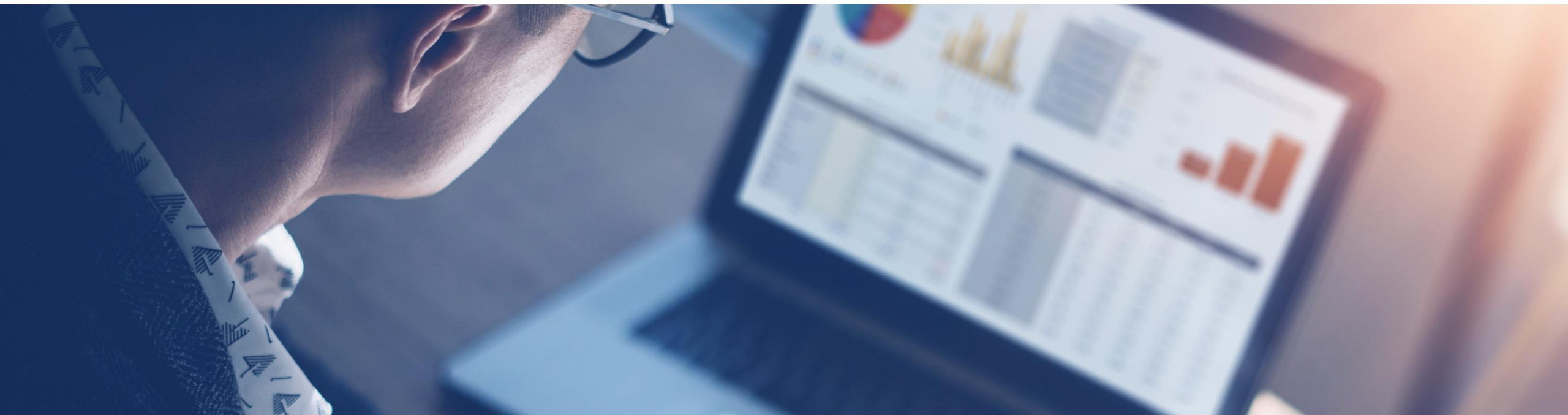




PRESENTATION



SBA Communications Corporation

Third Quarter 2019

Supplemental Financial Data

Key Financial and Operational Measures and Non-GAAP Financial Measures

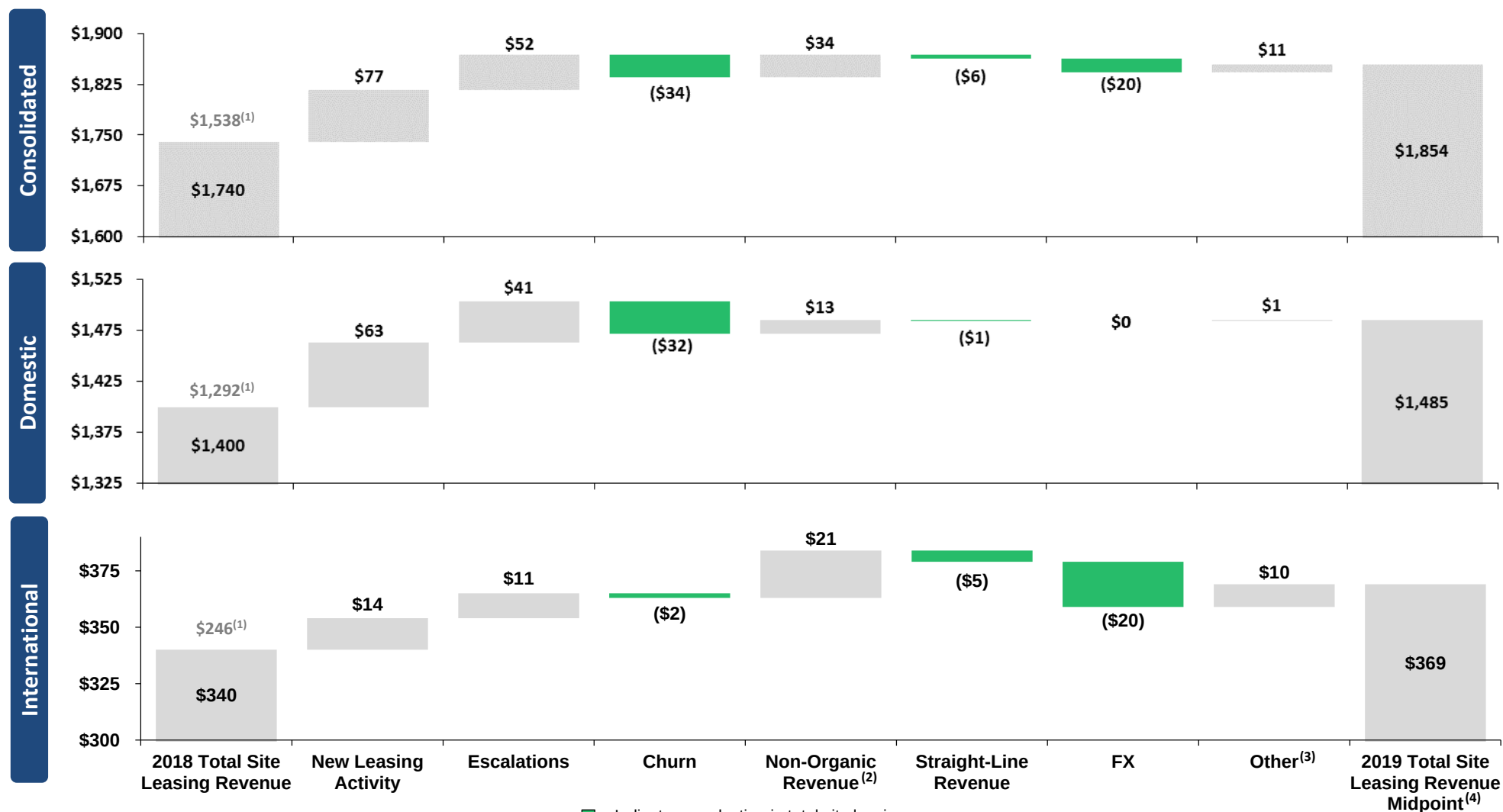
This Supplemental Financial Data package provides key financial and operational data as well as reconciliations of those non-GAAP financial measures that SBA Communications Corporation (“SBA” or “We”) use in evaluating the performance of our business.

These non-GAAP financial measures include (1) Cash Site Leasing Revenue, (2) Core Recurring Cash Leasing Revenue, (3) Tower Cash Flow and Tower Cash Flow Margin, (4) Adjusted EBITDA, Annualized Adjusted EBITDA, and Adjusted EBITDA Margin, (5) Return on Invested Capital, (6) Net Debt, Net Secured Debt, Leverage Ratio, Net Cash Interest Coverage Ratio, and Secured Leverage Ratio, (7) Funds From Operations, Adjusted Funds From Operations, and Adjusted Funds From Operations Per Share and (8) certain financial metrics after eliminating the impact of changes in foreign currency exchange rates (collectively, our “Constant Currency Measures”) and other identified non-recurring items. The following pages provide reconciliations of these non-GAAP financial measures to their most comparable GAAP measures and the other information required by Regulation G.

