



Q4 and Full Year 2024 Earnings

February 26, 2025

Safe Harbor

This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. All statements contained in this presentation that do not relate to matters of historical fact should be considered forward-looking statements, including without limitation statements regarding: expectations regarding our future results of operations and financial position, margin expansion and overall growth, including, without limitation, expectations regarding revenue and Adjusted EBITDA Margin growth, the deployment by third parties of their products that use our technology, objectives for future operations, and ongoing strategies and operating initiatives, including, without limitation, subscriber and device targets, monetization goals, expansion expectations, product launches, market penetration, our media platform and licensing businesses growth, reduction of expenses, and other 2025 year-end objectives. These forward-looking statements are based on information available to the Company as of the date hereof, as well as the Company’s current expectations, assumptions, estimates and projections that involve risks and uncertainties. In some cases, you can identify forward-looking statements by the words “expect,” “anticipate,” “intend,” “plan,” “believe,” “could,” “seek,” “see,” “will,” “may,” “would,” “might,” “potentially,” “estimate,” “continue,” “expect,” “target,” and similar expressions or the negatives of these words or other comparable terminology that convey uncertainty of future events or outcomes. These statements involve risks, uncertainties and other factors that may cause actual results, levels of activity, performance, or achievements to be materially different from the information expressed or implied by these forward-looking statements. These risks, uncertainties and other factors are described under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our Annual Report on Form 10-K for the year ended December 31, 2024, to be filed with the Securities and Exchange Commission (the “SEC”) and our other filings with the SEC from time to time. Any forward-looking statements speak only as of the date of this presentation and are based on information available to the Company as of the date of this presentation, and the Company does not assume any obligation to, and does not intend to, publicly provide revisions or updates to any forward-looking statements, whether as a result of new information, future developments or otherwise, should circumstances change, except as otherwise required by securities and other applicable laws.



MISSION



WHAT

Xperi invents, develops, and delivers technologies that enable extraordinary experiences

VISION



WHY

Smarter technology =
Extraordinary experiences

MARKETS



WHERE

Media Platform
Connected Car
Pay TV
Consumer Electronics

SOLUTIONS



WHO

TiVo®
DTS®
HD Radio™
IMAX® Enhanced¹

¹ IMAX® Enhanced is a certification and licensing program operated by IMAX Corporation and DTS, Inc.

Q4 Financial Highlights





- **Q4 revenue of \$122M, up 2% year-over-year after adjusting for divestitures**
- GAAP operating expenses, including cost of revenue, decreased 18%
- Non-GAAP adjusted operating expenses^{1,2}, decreased 20% due to cost transformation efforts and the impact of divestitures
- **GAAP net income attributable to the Company of \$46M and non-GAAP¹ adj EBITDA of \$23M (19% of revenue)**
- GAAP earnings per share of \$1.02 and non-GAAP¹ earnings per share of \$0.39
- **Operating cash flow of \$1M and ending cash balance of \$131M**

¹ For further information on supplemental Non-GAAP metrics, refer to the "Non-GAAP Financial Measures" and GAAP to Non-GAAP Reconciliation tables below.

² Adjusted Operating Expense = Total Operating Expense (including depreciation and amortization of intangible assets) less Cost of Revenue.

Growth Solutions

Core Solutions

 Media Platform	TiVo One Monetization (Connected TV + Broadband)	Smart TV Middleware
 Connected Car	DTS AutoStage (In-Cabin Entertainment)	HD Radio Music Metadata
 Pay TV	Video-Over-Broadband (IPTV)	Search & Discovery Classic Guides Consumer Hardware & Subs
 Consumer Electronics		DTS:X IMAX® Enhanced ¹ Audio

¹ IMAX® Enhanced is a certification and licensing program operated by IMAX Corporation and DTS, Inc.

Independent Media Platforms Expected to Grow Significantly

	HOME (Powering CTV)				CAR	
	Media Platform ¹ (Connected TV + Broadband)		IPTV (Subscription)		DTS AutoStage	
	<u>FY24</u>	<u>FY26 Goal</u>	<u>FY24</u>	<u>FY26 Goal</u>	<u>FY24</u>	<u>FY26 Goal</u>
Year-End Footprint	2M	>7M	2.6M	>3.2M	10M	>15M
Streaming Hours ²	~1.5B	>5B	3.9B	~5.4B	-	-
ARPU	<\$10	\$20-\$30	\$31	\$35-\$40	<\$1	\$1-\$2
Revenue	\$41M	\$170M+	\$80M	\$120M+	\$7M	\$20M+
	FY24: \$128M			FY26 Goal: \$310M+		

We expect these Key Markets to deliver significant growth in 2026 and beyond

¹ Media Platform revenue includes TiVo OS advertising, TS4K, TV viewership data licensing, IPG/CTV advertising, and Smart TV middleware licensing.

