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NEWS RELEASE

AbCellera Reports Q1 2025 Business Results

2025-05-08

VANCOUVER, British Columbia--(BUSINESS WIRE)-- AbCellera (Nasdaq: ABCL) today announced financial results for the first quarter of 2025. All financial information in this press release is reported in U.S. dollars, unless otherwise indicated.

"After completion of a successful first quarter, we are excited to introduce ABCL635 as a potential first-in-class antibody for the non-hormonal treatment of vasomotor symptoms (hot flashes) associated with menopause. ABCL635 is positioned as a next-generation neurokinin 3 receptor (NK3R) antagonist with an improved safety profile and convenient dosing regimen. If successful, we believe it has the potential to be a highly differentiated product in a large and established market," said Carl Hansen, Ph.D., founder and CEO of AbCellera. "We ended the quarter with over \$800 million in available liquidity to execute on our strategy and anticipate starting Phase 1 clinical trials for both ABCL 635 and ABCL 575 in the second half of 2025."

Q1 2025 Business Summary

- Earned \$4.2 million in total revenue.
- Generated a net loss of \$45.6 million, compared to net loss of \$40.6 million in 2024.
- Reached a cumulative total of 97 partner-initiated program starts with downstreams.
- Maintained a cumulative total of 16 molecules to have reached the clinic.

Key Business Metrics

Cumulative Metrics	March 31, 2024	March 31, 2025	Change %
Partner-initiated program starts with downstreams	90	97	8%
Molecules in the clinic	13	16	23%

AbCellera started discovery on an additional partner-initiated program with downstreams to reach a cumulative total of 97 partner-initiated program starts with downstreams in Q1 2025 (up from 90 on March 31, 2024).

AbCellera's partners have advanced a cumulative total of 16 molecules into the clinic (up from 13 on March 31, 2024).

Discussion of Q1 2025 Financial Results

- Revenue Total revenue was \$4.2 million, compared to \$10.0 million in Q1 2024. In both periods, the majority of revenues were research fees generated by our partnerships.
- Research & Development (R&D) Expenses R&D expenses were \$42.5 million, compared to \$39.3 million in Q1 2024, reflecting growing investments in internal programs.
- Sales & Marketing (S&M) Expenses S&M expenses were \$2.8 million, compared to \$3.4 million in Q1 2024.
- General & Administrative (G&A) Expenses G&A expenses were \$16.2 million, compared to \$17.4 million in Q1 2024.
- Net Loss Net loss of \$45.6 million, or \$(0.15) per share on a basic and diluted basis, compared to net loss of \$40.6 million, or \$(0.14) per share on a basic and diluted basis, in Q1 2024.
- Liquidity –\$633 million of total cash, cash equivalents, and marketable securities and approximately \$178 million in available non-dilutive government funding, bringing total available liquidity to approximately \$810 million to execute on AbCellera's strategy.

Conference Call and Webcast

AbCellera will host a conference call and live webcast to discuss these results today at 2:00 p.m. Pacific Time (5:00 p.m. Eastern Time).

The live webcast of the earnings conference call can be accessed on the Events and Presentations section of AbCellera's Investor Relations website. A replay of the webcast will be available through the same link following the conference call.

About AbCellera Biologics Inc.

AbCellera (Nasdaq: ABCL) discovers and develops antibody medicines for indications across therapeutic areas including cancer, metabolic and endocrine conditions, and autoimmune disorders. AbCellera integrates technology, data science, infrastructure, and interdisciplinary teams to solve the most challenging antibody discovery problems. AbCellera is focused on advancing an internal pipeline of first-in-class and best-in-class programs and collaborating on innovative drug development programs with partners. For more information, please visit

www.abcellera.com

Definition of Key Business Metrics

We regularly review the following key business metrics to evaluate our business, measure our performance, identify trends affecting our business, formulate financial projections, and make strategic decisions. We believe that the following metrics are important to understand our current business. These metrics may change or may be substituted for additional or different metrics as our business develops.