KEY FINANCIAL AND OPERATIONAL MEASURES



Bridge of 2018 Total Site Leasing Revenue to 2019 Guidance (\$M)



1. Represents core recurring cash leasing revenue (see page 5 for reconciliation of this non-GAAP metric)

2. Includes contributions from acquisitions and new infrastructure builds

3. Includes pass-through reimbursable expenses, amortization of capital contributions for tower augmentations, managed and non-macro business and other miscellaneous items

4. Based on guidance issued on October 28, 2019

Reconciliation of Site Leasing Revenue to Core Recurring Cash Leasing Revenue

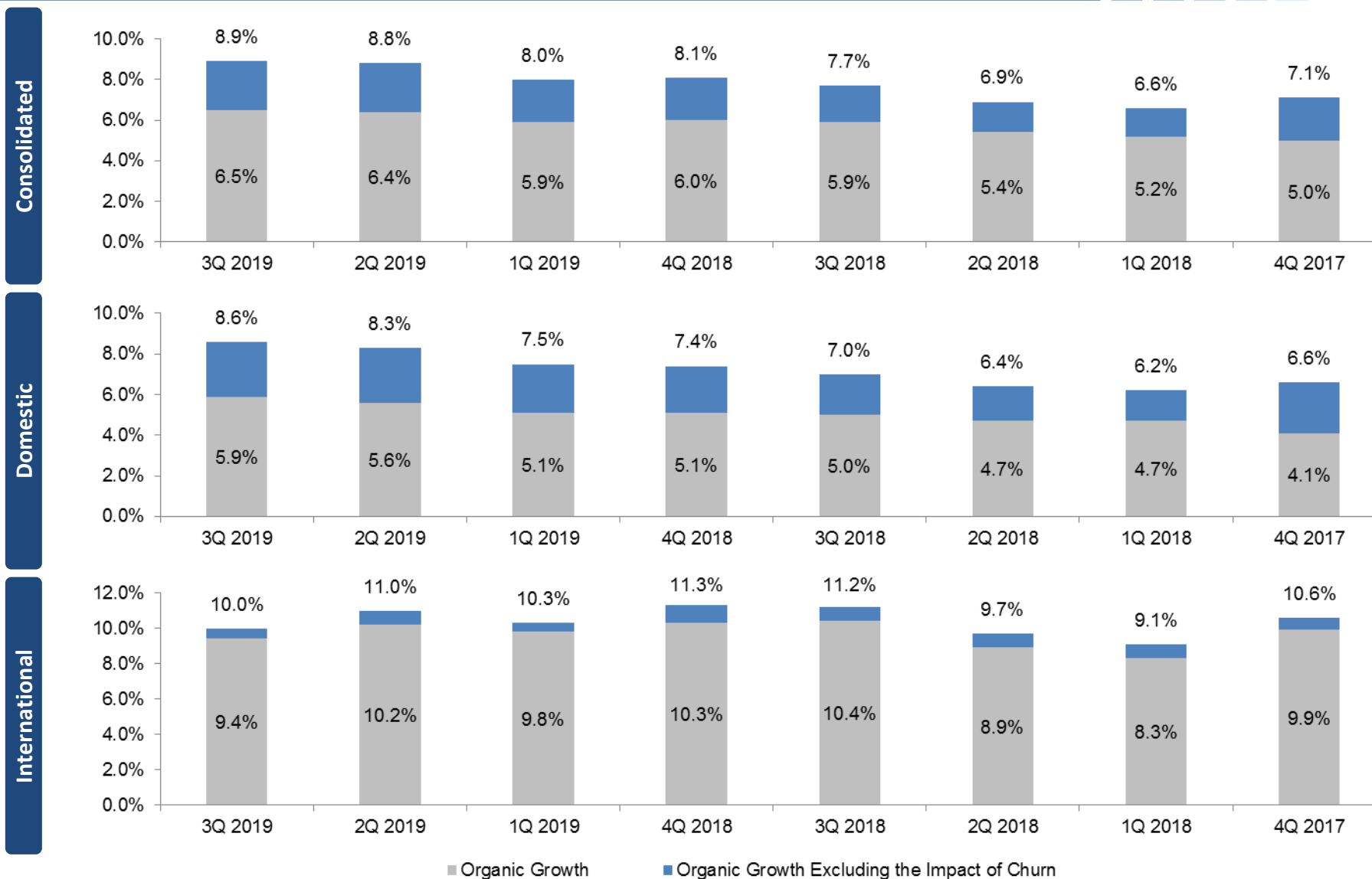


(\$M)	YTD 2019			FY 2018		
	<u>Consolidated</u>	<u>Domestic</u>	<u>International</u>	<u>Consolidated</u>	<u>Domestic</u>	<u>International</u>
Total Site Leasing Revenue	\$ 1,380	\$ 1,107	\$ 273	\$ 1,740	\$ 1,400	\$ 340
Less: Straight-Line Revenue	9	7	2	18	11	7
Less: Pass Through Reimbursable Expenses	89	26	63	115	36	79
Less: Amortization of Capital Contributions	23	22	1	32	31	1
Less: Managed and Non-Macro Business	16	15	1	18	17	1
Less: Other Miscellaneous Items ⁽¹⁾	15	10	5	19	13	6
Core Recurring Cash Leasing Revenue	\$ 1,228	\$ 1,027	\$ 201	\$ 1,538	\$ 1,292	\$ 246
% of Total Site Leasing Revenue						
Total Site Leasing Revenue	100%	100%	100%	100%	100%	100%
Less: Straight-Line Revenue	1%	1%	1%	1%	1%	2%
Less: Pass Through Reimbursable Expenses	6%	2%	23%	7%	3%	23%
Less: Amortization of Capital Contributions	2%	2%	0%	2%	2%	0%
Less: Managed and Non-Macro Business	1%	1%	0%	1%	1%	1%
Less: Other Miscellaneous Items ⁽¹⁾	1%	1%	2%	1%	1%	2%
Core Recurring Cash Leasing Revenue	89%	93%	74%	88%	92%	72%

Note: Percentages may not add up due to rounding

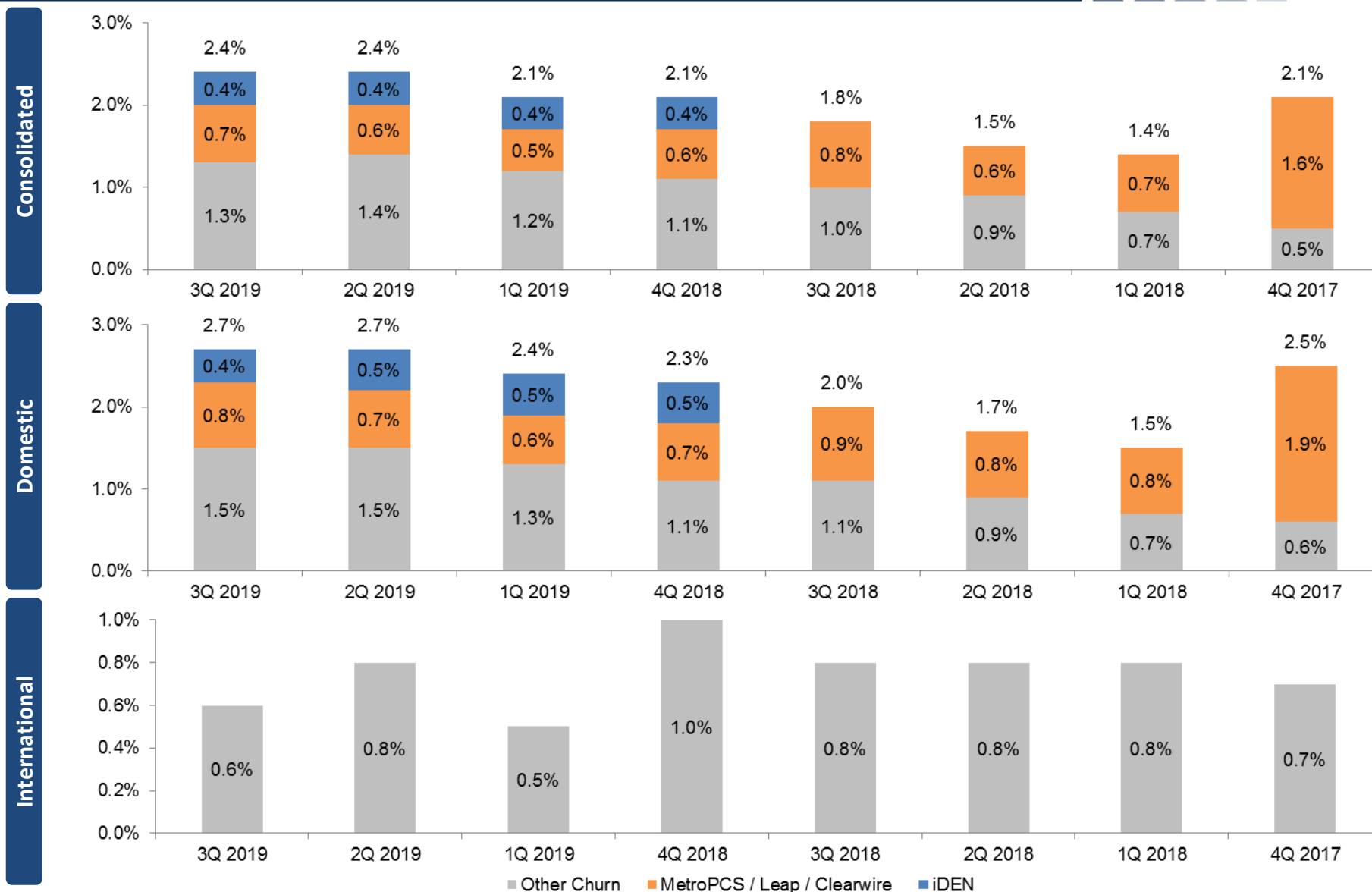
1. Includes out of period billings, cash basis revenues, termination fees and other miscellaneous items

