PotlatchDeltic



Q2 2018 Earnings

July 31, 2018



Forward-Looking Statements & Non-GAAP Measures

FORWARD-LOOKING STATEMENTS

This presentation contains certain forward-looking statements within the meaning of the Private Litigation Reform Act of 1995 as amended, including without limitation, our expectations regarding housing demand; strong repair and remodel market; restricted Canadian lumber supply; transportation shortage; high capacity utilization of lumber mills; lumber shipments in the second half of 2018; increased production run rate at legacy Deltic mills; future company performance; the direction of our business markets; business conditions, pricing, earnings in our Resource, Wood Products and Real Estate segments in the third quarter of 2018; company earnings in the third quarter of 2018; harvest volumes in the third quarter of 2018; percentage of total harvest that will occur in the North and South and the percentage of sawlogs to be harvested in the North and the South in the third quarter of 2018; expected sawlog pricing; lumber shipments in the third quarter of 2018 and for the year; expected lumber pricing; real estate sales, average sales prices and land basis in the third quarter of 2018; capital projects and capital expenditures in 2018; corporate expenses in the third quarter of 2018; tax rate for the third quarter of 2018; debt maturities; interest expense in the third quarter of 2018; the proposed impact of the merger on the company's financial results, annual run-rate synergies of $40 million by the end of 2018 and $50 million by the end of 2019; completion of headcount rationalization by year-end, the estimated distribution of Deltic's accumulated earnings and profits in the fourth quarter of 2018; dividend payout ratio of approximately 50% of cash available for distribution; estimated total sales of up to 40,000 acres in Minnesota over 5 years; the integration of Deltic's operations and completion of land stratification processing in 2018. You should carefully read forward-looking statements, including statements that contain these words, because they discuss the future expectations or state other "forward-looking" information about Potlatch. A number of important factors could cause actual results or events to differ materially from those indicated by such forward-looking statements, many of which are beyond PotlatchDeltic's control; the U.S. housing market, changes in timberland values; changes in timber harvest levels on the company's lands; changes in timber prices; changes in policy regarding governmental timber sales; availability of logging contractors and shipping capacity; changes in the United States and international economies; changes in interest rates; changes in the level of construction activity; changes in Asia demand; changes in tariffs, quotas and trade agreements involving wood products; currency fluctuation; changes in demand for our products; changes in production and production capacity in the forest products industry; competitive pricing pressures for our products; unanticipated manufacturing disruptions; changes in general and industry-specific environmental laws and regulations; unforeseen environmental liabilities or expenditures; weather conditions; restrictions on harvesting due to fire danger; changes in raw material, fuel and other costs; changes in share price; the successful execution of the company's strategic plans; the possibility that any of the anticipated benefits of the merger will not be realized or will not be realized within the expected time period; the risk that integration of Deltic's operations with those of Potlatch will be materially delayed or will be more costly or difficult than expected; the effect of the merger on customer relationships and operating results (including, without limitation, difficulties in maintaining relationships with employees or customers); the estimation of Deltic's accumulated earnings and profits is preliminary and may change with further due diligence; and the other factors described in the company's Annual Report on Form 10-K and in the company's other filings with the SEC. Potlatch assumes no obligation to update the information in this communication, except as otherwise required by law. Readers are cautioned not to place undue reliance on these forward-looking statements, all of which speak only as of the date hereof.

NON-GAAP MEASURES

This presentation includes non-GAAP financial information. A reconciliation of those numbers to U.S. GAAP is included in this presentation, which is available on the company's website at www.potlatchcorp.com..



Key Highlights – Q2 2018

Financial Performance

- **Adjusted EBITDDA**[(1)] **margin** of 35.1%
  - Adjusted EBITDDA of $94.2 million in Q2 2018
- **Synergies:**
  - June 30, 2018 run rate of $40 million after-tax cash
  - Target $40 million run rate end 2018
  - Target $50 million run rate in 2019
- **Tax Cut and Jobs Act:** TRS[(2)] blended federal and state effective tax rate reduced from 39% to 26%

Strategy

- **Strong lumber fundamentals**
  - Housing demand improving
  - Restricted Canadian supply
  - High capacity utilization
  - Transportation constraints
- **Integrated model is a benefit**
  - Net log buyer in South
  - Low southern sawlog prices = high lumber margins
- **Northern Resource** contribution benefits from indexing Idaho sawlogs to lumber prices and from cedar sawlogs
- **Real Estate:**
  - Rural - maximize land value through land stratification
  - Development – preparing two new phases at Chenal

Capital Allocation

- **Closed Deltic merger** on Feb 20, 2018
  - Issued 22 million shares @ $52/share
  - $250 million special distribution in Q4 2018
- **Dividend:**
  - Payout ratio ≈ 50%[(3)]
  - Dividend increased to $1.60 per share in Q4 2017
- **Debt:**
  - Undrawn $380 million revolver
  - S&P upgrade to BBB- (investment grade)
  - Now investment grade with both Moody's and S&P
  - Net debt to enterprise value 17.1%

Note: (1) Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation. Adjusted EBITDDA margin is Adjusted EBITDDA divided by revenues.
(2) Taxable REIT Subsidiary, which includes our Wood Products and Real Estate businesses.
(3) Payout ratio is based on estimated 2018 Cash Available for Distribution (CAD). CAD is a non-GAAP measure. See appendix for definition.

