

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended July 4, 2021**

OR

TRANSITION REPORT PURSUANT TO SECTION 13  
OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 1-3619

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**PFIZER INC.**

(Exact name of registrant as specified in its charter)

Delaware  
(State of Incorporation)

13-5315170  
(I.R.S. Employer Identification No.)

235 East 42<sup>nd</sup> Street, New York, New York 10017  
(Address of principal executive offices) (zip code)  
(212) 733-2323  
(Registrant's telephone number)

**Securities registered pursuant to Section 12(b) of the Act:**

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$.05 par value	PFE	New York Stock Exchange
0.250% Notes due 2022	PFE22	New York Stock Exchange
1.000% Notes due 2027	PFE27	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large Accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

At August 9, 2021, 5,606,688,356 shares of the issuer's voting common stock were outstanding.



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## DEFINED TERMS

Unless the context requires otherwise, references to “Pfizer,” “the Company,” “we,” “us” or “our” in this Form 10-Q (defined below) refer to Pfizer Inc. and its subsidiaries. References to “Notes” in this Form 10-Q are to the notes to the condensed or consolidated financial statements in this Form 10-Q or our 2020 Form 10-K. We also have used several other terms in this Form 10-Q, most of which are explained or defined:

<i>2020 Form 10-K</i>	Annual Report on Form 10-K for the fiscal year ended December 31, 2020
<i>ACIP</i>	Advisory Committee on Immunization Practices
<i>ALK</i>	anaplastic lymphoma kinase
<i>Alliance revenues</i>	Revenues from alliance agreements under which we co-promote products discovered or developed by other companies or us
<i>Allogene</i>	Allogene Therapeutics, Inc.
<i>Array</i>	Array BioPharma Inc.
<i>Astellas</i>	Astellas Pharma Inc., Astellas US LLC and Astellas Pharma US, Inc.
<i>ATTR-CM</i>	transthyretin amyloid cardiomyopathy
<i>BioNTech</i>	BioNTech SE
<i>BLA</i>	Biologics License Application
<i>BMS</i>	Bristol-Myers Squibb Company
<i>BNT162b2</i>	Pfizer-BioNTech COVID-19 Vaccine
<i>BOD</i>	Board of Directors
<i>CDC</i>	U.S. Centers for Disease Control and Prevention
<i>CMA</i>	conditional marketing authorization
<i>Consumer Healthcare JV</i>	GSK Consumer Healthcare JV
<i>COVID-19</i>	novel coronavirus disease of 2019
<i>Developed Europe</i>	Includes the following markets: Western Europe, Scandinavian countries and Finland
<i>Developed Markets</i>	Includes the following markets: U.S., Developed Europe, Japan, Canada, Australia, South Korea and New Zealand
<i>Developed Rest of World</i>	Includes the following markets: Japan, Canada, Australia, South Korea and New Zealand
<i>EMA</i>	European Medicines Agency
<i>Emerging Markets</i>	Includes, but is not limited to, the following markets: Asia (excluding Japan and South Korea), Latin America, Eastern Europe, Central Europe, the Middle East, Africa and Turkey
<i>EPS</i>	earnings per share
<i>EU</i>	European Union
<i>EUA</i>	emergency use authorization
<i>Exchange Act</i>	Securities Exchange Act of 1934, as amended
<i>FDA</i>	U.S. Food and Drug Administration
<i>Form 10-Q</i>	Quarterly Report on Form 10-Q for the quarterly period ended July 4, 2021
<i>GAAP</i>	Generally Accepted Accounting Principles
<i>GIST</i>	gastrointestinal stromal tumors
<i>GSK</i>	GlaxoSmithKline plc
<i>Hospira</i>	Hospira, Inc.
<i>IPR&amp;D</i>	in-process research and development
<i>IRS</i>	U.S. Internal Revenue Service
<i>JV</i>	joint venture
<i>King</i>	King Pharmaceuticals LLC (formerly King Pharmaceuticals, Inc.)
<i>LIBOR</i>	London Interbank Offered Rate
<i>Lilly</i>	Eli Lilly & Company
<i>LOE</i>	loss of exclusivity
<i>MCO</i>	managed care organization
<i>mCRC</i>	metastatic colorectal cancer
<i>mCRPC</i>	metastatic castration-resistant prostate cancer
<i>mCSPC</i>	metastatic castration-sensitive prostate cancer
<i>MD&amp;A</i>	Management’s Discussion and Analysis of Financial Condition and Results of Operations
<i>Meridian</i>	Meridian Medical Technologies, Inc.
<i>MTM</i>	mark-to-market
<i>Mylan</i>	Mylan N.V.
<i>Mylan-Japan collaboration</i>	a pre-existing strategic collaboration between Pfizer and Mylan for generic drugs in Japan that terminated on December 21, 2020



<i>Myovant</i>	Myovant Sciences Ltd.
<i>nmCRPC</i>	non-metastatic castration-resistant prostate cancer
<i>NSCLC</i>	non-small cell lung cancer
<i>OPKO</i>	OPKO Health, Inc.
<i>OTC</i>	over-the-counter
<i>PBM</i>	pharmacy benefit manager
<i>PDUFA</i>	Prescription Drug User Fee Act
<i>PGS</i>	Pfizer Global Supply
<i>Pharmacia</i>	Pharmacia Corporation
<i>PsA</i>	psoriatic arthritis
<i>QTD</i>	Quarter-to-date or three months ended
<i>RA</i>	rheumatoid arthritis
<i>RCC</i>	renal cell carcinoma
<i>R&amp;D</i>	research and development
<i>Sandoz</i>	Sandoz, Inc., a division of Novartis AG
<i>SEC</i>	U.S. Securities and Exchange Commission
<i>SI&amp;A</i>	selling, informational and administrative
<i>UC</i>	ulcerative colitis
<i>U.K.</i>	United Kingdom
<i>U.S.</i>	United States
<i>Upjohn Business</i>	Pfizer's global, primarily off-patent branded and generics business, which includes a portfolio of 20 globally recognized solid oral dose brands, including Lipitor, Lyrica, Norvasc, Celebrex and Viagra, as well as a U.S.-based generics platform, Greenstone, that was spun-off on November 16, 2020 and combined with Mylan to create Viatris
<i>Valneva</i>	Valneva SE
<i>Viatris</i>	Viatris Inc.
<i>YTD</i>	Year-to-date or six months ended

This Form 10-Q includes discussion of certain clinical studies relating to various in-line products and/or product candidates. These studies typically are part of a larger body of clinical data relating to such products or product candidates, and the discussion herein should be considered in the context of the larger body of data. In addition, clinical trial data are subject to differing interpretations, and, even when we view data as sufficient to support the safety and/or effectiveness of a product candidate or a new indication for an in-line product, regulatory authorities may not share our views and may require additional data or may deny approval altogether.

Some amounts in this Form 10-Q may not add due to rounding. All percentages have been calculated using unrounded amounts. All trademarks mentioned are the property of their owners.

The information contained on our website, our Facebook, YouTube and LinkedIn pages or our Twitter accounts, or any third-party website, is not incorporated by reference into this Form 10-Q.

**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**PFIZER INC. AND SUBSIDIARY COMPANIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
**(UNAUDITED)**

(MILLIONS, EXCEPT PER COMMON SHARE DATA)	Three Months Ended		Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Revenues	\$ 18,977	\$ 9,864	\$ 33,559	\$ 19,947
Costs and expenses:				
Cost of sales <sup>(a)</sup>	7,049	1,826	11,259	3,766
Selling, informational and administrative expenses <sup>(a)</sup>	2,928	2,659	5,712	5,200
Research and development expenses <sup>(a)</sup>	2,459	2,078	4,473	3,750
Amortization of intangible assets	931	869	1,802	1,718
Restructuring charges and certain acquisition-related costs	(1)	360	22	414
(Gain) on completion of Consumer Healthcare JV transaction	—	—	—	(6)
Other (income)/deductions—net	(998)	(955)	(2,001)	(764)
Income from continuing operations before provision for taxes on income	6,609	3,026	12,291	5,868
Provision for taxes on income	1,043	422	1,849	782
Income from continuing operations	5,565	2,604	10,443	5,087
Income from discontinued operations—net of tax	24	893	32	1,774
Net income before allocation to noncontrolling interests	5,589	3,497	10,475	6,860
Less: Net income attributable to noncontrolling interests	26	8	35	17
Net income attributable to Pfizer Inc. common shareholders	<u>\$ 5,563</u>	<u>\$ 3,489</u>	<u>\$ 10,440</u>	<u>\$ 6,843</u>
<u>Earnings per common share—basic:</u>				
Income from continuing operations attributable to Pfizer Inc. common shareholders	\$ 0.99	\$ 0.47	\$ 1.86	\$ 0.91
Income from discontinued operations—net of tax	—	0.16	0.01	0.32
Net income attributable to Pfizer Inc. common shareholders	<u>\$ 0.99</u>	<u>\$ 0.63</u>	<u>\$ 1.87</u>	<u>\$ 1.23</u>
<u>Earnings per common share—diluted:</u>				
Income from continuing operations attributable to Pfizer Inc. common shareholders	\$ 0.98	\$ 0.46	\$ 1.84	\$ 0.90
Income from discontinued operations—net of tax	—	0.16	0.01	0.32
Net income attributable to Pfizer Inc. common shareholders	<u>\$ 0.98</u>	<u>\$ 0.62</u>	<u>\$ 1.84</u>	<u>\$ 1.22</u>
Weighted-average shares—basic	5,598	5,554	5,591	5,550
Weighted-average shares—diluted	5,678	5,619	5,670	5,616

<sup>(a)</sup> Exclusive of amortization of intangible assets, except as disclosed in *Note 9* in this Form 10-Q and *Note 11* in our 2020 Form 10-K.

See Accompanying Notes.

PFIZER INC. AND SUBSIDIARY COMPANIES  
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(UNAUDITED)

(MILLIONS)	Three Months Ended			Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	June 28, 2020
Net income before allocation to noncontrolling interests	\$ 5,589	\$ 3,497	\$ 10,475	\$ 6,860	
Foreign currency translation adjustments, net	36	(173)	501	(1,430)	
Unrealized holding gains/(losses) on derivative financial instruments, net	(248)	213	(35)	(288)	
Reclassification adjustments for (gains)/losses included in net income <sup>(a)</sup>	(21)	(186)	238	(167)	
	(270)	27	203	(455)	
Unrealized holding gains/(losses) on available-for-sale securities, net	59	42	138	(9)	
Reclassification adjustments for (gains)/losses included in net income <sup>(b)</sup>	61	44	(181)	59	
	120	87	(43)	50	
Reclassification adjustments related to amortization of prior service costs and other, net	(39)	(45)	(79)	(89)	
Other	(1)	5	(5)	4	
	(41)	(40)	(84)	(85)	
Other comprehensive income/(loss), before tax	(155)	(100)	577	(1,920)	
Tax provision/(benefit) on other comprehensive income/(loss)	(63)	87	21	(293)	
Other comprehensive income/(loss) before allocation to noncontrolling interests	\$ (92)	\$ (187)	\$ 556	\$ (1,628)	
Comprehensive income/(loss) before allocation to noncontrolling interests	\$ 5,498	\$ 3,310	\$ 11,031	\$ 5,233	
Less: Comprehensive income/(loss) attributable to noncontrolling interests	28	(4)	38	5	
Comprehensive income/(loss) attributable to Pfizer Inc.	\$ 5,469	\$ 3,314	\$ 10,992	\$ 5,228	

<sup>(a)</sup> Reclassified into *Other (income)/deductions—net* and *Cost of sales*. See Note 7E.

<sup>(b)</sup> Reclassified into *Other (income)/deductions—net*.

See Accompanying Notes.



PFIZER INC. AND SUBSIDIARY COMPANIES  
CONDENSED CONSOLIDATED BALANCE SHEETS

(MILLIONS)	July 4, 2021 (Unaudited)	December 31, 2020
<u>Assets</u>		
Cash and cash equivalents	\$ 2,372	\$ 1,784
Short-term investments	19,328	10,437
Trade accounts receivable, less allowance for doubtful accounts: 2021—\$500; 2020—\$508	10,587	7,930
Inventories	8,948	8,046
Current tax assets	3,761	3,264
Other current assets	3,818	3,605
Total current assets	48,814	35,067
Equity-method investments	16,608	16,856
Long-term investments	4,334	3,406
Property, plant and equipment, less accumulated depreciation: 2021—\$15,328; 2020—\$14,812	14,224	13,900
Identifiable intangible assets	27,323	28,471
Goodwill	49,867	49,577
Noncurrent deferred tax assets and other noncurrent tax assets	2,694	2,383
Other noncurrent assets	6,056	4,569
Total assets	<u>\$ 169,920</u>	<u>\$ 154,229</u>
<u>Liabilities and Equity</u>		
Short-term borrowings, including current portion of long-term debt: 2021—\$3,687; 2020—\$2,002	\$ 3,888	\$ 2,703
Trade accounts payable	4,327	4,309
Dividends payable	2,184	2,162
Income taxes payable	1,742	1,049
Accrued compensation and related items	2,015	3,058
Deferred revenues	4,291	1,113
Other current liabilities	17,217	11,527
Total current liabilities	35,664	25,920
Long-term debt	35,354	37,133
Pension benefit obligations	4,305	4,766
Postretirement benefit obligations	634	645
Noncurrent deferred tax liabilities	4,161	4,063
Other taxes payable	11,259	11,560
Other noncurrent liabilities	8,228	6,669
Total liabilities	99,605	90,756
Commitments and Contingencies		
Common stock	472	470
Additional paid-in capital	89,336	88,674
Treasury stock	(111,356)	(110,988)
Retained earnings	96,346	90,392
Accumulated other comprehensive loss	(4,758)	(5,310)
Total Pfizer Inc. shareholders' equity	70,042	63,238
Equity attributable to noncontrolling interests	273	235
Total equity	70,315	63,473
Total liabilities and equity	<u>\$ 169,920</u>	<u>\$ 154,229</u>

See Accompanying Notes.

**PFIZER INC. AND SUBSIDIARY COMPANIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
**(UNAUDITED)**

(MILLIONS, EXCEPT PREFERRED SHARES)	PFIZER INC. SHAREHOLDERS												Total Equity
	Preferred Stock		Common Stock			Treasury Stock		Retained Earnings	Accum. Other Comp. Loss	Shareholders' Equity	Non-controlling interests		
	Shares	Stated Value	Shares	Par Value	Add'l Paid-In Capital	Shares	Cost						
Balance, April 4, 2021	—	\$ —	9,445	\$ 472	\$ 89,002	(3,851)	\$ (111,349)	\$ 95,158	\$ (4,664)	\$ 68,620	\$ 245	\$ 68,865	
Net income								5,563		5,563	26	5,589	
Other comprehensive income/(loss), net of tax									(94)	(94)	2	(92)	
Cash dividends declared, per share: \$0.78													
Common stock								(4,293)		(4,293)		(4,293)	
Preferred stock													
Noncontrolling interests													
Share-based payment transactions			5	—	334	—	(7)	(76)		251		251	
Purchases of common stock													
Preferred stock conversions and redemptions													
Other								(7)		(6)		(6)	
Balance, July 4, 2021	—	\$ —	9,450	\$ 472	\$ 89,336	(3,851)	\$ (111,356)	\$ 96,346	\$ (4,758)	\$ 70,042	\$ 273	\$ 70,315	

(MILLIONS, EXCEPT PREFERRED SHARES)	PFIZER INC. SHAREHOLDERS												Total Equity
	Preferred Stock		Common Stock			Treasury Stock		Retained Earnings	Accum. Other Comp. Loss	Shareholders' Equity	Non-controlling interests		
	Shares	Stated Value	Shares	Par Value	Add'l Paid-In Capital	Shares	Cost						
Balance, March 29, 2020	417	\$ 17	9,393	\$ 470	\$ 87,680	(3,841)	\$ (111,010)	\$ 94,680	\$ (6,808)	\$ 65,028	\$ 312	\$ 65,341	
Net income								3,489		3,489	8	3,497	
Other comprehensive income/(loss), net of tax									(174)	(174)	(12)	(187)	
Cash dividends declared, per share: \$0.76													
Common stock								(4,223)		(4,223)		(4,223)	
Preferred stock													
Noncontrolling interests											(80)	(80)	
Share-based payment transactions			2	—	221	—	1			222		222	
Purchases of common stock													
Preferred stock conversions and redemptions	(417)	(17)			(14)	1	31						
Other													
Balance, June 28, 2020	—	\$ —	9,394	\$ 470	\$ 87,886	(3,840)	\$ (110,978)	\$ 93,946	\$ (6,983)	\$ 64,342	\$ 228	\$ 64,570	

See Accompanying Notes.

**PFIZER INC. AND SUBSIDIARY COMPANIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
**(UNAUDITED)**

(MILLIONS, EXCEPT PREFERRED SHARES)	PFIZER INC. SHAREHOLDERS											
	Preferred Stock		Common Stock			Treasury Stock		Retained Earnings	Accum. Other Comp. Loss	Share-holders' Equity	Non-controlling interests	Total Equity
	Shares	Stated Value	Shares	Par Value	Add'l Paid-In Capital	Shares	Cost					
Balance, January 1, 2021	—	\$ —	9,407	\$ 470	\$ 88,674	(3,840)	\$ (110,988)	\$ 90,392	\$ (5,310)	\$ 63,238	\$ 235	\$ 63,473
Net income								10,440		10,440	35	10,475
Other comprehensive income/(loss), net of tax									552	552	3	556
Cash dividends declared, per share: \$0.78												
Common stock								(4,377)		(4,377)		(4,377)
Preferred stock										—		—
Noncontrolling interests										—		—
Share-based payment transactions			43	2	662	(11)	(368)	(76)		221		221
Purchases of common stock						—	—			—		—
Preferred stock conversions and redemptions	—	—				—	—			—		—
Other						—	—	(33)		(33)		(33)
Balance, July 4, 2021	—	\$ —	9,450	\$ 472	\$ 89,336	(3,851)	\$ (111,356)	\$ 96,346	\$ (4,758)	\$ 70,042	\$ 273	\$ 70,315

(MILLIONS, EXCEPT PREFERRED SHARES)	PFIZER INC. SHAREHOLDERS											
	Preferred Stock		Common Stock			Treasury Stock		Retained Earnings	Accum. Other Comp. Loss	Share-holders' Equity	Non-controlling interests	Total Equity
	Shares	Stated Value	Shares	Par Value	Add'l Paid-In Capital	Shares	Cost					
Balance, January 1, 2020	431	\$ 17	9,369	\$ 468	\$ 87,428	(3,835)	\$ (110,801)	\$ 91,397	\$ (5,367)	\$ 63,143	\$ 303	\$ 63,447
Net income								6,843		6,843	17	6,860
Other comprehensive income/(loss), net of tax									(1,616)	(1,616)	(12)	(1,628)
Cash dividends declared, per share: \$0.76												
Common stock								(4,294)		(4,294)		(4,294)
Preferred stock										—		—
Noncontrolling interests										—	(80)	(80)
Share-based payment transactions			25	1	473	(6)	(208)			266		266
Purchases of common stock						—	—			—		—
Preferred stock conversions and redemptions	(431)	(17)				1	31			(1)		(1)
Other						—	—			—		—
Balance, June 28, 2020	—	\$ —	9,394	\$ 470	\$ 87,886	(3,840)	\$ (110,978)	\$ 93,946	\$ (6,983)	\$ 64,342	\$ 228	\$ 64,570

See Accompanying Notes.



PFIZER INC. AND SUBSIDIARY COMPANIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(UNAUDITED)

(MILLIONS)	Six Months Ended	
	July 4, 2021	June 28, 2020
<b>Operating Activities</b>		
Net income before allocation to noncontrolling interests	\$ 10,475	\$ 6,860
Income from discontinued operations—net of tax	32	1,774
Net income from continuing operations before allocation to noncontrolling interests	10,443	5,087
Adjustments to reconcile net income before allocation to noncontrolling interests to net cash provided by operating activities:		
Depreciation and amortization	2,554	2,365
Asset write-offs and impairments	77	58
Gain on completion of Consumer Healthcare JV transaction, net of cash conveyed	—	(6)
Deferred taxes from continuing operations	47	33
Share-based compensation expense	394	244
Benefit plan contributions in excess of expense/income	(779)	(526)
Other adjustments, net	(1,305)	(370)
Other changes in assets and liabilities, net of acquisitions and divestitures	4,398	(2,056)
Net cash provided by operating activities from continuing operations	15,828	4,829
Net cash provided by operating activities from discontinued operations	9	1,860
Net cash provided by operating activities	15,837	6,688
<b>Investing Activities</b>		
Purchases of property, plant and equipment	(1,094)	(906)
Purchases of short-term investments	(15,982)	(5,141)
Proceeds from redemptions/sales of short-term investments	7,572	4,595
Net (purchases of)/proceeds from redemptions/sales of short-term investments with original maturities of three months or less	(505)	(537)
Purchases of long-term investments	(100)	(168)
Proceeds from redemptions/sales of long-term investments	297	536
Other investing activities, net	(72)	(9)
Net cash provided by/(used in) investing activities from continuing operations	(9,884)	(1,630)
Net cash provided by/(used in) investing activities from discontinued operations	—	(11,452)
Net cash provided by/(used in) investing activities	(9,884)	(13,082)
<b>Financing Activities</b>		
Proceeds from short-term borrowings	—	12,352
Principal payments on short-term borrowings	—	(13,166)
Net (payments on)/proceeds from short-term borrowings with original maturities of three months or less	(499)	(2,314)
Proceeds from issuance of long-term debt	—	5,194
Principal payments on long-term debt	—	(2,181)
Cash dividends paid	(4,355)	(4,216)
Other financing activities, net	(509)	(163)
Net cash provided by/(used in) financing activities from continuing operations	(5,364)	(4,493)
Net cash provided by/(used in) financing activities from discontinued operations	—	11,452
Net cash provided by/(used in) financing activities	(5,364)	6,959
Effect of exchange-rate changes on cash and cash equivalents and restricted cash and cash equivalents	5	(70)
Net increase/(decrease) in cash and cash equivalents and restricted cash and cash equivalents	593	495
Cash and cash equivalents and restricted cash and cash equivalents, at beginning of period	1,825	1,350
Cash and cash equivalents and restricted cash and cash equivalents, at end of period	\$ 2,418	\$ 1,845
<b>Supplemental Cash Flow Information</b>		
Cash paid/(received) during the period for:		
Income taxes	\$ 2,188	\$ 1,290
Interest paid	798	910
Interest rate hedges	(67)	(66)
Non-cash transaction:		
Right-of-use assets obtained in exchange for lease liabilities	\$ 1,204	\$ 74

See Accompanying Notes.

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**Note 1. Basis of Presentation and Significant Accounting Policies**

A. Basis of Presentation

We prepared these condensed consolidated financial statements in conformity with U.S. GAAP, consistent in all material respects with those applied in our 2020 Form 10-K, except as disclosed in *Note 1C*. As permitted under the SEC requirements for interim reporting, certain footnotes or other financial information have been condensed or omitted.

These financial statements include all normal and recurring adjustments that are considered necessary for the fair statement of results for the interim periods presented. The information included in this Form 10-Q should be read in conjunction with the consolidated financial statements and accompanying notes included in our 2020 Form 10-K. Revenues, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be representative of those for the full year.

Pfizer's fiscal quarter-end for subsidiaries operating outside the U.S. is as of and for the three and six months ended May 30, 2021 and May 24, 2020, and for U.S. subsidiaries is as of and for the three and six months ended July 4, 2021 and June 28, 2020.

Business development activities impacted financial results in the periods presented. See *Note 1A* in our 2020 Form 10-K, and *Note 2*. On November 16, 2020, we completed the spin-off and the combination of our Upjohn Business with Mylan to form Viatris. For additional information, see *Note 2B* in our 2020 Form 10-K. On December 21, 2020, which fell in Pfizer's international first quarter of 2021, Pfizer and Viatris completed the termination of the Mylan-Japan collaboration pursuant to an agreement dated November 13, 2020 and we transferred related inventories and operations that were part of the Mylan-Japan collaboration to Viatris. As a result, the financial position and results of operations of the Upjohn Business and the Mylan-Japan collaboration are presented as discontinued operations. Prior-period information has been restated to reflect our current organization structure.

B. New Accounting Standard Adopted in 2021

On January 1, 2021, we adopted a new accounting standard for income tax that eliminates certain exceptions to the guidance related to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period and the recognition of deferred tax liabilities for outside basis differences. The new guidance also simplifies aspects of the accounting for franchise taxes and enacted changes in tax laws or rates and clarifies the accounting for transactions that result in a step-up in the tax basis of goodwill. The adoption of this guidance did not have a material impact on our condensed consolidated financial statements.

For information on new accounting standards adopted in 2020, see *Note 1B* in our 2020 Form 10-K.

C. Change in Accounting Principle

In the first quarter of 2021, we adopted a change in accounting principle to a more preferable policy under U.S. GAAP to immediately recognize actuarial gains and losses arising from the remeasurement of our pension and postretirement plans (MTM Accounting). Under the prior policy, we deferred recognition of these gains and losses in *Accumulated other comprehensive loss*. The accumulated actuarial gains/losses outside of a "corridor" were then amortized into net periodic benefit costs over the average remaining service period or the average life expectancy of participants. This change has been applied to all pension and postretirement plans on a retrospective basis for all prior periods presented, and as of January 1, 2020, resulted in a cumulative effect decrease to *Retained earnings* of \$6.3 billion, with a corresponding offset to *Accumulated other comprehensive loss*. Each time a pension or postretirement plan is remeasured, the actuarial gain or loss is recognized immediately and classified as *Other (income)/deductions—net*.

We believe that MTM Accounting is a more preferable policy as it provides improved transparency of results and performance, better alignment with fair value accounting principles and a better reflection of current economic and interest rate trends on plan investments and assumptions and the actuarial impact of plan remeasurements.

