# **Procore is the Platform** for Construction



#### AUTOMATED WORKFLOWS

Streamlines construction workflows by automating routine tasks without ever needing to leave the Procore platform.



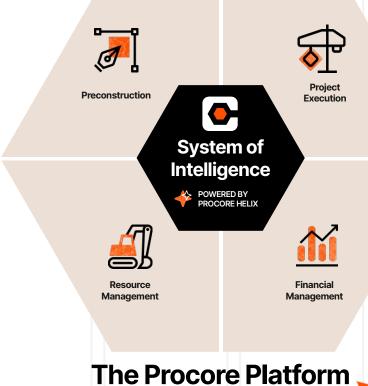


Turns your team's construction knowledge into actionable intelligence powering AI, agentic workflows, analytics and insights.



#### CONTEXT FOR CONSTRUCTION

Built to put people first – supporting construction professionals through maps, photos, workflow configuration and expert support.



SEE A PLATFORM DEMO HERE





PROCORE
DELIVERS
MEASURABLE
ROI

48%

## **Improved Efficiency**

Manage 48% more construction volume per person than previous means using Procore.

**75%** 

## **Better Manage Risk**

75% of customer respondents agree that Procore has helped reduce the amount of rework taking place on their projects.

**67%** 

## **Improved Profitability**

2 out of 3 customer respondents agree that Procore has helped to improve their profit margins.



All data is from the Procore 2022 ROI report, and reflect the opinions of the surveyed 2,687 Procore customers from around the globe. Data includes responses from general contractors, specialty contractors, and owners of all sizes.



### LATEST FINANCIAL RESULTS

### Q3 2025

- \$339 million in revenue, 14.5% YoY growth
- \$911 million in cRPO, 23% YoY growth
- 84% non-gaap gross margin
- 17% non-gaap operating margin
- 95% gross revenue retention
- 2,602 customers with >\$100K in ARR, 15% YoY growth

### FY 2024

- \$1,152 million in revenue, 21% YoY growth
- \$128 million in free cash flow, 11% margin
- >\$1 trillion in annual construction volume committed on Procore¹

<sup>1</sup>As of September 30, 2025. Numbers are rounded for purposes of the FactSheet.







Global Software Companies

2025

## G2's Global Software Companies 2025

Procore ranked #36 among 100 software companies in 2025 and this is our fifth consecutive year of being included on this list.



### TrustRadius Top Rated 2025

Procore was awarded the TrustRadius Top Rated in 2025 for Construction Management and has received this award consistently since 2018.



## TrustRadius Buyer's Choice Award 2025

Procore was awarded the TrustRadius Buyer's Choice award in 2025 based on exceptional product capabilities, value, and customer relationships.



### Gold Stevie International Business Award 2024

Procore was awarded a Gold Stevie® Award and this is our second consecutive year of being included on this list.



## Software Report Top 100 Software Companies of 2024

Procore ranked #3 out of 100 software companies in 2024 and has consistently ranked in the top 25 for the last four consecutive years.



This factsheet was last updated on November 5, 2025.

### Forward-Looking Statements and In Process Products

This factsheet contains forward-looking statements about Procore Technologies, Inc. ("Procore") and our plans, products, services, or industry that involve substantial risks and uncertainties. All statements in this factsheet, other than statements of historical fact, are forward-looking statements. Procore has based the forward-looking statements in this factsheet primarily on our current expectations and projections about future events and trends that we believe may affect our business, financial condition, and operating results. The outcome of the events described in these forward-looking statements is subject to risks, uncertainties, and other factors that could cause results, events, or circumstances to differ materially from Procore's current expectations, including, but not limited to, our expectations regarding our financial performance, our ability to develop or deliver new products, platform capabilities, services, or features, and as set forth in our filings with the Securities and Exchange Commission, including in the section titled "Risk Factors" in our most recent Annual Report on Form 10-Q. You should not rely on Procore's forward-looking statements. Procore assumes no obligation to update any forward-looking statements to reflect events or circumstances that exist or change after the date on which they were made, except as required by law.

Any statements in this factsheet regarding or relating to unreleased products, services or features, or products, services or features that have been released but not yet made generally available (collectively, "In Process Products") are forward-looking statements, including, but not limited to, statements regarding or relating to Helix and other artificial intelligence capabilities. In Process Products may not currently be available, may only be available in limited or "beta" form, or may not be developed, delivered, or made generally available on time or at all. In addition, Procore has not decided whether, or how much, to charge for In Process Products, and reserves the right to do so in its sole discretion. Customers who purchase our products or services should make their purchase decisions based solely upon features that are currently generally available, and not upon any expectations with respect to In Process Products.

### **Definitions and Non-GAAP Financial Measures**

Refer to Procore's most recent earnings release, Quarterly Report on Form 10-Q, Annual Report on Form 10-K, and 2024 Investor Day presentation (each available at investors.procore.com) for the definitions of cRPO, gross revenue retention rate, ARR, free cash flow, and annual construction volume, and for a reconciliation of non-GAAP financial measures to the most directly comparable GAAP measures.

#### **Trademarks**

The logos and trademarks in this factsheet are the property of their respective owners and are used for reference purposes only.