Q2 2018 Consolidated Results

Adjusted EBITDDA – Q1 2018 to Q2 2018 Variance
($ in millions)



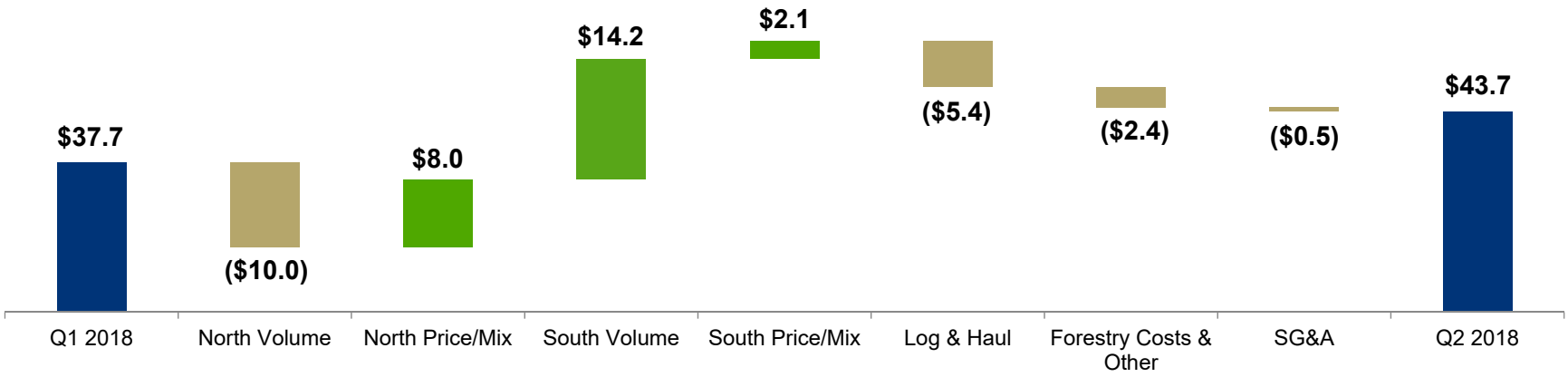
Key Consolidated Highlights:

- Adjusted EBITDDA increased $29.5 million from Q1 2018 levels
- Higher Deltic harvest volume and stronger Northern sawlog prices more than offset seasonally lower Northern harvest volume
- Record lumber prices and higher shipment volumes from Deltic mills drove increased Wood Products EBITDDA
- Real Estate sold more than double the rural acres than Q1 2018
- Corporate affected by increase in bonus accrual rate to reflect year-to-date results

Note: Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation.

Q2 2018 Resource Results

Adjusted Segment EBITDDA – Q1 2018 to Q2 2018 Variance
($ in millions)



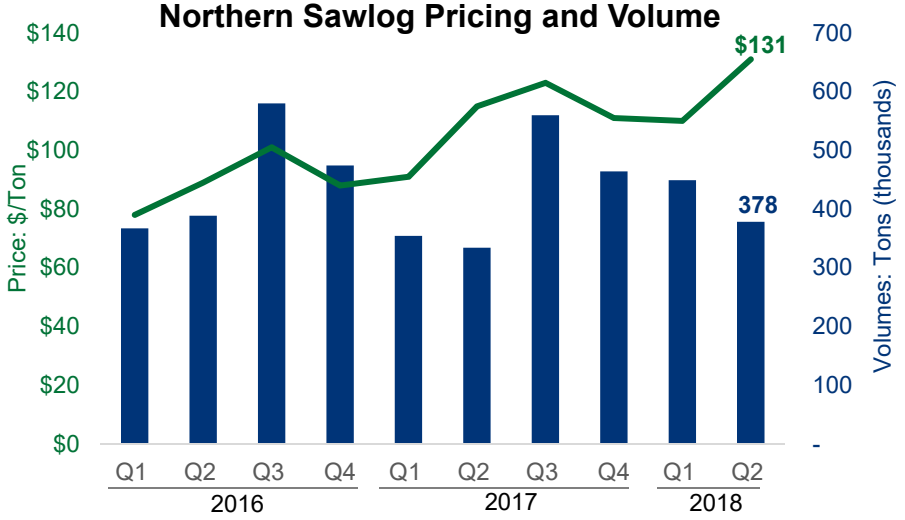
Key Resource Highlights:

- Segment Adjusted EBITDDA increased $6.0 million from Q1 2018 levels
- Northern harvest volume declined seasonally due to spring break up
- Northern sawlog prices increased 19%, reflecting higher lumber prices on indexed volume and seasonally lighter logs
- Southern harvest volume increase reflects first full quarter of Deltic activity
- Net decrease due to log & haul results from change in harvest volumes

Note: Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation.