² Estimated annualized exit rate based on year-end footprint.

Media Platform

TiVo OS now powering over **two million** activated **Smart TVs**

Sharp Smart TVs Powered by TiVo began production in December and are now available at certain **U.S. retailers**

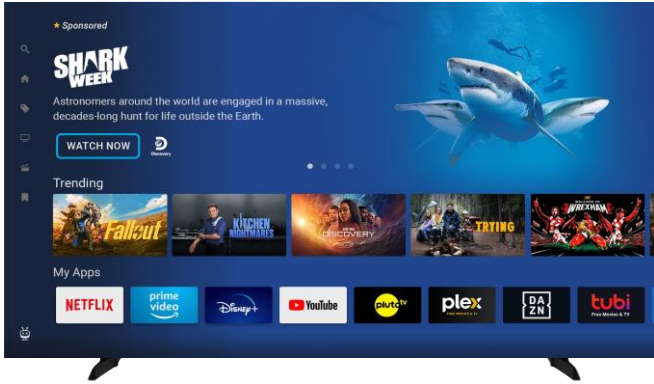
Thomson, a leader in Smart TVs, has been **named as the 8th partner** to launch Smart TVs Powered by TiVo

Launched **TiVo One Ad Platform** on **video-over-broadband** in the U.S.



TiVo One Ad Platform

TiVo OS



Video-over-Broadband (IPTV)



Drive Viewership

Seamlessly connect viewers from the home screen to your content

Seamless Engagement

Enabling viewer engagement through native ad interactions

Expand Reach

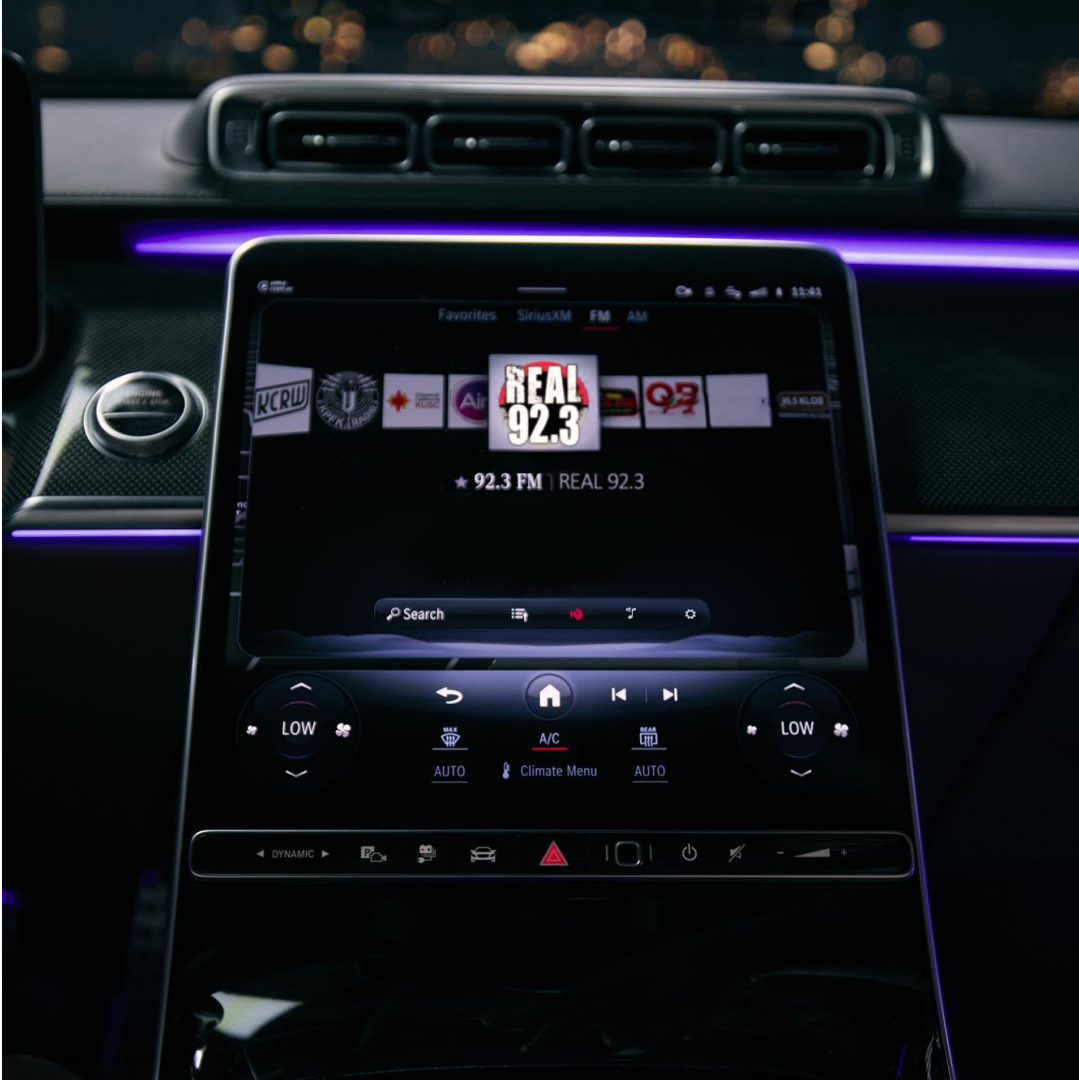
Promote OTT, BVOD, AVOD, and premium SVOD services