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The impacts of the adjustments on our condensed consolidated financial statements are summarized as follows:

(MILLIONS, EXCEPT PER COMMON SHARE DATA)	Three Months Ended					
	July 4, 2021			June 28, 2020		
	Previous Accounting Principle	Impact of Change	As Reported	Previous Accounting Principle	Impact of Change	As Adjusted
<b>Condensed Consolidated Statements of Income:</b>						
<i>Other (income)/deductions—net</i>	\$ (916)	\$ (82)	\$ (998)	\$ (873)	\$ (82)	\$ (955)
<i>Income from continuing operations before provision for taxes on income</i>	6,527	82	6,609	2,944	82	3,026
<i>Provision for taxes on income</i>	1,025	18	1,043	396	26	422
<i>Income from discontinued operations—net of tax</i>	24	—	24	887	6	893
<i>Net income before allocation to noncontrolling interests</i>	5,526	63	5,589	3,434	62	3,497
<i>Net income attributable to Pfizer Inc. common shareholders</i>	5,500	63	5,563	3,426	62	3,489
<b>Earnings per common share—basic:</b>						
Income from continuing operations attributable to Pfizer Inc. common shareholders	\$ 0.98	\$ 0.01	\$ 0.99	\$ 0.46	\$ 0.01	\$ 0.47
Income from discontinued operations—net of tax	—	—	—	0.16	—	0.16
Net income attributable to Pfizer Inc. common shareholders	<u>0.98</u>	<u>0.01</u>	<u>0.99</u>	<u>0.62</u>	<u>0.01</u>	<u>0.63</u>
<b>Earnings per common share—diluted:</b>						
Income from continuing operations attributable to Pfizer Inc. common shareholders	\$ 0.97	\$ 0.01	\$ 0.98	\$ 0.45	\$ 0.01	\$ 0.46
Income from discontinued operations—net of tax	—	—	—	0.16	—	0.16
Net income attributable to Pfizer Inc. common shareholders	<u>0.97</u>	<u>0.01</u>	<u>0.98</u>	<u>0.61</u>	<u>0.01</u>	<u>0.62</u>
<b>Condensed Consolidated Statements of Comprehensive Income:</b>						
<i>Foreign currency translation adjustments, net</i>	\$ 61	\$ (25)	\$ 36	\$ (242)	\$ 68	\$ (173)
<i>Benefit plans: actuarial gains/(losses), net</i>	(2)	2	—	5	(5)	—
<i>Reclassification adjustments related to amortization</i>	74	(74)	—	67	(67)	—
<i>Reclassification adjustments related to settlements, net</i>	3	(3)	—	13	(13)	—
<i>Other</i>	(25)	25	—	68	(68)	—
<i>Tax provision/(benefit) on other comprehensive income/(loss)</i>	(4)	(59)	(63)	113	(26)	87

(MILLIONS, EXCEPT PER COMMON SHARE DATA)	Six Months Ended					
	July 4, 2021			June 28, 2020		
	Previous Accounting Principle	Impact of Change	As Reported	Previous Accounting Principle	Impact of Change	As Adjusted
<b>Condensed Consolidated Statements of Income:</b>						
<i>Other (income)/deductions—net</i>	\$ (1,773)	\$ (228)	\$ (2,001)	\$ (657)	\$ (107)	\$ (764)
<i>Income from continuing operations before provision for taxes on income</i>	12,063	228	12,291	5,761	107	5,868
<i>Provision for taxes on income</i>	1,798	51	1,849	751	30	782
<i>Income from discontinued operations—net of tax</i>	32	—	32	1,835	(61)	1,774
<i>Net income before allocation to noncontrolling interests</i>	10,298	177	10,475	6,845	16	6,860
<i>Net income attributable to Pfizer Inc. common shareholders</i>	10,263	177	10,440	6,828	16	6,843
<b>Earnings per common share—basic:</b>						
Income from continuing operations attributable to Pfizer Inc. common shareholders	\$ 1.83	\$ 0.03	\$ 1.86	\$ 0.90	\$ 0.01	\$ 0.91
Income from discontinued operations—net of tax	0.01	—	0.01	0.33	(0.01)	0.32
Net income attributable to Pfizer Inc. common shareholders	<u>1.84</u>	<u>0.03</u>	<u>1.87</u>	<u>1.23</u>	<u>—</u>	<u>1.23</u>
<b>Earnings per common share—diluted:</b>						
Income from continuing operations attributable to Pfizer Inc. common shareholders	\$ 1.81	\$ 0.03	\$ 1.84	\$ 0.89	\$ 0.01	\$ 0.90
Income from discontinued operations—net of tax	0.01	—	0.01	0.33	(0.01)	0.32
Net income attributable to Pfizer Inc. common shareholders	<u>1.81</u>	<u>0.03</u>	<u>1.84</u>	<u>1.22</u>	<u>—</u>	<u>1.22</u>

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(MILLIONS)	Six Months Ended					
	July 4, 2021			June 28, 2020		
	Previous Accounting Principle	Impact of Change	As Reported	Previous Accounting Principle	Impact of Change	As Adjusted
<b>Condensed Consolidated Statements of Comprehensive Income:</b>						
<i>Foreign currency translation adjustments, net</i>	\$ 607	\$ (106)	\$ 501	\$ (1,513)	\$ 84	\$ (1,430)
<i>Benefit plans: actuarial gains/(losses), net</i>	45	(45)	—	(160)	160	—
<i>Reclassification adjustments related to amortization</i>	148	(148)	—	133	(133)	—
<i>Reclassification adjustments related to settlements, net</i>	23	(23)	—	66	(66)	—
<i>Other</i>	(106)	106	—	84	(84)	—
<i>Tax provision/(benefit) on other comprehensive income/(loss)</i>	69	(47)	21	(265)	(28)	(293)
<b>Condensed Consolidated Statements of Cash Flows:</b>						
<i>Deferred taxes from continuing operations</i>	\$ (4)	\$ 51	\$ 47	\$ 3	\$ 30	\$ 33
<i>Benefit plan contributions in excess of expense/income</i>	(551)	(228)	(779)	(419)	(107)	(526)

(MILLIONS)	December 31, 2020					
	July 4, 2021			December 31, 2020		
	Previous Accounting Principle	Impact of Change	As Reported	Previous Accounting Principle	Impact of Change	As Adjusted
<b>Condensed Consolidated Balance Sheets:</b>						
<i>Noncurrent deferred tax assets and other noncurrent tax assets</i>	\$ 2,697	\$ (3)	\$ 2,694	\$ 2,383	\$ —	\$ 2,383
<i>Other noncurrent assets</i>	6,044	12	6,056	4,569	—	4,569
<i>Pension benefit obligations</i>	4,305	(1)	4,305	4,766	—	4,766
<i>Retained earnings</i>	96,169	177	96,346	96,770	(6,378)	90,392
<i>Accumulated other comprehensive loss</i>	(4,589)	(168)	(4,758)	(11,688)	6,378	(5,310)

**D. Revenues and Trade Accounts Receivable**

**Customers**—Our prescription pharmaceutical products are sold principally to wholesalers, but we also sell directly to retailers, hospitals, clinics, government agencies and pharmacies. In the U.S., we primarily sell our vaccine products directly to the federal government, CDC, wholesalers, individual provider offices, retail pharmacies and integrated delivery networks. Outside the U.S., we primarily sell our vaccines to government and non-government institutions.

**Deductions from Revenues**—Our accruals for Medicare, Medicaid and related state program and performance-based contract rebates, chargebacks, sales allowances and sales returns and cash discounts are as follows:

(MILLIONS)	July 4, 2021	December 31, 2020
Reserve against <i>Trade accounts receivable, less allowance for doubtful accounts</i>	\$ 959	\$ 861
<b>Other current liabilities:</b>		
Accrued rebates	3,301	3,017
Other accruals	443	436
<b>Other noncurrent liabilities</b>		
	384	399
Total accrued rebates and other sales-related accruals	\$ 5,087	\$ 4,712

**Trade Accounts Receivable**—Trade accounts receivable are stated at their net realizable value. The allowance for credit losses reflects our best estimate of expected credit losses of the receivables portfolio determined on the basis of historical experience, current information, and forecasts of future economic conditions. In developing the estimate for expected credit losses, trade accounts receivables are segmented into pools of assets depending on market (U.S. versus international), delinquency status, and customer type (high risk versus low risk and government versus non-government), and fixed reserve percentages are established for each pool of trade accounts receivables.

In determining the reserve percentages for each pool of trade accounts receivables, we considered our historical experience with certain customers and customer types, regulatory and legal environments, country and political risk, and other relevant current and future forecasted macroeconomic factors. These credit risk indicators are monitored on a quarterly basis to determine whether there have been any changes in the economic environment that would indicate the established reserve percentages should be adjusted, and are considered on a regional basis to reflect more geographic-specific metrics. Additionally, write-offs and recoveries of customer receivables are tracked against collections on a quarterly basis to determine whether the reserve percentages remain appropriate. When management becomes aware of certain customer-specific factors that impact credit risk,



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specific allowances for these known troubled accounts are recorded. Trade accounts receivable are written off after all reasonable means to collect the full amount (including litigation, where appropriate) have been exhausted.

During the three and six months ended July 4, 2021 and June 28, 2020, additions to the allowance for credit losses, write-offs and recoveries of customer receivables were not material to our condensed consolidated financial statements. For additional information on our trade accounts receivable, see *Note 1G* in our 2020 Form 10-K.

**Note 2. Discontinued Operations and Equity-Method Investment**

A. Discontinued Operations

Upjohn Separation and Combination with Mylan

On November 16, 2020, we completed the spin-off and the combination of the Upjohn Business with Mylan to form Viatriis. See *Note 1A*.

In connection with this transaction, Pfizer and Viatriis entered into various agreements to effect the separation and combination to provide a framework for our relationship after the combination, including a separation and distribution agreement, interim operating models, including agency arrangements, manufacturing and supply agreements (MSAs), transition service agreements (TSAs), a tax matters agreement, and an employee matters agreement, among others. The interim agency operating model arrangements primarily include billings, collections and remittance of rebates that we are performing on a transitional basis on behalf of Viatriis. Under the MSAs, Pfizer or Viatriis, as the case may be, manufactures, labels and packages products for the other party. In the three and six months ended July 4, 2021, the amounts recorded under the above agreements were not material to our consolidated results of operations. Net amounts due from Viatriis under the above agreements were approximately \$434 million as of July 4, 2021 and \$401 million as of December 31, 2020. The cash flows associated with the above agreements are included in *Net cash provided by operating activities from continuing operations*, except for a \$277 million payment to Viatriis made in the first quarter of 2021 pursuant to terms of the separation agreement, which is reported in *Other financing activities, net*, and was recorded as a payable to Viatriis in *Other current liabilities* as of December 31, 2020. In addition, Pfizer and Mylan had pre-existing arms-length commercial agreements, which are continuing with Viatriis and are not material to Pfizer's consolidated financial statements.

The operating results of the Upjohn Business and the Mylan-Japan collaboration are reported as *Income from discontinued operations—net of tax*.

Components of *Income from discontinued operations—net of tax*:

(MILLIONS)	Three Months Ended <sup>(a)</sup>		Six Months Ended <sup>(a)</sup>	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Revenues	\$ —	\$ 1,937	\$ 27	\$ 3,883
Costs and expenses:				
Cost of sales	—	458	14	900
Selling, informational and administrative expenses	6	371	(2)	703
Research and development expenses	—	54	1	105
Amortization of intangible assets	—	36	—	72
Restructuring charges and certain acquisition-related costs	—	2	—	17
Other (income)/deductions—net	—	1	1	71
Pre-tax income/(loss) from discontinued operations	(6)	1,015	13	2,015
Provision/(benefit) for taxes on income	(30)	122	(19)	241
<b><i>Income from discontinued operations—net of tax</i></b>	<b>\$ 24</b>	<b>\$ 893</b>	<b>\$ 32</b>	<b>\$ 1,774</b>

<sup>(a)</sup> In the second quarter of 2021, *Income from discontinued operations—net of tax* reflects post-closing adjustments directly related to our discontinued operations, including tax and benefits-related adjustments. In the first six months of 2021, *Income from discontinued operations—net of tax* also includes the operations of the Mylan-Japan collaboration, which terminated during Pfizer's international first quarter of 2021, and a post-closing adjustment for a legal matter directly related to the discontinued Upjohn Business. In the three and six months ended June 28, 2020, *Income from discontinued operations—net of tax* relates to the Upjohn Business and the Mylan-Japan collaboration and includes the change in accounting principle in the first quarter of 2021 to MTM Accounting, which has been applied on a retrospective basis for all prior periods presented. See *Note 1C*.

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*B. Equity-Method Investment*

Formation of Consumer Healthcare JV

On July 31, 2019, we completed a transaction in which we and GSK combined our respective consumer healthcare businesses into a new JV that operates globally under the GSK Consumer Healthcare name. In exchange, we received a 32% equity stake in the new company and GSK owns the remaining 68%.

We are accounting for our interest in the Consumer Healthcare JV as an equity-method investment. The carrying value of our investment in the Consumer Healthcare JV is \$16.4 billion as of July 4, 2021 and \$16.7 billion as of December 31, 2020 and is reported as a private equity investment in *Equity-method investments* as of July 4, 2021 and December 31, 2020. The Consumer Healthcare JV is a foreign investee whose reporting currency is the U.K. pound, and therefore we translate its financial statements into U.S. dollars and recognize the impact of foreign currency translation adjustments in the carrying value of our investment and in other comprehensive income. The decrease in the value of our investment from December 31, 2020 is primarily due to dividends totaling approximately \$274 million, as well as \$200 million in pre-tax foreign currency translation adjustments (see *Note 6*), partially offset by our share of the JV's earnings. We record our share of earnings from the Consumer Healthcare JV on a quarterly basis on a one-quarter lag in *Other (income)/deductions—net*. Our total share of the JV's earnings generated in the first quarter of 2021, which we recorded in our operating results in the second quarter of 2021, was \$148 million. Our total share of the JV's earnings generated in the fourth quarter of 2020 and first quarter of 2021, which we recorded in our operating results in the first six months of 2021, was \$218 million. Our total share of the JV's earnings generated in the first quarter of 2020, which we recorded in our operating results in the second quarter of 2020, was \$129 million. Our total share of the JV's earnings generated in the fourth quarter of 2019 and first quarter of 2020, which we recorded in our operating results in the first six months of 2020, was \$140 million. See *Note 4*. The total amortization and adjustment of basis differences resulting from the excess of the initial fair value of our investment over the underlying equity in the carrying value of the net assets of the JV is included in *Other (income)/deductions—net* and was not material to our results of operations in the periods presented. See *Note 4*.

Summarized financial information for our equity method investee, the Consumer Healthcare JV, for the three and six months ending March 31, 2021, the most recent period available, and for the three and six months ending March 31, 2020, is as follows:

(MILLIONS)	Three Months Ended		Six Months Ended	
	March 31, 2021	March 31, 2020	March 31, 2021	March 31, 2020
Net sales	\$ 3,180	\$ 3,503	\$ 6,275	\$ 6,691
Cost of sales	(1,169)	(1,394)	(2,356)	(3,205)
Gross profit	\$ 2,011	\$ 2,109	\$ 3,919	\$ 3,486
Income from continuing operations	483	425	716	471
Net income	483	425	716	471
Income attributable to shareholders	461	405	682	441

**Note 3. Restructuring Charges and Other Costs Associated with Acquisitions and Cost-Reduction/Productivity Initiatives**

*A. Transforming to a More Focused Company Program*

With the formation of the Consumer Healthcare JV in 2019 and the spin-off of our Upjohn Business in the fourth quarter of 2020, Pfizer has transformed into a focused, global leader in science-based innovative medicines and vaccines. We have undertaken efforts to ensure our cost base aligns appropriately with our new operating structure. While certain direct costs transferred to the Consumer Healthcare JV and to the Upjohn Business in connection with the spin-off, there are indirect costs which did not transfer. In addition, we are taking steps to restructure our corporate enabling functions to appropriately support and drive the purpose of our business and R&D and PGS platform functions. The program costs discussed below are expected to be incurred primarily from 2020 through 2022, and may be rounded and represent approximations.

We expect costs for this program, primarily related to corporate enabling functions, to total \$1.6 billion on a pre-tax basis, with substantially all costs to be cash expenditures. Actions include, among others, changes in location of certain activities, expanded use and co-location of centers of excellence and shared services, and increased use of digital technologies. The associated actions and the specific costs will primarily include severance and benefit plan impacts, exit costs as well as associated implementation costs.

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Also, as part of this program, we expect to incur costs related to manufacturing network optimization, including certain legacy cost-reduction initiatives, of \$500 million, with approximately 20% of the costs to be non-cash. The costs for this effort include, among other things, implementation costs, product transfer costs, site exit costs, as well as accelerated depreciation.

From the start of this program in the fourth quarter of 2019 through July 4, 2021, we incurred costs of \$1.2 billion.

***B. Key Activities***

The following summarizes acquisitions and cost-reduction/productivity initiatives costs and credits, which are composed primarily of the Transforming to a More Focused Company program:

(MILLIONS)	Three Months Ended		Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Restructuring charges/(credits):				
Employee terminations	\$ (4)	\$ 345	\$ 19	\$ 355
Asset impairments	2	(8)	(2)	23
Exit costs/(credits)	(3)	1	(3)	1
Restructuring charges/(credits) <sup>(a)</sup>	(5)	338	14	379
Transaction costs <sup>(b)</sup>	—	11	—	14
Integration costs and other <sup>(c)</sup>	4	11	8	21
<i>Restructuring charges and certain acquisition-related costs</i>	(1)	360	22	414
Net periodic benefit costs recorded in <i>Other (income)/deductions—net</i> <sup>(d)</sup>	4	1	12	2
Additional depreciation—asset restructuring recorded in our condensed consolidated statements of income as follows <sup>(e)</sup> :				
<i>Cost of sales</i>	31	4	41	10
<i>Selling, informational and administrative expenses</i>	16	—	16	—
<i>Research and development expenses</i>	—	2	—	(3)
Total additional depreciation—asset restructuring	47	6	56	6
Implementation costs recorded in our condensed consolidated statements of income as follows <sup>(f)</sup> :				
<i>Cost of sales</i>	10	9	21	17
<i>Selling, informational and administrative expenses</i>	80	63	144	78
<i>Research and development expenses</i>	—	1	—	1
Total implementation costs	90	73	166	96
Total costs associated with acquisitions and cost-reduction/productivity initiatives	\$ 140	\$ 441	\$ 256	\$ 518

<sup>(a)</sup> Primarily represents cost reduction initiatives.

<sup>(b)</sup> Represents external costs for banking, legal, accounting and other similar services.

<sup>(c)</sup> Represents external, incremental costs directly related to integrating acquired businesses, such as expenditures for consulting and the integration of systems and processes, and certain other qualifying costs.

<sup>(d)</sup> Amounts for the three and six months ended June 28, 2020 include the impact of a change in accounting principle. See *Note 1C*.

<sup>(e)</sup> Represents the impact of changes in the estimated useful lives of assets involved in restructuring actions.

<sup>(f)</sup> Represents external, incremental costs directly related to implementing our non-acquisition-related cost-reduction/productivity initiatives.

The following summarizes the components and changes in restructuring accruals:

(MILLIONS)	Employee Termination Costs	Asset Impairment Charges	Exit Costs	Accrual
Balance, December 31, 2020 <sup>(a)</sup>	\$ 782	\$ —	\$ 15	\$ 798
Provision	19	(2)	(3)	14
Utilization and other <sup>(b)</sup>	(215)	2	(1)	(215)
Balance, July 4, 2021 <sup>(c)</sup>	\$ 585	\$ —	\$ 11	\$ 596

<sup>(a)</sup> Included in *Other current liabilities* (\$628 million) and *Other noncurrent liabilities* (\$169 million).

<sup>(b)</sup> Includes adjustments for foreign currency translation.

<sup>(c)</sup> Included in *Other current liabilities* (\$473 million) and *Other noncurrent liabilities* (\$123 million).

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**Note 4. Other (Income)/Deductions—Net**

Components of *Other (income)/deductions—net* include:

(MILLIONS)	Three Months Ended		Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Interest income	\$ (13)	\$ (19)	\$ (12)	\$ (53)
Interest expense	316	367	651	757
Net interest expense	303	348	639	704
Royalty-related income	(212)	(191)	(388)	(310)
Net (gains)/losses on asset disposals	(58)	1	(98)	2
Net (gains)/losses recognized during the period on equity securities <sup>(a)</sup>	(800)	(732)	(1,200)	(478)
Income from collaborations, out-licensing arrangements and sales of compound/product rights <sup>(b)</sup>	(21)	(100)	(252)	(215)
Net periodic benefit costs/(credits) other than service costs <sup>(c)</sup>	(237)	(191)	(503)	(294)
Certain legal matters, net <sup>(d)</sup>	369	14	420	22
Consumer Healthcare JV equity method (income)/loss <sup>(e)</sup>	(140)	(126)	(202)	(92)
Other, net	(201)	22	(417)	(104)
<i>Other (income)/deductions—net</i>	\$ (998)	\$ (955)	\$ (2,001)	\$ (764)

<sup>(a)</sup> The gains in the second quarter and first six months of 2021 include, among other things, unrealized gains of \$917 million and \$1.0 billion, respectively, related to investments in BioNTech and Cerevel Therapeutics, LLC. The gains in the second quarter and first six months of 2020 included, among other things, unrealized gains of \$568 million and \$501 million, respectively, related to our investments in Allogene and BioNTech.

<sup>(b)</sup> The first six months of 2021 includes, among other things, \$188 million of net collaboration income from BioNTech in the first quarter of 2021 related to the COVID-19 vaccine. The second quarter and first six months of 2020 mainly included, among other things, \$40 million of milestone income from Puma Biotechnology, Inc. related to Neratinib regulatory approvals in the EU, and \$30 million of milestone income from Lilly related to the first commercial sale in the U.S. of LOXO-292 for the treatment of RET fusion-positive NSCLC. The first six months of 2020 also included an upfront payment to us of \$75 million from our sale of our CK1 assets to Biogen, Inc.

<sup>(c)</sup> Amounts include the impact of a change in accounting principle. See *Notes 1C* and *10*.

<sup>(d)</sup> The second quarter and first six months of 2021 primarily include an amount to resolve a Multi-District Litigation relating to EpiPen pending against the Company in the U.S. District Court for the District of Kansas for \$345 million, which remains subject to court approval. See *Note 12A1*.

<sup>(e)</sup> See *Note 2B*.

**Note 5. Tax Matters**

**A. Taxes on Income from Continuing Operations**

Our effective tax rate for continuing operations was 15.8% for the second quarter of 2021, compared to 14.0% for the second quarter of 2020, and was 15.0% for the first six months of 2021, compared to 13.3% for the first six months of 2020.

The higher effective tax rate for the second quarter and first six months of 2021, compared to the second quarter and first six months of 2020, was due to a change in the jurisdictional mix of earnings primarily related to BNT162b2.

We elected, with the filing of our 2018 U.S. Federal Consolidated Income Tax Return, to pay our initial estimated \$15 billion repatriation tax liability on accumulated post-1986 foreign earnings over eight years through 2026. The third annual installment of this liability was paid by its April 15, 2021 due date. The fourth annual installment is due April 15, 2022 and is reported in current *Income taxes payable* as of July 4, 2021. The remaining liability is reported in noncurrent *Other taxes payable*. Our obligations may vary as a result of changes in our uncertain tax positions and/or availability of attributes such as foreign tax and other credit carryforwards.

**B. Tax Contingencies**

We are subject to income tax in many jurisdictions, and a certain degree of estimation is required in recording the assets and liabilities related to income taxes. All of our tax positions are subject to audit by the local taxing authorities in each tax jurisdiction. These tax audits can involve complex issues, interpretations and judgments and the resolution of matters may span multiple years, particularly if subject to negotiation or litigation.

The U.S. is one of our major tax jurisdictions, and we are regularly audited by the IRS. With respect to Pfizer, the IRS has issued Revenue Agent's Reports (RARs) for tax years 2011-2013 and 2014-2015. We are not in agreement with the RARs and are currently appealing certain disputed issues. Tax years 2016-2018 are currently under audit. Tax years 2019-2021 are open

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but not under audit. All other tax years are closed. In addition to the open audit years in the U.S., we have open audit years in certain major international tax jurisdictions dating back to 2010.

For additional information, see *Note 5D* in our 2020 Form 10-K.

*C. Tax Provision/(Benefit) on Other Comprehensive Income/(Loss)*

Components of *Tax provision/(benefit) on other comprehensive income/(loss)* include:

(MILLIONS)	Three Months Ended		Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Foreign currency translation adjustments, net <sup>(a)</sup>	\$ (19)	\$ 70	\$ 2	\$ (177)
Unrealized holding gains/(losses) on derivative financial instruments, net	(51)	51	7	(82)
Reclassification adjustments for (gains)/losses included in net income	1	(35)	35	(20)
	(50)	16	43	(102)
Unrealized holding gains/(losses) on available-for-sale securities, net	7	5	17	(1)
Reclassification adjustments for (gains)/losses included in net income	8	6	(23)	7
	15	11	(5)	6
Reclassification adjustments related to amortization of prior service costs and other, net	(8)	(11)	(17)	(21)
Other	(1)	1	(1)	1
	(8)	(9)	(18)	(20)
<i>Tax provision/(benefit) on other comprehensive income/(loss)</i>	\$ (63)	\$ 87	\$ 21	\$ (293)

<sup>(a)</sup> Taxes are not provided for foreign currency translation adjustments relating to investments in international subsidiaries that we intend to hold indefinitely.

**Note 6. Accumulated Other Comprehensive Loss, Excluding Noncontrolling Interests**

The following summarizes the changes, net of tax, in *Accumulated other comprehensive loss*:

(MILLIONS)	Net Unrealized Gains/(Losses)			Benefit Plans		Accumulated Other Comprehensive Income/(Loss)
	Foreign Currency Translation Adjustments	Derivative Financial Instruments	Available-For-Sale Securities	Prior Service (Costs)/Credits and Other		
Balance, December 31, 2020 <sup>(a)</sup>	\$ (5,450)	\$ (428)	\$ 116	\$ 452	\$ (5,310)	
Other comprehensive income/(loss) <sup>(b)</sup>	495	160	(37)	(66)	552	
Balance, July 4, 2021	\$ (4,955)	\$ (268)	\$ 79	\$ 386	\$ (4,758)	

<sup>(a)</sup> Amounts include the impact of a change in accounting principle. See *Note 1C*.