Q2 2018 Resource Results
Northern Region

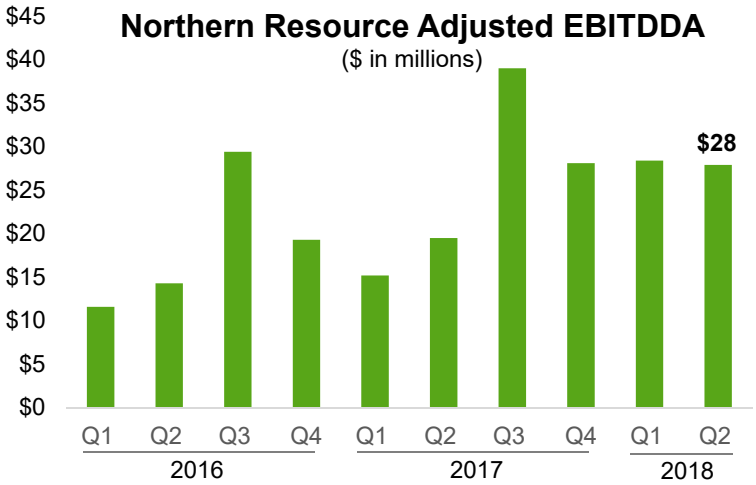
Northern Sawlog Pricing and Volume



Northern Pulpwood Pricing and Volume



Northern Resource Adjusted EBITDDA



Q1 2018 vs Q2 2018

Northern Resource - Key Results

($ in millions)	Q1 2018	Q2 2018	Change
Northern Revenues	$ 51.7	$ 51.2	$ (0.5)
Adjusted Northern EBITDDA	$ 28.3	$ 27.9	$ (0.4)
Margin (%)	54.7%	54.5%	-0.2%
Northern sawlog harvest volume ('000 tons)	449	378	(71)
Northern sawlog price ($ / ton)	$ 110	$ 131	$ 21
Northern pulpwood harvest volume ('000 tons)	45	31	(14)
Northern pulpwood price ($ / ton)	$ 39	$ 41	$ 2

Note: Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation.
Volumes include tonnage harvested from company-owned fee land, while pricing data includes revenue generated from both company-owned fee land and non-fee stumpage purchased from third parties.



Q2 2018 Resource Results
Southern Region

Southern Sawlog Pricing and Volume

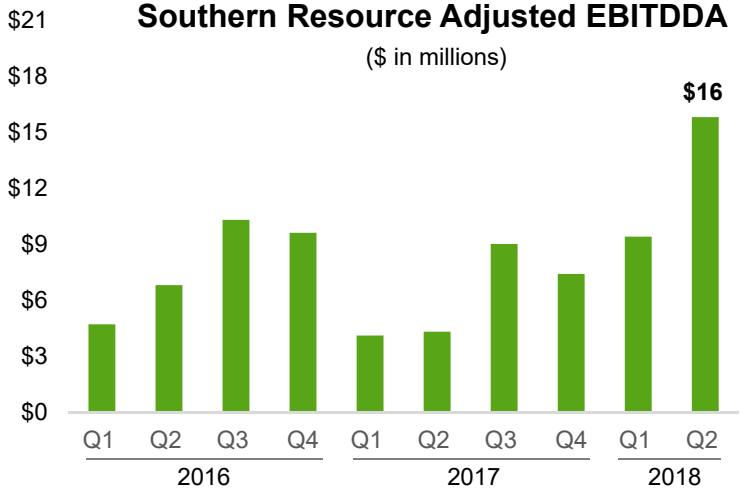


Southern Pulpwood Pricing and Volume



Southern Resource Adjusted EBITDDA

($ in millions)



Q1 2018 vs Q2 2018

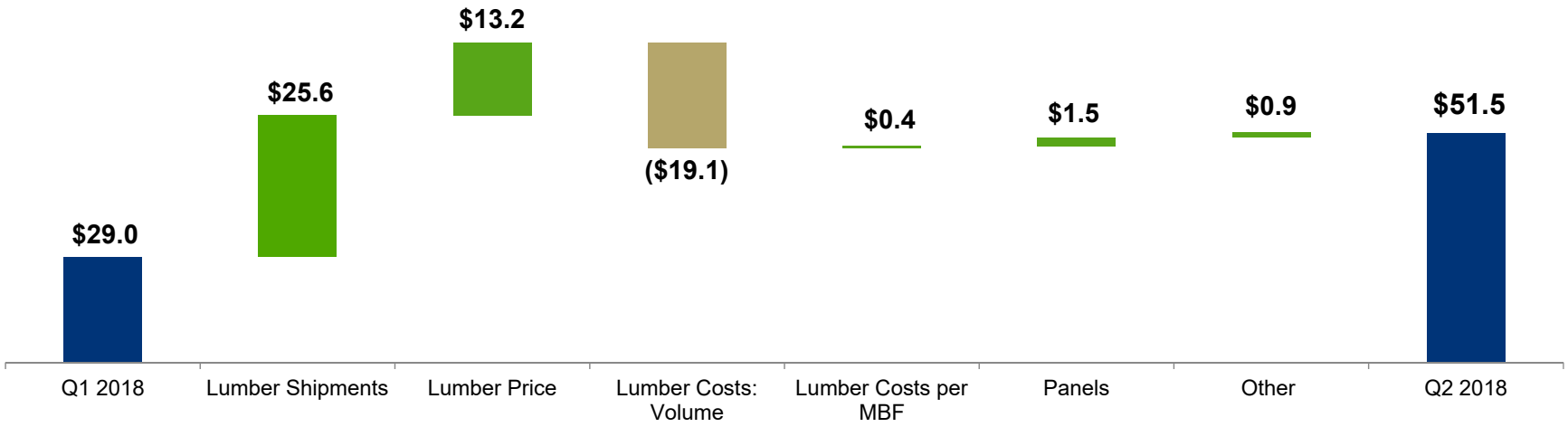
Southern Resource - Key Results

($ in millions)	Q1 2018	Q2 2018	Change
Southern Revenues	$ 24.8	$ 41.3	$ 16.5
Adjusted Southern EBITDDA	$ 9.4	$ 15.8	$ 6.4
Margin (%)	37.8%	38.3%	0.5%
Southern sawlog harvest volume ('000 tons)	350	580	230
Southern sawlog price ($ / ton)	$ 40	$ 43	$ 3
Southern pulpwood harvest volume ('000 tons)	299	440	141
Southern pulpwood price ($ / ton)	$ 30	$ 31	$ 1

Note: Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation.
Volumes include tonnage harvested from company-owned fee land, while pricing data includes revenue generated from both company-owned fee land and non-fee stumpage purchased from third parties.