Historical Same Tower Y-o-Y Organic Leasing Revenue Growth Rates (%)⁽¹⁾



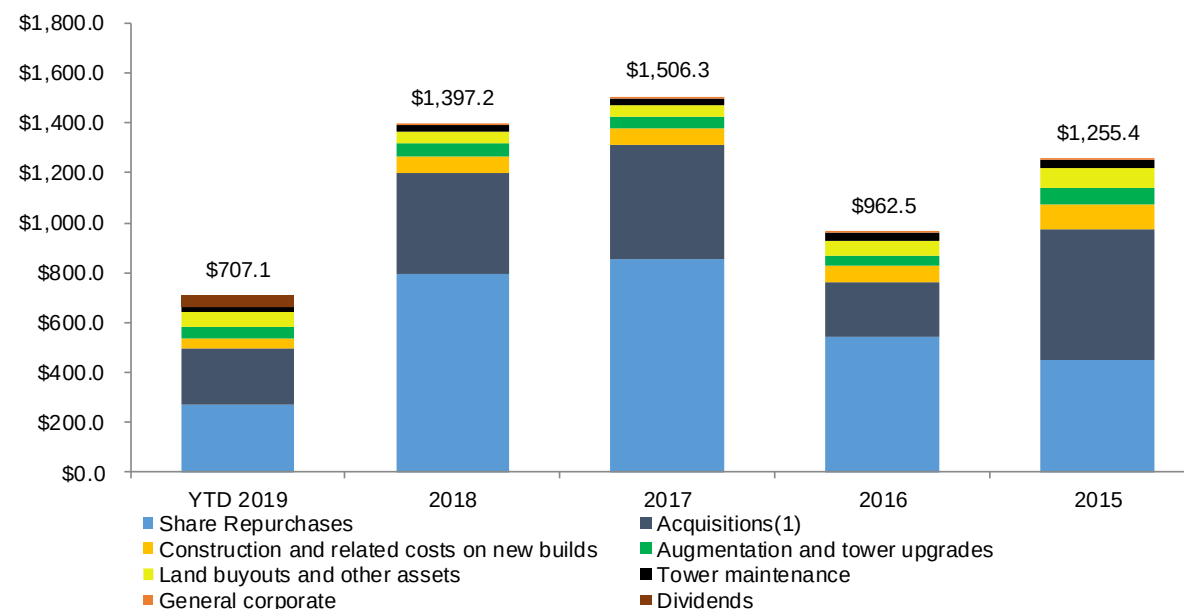
1. Same tower leasing revenue growth represents the newly added cash recurring leasing revenue over the prior twelve month period divided by the total core recurring cash leasing revenue of the prior year comparable period. This growth is calculated only on the population of towers owned for both the current period and the comparable prior year period on a constant currency basis.

Historical Same Tower Y-o-Y Revenue Churn Rates (%)⁽¹⁾



1. Same tower leasing revenue churn represents the cash recurring leasing revenue reductions over the prior twelve month period as a result of lease terminations divided by the total core recurring cash leasing revenue of the prior year comparable period. This rate of churn is calculated only on the population of towers owned for both the current period and the comparable prior year period on a constant currency basis.

Historical Capital Allocation (\$M)



(\$M)	YTD 2019	2018	2017	2016	2015
Share Repurchases	\$270.3	\$795.6	\$854.5	\$545.7	\$450.1
Acquisitions ⁽¹⁾	224.6	406.7	456.2	214.7	525.8
Dividends	41.9	0.0	0.0	0.0	0.0
Construction and related costs on new builds	40.2	65.6	68.8	69.4	100.7
Augmentation and tower upgrades	46.6	49.4	43.0	38.1	61.4
Land buyouts and other assets	59.0	45.1	48.6	62.1	83.7
Tower maintenance	21.5	29.6	30.1	27.7	28.6
General corporate	3.1	5.2	5.1	4.7	5.0
Total Capital Allocation	\$707.1	\$1,397.2	\$1,506.3	\$962.5	\$1,255.4
Period End Leverage Ratio⁽²⁾	6.9x	7.3x	7.5x	7.6x	7.7x

1. 2017 includes \$63m of acquisition consideration paid in the form of common stock

2. Defined as net debt divided by Annualized Adjusted EBITDA (see pages 35 and 36 for reconciliation of these non-GAAP metrics)

Note: Historical activity is not necessarily indicative of future capital allocation and totals may not add up due to rounding

The following is a list of significant customers and the percentage of total segment revenue for the specified time periods derived from such customers.

Percentage of Domestic Site Leasing Revenue

For the three months ended

	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
AT&T Wireless	32.0%	32.0%	32.0%	32.1%	32.0%	31.7%	32.0%	32.5%
T-Mobile	21.9%	21.4%	21.0%	20.6%	20.2%	20.2%	20.3%	20.0%
Sprint	18.9%	18.8%	19.2%	19.4%	19.5%	19.7%	19.7%	19.0%
Verizon Wireless	18.6%	18.6%	18.8%	19.0%	18.9%	19.2%	18.9%	19.1%

Percentage of International Site Leasing Revenue

For the three months ended

	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
Oi S.A.	30.8%	32.1%	33.0%	33.6%	34.1%	36.1%	37.9%	41.1%
Telefonica	27.2%	28.0%	27.0%	26.5%	27.4%	26.4%	26.4%	26.2%
America Movil	11.6%	11.8%	11.7%	11.9%	11.7%	11.2%	11.1%	10.3%

Selected Foreign Currency Exposure



The following is a summary of the percentage of Total Cash Site Leasing Revenue generated in non-U.S. dollars by currency.

	For the three months ended							
	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
Brazilian Real ⁽¹⁾	12.1%	12.1%	12.3%	12.1%	11.6%	12.4%	13.9%	12.7%
Brazilian Real ⁽²⁾	8.7%	8.8%	8.9%	8.8%	8.3%	8.9%	10.0%	9.0%
Canadian Dollar ⁽¹⁾	0.8%	0.8%	0.8%	0.8%	0.8%	0.9%	0.8%	0.8%
Other ^{(1) (3)}	1.4%	0.9%	0.8%	0.8%	0.8%	0.8%	0.7%	0.4%

1. Defined as (A) the USD equivalent of Total Cash Site Leasing Revenue generated in functional currency divided by (B) Consolidated Total Cash site leasing revenue
2. Defined as (A) the USD equivalent of Total Cash Site Leasing Revenue generated in Brazilian Real minus pass through reimbursable expenses generated in Brazilian Real divided by (B) Consolidated Total Cash site leasing revenue minus Consolidated pass through reimbursable expenses
3. Other includes the contribution from revenues denominated in Chilean Pesos, Peruvian Soles, Colombian Pesos, Argentinean Pesos and South African Rand

Note: All contributions from individual countries that are less than 0.8% of total cash site leasing revenue will be combined on the line labeled "Other"

Pass Through Reimbursable Expenses



The following is a summary of pass through reimbursable expenses which are associated with site leasing revenue.

