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NEWS RELEASE

AbCellera Reports Q2 2024 Business Results

8/6/2024

VANCOUVER, British Columbia--(BUSINESS WIRE)-- **AbCellera** (Nasdaq: ABCL) today announced financial results for the second quarter of 2024. All financial information in this press release is reported in U.S. dollars, unless otherwise indicated

"This quarter, we made important progress on our internal pipeline and aim to submit applications for clinical trials for ABCL635 and ABCL575 in the second quarter of 2025. In parallel, we have focused preclinical work on our T-cell engager platform to four molecules for indications in oncology and autoimmunity," said Carl Hansen, Ph.D., founder and CEO of AbCellera. "Since our last earnings release, two of our partners have achieved notable milestones, including Abdera's IND clearance and Fast Track designation for ABD-147 and Invetx's upcoming acquisition by a global leader in animal health. AbCellera is a founding partner of both Abdera and Invetx. In addition, we have recently announced an expansion of our partnership with Lilly."

Q2 2024 Business Summary

- ABCL635 and ABCL575 remain on track for anticipated Clinical Trial Applications (CTAs) in the second quarter of 2025.
- Disclosed three T-cell engager programs under evaluation targeting PSMA, B7-H4, and CD-19.
- The U.S. FDA cleared Abdera's Investigational New Drug (IND) application for ABD-147, and also granted it a Fast Track designation. AbCellera is a founding partner in Abdera, has a low-single-digit royalty stake in Abdera's programs, and has a mid-single-digit equity ownership position.
- Reported the start of three additional partner-initiated programs with downstreams to reach a cumulative total of 93 partner-initiated program starts with downstreams.
- Reported the addition of one molecule in the clinic, bringing the cumulative total to 14 molecules advanced to

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the clinic.

Recent Developments

- On July 31, 2024, announced an expanded collaboration with Lilly to discover therapeutic antibodies for programs in immunology, cardiovascular disease, and neuroscience.
- On July 18, 2024, Invetx announced its upcoming acquisition by Dechra Pharmaceuticals for up to \$520 million in total consideration. AbCellera is a founding partner in Invetx, has a low-single-digit royalty stake in Invetx's programs, and has a mid-single-digit equity ownership position.

Key Business Metrics

Cumulative Metrics	June 30, 2023	June 30, 2024	Change %
Partner-initiated program starts with downstreams	80	93	16 %
Molecules in the clinic	9	14	56 %

AbCellera started discovery on an additional three partner-initiated programs with downstreams to reach a cumulative total of 93 partner-initiated program starts with downstreams in Q2 2024 (up from 80 on June 30, 2023). AbCellera's partners have advanced a cumulative total of 14 molecules into the clinic (up from nine on June 30, 2023).

Discussion of Q2 2024 Financial Results

- Revenue Total revenue was \$7.3 million, compared to \$10.1 million in Q2 2023. Partnerships generated research fees of \$5.5 million, compared to \$9.8 million in Q2 2023. Milestone payments contributed \$1.5 million in the guarter.
- Research & Development (R&D) Expenses R&D expenses were \$40.9 million, compared to \$36.5 million in Q2 2023, reflecting underlying continued growth in program execution, platform development, and investments in internal programs.
- Sales & Marketing (S&M) Expenses S&M expenses were \$3.1 million, compared to \$3.8 million in Q2 2023.
- General & Administrative (G&A) Expenses G&A expenses were \$20.2 million, compared to \$15.5 million in Q2 2023.
- Net Loss Net loss of \$36.9 million, or \$(0.13) per share on a basic and diluted basis, compared to net loss of \$30.5 million, or \$(0.11) per share on a basic and diluted basis in Q2 2023.
- Liquidity \$697.6 million of total cash, cash equivalents, and marketable securities and with approximately \$220 million in available non-dilutive government funding to execute on AbCellera's strategy, bringing total available liquidity to over \$900 million.

Conference Call and Webcast

AbCellera will host a conference call and live webcast to discuss these results today at 2:00 p.m. Pacific Time (5:00 p.m. Eastern Time).

The live webcast of the earnings conference call can be accessed on the Events and Presentations section of

AbCellera's Investor Relations **website**. A replay of the webcast will be available through the same link following the conference call.

About AbCellera Biologics Inc.

<u>AbCellera</u> (Nasdaq: ABCL) discovers and develops antibody medicines for indications across therapeutic areas including cancer, metabolic and endocrine conditions, and autoimmune disorders. AbCellera's engine integrates technology, data science, infrastructure, and interdisciplinary teams to solve the most challenging antibody discovery problems. AbCellera is focused on advancing an internal pipeline of first-in-class and best-in-class programs and collaborating on innovative drug development programs with partners. For more information, please visit **www.abcellera.com**.

Definition of Key Business Metrics

We regularly review the following key business metrics to evaluate our business, measure our performance, identify trends affecting our business, formulate financial projections, and make strategic decisions. We believe that the following metrics are important to understand our current business. These metrics may change or may be substituted for additional or different metrics as our business develops. Information on changes is set forth in our Annual Report on Form 10-K for the year ended December 31, 2023.