<sup>(b)</sup> Amounts do not include foreign currency translation adjustments attributable to noncontrolling interests. Foreign currency translation adjustments primarily include gains from the strengthening of the U.K. pound, Canadian dollar and euro against the U.S. dollar, and net gains related to the impact of our net investment hedging program, partially offset by net losses from foreign currency translation adjustments related to our equity-method investment in the Consumer Healthcare JV (see *Note 2B*).

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**Note 7. Financial Instruments**

A. Fair Value Measurements

Financial Assets and Liabilities Measured at Fair Value on a Recurring Basis and Fair Value Hierarchy, using a Market Approach:

(MILLIONS)	Total	July 4, 2021		Total	December 31, 2020	
		Level 1	Level 2		Level 1	Level 2
<b>Financial assets:</b>						
<b>Short-term investments</b>						
Classified as equity securities with readily determinable fair values:						
Money market funds	\$ 2,284	\$ —	\$ 2,284	\$ 567	\$ —	\$ 567
Classified as available-for-sale debt securities:						
Government and agency—non-U.S.	12,448	—	12,448	7,719	—	7,719
Government and agency—U.S.	260	—	260	982	—	982
Corporate and other	1,317	—	1,317	1,008	—	1,008
	14,025	—	14,025	9,709	—	9,709
Total short-term investments	16,309	—	16,309	10,276	—	10,276
<b>Other current assets</b>						
Derivative assets:						
Interest rate contracts	2	—	2	18	—	18
Foreign exchange contracts	289	—	289	234	—	234
Total other current assets	290	—	290	251	—	251
<b>Long-term investments</b>						
Classified as equity securities with readily determinable fair values <sup>(a)</sup>						
	3,736	3,711	25	2,809	2,776	32
Classified as available-for-sale debt securities:						
Government and agency—non-U.S.	9	—	9	6	—	6
Government and agency—U.S.	54	—	54	121	—	121
Corporate and other	—	—	—	—	—	—
	63	—	63	128	—	128
Total long-term investments	3,799	3,711	88	2,936	2,776	160
<b>Other noncurrent assets</b>						
Derivative assets:						
Interest rate contracts	23	—	23	117	—	117
Foreign exchange contracts	142	—	142	5	—	5
Total derivative assets	165	—	165	122	—	122
Insurance contracts <sup>(b)</sup>	767	—	767	693	—	693
Total other noncurrent assets	931	—	931	814	—	814
Total assets	<u>\$ 21,330</u>	<u>\$ 3,711</u>	<u>\$ 17,618</u>	<u>\$ 14,278</u>	<u>\$ 2,776</u>	<u>\$ 11,501</u>
<b>Financial liabilities:</b>						
<b>Other current liabilities</b>						
Derivative liabilities:						
Foreign exchange contracts	\$ 308	\$ —	\$ 308	\$ 501	\$ —	\$ 501
Total other current liabilities	308	—	308	501	—	501
<b>Other noncurrent liabilities</b>						
Derivative liabilities:						
Foreign exchange contracts	651	—	651	599	—	599
Total other noncurrent liabilities	651	—	651	599	—	599
Total liabilities	<u>\$ 959</u>	<u>\$ —</u>	<u>\$ 959</u>	<u>\$ 1,100</u>	<u>\$ —</u>	<u>\$ 1,100</u>

<sup>(a)</sup> Long-term equity securities of \$181 million as of July 4, 2021 and \$190 million as of December 31, 2020 were held in restricted trusts for employee benefit plans.

<sup>(b)</sup> Includes life insurance policies held in restricted trusts for U.S. non-qualified employee benefit plans. The underlying invested assets in these contracts are marketable securities, which are carried at fair value, with changes in fair value recognized in *Other (income)/deductions—net* (see Note 4).

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Financial Assets and Liabilities Not Measured at Fair Value on a Recurring Basis

Carrying values and estimated fair values using a market approach:

(MILLIONS)	July 4, 2021		December 31, 2020	
	Carrying Value	Estimated Fair Value at Level 2	Carrying Value	Estimated Fair Value at Level 2
<b>Financial Liabilities</b>				
Long-term debt, excluding the current portion	\$ 35,354	\$ 41,725	\$ 37,133	\$ 45,533

The differences between the estimated fair values and carrying values of held-to-maturity debt securities, private equity securities, long-term receivables and short-term borrowings not measured at fair value on a recurring basis were not significant as of July 4, 2021 and December 31, 2020. The fair value measurements of our held-to-maturity debt securities and short-term borrowings are based on Level 2 inputs. The fair value measurements of our long-term receivables and private equity securities are based on Level 3 inputs.

B. Investments

Total Short-Term, Long-Term and Equity-Method Investments

The following summarizes our investments by classification type:

(MILLIONS)	July 4, 2021	December 31, 2020
<b>Short-term investments</b>		
Equity securities with readily determinable fair values <sup>(a)</sup>	\$ 2,284	\$ 567
Available-for-sale debt securities	14,025	9,709
Held-to-maturity debt securities	3,019	161
<b>Total Short-term investments</b>	<b>\$ 19,328</b>	<b>\$ 10,437</b>
<b>Long-term investments</b>		
Equity securities with readily determinable fair values	\$ 3,736	\$ 2,809
Available-for-sale debt securities	63	128
Held-to-maturity debt securities	35	37
Private equity securities at cost <sup>(b)</sup>	500	432
<b>Total Long-term investments</b>	<b>\$ 4,334</b>	<b>\$ 3,406</b>
<b>Equity-method investments</b>		
Total long-term investments and equity-method investments	\$ 20,942	\$ 20,262
Held-to-maturity cash equivalents	\$ 567	\$ 89

<sup>(a)</sup> As of July 4, 2021 and December 31, 2020, includes money market funds primarily invested in U.S. Treasury and government debt.

<sup>(b)</sup> Represent investments in the life sciences sector.

Debt Securities

At July 4, 2021, our debt investment portfolio consisted of debt securities issued across diverse governments, corporate and financial institutions, which are investment-grade. The contractual or estimated maturities, are as follows:

(MILLIONS)	July 4, 2021							December 31, 2020			
	Amortized Cost	Gross Unrealized		Fair Value	Maturities (in Years)			Amortized Cost	Gross Unrealized		Fair Value
		Gains	Losses		Within 1	Over 1 to 5	Over 5		Gains	Losses	
<u>Available-for-sale debt securities</u>											
Government and agency—non-U.S.	\$ 12,371	\$ 122	\$ (35)	\$ 12,457	\$ 12,448	\$ 9	\$ —	\$ 7,593	\$ 136	\$ (4)	\$ 7,725
Government and agency—U.S.	314	—	(1)	314	260	54	—	1,104	—	(1)	1,103
Corporate and other	1,312	5	—	1,317	1,317	—	—	1,006	2	—	1,008
<u>Held-to-maturity debt securities</u>											
Time deposits and other	914	—	—	914	884	19	11	283	—	—	283
Government and agency—non-U.S.	2,706	—	—	2,706	2,701	4	1	5	—	—	5
<b>Total debt securities</b>	<b>\$ 17,618</b>	<b>\$ 126</b>	<b>\$ (36)</b>	<b>\$ 17,709</b>	<b>\$ 17,611</b>	<b>\$ 86</b>	<b>\$ 12</b>	<b>\$ 9,991</b>	<b>\$ 138</b>	<b>\$ (5)</b>	<b>\$ 10,124</b>

Any expected credit losses to these portfolios would be immaterial to our financial statements.

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Equity Securities

The following presents the calculation of the portion of unrealized (gains)/losses that relates to equity securities, excluding equity-method investments, held at the reporting date:

(MILLIONS)	Three Months Ended		Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Net (gains)/losses recognized during the period on equity securities <sup>(a)</sup>	(800)	\$ (732)	(1,200)	\$ (478)
Less: Net (gains)/losses recognized during the period on equity securities sold during the period	24	1	(5)	(18)
Net unrealized (gains)/losses during the reporting period on equity securities still held at the reporting date <sup>(b)</sup>	\$ (823)	\$ (733)	\$ (1,196)	\$ (459)

<sup>(a)</sup> Reported in *Other (income)/deductions—net*. See Note 4.

<sup>(b)</sup> Included in net unrealized gains are observable price changes on equity securities without readily determinable fair values. As of July 4, 2021, there were cumulative impairments and downward adjustments of \$93 million and upward adjustments of \$98 million. Impairments, downward and upward adjustments were not significant in the second quarters and first six months of 2021 and 2020.

C. Short-Term Borrowings

Short-term borrowings include:

(MILLIONS)	July 4, 2021	December 31, 2020
Commercial paper	\$ 100	\$ 556
Current portion of long-term debt, principal amount	3,689	2,004
Other short-term borrowings, principal amount <sup>(a)</sup>	101	145
Total short-term borrowings, principal amount	3,890	2,705
Net unamortized discounts, premiums and debt issuance costs	(2)	(2)
Total <i>Short-term borrowings, including current portion of long-term debt</i> , carried at historical proceeds, as adjusted	\$ 3,888	\$ 2,703

<sup>(a)</sup> Includes cash collateral. See Note 7F.

D. Long-Term Debt

The following summarizes the aggregate principal amount of our senior unsecured long-term debt, and adjustments to report our aggregate long-term debt:

(MILLIONS)	July 4, 2021	December 31, 2020
Total long-term debt, principal amount	\$ 34,038	\$ 35,774
Net fair value adjustments related to hedging and purchase accounting	1,507	1,562
Net unamortized discounts, premiums and debt issuance costs	(196)	(207)
Other long-term debt	5	4
Total long-term debt, carried at historical proceeds, as adjusted	\$ 35,354	\$ 37,133
Current portion of long-term debt, carried at historical proceeds, as adjusted (not included above)	\$ 3,687	\$ 2,002

E. Derivative Financial Instruments and Hedging Activities

Foreign Exchange Risk

A significant portion of our revenues, earnings and net investments in foreign affiliates is exposed to changes in foreign exchange rates. We manage our foreign exchange risk principally through the use of derivative financial instruments and foreign currency debt. These financial instruments serve to mitigate the impact on net income as a result of remeasurement into another currency, or against the impact of translation into U.S. dollars of certain foreign exchange-denominated transactions.

The derivative financial instruments primarily hedge or offset exposures in the euro, U.K. pound, Japanese yen and Canadian dollar. We hedge a portion of our forecasted intercompany inventory sales denominated in euro, Japanese yen, Canadian dollar, Chinese renminbi, U.K. pound and Australian dollar for up to two years.



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Interest Rate Risk

Our interest-bearing investments and borrowings are subject to interest rate risk. Depending on market conditions, we may change the profile of our outstanding debt or investments by entering into derivative financial instruments like interest rate swaps, either to hedge or offset the exposure to changes in the fair value of hedged items with fixed interest rates, or to convert variable rate debt or investments to fixed rates. The derivative financial instruments primarily hedge U.S. dollar fixed-rate debt.

The following summarizes the fair value of the derivative financial instruments and notional amounts (including those reported as part of discontinued operations):

(MILLIONS)	July 4, 2021			December 31, 2020		
	Notional	Fair Value		Notional	Fair Value	
		Asset	Liability		Asset	Liability
<i>Derivatives designated as hedging instruments:</i>						
Foreign exchange contracts <sup>(a)</sup>	\$ 24,630	\$ 340	\$ 846	\$ 24,369	\$ 145	\$ 1,005
Interest rate contracts	1,000	24	—	1,950	135	—
		364	846		280	1,005
<i>Derivatives not designated as hedging instruments:</i>						
Foreign exchange contracts	\$ 17,085	91	113	\$ 15,063	94	95
<b>Total</b>		<b>\$ 455</b>	<b>\$ 959</b>		<b>\$ 373</b>	<b>\$ 1,100</b>

<sup>(a)</sup> The notional amount of outstanding foreign exchange contracts hedging our intercompany forecasted inventory sales was \$4.9 billion as of July 4, 2021 and \$5.0 billion as of December 31, 2020.

The following summarizes information about the gains/(losses) incurred to hedge or offset operational foreign exchange or interest rate risk exposures (including those reported as part of discontinued operations):

(MILLIONS)	Gains/(Losses) Recognized in OID <sup>(a)</sup>		Gains/(Losses) Recognized in OCI <sup>(a)</sup> Three Months Ended		Gains/(Losses) Reclassified from OCI into OID and COS <sup>(a)</sup>	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
<i>Derivative Financial Instruments in Cash Flow Hedge Relationships:</i>						
Foreign exchange contracts <sup>(b)</sup>	\$ —	\$ —	\$ (258)	\$ 187	\$ 13	\$ 172
Amount excluded from effectiveness testing and amortized into earnings <sup>(c)</sup>	—	—	9	13	8	14
<i>Derivative Financial Instruments in Fair Value Hedge Relationships:</i>						
Interest rate contracts	26	6	—	—	—	—
Hedged item	(26)	(6)	—	—	—	—
<i>Derivative Financial Instruments in Net Investment Hedge Relationships:</i>						
Foreign exchange contracts	—	—	1	(144)	—	—
The portion of foreign exchange contracts excluded from the assessment of hedge effectiveness <sup>(c)</sup>	—	—	36	29	26	42
<i>Non-Derivative Financial Instruments in Net Investment Hedge Relationships:<sup>(d)</sup></i>						
Foreign currency short-term borrowings	—	—	(11)	—	—	—
Foreign currency long-term debt	—	—	(8)	(42)	—	—
<i>Derivative Financial Instruments Not Designated as Hedges:</i>						
Foreign exchange contracts	(65)	8	—	—	—	—
All other net <sup>(e)</sup>	—	—	—	12	—	—
	<b>\$ (65)</b>	<b>\$ 8</b>	<b>\$ (230)</b>	<b>\$ 56</b>	<b>\$ 47</b>	<b>\$ 228</b>

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(MILLIONS)	Gains/(Losses) Recognized in OID <sup>(a)</sup>		Gains/(Losses) Recognized in OCI <sup>(a)</sup> Six Months Ended		Gains/(Losses) Reclassified from OCI into OID and COS <sup>(a)</sup>	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
	Derivative Financial Instruments in Cash Flow Hedge Relationships:					
Foreign exchange contracts <sup>(b)</sup>	\$ —	\$ —	\$ (56)	\$ (341)	\$ (255)	\$ 126
Amount excluded from effectiveness testing and amortized into earnings <sup>(c)</sup>	—	—	21	42	18	41
Derivative Financial Instruments in Fair Value Hedge Relationships:						
Interest rate contracts	(1)	392	—	—	—	—
Hedged item	1	(392)	—	—	—	—
Derivative Financial Instruments in Net Investment Hedge Relationships:						
Foreign exchange contracts	—	—	155	240	—	—
The portion of foreign exchange contracts excluded from the assessment of hedge effectiveness <sup>(c)</sup>	—	—	35	176	55	84
Non-Derivative Financial Instruments in Net Investment Hedge Relationships: <sup>(d)</sup>						
Foreign currency short-term borrowings	—	—	27	8	—	—
Foreign currency long-term debt	—	—	48	3	—	—
Derivative Financial Instruments Not Designated as Hedges:						
Foreign exchange contracts	(23)	(51)	—	—	—	—
All other net <sup>(c)</sup>	—	—	—	12	—	(1)
	\$ (23)	\$ (51)	\$ 230	\$ 139	\$ (182)	\$ 251

<sup>(a)</sup> OID = Other (income)/deductions—net, included in *Other (income)/deductions—net* in the condensed consolidated statements of income. COS = Cost of Sales, included in *Cost of sales* in the condensed consolidated statements of income. OCI = Other comprehensive income/(loss), included in the condensed consolidated statements of comprehensive income.

<sup>(b)</sup> The amounts reclassified from OCI into COS were:

- a net loss of \$31 million in the second quarter of 2021;
- a net loss of \$76 million in the first six months of 2021;
- a net gain of \$80 million in the second quarter of 2020; and
- a net gain of \$150 million in the first six months of 2020.

The remaining amounts were reclassified from OCI into OID. Based on quarter-end foreign exchange rates that are subject to change, we expect to reclassify a pre-tax loss of \$128 million within the next 12 months into income. The maximum length of time over which we are hedging our exposure to the variability in future foreign exchange cash flows is approximately 22 years and relates to foreign currency debt.

<sup>(c)</sup> The amounts reclassified from OCI were reclassified into OID.

<sup>(d)</sup> Short-term borrowings and long-term debt include foreign currency borrowings which are used in net investment hedges. The short-term borrowings carrying value as of July 4, 2021 was \$1.2 billion. The long-term debt carrying values as of July 4, 2021 and December 31, 2020 were \$881 million and \$2.1 billion, respectively.

The following summarizes cumulative basis adjustments for fair value hedges to our long-term debt:

(MILLIONS)	July 4, 2021				December 31, 2020			
	Carrying Amount of		Cumulative Amount of Fair Value		Carrying Amount of		Cumulative Amount of Fair Value	
	Assets/Liabilities <sup>(a)</sup>	Hedged Relationships	Active Hedging Relationships	Hedging Adjustment Increase/(Decrease) to Carrying Amount	Assets/Liabilities <sup>(a)</sup>	Hedged Relationships	Active Hedging Relationships	Hedging Adjustment Increase/(Decrease) to Carrying Amount
<i>Long-term debt</i>	\$ 993	\$ 23	\$ 1,202	\$ 2,016	\$ 117	\$ 1,149		

<sup>(a)</sup> Carrying amounts exclude the cumulative amount of fair value hedging adjustments.

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F. Credit Risk

A significant portion of our trade accounts receivable balances are due from drug wholesalers. For additional information on our trade accounts receivables with significant customers, see *Note 13B* below and *Note 17B* in our 2020 Form 10-K.

As of July 4, 2021, the largest investment exposures in our portfolio represent primarily sovereign debt instruments issued by Japan, Germany, U.K., Canada, France, Denmark, Australia and the Netherlands.

With respect to our derivative financial instrument agreements with financial institutions, we do not expect to incur a significant loss from failure of any counterparty. Derivative financial instruments are executed under International Swaps and Derivatives Association (ISDA) master agreements with credit-support annexes that contain zero threshold provisions requiring collateral to be exchanged daily depending on levels of exposure. As a result, there are no significant concentrations of credit risk with any individual financial institution. As of July 4, 2021, the aggregate fair value of these derivative financial instruments that are in a net payable position was \$618 million, for which we have posted collateral of \$716 million with a corresponding amount reported in *Short-term investments*. As of July 4, 2021, the aggregate fair value of our derivative financial instruments that are in a net receivable position was \$35 million, for which we have received collateral of \$25 million with a corresponding amount reported in *Short-term borrowings, including current portion of long-term debt*.

**Note 8. Other Financial Information**

A. Inventories

The following summarizes the components of *Inventories*:

(MILLIONS)	July 4, 2021	December 31, 2020
Finished goods	\$ 3,702	\$ 2,878
Work-in-process	4,388	4,430
Raw materials and supplies	859	738
<i>Inventories</i> <sup>(a)</sup>	<u>\$ 8,948</u>	<u>\$ 8,046</u>
Noncurrent inventories not included above <sup>(b)</sup>	<u>\$ 981</u>	<u>\$ 890</u>

<sup>(a)</sup> The change from December 31, 2020 primarily reflects increases for certain products, including inventory build for new product launches (primarily BNT162b2), supply recovery and foreign exchange, partially offset by decreases due to market demand and network strategy.

<sup>(b)</sup> Included in *Other noncurrent assets*. There are no recoverability issues for these amounts.

B. Other Current Liabilities

*Other current liabilities* includes, among other things, amounts payable to BioNTech for the gross profit split for BNT162b2, which totaled \$4.5 billion as of July 4, 2021 and \$25 million as of December 31, 2020.

**Note 9. Identifiable Intangible Assets**

The following summarizes the components of *Identifiable intangible assets*:

(MILLIONS)	July 4, 2021			December 31, 2020		
	Gross Carrying Amount	Accumulated Amortization	Identifiable Intangible Assets, less Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization	Identifiable Intangible Assets, less Accumulated Amortization
<u>Finite-lived intangible assets</u>						
Developed technology rights <sup>(a)</sup>	\$ 74,370	\$ (52,754)	\$ 21,616	\$ 73,545	\$ (50,902)	\$ 22,643
Brands	922	(791)	131	922	(774)	148
Licensing agreements and other	2,290	(1,248)	1,042	2,292	(1,186)	1,106
	<u>77,582</u>	<u>(54,793)</u>	<u>22,789</u>	<u>76,759</u>	<u>(52,862)</u>	<u>23,896</u>
<u>Indefinite-lived intangible assets</u>						
Brands	827		827	827		827
IPR&D	3,134		3,134	3,175		3,175
Licensing agreements and other	573		573	573		573
	<u>4,535</u>		<u>4,535</u>	<u>4,575</u>		<u>4,575</u>
<i>Identifiable intangible assets</i> <sup>(b)</sup>	<u>\$ 82,116</u>	<u>\$ (54,793)</u>	<u>\$ 27,323</u>	<u>\$ 81,334</u>	<u>\$ (52,862)</u>	<u>\$ 28,471</u>

<sup>(a)</sup> The increase in the gross carrying amount primarily reflects \$500 million of capitalized BNT162b2 sales milestones to BioNTech.

<sup>(b)</sup> The decrease is primarily due to amortization, partially offset by the capitalization of the BNT162b2 milestones described above.

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*Amortization*

Total amortization of finite-lived intangible assets was \$942 million for the second quarter of 2021 and \$880 million for the second quarter of 2020, and \$1.8 billion for the first six months of 2021 and \$1.7 billion for the first six months of 2020.

**Note 10. Pension and Postretirement Benefit Plans**

As discussed in *Note 1C*, we adopted a change in accounting principle to a more preferable policy under U.S. GAAP to immediately recognize actuarial gains and losses arising from the remeasurement of pension and postretirement plans. This change has been applied to all pension and postretirement plans on a retrospective basis for all prior periods presented.

The following summarizes the components of net periodic benefit cost/(credit), including in 2020 costs/(credits) reported as part of discontinued operations:

(MILLIONS)	Pension Plans						Postretirement Plans	
	U.S.		International					
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Service cost	\$ —	\$ —	\$ 33	\$ 36	\$ 9	\$ 10	\$ 9	\$ 10
Interest cost	114	138	37	40	7	13	7	13
Expected return on plan assets	(261)	(251)	(82)	(78)	(10)	(9)	(10)	(9)
Amortization of prior service credits	—	(1)	—	(1)	(39)	(43)	(39)	(43)
Curtailments	—	—	(1)	—	—	—	—	—
Actuarial (gains)/losses	2	(6)	—	—	—	—	—	—
Special termination benefits	4	—	—	—	—	—	—	—
Net periodic benefit cost/(credit) reported in income	\$ (142)	\$ (119)	\$ (14)	\$ (3)	\$ (32)	\$ (30)	\$ (32)	\$ (30)

(MILLIONS)	Pension Plans						Postretirement Plans	
	U.S.		International					
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Service cost	\$ —	\$ —	\$ 66	\$ 72	\$ 18	\$ 19	\$ 18	\$ 19
Interest cost	227	280	73	82	14	25	14	25
Expected return on plan assets	(521)	(503)	(164)	(159)	(20)	(18)	(20)	(18)
Amortization of prior service credits	(1)	(2)	(1)	(1)	(77)	(86)	(77)	(86)
Curtailments	—	—	(1)	—	—	—	—	—
Actuarial (gains)/losses	(45)	158	—	3	—	—	—	—
Special termination benefits	12	1	—	—	1	—	1	—
Net periodic benefit cost/(credit) reported in income	\$ (329)	\$ (66)	\$ (26)	\$ (4)	\$ (64)	\$ (59)	\$ (64)	\$ (59)

The components of net periodic benefit cost/(credit) other than the service cost component are included in *Other (income)/deductions—net* (see *Note 4*).

For the six months ended July 4, 2021, we contributed \$111 million, \$217 million, and \$31 million to our U.S. Pension Plans, International Pension Plans, and Postretirement Plans, respectively, from our general assets, which include direct employer benefit payments.

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**Note 11. Earnings Per Common Share Attributable to Pfizer Inc. Common Shareholders**

The following presents the detailed calculation of *EPS*:

(MILLIONS)	Three Months Ended		Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
<b>EPS Numerator—Basic</b>				
Income from continuing operations attributable to Pfizer Inc.	\$ 5,539	\$ 2,596	\$ 10,408	\$ 5,070
Less: Preferred stock dividends—net of tax	—	—	—	—
Income from continuing operations attributable to Pfizer Inc. common shareholders	5,539	2,596	10,408	5,070
Income from discontinued operations—net of tax	24	893	32	1,774
Net income attributable to Pfizer Inc. common shareholders	<u>\$ 5,563</u>	<u>\$ 3,489</u>	<u>\$ 10,440</u>	<u>\$ 6,843</u>
<b>EPS Numerator—Diluted</b>				
Income from continuing operations attributable to Pfizer Inc. common shareholders and assumed conversions	\$ 5,539	\$ 2,596	\$ 10,408	\$ 5,070
Income from discontinued operations—net of tax, attributable to Pfizer Inc. common shareholders and assumed conversions	24	893	32	1,774
Net income attributable to Pfizer Inc. common shareholders and assumed conversions	<u>\$ 5,563</u>	<u>\$ 3,489</u>	<u>\$ 10,440</u>	<u>\$ 6,843</u>
<b>EPS Denominator</b>				
Weighted-average number of common shares outstanding—Basic	5,598	5,554	5,591	5,550
Common-share equivalents: stock options, stock issuable under employee compensation plans, convertible preferred stock and accelerated share repurchase agreements	80	65	79	66
Weighted-average number of common shares outstanding—Diluted	<u>5,678</u>	<u>5,619</u>	<u>5,670</u>	<u>5,616</u>
Anti-dilutive common stock equivalents <sup>(a)</sup>	<u>5</u>	<u>6</u>	<u>4</u>	<u>4</u>

<sup>(a)</sup> These common stock equivalents were outstanding for the periods presented, but were not included in the computation of diluted EPS for those periods because their inclusion would have had an anti-dilutive effect.

**Note 12. Contingencies and Certain Commitments**

We and certain of our subsidiaries are subject to numerous contingencies arising in the ordinary course of business, including tax and legal contingencies. The following outlines our legal contingencies. For a discussion of our tax contingencies, see *Note 5B*.