For the three months ended									
	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017	
<i>(in thousands)</i>									
Domestic	\$ 8,646	\$ 8,942	\$ 8,880	\$ 9,198	\$ 9,540	\$ 9,188	\$ 7,915	\$ 7,616	
International	21,475	20,687	20,366	19,734	18,627	19,670	20,897	18,577	
Total	\$ 30,121	\$ 29,629	\$ 29,246	\$ 28,932	\$ 28,167	\$ 28,858	\$ 28,812	\$ 26,193	

Tower Cash Flow Margin and Adjusted EBITDA Margin Excluding Pass Through Reimbursable Expenses



Tower Cash Flow Margin and Adjusted EBITDA Margin excluding pass through reimbursable expenses which are associated with site leasing revenue are non-GAAP measures that we believe provide investors information indicative of the Company's operating efficiency excluding the impact of fully reimbursable expenses.

	For the three months ended							
	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
Tower Cash Flow Margin ⁽¹⁾	86.6%	86.3%	86.3%	85.8%	85.8%	85.3%	85.6%	85.2%
Adjusted EBITDA Margin ⁽²⁾	75.0%	74.3%	74.9%	75.1%	75.6%	75.5%	75.2%	75.1%

1. Defined as (A) Tower Cash Flow divided by (B) Cash site leasing revenue minus revenue from pass through reimbursable expenses (see page 22 for a reconciliation)

2. Defined as (A) Adjusted EBITDA divided by (B) Total revenues minus non-cash straight-line leasing revenue minus revenue from pass through reimbursable expenses (see page 26 for a reconciliation)

The following is a summary of amortization of capital contributions for tower augmentations as leasing revenue.

		For the three months ended														
		9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017							
		<i>(in thousands)</i>														
Total	\$	7,646	\$	7,423	\$	7,445	\$	7,609	\$	7,707	\$	7,974	\$	8,446	\$	9,019

Return on Invested Capital (ROIC)



	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	<i>(in thousands)</i>							
Adjusted EBITDA ⁽¹⁾	\$ 1,421,708	\$ 1,388,952	\$ 1,382,296	\$ 1,357,060	\$ 1,312,380	\$ 1,275,532	\$ 1,275,316	\$ 1,240,256
Less: Cash taxes ⁽¹⁾	(24,184)	(17,828)	(27,736)	(13,868)	(18,908)	(22,804)	(25,704)	(20,348)
Numerator	\$ 1,397,524	\$ 1,371,124	\$ 1,354,560	\$ 1,343,192	\$ 1,293,472	\$ 1,252,728	\$ 1,249,612	\$ 1,219,908
Historical Gross Property and Equipment	\$ 6,427,632	\$ 6,328,865	\$ 6,265,026	\$ 6,227,133	\$ 6,146,230	\$ 6,056,638	\$ 5,955,530	\$ 5,894,993
Historical Gross Intangibles	7,089,550	6,916,123	6,847,652	6,812,456	6,800,472	6,736,663	6,632,171	6,529,683
Denominator	\$13,517,181	\$13,244,988	\$13,112,678	\$13,039,589	\$12,946,702	\$12,793,301	\$12,587,701	\$12,424,676
Return on Invested Capital	10.3%	10.4%	10.3%	10.3%	10.0%	9.8%	9.9%	9.8%

Note: Excludes returns on stock repurchases

1. Numbers are annualized – see page 25 for reconciliation of Annualized Adjusted EBITDA

Non-Cash Straight Line Summary



For the year ended
December 31,

	2020E ⁽¹⁾	2019E ⁽¹⁾	2018	2017	2016	2015
	<i>(in thousands)</i>					
<u>Consolidated</u>						
Non-cash straight-line revenue ⁽²⁾	\$ 2,900	\$ 12,500	\$ 18,643	\$ 16,419	\$ 31,650	\$ 49,064
Non-cash straight-line ground lease expense ⁽³⁾	13,500	20,200	26,212	30,850	34,708	34,204
<u>Domestic</u>						
Non-cash straight-line revenue ⁽²⁾	\$ 6,300	\$ 10,200	\$ 11,111	\$ 928	\$ 12,461	\$ 26,079
Non-cash straight-line ground lease expense ⁽³⁾	11,700	18,400	24,514	27,110	31,061	30,553
<u>International</u>						
Non-cash straight-line revenue ⁽²⁾	\$ (3,400)	\$ 2,300	\$ 7,532	\$ 15,492	\$ 19,189	\$ 22,985
Non-cash straight-line ground lease expense ⁽³⁾	1,800	1,800	1,698	3,741	3,646	3,650

1. Estimates translated at foreign currency exchange rates based on guidance issued October 28, 2019

2. Non-cash straight-line revenue represents the difference between the revenue that we are required to recognize in accordance with GAAP for the period presented and the cash that we receive under the relevant lease for the period presented. For purposes of calculating the 2019 and 2020 projections above, we assume only those escalators that are currently in place. For a more detailed discussion of our revenue recognition policy, please review our "Critical Accounting Policies and Estimates" in our Form 10-K.

3. Non-cash straight-line ground lease expense represents the difference between the ground lease expense that we are required to recognize in accordance with GAAP for the period presented and the cash that we actually pay under the relevant ground lease for the period presented. For purposes of calculating the 2019 and 2020 projections above, we assume only those escalators that are currently in place. For a more detailed discussion of our revenue recognition policy, please review our "Critical Accounting Policies and Estimates" in our Form 10-K.

Segment Operating Profit and Segment Operating Profit Margin for the Three Months are as follows:

	Domestic Site Leasing		Int'l Site Leasing		Total Site Leasing		Site Development	
	For the three months ended September 30,		For the three months ended September 30,		For the three months ended September 30,		For the three months ended September 30,	
	2019	2018	2019	2018	2019	2018	2019	2018
	<i>(in thousands)</i>							
Segment revenue	\$ 374,705	\$ 353,502	\$ 93,867	\$ 81,758	\$ 468,572	\$ 435,260	\$ 38,975	\$ 31,961
Segment cost of revenues (excluding depreciation, accretion, and amortization)	(63,836)	(66,862)	(29,157)	(25,432)	(92,993)	(92,294)	(30,516)	(24,447)
Segment operating profit	\$ 310,869	\$ 286,640	\$ 64,710	\$ 56,326	\$ 375,579	\$ 342,966	\$ 8,459	\$ 7,514
Segment operating profit margin	83.0%	81.1%	68.9%	68.9%	80.2%	78.8%	21.7%	23.5%

APPENDIX OF NON-GAAP RECONCILIATIONS



Constant Currency Measures



We eliminate the impact of changes in foreign currency exchange rates for each of the following financial metrics (collectively, our “Constant Currency Measures”) by dividing the current period’s financial results by the average monthly exchange rates of the prior year period and by eliminating the impact of the remeasurement of our intercompany loans. The table below provides the reconciliation of the reported growth rate year-over-year, of each of the measures included in the table, to the growth rate after eliminating the impact of changes in foreign currency exchange rates to such measure.

We believe that our Constant Currency Measures provide management and investors the ability to evaluate the performance of the business without the impact of foreign exchange fluctuations.

	Third quarter 2019 year over year growth rate	Foreign currency impact	Growth excluding foreign currency impact
Total site leasing revenue	7.7%	(0.1%)	7.8%
Total cash site leasing revenue	8.0%	(0.2%)	8.2%
Int'l cash site leasing revenue	17.0%	(0.9%)	17.9%
Total site leasing segment oper. profit	9.5%	(0.1%)	9.6%
Int'l site leasing segment oper. profit	14.9%	(0.7%)	15.6%
Total site leasing tower cash flow	9.1%	(0.1%)	9.2%
Int'l site leasing tower cash flow	18.2%	(0.8%)	19.0%
Net income	35.4%	7.9%	27.5%
Earnings per share - diluted	35.7%	7.1%	28.6%
Adjusted EBITDA	8.3%	(0.1%)	8.4%
AFFO	11.1%	(0.1%)	11.2%
AFFO per share	12.0%	0.0%	12.0%

Cash Site Leasing Revenue, Tower Cash Flow and Tower Cash Flow Margin



Cash Site Leasing Revenue is defined as site leasing revenue less non-cash straight-line site leasing revenue. Tower Cash Flow is defined as Cash Site Leasing Revenue less site leasing cost of revenues net of non-cash straight-line ground lease expense and Tower Cash Flow Margin is defined as Tower Cash Flow divided by Cash Site Leasing Revenue. We discuss these non-GAAP financial measures because we believe these items are indicators of performance of our site leasing operations. In addition, Tower Cash Flow is a component of the calculation used by our lenders to determine compliance with certain covenants under our Senior Credit Agreement. Neither Cash Site Leasing Revenue, Tower Cash Flow nor Tower Cash Flow Margin are intended to be alternative measures of site leasing gross profit nor of site leasing gross profit margin as determined in accordance with GAAP.

