TD SYNNEX Extends Full HPE Portfolio to Partners Across 37+ Countries, Territories and Regions

2026-11-19

Expanded portfolio enables partners to combine HPE infrastructure and networking solutions through a single distributor.

FREMONT, Calif. & CLEARWATER, Fla.--(BUSINESS WIRE)-- TD SYNNEX (NYSE: SNX) today announced it now offers the full HPE portfolio, including HPE Networking, across 37+ countries, territories and regions where it distributes HPE, providing partners with a consistent portfolio across geographies.

Building on TD SYNNEX's selection as one of HPE's two global distribution partners earlier this year, the authorization further unifies the company's global reach, giving partners more consistent access to and support for HPE technologies for hybrid cloud, compute, storage and networking across markets.

"Bringing the full HPE portfolio together across our global reach is an important step in helping partners take advantage of everything HPE has to offer," said Sergio Farache, chief strategy and technology officer, TD SYNNEX. "Whether they're adding networking to an existing HPE practice or bringing compute and hybrid IT solutions to their networking customers, partners have more ways to address evolving customer needs and grow their businesses. Our global scale, supply-chain capabilities and local expertise help partners turn those opportunities into solutions and bring them to market."

The opportunity comes as partners continue to invest in the infrastructure behind emerging technologies. TD SYNNEX's fifth annual Direction of Technology Report found that 41% of channel partners are increasing infrastructure investment, reinforcing the continued importance of the physical foundation to support cloud, AI and other advanced technologies.

For existing HPE partners, the expanded portfolio creates opportunities to add HPE Networking, while existing networking partners can broaden their offerings with HPE compute, storage and hybrid cloud solutions. Access to these technologies through TD SYNNEX can simplify procurement, create new cross-sell opportunities and help partners build more complete solutions for their customers.

"Expanding access to the full HPE portfolio through TD SYNNEX gives our partners greater opportunity to bring together networking, compute, storage and hybrid cloud to address their customers' evolving needs," said Michael Bernhardt, vice president, Worldwide Distribution at HPE. "By combining HPE's innovation with the global reach, scale and expertise of TD SYNNEX, we're making it easier for partners to expand their capabilities, reach new customers and grow their business."

TD SYNNEX supports the expanded portfolio with technical training, pre-sales support, go-to-market resources, global logistics, financing and services. Complementing these capabilities, TD SYNNEX is expanding its team of HPE specialists to help partners pursue opportunities across infrastructure, networking, cloud and AI.

To learn more about TD SYNNEX's HPE offerings, visit www.tdsynnex.com.

About TD SYNNEX

TD SYNNEX (NYSE: SNX) is a leading global distributor, solutions aggregator, and original design and contract manufacturer that plays a central role in connecting the technology ecosystem. We support more than 150,000 customers across over 100 countries with a comprehensive edge-to-cloud portfolio spanning cybersecurity, analytics, artificial intelligence, mobility, and Everything-as-a-Service. We are a Fortune 100 company that helps partners maximize the value of technology investments and achieve measurable business outcomes through our global reach, expertise and enablement capabilities. Headquartered in Clearwater, Florida, and Fremont, California, the Company's distribution business brings together a broad portfolio of IT hardware, software and systems, providing access to products across the global IT ecosystem. The Company's Hyve Solutions business partners with technology companies to design, manufacture, and deliver traditional and accelerated compute, cloud, and connected infrastructure. For more information, visit www.TDSYNNEX.com, follow our newsroom or follow us on LinkedIn, Facebook and Instagram.

Safe Harbor Statement

Statements in this news release that are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 involve known and unknown risks and uncertainties which may cause the Company's actual results in future periods to be materially different from any future performance that may be suggested in this release. The Company assumes no obligation to update any forward-looking statements contained in this release.

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Source: TD SYNNEX