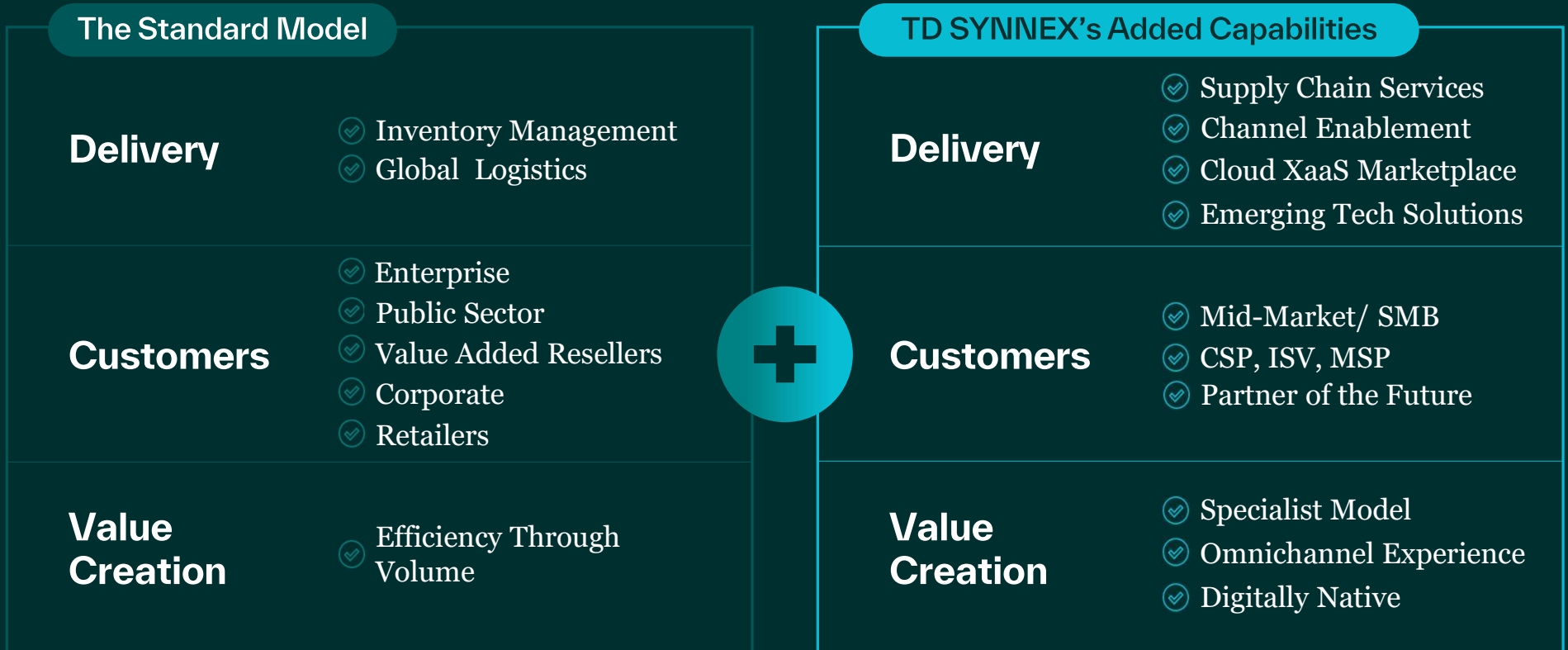


Portfolio is indexed toward high growth technologies

Source: Canalys

¹Defined as a combination of Tier 1 and Tier 2 sales

TD SYNnex has Adapted its Model to Maximize Outcomes and Grow its Addressable Market



TD SYNnex's Global Value Proposition is Unrivaled

End-to-End Portfolio
Supported by
Leading Vendors



Collection of
Specialists GTM



Rich
Data Lake



Modern IT
Platforms



Industry Leading
Financial Profile



ODM and CM
Capabilities Serving
Hyperscalers



Underpinned by **world class talent** and a strong **culture of excellence**

Uniquely Positioned to Optimize Outcomes for Vendors and Customers

Vendor Outcomes

- ✓ Expand customer base
- ✓ Accelerate technology adoption through enablement
- ✓ Win new end customers
- ✓ Deliver most efficient route to market
- ✓ Credit & financing / supply chain management