The quarterly reconciliation of Cash Site Leasing Revenue and Tower Cash Flow and the calculation of Tower Cash Flow Margin is as follows:

	Domestic Site Leasing		Int'l Site Leasing		Total Site Leasing	
	For the three months ended September 30,		For the three months ended September 30,		For the three months ended September 30,	
	2019	2018	2019	2018	2019	2018
	<i>(in thousands)</i>					
Site leasing revenue	\$ 374,705	\$ 353,502	\$ 93,867	\$ 81,758	\$ 468,572	\$ 435,260
Non-cash straight-line site leasing revenue	(3,319)	(3,086)	(488)	(1,978)	(3,807)	(5,064)
Cash site leasing revenue	371,386	350,416	93,379	79,780	464,765	430,196
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(63,836)	(66,862)	(29,157)	(25,432)	(92,993)	(92,294)
Non-cash straight-line ground lease expense	4,048	6,578	474	383	4,522	6,961
Tower Cash Flow	\$ 311,598	\$ 290,132	\$ 64,696	\$ 54,731	\$ 376,294	\$ 344,863
Tower Cash Flow Margin	83.9%	82.8%	69.3%	68.6%	81.0%	80.2%

Cash Site Leasing Revenue, Tower Cash Flow and Tower Cash Flow Margin



The quarterly reconciliation of Cash Site Leasing Revenue and Tower Cash Flow and the calculation of Tower Cash Flow Margin is as follows:

	Domestic							
	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	(in thousands)							
Site leasing revenue	\$ 374,705	\$ 369,180	\$ 362,838	\$ 358,203	\$ 353,502	\$ 346,682	\$ 341,707	\$ 333,539
Non-cash straight-line leasing revenue	(3,319)	(2,499)	(1,603)	(1,782)	(3,086)	(3,216)	(3,028)	(669)
Cash site leasing revenue	371,386	366,681	361,235	356,421	350,416	343,466	338,679	332,870
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(63,836)	(65,576)	(65,114)	(66,498)	(66,862)	(67,756)	(65,015)	(64,922)
Non-cash straight-line ground lease expense	4,048	4,888	5,663	5,513	6,578	6,185	6,238	6,439
Tower Cash Flow	\$ 311,598	\$ 305,993	\$ 301,784	\$ 295,436	\$ 290,132	\$ 281,895	\$ 279,902	\$ 274,387
Tower Cash Flow Margin	83.9%	83.4%	83.5%	82.9%	82.8%	82.1%	82.6%	82.4%
Pass-through reimbursable expenses	\$ 8,646	\$ 8,942	\$ 8,880	\$ 9,198	\$ 9,540	\$ 9,188	\$ 7,915	\$ 7,616
Cash site leasing revenues minus pass-through reimbursable expenses	\$ 362,740	\$ 357,739	\$ 352,355	\$ 347,223	\$ 340,876	\$ 334,278	\$ 330,764	\$ 325,254
Tower Cash Flow Margin minus pass-through reimbursable expenses	85.9%	85.5%	85.6%	85.1%	85.1%	84.3%	84.6%	84.4%

Cash Site Leasing Revenue, Tower Cash Flow and Tower Cash Flow Margin



The quarterly reconciliation of Cash Site Leasing Revenue and Tower Cash Flow and the calculation of Tower Cash Flow Margin is as follows:

	International							
	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	(in thousands)							
Site leasing revenue	\$ 93,867	\$ 89,823	\$ 89,345	\$ 86,545	\$ 81,758	\$ 83,201	\$ 88,835	\$ 80,545
Non-cash straight-line leasing revenue	(488)	(393)	(1,042)	(1,171)	(1,978)	(1,942)	(2,440)	(3,311)
Cash site leasing revenue	93,379	89,430	88,303	85,374	79,780	81,259	86,395	77,234
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(29,157)	(27,884)	(27,600)	(26,999)	(25,432)	(25,932)	(27,802)	(25,535)
Non-cash straight-line ground lease expense	474	380	426	371	383	404	540	950
Tower Cash Flow	\$ 64,696	\$ 61,926	\$ 61,129	\$ 58,746	\$ 54,731	\$ 55,731	\$ 59,133	\$ 52,649
Tower Cash Flow Margin	69.3%	69.2%	69.2%	68.8%	68.6%	68.6%	68.4%	68.2%
Pass-through reimbursable expenses	\$ 21,475	\$ 20,687	\$ 20,366	\$ 19,734	\$ 18,627	\$ 19,670	\$ 20,897	\$ 18,577
Cash site leasing revenues minus pass-through reimbursable expenses	\$ 71,904	\$ 68,743	\$ 67,937	\$ 65,640	\$ 61,153	\$ 61,589	\$ 65,498	\$ 58,657
Tower Cash Flow Margin minus pass-through reimbursable expenses	90.0%	90.1%	90.0%	89.5%	89.5%	90.5%	90.3%	89.8%

Cash Site Leasing Revenue, Tower Cash Flow and Tower Cash Flow Margin



The quarterly reconciliation of Cash Site Leasing Revenue and Tower Cash Flow and the calculation of Tower Cash Flow Margin is as follows:

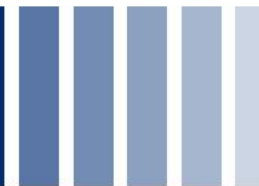
	Consolidated							
	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	(in thousands)							
Site leasing revenue	\$ 468,572	\$ 459,003	\$ 452,183	\$ 444,748	\$ 435,260	\$ 429,883	\$ 430,542	\$ 414,084
Non-cash straight-line leasing revenue	(3,807)	(2,892)	(2,645)	(2,953)	(5,064)	(5,158)	(5,468)	(3,980)
Cash site leasing revenue	464,765	456,111	449,538	441,795	430,196	424,725	425,074	410,104
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(92,993)	(93,460)	(92,714)	(93,497)	(92,294)	(93,688)	(92,817)	(90,457)
Non-cash straight-line ground lease expense	4,522	5,268	6,089	5,884	6,961	6,589	6,778	7,389
Tower Cash Flow	\$ 376,294	\$ 367,919	\$ 362,913	\$ 354,182	\$ 344,863	\$ 337,626	\$ 339,035	\$ 327,036
Tower Cash Flow Margin	81.0%	80.7%	80.7%	80.2%	80.2%	79.5%	79.8%	79.7%
Pass-through reimbursable expenses	\$ 30,121	\$ 29,629	\$ 29,246	\$ 28,932	\$ 28,167	\$ 28,858	\$ 28,812	\$ 26,193
Cash site leasing revenues minus pass-through reimbursable expenses	\$ 434,644	\$ 426,482	\$ 420,292	\$ 412,863	\$ 402,029	\$ 395,867	\$ 396,262	\$ 383,911
Tower Cash Flow Margin minus pass-through reimbursable expenses	86.6%	86.3%	86.3%	85.8%	85.8%	85.3%	85.6%	85.2%

The annual reconciliation of Tower Cash Flow is as follows:

	For the year ended December 31				
	2018	2017	2016	2015	2014
	<i>(in thousands)</i>				
Site leasing revenue	\$ 1,740,434	\$ 1,623,173	\$ 1,538,070	\$ 1,480,634	\$ 1,360,202
Site leasing cost of revenues (excluding depreciation, accretion, and amortization)	(372,296)	(359,527)	(342,215)	(324,655)	(301,313)
Site Leasing Segment Operating Profit	\$ 1,368,138	\$ 1,263,646	\$ 1,195,855	\$ 1,155,979	\$ 1,058,889
Non-cash straight-line leasing revenue	(18,643)	(16,419)	(31,650)	(49,064)	(56,866)
Non-cash straight-line ground lease expense	26,212	30,850	34,708	34,204	36,271
Tower Cash Flow	\$ 1,375,707	\$ 1,278,077	\$ 1,198,913	\$ 1,141,119	\$ 1,038,294