Q2 2018 Wood Products Results

Adjusted Segment EBITDDA – Q1 2018 to Q2 2018 Variance
($ in millions)



Key Wood Products Highlights:

- Segment Adjusted EBITDDA increased $22.5 million from Q1 2018 levels
- Lumber shipments increased 55 MMBF; reflects first full quarter of Deltic activity
- Lumber prices increased 11% and reached record levels early June
- Shipped 16 MMBF less lumber than planned due to transportation challenges; expect to make up shortfall H2 2018

Note: Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation.

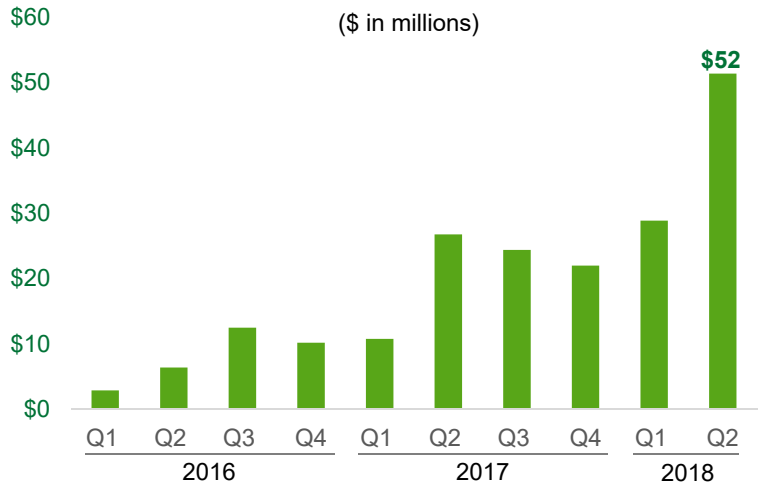
Q2 2018 Wood Products Results

Lumber Pricing and Shipments



Wood Products Adjusted EBITDDA[(1)]

($ in millions)



Q1 2018 vs Q2 2018

Wood Products - Key Results

($ in millions)	Q1 2018	Q2 2018	Change
Segment Revenues	$ 139.8	$ 193.6	$ 53.8
Adjusted Segment EBITDDA	$ 29.0	$ 51.5	$ 22.5
Margin (%)	20.7%	26.6%	5.9%
Lumber shipment volume (MMBF)	204	259	55
Lumber price ($ / MBF)	$ 465	$ 517	$ 52

Note: Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation.

(1) Excludes gain of $3.3 million in Q2 2017, a loss of $2.1 million in Q3 2017 and a loss of $0.1 million in Q4 2017 on lumber price swap.

Q2 2018 Real Estate Results

Adjusted Segment EBITDDA – Q1 2018 to Q2 2018 Variance
($ in millions)



Key Real Estate Highlights:

- Segment Adjusted EBITDDA increased $4.3 million from Q1 2018 levels

Real Estate - Rural:

- Sold 11,571 acres – 41 transactions
- Average rural price $1,095/acre
- 10% HBU / 20% Recreation / 70 % Non-Strategic
- EBITDDA contribution = $11.1 million

Real Estate - Development:

- Sold 13 lots at average $74,000/lot
- Preparing mix of two residential phases at Chenal for sale in H2 2018 – total 116 lots under development
- No commercial sales; commercial interest increasing with higher rooftop density

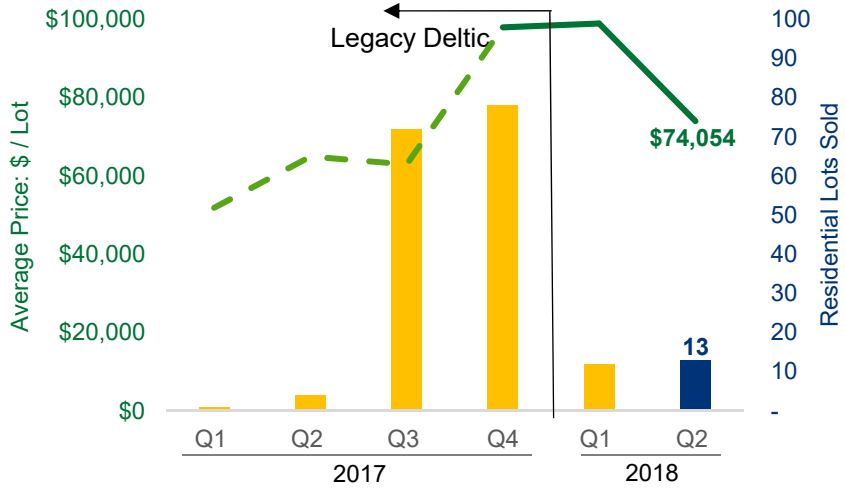
Note: Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation.