Partner-initiated program starts with downstreams represent the number of unique partner-initiated programs where we stand to participate financially in downstream success for which we have commenced the discovery effort. The discovery effort commences on the later of (i) the day on which we receive sufficient reagents to start discovery of antibodies against a target and (ii) the day on which the kick-off meeting for the program is held. We view this metric as an indication of the selection and initiation of projects by our partners and the resulting potential for near-term payments. Cumulatively, partner-initiated program starts with downstream participation indicate our total opportunities to earn downstream revenue from milestone fees and royalties (or royalty equivalents) in the mid- to long-term.

Molecules in the clinic represent the count of unique molecules for which an Investigational New Drug, or IND, New Animal Drug, or equivalent under other regulatory regimes, application has reached "open" status or has otherwise been approved based on an antibody that was discovered either by us or by a partner using licensed AbCellera technology. Where the date of such application approval is not known to us, the date of the first public announcement of a clinical trial will be used for the purpose of this metric. We view this metric as an indication of our near- and mid-term potential revenue from milestone fees and potential royalty payments in the long term.

AbCellera Forward-Looking Statements

This press release contains forward-looking statements, including statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The forward-looking statements are based on management's current beliefs and assumptions and on information currently available to management. All statements contained in this release other than statements of historical fact are forward-looking statements, including statements regarding our ability to develop, commercialize and achieve market acceptance of our current and planned products and services, our research and development efforts, and other matters regarding our business strategies, use of capital, results of operations and financial position, and plans and objectives for future operations.

In some cases, you can identify forward-looking statements by the words "may," "will," "could," "would," "should," "expect," "intend," "plan," "anticipate," "believe," "estimate," "predict," "project," "potential," "continue," "ongoing" or the negative of these terms or other comparable terminology, although not all forward-looking statements contain these words. These statements involve risks, uncertainties and other factors that may cause actual results, levels of activity, performance, or achievements to be materially different from the information expressed or implied by these forward-looking statements. These risks, uncertainties and other factors are described under "Risk Factors,"

"Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in the documents we file with the Securities and Exchange Commission from time to time. We caution you that forward-looking statements are based on a combination of facts and factors currently known by us and our projections of the future, about which we cannot be certain. As a result, the forward-looking statements may not prove to be accurate. The forward-looking statements in this press release represent our views as of the date hereof. We undertake no obligation to update any forward-looking statements for any reason, except as required by law.

AbCellera Biologics Inc. Condensed Consolidated Statements of Loss and Comprehensive Loss (All figures in U.S. dollars. Amounts are expressed in thousands except share and per share data.) (Unaudited) Three months ended March 31,

	,	Three months ended March 31,		
		2024	2025	
Revenue:	<u> </u>			
Research fees	\$	9,774	\$	4,068
Licensing revenue		180		167
Total revenue		9,954		4,235
Operating expenses:		20.007		40.406
Research and development(1) Sales and marketing(1)		39,287 3,365		42,496 2,842
General and administrative(1)		17,352		2,04Z 16,226
Depreciation and amortization		4,844		16,226 5,331
	<u></u>	64,848		66,895
Total operating expenses Loss from operations		(54,894)		(62,660)
Other (income) expense:		(34,094)		(02,000)
Interest income		(10,401)		(8,051)
Grants and incentives		(3,275)		(4.153)
Other		1,529		2,528
Total other income		(12,147)		(9,676)
Net loss before income tax		(42,747)	•	(52,984)
Income tax recovery		(2,137)		(7,363)
Net loss	Š	(40,610)	Ŝ	(45,621)
Foreign currency translation adjustment	'	(96)		(2,620)
Comprehensive loss	\$	(40,706)	\$	(48,241)
Net loss per share				
Basic	\$	(0.14)	\$	(0.15)
Diluted	\$	(0.14)	\$	(0.15)
Weighted-average common shares outstanding				
Basic		292,723,901		297,692,663
Diluted		292,723,901		297,692,663