Note: Annual numbers may not add up due to rounding

Adjusted EBITDA, Annualized Adjusted EBITDA and Adjusted EBITDA Margin



Adjusted EBITDA is defined as net income (loss) excluding the impact of interest expense, interest income, provision for or benefit from taxes, depreciation, accretion and amortization, asset impairment and decommission costs, non-cash compensation, loss/(gain) from extinguishment of debt, net, other (income) and expense, acquisition related adjustments and expenses, income from discontinued operations, non-cash straight-line leasing revenue, and non-cash straight-line ground lease expense. Adjusted EBITDA excludes acquisition related costs which, pursuant to the adoption of new business combination accounting guidance, are expensed and included within operating expenses. Annualized Adjusted EBITDA is calculated as Adjusted EBITDA for the most recent quarter multiplied by four. Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by the difference of total revenue minus non-cash straight-line leasing revenue.

Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by excluding the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of REITs. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Adjusted EBITDA should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.

Adjusted EBITDA and Annualized Adjusted EBITDA



The quarterly reconciliation of Adjusted EBITDA and the calculation of Annualized Adjusted EBITDA are as follows:

	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	<i>(in thousands)</i>							
Net income (loss)	\$ 21,766	\$ 31,973	\$ 25,989	\$ 57,152	\$ 16,144	\$ (57,392)	\$ 31,545	\$ 7,660
Non-cash straight-line leasing revenue	(3,807)	(2,892)	(2,645)	(2,953)	(5,064)	(5,158)	(5,468)	(3,979)
Non-cash straight-line ground lease expense	4,522	5,268	6,089	5,884	6,961	6,589	6,778	7,389
Non-cash compensation	12,732	24,487	23,414	10,187	10,433	11,297	10,410	9,355
Loss from extinguishment of debt, net	457	—	—	—	—	13,798	645	—
Other (income) / expense	33,551	(12,762)	508	(24,550)	24,518	90,210	(4,553)	18,636
Acquisition related adjustments and expenses	4,692	2,539	2,437	1,789	2,995	3,133	3,044	5,510
Asset impairment and decommission costs	8,240	9,620	5,771	4,356	6,868	7,404	8,506	10,789
Interest income	(1,311)	(1,581)	(1,800)	(1,760)	(2,006)	(1,671)	(1,295)	(2,689)
Total interest expense ⁽¹⁾	102,386	103,214	104,369	103,601	101,329	99,174	95,044	92,403
Depreciation, accretion and amortization	174,987	171,564	171,038	169,454	167,703	169,558	165,398	162,643
Provision (benefit) for taxes ⁽²⁾	(2,788)	15,808	10,404	16,105	(1,786)	(18,059)	8,775	2,347
Adjusted EBITDA	\$ 355,427	\$ 347,238	\$ 345,574	\$ 339,265	\$ 328,095	\$ 318,883	\$ 318,829	\$ 310,064
Annualized Adjusted EBITDA ⁽³⁾	\$ 1,421,708	\$ 1,388,952	\$ 1,382,296	\$ 1,357,060	\$ 1,312,380	\$ 1,275,532	\$ 1,275,316	\$ 1,240,256

1. Total interest expense includes interest expense, non-cash interest expense, and amortization of deferred financing fees

2. These amounts include Franchise and Gross receipt taxes which are reflected in the Statements of Operations in selling, general and administrative expenses

3. Annualized Adjusted EBITDA is calculated as Adjusted EBITDA for the most recent quarter multiplied by four

Adjusted EBITDA and Adjusted EBITDA Margin



The quarterly calculation of Adjusted EBITDA Margin is as follows:

	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	<i>(in thousands)</i>							
Total revenues	\$507,547	\$500,147	\$493,292	\$483,849	\$467,221	\$456,322	\$458,302	\$443,073
Non-cash straight-line leasing revenue	(3,807)	(2,892)	(2,645)	(2,953)	(5,064)	(5,158)	(5,468)	(3,979)
Total revenues minus non-cash straight-line leasing revenue	\$503,740	\$497,255	\$490,647	\$480,896	\$462,157	\$451,164	\$452,834	\$439,094
Adjusted EBITDA	\$ 355,427	\$ 347,238	\$ 345,574	\$ 339,265	\$ 328,095	\$ 318,883	\$ 318,829	\$ 310,064
Adjusted EBITDA Margin	70.6%	69.8%	70.4%	70.5%	71.0%	70.7%	70.4%	70.6%
Pass-through reimbursable expenses	\$30,121	\$29,629	\$29,246	\$28,932	\$28,167	\$28,858	\$28,812	\$26,194
Total revenues minus non-cash straight-line leasing revenue minus pass-through reimbursable expenses	\$473,619	\$467,626	\$461,401	\$451,964	\$433,990	\$422,306	\$424,022	\$412,901
Adjusted EBITDA Margin minus pass-through reimbursable expenses	75.0%	74.3%	74.9%	75.1%	75.6%	75.5%	75.2%	75.1%

Adjusted EBITDA and Adjusted EBITDA Margin



The annual reconciliation of Adjusted EBITDA is as follows:

	For the year ended December 31,				
	2018	2017	2016	2015	2014
	<i>(in thousands)</i>				
Net income (loss)	\$ 47,451	\$ 103,654	\$ 76,238	\$ (175,656)	\$ (24,295)
Non-cash straight-line leasing revenue	(18,643)	(16,419)	(31,650)	(49,064)	(56,867)
Non-cash straight-line ground lease expense	26,212	30,850	34,708	34,204	36,271
Non-cash compensation	42,327	38,249	32,915	28,748	22,671
Loss from extinguishment of debt, net	14,443	1,961	52,701	783	26,204
Other (income) / expense	85,624	2,418	(94,278)	139,137	(10,628)
Acquisition related adjustments and expenses	10,961	12,367	13,140	11,864	7,798
Asset impairment and decommission costs	27,134	36,697	30,242	94,783	23,801
Interest income	(6,731)	(11,337)	(10,928)	(3,894)	(677)
Total interest expense ⁽¹⁾	399,146	348,568	352,510	343,025	337,284
Depreciation, accretion and amortization	672,113	643,100	638,189	660,021	627,072
Provision (benefit) for taxes ⁽²⁾	5,035	14,026	12,708	10,827	10,120
Adjusted EBITDA	\$1,305,072	\$1,204,134	\$1,106,495	\$1,094,777	\$ 998,754
Oi Reserve ⁽³⁾	—	—	16,498	—	—
Adjusted EBITDA net of the Oi Reserve	\$1,305,072	\$1,204,134	\$1,122,993	\$1,094,777	\$ 998,754

Note: Annual numbers may not add up due to rounding

1. Total interest expense includes interest expense, non-cash interest expense, and amortization of deferred financing fees

2. These amounts include Franchise and Gross receipt taxes which are reflected in the Statements of Operations in selling, general and administrative expenses

3. Oi Reserve represents bad debt provision related to amounts owed or potentially owed by Oi as of June 20, 2016, the date Oi filed a petition for judicial reorganization in Brazil

Adjusted EBITDA and Adjusted EBITDA Margin



The quarterly reconciliation of Adjusted EBITDA and the calculation of Annualized Adjusted EBITDA are as follows:

