



TD SYNnex Selected as Global Distributor for Fortinet

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Global engagement model strengthens TD SYNnex's ability to simplify complex, multi-country Fortinet engagements through centralized support and coordinated execution

FREMONT, Calif., & CLEARWATER, Fla.--(BUSINESS WIRE)-- TD SYNnex (NYSE: SNX) has been named one of Fortinet's approved global distributors, expanding TD SYNnex's ability to support a defined group of global systems integrators (GSIs) and large international partners pursuing Fortinet opportunities across multiple geographies.

Fortinet selected TD SYNnex for its ability to combine global reach with specialized go-to-market expertise, helping partners navigate complex, multinational engagements while benefiting from deep security knowledge and local market insight.

As a global distributor for eligible partners, TD SYNnex will simplify multi-region deployments through centralized coordination, streamlined transactions and consistent operational support, while leveraging its dedicated cybersecurity resources and specialized teams to deliver greater value at every stage of the engagement. Under the new model, TD SYNnex will support Fortinet engagements across all regions while expanding into new markets within Europe and Asia, providing partners with both the scale and focused expertise needed to accelerate growth.

"Multinational customers increasingly need partners that can deliver Fortinet solutions consistently across regions while navigating local market requirements and operational complexity," said Landon Scott, VP North America Channel at Fortinet. "TD SYNnex's global scale, cybersecurity expertise, and strong regional capabilities make it well positioned to help eligible partners coordinate these engagements more efficiently and support customer outcomes across multiple geographies."

"We are excited to further strengthen our partnership with Fortinet as we integrate our leading global distribution and solutions aggregation services with the Fortinet portfolio," said Sergio Farache, Chief Strategy and Technology Officer at TD SYNnex. "As enterprise security deployments continue to span multiple regions and operating environments, partners increasingly require consistent execution, specialized expertise, and scalable support worldwide. TD SYNnex delivers that support by simplifying complex distribution, streamlining coordination, and enabling partners to deliver business outcomes at scale for multinational customers."

This designation builds on TD SYNnex's longstanding relationship with Fortinet, which has included

multiple recognitions for innovation and collaboration, including Fortinet's 2025 Distributor of the Year, Americas. Both companies have worked together to support partner growth and help customers adopt security solutions aligned to evolving business and technology demands.

To learn more about TD SYNnex's cybersecurity portfolio and global solutions capabilities, visit tdsynnex.com.

About TD SYNnex

TD SYNnex (NYSE: SNX) is a leading global distributor, solutions aggregator, and original design and contract manufacturer that plays a central role in connecting the technology ecosystem. We support more than 150,000 customers across over 100 countries with a comprehensive edge-to-cloud portfolio spanning cybersecurity, analytics, artificial intelligence, mobility, and Everything-as-a-Service. We are a Fortune 100 company that helps partners maximize the value of technology investments and achieve measurable business outcomes through our global reach, expertise and enablement capabilities. Headquartered in Clearwater, Florida, and Fremont, California, the Company's distribution business brings together a broad portfolio of IT hardware, software and systems, providing access to products across the global IT ecosystem. The Company's Hyve Solutions business partners with technology companies to design, manufacture, and deliver traditional and accelerated compute, cloud, and connected infrastructure. For more information, visit www.TDSYNnex.com, follow our [newsroom](#) or follow us on [LinkedIn](#), [Facebook](#) and [Instagram](#).

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