(1) Exclusive of depreciation and amortization

AbCellera Biologics Inc. Condensed Consolidated Balance Sheets (All figures in U.S. dollars. Amounts are expressed in thousands except share data.) (Unaudited)

Assets	(Una	audited)	December 31, 2024	Mai	rch 31, 2025
Cash and cash equivalents \$ 156,325 \$ 159,266 Marketable securities 469,289 446,000 Total cash, cash equivalents, and marketable securities 625,614 605,266 Accounts and accrued receivable 33,616 40,005 Restricted cash 25,000 25,000 Other current assets 751,370 764,978 Long-term assets 751,370 764,978 Long-term assets 340,429 347,102 Intrangible assets, net 42,113 41,192 Goodwill 47,800 47,800 Investments in equity accounted investees 82,297 81,567 Other long-term assets 609,183 579,230 Total long-term assets 609,183 579,230 Total assets 809,183 579,230 Total corrent liabilities 8,807 8,771 Current liabilities 8,807 8,771 Contingent consideration payable 8,087 8,771 Deferred revenue 13,521 18,785 Total current liabilities 60,743	Assets				
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Total liabilities and shareholders' equity \(\frac{\sqrt{1,360,553}}{\sqrt{208}} \)	Total shareholders' equity		, ,	_	<u> </u>
	Total liabilities and shareholders' equity	\$	1,360,553	\$	1,344,208

AbCellera Biologics Inc. Condensed Consolidated Statement of Cash Flows (Expressed in thousands of U.S. dollars.) (Unaudited)

(ondat	arcou)	Three months ended March 31,		
		2024		2025
Cash flows from operating activities:				
Net loss	\$	(40,610)	\$	(45,621)
Cash flows from operating activities:		0.455		4.400
Depreciation of property and equipment		3,155		4,409
Amortization of intangible assets Amortization of operating lease right-of-use assets		1,689 1,922		922 1.274
Stock-based compensation		17,409		14,786
Fair value gain on contingent consideration and other		1,707		2,213
Changes in operating assets and liabilities:		1,7 07		2,210
Research fees and grants receivable		(18,576)		(1,133)
Income taxes payable		(3,182)		(4,408)
Accounts payable and accrued liabilities		(4,878)		(3,409)
Deferred revenue		(8,017)		13,313
Deferred grant income		11,278		(1,220)
Other assets		(3,605)		7,320
Net cash used in operating activities		(41,708)		(11,554)
Cash flows from investing activities:	_			
Purchases of property and equipment Purchase of marketable securities		(24,140)		(10,636)
		(249,371)		(164,990)
Proceeds from marketable securities		306,545		190,027
Receipt of grant funding		7,168		1,018
Long-term investments and other assets		(4,385)		(5,601)
Investment in equity accounted investees		(5,907)		(1,883)
Net cash provided by investing activities		29,910		7,935
Cash flows from financing activities:				
Payment of liability for in-licensing agreement and other		(185)		(178)
Proceeds from long-term liabilities and exercise of stock options		3,016		6,148
Net cash provided by financing activities		2,831		5,970
Effect of exchange rate changes on cash and cash equivalents		(781)		590
Increase (decrease) in cash and cash equivalents		(9,748)		2,941
Cash and cash equivalents and restricted cash, beginning of period		160,610		183,615
Cash and cash equivalents and restricted cash, end of period	\$	150,862	\$	186,556
Restricted cash included in other assets		2,290		2,290
Total cash, cash equivalents, and restricted cash shown on the balance sheet	\$	148,572	\$	184,266
Supplemental disclosure of non-cash investing and financing activities				
Property and equipment in accounts payable		18,654		10,960
Right-of-use assets obtained in exchange for operating lease obligation		107		3,361
				,

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Partnering: Murray McCutcheon, Ph.D.; partnering@abcellera.com, +1(604)559-9005

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Source: AbCellera Biologics Inc.