**A. Legal Proceedings**

Our legal contingencies include, but are not limited to, the following:

- Patent litigation, which typically involves challenges to the coverage and/or validity of patents on various products, processes or dosage forms. We are the plaintiff in the majority of these actions. An adverse outcome in actions in which we are the plaintiff could result in loss of patent protection for a drug, a significant loss of revenues from that drug or impairment of the value of associated assets.
- Product liability and other product-related litigation, which can include personal injury, consumer, off-label promotion, securities, antitrust and breach of contract claims, among others, often involves highly complex issues relating to medical causation, label warnings and reliance on those warnings, scientific evidence and findings, actual, provable injury and other matters.
- Commercial and other asserted or unasserted matters, which can include acquisition-, licensing-, intellectual property-, collaboration- or co-promotion-related and product-pricing claims and environmental claims and proceedings, can involve complexities that will vary from matter to matter.

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- Government investigations, which often are related to the extensive regulation of pharmaceutical companies by national, state and local government agencies in the U.S. and in other jurisdictions.

Certain of these contingencies could result in increased expenses and/or losses, including damages, fines and/or civil penalties, which could be substantial, and/or criminal charges.

We believe that our claims and defenses in matters in which we are a defendant are substantial, but litigation is inherently unpredictable and excessive verdicts do occur. We do not believe that any of these matters will have a material adverse effect on our financial position. However, we could incur judgments, enter into settlements or revise our expectations regarding the outcome of matters, which could have a material adverse effect on our results of operations and/or our cash flows in the period in which the amounts are accrued or paid.

We have accrued for losses that are both probable and reasonably estimable. Substantially all of our contingencies are subject to significant uncertainties and, therefore, determining the likelihood of a loss and/or the measurement of any loss can be complex. Consequently, we are unable to estimate the range of reasonably possible loss in excess of amounts accrued. Our assessments, which result from a complex series of judgments about future events and uncertainties, are based on estimates and assumptions that have been deemed reasonable by management, but that may prove to be incomplete or inaccurate, and unanticipated events and circumstances may occur that might cause us to change those estimates and assumptions.

Amounts recorded for legal and environmental contingencies can result from a complex series of judgments about future events and uncertainties and can rely heavily on estimates and assumptions. For proceedings under environmental laws to which a governmental authority is a party, we have adopted a disclosure threshold of \$1 million in potential or actual governmental monetary sanctions.

The principal pending matters to which we are a party are discussed below. In determining whether a pending matter is a principal matter, we consider both quantitative and qualitative factors to assess materiality, such as, among others, the amount of damages and the nature of other relief sought, if specified; our view of the merits of the claims and of the strength of our defenses; whether the action purports to be, or is, a class action and, if not certified, our view of the likelihood that a class will be certified by the court; the jurisdiction in which the proceeding is pending; whether related actions have been transferred to multidistrict litigation; any experience that we or, to our knowledge, other companies have had in similar proceedings; whether disclosure of the action would be important to a reader of our financial statements, including whether disclosure might change a reader's judgment about our financial statements in light of all of the information that is available to the reader; the potential impact of the proceeding on our reputation; and the extent of public interest in the matter. In addition, with respect to patent matters in which we are the plaintiff, we consider, among other things, the financial significance of the product protected by the patent(s) at issue. Some of the matters discussed below include those which management believes that the likelihood of possible loss in excess of amounts accrued is remote.

*41. Legal Proceedings—Patent Litigation*

We are involved in suits relating to our patents, including but not limited to, those discussed below. Most involve claims by generic drug manufacturers that patents covering our products (or those of our collaboration/licensing partners), processes or dosage forms are invalid and/or do not cover the product of the generic drug manufacturer. Also, counterclaims, as well as various independent actions, have been filed alleging that our assertions of, or attempts to enforce, patent rights with respect to certain products constitute unfair competition and/or violations of antitrust laws. In addition to the challenges to the U.S. patents that are discussed below, patent rights to certain of our products or those of our collaboration/licensing partners are being challenged in various other jurisdictions. For example, some of our collaboration or licensing partners face challenges to the validity of their patent rights in non-U.S. jurisdictions. We are also party to patent damages suits in various jurisdictions pursuant to which generic drug manufacturers, payers, governments or other parties are seeking damages from us for allegedly causing delay of generic entry. Additionally, our licensing and collaboration partners face challenges by generic drug manufacturers to patents covering products for which we have licenses or co-promotion rights.

We also are often involved in other proceedings, such as inter partes review, post-grant review, re-examination or opposition proceedings, before the U.S. Patent and Trademark Office, the European Patent Office, or other foreign counterparts relating to our intellectual property or the intellectual property rights of others. Also, if one of our patents is found to be invalid by such proceedings, generic or competitive products could be introduced into the market resulting in the erosion of sales of our existing products. For example, several of the patents in our pneumococcal vaccine portfolio were challenged in inter partes review and post-grant review proceedings in the U.S. In 2017, the Patent Trial and Appeal Board (PTAB) initiated proceedings, which remain pending, with respect to two of our pneumococcal vaccine patents. However, the PTAB declined to initiate proceedings as to two other pneumococcal vaccine patents; those two patents, and one other patent, are now being challenged in federal court in Delaware. Challenges to other pneumococcal vaccine patents remain pending outside the U.S. The invalidation of any of the patents in our pneumococcal portfolio could potentially allow a competitor's vaccine into the marketplace. In the event

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that any of the patents are found valid and infringed, a competitor's vaccine might be prohibited from entering the market or a competitor might be required to pay us a royalty.

We are also subject to patent litigation pursuant to which one or more third parties seek damages and/or injunctive relief to compensate for alleged infringement of its patents by our commercial or other activities. For example, our Hospira subsidiaries are involved in patent and patent-related disputes over their attempts to bring generic pharmaceutical and biosimilar products to market. If one of our marketed products is found to infringe valid patent rights of a third party, such third party may be awarded significant damages, or we may be prevented from further sales of that product. Such damages may be enhanced as much as three-fold if we or one of our subsidiaries is found to have willfully infringed valid patent rights of a third party.

**Actions In Which We Are The Plaintiff**

**EpiPen**

In 2010, King, which we acquired in 2011 and is a wholly-owned subsidiary, brought a patent-infringement action against Sandoz in the U.S. District Court for the District of New Jersey in connection with Sandoz's abbreviated new drug application (ANDA) filed with the FDA seeking approval to market an epinephrine injectable product. Sandoz is challenging patents, which expire in 2025, covering the next-generation autoinjector for use with epinephrine that is sold under the EpiPen brand name.

**Xeljanz (tofacitinib)**

Beginning in 2017, we brought patent-infringement actions against several generic manufacturers that filed separate ANDAs with the FDA seeking approval to market their generic versions of tofacitinib tablets in one or both of 5 mg and 10 mg dosage strengths, and in both immediate and extended release forms. To date, we have settled actions with several manufacturers on terms not material to us. The remaining actions continue in the U.S. District Court for the District of Delaware as described below.

In 2018, we brought a separate patent infringement action against Teva Pharmaceuticals USA, Inc. (Teva) asserting the infringement and validity of our patent covering extended release formulations of tofacitinib that was challenged by Teva in its ANDA seeking approval to market a generic version of tofacitinib 11 mg extended release tablets.

In January 2021, we brought a separate patent-infringement action against Aurobindo Pharma Limited (Aurobindo) asserting the infringement and validity of the 2025 Patent and the 2023 Patent, which Aurobindo challenged in its ANDA seeking approval to market a generic version of tofacitinib 5 mg and 10 mg tablets.

**Inlyta (axitinib)**

In 2019, Glenmark Pharmaceuticals Limited (Glenmark) notified us that it had filed an ANDA with the FDA seeking approval to market a generic version of Inlyta. Glenmark asserts the invalidity and non-infringement of the crystalline form patent for Inlyta that expires in 2030. In 2019, we filed suit against Glenmark in the U.S. District Court for the District of Delaware, asserting the validity and infringement of the crystalline form patent for Inlyta.

**Ibrance (palbociclib)**

In 2019, several generic companies notified us that they had filed ANDAs with the FDA seeking approval to market generic versions of Ibrance. The companies assert the invalidity and non-infringement of two composition of matter patents, one of which expires in 2023 and one of which expires in 2027, as a result of a U.S. Patent Term Extension certificate issued in January 2021, and a method of use patent covering palbociclib, which expires in 2023. In 2019, we brought patent infringement actions against each of the generic filers in various federal courts, asserting the validity and infringement of the patents challenged by the generic companies. Beginning in September 2020, we received correspondence from several generic companies notifying us that they would seek approval to market generic versions of Ibrance. The generic companies assert the invalidity and non-infringement of our crystalline form patent which expires in 2034. Beginning in October 2020, we brought patent infringement actions against each of these generic companies in various federal courts, asserting the validity and infringement of the crystalline form patent.

**Matter Involving Our Collaboration/Licensing Partners**

**Eliquis**

In 2017, twenty-five generic companies sent BMS Paragraph-IV certification letters informing BMS that they had filed ANDAs seeking approval of generic versions of Eliquis, challenging the validity and infringement of one or more of the three patents listed in the Orange Book for Eliquis. One of the patents expired in December 2019 and the remaining patents currently are set to expire in 2026 and 2031. Eliquis has been jointly developed and is being commercialized by BMS and Pfizer. BMS and Pfizer filed patent-infringement actions against all generic filers in the U.S. District Court for the District of Delaware and the U.S. District Court for the District of West Virginia, asserting that each of the generic companies' proposed products would infringe each of the patent(s) that each generic filer challenged. Some generic filers challenged only the 2031 patent, some challenged both the 2031 and 2026 patent, and one generic company challenged all three patents. In August 2020, the U.S.

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District Court for the District of Delaware ruled that both the 2026 patent and the 2031 patent are valid and infringed by the proposed generic products. In August and September 2020, the generic filers appealed the District Court's decision to the U.S. Court of Appeals for the Federal Circuit. Prior to the August 2020 ruling, we and BMS settled with certain of the companies on terms not material to us, and we and BMS may settle with other generic companies in the future.

*A2. Legal Proceedings—Product Litigation*

We are defendants in numerous cases, including but not limited to those discussed below, related to our pharmaceutical and other products. Plaintiffs in these cases seek damages and other relief on various grounds for alleged personal injury and economic loss.

**Asbestos**

Between 1967 and 1982, Warner-Lambert owned American Optical Corporation (American Optical), which manufactured and sold respiratory protective devices and asbestos safety clothing. In connection with the sale of American Optical in 1982, Warner-Lambert agreed to indemnify the purchaser for certain liabilities, including certain asbestos-related and other claims. Warner-Lambert was acquired by Pfizer in 2000 and is a wholly owned subsidiary of Pfizer. Warner-Lambert is actively engaged in the defense of, and will continue to explore various means of resolving, these claims.

Numerous lawsuits against American Optical, Pfizer and certain of its previously owned subsidiaries are pending in various federal and state courts seeking damages for alleged personal injury from exposure to products allegedly containing asbestos and other allegedly hazardous materials sold by Pfizer and certain of its previously owned subsidiaries.

There also are a small number of lawsuits pending in various federal and state courts seeking damages for alleged exposure to asbestos in facilities owned or formerly owned by Pfizer or its subsidiaries.

**Effexor**

Beginning in 2011, actions, including purported class actions, were filed in various federal courts against Wyeth and, in certain of the actions, affiliates of Wyeth and certain other defendants relating to Effexor XR, which is the extended-release formulation of Effexor. The plaintiffs in each of the class actions seek to represent a class consisting of all persons in the U.S. and its territories who directly purchased, indirectly purchased or reimbursed patients for the purchase of Effexor XR or generic Effexor XR from any of the defendants from June 14, 2008 until the time the defendants' allegedly unlawful conduct ceased. The plaintiffs in all of the actions allege delay in the launch of generic Effexor XR in the U.S. and its territories, in violation of federal antitrust laws and, in certain of the actions, the antitrust, consumer protection and various other laws of certain states, as the result of Wyeth fraudulently obtaining and improperly listing certain patents for Effexor XR in the Orange Book, enforcing certain patents for Effexor XR and entering into a litigation settlement agreement with a generic drug manufacturer with respect to Effexor XR. Each of the plaintiffs seeks treble damages (for itself in the individual actions or on behalf of the putative class in the purported class actions) for alleged price overcharges for Effexor XR or generic Effexor XR in the U.S. and its territories since June 14, 2008. All of these actions have been consolidated in the U.S. District Court for the District of New Jersey.

In 2014, the District Court dismissed the direct purchaser plaintiffs' claims based on the litigation settlement agreement, but declined to dismiss the other direct purchaser plaintiff claims. In 2015, the District Court entered partial final judgments as to all settlement agreement claims, including those asserted by direct purchasers and end-payer plaintiffs, which plaintiffs appealed to the U.S. Court of Appeals for the Third Circuit. In 2017, the U.S. Court of Appeals for the Third Circuit reversed the District Court's decisions and remanded the claims to the District Court.

**Lipitor**

Beginning in 2011, purported class actions relating to Lipitor were filed in various federal courts against, among others, Pfizer, certain Pfizer affiliates, and, in most of the actions, Ranbaxy and certain Ranbaxy affiliates. The plaintiffs in these various actions seek to represent nationwide, multi-state or statewide classes consisting of persons or entities who directly purchased, indirectly purchased or reimbursed patients for the purchase of Lipitor (or, in certain of the actions, generic Lipitor) from any of the defendants from March 2010 until the cessation of the defendants' allegedly unlawful conduct (the Class Period). The plaintiffs allege delay in the launch of generic Lipitor, in violation of federal antitrust laws and/or state antitrust, consumer protection and various other laws, resulting from (i) the 2008 agreement pursuant to which Pfizer and Ranbaxy settled certain patent litigation involving Lipitor and Pfizer granted Ranbaxy a license to sell a generic version of Lipitor in various markets beginning on varying dates, and (ii) in certain of the actions, the procurement and/or enforcement of certain patents for Lipitor. Each of the actions seeks, among other things, treble damages on behalf of the putative class for alleged price overcharges for Lipitor (or, in certain of the actions, generic Lipitor) during the Class Period. In addition, individual actions have been filed against Pfizer, Ranbaxy and certain of their affiliates, among others, that assert claims and seek relief for the plaintiffs that are substantially similar to the claims asserted and the relief sought in the purported class actions described above. These various actions have been consolidated for pre-trial proceedings in a Multi-District Litigation in the U.S. District Court for the District of New Jersey.



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In September 2013 and 2014, the District Court dismissed with prejudice the claims of the direct purchasers. In October and November 2014, the District Court dismissed with prejudice the claims of all other Multi-District Litigation plaintiffs. All plaintiffs have appealed the District Court's orders dismissing their claims with prejudice to the U.S. Court of Appeals for the Third Circuit. In addition, the direct purchaser class plaintiffs appealed the order denying their motion to amend the judgment and for leave to amend their complaint to the Court of Appeals. In 2017, the Court of Appeals reversed the District Court's decisions and remanded the claims to the District Court.

Also, in 2013, the State of West Virginia filed an action in West Virginia state court against Pfizer and Ranbaxy, among others, that asserts claims and seeks relief on behalf of the State of West Virginia and residents of that state that are substantially similar to the claims asserted and the relief sought in the purported class actions described above.

**EpiPen**

Beginning in 2017, purported class actions were filed in various federal courts by indirect purchasers of EpiPen against Pfizer, and/or its affiliates King and Meridian, and/or various entities affiliated with Mylan, and Mylan former Chief Executive Officer, Heather Bresch. The plaintiffs in these actions seek to represent U.S. nationwide classes comprising persons or entities who paid for any portion of the end-user purchase price of an EpiPen between 2009 until the cessation of the defendants' allegedly unlawful conduct. In 2020, a similar lawsuit was filed in the U.S. District Court for the District of Kansas against Pfizer, King, Meridian and the Mylan entities on behalf of a purported U.S. nationwide class of direct purchaser plaintiffs who purchased EpiPen devices directly from the defendants (the 2020 Lawsuit). Plaintiffs in these actions generally allege, against Pfizer and/or its affiliates, that Pfizer's and/or its affiliates' settlement of patent litigation regarding EpiPen delayed market entry of generic EpiPen in violation of federal and various state antitrust laws. At least one lawsuit also alleges that Pfizer and/or Mylan violated the federal Racketeer Influenced and Corrupt Organizations Act (RICO). Plaintiffs also filed various federal antitrust, state consumer protection and unjust enrichment claims against, and relating to conduct attributable solely to, Mylan and/or its affiliates regarding EpiPen. Plaintiffs seek treble damages for alleged overcharges for EpiPen since 2011. In 2017, all of these actions, except for the 2020 Lawsuit, were consolidated for coordinated pre-trial proceedings in a Multi-District Litigation in the U.S. District Court for the District of Kansas with other EpiPen-related actions against Mylan and/or its affiliates to which Pfizer, King and Meridian are not parties. In July 2021, Pfizer and plaintiffs filed a stipulation of settlement to resolve the Multi-District Litigation for \$345 million. The settlement is subject to court approval, and the payment is being made in accordance with the terms of the settlement agreement. Separately, with respect to the 2020 Lawsuit, in July 2021, the District Court granted Pfizer's motion to dismiss the direct purchaser complaint, without prejudice.

In July 2020, a new lawsuit was filed in the U.S. District Court for the District of Colorado on behalf of indirect purchasers. Plaintiff represents a putative U.S. nationwide class of persons or entities who paid for any portion of the end-user purchase price of certain refill or replacement EpiPens since 2010. Plaintiff alleges that Pfizer and Meridian misrepresented the shelf-life and expiration date of EpiPen, in violation of the federal RICO statute. Plaintiff seeks treble damages for alleged unnecessary replacement or refill purchases of EpiPens by members of the putative class. Pfizer and plaintiff reached an agreement to settle the action on terms not material to Pfizer, and in July 2021, filed a joint stipulation of dismissal with prejudice.

**Nexium 24HR and Protonix**

A number of individual and multi-plaintiff lawsuits have been filed against Pfizer, certain of its subsidiaries and/or other pharmaceutical manufacturers in various federal and state courts alleging that the plaintiffs developed kidney-related injuries purportedly as a result of the ingestion of certain proton pump inhibitors. The cases against Pfizer involve Protonix and/or Nexium 24HR and seek compensatory and punitive damages and, in some cases, treble damages, restitution or disgorgement. In 2017, the federal actions were ordered transferred for coordinated pre-trial proceedings to a Multi-District Litigation in the U.S. District Court for the District of New Jersey. As part of our Consumer Healthcare JV transaction with GSK, the JV has agreed to assume, and to indemnify Pfizer for, liabilities arising out of such litigation to the extent related to Nexium 24HR.

**Docetaxel**

• *Personal Injury Actions*

A number of lawsuits have been filed against Hospira and Pfizer in various federal and state courts alleging that plaintiffs who were treated with Docetaxel developed permanent hair loss. The significant majority of the cases also name other defendants, including the manufacturer of the branded product, Taxotere. Plaintiffs seek compensatory and punitive damages.

In 2016, the federal cases were transferred for coordinated pre-trial proceedings to a Multi-District Litigation in the U.S. District Court for the Eastern District of Louisiana.

• *Mississippi Attorney General Government Action*

In 2018, the Attorney General of Mississippi filed a complaint in Mississippi state court against the manufacturer of the branded product and eight other manufacturers including Pfizer and Hospira, alleging, with respect to Pfizer and Hospira, a failure to

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warn about a risk of permanent hair loss in violation of the Mississippi Consumer Protection Act. The action seeks civil penalties and injunctive relief.

**Array Securities Litigation**

In 2017, two purported class actions were filed in the U.S. District Court for the District of Colorado alleging that Array, which we acquired in 2019 and is our wholly owned subsidiary, and certain of its former officers violated federal securities laws in connection with certain disclosures made, or omitted, by Array regarding the NRAS-mutant melanoma program. In 2018, the actions were consolidated into a single proceeding. In March 2021, the parties reached an agreement in principle to resolve the litigation on terms not material to Pfizer, which is subject to final Court approval.

**Zantac**

A number of lawsuits have been filed against Pfizer in various federal and state courts alleging that plaintiffs developed various types of cancer, or face an increased risk of developing cancer, purportedly as a result of the ingestion of Zantac. The significant majority of these cases also name other defendants that have historically manufactured and/or sold Zantac. Pfizer has not sold Zantac since 2006, and only sold an OTC version of the product. Plaintiffs seek compensatory and punitive damages.

In February 2020, the federal actions were transferred for coordinated pre-trial proceedings to a Multi-District Litigation in the U.S. District Court for the Southern District of Florida. Plaintiffs in the Multi-District Litigation have filed against Pfizer and many other defendants a master personal injury complaint, a consolidated consumer class action complaint alleging, among other things, claims under consumer protection statutes of all 50 states, and a medical monitoring complaint seeking to certify medical monitoring classes under the laws of 13 states. Plaintiffs previously had filed a consolidated third-party payor class action complaint alleging violation of the RICO statute and seeking reimbursement for payments made for the prescription version of Zantac, but the Multi-District Litigation court dismissed that complaint; Plaintiffs have appealed the dismissal to the U.S. Court of Appeals for the Eleventh Circuit. In addition, (i) Pfizer has received service of two Canadian class action complaints naming Pfizer and other defendants, and seeking compensatory and punitive damages for personal injury and economic loss, allegedly arising from the defendants' sale of Zantac in Canada; and (ii) the State of New Mexico and the Mayor and City Council of Baltimore separately filed civil actions against Pfizer and many other defendants in state court, alleging various state statutory and common law claims in connection with the defendants' alleged sale of Zantac in those jurisdictions. In April 2021, a Judicial Council Coordinated Proceeding was created in the Superior Court of California in Alameda County to coordinate personal injury actions against Pfizer and other defendants filed in California state court.

*43. Legal Proceedings—Commercial and Other Matters*

**Monsanto-Related Matters**

In 1997, Monsanto Company (Former Monsanto) contributed certain chemical manufacturing operations and facilities to a newly formed corporation, Solutia Inc. (Solutia), and spun off the shares of Solutia. In 2000, Former Monsanto merged with Pharmacia & Upjohn Company to form Pharmacia. Pharmacia then transferred its agricultural operations to a newly created subsidiary, named Monsanto Company (New Monsanto), which it spun off in a two-stage process that was completed in 2002. Pharmacia was acquired by Pfizer in 2003 and is a wholly owned subsidiary of Pfizer.

In connection with its spin-off that was completed in 2002, New Monsanto assumed, and agreed to indemnify Pharmacia for, any liabilities related to Pharmacia's former agricultural business. New Monsanto has defended and/or is defending Pharmacia in connection with various claims and litigation arising out of, or related to, the agricultural business, and has been indemnifying Pharmacia when liability has been imposed or settlement has been reached regarding such claims and litigation.

In connection with its spin-off in 1997, Solutia assumed, and agreed to indemnify Pharmacia for, liabilities related to Former Monsanto's chemical businesses. As the result of its reorganization under Chapter 11 of the U.S. Bankruptcy Code, Solutia's indemnification obligations relating to Former Monsanto's chemical businesses are primarily limited to sites that Solutia has owned or operated. In addition, in connection with its spin-off that was completed in 2002, New Monsanto assumed, and agreed to indemnify Pharmacia for, any liabilities primarily related to Former Monsanto's chemical businesses, including, but not limited to, any such liabilities that Solutia assumed. Solutia's and New Monsanto's assumption of, and agreement to indemnify Pharmacia for, these liabilities apply to pending actions and any future actions related to Former Monsanto's chemical businesses in which Pharmacia is named as a defendant, including, without limitation, actions asserting environmental claims, including alleged exposure to polychlorinated biphenyls. Solutia and/or New Monsanto are defending Pharmacia in connection with various claims and litigation arising out of, or related to, Former Monsanto's chemical businesses, and have been indemnifying Pharmacia when liability has been imposed or settlement has been reached regarding such claims and litigation.

**Environmental Matters**

In 2009, we submitted a revised site-wide feasibility study with regard to Wyeth Holdings Corporation's (formerly, American Cyanamid Company) discontinued industrial chemical facility in Bound Brook, New Jersey. In 2011, Wyeth Holdings

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Corporation executed an Administrative Settlement Agreement and Order on Consent for Removal Action (the 2011 Administrative Settlement Agreement) with the EPA with regard to the Bound Brook facility. In accordance with the 2011 Administrative Settlement Agreement, we completed construction of an interim remedy to address the discharge of impacted groundwater from the facility to the Raritan River. In 2012, the EPA issued a final remediation plan for the Bound Brook facility's main plant area, which is generally in accordance with one of the remedies evaluated in our revised site-wide feasibility study. In 2013, Wyeth Holdings Corporation (now Wyeth Holdings LLC) entered into an Administrative Settlement Agreement and Order on Consent with the EPA to allow us to undertake detailed engineering design of the remedy for the main plant area and to perform a focused feasibility study for two adjacent lagoons. In 2015, the U.S., on behalf of the EPA, filed a complaint and consent decree with the federal District Court for the District of New Jersey that allows Wyeth Holdings LLC to complete the design and to implement the remedy for the main plant area. The consent decree (which supersedes the 2011 Administrative Settlement Agreement) was entered by the District Court in 2015. In 2018, the EPA issued a final remediation plan for the two adjacent lagoons, which is generally in accordance with one of the remedies evaluated in our focused feasibility study, and, in 2019, Wyeth Holdings LLC entered into an Administrative Settlement Agreement and Order on Consent with the EPA to allow us to undertake detailed engineering design of the remedy for the lagoons.

We have accrued for the estimated costs of the site remedies for the Bound Brook facility.

We are a party to a number of other proceedings brought under the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended, and other state, local or foreign laws in which the primary relief sought is the cost of past and/or future remediation.

**Contracts with Iraqi Ministry of Health**

In 2017, a number of U.S. service members, civilians, and their families brought a complaint in the U.S. District Court for the District of Columbia against a number of pharmaceutical and medical devices companies, including Pfizer and certain of its subsidiaries, alleging that the defendants violated the U.S. Anti-Terrorism Act. The complaint alleges that the defendants provided funding for terrorist organizations through their sales practices pursuant to pharmaceutical and medical device contracts with the Iraqi Ministry of Health, and seeks monetary relief. In July 2020, the District Court granted defendants' motions to dismiss and dismissed all of plaintiffs' claims. The plaintiffs are appealing the District Court's decision.