	12/31/2018	12/31/2017	12/31/2016	12/31/2015	12/31/2014
	<i>(in thousands)</i>				
Net income (loss)	\$ 57,152	\$ 7,660	\$ 5,256	\$ 31,019	\$ 388
Non-cash straight-line leasing revenue	(2,953)	(3,979)	(6,695)	(9,963)	(14,133)
Non-cash straight-line ground lease expense	5,884	7,389	8,097	8,410	8,901
Non-cash compensation	10,187	9,355	8,163	6,845	5,440
Loss from extinguishment of debt, net	—	—	18,189	783	1,124
Other (income) / expense	(24,550)	18,636	(2,139)	(39,572)	9,758
Acquisition related adjustments and expenses	1,789	5,510	4,167	4,380	(2,930)
Asset impairment and decommission costs	4,356	10,789	7,063	20,598	10,247
Interest income	(1,760)	(2,689)	(3,224)	(1,610)	(249)
Total interest expense ⁽¹⁾	103,601	92,403	84,063	89,561	81,644
Depreciation, accretion and amortization	169,454	162,643	158,554	161,461	162,214
Provision (benefit) for taxes ⁽²⁾	16,105	2,347	5,523	2,411	4,288
Adjusted EBITDA	\$ 339,265	\$ 310,064	\$ 287,017	\$ 274,323	\$ 266,692
Annualized Adjusted EBITDA ⁽³⁾	\$1,357,060	\$1,240,256	\$1,148,068	\$1,097,292	\$1,066,768

1. Total interest expense includes interest expense, non-cash interest expense, and amortization of deferred financing fees

2. These amounts include Franchise and Gross receipt taxes which are reflected in the Statements of Operations in selling, general and administrative expenses

3. Annualized Adjusted EBITDA is calculated as Adjusted EBITDA for the most recent quarter multiplied by four

Adjusted EBITDA and Adjusted EBITDA Margin

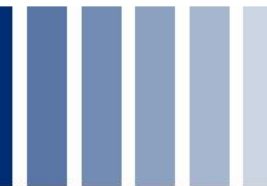


The annual calculation of Adjusted EBITDA Margin is as follows:

	For the year ended December 31,				
	2018	2017	2016	2015	2014
	<i>(in thousands)</i>				
Total revenues	\$1,865,695	\$1,727,674	\$1,633,125	\$1,638,474	\$ 1,526,996
Non-cash straight-line leasing revenue	(18,643)	(16,419)	(31,650)	(49,064)	(56,867)
Total revenues minus non-cash straight-line leasing revenue	\$1,847,052	\$1,711,255	\$1,601,475	\$1,589,410	\$ 1,470,131
Adjusted EBITDA	\$1,305,072	\$1,204,134	\$1,106,495	\$1,094,777	\$ 998,754
Adjusted EBITDA Margin	70.7%	70.4%	69.1%	68.9%	67.9%

Note: Annual numbers may not add up due to rounding

Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share



Funds From Operations, or FFO, is defined as net income (loss) plus real estate related depreciation, amortization and accretion. Adjusted Funds From Operations, or AFFO, is defined as FFO adjusted to remove the impact of non-cash straight-line leasing revenue, non-cash straight-line ground lease expense, non-cash compensation, changes in the non-cash portion of our reported tax position, non-real estate related depreciation, amortization and accretion, amortization of deferred financing costs and debt discounts, gain (loss) from extinguishment of debt, net, other (income) and expense, acquisition related adjustments and expenses, asset impairment and decommission costs, and non-discretionary cash capital expenditures. AFFO Per Share is defined as AFFO divided by the weighted number of shares outstanding, adjusted to include the dilutive effect of stock options and restricted stock units.

FFO, AFFO and AFFO per share, which are metrics used by our public company peers in the communication site industry, provide investors useful indicators of the financial performance of our business and permit investors an additional tool to evaluate the performance of our business against those of our two principal competitors. FFO, AFFO, and AFFO per share are also used to address questions we receive from analysts and investors who routinely assess our operating performance on the basis of these performance measures, which are considered industry standards. We believe that FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily depreciation, amortization and accretion). We believe that AFFO and AFFO per share help investors or other interested parties meaningfully evaluate our financial performance as they include (1) the impact of our capital structure (primarily interest expense on our outstanding debt) and (2) sustaining capital expenditures and exclude the impact of our (1) asset base (primarily depreciation, amortization and accretion) and (2) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods and the non-cash portion of our reported tax provision. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations, or rent free periods, the revenue or expense is recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. We only use AFFO as a performance measure. AFFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flows from operations or as residual cash flow available for discretionary investment. We believe our definition of FFO is consistent with how that term is defined by the National Association of Real Estate Investment Trusts ("NAREIT") and that our definition and use of AFFO and AFFO per share is consistent with those reported by the other communication site companies.

Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share



The annual calculation of Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share is as follows:

	<u>For the year ended</u> <u>December 31,</u>	
	<u>2018</u>	<u>2017</u>
	<i>(in thousands)</i>	
Net income	\$ 47,451	\$ 103,654
Real estate related depreciation, amortization, and accretion	668,668	639,219
Adjustments for unconsolidated joint ventures ⁽¹⁾	1,835	1,640
FFO	<u>\$ 717,954</u>	<u>\$ 744,513</u>
Adjustments to FFO:		
Non-cash straight-line leasing revenue	(18,643)	(16,419)
Non-cash straight-line ground lease expense	26,212	30,850
Non-cash compensation	42,327	38,249
Adjustment for non-cash portion of tax provision ⁽²⁾	(15,287)	(3,961)
Non-real estate related depreciation, amortization, and accretion	3,444	3,882
Amortization of deferred financing costs and debt discounts	22,929	24,819
Loss from extinguishment of debt, net	14,443	1,961
Other (income) expense	85,624	2,418
Acquisition related adjustments and expenses	10,961	12,367
Asset impairment and decommission costs	27,134	36,697
Non-discretionary cash capital expenditures	(34,887)	(35,225)
Adjustments for unconsolidated joint ventures ⁽¹⁾	2,302	349
AFFO	<u>\$ 884,513</u>	<u>\$ 840,500</u>
Weighted average number of common shares ⁽³⁾	<u>116,515</u>	<u>121,022</u>
AFFO per share	<u>\$ 7.59</u>	<u>\$ 6.95</u>

Note: Annual numbers may not add up due to rounding

1. Represents (a) with respect to the calculation of FFO, that portion of the joint ventures' depreciation, amortization and accretion to the extent included in our net income and (b) with respect to the calculation of AFFO, that portion of the joint ventures' straight-line leasing revenue and ground lease expense, other (income) expense and acquisition related adjustments and expenses, in each case to the extent included in our net income.
2. Removes the non-cash portion of the tax provision for the period specified.
3. For purposes of the AFFO per share calculation, the basic weighted average number of common shares has been adjusted to include the dilutive effect of stock options and restricted stock units.

Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share

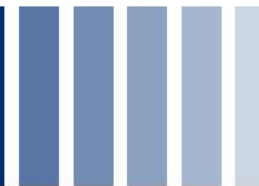


The quarterly calculation of Funds From Operations, Adjusted Funds From Operations and Adjusted Funds From Operations Per Share is as follows:

