



# TD SYNEX Awarded the Palo Alto Networks 2025 North American Distributor of the Year for Fourth Year

2026-03-12

FREMONT, Calif. & CLEARWATER, Fla.--(BUSINESS WIRE)-- TD SYNEX (NYSE:SNX), a leading global distributor and solutions aggregator for the IT ecosystem, today announced it has received the Palo Alto Networks 2025 North American Distributor of the Year Award.

These annual awards recognize an elite group of Palo Alto Networks partners that have demonstrated exceptional performance and commitment to customer security over the past fiscal year. To ensure a rigorous and objective selection process, this year's recipients were determined through a data-driven methodology that evaluated partners across a comprehensive set of key performance indicators, including:

- Performance: Bookings volume & growth, new customer growth, partner-initiated business, and deal volume & growth
- Strategic Engagement: Demonstrated acquisition of net-new logos and success in partner-initiated business and pipeline development

This is the fourth consecutive year TD SYNEX has received recognition for the partnership in North America, which is a testament to the strong relationship with Palo Alto Networks based on exceptional year-over-year growth, operational excellence and strategic platform acceleration. To better equip partners to leverage these solutions, TD SYNEX introduced its Security Operation Center (SOC) as a Service Program in North America, designed to enable partners to deliver advanced Managed Detection and Response (MDR), Managed Extended Detection and Response (MXDR), and Managed SOC/SIEM (XSIAM) services to their customers leveraging TD SYNEX's collection of security specialists and Palo Alto Networks' Cortex SecOps platform, making it the only distributor in North America to offer these services powered by this platform. TD SYNEX also expanded its comprehensive technical and enablement support for Palo Alto Networks solutions by adding Cortex and Prisma training opportunities at its industry-leading Cyber Range facility that serves as an Authorized Training Center (ATC).

"We are honored to be recognized by Palo Alto Networks for our exceptional performance and commitment to customer security," said Francisco Criado, SVP, Security, Cloud and AI, North America for TD SYNEX. "From accelerating momentum across the Palo Alto Networks suite of solutions to expanding partner engagement through our Registered Partner Program, we're helping partners capture growth opportunities and simplifying their ability to deliver security outcomes with greater



speed and confidence.”

“In cybersecurity, a trusted partner ecosystem is the engine that drives security transformations throughout the entire customer journey,” said Simone Gammeri, Chief Partnerships Officer at Palo Alto Networks. “Our partners are more than just a route to market; they are essential to helping customers modernize their infrastructure and adopt the AI-powered, platform-based security needed for today’s scale. We’re proud to recognize TD SYNEX as North American Distributor of the Year, celebrating their role in evolving our customers’ security infrastructure and solving complex security challenges together.”

For more information on TD SYNEX and Palo Alto Networks, please visit <https://www.tdsynex.com/na/us/palo-alto-networks/>.

## **About TD SYNEX**

TD SYNEX (NYSE: SNX) is a leading global distributor and solutions aggregator for the IT ecosystem. We’re an innovative partner helping more than 150,000 customers in 100+ countries to maximize the value of technology investments, demonstrate business outcomes and unlock growth opportunities. Headquartered in Clearwater, Florida, and Fremont, California, TD SYNEX’s 23,000 co-workers are dedicated to uniting compelling IT products, services and solutions from 2,500+ best-in-class technology vendors. Our edge-to-cloud portfolio is anchored in some of the highest-growth technology segments including cloud, cybersecurity, big data/analytics, AI, IoT, mobility and everything as a service. TD SYNEX is committed to serving customers and communities, and we believe we can have a positive impact on our people and our planet, intentionally acting as a respected corporate citizen. We aspire to be a diverse and inclusive employer of choice for talent across the IT ecosystem. For more information, visit [www.TDSYNEX.com](http://www.TDSYNEX.com) or follow us on [LinkedIn](#), [Facebook](#) and [Instagram](#).

## **Safe Harbor Statement**

Statements in this news release that are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 involve known and unknown risks and uncertainties which may cause the Company's actual results in future periods to be materially different from any future performance that may be suggested in this release. The Company assumes no obligation to update any forward-looking statements contained in this release.

Copyright 2026 TD SYNEX Corporation. All rights reserved. TD SYNEX, the TD SYNEX Logo, and all other TD SYNEX company, product and services names and slogans are trademarks of TD SYNEX Corporation. Other names and trademarks are the property of their respective owners.

Emily Moseley  
Global Corporate Communications  
727-538-5864  
[Emily.moseley@tdsynex.com](mailto:Emily.moseley@tdsynex.com)

Source: TD SYNEX