**Allergan Complaint for Indemnity**

In 2019, Pfizer was named as a defendant in a complaint, along with King, filed by Allergan Finance LLC (Allergan) in the Supreme Court of the State of New York, asserting claims for indemnity related to Kadian, which was owned for a short period by King in 2008, prior to Pfizer's acquisition of King in 2010. This suit was voluntarily discontinued without prejudice in January 2021.

**Breach of Contract—Xalkori/Lorbrena**

We are a defendant in a breach of contract action brought by New York University (NYU) in the Supreme Court of the State of New York (Supreme Court). NYU alleges that it is entitled to royalties on Pfizer's sales of Xalkori under the terms of a Research and License Agreement between NYU and Sugem, Inc. Sugem, Inc. was acquired by Pharmacia in August 1999, and Pharmacia was acquired by Pfizer in 2003 and is a wholly owned subsidiary of Pfizer. The action was originally filed in 2013. In 2015, the Supreme Court dismissed the action and, in 2017, the New York State Appellate Division reversed the decision and remanded the proceedings to the Supreme Court. In January 2020, the Supreme Court denied both parties' summary judgment motions.

In October 2020, NYU filed a separate breach of contract action against Pfizer alleging that it is entitled to royalties on sales of Lorbrena under the terms of the same NYU-Sugem, Inc. Research and Licensing Agreement.

[A4. Legal Proceedings—Government Investigations](#)

We are subject to extensive regulation by government agencies in the U.S., other developed markets and multiple emerging markets in which we operate. Criminal charges, substantial fines and/or civil penalties, limitations on our ability to conduct business in applicable jurisdictions, corporate integrity or deferred prosecution agreements, as well as reputational harm and increased public interest in the matter could result from government investigations in the U.S. and other jurisdictions in which we do business. In addition, in a qui tam lawsuit in which the government declines to intervene, the relator may still pursue a suit for the recovery of civil damages and penalties on behalf of the government. Among the investigations by government agencies are the matters discussed below.

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**Greenstone Investigations**

• *U.S. Department of Justice Antitrust Division Investigation*

Since July 2017, the U.S. Department of Justice's Antitrust Division has been investigating our former Greenstone generics business. We believe this is related to an ongoing broader antitrust investigation of the generic pharmaceutical industry. We have produced records relating to this investigation.

• *State Attorneys General Generics Antitrust Litigation*

In April 2018, Greenstone received requests for information from the Antitrust Department of the Connecticut Office of the Attorney General. In May 2019, Attorneys General of more than 40 states plus the District of Columbia and Puerto Rico filed a complaint against a number of pharmaceutical companies, including Greenstone and Pfizer. The matter has been consolidated with a Multi-District Litigation in the Eastern District of Pennsylvania. As to Greenstone and Pfizer, the complaint alleges anticompetitive conduct in violation of federal and state antitrust laws and state consumer protection laws. In June 2020, the State Attorneys General filed a new complaint against a large number of companies, including Greenstone and Pfizer, making similar allegations, but concerning a new set of drugs. This complaint was transferred to the Multi-District Litigation in July 2020.

**Subpoena relating to Manufacturing of Quillivant XR**

In October 2018, we received a subpoena from the U.S. Attorney's Office for the Southern District of New York (SDNY) seeking records relating to our relationship with another drug manufacturer and its production and manufacturing of drugs including, but not limited to, Quillivant XR. We have produced records pursuant to the subpoena.

**Government Inquiries relating to Meridian Medical Technologies**

In February 2019, we received a civil investigative demand from the U.S. Attorney's Office for the SDNY. The civil investigative demand seeks records and information related to alleged quality issues involving the manufacture of auto-injectors at our Meridian site. In August 2019, we received a HIPAA subpoena from the U.S. Attorney's Office for the Eastern District of Missouri seeking similar records and information. We are producing records in response to these requests.

**U.S. Department of Justice/SEC Inquiry relating to Russian Operations**

In June 2019, we received an informal request from the U.S. Department of Justice's Foreign Corrupt Practices Act (FCPA) Unit seeking documents relating to our operations in Russia. In September 2019, we received a similar request from the SEC's FCPA Unit. We have produced records pursuant to these requests.

**Docetaxel—Mississippi Attorney General Government Investigation**

See *Legal Proceedings—Product Litigation—Docetaxel—Mississippi Attorney General Government Investigation* above for information regarding a government investigation related to Docetaxel marketing practices.

**U.S. Department of Justice Inquiries relating to India Operations**

In March 2020, we received an informal request from the U.S. Department of Justice's Consumer Protection Branch seeking documents relating to our manufacturing operations in India, including at our former facility located at Irrungattukottai in India. In April 2020, we received a similar request from the U.S. Attorney's Office for the SDNY regarding a civil investigation concerning operations at our facilities in India. We are producing records pursuant to these requests.

**U.S. Department of Justice/SEC Inquiry relating to China Operations**

In June 2020, we received an informal request from the U.S. Department of Justice's FCPA Unit seeking documents relating to our operations in China. In August 2020, we received a similar request from the SEC's FCPA Unit. We are producing records pursuant to these requests.

**Zantac—State of New Mexico and Mayor and City Council of Baltimore Civil Actions**

See *Note 12A2. Contingencies and Certain Commitments: Legal Proceedings—Product Litigation—Zantac* above for information regarding civil actions separately filed by the State of New Mexico and the Mayor and City Council of Baltimore alleging various state statutory and common law claims in connection with the defendants' alleged sale of Zantac in those jurisdictions.

**B. Guarantees and Indemnifications**

In the ordinary course of business and in connection with the sale of assets and businesses and other transactions, we often indemnify our counterparties against certain liabilities that may arise in connection with the transaction or that are related to events and activities prior to or following a transaction. If the indemnified party were to make a successful claim pursuant to the terms of the indemnification, we may be required to reimburse the loss. These indemnifications are generally subject to various restrictions and limitations. Historically, we have not paid significant amounts under these provisions and, as of July 4, 2021, the estimated fair value of these indemnification obligations was not significant.

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In addition, in connection with our entry into certain agreements and other transactions, our counterparties may agree to indemnify us. For example, our collaboration agreement with EMD Serono, Inc. to co-promote Rebif in the U.S. expired at the end of 2015 and included certain indemnity provisions. Patent litigation brought by Biogen Idec MA Inc. against EMD Serono Inc. and Pfizer is pending in the U.S. District Court for the District of New Jersey and the United States Court of Appeals for the Federal Circuit. EMD Serono Inc. has acknowledged that it is obligated to satisfy any award of damages. In addition, in November 2020, we and Mylan completed the transaction to spin-off our Upjohn Business and combine it with Mylan to form Viartis. As part of the transaction and as previously disclosed, Viartis has agreed to assume, and to indemnify Pfizer for, liabilities arising out of certain matters.

We have also guaranteed the long-term debt of certain companies that we acquired and that now are subsidiaries of Pfizer. See *Note 7D*.

C. Contingent Consideration for Acquisitions

We may be required to make payments to sellers for certain prior business combinations that are contingent upon future events or outcomes. For additional information, see *Note 1D* in our 2020 Form 10-K.

**Note 13. Product, Geographic and Other Revenue Information**

A. Geographic Information

The following summarizes revenues by geographic area:

(MILLIONS)	Three Months Ended			Six Months Ended		
	July 4, 2021	June 28, 2020	% Change	July 4, 2021	June 28, 2020	% Change
United States	\$ 7,593	\$ 5,113	48 %	\$ 15,190	\$ 10,403	46 %
Developed Europe	4,577	1,864	*	7,615	3,573	*
Developed Rest of World	2,997	989	*	4,120	1,908	*
Emerging Markets	3,810	1,897	*	6,634	4,063	63 %
<b>Revenues</b>	<b>\$ 18,977</b>	<b>\$ 9,864</b>	<b>92 %</b>	<b>\$ 33,559</b>	<b>\$ 19,947</b>	<b>68 %</b>

\* Indicates calculation not meaningful or results are equal to or greater than 100%.

We and our collaboration partner, BioNTech, have entered into agreements to supply pre-specified doses of BNT162b2 with multiple developed and emerging nations around the world and are continuing to deliver doses of BNT162b2 under such agreements. We currently sell the BNT162b2 vaccine directly to government and government sponsored customers. This includes supply agreements entered into in November 2020 and February and May 2021 with the European Commission (EC) on behalf of the different EU member states and certain other countries. Each EU member state submits its own BNT162b2 vaccine order to us and is responsible for payment pursuant to terms of the supply agreements negotiated by the EC.

B. Other Revenue Information

Significant Customers

For information on our significant wholesale customers, see *Note 17B* in our 2020 Form 10-K. Additionally, revenues from the U.S. government represented 12% and 14% of total revenues for the three and six months ended July 4, 2021, respectively, and primarily represent sales of BNT162b2. Accounts receivable from the U.S. government represented 9% of total trade accounts receivable as of July 4, 2021, and primarily relate to sales of BNT162b2.

Significant Product Revenues

The following provides detailed revenue information for several of our major products:

(MILLIONS)	PRODUCT	PRIMARY INDICATION OR CLASS	Three Months Ended		Six Months Ended	
			July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
	<b>TOTAL REVENUES<sup>(a)</sup></b>		<b>\$ 18,977</b>	<b>\$ 9,864</b>	<b>\$ 33,559</b>	<b>\$ 19,947</b>
	<b>Vaccines</b>		<b>\$ 9,234</b>	<b>\$ 1,247</b>	<b>\$ 14,127</b>	<b>\$ 2,857</b>
	BNT162b2 direct sales and alliance revenues	Active immunization to prevent COVID-19	7,838	—	11,300	—
	Prevnar 13/Prevenar 13	Pneumococcal disease	1,241	1,116	2,524	2,566
	FSME/IMMUN-TicoVac	Tick-borne encephalitis disease	61	45	114	93
	Nimenrix	Meningococcal disease	49	56	95	130
	All other Vaccines	Various	46	30	94	68

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(MILLIONS)	PRODUCT	PRIMARY INDICATION OR CLASS	Three Months Ended		Six Months Ended	
			July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
	<b>Oncology</b>		<b>\$ 3,145</b>	<b>\$ 2,647</b>	<b>\$ 6,007</b>	<b>\$ 5,082</b>
	Ibrance	HR-positive/HER2-negative metastatic breast cancer	1,404	1,349	2,657	2,598
	Xtandi alliance revenues	mCRPC, nmCRPC, mCSPC	303	266	570	475
	Inlyta	Advanced RCC	257	195	486	364
	Sutent	Advanced and/or metastatic RCC, adjuvant RCC, refractory GIST (after disease progression on, or intolerance to, imatinib mesylate) and advanced pancreatic neuroendocrine tumor	194	209	394	414
	Bosulif	Philadelphia chromosome-positive chronic myelogenous leukemia	136	113	259	213
	Xalkori	ALK-positive and ROS1-positive advanced NSCLC	120	138	255	287
	Ruxience <sup>(b)</sup>	Non-hodgkin's lymphoma, chronic lymphocytic leukemia, granulomatosis with polyangiitis (Wegener's Granulomatosis) and microscopic polyangiitis	120	11	218	19
	Zirabev <sup>(b)</sup>	Treatment of mCRC; unresectable, locally advanced, recurrent or metastatic NSCLC; recurrent glioblastoma; metastatic RCC; and persistent, recurrent or metastatic cervical cancer	129	9	215	15
	Retacrit <sup>(b)</sup>	Anemia	103	87	212	176
	Lorbrena	ALK-positive metastatic NSCLC	66	46	126	88
	Aromasin	Post-menopausal early and advanced breast cancer	51	39	103	72
	Besponsa	Relapsed or refractory B-cell acute lymphoblastic leukemia	45	46	95	90
	Braftovi	In combination with Mektovi for metastatic melanoma in patients with a BRAF <sup>V600E/K</sup> mutation and, in combination with Erbitux <sup>®</sup> (cetuximab), for the treatment of BRAF <sup>V600E</sup> -mutant mCRC after prior therapy	42	36	89	74
	Mektovi	In combination with Braftovi for metastatic melanoma in patients with a BRAF <sup>V600E/K</sup> mutation	36	32	71	69
	All other Oncology	Various	138	69	257	128
	<b>Internal Medicine</b>		<b>\$ 2,403</b>	<b>\$ 2,279</b>	<b>\$ 4,997</b>	<b>\$ 4,610</b>
	Eliquis direct sales and alliance revenues	Nonvalvular atrial fibrillation, deep vein thrombosis, pulmonary embolism	1,481	1,272	3,124	2,572
	Chantix/Champix	An aid to smoking cessation treatment in adults 18 years of age or older	184	235	401	505
	Premarin family	Symptoms of menopause	128	152	271	304
	Toviaz	Overactive bladder	62	64	119	124
	BMP2	Development of bone and cartilage	66	57	115	127
	Pristiq	Depression	42	43	101	84
	All other Internal Medicine	Various	440	455	865	894
	<b>Hospital<sup>(a)</sup></b>		<b>\$ 2,259</b>	<b>\$ 1,863</b>	<b>\$ 4,602</b>	<b>\$ 3,951</b>
	Sulperazon	Bacterial infections	141	102	334	289
	Medrol	Anti-inflammatory glucocorticoid	112	78	211	207
	Zavicefta	Bacterial infections	104	46	198	95
	Vfend	Fungal infections	72	75	153	149
	Fragmin	Treatment/prevention of venous thromboembolism	77	58	149	118
	EpiPen	Epinephrine injection used in treatment of life-threatening allergic reactions	80	75	147	160
	Zithromax	Bacterial infections	43	55	132	193
	Zyvox	Bacterial infections	48	55	103	125
	Precedex	Sedation agent in surgery or intensive care	42	114	97	156
	IVIg Products <sup>(c)</sup>	Various	107	85	212	183
	Pfizer CentreOne <sup>(d)</sup>	Various	437	224	827	376
	All other Anti-infectives	Various	425	321	823	717
	All other Hospital	Various	569	574	1,217	1,183
	<b>Inflammation &amp; Immunology (I&amp;I)</b>		<b>\$ 1,041</b>	<b>\$ 1,149</b>	<b>\$ 2,107</b>	<b>\$ 2,127</b>
	Xeljanz	RA, PsA, UC, active polyarticular course juvenile idiopathic arthritis	586	635	1,124	1,086
	Enbrel (Outside the U.S. and Canada)	RA, juvenile idiopathic arthritis, PsA, plaque psoriasis, pediatric plaque psoriasis, ankylosing spondylitis and nonradiographic axial spondyloarthritis	286	337	605	684

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(MILLIONS)		Three Months Ended		Six Months Ended	
		July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
<b>PRODUCT</b>	<b>PRIMARY INDICATION OR CLASS</b>				
Infectra/Remsima <sup>(b)</sup>	Crohn's disease, pediatric Crohn's disease, UC, pediatric UC, RA in combination with methotrexate, ankylosing spondylitis, PsA and plaque psoriasis	136	150	313	308
All other I&I	Various	33	26	65	48
<b>Rare Disease</b>		<b>\$ 895</b>	<b>\$ 681</b>	<b>\$ 1,720</b>	<b>\$ 1,319</b>
Vyndaqel/Vyndamax	ATTR-cardiomyopathy and polyneuropathy	501	277	953	508
BeneFIX	Hemophilia B	112	109	225	230
Genotropin	Replacement of human growth hormone	109	106	189	209
Refacto AF/Xyntha	Hemophilia A	77	91	165	181
Somavert	Acromegaly	68	67	133	131
All other Rare Disease	Various	29	31	55	61
<b>Total Alliance revenues</b>		<b>\$ 1,880</b>	<b>\$ 1,404</b>	<b>\$ 3,650</b>	<b>\$ 2,786</b>
<b>Total Biosimilars<sup>(b)</sup></b>		<b>\$ 559</b>	<b>\$ 289</b>	<b>\$ 1,089</b>	<b>\$ 578</b>
<b>Total Sterile Injectable Pharmaceuticals<sup>(c)</sup></b>		<b>\$ 1,381</b>	<b>\$ 1,233</b>	<b>\$ 2,863</b>	<b>\$ 2,634</b>

<sup>(a)</sup> On November 16, 2020, we completed the spin-off and the combination of our Upjohn Business with Mylan to form Viatris. See *Note 1A*. Beginning in the fourth quarter of 2020, the results of our Meridian subsidiary, which was previously included in our former Upjohn operating segment, are reported in the Hospital therapeutic area for all periods presented.

<sup>(b)</sup> Biosimilars are highly similar versions of approved and authorized biological medicines and primarily include revenues from Infectra/Remsima, Ruxience, Zirabev and Retacrit.

<sup>(c)</sup> Intravenous immunoglobulin (IVIg) products include the revenues from Panzyga, Octagam and Cutaquig.

<sup>(d)</sup> Pfizer CentreOne includes revenues from our contract manufacturing and active pharmaceutical ingredient sales operation, as well as revenues related to our manufacturing and supply agreements with former legacy Pfizer businesses/partnerships, including but not limited to, manufacturing and supply agreements with Viatris following the spin-off of the Upjohn Business.

<sup>(e)</sup> Total Sterile Injectable Pharmaceuticals represents the total of all branded and generic injectable products in the Hospital therapeutic area, including anti-infective sterile injectable pharmaceuticals.

**Deferred Revenues**

Our deferred revenues primarily relate to advance payments received or receivable in connection with contracts that we entered into during 2021 and 2020 with various government or government sponsored customers in international markets for supply of BNT162b2. The deferred revenues associated with the advance payments related to BNT162b2 total \$4.3 billion as of July 4, 2021 and \$957 million as of December 31, 2020 and are recorded in current liabilities. The increase in the BNT162b2 deferred revenues during the first six months of 2021 was the result of additional advance payments received as we entered into new or amended contracts or as we invoiced customers in advance of vaccine deliveries less amounts recognized in *Revenues* as we delivered doses to our customers. During the second quarter and first six months of 2021, we recognized revenue of \$622 million and \$814 million, respectively, that was included in the balance of BNT162b2 deferred revenues as of December 31, 2020. The BNT162b2 deferred revenues as of July 4, 2021 will be recognized in *Revenues* proportionately as we deliver doses of the vaccine to our customers and satisfy our performance obligation under the contracts, which we expect to occur within the next 12 months.

## ITEM 2. MANagements's Discussion and Analysis of Financial Condition and Results of Operations

### Overview of Our Performance, Operating Environment, Strategy and Outlook

#### Our Business and Strategy

Most of our revenues come from the manufacture and sale of biopharmaceutical products. With the formation of the Consumer Healthcare JV in 2019 and the completion of the spin-off and combination of our Upjohn Business with Mylan in November 2020, Pfizer has transformed into a focused, global leader in science-based innovative medicines and vaccines. We operate as a single operating segment engaged in the discovery, development, manufacturing, marketing, sale and distribution of biopharmaceutical products worldwide. The financial results of the Upjohn Business and the Mylan-Japan collaboration are reflected as discontinued operations. Prior-period information has been restated to reflect our current organization structure. We expect to incur costs of approximately \$700 million in connection with separating Upjohn, of which approximately 75% has been incurred since inception and through the second quarter of 2021. These charges include costs and expenses related to separation of legal entities and transaction costs.

For additional information about our business, strategy and operating environment, see the *Item 1. Business* section and *Overview of Our Performance, Operating Environment, Strategy and Outlook* section within MD&A of our 2020 Form 10-K.

References to operational variances pertain to period-over-period changes that exclude the impact of foreign exchange rates. Although foreign exchange rate changes are part of our business, they are not within our control and since they can mask positive or negative trends in the business, we believe presenting operational variances excluding these foreign exchange changes provides useful information to evaluate our results.

#### Our Business Development Initiatives

We are committed to strategically capitalizing on growth opportunities by advancing our own product pipeline and maximizing the value of our existing products, as well as through various business development activities.

Our significant recent business development activities include:

[Collaboration with Arvinas, Inc. \(Arvinas\)](#)—In July 2021, we announced a global collaboration with Arvinas to develop and commercialize ARV-471, an investigational oral PROTAC<sup>®</sup> (PROteolysis TARgeting Chimera) estrogen receptor protein degrader. The estrogen receptor is a well-known disease driver in most breast cancers. ARV-471 is currently in a Phase 2 dose expansion clinical trial for the treatment of patients with estrogen receptor positive / human epidermal growth factor receptor 2 negative (ER+/HER2-) locally advanced or metastatic breast cancer. Under the terms of the collaboration agreement, we made an upfront payment to Arvinas of \$650 million in July 2021. Separately, we will make a \$350 million equity investment in Arvinas, receiving approximately 3.5 million newly issued shares of Arvinas common stock, priced at a 30% premium to the 30-day volume weighted average price on July 20, 2021, representing an equity ownership stake by Pfizer of approximately 7% as of July 20, 2021. Closing of the equity investment agreement is contingent on completion of review under antitrust laws, including the Hart-Scott-Rodino Antitrust Improvements Act of 1976 in the U.S., and other customary closing conditions. Arvinas is also eligible to receive up to \$400 million in approval milestones and up to \$1 billion in commercial milestones. The companies will equally share worldwide development costs, commercialization expenses and profits.

[Acquisition of Amplyx Pharmaceuticals, Inc. \(Amplyx\)](#)—In April 2021, we announced that we acquired Amplyx, a privately-held company dedicated to the development of therapies for debilitating and life-threatening diseases that affect people with compromised immune systems. Amplyx's lead compound, Fosmanogepix (APX001), is a novel investigational asset in Phase 2 development for the treatment of invasive fungal infections.

For a discussion of recent significant business development activities, see *Note 2*. For a description of the more significant recent transactions through February 25, 2021, the filing date of our 2020 Form 10-K, see *Note 2* in our 2020 Form 10-K.

#### Our Second Quarter 2021 Performance

##### Revenues

*Revenues* increased \$9.1 billion, or 92%, in the second quarter of 2021 to \$19.0 billion from \$9.9 billion in the second quarter of 2020, reflecting an operational increase of \$8.5 billion, or 86%, as well as a favorable impact of foreign exchange of \$637 million, or 6%. Excluding direct sales and alliance revenues of BNT162b2 of \$7.8 billion, revenues increased 10% operationally, reflecting strong growth in Vyndaqel/Vyndamax, Eliquis, Prevmar 13/Prevenar 13, Inlyta, Xtandi, Biosimilars and the Hospital therapeutic area, partially offset by declines in Enbrel, Xeljanz and Chantix/Champix.

*Revenues* increased \$13.6 billion, or 68%, in the first six months of 2021 to \$33.6 billion from \$19.9 billion in the first six months of 2020, reflecting an operational increase of \$12.7 billion, or 64%, as well as the favorable impact of foreign exchange



of \$921 million, or 5%. Excluding direct sales and alliance revenues of BNT162b2 of \$11.3 billion, revenues increased 9% operationally, reflecting strong growth in Eliquis, Vyndaqel/Vyndamax, Inlyta, Xtandi, Biosimilars and the Hospital therapeutic area, partially offset by declines in Chantix/Champix, Enbrel and Prevnar 13/Prevnar 13.

See the *Analysis of the Condensed Consolidated Statements of Income—Revenues by Geography* and *Revenues—Selected Product Discussion* sections for more information, including a discussion of key drivers of our revenue performance. For information regarding the primary indications or class of certain products, see *Note 13B*.

#### *Income from continuing operations before provision for taxes on income*

The increase of \$3.6 billion in *Income from continuing operations before provision for taxes on income* in the second quarter of 2021, compared to the same period in 2020, was primarily attributable to higher revenues, lower *Restructuring charges and certain acquisition-related costs*, higher net gains on equity securities, higher net gains on asset disposals and lower interest expense, partially offset by higher *Cost of sales*, higher *Research and development expenses*, higher legal charges, higher *Selling, informational and administrative expenses* and lower income from collaborations.

The increase of \$6.4 billion in *Income from continuing operations before provision for taxes on income* in the first six months of 2021, compared to the same period in 2020, was primarily attributable to higher revenues, higher net gains on equity securities, lower *Restructuring charges and certain acquisition-related costs*, higher net periodic benefit credits related to pension and postretirement plans, higher Consumer Healthcare JV equity method income, lower interest expense and higher net gains on asset disposals, partially offset by higher *Cost of sales*, higher *Research and development expenses*, higher *Selling, informational and administrative expenses* and higher legal charges.

See the *Analysis of the Condensed Consolidated Statements of Income* within this MD&A and *Note 4* for additional information.

For information on our tax provision and effective tax rate, see the *Provision for Taxes on Income* section within MD&A and *Note 5*.

### **Our Operating Environment**

We, like other businesses in our industry, are subject to certain industry-specific challenges. These include, among others, the topics listed below and in our 2020 Form 10-K.

#### *Intellectual Property Rights and Collaboration/Licensing Rights*

The loss, expiration or invalidation of intellectual property rights, patent litigation settlements with manufacturers and the expiration of co-promotion and licensing rights can have a material adverse effect on our revenues. Certain of our products have experienced patent-based expirations or loss of regulatory exclusivity in certain markets in the last few years, and we expect certain products to face significantly increased generic competition over the next few years. For example, the basic product patent for Chantix in the U.S. expired in November 2020. While multi-source generic competition for Chantix has not yet begun, it could commence at any time. Also, the basic product patent for Sutent in the U.S. will expire on August 15, 2021. While additional patent expiries will continue, we expect a moderate impact of reduced revenues due to patent expiries from 2021 through 2025. Further, legal or regulatory action by various stakeholders or governments could potentially result in us not seeking intellectual property protection for or agreeing not to enforce or being restricted from enforcing intellectual property related to our products. For example, in May 2021, the Brazilian Supreme Court voted to invalidate Article 40 of Brazil's Patent Law, which guaranteed a minimum 10-year patent term from patent grant, and to give retroactive effect to such decision. We continue to vigorously defend our patent rights against infringement, and we will continue to support efforts that strengthen worldwide recognition of patent rights while taking necessary steps to ensure appropriate patient access.

For additional information on patent rights we consider most significant in relation to our business as a whole, see the *Item 1. Business—Patents and Other Intellectual Property Rights* section of our 2020 Form 10-K. For a discussion of recent developments with respect to patent litigation, see *Note 12A1*.