Customer Outcomes

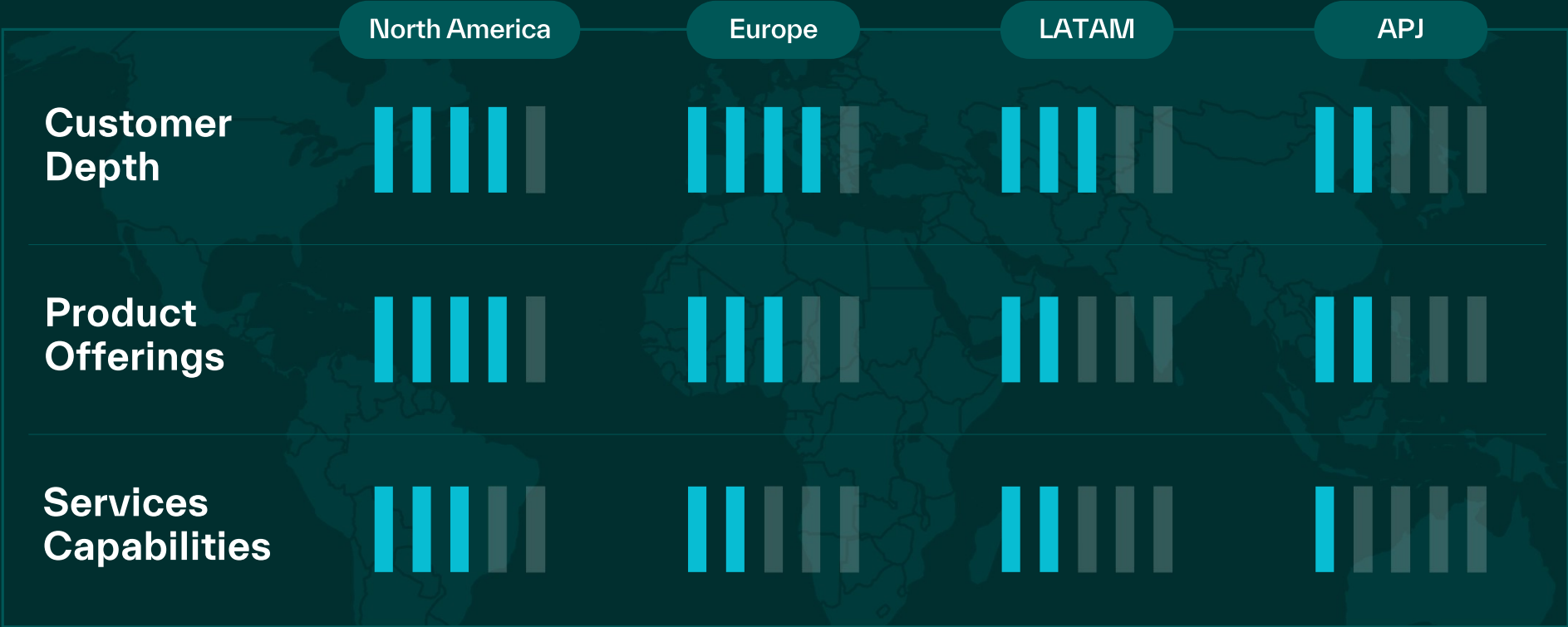
- ✓ Generate demand, increase margins, increase efficiency
- ✓ Expand technology and vendor portfolio
- ✓ Enablement and skills augmentation
- ✓ Deepen vendor support
- ✓ Extend customer offerings

← Enabled by Digitalization and Specialization →

Strategic Imperatives Aligned to Deliver Above-Market Growth



We Have Runway for Growth and Global Expansion



We Increase the Distribution Total Addressable Market Through Three Strategies



Inspire vendors to utilize distribution channel



Leverage Hyperscaler cloud marketplaces



Expand supply chain services

← Expand DTAM →

Hyve Provides Access to Hyperscaler Infrastructure Spend

Hyve provides design, manufacturing, and supply chain services, through both ODM and CM capabilities, to deliver and support hyperscale infrastructure globally.