Partner-initiated program starts with downstreams represent the number of unique partner-initiated programs where we stand to participate financially in downstream success for which we have commenced the discovery effort. The discovery effort commences on the later of (i) the day on which we receive sufficient reagents to start discovery of antibodies against a target and (ii) the day on which the kick-off meeting for the program is held. We view this metric as an indication of the selection and initiation of projects by our partners and the resulting potential for near-term payments. Cumulatively, partner-initiated program starts with downstream participation indicate our total opportunities to earn downstream revenue from milestone fees and royalties (or royalty equivalents) in the mid- to long-term.

Molecules in the clinic represent the count of unique molecules for which an Investigational New Drug, or IND, New Animal Drug, or equivalent under other regulatory regimes, application has reached "open" status or has otherwise been approved based on an antibody that was discovered either by us or by a partner using licensed AbCellera technology. Where the date of such application approval is not known to us, the date of the first public announcement of a clinical trial will be used for the purpose of this metric. We view this metric as an indication of our near- and mid-term potential revenue from milestone fees and potential royalty payments in the long term.

AbCellera Forward-Looking Statements

This press release contains forward-looking statements, including statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The forward-looking statements are based on management's current beliefs and assumptions and on information currently available to management. All statements contained in this release other than statements of historical fact are forward-looking statements, including statements regarding our ability to develop, commercialize and achieve market acceptance of our current

and planned products and services, our research and development efforts, and other matters regarding our business strategies, use of capital, results of operations and financial position, and plans and objectives for future operations.

In some cases, you can identify forward-looking statements by the words "may," "will," "could," "would," "should," "expect," "intend," "plan," "anticipate," "believe," "estimate," "predict," "project," "potential," "continue," "ongoing" or the negative of these terms or other comparable terminology, although not all forward-looking statements contain these words. These statements involve risks, uncertainties and other factors that may cause actual results, levels of activity, performance, or achievements to be materially different from the information expressed or implied by these forward-looking statements. These risks, uncertainties and other factors are described under "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in the documents we file with the Securities and Exchange Commission from time to time. We caution you that forward-looking statements are based on a combination of facts and factors currently known by us and our projections of the future, about which we cannot be certain. As a result, the forward-looking statements may not prove to be accurate. The forward-looking statements in this press release represent our views as of the date hereof. We undertake no obligation to update any forward-looking statements for any reason, except as required by law.

AbCellera Biologics Inc. Condensed Consolidated Statements of Loss and Comprehensive Loss (All figures in U.S. dollars. Amounts are expressed in thousands except share and per share data.) (Unaudited)

	Three months	ende	d June 30,	Six months ende			ed June 30,	
	2023		2024	2023		2024		
Revenue:								
Research fees	\$ 9,830	\$	5,453	\$	20,400	\$	15,227	
Licensing revenue	226		370		598		550	
Milestone payments	_		1,500		1,250		1,500	
Total revenue	10,056		7,323		22,248		17,277	
Operating expenses:	-,		,		, -		,	
Research and development (1)	36,473		40,927		89,120		80,214	
Sales and marketing (1)	3,841		3,136		7,612		6,501	
General and administrative (1)	15,521		20,192		30,655		37,544	
Depreciation, amortization, and impairment	5,610		36,522		11,124		41,366	
Total operating expenses	61,445		100,777		138,511		165,625	
Loss from operations	(51,389)		(93,454)		(116,263)		(148,348)	
Other (income) expense	(- ,)		(-, -)		(1, 11,		, ,	
Interest income	(10,779)		(9,801)		(20,537)		(20,202)	
Grants and incentives	(4,576)		(3,310)		(7,951)		(6,585)	
Other (income) expense	1,970		(32,156)		(1,624)		(30,627)	
Total other (income)	(13,385)		(45,267)		(30,112)		(57,414)	
Net loss before income tax	(38,004)		(48,187)		(86,151)		(90,934)	
Income tax recovery	(7,476)		(11,257)		(15,513)		(13,394)	
Net loss	\$ (30,528)	\$	(36,930)	\$	(70,638)	\$	(77,540)	
Foreign currency translation adjustment	122		(257)		(508)		(353)	
Comprehensive loss	\$ (30,406)	\$	(37,187)	\$	(71,146)	\$	(77,893)	
Net loss per share								
Basic	\$ (0.11)	Ş S	(0.13)	\$ \$	(0.24)	\$ \$	(0.26)	
Diluted	\$ (0.11)	\$	(0.13)	\$	(0.24)	\$	(0.26)	
Weighted-average common shares outstanding	000 005 507		004017010		000 057 001		000 467 750	
Basic	288,905,587		294,217,013		288,357,081		293,467,753	
Diluted (1) Exclusive of depreciation, amortization, and impairment	288,905,587		294,217,013		288,357,081		293,467,753	

