



TD SYNEX Named North America, Latin America and APAC "Distribution Growth Leader" Winner for 2026 IBM Partner Plus Awards

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FREMONT, Calif. & CLEARWATER, Fla.--(BUSINESS WIRE)-- TD SYNEX (NYSE: SNX) announced it has been named the North America, Latin America and APAC Winner of the 2026 IBM Partner Plus Awards for the Distribution Growth Leader category at IBM Partner Plus Day during Think 2026. This award celebrates IBM Value-Added Distributors with exceptional revenue and growth through their organization and new business partners. TD SYNEX operates as Tech Data in APAC.

"This recognition underscores the meaningful impact and innovation our partners are delivering across the IBM Ecosystem," said Nicholas Rogers, GM of Americas Ecosystem at IBM. "We are proud to recognize TD SYNEX as a Latin America and North America winner and celebrate the work they have done to help clients scale and accelerate AI outcomes through IBM services and solutions — over the past year and into the future."

"We are honored to be recognized as the North America Distribution Growth Leader in the 2026 IBM Partner Plus Awards," said Reyna Thompson, President, North America, at TD SYNEX. "This award reflects the hard work, dedication, and execution of our TD SYNEX team and stands as a testament to the many ways IBM and TD SYNEX are innovating together to strengthen the ecosystem for IBM technology. It underscores the strength of our collaboration with IBM and our partners, and we're proud of what this recognition represents as we continue moving the market forward together."

"Being named Distribution Growth Leader in Latin America by IBM represents a very significant milestone for TD SYNEX," said Otavio Lazarini, President, Latin America, at TD SYNEX. "This award reaffirms the role we play in driving innovation and growth within the IBM Partner Plus ecosystem in the region. By expanding our partner base and investing in enablement, technical expertise and go-to-market execution, we are helping our partners bring AI and hybrid cloud solutions to market more quickly and with greater impact."

"TD SYNEX's recognition as a Distribution Growth Leader in APAC highlights the strength and momentum of our collaboration across the region, and the critical role distributors play in scaling innovation within the IBM Partner Plus ecosystem," said Chetan Kumar Krishnamurthy, Vice President, Ecosystem and Select Territory, APAC, IBM. "Across APAC, TD SYNEX continues to demonstrate leadership in enabling our clients to accelerate AI and hybrid cloud adoption with speed and scale. This award underscores the impact of deep ecosystem collaboration and our shared commitment to driving sustainable growth and tangible business outcomes for the region."



“We are incredibly thrilled to be named Distribution Growth Leader across Asia Pacific by IBM. This is a strong validation of the momentum and trust we’ve built together,” said Jaideep Malhotra, President, Asia Pacific and Japan, at TD SYNEX. “We’ve accelerated investments, enabled partners to move faster and scale with confidence and translated IBM innovation into consistent, measurable growth. Our teams are focused on empowering our partners on IBM’s technologies such as AI and hybrid cloud to win in a fast-changing technology landscape. We look forward to scaling even greater success together.”

The IBM Partner Plus Awards recognize partners who deliver exceptional impact aligned with IBM’s strategic priorities. Thirty-four winners were selected from hundreds of global submissions across all geographies and seven categories.

Partners eligible to win an award are part of IBM Partner Plus, a program designed to help deepen partners’ technical expertise, accelerate time to market and win with clients with AI and hybrid cloud. For more information on IBM Partner Plus, please visit www.ibm.com/partnerplus.

To learn more about TD SYNEX and IBM, visit <https://www.tdsynex.com/na/us/ibm/>.

About TD SYNEX

TD SYNEX (NYSE: SNX) is a leading global distributor and solutions aggregator for the IT ecosystem. We’re an innovative partner helping more than 150,000 customers in 100+ countries to maximize the value of technology investments, demonstrate business outcomes and unlock growth opportunities. Headquartered in Clearwater, Florida, and Fremont, California, TD SYNEX’s 23,000 co-workers are dedicated to uniting compelling IT products, services and solutions from 2,500+ best-in-class technology vendors. Our edge-to-cloud portfolio is anchored in some of the highest-growth technology segments including cloud, cybersecurity, big data/analytics, AI, IoT, mobility and everything as a service. TD SYNEX is committed to serving customers and communities, and we believe we can have a positive impact on our people and our planet, intentionally acting as a respected corporate citizen. We aspire to be a diverse and inclusive employer of choice for talent across the IT ecosystem. For more information, visit www.TDSYNEX.com or follow us on [LinkedIn](#), [Facebook](#) and [Instagram](#).

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