U.S. Based
Vertical
Integration



Leading
Technical
Expertise



Broad Portfolio
of Capabilities
& Services

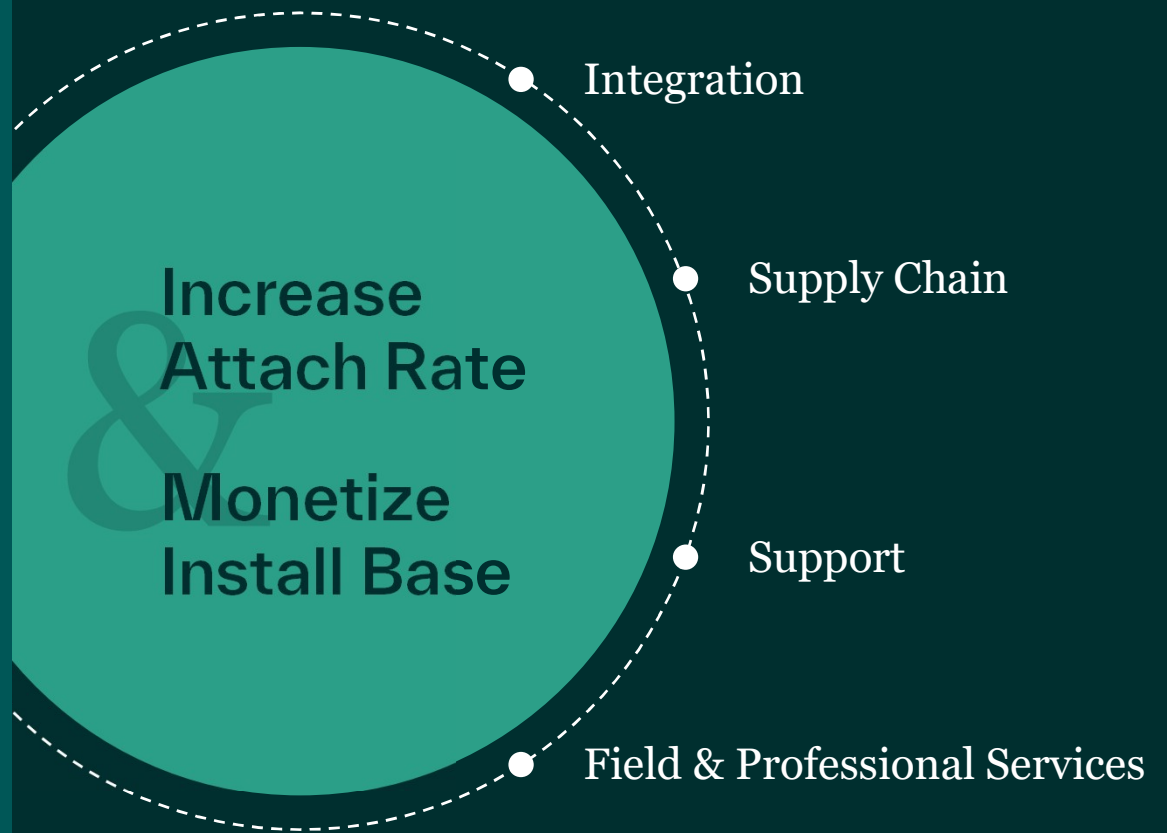


Tailored
Solutions
Driving Value



Underpinned by powerful secular trends that positions
Hyve for long-term growth

We Continue
to Invest in
our Services
Business to
Unlock Value
for Vendors
and Customers



TD SYNnex Strives to Serve the Global IT Ecosystem and Unlock its Potential for All

Our Vision

Maintain leadership in IT distribution driving above market profitable growth

Our Strategy

Grow addressable market, penetrate new segments and geographies & provide unrivaled breadth and quality of products and services, globally

Our Differentiators

Diversified business model, management team committed to driving returns for shareholders, best-in-class team and culture

By pursuing its vision, executing its strategy, and capitalizing on its differentiators, TD SYNnex is poised to meet its unlimited potential

Thank You