(1) Exclusive of depreciation, amortization, and impairment

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AbCellera Biologics Inc. Condensed Consolidated Balance Sheet (All figures in U.S. dollars. Amounts are expressed in thousands except share data.) (Unaudited)

	December 31, 2023	June 30, 2024
Assets		
Current assets:	A 100 000	0 140 010
Cash and cash equivalents	\$ 133,320 627,265	\$ 148,312 522.044
Marketable securities	,	- /-
Total cash, cash equivalents, and marketable securities Accounts and accrued receivable	760,585 30.590	670,356 36.143
Restricted cash	25.000	25.000
Other current assets	55,810	40,055
Total current assets	871,985	771,554
Long-term assets:	007.606	010.000
Property and equipment, net Intangible assets, net	287,696 120.425	318,882 85.661
intaligne assets, het Goodwill	47.806	47.806
Investments in equity accounted investees	65,938	76,064
Other long-term assets	94,244	112,514
Total long-term assets	616,109	640,927
Total assets	\$1,488,094	\$1,412,481
Liabilities and shareholders' equity		
Current liabilities:		
Accounts payable and other current liabilities	\$ 49,580	\$ 43,952
Contingent consideration payable	50,475	20,027
Deferred revenue	18,958	6,401
Total current liabilities	119,013	70,380
Long-term liabilities: Operating lease liability	71.222	66.451
Operating lease industry Deferred revenue	8.195	7.970
Deferred government contributions	95,915	124,186
Contingent consideration payable	4,913	4,441
Deferred tax liability	30,612 5,906	21,737 6,348
Other long-term liabilities	216,763	231,133
Total long-term liabilities	· · · · · · · · · · · · · · · · · · ·	
Total liabilities	335,776	301,513
Commitments and contingencies		
Shareholders' equity: Common shares: no par value, unlimited authorized shares at December 31, 2023 and June 30, 2024; 290,824,970 and		
294,665,532 shares issued and outstanding at December 31, 2023 and June 30, 2024, respectively	753,199	769,966
Additional paid-in capital	121,052	140,828
Accumulated other comprehensive loss	(1,720) 279,787	(2,073) 202,247
Accumulated earnings		
Total shareholders' equity	1,152,318	1,110,968
Total liabilities and shareholders' equity	\$1,488,094	\$1,412,481
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AbCellera Biologics Inc. Condensed Consolidated Statement of Cash Flows (Expressed in thousands of U.S. dollars.) (Unaudited)

	S	Six months ended June 30,			
		2023		2024	
Cash flows from operating activities:					
Net loss	\$	(70,638)	\$	(77,540)	
Cash flows from operating activities:					
Depreciation of property and equipment		5,810		6,603	
Amortization and impairment of intangible assets		5,314		34,763	
Amortization of operating lease right-of-use assets		3,252		3,437	
Stock-based compensation		31,873		35,191	
Fair value gain on contingent consideration		_		(30,920)	
Other		(4,429)		(30,920) (8,193)	
Changes in operating assets and liabilities:		()			
Changes in operating assets and liabilities: Research fees and grants receivable		(24,269)		(34,434)	
Accrued royalties receivable		9,260			

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Income taxes payable (receivable)		22,884		(5,953)
Accounts payable and accrued liabilities		(2,827)		(130)
Deferred revenue		(4,870)		(12,782)
Accrued royalties payable		(16,253)		_
Deferred grant income		25,566		19,757
Other assets		(4,833)		(1,473)
Net cash used in operating activities		(24,160)		(71,674)
Cash flows from investing activities: Purchases of property and equipment Purchase of marketable securities				
Purchases of property and equipment		(42,185)		(44,250)
Purchase of marketable securities		(528,891)		(426,007)
Proceeds from marketable securities		422,814		539,385
Receipt of grant funding		7,693		19,750
Long-term investments and other assets		(36,757)		3,950
Investment in equity accounted investees		(6,673)		(10,820)
Net cash provided by (used in) investing activities		(183,999)		82,008
Cash flows from financing activities: Payment of liability for in-licensing agreement and other Proceeds from long-term liabilities				
Payment of liability for in-licensing agreement and other		(863)		(368)
Próceeds from long-term liabilities		` _′		4,497
Proceeds from exercise of stock options		824		1,353
Net cash provided by (used in) financing activities		(39)		5,482
Effect of exchange rate changes on cash and cash equivalents Increase (decrease) in cash and cash equivalents		584		(824)
Increase (decrease) in cash and cash equivalents		(207,614)		14,992
Cash and cash equivalents and restricted cash, beginning of period		414,651		160,610
Cash and cash equivalents and restricted cash, end of period	\$	207,037	\$	175,602
Restricted cash included in other assets		2,290		2,290
Total cash, cash equivalents, and restricted cash shown on the balance sheet	\$	204.747	Ś	173,312
Supplemental disclosure of non-cash investing and financing activities	·	,	,	-,-
Property and equipment in accounts payable Right-of-use assets obtained in exchange for operating lease obligation		11,718		15,944
Right-of-use assets obtained in exchange for operating lease obligation		2,945		452

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