#### *Regulatory Environment/Pricing and Access—Government and Other Payer Group Pressures*

The pricing of medicines and vaccines by pharmaceutical manufacturers and the cost of healthcare, which includes medicines, vaccines, medical services and hospital services, continues to be important to payers, governments, patients, and other stakeholders. Federal and state governments and private third-party payers in the U.S. continue to take action to manage the utilization of drugs and cost of drugs, including increasingly employing formularies to control costs by taking into account discounts in connection with decisions about formulary inclusion or favorable formulary placement. We consider a number of factors impacting the pricing of our medicines and vaccines. Within the U.S., we often engage with patients, doctors and healthcare plans. We also often provide significant discounts from the list price to insurers, including PBMs and MCOs. The price that patients pay in the U.S. for prescribed medicines and vaccines is ultimately set by healthcare providers and insurers.

Governments globally may use a variety of measures to control costs, including proposing pricing reform or legislation, cross country collaboration and procurement, price cuts, mandatory rebates, health technology assessments, forced localization as a condition of market access, “international reference pricing” (i.e., the practice of a country linking its regulated medicine prices to those of other countries), quality consistency evaluation processes and volume-based procurement. In the U.S., we expect to see continued focus by Congress and the Biden Administration on regulating pricing resulting in legislative and regulatory efforts designed to control costs. We anticipate that these and similar initiatives will continue to increase pricing pressures globally. For additional information, see the *Item 1. Business—Pricing Pressures and Managed Care Organizations* and *—Government Regulation and Price Constraints* sections in our 2020 Form 10-K.

### Product Supply

We periodically encounter supply delays, including due to a voluntary recall of a product. In July 2021, Pfizer issued a voluntary recall in the U.S. for 12 lots of Chantix due to the presence of a nitrosamine, N-nitroso-varenicline, above the Pfizer-established acceptable daily intake level. Nitrosamines are impurities which are common in water and foods and everyone is exposed to some level of nitrosamines. In response to requests from various regulatory authorities, manufacturers across the pharmaceutical industry, including Pfizer, have been evaluating the potential for the presence or formation of nitrosamines in pharmaceutical products. We are currently undertaking an evaluation of our entire portfolio. For information on risks related to product manufacturing, see the *Item 1A. Risk Factors—Product Manufacturing, Sales and Marketing Risks* section of our 2020 Form 10-K.

### **The Global Economic Environment**

In addition to the industry-specific factors discussed above, we, like other businesses of our size and global extent of activities, are exposed to the economic cycle. For additional information, please see the *Overview of Our Performance, Operating Environment, Strategy and Outlook—The Global Economic Environment* section of the MD&A of our 2020 Form 10-K.

### **COVID-19 Pandemic**

The continuation of the COVID-19 pandemic has impacted our business, operations and financial condition and results.

### Our Response to COVID-19

We are committed to confronting the public health challenge posed by the pandemic by collaborating with industry partners, global regulators and academic institutions to develop potential approaches to prevent and treat COVID-19. We have made some important advances, including, among others:

- *COVID-19 Vaccine Development Program:*
  - The FDA has authorized the distribution and use of BNT162b2 in the U.S. to help prevent COVID-19 for individuals 12 years of age and older under an EUA. BNT162b2 has not been approved or licensed by the FDA. The EUA authorizes distribution and use of this product subject to the conditions set forth in the EUA, and only for the duration of the declaration by the Department of Health & Human Services that circumstances exist justifying authorization of emergency use of drugs and biological products (such as BNT162b2) during the COVID-19 pandemic under Section 564 of the U.S. Federal Food, Drug and Cosmetic Act (the Declaration), or until revocation of the EUA by the FDA. The FDA has issued EUAs to certain other companies for products intended for the prevention or treatment of COVID-19 and may continue to do so during the duration of the Declaration. The FDA expects EUA holders to work towards submission of a BLA as soon as possible. In May 2021, we and BioNTech completed the rolling submission of the BLA seeking full approval for BNT162b2 in individuals 16 years and older. In July 2021, the FDA granted Priority Review designation for this BLA. The PDUFA goal date for this BLA is set for January 2022, but the FDA may potentially act sooner. BNT162b2 has been granted a CMA, EUA or temporary authorization in many other countries around the world. We continue to study vaccines to help prevent COVID-19, including evaluating pediatric and maternal indications for BNT162b2, assessing the short- and long-term efficacy of BNT162b2, studying vaccines to prevent COVID-19 caused by new and emerging variants and potentially developing booster doses or an updated vaccine as needed.
  - Based on current projections, we and BioNTech expect to manufacture in total up to 3 billion doses by the end of December 2021, subject to continuous process improvements, expansion at current facilities and adding new suppliers and contract manufacturers. The companies have entered into agreements to supply pre-specified doses of BNT162b2 with multiple developed and emerging nations around the world and are continuing to deliver doses of BNT162b2 to governments under such agreements. We also signed agreements with the U.S., the EU, Israel and Canada to supply BNT162b2 doses in 2022 and beyond and are currently negotiating similar potential agreements with multiple other countries.
  - As of July 28, 2021, based on the 2.1 billion doses that are expected to be delivered in 2021 under agreements that have been signed through mid-July 2021, we forecasted approximately \$33.5 billion in revenues in 2021 from BNT162b2, with

gross profit to be split evenly with BioNTech. This forecast may be adjusted in the future as additional agreements are signed and as circumstances warrant, and does not include the additional 200 million doses we announced on July 23, 2021 that we will deliver to the U.S. Government, of which 110 million doses are expected to be delivered from October to December 2021. We anticipate that a significant amount of the remaining 2021 vaccine manufacturing capacity will be delivered to middle- and low-income countries where we price in line with income levels or at a not-for-profit price.

- *COVID-19 Protease Inhibitors:*

- In July 2021, we initiated a Phase 2/3 study to evaluate the efficacy, safety and tolerability of an investigational, novel oral antiviral therapeutic for COVID-19, PF-07321332, which is a SARS-CoV2-3CL protease inhibitor.
- We also have completed a Phase 1b clinical trial for an intravenously administered investigational protease inhibitor for COVID-19, PF-07304814. Following recent communications with the FDA, we anticipate the initiation of a Phase 2/3 study of PF-07304814 in the third quarter of 2021.

Despite our significant investments and efforts, any of our ongoing development programs related to COVID-19 may not be successful as the risk of failure is significant, and there can be no certainty these efforts will yield a successful product or that costs will ultimately be recouped.

#### Impact of COVID-19 on Our Business and Operations

As part of our on-going monitoring and assessment, we have made certain assumptions regarding the pandemic for purposes of our operational planning and financial projections, including assumptions regarding the duration, severity and the global macroeconomic impact of the pandemic, as well as COVID-19 vaccine supply and contracts, which remain dynamic. Despite careful tracking and planning, we are unable to accurately predict the extent of the impact of the pandemic on our business, operations and financial condition and results due to the uncertainty of future developments. We are focused on all aspects of our business and are implementing measures aimed at mitigating issues where possible, including by using digital technology to assist in operations for our commercial, manufacturing, R&D and enabling functions globally.

As discussed in our 2020 Form 10-K, our business and operations were impacted in 2020 by the pandemic in various ways; those impacts have continued in 2021. For detail on the impact of the COVID-19 pandemic on our products, see the *Analysis of the Condensed Consolidated Statements of Income—Revenues by Geography* and *Revenues—Selected Product Discussion* sections within this MD&A. In 2021, we have continued not to see a significant disruption to our supply chain to date, and all of our manufacturing sites globally have continued to operate at or near normal levels. However, we are seeing an increase in overall demand in the industry for certain components and raw materials potentially constraining available supply, which could have a future impact on our business. We are continuing to monitor and implement mitigation strategies in an effort to reduce any potential impact.

We will continue to pursue efforts to maintain the continuity of our operations while monitoring for new developments related to the pandemic. Future developments could result in additional favorable or unfavorable impacts on our business, operations or financial condition and results. If we experience significant disruption in our manufacturing or supply chains or significant disruptions in clinical trials or other operations, or if demand for our products is significantly reduced as a result of the COVID-19 pandemic, we could experience a material adverse impact on our business, operations and financial condition and results.

For additional information, please see the *Item 1A. Risk Factors—COVID-19 Pandemic* section and the *Overview of Our Performance, Operating Environment, Strategy and Outlook* section of the MD&A of our 2020 Form 10-K.

#### **SIGNIFICANT ACCOUNTING POLICIES AND APPLICATION OF CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS**

For a description of our significant accounting policies, see *Note 1* in our 2020 Form 10-K. Of these policies, the following are considered critical to an understanding of our consolidated financial statements as they require the application of the most subjective and the most complex judgments: Acquisitions (*Note 1D*); Fair Value (*Note 1E*); Revenues (*Note 1G*); Asset Impairments (*Note 1L*); Tax Assets and Liabilities and Income Tax Contingencies (*Note 1P*); Pension and Postretirement Benefit Plans (*Note 1Q*); and Legal and Environmental Contingencies (*Note 1R*).

For a discussion about the critical accounting estimates and assumptions impacting our consolidated financial statements, see the *Significant Accounting Policies and Application of Critical Accounting Estimates and Assumptions* section within MD&A in our 2020 Form 10-K. See also *Note 1C* in our 2020 Form 10-K for a discussion about the risks associated with estimates and assumptions.

For a discussion of a recently adopted accounting standard, a change in accounting principle related to our pension and postretirement plans, and significant accounting policies, see *Notes 1B, 1C and 1D*.

## ANALYSIS OF THE CONDENSED CONSOLIDATED STATEMENTS OF INCOME

### Revenues by Geography

The following presents worldwide revenues by geography:

(MILLIONS)	Three Months Ended							World-wide % Change in Revenues	U.S. % Change in Revenues	Inter-national % Change in Revenues
	Worldwide		U.S.		International					
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020				
Total revenues	\$ 18,977	\$ 9,864	\$ 7,593	\$ 5,113	\$ 11,384	\$ 4,751	92	48	*	

  

(MILLIONS)	Six Months Ended							World-wide % Change in Revenues	U.S. % Change in Revenues	Inter-national % Change in Revenues
	Worldwide		U.S.		International					
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020				
Total revenues	\$ 33,559	\$ 19,947	\$ 15,190	\$ 10,403	\$ 18,369	\$ 9,544	68	46	92	

\* Calculation is not meaningful or results are equal to or greater than 100%.

### Second Quarter of 2021 vs. Second Quarter of 2020

The following provides an analysis of the worldwide change in revenues by geographic areas in the second quarter of 2021:

(MILLIONS)	Three Months Ended July 4, 2021		
	Worldwide	U.S.	International
<u>Operational growth/(decline):</u>			
Growth from BNT162b2, Vyndaqel/Vyndamax, Eliquis, Prevnar 13/Prevenar 13, Inlyta, Xtandi, Ibrance, Biosimilars and the Hospital therapeutic area, partially offset by decline from Xeljanz. See the <i>Analysis of the Condensed Consolidated Statements of Income—Revenues—Selected Product Discussion</i> within MD&A for additional analysis	\$ 8,613	\$ 2,515	\$ 6,098
Lower revenues for Enbrel and Chantix/Champix. The decrease for Enbrel internationally primarily reflects continued biosimilar competition in most developed Europe markets and Japan, which is expected to continue. The decrease in Chantix/Champix was driven by the U.S. and primarily reflects a negative impact on available supply related to the voluntary recall of certain lots of product following the discovery of the presence of a nitrosamine, N-nitroso-varenicline, above the Pfizer-established acceptable daily intake level and a hold on distribution of new product pending additional testing, as well as the negative impact of the COVID-19 pandemic resulting in a decline in patient visits to doctors for preventative health purposes and the loss of patent protection in the U.S. in November 2020	(119)	(41)	(77)
Other operational factors, net	(18)	6	(24)
Operational growth/(decline), net	8,476	2,480	5,996
Favorable impact of foreign exchange	637	—	637
<u>Revenues increase/(decrease)</u>	\$ 9,113	\$ 2,480	\$ 6,633

Emerging markets revenues increased \$1.9 billion, or 101%, in the second quarter of 2021 to \$3.8 billion from \$1.9 billion in the second quarter of 2020, reflecting an operational increase of \$1.8 billion, or 94%, and a favorable impact from foreign exchange of approximately 7%. The operational increase in emerging markets was primarily driven by revenues from BNT162b2 and growth from Eliquis.

First Six Months of 2021 vs. First Six Months of 2020

The following provides an analysis of the worldwide change in revenues by geographic areas in the first six months of 2021:

(MILLIONS)	Six Months Ended July 4, 2021		
	Worldwide	U.S.	International
<u>Operational growth/(decline):</u>			
Growth from BNT162b2, Eliquis, Vyndaqel/Vyndamax, Inlyta, Xtandi, Xeljanz, Biosimilars and the Hospital therapeutic area, partially offset by decline from Prevnar 13/Prevenar 13, while Ibrance was flat. See the <i>Analysis of the Condensed Consolidated Statements of Income—Revenues—Selected Product Discussion</i> within MD&A for additional analysis	\$ 12,952	\$ 4,899	\$ 8,054
Lower revenues for Chantix/Champix and Enbrel. The decrease in Chantix/Champix was driven by the U.S. and primarily reflects the negative impact of the COVID-19 pandemic resulting in a decline in patient visits to doctors for preventative health purposes and the loss of patent protection in the U.S. in November 2020, as well as a negative impact on available supply related to the voluntary recall of certain lots of product following the discovery of the presence of a nitrosamine, N-nitroso-varenicline, above the Pfizer-established acceptable daily intake level and a hold on distribution of new product pending additional testing. The decrease for Enbrel internationally primarily reflects continued biosimilar competition in most developed Europe markets and Japan, which is expected to continue	(211)	(87)	(125)
Other operational factors, net	(50)	(25)	(26)
Operational growth/(decline), net	12,691	4,787	7,903
Favorable impact of foreign exchange	921	—	921
<u>Revenues increase/(decrease)</u>	<u>\$ 13,612</u>	<u>\$ 4,787</u>	<u>\$ 8,825</u>

Emerging markets revenues increased \$2.6 billion, or 63%, in the first six months of 2021 to \$6.6 billion from \$4.1 billion in the first six months of 2020, reflecting an operational increase of \$2.5 billion, or 61%, and a favorable impact from foreign exchange of approximately 2%. The operational increase in emerging markets was primarily driven by revenues from BNT162b2 and growth from Eliquis.

Revenue Deductions

Our gross product revenues are subject to a variety of deductions, which generally are estimated and recorded in the same period that the revenues are recognized. These deductions represent estimates of related obligations and, as such, knowledge and judgment are required when estimating the impact of these revenue deductions on gross sales for a reporting period. Historically, adjustments to these estimates to reflect actual results or updated expectations, have not been material to our overall business and generally have been less than 1% of revenues. Product-specific rebates, however, can have a significant impact on year-over-year individual product revenue growth trends.

The following presents information about revenue deductions:

(MILLIONS)	Three Months Ended		Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
Medicare rebates	\$ 182	\$ 143	\$ 371	\$ 327
Medicaid and related state program rebates	306	283	652	580
Performance-based contract rebates	788	655	1,541	1,269
Chargebacks	1,518	1,033	2,949	2,064
Sales allowances	1,213	864	2,357	1,886
Sales returns and cash discounts	235	217	459	439
<u>Total</u>	<u>\$ 4,243</u>	<u>\$ 3,194</u>	<u>\$ 8,329</u>	<u>\$ 6,565</u>

Revenue deductions are primarily a function of product sales volume, mix of products sold, contractual or legislative discounts and rebates.

For information on our accruals for revenue deductions, including the balance sheet classification of these accruals, see *Note 1D*.

## Revenues—Selected Product Discussion

(MILLIONS)			Revenue		% Change		Operational Results Commentary
Product	Period	Global Revenues	Region	July 4, 2021	June 28, 2020	Total	
BNT162b2 <sup>(a)</sup>	QTD	\$7,838	U.S.	\$ 2,034	\$ —	*	
		*	Int'l.	5,804	—	*	*
		\$11,300	Worldwide	\$ 7,838	\$ —	*	*
	YTD	\$1,481	U.S.	\$ 4,072	\$ —	*	*
		*	Int'l.	7,228	—	*	*
		\$1,481	Worldwide	\$ 11,300	\$ —	*	*
Eliquis	QTD	Up 13%	U.S.	\$ 831	\$ 722	15	
		(operationally)	Int'l.	650	550	18	10
		\$3,124	Worldwide	\$ 1,481	\$ 1,272	16	13
	YTD	Up 19%	U.S.	\$ 1,812	\$ 1,527	19	19
		(operationally)	Int'l.	1,312	1,045	26	19
		\$1,404	Worldwide	\$ 3,124	\$ 2,572	21	19
Ibrance	QTD	Up 2%	U.S.	\$ 862	\$ 927	(7)	
		(operationally)	Int'l.	542	422	28	21
		\$2,657	Worldwide	\$ 1,404	\$ 1,349	4	2
	YTD	Flat	U.S.	\$ 1,656	\$ 1,779	(7)	
		(operationally)	Int'l.	1,002	819	22	16
		\$1,241	Worldwide	\$ 2,657	\$ 2,598	2	—
Prevnar 13/ Prevenar 13	QTD	Up 9%	U.S.	\$ 642	\$ 481	34	
		(operationally)	Int'l.	599	636	(6)	(9)
		\$2,524	Worldwide	\$ 1,241	\$ 1,116	11	9
	YTD	Down 3%	U.S.	\$ 1,280	\$ 1,275	—	
		(operationally)	Int'l.	1,244	1,291	(4)	(6)
		\$2,524	Worldwide	\$ 2,524	\$ 2,566	(2)	(3)

(MILLIONS)		Revenue				% Change		Operational Results Commentary	
Product	Period	Global Revenues	Region	July 4, 2021	June 28, 2020	Total	Oper.		
Xeljanz	QTD	\$586	U.S.	\$ 390	\$ 458	(15)		QTD decline driven by the U.S., despite 2% year-over-year growth in U.S. prescription volume, reflecting an unfavorable change in channel mix toward lower-priced channels and continued investments to improve formulary positioning and unlock access to additional patient lives, as well as a negative impact on new patient starts resulting from an ongoing review by the FDA of safety data from the post-marketing ORAL Surveillance study of Xeljanz in subjects with rheumatoid arthritis who were 50 years of age or older and had at least one additional cardiovascular risk factor. This decline was partially offset by operational growth internationally mainly driven by continued uptake in the UC indication in certain developed markets. YTD growth reflects continued uptake in the RA and UC indications in certain international markets, partially offset by the U.S., as described above.	
		Down 9%	Int'l.	195	177	10	5		
	YTD	(operationally)	\$1,124	Worldwide	\$ 586	\$ 635	(8)		(9)
		Up 2%	U.S.	\$ 722	\$ 744	(3)			
	QTD	(operationally)	\$501	Int'l.	402	343	17		13
		Up 77%	Worldwide	\$ 1,124	\$ 1,086	3	2		
Vyndaqel/ Vyndamax	QTD	\$953	U.S.	\$ 225	\$ 145	54		Primarily driven by continued strong uptake of the ATTR-CM indication in developed Europe, the U.S. and Japan.	
		Up 82%	Int'l.	276	131	*	*		
	YTD	(operationally)	\$303	Worldwide	\$ 501	\$ 277	81		77
		Up 14%	U.S.	\$ 430	\$ 272	58			
	QTD	(operationally)	\$570	Int'l.	523	236	*		*
		Up 20%	Worldwide	\$ 953	\$ 508	88	82		
Xtandi	QTD	\$303	U.S.	\$ 303	\$ 266	14		Primarily driven by strong demand across the mCRPC, nmCRPC and mCSPC indications.	
		Up 29%	Int'l.	—	—	—	—		
	YTD	(operationally)	\$570	Worldwide	\$ 303	\$ 266	14		14
		Up 20%	U.S.	\$ 570	\$ 475	20			
	QTD	(operationally)	\$257	Int'l.	—	—	—		—
		Up 29%	Worldwide	\$ 570	\$ 475	20	20		
Inlyta	QTD	\$486	U.S.	\$ 155	\$ 132	17		Primarily reflecting increased adoption in the U.S. and developed Europe of combinations of certain immune checkpoint inhibitors and Inlyta for the first-line treatment of patients with advanced RCC.	
		Up 31%	Int'l.	102	63	62	53		
	YTD	(operationally)	\$559	Worldwide	\$ 257	\$ 195	32		29
		Up 88%	U.S.	\$ 296	\$ 248	20			
	QTD	(operationally)	\$1,089	Int'l.	190	116	63		55
		Up 17%	Worldwide	\$ 486	\$ 364	34	31		
Biosimilars	QTD	\$2,259	U.S.	\$ 363	\$ 161	*		Primarily driven by recent oncology monoclonal antibody biosimilar launches globally and continued growth from Retacrit in the U.S.	
		Up 83%	Int'l.	195	128	52	39		
	YTD	(operationally)	\$4,602	Worldwide	\$ 559	\$ 289	93		88
		Up 13%	U.S.	\$ 691	\$ 328	*			
	QTD	(operationally)	\$2,259	Int'l.	398	250	59		47
		Up 17%	Worldwide	\$ 1,089	\$ 578	88	83		
Hospital	QTD	\$4,602	U.S.	\$ 833	\$ 830	—		Primarily driven by Pfizer CentreOne, our contract manufacturing operation, reflecting manufacturing of legacy Upjohn products for Viatrix under manufacturing and supply agreements, certain BNT162b2 manufacturing activities performed on behalf of BioNTech and remdesivir for Gilead Sciences Inc., as well as growth from recent anti-infective product launches in international markets, partially offset by a decline in U.S. sales of certain sterile injectable products utilized in the intubation and mechanical ventilation of patients being treated for COVID-19 due to high demand for these products in the comparable periods.	
		Up 13%	Int'l.	1,426	1,032	38	30		
	YTD	(operationally)	\$4,602	Worldwide	\$ 2,259	\$ 1,863	21		17
		Up 13%	U.S.	\$ 1,738	\$ 1,721	1			
	QTD	(operationally)	\$4,602	Int'l.	2,863	2,231	28		22
		Up 13%	Worldwide	\$ 4,602	\$ 3,951	16	13		

<sup>(a)</sup> BNT162b2 includes direct sales and alliance revenues related to sales of the Pfizer-BioNTech COVID-19 vaccine, which are recorded within our Vaccines therapeutic area. It does not include revenues for certain BNT162b2 manufacturing activities performed on behalf of BioNTech related to the COVID-19 vaccine, which are included in the Pfizer CentreOne contract manufacturing operation within the Hospital area.

<sup>(b)</sup> The U.S. birth rate decline is 4% compared to 2020 levels, according to Demographic Intelligence.

\* Calculation is not meaningful or results are equal to or greater than 100%.

See the *Item 1. Business—Patents and Other Intellectual Property Rights* section of our 2020 Form 10-K for information regarding the expiration of various patent rights, *Note 12* for a discussion of recent developments concerning patent and product litigation relating to certain of the products discussed above, and *Note 13B*

for information regarding the primary indications or class of the selected products discussed.



## Product Developments

A comprehensive update of Pfizer's development pipeline was published as of July 28, 2021 and is available at [www.pfizer.com/science/drug-product-pipeline](http://www.pfizer.com/science/drug-product-pipeline). It includes an overview of our research and a list of compounds in development with targeted indication and phase of development, as well as mechanism of action for some candidates in Phase 1 and all candidates from Phase 2 through registration.

The following provides information about significant marketing application-related regulatory actions by, and filings pending with, the FDA and regulatory authorities in the EU and Japan. The table below includes only approvals for products that have occurred in the last twelve months and does not include approvals that may have occurred prior to that time. The table includes filings with regulatory decisions pending (even if the filing occurred outside of the last twelve-month period).

PRODUCT	DISEASE AREA	APPROVED/FILED*		
		U.S.	EU	JAPAN
PF-07302048 (COVID-19 Vaccine) <sup>(a)</sup>	Immunization to prevent COVID-19 (16 years of age and older)	EUA Dec. 2020	CMA Dec. 2020	Approved Feb. 2021
	Immunization to prevent COVID-19 (12-15 years of age)	EUA May 2021	CMA May 2021	Approved May 2021
Bavencio (avelumab) <sup>(b)</sup>	First-line maintenance urothelial cancer		Approved Jan. 2021	Approved Feb. 2021
Nyvepria (pegfilgrastim-apgf)	Neutropenia in patients undergoing cancer chemotherapy (biosimilar)		Approved Nov. 2020	
Braftovi (encorafenib) <sup>(c)</sup>	Second or third-line BRAF <sup>V600E</sup> -mutant mCRC (combination with Erbitux® (cetuximab))			Approved Nov. 2020
Braftovi (encorafenib) and Mektovi (binimetinib) <sup>(c)</sup>	Second or third-line BRAF <sup>V600E</sup> -mutant mCRC (combination with Erbitux® (cetuximab))			Approved Nov. 2020
Xtandi (enzalutamide) <sup>(d)</sup>	mCSPC		Approved April 2021	
abrocitinib (PF-04965842) <sup>(e)</sup>	Atopic dermatitis	Filed Oct. 2020	Filed Oct. 2020	Filed Dec. 2020
Infliximab Pfizer (infliximab)	Ankylosing spondylitis (biosimilar)			Approved Oct. 2020
Bevacizumab Pfizer (bevacizumab)	NSCLC (biosimilar)			Approved Sept. 2020
tanezumab <sup>(f)</sup>	Chronic pain due to moderate-to-severe osteoarthritis	Filed March 2020	Filed March 2020	Filed Aug. 2020
Xeljanz (tofacitinib) <sup>(e)</sup>	Ankylosing spondylitis	Filed Aug. 2020	Filed Feb. 2021	
Myfembree (relugolix fixed dose combination) <sup>(g)</sup>	Uterine fibroids (combination with estradiol and norethindrone acetate)	Approved May 2021		
Lorbrena (lorlatinib)	First- line ALK-positive NSCLC	Approved Mar. 2021	Filed Feb. 2021	Filed Dec. 2020
somatrogon (PF-06836922) <sup>(h)</sup>	Pediatric growth hormone deficiency	Filed Jan. 2021	Filed Feb. 2021	Filed Jan. 2021
Prevnar 20 (Vaccine) <sup>(i)</sup>	Immunization to prevent invasive and non-invasive pneumococcal infections (adults)	Approved June 2021	Filed Feb. 2021	
TicoVac (Vaccine)	Immunization to prevent tick-borne encephalitis	Filed Feb. 2021		

\* For the U.S., the filing date is the date on which the FDA accepted our submission. For the EU, the filing date is the date on which the EMA validated our submission.