	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	<i>(in thousands)</i>							
Net income (loss)	\$ 21,766	\$ 31,973	\$ 25,989	\$ 57,152	\$ 16,144	\$ (57,392)	\$ 31,545	\$ 7,660
Real estate related depreciation, amortization and accretion	173,898	170,470	169,951	168,646	166,840	168,379	164,803	161,766
Adjustments for unconsolidated joint ventures ⁽¹⁾	233	1,193	1,094	(263)	2,217	333	(453)	992
FFO	\$ 195,897	\$ 203,636	\$ 197,034	\$ 225,535	\$ 185,201	\$ 111,320	\$ 195,895	\$ 170,418
Adjustments to FFO:								
Non-cash straight-line leasing revenue	(3,807)	(2,892)	(2,645)	(2,953)	(5,064)	(5,158)	(5,468)	(3,979)
Non-cash straight-line ground lease expense	4,522	5,268	6,089	5,884	6,961	6,589	6,778	7,389
Non-cash compensation	12,732	24,487	23,414	10,187	10,433	11,297	10,410	9,355
Adjustment for non-cash portion of tax provision ⁽²⁾	(8,834)	11,351	3,470	12,638	(6,513)	(23,760)	2,350	(2,740)
Non-real estate related depreciation, amortization and accretion	1,089	1,094	1,087	808	863	1,179	595	877
Amortization of deferred financing costs and debt discounts	5,819	5,767	5,702	5,662	5,612	5,535	6,121	6,069
Loss from extinguishment of debt, net	457	—	—	—	—	13,798	645	—
Other (income) expense	33,551	(12,762)	508	(24,550)	24,518	90,210	(4,553)	18,636
Acquisition related adjustments and expenses	4,692	2,539	2,437	1,789	2,995	3,133	3,044	5,510
Asset impairment and decommission costs	8,240	9,620	5,771	4,356	6,868	7,404	8,506	10,789
Non-discretionary cash capital expenditures	(8,809)	(8,565)	(7,245)	(9,928)	(8,335)	(9,144)	(7,480)	(10,205)
Adjustments for unconsolidated joint ventures ⁽¹⁾	1,822	554	509	513	(850)	1,104	1,534	(343)
AFFO	\$ 247,371	\$ 240,097	\$ 236,131	\$ 229,941	\$ 222,689	\$ 213,507	\$ 218,377	\$ 211,776
Oil recovery								
AFFO	\$ 247,371	\$ 240,097	\$ 236,131	\$ 229,941	\$ 222,689	\$ 213,507	\$ 218,377	\$ 211,776
Weighted average number of common shares ⁽³⁾	115,184	114,940	114,344	115,010	116,114	116,679	118,293	118,931
AFFO per share	\$2.15	\$2.09	\$2.07	\$2.00	\$1.92	\$1.83	\$1.85	\$1.78

1. Represents (a) with respect to the calculation of FFO, that portion of the joint ventures' depreciation, amortization and accretion to the extent included in our net income and (b) with respect to the calculation of AFFO, that portion of the joint ventures' straight-line leasing revenue and ground lease expense, other (income) expense and acquisition related adjustments and expenses, in each case to the extent included in our net income.
2. Removes the non-cash portion of the tax provision for the period specified.
3. For purposes of the AFFO per share calculation, the basic weighted average number of common shares has been adjusted to include the dilutive effect of stock options and restricted stock units.

Net Debt, Leverage Ratio and Net Cash Interest Coverage Ratio



Net Debt is defined as the notional principal amount of outstanding debt minus cash and cash equivalents, short-term investments, and short-term restricted cash. Net Secured Debt is defined as the notional principal amount of outstanding secured debt minus cash and cash equivalents, short-term investments, and short-term restricted cash. Under GAAP policies, the notional principal amount of the Company's outstanding debt is not necessarily reflected on the face of the Company's financial statements. Leverage Ratio is defined as Net Debt divided by Annualized Adjusted EBITDA. Secured Leverage Ratio is defined as Net Secured Debt divided by Annualized Adjusted EBITDA. Net cash interest coverage ratio is defined as Adjusted EBITDA divided by Net Cash Interest Expense. We believe that by including the full amount of the notional principal amount due at maturity for purposes of calculating net debt, and, to the extent that such measures are calculated on net debt, by excluding cash and cash equivalents, it will provide investors a more complete understanding of our net debt and leverage position. We have included these non-GAAP financial measures because we believe these items are indicators of our financial condition, and they are used by our lenders to determine compliance with certain covenants under our Senior Credit Agreement, 2014 Senior Notes, 2016 Senior Notes, and 2017 Senior Notes.

Net Debt and Leverage Ratio



The calculations of Net Debt and Leverage Ratio are as follows:

	9/30/2019
	(in thousands)
2013-2C Tower Securities	\$ 575,000
2014-2C Tower Securities	620,000
2015-1C Tower Securities	500,000
2016-1C Tower Securities	700,000
2017-1C Tower Securities	760,000
2018-1C Tower Securities	640,000
2019-1C Tower Securities	1,165,000
Revolving Credit Facility	-
2018 Term Loan	2,370,000
Total secured debt	\$ 7,330,000
2014 Senior Notes	750,000
2016 Senior Notes	1,100,000
2017 Senior Notes	750,000
Total unsecured debt	\$ 2,600,000
Total debt	\$ 9,930,000
Less: Cash and cash equivalents, short-term investments and short-term restricted cash	(156,936)
Net debt	\$ 9,773,064
Divided by: Annualized Adjusted EBITDA	\$ 1,421,708
Leverage Ratio	6.9x

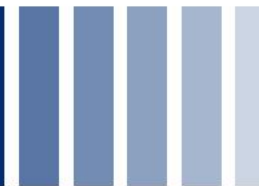
Net Debt and Leverage Ratio



The quarterly calculations of Net Debt and Leverage Ratio are as follows:

	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	<i>(in thousands)</i>							
Total Debt (notional)	\$ 9,930,000	\$ 9,771,000	\$ 9,807,000	\$10,028,000	\$9,829,000	\$9,800,000	\$9,480,000	\$9,405,000
Less: Cash and cash equivalents, short-term investments and short-term restricted cash	(156,936)	(149,963)	(141,995)	(176,147)	(160,921)	(159,730)	(137,955)	(101,937)
Net Debt	\$ 9,773,064	\$ 9,621,037	\$ 9,665,005	\$ 9,851,853	\$9,668,079	\$9,640,270	\$9,342,045	\$9,303,063
Divided by: Annualized Adjusted EBITDA	\$ 1,421,708	\$ 1,388,952	\$ 1,382,296	\$ 1,357,060	\$1,312,380	\$1,275,532	\$1,275,316	\$1,240,256
Leverage Ratio	6.9x	6.9x	7.0x	7.3x	7.4x	7.6x	7.3x	7.5x

Net Debt and Leverage Ratio



The quarterly calculations of Net Debt and Leverage Ratio are as follows:

	12/31/2018	12/31/2017	12/31/2016	12/31/2015	12/31/2014
	<i>(in thousands)</i>				
Total Debt (notional)	\$ 10,028,000	\$ 9,405,000	\$ 8,875,000	\$ 8,555,000	\$ 7,870,000
Less: Cash and cash equivalents, short-term investments and short-term restricted cash	(176,147)	(101,937)	(183,118)	(144,098)	(97,511)
Net Debt	\$ 9,851,853	\$ 9,303,063	\$ 8,691,882	\$ 8,410,902	\$ 7,772,489
Divided by: Annualized Adjusted EBITDA	\$ 1,357,060	\$ 1,240,256	\$ 1,148,068	\$ 1,097,292	\$ 1,066,768
Leverage Ratio	7.3x	7.5x	7.6x	7.7x	7.3x

Net Cash Interest Coverage Ratio



The quarterly calculation of Net Cash Interest Coverage Ratio is as follows:

	9/30/2019	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	3/31/2018	12/31/2017
	<i>(in thousands)</i>							
Adjusted EBITDA	\$ 355,427	\$ 347,238	\$ 345,574	\$ 339,265	\$ 328,095	\$ 318,883	\$ 318,829	\$ 310,064
Interest expense	96,567	97,447	98,667	97,939	95,717	93,639	88,923	86,334
Interest income	(1,311)	(1,581)	(1,800)	(1,760)	(2,006)	(1,671)	(1,295)	(2,689)
Net cash interest expense	\$ 95,256	\$ 95,866	\$ 96,867	\$ 96,179	\$ 93,711	\$ 91,968	\$ 87,628	\$ 83,645
Net Cash Interest Coverage Ratio	3.7x	3.6x	3.6x	3.5x	3.5x	3.5x	3.6x	3.7x

Net Secured Debt and Secured Leverage Ratio



The calculations of Net Secured Debt and Secured Leverage Ratio are as follows:

	<u>9/30/2019</u>
	<u>(in thousands)</u>
Total debt ⁽¹⁾	\$ 9,930,000
Less:	
Unsecured debt ⁽¹⁾	<u>(2,600,000)</u>
Secured debt ⁽¹⁾	<u>\$ 7,330,000</u>
Less: Cash and cash equivalents, short-term investments and short-term restricted cash	<u>(156,936)</u>
Net Secured Debt	<u>\$ 7,173,064</u>
Divided by: Annualized Adjusted EBITDA	<u>\$ 1,421,708</u>
Secured Leverage Ratio	<u>5.0x</u>

(1) Notional principal amount of outstanding debt

THANK YOU