Q2 2018 Real Estate Results

Rural - Acres Sold and Avg. Price

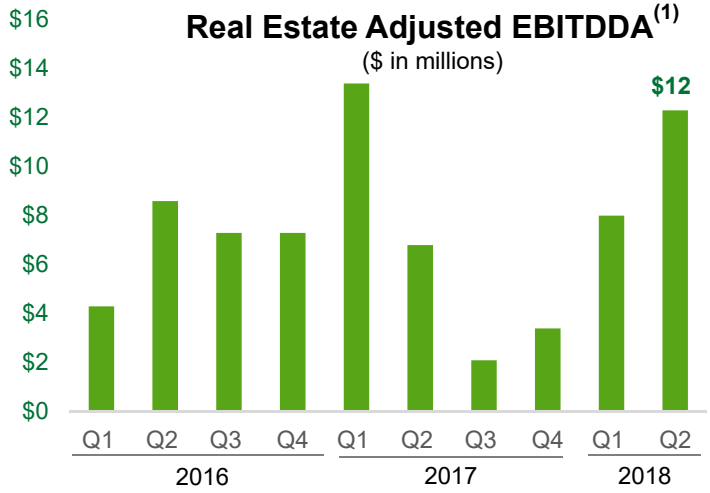


Development – Lots Sold and Avg. Price



Real Estate Adjusted EBITDDA[(1)]

($ in millions)



Q1 2018 vs Q2 2018

($ in millions)	Q1 2018	Q2 2018
Segment Revenues	$ 10.6	$ 16.4
Adjusted Segment EBITDDA	$ 8.0	$ 12.3
Margin (%)	75.5%	75.0%
Rural acres sold	6,144	11,571
Price ($ / acre)	$ 1,438	$ 1,095
Residential lots sold	12	13
Price ($ / lot)	$ 98,975	$ 74,054

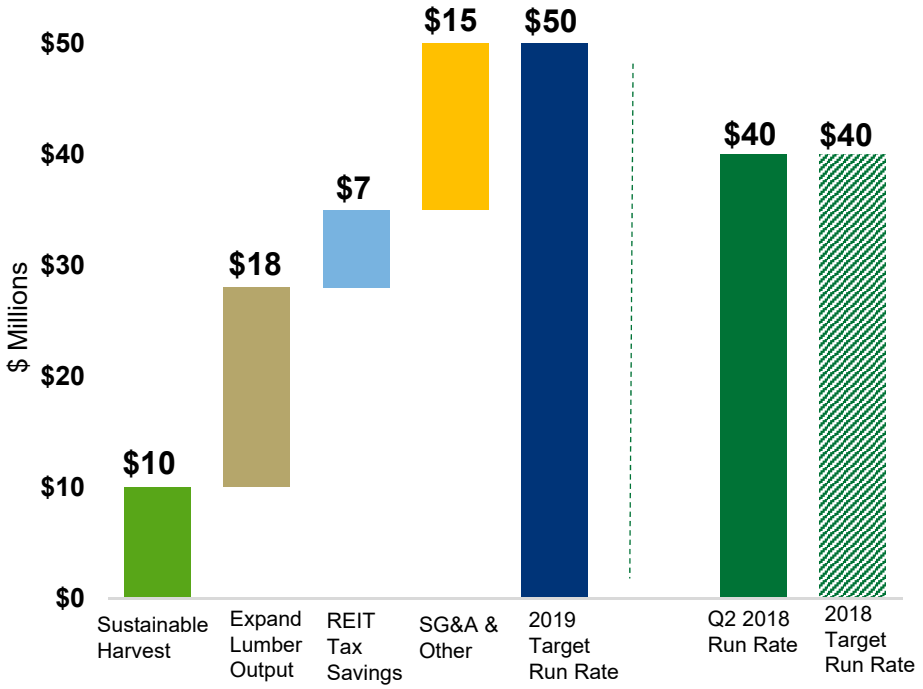
Residential Lots Sold by Price Ranges

	Up to $80K	$80k to $100k	$100k to $150K	$150k +
Q1	9	0	1	2
Q2	11	0	1	1

Note: Adjusted EBITDDA is a non-GAAP measure. See appendix for definition and reconciliation.
(1) Excludes loss of $48.5 million in Q2 2016 on central Idaho timberland sale.