<sup>(a)</sup> Being developed in collaboration with BioNTech. In July 2021, the FDA granted Priority Review designation for the BLA for PF-07302048 or BNT162b2 to prevent COVID-19 in individuals 16 years of age and older. The PDUFA goal date for a decision by the FDA is in January 2022.

<sup>(b)</sup> Being developed in collaboration with Merck KGaA, Germany.

<sup>(c)</sup> Erbitux® is a registered trademark of ImClone LLC. In the EU, we are developing in collaboration with the Pierre Fabre Group. In Japan, we are developing in collaboration with Ono Pharmaceutical Co., Ltd.

<sup>(d)</sup> Being developed in collaboration with Astellas.

<sup>(e)</sup> The FDA has notified the company that it will not meet the PDUFA goal dates for the New Drug Application for abrocitinib and the supplemental New Drug Application for Xeljanz/Xeljanz XR (tofacitinib). The FDA cited its ongoing review of Pfizer's post-marketing safety study, ORAL Surveillance, evaluating tofacitinib in rheumatoid arthritis patients, as a factor for the extensions.

<sup>(f)</sup> Being developed in collaboration with Lilly. In March 2021, the FDA Joint Arthritis Advisory Committee and Drug Safety and Risk Management Advisory Committee on tanezumab resulted in a 19:1 against vote on whether the proposed risk evaluation and mitigation strategy (REMS) for tanezumab will ensure benefits outweigh risks.

<sup>(g)</sup> Being developed in collaboration with Myovant.

<sup>(h)</sup> Being developed in collaboration with OPKO.

<sup>(i)</sup> The CDC's ACIP is expected to meet in October 2021 to discuss and update recommendations on the safe and appropriate use of pneumococcal vaccines in adults.

The following provides information about additional indications and new drug candidates in late-stage development:

	PRODUCT/CANDIDATE	PROPOSED DISEASE AREA
<b>LATE-STAGE CLINICAL PROGRAMS FOR ADDITIONAL USES AND DOSAGE FORMS FOR IN-LINE AND IN-REGISTRATION PRODUCTS</b>	Bavencio (avelumab) <sup>(a)</sup>	First-line NSCLC
	Ibrance (palbociclib) <sup>(b)</sup>	ER+/HER2+ metastatic breast cancer
	Xtandi (enzalutamide) <sup>(c)</sup>	Non-metastatic high-risk castration sensitive prostate cancer
	Talzenna (talazoparib)	Combination with Xtandi (enzalutamide) for first-line mCRPC
	PF-06482077 (Vaccine)	Combination with Xtandi (enzalutamide) for DNA Damage Repair (DDR)-deficient mCSPC
	somatogron (PF-06836922) <sup>(d)</sup>	Invasive and non-invasive pneumococcal infections (pediatric)
	tanezumab <sup>(e)</sup>	Adult growth hormone deficiency
	Braftovi (encorafenib) and Erbitux <sup>®</sup> (cetuximab) <sup>(f)</sup>	Cancer pain
	Relugolix fixed dose combination <sup>(g)</sup>	First-line BRAF <sup>v600E</sup> -mutant mCRC
	Braftovi (encorafenib) and Mektovi (binimetinib) and Keytruda <sup>®</sup> (pembrolizumab) <sup>(h)</sup>	Combination with estradiol and norethindrone acetate for endometriosis Combination with estradiol and norethindrone acetate for contraceptive efficacy
<b>NEW DRUG CANDIDATES IN LATE-STAGE DEVELOPMENT</b>	PF-07302048/BNT162b2 (Pfizer/BioNTech COVID-19 vaccine) <sup>(i)</sup>	BRAF <sup>v600E</sup> -mutant metastatic or unresectable locally advanced melanoma
	PF-07302048/BNT162b2 booster <sup>(i)</sup>	COVID-19 Infection (children 2 to 11 years of age) COVID-19 Infection (infants 6 months to <24 months)
	aztreonam-avibactam (PF-06947387)	COVID-19 Infection
	fidanacogene elaparvec (PF-06838435) <sup>(j)</sup>	Treatment of infections caused by Gram-negative bacteria
	girotocogene fitelparvec (PF-07055480) <sup>(k)</sup>	Hemophilia B
	PF-06425090 (Vaccine)	Hemophilia A
	PF-06886992 (Vaccine)	Primary clostridioides difficile infection
	PF-06928316 (Vaccine)	Serogroups meningococcal (adolescent and young adults)
	PF-07265803	Respiratory syncytial virus infection (maternal)
	ritilecitinib (PF-06651600)	Dilated cardiomyopathy due to Lamin A/C gene mutation
sasanlimab (PF-06801591)	Alopecia areata	
fordadistrogene movaparvec (PF-06939926)	Combination with Bacillus Calmette-Guerin for non-muscle-invasive bladder cancer	
marstacimab (PF-06741086)	Duchenne muscular dystrophy Hemophilia	

<sup>(a)</sup> Being developed in collaboration with Merck KGaA, Germany.

<sup>(b)</sup> Being developed in collaboration with the Alliance Foundation Trial.

<sup>(c)</sup> Being developed in collaboration with Astellas.

<sup>(d)</sup> Being developed in collaboration with OPKO.

<sup>(e)</sup> Being developed in collaboration with Lilly.

<sup>(f)</sup> Erbitux<sup>®</sup> is a registered trademark of ImClone LLC. In the EU, we are developing in collaboration with the Pierre Fabre Group. In Japan, we are developing in collaboration with Ono Pharmaceutical Co., Ltd.

<sup>(g)</sup> Being developed in collaboration with Myovant.

<sup>(h)</sup> Keytruda<sup>®</sup> is a registered trademark of Merck Sharp & Dohme Corp.

<sup>(i)</sup> Being developed in collaboration with BioNTech.

<sup>(j)</sup> Being developed in collaboration with Spark Therapeutics, Inc.

<sup>(k)</sup> Being developed in collaboration with Sangamo Therapeutics, Inc.

For additional information about our R&D organization, see the *Item 1. Business—Research and Development* section of our 2020 Form 10-K.

## COSTS AND EXPENSES

Costs and expenses follow:

(MILLIONS)	Three Months Ended			Six Months Ended		
	July 4, 2021	June 28, 2020	% Change	July 4, 2021	June 28, 2020	% Change
<i>Cost of sales</i>	\$ 7,049	\$ 1,826	* \$	\$ 11,259	\$ 3,766	*
Percentage of Revenues	37.1 %	18.5 %		33.6 %	18.9 %	
<i>Selling, informational and administrative expenses</i>	2,928	2,659	10	5,712	5,200	10
<i>Research and development expenses</i>	2,459	2,078	18	4,473	3,750	19
<i>Amortization of intangible assets</i>	931	869	7	1,802	1,718	5
<i>Restructuring charges and certain acquisition-related costs</i>	(1)	360	*	22	414	(95)
<i>Other (income)/deductions—net</i>	(998)	(955)	5	(2,001)	(764)	*

\* Indicates calculation not meaningful or results are equal to or greater than 100%.

### Cost of Sales

*Cost of sales* increased \$5.2 billion in the second quarter and \$7.5 billion in the first six months of 2021, primarily due to:

- the impact of BNT162b2, which includes a charge for the 50% gross profit split with BioNTech and royalty expenses;
- the unfavorable impact of foreign exchange and hedging activity on intercompany inventory; and
- increased sales volumes of other products, driven mostly by Pfizer CentreOne.

The increase in *Cost of sales* as a percentage of revenues in the second quarter and in the first six months of 2021, compared to the same periods in 2020, was primarily due to all of the factors discussed above, partially offset by an increase in alliance revenues, which have no associated cost of sales.

### Selling, Informational and Administrative Expenses

SI&A expenses increased \$269 million in the second quarter of 2021, mostly due to:

- increased product-related spending across multiple therapeutic categories and other costs associated with a return to more normal activity levels compared to the prior-year quarter; and
- the unfavorable impact of foreign exchange,

partially offset by:

- lower spending for corporate enabling functions; and
- lower spending on Chantix following the loss of patent protection in the U.S. in November 2020.

SI&A expenses increased \$511 million in the first six months of 2021, mostly due to:

- increased product-related spending across multiple therapeutic categories and other costs associated with a return to more normal activity levels compared to the prior-year quarter;
- an increase to expense resulting from the increase in our liability to be paid to participants of our supplemental savings plan;
- the unfavorable impact of foreign exchange; and
- costs related to BNT162b2, driven by a higher provision for healthcare reform fees based on sales,

partially offset by:

- lower spending on Chantix following the loss of patent protection in the U.S. in November 2020.

### Research and Development (R&D) Expenses

R&D expenses increased \$381 million in the second quarter and \$723 million in the first six months of 2021, primarily due to:

- incremental investments across multiple therapeutic categories, including additional spending related to development of BNT162b2 and therapeutics to help treat COVID-19, as well as
- a charge for IPR&D related to an asset acquisition completed in the second quarter of 2021,

partially offset by:

- the non-recurrence of upfront payments to Valneva and BioNTech.

### Amortization of Intangible Assets

Amortization of intangible assets increased \$62 million in the second quarter and \$85 million in the first six months of 2021, primarily as a result of amortization of capitalized BNT162b2 sales milestones to BioNTech.

## Restructuring Charges and Other Costs Associated with Acquisitions and Cost-Reduction/Productivity Initiatives

### Transforming to a More Focused Company Program

For a description of our program, as well as the anticipated and actual costs, see *Note 3*. The program savings discussed below may be rounded and represent approximations. In connection with the costs primarily related to the corporate enabling functions initiatives, we expect gross cost savings of \$1.0 billion, or net cost savings, excluding merit and inflation growth and certain real estate cost increases, of \$700 million, to be achieved primarily from 2021 through 2022. In connection with manufacturing network optimization, including legacy cost reduction initiatives, we expect net cost savings of \$300 million to be achieved primarily from 2020 through 2022.

Certain qualifying costs for this program were recorded in the first two quarters of 2021 and 2020 and are reflected as Certain Significant Items and excluded from our non-GAAP measure of Adjusted Income. See the *Non-GAAP Financial Measure: Adjusted Income* section of this MD&A.

In addition to this program, we continuously monitor our operations for cost reduction and/or productivity opportunities, especially in light of the losses of exclusivity and the expiration of collaborative arrangements for various products.

### Other (Income)/Deductions—Net

Other income—net increased \$43 million in the second quarter of 2021, mainly due to:

- a favorable impact of foreign exchange;
- higher transition services agreement income;
- higher net gains on equity securities;
- higher net gains on asset disposals;
- lower interest expense; and
- higher net periodic benefit credits other than service costs related to pension and postretirement plans, partially offset by:
  - higher legal charges; and
  - lower income from collaborations.

Other income—net increased \$1.2 billion in the first six months of 2021, mainly due to:

- higher net gains on equity securities;
- higher net periodic benefit credits other than service costs related to pension and postretirement plans;
- higher transition services agreement income;
- higher Consumer Healthcare JV equity method income;
- lower interest expense;
- higher net gains on asset disposals; and
- higher royalty income, partially offset by:
  - higher legal charges.

See *Note 4* for additional information.

## PROVISION FOR TAXES ON INCOME

(MILLIONS)	Three Months Ended			% Change	Six Months Ended		% Change
	July 4, 2021	June 28, 2020			July 4, 2021	June 28, 2020	
<i>Provision for taxes on income</i>	\$ 1,043	\$ 422		* \$	1,849	\$ 782	*
<i>Effective tax rate on continuing operations</i>	15.8 %	14.0 %			15.0 %	13.3 %	

\* Indicates calculation not meaningful or results are equal to or greater than 100%.

For information about our effective tax rate and the events and circumstances contributing to the changes between periods, as well as details about discrete elements that impacted our tax provisions, see *Note 5*.

## DISCONTINUED OPERATIONS

For information about our discontinued operations, see *Note 2A*.

## NON-GAAP FINANCIAL MEASURE: ADJUSTED INCOME

Adjusted income is an alternative measure of performance used by management to evaluate our overall performance in conjunction with other performance measures. As such, we believe that investors' understanding of our performance is enhanced by disclosing this measure. We use Adjusted income, certain components of Adjusted income and Adjusted diluted EPS to present the results of our major operations—the discovery, development, manufacture, marketing, sale and distribution of biopharmaceutical products worldwide—prior to considering certain income statement elements as follows:

Measure	Definition	Illustrative Use
Adjusted income	<i>Net income attributable to Pfizer Inc. common shareholders</i> <sup>(a)</sup> before the impact of purchase accounting for acquisitions, acquisition-related items, discontinued operations and certain significant items	
Adjusted cost of sales, Adjusted selling, informational and administrative expenses, Adjusted research and development expenses, Adjusted amortization of intangible assets and Adjusted other (income)/deductions—net	<i>Cost of sales, Selling, informational and administrative expenses, Research and development expenses, Amortization of intangible assets and Other (income)/deductions—net</i> <sup>(a)</sup> , each before the impact of purchase accounting for acquisitions, acquisition-related items, discontinued operations and certain significant items, which are components of the Adjusted income measure	<ul style="list-style-type: none"> <li>• Monthly managerial analysis of our operating results and our annual budgets are prepared using these non-GAAP measures</li> <li>• Senior management's compensation is determined, in part, using these non-GAAP measures<sup>(b)</sup></li> </ul>
Adjusted diluted EPS	<i>EPS attributable to Pfizer Inc. common shareholders—diluted</i> <sup>(a)</sup> before the impact of purchase accounting for acquisitions, acquisition-related items, discontinued operations and certain significant items	

<sup>(a)</sup> Most directly comparable GAAP measure.

<sup>(b)</sup> The short-term incentive plans for substantially all non-sales-force employees worldwide are funded from a pool based on our performance, measured in significant part by three metrics, one of which is Adjusted diluted EPS, which is derived from Adjusted income and accounts for 40% of the bonus pool funding. Additionally, the payout for Performance Share Awards is determined in part by Adjusted net income, which is derived from Adjusted income. Starting with the 2020 performance year and consistent with shareholder feedback received in 2019, the Compensation Committee of the BOD approved adding an R&D pipeline achievement factor to the existing short-term incentive financial metrics.

Adjusted income and its components and Adjusted diluted EPS are non-GAAP financial measures that have no standardized meaning prescribed by GAAP and, therefore, are limited in their usefulness to investors. Because of their non-standardized definitions, they may not be comparable to the calculation of similar measures of other companies and are presented solely to permit investors to more fully understand how management assesses performance. A limitation of these measures is that they provide a view of our operations without including all events during a period, and do not provide a comparable view of our performance to peers. These measures are not, and should not be viewed as, substitutes for their directly comparable GAAP measures of *Net income attributable to Pfizer Inc. common shareholders*, components of *Net income attributable to Pfizer Inc. common shareholders* and *EPS attributable to Pfizer Inc. common shareholders—diluted*, respectively. See the accompanying reconciliations of certain GAAP reported to non-GAAP adjusted information for the second quarters and first six months of 2021 and 2020 below.

We also recognize that, as internal measures of performance, these measures have limitations, and we do not restrict our performance-management process solely to these measures. We also use other tools designed to achieve the highest levels of performance. For example, our R&D organization has productivity targets, upon which its effectiveness is measured. In addition, total shareholder return, both on an absolute basis and relative to a publicly traded pharmaceutical index, plays a significant role in determining payouts under certain of our incentive compensation plans.

### Purchase Accounting Adjustments

Adjusted income excludes certain significant purchase accounting impacts resulting from business combinations and net asset acquisitions. These impacts can include the incremental charge to cost of sales from the sale of acquired inventory that was written up to fair value, amortization related to the increase in fair value of the acquired finite-lived intangible assets, and to a much lesser extent, depreciation related to the increase/decrease in fair value of the acquired fixed assets, amortization related to the increase in fair value of acquired debt, and the fair value changes for contingent consideration. Therefore, the Adjusted income measure includes the revenues earned upon the sale of the acquired products without considering the acquisition cost of those products.

### Acquisition-Related Items

Adjusted income excludes acquisition-related items, which are comprised of transaction, integration, restructuring charges and additional depreciation costs for business combinations because these costs are unique to each transaction and represent costs

that were incurred to restructure and integrate businesses as a result of an acquisition. We have made no adjustments for resulting synergies.

#### Discontinued Operations

Adjusted income excludes the results of discontinued operations, as well as any related gains or losses on the disposal of such operations. We believe that this presentation is meaningful to investors because, while we review our therapeutic areas and product lines for strategic fit with our operations, we do not build or run our business with the intent to discontinue parts of our business. Restatements due to discontinued operations do not impact compensation or change the Adjusted income measure for the compensation in respect of the restated periods, but are presented for consistency across all periods.

#### Certain Significant Items

Adjusted income excludes certain significant items representing substantive and/or unusual items that are evaluated individually on a quantitative and qualitative basis. Certain significant items may be highly variable and difficult to predict. Furthermore, in some cases it is reasonably possible that they could reoccur in future periods. For example, although major non-acquisition-related cost-reduction programs are specific to an event or goal with a defined term, we may have subsequent programs based on reorganizations of the business, cost productivity or in response to LOE or economic conditions. Legal charges to resolve litigation are also related to specific cases, which are facts and circumstances specific and, in some cases, may also be the result of litigation matters at acquired companies that were inestimable, not probable or unresolved at the date of acquisition. Unusual items represent items that are not part of our ongoing business; items that, either as a result of their nature or size, we would not expect to occur as part of our normal business on a regular basis; items that would be non-recurring; or items that relate to products we no longer sell. For a non-inclusive list of certain significant items see *Details of Income Statement Items Included in GAAP Reported but Excluded from Non-GAAP Adjusted Income* below.

Beginning in 2021, we exclude pension and postretirement actuarial remeasurement gains and losses from our measure of Adjusted income because of their inherent market volatility, which we do not control and cannot predict with any level of certainty and because we do not believe including these gains and losses assists investors in understanding our business or is reflective of our core operations and business.

Also, see the *Non-GAAP Financial Measure: Adjusted Income* section of the MD&A of our 2020 Form 10-K for additional information.

#### Reconciliations of GAAP Reported to Non-GAAP Adjusted Information—Certain Line Items

(MILLIONS, EXCEPT PER COMMON SHARE DATA)	Three Months Ended July 4, 2021					
	GAAP Reported	Purchase Accounting Adjustments <sup>(a)</sup>	Acquisition-Related Items <sup>(a)</sup>	Discontinued Operations <sup>(a)</sup>	Certain Significant Items <sup>(a)</sup>	Non-GAAP Adjusted
Revenues	\$ 18,977	\$ —	\$ —	\$ —	\$ —	\$ 18,977
Cost of sales	7,049	6	—	—	(57)	6,997
Selling, informational and administrative expenses	2,928	(1)	—	—	(135)	2,792
Research and development expenses	2,459	1	—	—	(188)	2,273
Amortization of intangible assets	931	(762)	—	—	—	169
Restructuring charges and certain acquisition-related costs	(1)	—	(3)	—	4	—
(Gain) on completion of Consumer Healthcare JV transaction	—	—	—	—	—	—
Other (income)/deductions—net	(998)	(37)	—	—	460	(575)
Income from continuing operations before provision for taxes on income	6,609	793	3	—	(83)	7,321
Provision for taxes on income <sup>(b)</sup>	1,043	167	1	—	—	1,212
Income from continuing operations	5,565	625	3	—	(84)	6,110
Income from discontinued operations—net of tax	24	—	—	(24)	—	—
Net income attributable to noncontrolling interests	26	—	—	—	—	26
Net income attributable to Pfizer Inc. common shareholders	5,563	625	3	(24)	(84)	6,084
Earnings per common share attributable to Pfizer Inc. common shareholders—diluted	0.98	0.11	—	—	(0.01)	1.07

## Six Months Ended July 4, 2021

(MILLIONS, EXCEPT PER COMMON SHARE DATA)	GAAP Reported	Purchase Accounting Adjustments <sup>(a)</sup>	Acquisition-Related Items <sup>(a)</sup>	Discontinued Operations <sup>(a)</sup>	Certain Significant Items <sup>(a)</sup>	Non-GAAP Adjusted
Revenues	\$ 33,559	\$ —	\$ —	\$ —	\$ —	\$ 33,559
Cost of sales	11,259	11	—	—	(96)	11,175
Selling, informational and administrative expenses	5,712	(1)	—	—	(259)	5,451
Research and development expenses	4,473	3	—	—	(190)	4,286
Amortization of intangible assets	1,802	(1,525)	—	—	—	277
Restructuring charges and certain acquisition-related costs	22	—	(2)	—	(20)	—
(Gain) on completion of Consumer Healthcare JV transaction	—	—	—	—	—	—
Other (income)/deductions—net	(2,001)	16	—	—	810	(1,175)
Income from continuing operations before provision for taxes on income	12,291	1,497	2	—	(244)	13,546
Provision for taxes on income <sup>(b)</sup>	1,849	354	—	—	(38)	2,165
Income from continuing operations	10,443	1,143	1	—	(206)	11,381
Income from discontinued operations—net of tax	32	—	—	(32)	—	—
Net income attributable to noncontrolling interests	35	—	—	—	—	35
Net income attributable to Pfizer Inc. common shareholders	10,440	1,143	1	(32)	(206)	11,346
Earnings per common share attributable to Pfizer Inc. common shareholders—diluted	1.84	0.20	—	(0.01)	(0.04)	2.00

Three Months Ended June 28, 2020

(MILLIONS, EXCEPT PER COMMON SHARE DATA)	GAAP Reported	Purchase Accounting Adjustments <sup>(a)</sup>	Acquisition-Related Items <sup>(a)</sup>	Discontinued Operations <sup>(a)</sup>	Certain Significant Items <sup>(a)</sup>	Non-GAAP Adjusted
Revenues	\$ 9,864	\$ —	\$ —	\$ —	\$ —	\$ 9,864
Cost of sales	1,826	5	—	—	(36)	1,795
Selling, informational and administrative expenses	2,659	(1)	—	—	(131)	2,528
Research and development expenses	2,078	1	—	—	(238)	1,841
Amortization of intangible assets	869	(798)	—	—	—	71
Restructuring charges and certain acquisition-related costs	360	—	(21)	—	(339)	—
(Gain) on completion of Consumer Healthcare JV transaction	—	—	—	—	—	—
Other (income)/deductions—net	(955)	(82)	—	—	595	(442)
Income from continuing operations before provision for taxes on income	3,026	874	21	—	150	4,071
Provision for taxes on income <sup>(b)</sup>	422	180	5	—	(17)	591
Income from continuing operations	2,604	694	16	—	167	3,481
Income from discontinued operations—net of tax	893	—	—	(893)	—	—
Net income attributable to noncontrolling interests	8	—	—	—	—	8
Net income attributable to Pfizer Inc. common shareholders	3,489	694	16	(893)	167	3,473
Earnings per common share attributable to Pfizer Inc. common shareholders—diluted	0.62	0.12	—	(0.16)	0.03	0.62

Six Months Ended June 28, 2020

(MILLIONS, EXCEPT PER COMMON SHARE DATA)	GAAP Reported	Purchase Accounting Adjustments <sup>(a)</sup>	Acquisition-Related Items <sup>(a)</sup>	Discontinued Operations <sup>(a)</sup>	Certain Significant Items <sup>(a)</sup>	Non-GAAP Adjusted
Revenues	\$ 19,947	\$ —	\$ —	\$ —	\$ —	\$ 19,947
Cost of sales	3,766	9	—	—	(63)	3,712
Selling, informational and administrative expenses	5,200	—	—	—	(223)	4,978
Research and development expenses	3,750	3	—	—	(239)	3,514
Amortization of intangible assets	1,718	(1,576)	—	—	—	142
Restructuring charges and certain acquisition-related costs	414	—	(35)	—	(379)	—
(Gain) on completion of Consumer Healthcare JV transaction	(6)	—	—	—	6	—
Other (income)/deductions—net	(764)	(85)	—	—	145	(704)
Income from continuing operations before provision for taxes on income	5,868	1,650	34	—	752	8,305
Provision for taxes on income <sup>(b)</sup>	782	356	8	—	123	1,269
Income from continuing operations	5,087	1,294	26	—	629	7,036
Income from discontinued operations—net of tax	1,774	—	—	(1,774)	—	—
Net income attributable to noncontrolling interests	17	—	—	—	—	17
Net income attributable to Pfizer Inc. common shareholders	6,843	1,294	26	(1,774)	629	7,019
Earnings per common share attributable to Pfizer Inc. common shareholders—diluted	1.22	0.23	—	(0.32)	0.11	1.25

<sup>(a)</sup> For details of adjustments, see *Details of Income Statement Items Included in GAAP Reported but Excluded from Non-GAAP Adjusted Income*.

<sup>(b)</sup> The effective tax rate on Non-GAAP Adjusted income was 16.6% in the second quarter of 2021, compared to 14.5% in the second quarter of 2020. The effective tax rate on Non-GAAP Adjusted income was 16.0% in the first six months of 2021, compared to 15.3% in the first six months of 2020. The increase was due to a change in the jurisdictional mix of earnings primarily related to BNT162b2.



*Details of Income Statement Items Included in GAAP Reported but Excluded from Non-GAAP Adjusted Income*

(MILLIONS)	Three Months Ended		Six Months Ended	
	July 4, 2021	June 28, 2020	July 4, 2021	June 28, 2020
<b>Purchase accounting adjustments</b>				
Amortization, depreciation and other <sup>(a)</sup>	\$ 799	\$ 879	\$ 1,508	\$ 1,659
Cost of sales	(6)	(5)	(11)	(9)
Total purchase accounting adjustments—pre-tax	793	874	1,497	1,650
Income taxes <sup>(b)</sup>	(167)	(180)	(354)	(356)
Total purchase accounting adjustments—net of tax	625	694	1,143	1,294
<b>Acquisition-related items</b>				
Restructuring charges/(credits) <sup>(c)</sup>	—	(1)	(7)	—
Transaction costs <sup>(c)</sup>	—	11	—	14
Integration costs and other <sup>(c)</sup>	4	11	8	21
Total acquisition-related items—pre-tax	3	21	2	34
Income taxes <sup>(b)</sup>	(1)	(5)	—	(8)
Total acquisition-related items—net of tax	3	16	1	26
<b>Discontinued operations</b>				
Income from discontinued operations—net of tax <sup>(d)</sup>	(24)	(893)	(32)	(1,774)
<b>Certain significant items</b>				
Restructuring charges/(credits)—cost reduction initiatives <sup>(e)</sup>	(4)	339	20	379
Implementation costs and additional depreciation—asset restructuring <sup>(f)</sup>	137	79	222	102
Net (gains)/losses on asset disposals <sup>(g)</sup>	(58)	—	(58)	—
Net (gains)/losses recognized during the period on equity securities <sup>(g)</sup>	(798)	(696)	(1,197)	(501)
Certain legal matters, net <sup>(g)</sup>	363	14	374	22
Business and legal entity alignment costs <sup>(h)</sup>	51	73	125	149
Actuarial valuation and other pension and postretirement plan (gains)/losses <sup>(i)</sup>	6	(6)	(33)	76
(Gain) on completion of Consumer Healthcare JV transaction <sup>(j)</sup>	—	—	—	(6)
Other <sup>(k)</sup>	220	347	303	530
Total certain significant items—pre-tax	(83)	150	(244)	752
Income taxes <sup>(b)</sup>	—	17	38	(123)
Total certain significant items—net of tax	(84)	167	(206)	629
Total purchase accounting adjustments, acquisition-related items, discontinued operations and certain significant items—net of tax, attributable to Pfizer Inc.	\$ 520	\$ (16)	\$ 906	\$ 176

<sup>(a)</sup> Included primarily in *Amortization of intangible assets*.

<sup>(b)</sup> Included in *Provision for taxes on income*. Includes the tax effect of the associated pre-tax amounts, calculated by determining the jurisdictional location of the pre-tax amounts and applying the applicable tax rate.

<sup>(c)</sup> Included in *Restructuring charges and certain acquisition-related costs*. See Note 3.

<sup>(d)</sup> Included in *Income from discontinued operations—net of tax*. See Note 2A.

<sup>(e)</sup> Includes employee termination costs, asset impairments and other exit costs not associated with acquisitions, which are included in *Restructuring charges and certain acquisition-related costs*. See Note 3.

<sup>(f)</sup> Relates to our cost-reduction and productivity initiatives not related to acquisitions (see Note 3). For the second quarter of 2021, primarily included in *Cost of sales* (\$41 million) and *Selling, informational and administrative expenses* (\$96 million). For the first six months of 2021, primarily included in *Cost of sales* (\$62 million) and *Selling, informational and administrative expenses* (\$160 million). For the second quarter of 2020, primarily included in *Cost of sales* (\$14 million) and *Selling, informational and administrative expenses* (\$63 million). For the first six months of 2020, primarily included in *Cost of sales* (\$27 million) and *Selling, informational and administrative expenses* (\$78 million).

<sup>(g)</sup> Included in *Other (income)/deductions—net*. See Note 4.

<sup>(h)</sup> Mainly represents costs for consulting, legal, tax and advisory services associated with the internal reorganization of legal entities. For the second quarter of 2021, primarily included in *Cost of sales* (\$16 million) and *Selling, informational and administrative expenses* (\$34 million), and for the first six months of 2021, primarily included in *Cost of sales* (\$32 million) and *Selling, informational and administrative expenses* (\$87 million). For the second quarter of 2020, primarily included in *Cost of sales* (\$19 million) and *Selling, informational and administrative expenses* (\$47 million), and for the first six months of 2020, primarily included in *Cost of sales* (\$30 million), *Selling, informational and administrative expenses* (\$108 million) and *Research and development expenses* (\$11 million).

<sup>(i)</sup> Included in *Other (income)/deductions—net*. For the first six months of 2021, includes a \$45 million interim actuarial rereasurement pre-tax gain and for the first six months of 2020, includes a \$74 million interim actuarial rereasurement pre-tax loss. See Note 1C.

<sup>(j)</sup> Included in *(Gain) on completion of Consumer Healthcare JV transaction*. See Note 2B.

<sup>(k)</sup> For the second quarter of 2021, primarily included in *Research and development expenses* (\$187 million) and *Other (income)/deductions—net* (\$27 million). For the first six months of 2021, primarily included in *Selling, informational and administrative expenses* (\$12 million), *Research and development expenses* (\$185 million) and *Other (income)/deductions—net* (\$104 million). For the second quarter of 2020, primarily included in *Selling, informational and administrative expenses* (\$21 million), *Research and development expenses* (\$229 million) and *Other (income)/deductions—net* (\$93 million). For the first six months of 2020, primarily included in *Selling, informational and administrative expenses* (\$37 million), *Research and development expenses* (\$230 million) and *Other (income)/deductions—net* (\$257 million). Among other things, the second quarter and first six months of 2021 include a charge of \$186

million for IPR&D related to an asset acquisition completed in the second quarter of 2021. Also, the second quarter of 2021, includes charges of \$31 million and the first six months of 2021 includes charges of \$81 million recorded in *Other (income)/deductions—net*, primarily representing our pro rata share of restructuring and business combination accounting charges recorded by the Consumer Healthcare JV. Among other things, the second quarter of 2020 included charges of \$85 million and the first six months of 2020 included charges of \$245 million recorded in *Other (income)/deductions—net*, primarily representing our pro rata share of restructuring and business combination accounting charges recorded by the Consumer Healthcare JV. The second quarter and first six months of 2020 also included upfront payments of \$130 million to Valneva and \$72 million to BioNTech, which were recorded to *Research and development expenses*.

## ANALYSIS OF THE CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

### Cash Flows from Continuing Operations

(MILLIONS)	Six Months Ended		Drivers of change
	July 4, 2021	June 28, 2020	
Cash provided by/(used in):			
Operating activities from continuing operations	\$ 15,828	\$ 4,829	The change is driven primarily by higher net income and advance payments in 2021 for BNT162b2 recorded in deferred revenue and the impact of timing of receipts and payments in the ordinary course of business, including an accrual for the gross profit split due to BioNTech, partially offset by a non-cash change in <i>Other Adjustments, net</i> , primarily resulting from an increase in unrealized gains on equity securities.
Investing activities from continuing operations	\$ (9,884)	\$ (1,630)	The change is driven mainly by a \$10.8 billion increase in purchases of short-term investments with original maturities of greater than three months, partially offset by a \$3.0 billion increase in redemptions of short-term investments with original maturities of greater than three months.
Financing activities from continuing operations	\$ (5,364)	\$ (4,493)	The change is driven mostly by a \$5.2 billion decrease in proceeds from issuances of long-term debt, and a \$277 million payment to Viatrix in connection with the spin-off of the Upjohn Business, partially offset by a \$2.2 billion reduction in principal repayments on long-term debt, a \$1.8 billion decrease in payments on short-term borrowings with maturities of three months or less, and an \$814 million net reduction in repayments of short-term borrowings with maturities of greater than three months.

### Cash Flows from Discontinued Operations

Cash flows from discontinued operations primarily relate to our former Upjohn Business and the Mylan-Japan collaboration (see *Note 2A*). In 2020, investing and financing activities from discontinued operations primarily reflect investments in money market funds with proceeds from issuances of long-term debt.

## ANALYSIS OF FINANCIAL CONDITION, LIQUIDITY, CAPITAL RESOURCES AND MARKET RISK

We rely largely on operating cash flows, short-term investments or commercial paper borrowings and long-term debt to provide for our liquidity requirements. We strive to improve cash inflows through working capital efficiencies. Due to our significant operating cash flows as well as our financial assets, access to capital markets and available lines of credit and revolving credit agreements, we believe that we have, and will maintain, the ability to meet our liquidity needs for the foreseeable future. We have taken and will continue to take a conservative approach to our financial investments and monitoring of our liquidity position in response to market changes. Our debt investments consist primarily of high-quality, highly liquid, well-diversified available-for-sale debt securities.

### Debt Capacity—Lines of Credit

We have available lines of credit and revolving credit agreements with a group of banks and other financial intermediaries. We typically maintain cash and cash equivalent balances and short-term investments which, together with our available revolving credit facilities, are in excess of our commercial paper and other short-term borrowings. As of July 4, 2021, we had access to a \$7 billion U.S. revolving credit facility expiring in 2025. In addition, our lenders have provided us an additional \$395 million in lines of credit, of which \$363 million expire within one year. Essentially all lines of credit were unused as of July 4, 2021.

### Selected Measures of Liquidity and Capital Resources

The following presents certain relevant measures of our liquidity and capital resources:

(MILLIONS, EXCEPT RATIOS)	July 4, 2021	December 31, 2020
Selected financial assets <sup>(a)</sup> :		
Cash and cash equivalents	\$ 2,372	\$ 1,784
Short-term investments	19,328	10,437
Long-term investments, excluding private equity securities at cost	3,834	2,973
	25,533	15,195
Debt:		
Short-term borrowings, including current portion of long-term debt	3,888	2,703
Long-term debt	35,354	37,133
	39,242	39,835
Selected net financial liabilities	\$ (13,709)	\$ (24,641)
Working capital <sup>(b)</sup>	\$ 13,150	\$ 9,147
Ratio of current assets to current liabilities	1.37:1	1.35:1

<sup>(a)</sup> See Note 7 for a description of certain assets held and for a description of credit risk related to our financial instruments held.

<sup>(b)</sup> The increase in working capital was primarily driven by an increase in short-term investments due to operating cash flow generation, partially offset by the timing of accruals, cash receipts and payments in the ordinary course of business and capital expenditures.

For information about the sources and uses of our funds, see the *Analysis of the Condensed Consolidated Statements of Cash Flows* section within MD&A.

For information about credit ratings, LIBOR, global economic conditions, and market risk, see the *Analysis of Financial Condition, Liquidity, Capital Resources and Market Risk—Selected Measures of Liquidity and Capital Resources* section within MD&A in our 2020 Form 10-K.

### Off-Balance Sheet Arrangements

In the ordinary course of business and in connection with the sale of assets and businesses and other transactions, we often indemnify our counterparties against certain liabilities that may arise in connection with the transaction or that are related to events and activities. For more information on guarantees and indemnifications, see Note 12B.

Additionally, certain of our co-promotion or license agreements give our licensors or partners the rights to negotiate for, or in some cases to obtain under certain financial conditions, co-promotion or other rights in specified countries with respect to certain of our products.

### Share-Purchase Plans and Accelerated Share Repurchase Agreements

At July 4, 2021, our remaining share-purchase authorization was approximately \$5.3 billion, with no repurchases in the first six months of 2021. See Note 12 in our 2020 Form 10-K for more information on our publicly announced share-purchase plans.

### Dividends on Common Stock

In June 2021, our BOD declared a dividend of \$0.39 per share, payable on September 7, 2021, to shareholders of record at the close of business on July 30, 2021. Our current and projected dividends provide a return to shareholders while maintaining sufficient capital to invest in growing our business. Our dividends are not restricted by debt covenants. While the dividend level remains a decision of Pfizer's BOD and will continue to be evaluated in the context of future business performance, we currently believe that we can support future annual dividend increases, barring significant unforeseen events.

## NEW ACCOUNTING STANDARDS

### Recently Adopted Accounting Standard

See Note 1B.

### Recently Issued Accounting Standard, Not Adopted as of July 4, 2021

Standard/Description	Effective Date	Effect on the Financial Statements
<p><b>Reference rate reform</b> provides temporary optional expedients and exceptions to the guidance for contracts, hedging relationships, and other transactions that reference LIBOR or another reference rate expected to be discontinued after 2021 because of reference rate reform.</p> <p>The new guidance provides the following optional expedients:</p> <ol style="list-style-type: none"><li>1. Simplify accounting analyses under current U.S. GAAP for contract modifications.</li><li>2. Simplify the assessment of hedge effectiveness and allow hedging relationships affected by reference rate reform to continue.</li><li>3. Allow a one-time election to sell or transfer debt securities classified as held to maturity that reference a rate affected by reference rate reform.</li></ol>	<p>Elections can be adopted prospectively at any time through December 31, 2022.</p>	<p>We are assessing the impact of the provisions of this new guidance on our consolidated financial statements.</p>

## FORWARD-LOOKING INFORMATION AND FACTORS THAT MAY AFFECT FUTURE RESULTS

This Form 10-Q contains forward-looking statements. We also provide forward-looking statements in other materials we release to the public, as well as public oral statements. Given their forward-looking nature, these statements involve substantial risks, uncertainties and potentially inaccurate assumptions.

We have tried, wherever possible, to identify such statements by using words such as “will,” “may,” “could,” “likely,” “ongoing,” “anticipate,” “estimate,” “expect,” “project,” “intend,” “plan,” “believe,” “assume,” “target,” “forecast,” “guidance,” “goal,” “objective,” “aim,” “seek” and other words and terms of similar meaning or by using future dates.

We include forward-looking information in our discussion of the following, among other topics:

- our anticipated operating and financial performance, reorganizations, business plans and prospects;
- expectations for our product pipeline, in-line products and product candidates, including anticipated regulatory submissions, data read-outs, study starts, approvals, clinical trial results and other developing data that become available, revenue contribution, growth, performance, timing of exclusivity and potential benefits;
- strategic reviews, capital allocation objectives, dividends and share repurchases;
- plans for and prospects of our acquisitions, dispositions and other business development activities, and our ability to successfully capitalize on these opportunities;
- sales, expenses, interest rates, foreign exchange rates and the outcome of contingencies, such as legal proceedings;
- expectations for impact of or changes to existing or new government regulations or laws;
- our ability to anticipate and respond to macroeconomic, geopolitical, health and industry trends, pandemics, acts of war and other large-scale crises; and
- manufacturing and product supply.

In particular, forward-looking information in this Form 10-Q includes statements relating to specific future actions and effects, including, among others, our efforts to respond to COVID-19, including our development of a vaccine to help prevent COVID-19 and our investigational protease inhibitors, the forecasted revenue contribution of BNT162b2 and the potential number of doses that we and BioNTech believe can be manufactured; our expectations regarding the impact of COVID-19 on our business; the expected impact of patent expiries and competition from generic manufacturers; the benefits expected from our business development transactions; our anticipated liquidity position; the anticipated costs and savings from certain of our initiatives, including our Transforming to a More Focused Company program; anticipated study starts; our planned capital spending; and the expectations for our quarterly dividend payments.

Given their nature, we cannot assure that any outcome expressed in these forward-looking statements will be realized in whole or in part. Actual outcomes may vary materially from past results and those anticipated, estimated, implied or projected. These forward-looking statements may be affected by underlying assumptions that may prove inaccurate or incomplete, or by known or unknown risks and uncertainties, including those described in this section and in the *Item 1A. Risk Factors* section in our 2020 Form 10-K.

Therefore, you are cautioned not to unduly rely on forward-looking statements, which speak only as of the date of this Form 10-Q. We undertake no obligation to update forward-looking statements, whether as a result of new information, future events

or otherwise, except as required by applicable securities law. You are advised, however, to consult any further disclosures we make on related subjects.

Some of the factors that could cause actual results to differ are identified below, as well as those discussed in the *Item 1A. Risk Factors* section in our 2020 Form 10-K and within this MD&A. We note these factors for investors as permitted by the Private Securities Litigation Reform Act of 1995. The occurrence of any of the risks identified below or in the *Item 1A. Risk Factors* section in our 2020 Form 10-K, or other risks currently unknown, could have a material adverse effect on our business, financial condition or results of operations, or we may be required to increase our accruals for contingencies. It is not possible to predict or identify all such factors. Consequently, you should not consider the following to be a complete discussion of all potential risks or uncertainties:

*Risks Related to Our Business, Industry and Operations, and Business Development:*

- the outcome of R&D activities, including, the ability to meet anticipated pre-clinical or clinical endpoints, commencement and/or completion dates for our pre-clinical or clinical trials, regulatory submission dates, and/or regulatory approval and/or launch dates; the possibility of unfavorable pre-clinical and clinical trial results, including the possibility of unfavorable new pre-clinical or clinical data and further analyses of existing pre-clinical or clinical data; the risk that pre-clinical and clinical trial data are subject to differing interpretations and assessments, including during the peer review/publication process, in the scientific community generally, and by regulatory authorities; and whether and when additional data from our pipeline programs will be published in scientific journal publications and, if so, when and with what modifications and interpretations;
- our ability to successfully address comments received from regulatory authorities such as the FDA or the EMA, or obtain approval for new products and indications from regulators on a timely basis or at all; regulatory decisions impacting labeling, product dosage, manufacturing processes, safety and/or other matters, including decisions relating to emerging developments regarding potential product impurities; the impact of recommendations by technical or advisory committees; and the timing of pricing approvals and product launches;
- claims and concerns that may arise regarding the safety or efficacy of in-line products and product candidates, including claims and concerns that may arise from the outcome of post-approval clinical trials, which could impact marketing approval, product labeling, and/or availability or commercial potential, including uncertainties regarding the commercial or other impact of the results of the Xeljanz ORAL Surveillance (A3921133) study or any potential actions by regulatory authorities based on analysis of ORAL Surveillance or other data, including on other Janus kinase (JAK) inhibitors in our portfolio;
- the success and impact of external business development activities, including the ability to identify and execute on potential business development opportunities; the ability to satisfy the conditions to closing of announced transactions in the anticipated time frame or at all; the ability to realize the anticipated benefits of any such transactions in the anticipated time frame or at all; the potential need for and impact of additional equity or debt financing to pursue these opportunities, which could result in increased leverage and/or a downgrade of our credit ratings; challenges integrating the businesses and operations; disruption to business and operations relationships; risks related to growing revenues for certain acquired products; significant transaction costs; and unknown liabilities;
- competition, including from new product entrants, in-line branded products, generic products, private label products, biosimilars and product candidates that treat diseases and conditions similar to those treated by our in-line products and product candidates;
- the ability to successfully market both new and existing products, including biosimilars;
- difficulties or delays in manufacturing, sales or marketing; supply disruptions, shortages or stock-outs at our or our third party suppliers' facilities; and legal or regulatory actions;
- the impact of public health outbreaks, epidemics or pandemics (such as the COVID-19 pandemic) on our business, operations and financial condition and results, including impacts on our employees, manufacturing, supply chain, sales and marketing, research and development and clinical trials;
- risks and uncertainties related to our efforts to develop a vaccine to help prevent COVID-19 and potential treatments for COVID-19, as well as challenges related to their manufacturing, supply and distribution;
- trends toward managed care and healthcare cost containment, and our ability to obtain or maintain timely or adequate pricing or favorable formulary placement for our products;
- interest rate and foreign currency exchange rate fluctuations, including the impact of possible currency devaluations in countries experiencing high inflation rates;
- any significant issues involving our largest wholesale distributors, which account for a substantial portion of our revenues;
- the impact of the increased presence of counterfeit medicines in the pharmaceutical supply chain;

- any significant issues related to the outsourcing of certain operational and staff functions to third parties; and any significant issues related to our JVs and other third-party business arrangements;
- uncertainties related to general economic, political, business, industry, regulatory and market conditions including, without limitation, uncertainties related to the impact on us, our customers, suppliers and lenders and counterparties to our foreign-exchange and interest-rate agreements of challenging global economic conditions and recent and possible future changes in global financial markets;
- any changes in business, political and economic conditions due to actual or threatened terrorist activity, civil unrest or military action;
- the impact of product recalls, withdrawals and other unusual items, including uncertainties related to regulator-directed risk evaluations and assessments;
- trade buying patterns;
- the risk of an impairment charge related to our intangible assets, goodwill or equity-method investments;
- the impact of, and risks and uncertainties related to, restructurings and internal reorganizations, as well as any other corporate strategic initiatives, and cost-reduction and productivity initiatives, each of which requires upfront costs but may fail to yield anticipated benefits and may result in unexpected costs or organizational disruption;

Risks Related to Government Regulation and Legal Proceedings:

- the impact of any U.S. healthcare reform or legislation or any significant spending reductions or cost controls affecting Medicare, Medicaid or other publicly funded or subsidized health programs or changes in the tax treatment of employer-sponsored health insurance that may be implemented;
- U.S. federal or state legislation or regulatory action and/or policy efforts affecting, among other things, pharmaceutical product pricing, intellectual property, reimbursement or access or restrictions on U.S. direct-to-consumer advertising; limitations on interactions with healthcare professionals and other industry stakeholders; as well as pricing pressures for our products as a result of highly competitive insurance markets;
- legislation or regulatory action in markets outside of the U.S., including China, affecting pharmaceutical product pricing, intellectual property, reimbursement or access, including, in particular, continued government-mandated reductions in prices and access restrictions for certain biopharmaceutical products to control costs in those markets;
- the exposure of our operations globally to possible capital and exchange controls, economic conditions, expropriation and other restrictive government actions, changes in intellectual property legal protections and remedies, as well as political unrest, unstable governments and legal systems and inter-governmental disputes;
- legal defense costs, insurance expenses, settlement costs and contingencies, including those related to actual or alleged environmental contamination;
- the risk and impact of an adverse decision or settlement and the adequacy of reserves related to legal proceedings;
- the risk and impact of tax related litigation;
- governmental laws and regulations affecting our operations, including, without limitation, changes in laws and regulations or their interpretation, including, among others, changes in tax laws and regulations, including, among others, any potential changes to the existing tax law by the current U.S. Presidential administration and Congress increasing the corporate tax rate and/or the tax rate on foreign earnings;

Risks Related to Intellectual Property, Technology and Security:

- any significant breakdown or interruption of our information technology systems and infrastructure;
- any business disruption, theft of confidential or proprietary information, extortion or integrity compromise resulting from a cyberattack;
- the risk that our currently pending or future patent applications may not be granted on a timely basis or at all, or any patent-term extensions that we seek may not be granted on a timely basis, if at all; and
- our ability to protect our patents and other intellectual property, including against claims of invalidity that could result in LOE, unasserted intellectual property claims and in response to any pressure, or legal or regulatory action by, various stakeholders or governments that could potentially result in us not seeking intellectual property protection for or agreeing not to enforce or being restricted from enforcing intellectual property related to our products, including our vaccine to help prevent COVID-19 and potential treatments for COVID-19.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Information required by this item is incorporated by reference from the discussion in the *Analysis of Financial Condition, Liquidity, Capital Resources and Market Risk—Selected Measures of Liquidity and Capital Resources—Market Risk* section within MD&A of our 2020 Form 10-K.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures are effective in alerting them in a timely manner to material information required to be disclosed in our periodic reports filed with the SEC.

During our most recent fiscal quarter, there has not been any change in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

Certain legal proceedings in which we are involved are discussed in *Note 12A*.

### ITEM 1A. RISK FACTORS

We refer to the “Our Operating Environment”, “The Global Economic Environment”, “COVID-19 Pandemic” and “Forward-Looking Information and Factors That May Affect Future Results” sections of the MD&A of this Form 10-Q and to Part I, Item 1A, “Risk Factors” of our 2020 Form 10-K.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following summarizes purchases of our common stock during the second quarter of 2021:

Period	Total Number of Shares Purchased <sup>(a)</sup>	Average Price Paid per Share <sup>(a)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plan	Approximate Value of Shares That May Yet Be Purchased Under the Plan <sup>(b)</sup>
April 5 through May 2, 2021	42,590	\$ 37.84	—	\$ 5,292,881,709
May 3 through May 30, 2021	104,104	\$ 40.04	—	\$ 5,292,881,709
May 31 through July 4, 2021	26,950	\$ 39.07	—	\$ 5,292,881,709
Total	173,644	\$ 39.35	—	

<sup>(a)</sup> Represents (i) 168,612 shares of common stock surrendered to the Company to satisfy tax withholding obligations in connection with the vesting of awards under our long-term incentive programs and (ii) the open market purchase by the trustee of 5,032 shares of common stock in connection with the reinvestment of dividends paid on common stock held in trust for employees who deferred receipt of performance share awards.

<sup>(b)</sup> See *Note 12* in our 2020 Form 10-K

### ITEM 6. EXHIBITS

[Exhibit 31.1](#)

- Certification by the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

[Exhibit 31.2](#)

- Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

[Exhibit 32.1](#)

- Certification by the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

[Exhibit 32.2](#)

- Certification by the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Exhibit 101:

EX-101.INS

XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.

EX-101.SCH

Inline XBRL Taxonomy Extension Schema

EX-101.CAL

Inline XBRL Taxonomy Extension Calculation Linkbase

EX-101.LAB

Inline XBRL Taxonomy Extension Label Linkbase

EX-101.PRE

Inline XBRL Taxonomy Extension Presentation Linkbase

EX-101.DEF

Inline XBRL Taxonomy Extension Definition Document

Exhibit 104

Cover Page Interactive Data File—the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Pfizer Inc.  
(Registrant)

Dated: August 12, 2021

/s/ Jennifer B. Damico  
Jennifer B. Damico, Senior Vice President and  
Controller  
(Principal Accounting Officer and  
Duly Authorized Officer)



**Certification by the Chief Executive Officer Pursuant to  
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Albert Bourla, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Pfizer Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 12, 2021

/s/ ALBERT BOURLA

**Albert Bourla**

**Chairman and Chief Executive Officer**

**Certification by the Chief Financial Officer Pursuant to  
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Frank A. D'Amelio, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Pfizer Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 12, 2021

/s/ FRANK A. D'AMELIO

**Frank A. D'Amelio**  
**Chief Financial Officer and Executive Vice President,**  
**Global Supply**

**Certification by the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. Section 1350, I, Albert Bourla, hereby certify that, to the best of my knowledge, the Quarterly Report on Form 10-Q of Pfizer Inc. for the fiscal quarter ended July 4, 2021 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, and that the information contained in that Report fairly presents, in all material respects, the financial condition and results of operations of Pfizer Inc.

/s/ ALBERT BOURLA

**Albert Bourla**

**Chairman and Chief Executive Officer**

August 12, 2021

This certification accompanies this Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.

**Certification by the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002**

Pursuant to 18 U.S.C. Section 1350, I, Frank A. D'Amelio, hereby certify that, to the best of my knowledge, the Quarterly Report on Form 10-Q of Pfizer Inc. for the fiscal quarter ended July 4, 2021 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, and that the information contained in that Report fairly presents, in all material respects, the financial condition and results of operations of Pfizer Inc.

/s/ FRANK A. D'AMELIO

**Frank A. D'Amelio**

**Chief Financial Officer and Executive Vice President,  
Global Supply**

August 12, 2021

This certification accompanies this Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.