Synergies & Operational Efficiencies

After-Tax Annual Cash Synergies Goal $50 Million

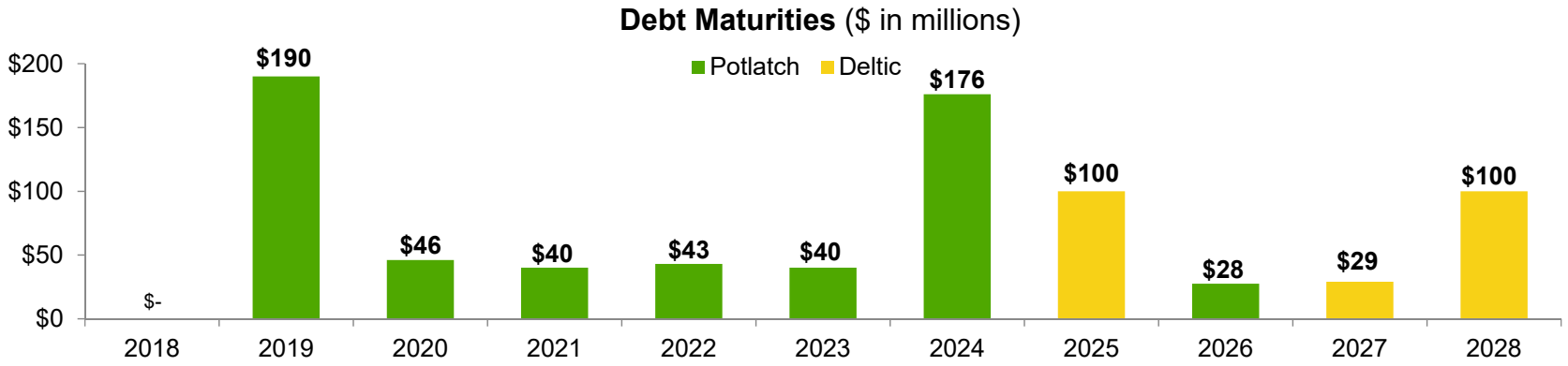


Synergy	Q2 2018 Run Rate ($ millions)	$50 Million Synergy Target: Achieved	$50 Million Synergy Target: On-Track
Sustainable Harvest Successful harvest ramp-up	$ 10	✓	
Expand Lumber Output Waldo kiln conversion completed in April, 2018 – lumber production gains from additional drying capacity Two full shift capability at Waldo and Ola	$ 13		✓
REIT Tax Savings Deltic assets taxed as REIT effective with merger close	$ 7	✓	
SG&A & Other CAD Improvements System and personnel integration underway along with a number of small operational improvements	$ 10		✓

Achieved 2018 synergy target run rate: $40 million

Q2 2018 run rate: $40 million

Favorable Capital Structure



Unaudited, $ in millions	PotlatchDeltic June 30, 2018
Market capitalization [1]	$ 3,191
Net debt	657
Enterprise value	$ 3,848
Cash and cash equivalents	$ 126
Revolver availability	$ 379
Net debt to enterprise value [2]	17.1%
EBITDDA leverage [3]	3.0%
Weighted average cost of debt, after tax [4]	4.1%
Dividend yield [5]	3.1%

Key Highlights:

- No maturities until November 2019
- Closed new $380 million revolver February 2018
  - Maturity: April 2023
  - Accordion: $420 million
- S&P upgrade to BBB- in July 2018
- Now investment grade rated by Moody's and S&P

Note:
(1) Market capitalization based on closing stock price of $50.85 on June 29, 2018.
(2) Net debt to enterprise value is a non-GAAP measure. See appendix for definition.
(3) EBITDDA leverage is a non-GAAP measure for the trailling twelve months ended June 30, 2018. See appendix for definition.
(4) Weighted average cost of debt excludes amortization of deferred issuance costs and credit facility fees.
(5) Based on the closing stock price as of June 29, 2018.



Q3 2018 Outlook

RESOURCE

Harvest volume	1.6 - 1.8 million tons
Geographic harvest	Two thirds of volume in South
Sawlog mix	North: sawlogs ~ 90% of volume
	South: sawlogs ~ 50% of volume
Sawlog pricing	North: ↑ lumber indexed
	South: ↑ more hardwood

WOOD PRODUCTS

Lumber shipments	280 - 300 million board feet
Lumber prices	slightly lower

REAL ESTATE

Rural land sales	> 3,000 acres, average price $2,400/acre
Rural land basis	~ 30%

OTHER

Corporate	~ $11 million
Interest expense	~ $10 million
Consolidated tax rate	~ 15 - 20%

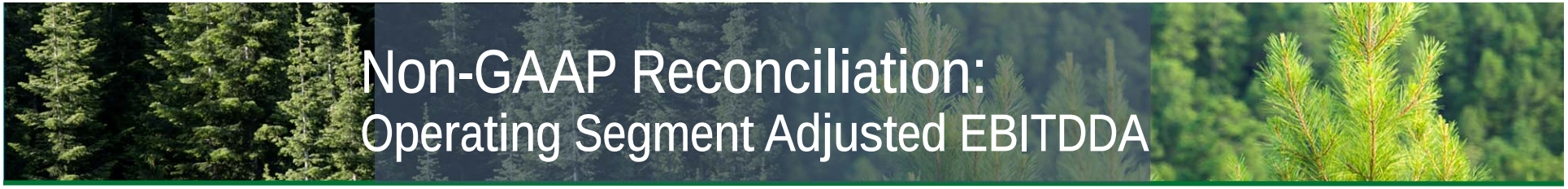

Appendix



Total Company Summary

	2017				2018		2017	2018
	Q1	Q2	Q3	Q4	Q1	Q2	YTD	YTD
Operating income:								
Resource	$ 14.9	$ 19.6	$ 41.8	$ 29.9	$ 29.0	$ 29.1	$ 34.5	$ 58.1
Wood Products[(1)]	9.0	24.9	19.5	19.7	25.6	45.5	33.9	71.1
Real Estate	8.7	5.7	1.4	2.8	4.3	9.3	14.4	13.6
Eliminations	1.1	1.0	(3.1)	(1.7)	(1.1)	(2.0)	2.1	(3.1)
Total operating income	33.7	51.2	59.6	50.7	57.8	81.9	84.9	139.7
Corporate[(2)]	(7.9)	(9.1)	(14.2)	(12.1)	(30.0)	(12.5)	(17.0)	(42.5)
Interest expense, net	(5.0)	(7.3)	(7.4)	(7.3)	(5.7)	(9.3)	(12.3)	(15.0)
Non-operating pension and other post-retirement benefit costs	(1.9)	(1.3)	(1.6)	(1.6)	(1.8)	(2.0)	(3.2)	(3.8)
Income (loss) before taxes	18.9	33.5	36.4	29.7	20.3	58.1	52.4	78.4
Income taxes[(3)]	(2.0)	(9.2)	(2.7)	(18.1)	(5.7)	(12.0)	(11.2)	(17.7)
Net income (GAAP)	**$ 16.9**	**$ 24.3**	**$ 33.7**	**$ 11.6**	**$ 14.6**	**$ 46.1**	**$ 41.2**	**$ 60.7**
Diluted EPS (GAAP)	**$ 0.41**	**$ 0.59**	**$ 0.82**	**$ 0.28**	**$ 0.29**	**$ 0.73**	**$ 1.00**	**$ 1.06**
Distributions per share	**$ 0.375**	**$ 0.375**	**$ 0.375**	**$ 0.40**	**$ 0.40**	**$ 0.40**	**$ 0.75**	**$ 0.80**

(1) Includes gain of $3.3 million Q2 2017, loss of $2.1 million Q3 2017 and loss of $0.1 million in Q4 2017 on lumber price swap.
(2) Includes environmental charges for Avery Landing of $5 million Q3 2017 and Deltic merger related costs $3.4 million Q4 2017, $19.4 million Q1 2018, $1.0 million Q 2018.
(3) Includes charge of $10.7 million Q4 2017 related to tax legislation.



Non-GAAP Reconciliation:
Operating Segment Adjusted EBITDDA

	2017 Q1	2017 Q2	2017 Q3	2017 Q4	2018 Q1	2018 Q2	2017 YTD	2018 YTD
Resource								
Northern Operating Income	$ 13.4	$ 17.8	$ 36.8	$ 26.0	$ 26.2	$ 26.0	$ 31.2	$ 52.2
Depreciation, depletion and amortization	1.8	1.7	2.2	2.2	2.1	1.9	3.5	4.0
Northern Adjusted EBITDDA	15.2	19.5	39.0	28.2	28.3	27.9	34.7	56.2
Southern Operating Income	1.5	1.8	5.0	3.9	2.8	3.1	3.3	5.9
Depreciation, depletion and amortization	2.6	2.6	4.0	3.4	6.6	12.7	5.2	19.3
Southern Adjusted EBITDDA	4.1	4.4	9.0	7.3	9.4	15.8	8.5	25.2
Resource Adjusted EBITDDA	**$ 19.3**	**$ 23.9**	**$ 48.0**	**$ 35.5**	**$ 37.7**	**$ 43.7**	**$ 43.2**	**$ 81.4**
Wood Products								
Operating income	$ 9.0	$ 24.9	$ 19.5	$ 19.7	$ 25.6	$ 45.5	$ 33.9	$ 71.1
Depreciation, amortization, & eliminations	1.8	1.9	1.8	1.8	3.4	6.0	3.7	9.4
Loss on fixed assets	—	—	—	0.1	—	—	—	—
Lumber price swap	—	(3.3)	3.1	0.2	—	—	(3.3)	—
Wood Products Adjusted EBITDDA	**$ 10.8**	**$ 23.5**	**$ 24.4**	**$ 21.8**	**$ 29.0**	**$ 51.5**	**$ 34.3**	**$ 80.5**
Real Estate								
Operating Income (loss)	$ 8.7	$ 5.7	$ 1.4	$ 2.8	$ 4.3	$ 9.3	$ 14.4	$ 13.6
Basis of land and depreciation	4.8	1.0	0.7	0.6	3.7	3.0	5.8	6.7
Real Estate Adjusted EBITDDA	**$ 13.5**	**$ 6.7**	**$ 2.1**	**$ 3.4**	**$ 8.0**	**$ 12.3**	**$ 20.2**	**$ 20.3**
Eliminations	1.1	1.0	(3.3)	(1.7)	(1.3)	(2.0)	2.1	(3.3)
Corporate								
Corporate expense[(2)]	$ (7.9)	$ (9.1)	$ (14.2)	$ (12.1)	$ (30.0)	$ (12.5)	$ (17.0)	$ (42.5)
Depreciation and eliminations	0.1	0.1	0.2	0.1	0.2	0.2	0.2	0.4
Deltic merger-related costs	—	—	—	3.4	19.3	1.0	—	20.3
Environmental charges for Avery Landing	—	—	5.0	—	—	—	—	—
Inventory purchase price adjustment in P&L	—	—	—	—	1.8	—	—	1.8
Corporate Adjusted EBITDDA	**$ (7.8)**	**$ (9.0)**	**$ (9.0)**	**$ (8.6)**	**$ (8.7)**	**$ (11.3)**	**$ (16.8)**	**$ (20.0)**
Total Adjusted EBITDDA	**$ 36.9**	**$ 46.1**	**$ 62.2**	**$ 50.4**	**$ 64.7**	**$ 94.2**	**$ 83.0**	**$ 158.9**

(1) Lumber price swap adjusted to exclude the change in unrealized (gain) loss and include cash settlements during the period.
(2) Includes non-operating pension and other post-retirement benefit costs.

Statistics: Resource and Wood Products
(unaudited)

	2017					2018		
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Total
Resource								
Fee Volumes (tons)								
Northern Region								
Sawlog	354,104	333,926	559,580	463,978	1,711,588	448,782	377,636	826,418
Pulpwood	47,785	40,054	33,742	24,821	146,402	45,428	31,389	76,817
Stumpage	10,693	-	1,434	-	12,127	5,836	4,222	10,058
Total	412,582	373,980	594,756	488,799	1,870,117	500,046	413,247	913,293
Southern Region								
Sawlog	216,097	192,391	290,362	234,378	933,228	349,584	580,296	929,880
Pulpwood	247,999	251,167	334,399	334,660	1,168,225	298,553	439,551	738,104
Stumpage	5,674	9,782	14,024	11,671	41,151	32,332	92,988	125,320
Total	469,770	453,340	638,785	580,709	2,142,604	680,469	1,112,835	1,793,304
Total Fee Volume	882,352	827,320	1,233,541	1,069,508	4,012,721	1,180,515	1,526,082	2,706,597
Sales Price/Unit ($ per ton)								
Northern Region								
Sawlog	$ 91	$ 115	$ 123	$ 111	$ 111	$ 110	$ 131	$ 120
Pulpwood	$ 41	$ 37	$ 38	$ 37	$ 38	$ 39	$ 41	$ 40
Stumpage	$ 13	$ -	$ 7	$ -	$ 13	$ 14	$ 14	$ 14
Southern Region								
Sawlog	$ 40	$ 39	$ 46	$ 49	$ 44	$ 40	$ 43	$ 42
Pulpwood	$ 31	$ 29	$ 30	$ 30	$ 30	$ 30	$ 31	$ 30
Stumpage	$ 14	$ 15	$ 14	$ 12	$ 14	$ 12	$ 11	$ 12
Wood Products								
Lumber shipments (MBF)	167,559	189,781	195,296	184,031	736,667	204,145	259,249	463,394
Lumber sales prices ($ per MBF)	$ 387	$ 431	$ 431	$ 447	$ 425	$ 465	$ 517	$ 495

Note: Corrections were made that increased Southern sawlogs and Southern pulpwood originally reported in Q1 by 10,961 and 3,249 tons, respectively.



Statistics: Real Estate (unaudited)

	2017					2018		
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Total
Real Estate								
Rural								
Acres Sold								
HBU Development	4,628	700	628	484	6,440	1,796	1,133	2,929
Rural Real Estate	1,740	4,523	1,207	2,523	9,993	3,461	2,280	5,741
Non-Strategic Timberlands	197	186	191	-	574	887	8,158	9,045
	6,565	5,409	2,026	3,007	17,007	6,144	11,571	17,715
Revenues by Product Type (millions)								
HBU Development	$ 11.7	$ 1.8	$ 1.4	$ 1.2	$ 16.1	$ 4.3	$ 2.4	$ 6.7
Rural Real Estate	2.6	6.1	1.7	3.5	13.9	3.7	3.0	6.7
Non-Strategic Timberlands	0.2	0.2	0.2	-	0.6	0.8	7.3	8.1
	$ 14.5	$ 8.1	$ 3.3	$ 4.7	$ 30.6	$ 8.8	$ 12.7	$ 21.5
Sales Price per Acre								
HBU Development	$ 2,523	$ 2,577	$ 2,278	$ 2,526	$ 2,505	$ 2,395	$ 2,113	$ 2,286
Rural Real Estate	$ 1,510	$ 1,356	$ 1,375	$ 1,391	$ 1,394	$ 1,075	$ 1,290	$ 1,161
Non-Strategic Timberlands	$ 1,019	$ 1,074	$ 1,007	$ -	$ 1,033	$ 913	$ 899	$ 900
Transactions by Product Type								
HBU Development	18	21	14	15	68	23	11	34
Rural Real Estate	9	38	22	32	101	24	26	50
Non-Strategic Timberlands	4	5	6	-	15	5	4	9
	31	64	42	47	184	52	41	93
Development								
Residential lots								
Lots or acres sold	—	—	—	—	—	12	13	25
Average price per lot or acre	—	—	—	—	—	$ 98,975	$ 74,054	86,016
Commercial Acres								
Commercial acres sold	—	—	—	—	—	—	—	—
Average price per acres	—	—	—	—	—	—	—	—



Definitions

Adjusted EBITDDA is a non-GAAP measure and is calculated as net income (loss) adjusted for interest expense, provision (benefit) for income taxes, depletion, depreciation and amortization, basis of real estate sold, non-operating pension and other post-retirement benefit costs, gains and losses on disposition of fixed assets, acquisition costs included in cost of goods sold, environmental charges, Deltic merger-related costs, non-cash impairments and other special items.

Adjusted Net Income is a non-GAAP measure and is net income (loss) adjusted for acquisition costs included in cost of goods sold, environmental charges, Deltic merger-related costs, non-cash impairments and other special items.

EBITDDA Leverage is a non-GAAP measure and is calculated as net debt divided by Adjusted EBITDDA.

Segment Adjusted EBITDDA is a non-GAAP measure and is calculated as segment operating income (loss) adjusted for depletion, depreciation and amortization, basis of real estate sold, gains and losses on disposition of fixed assets, non-cash impairments and other special items.

Cash Available for Distribution (CAD) is a non-GAAP measure and is calculated as cash from operations adjusted for cash-basis Deltic merger-related costs and other special items, minus capital expenditures and timberland acquisitions.

Net debt to enterprise value is a non-GAAP measure and is calculated as net debt divided by enterprise value. Net debt is calculated as long-term debt, less cash and cash equivalents.



PotlatchDeltic (NASDAQ: PCH)

www.PotlatchDeltic.com