Unified Creative

Reducing creative rework across TV and streaming platforms

Flexible Solutions

Tailored for diverse advertiser needs, including QR Code integration



Connected Car

DTS AutoStage global installed base of vehicles now exceeds 10 million cars

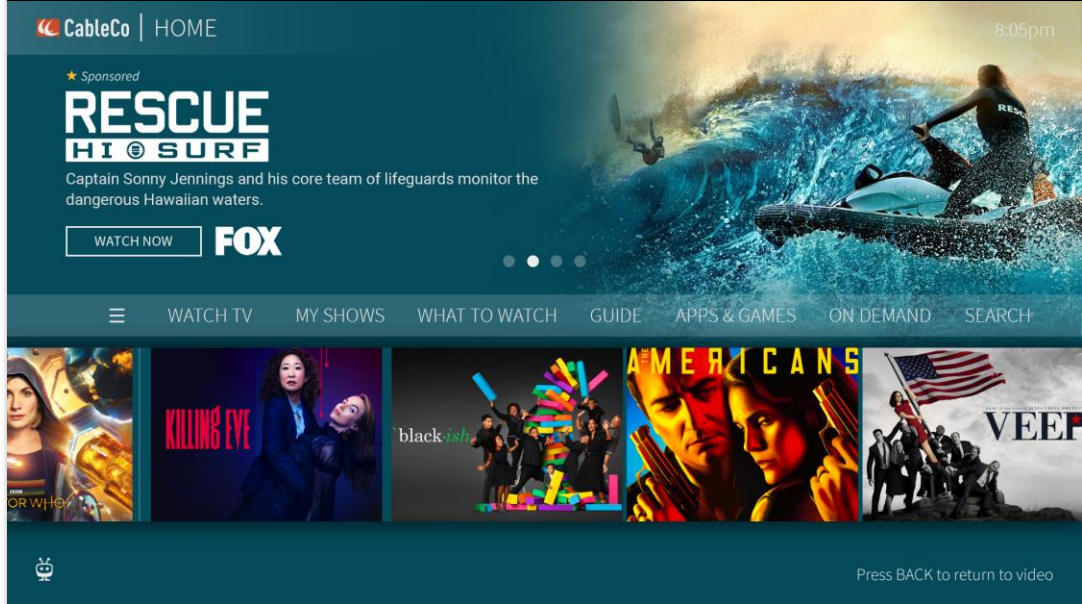
Signed third license agreement this year for DTS AutoStage video service Powered by TiVo with a Japanese customer

HD Radio is now implemented in more than 110 million vehicles with penetration approaching 60% of new vehicles in North America

Pay TV

Ended 2024 with **2.6 million** video-over-broadband (IPTV) **subscriber** households, up **37%** year-over-year

Signed 7 new **TiVo Broadband customers** in the fourth quarter 2024, bringing the cumulative **total to 20**





Consumer Electronics

Closed several long-term DTS audio renewals with customers including Harman and Yamaha

At CES 2025, DTS Clear Dialogue won three technology and innovation awards from industry-leading publications

2024 Independent Media Platform Achievement

	GOAL	ACHIEVEMENT
TiVo OS (Media Platform)	<ul style="list-style-type: none">• TiVo OS in all 5 major European countries + U.S. market• Sign 1 additional TV OEM for a cumulative total of 6• End year with a footprint of over 2M TVs	<ul style="list-style-type: none">✓ TiVo OS in 5 major countries and shipped into U.S. (Sharp)✓ Signed 3 additional TV partners for a cumulative total of 8✓ Over 2M activated TVs
Video-over-Broadband (Pay-TV)	<ul style="list-style-type: none">• Drive 10 additional TiVo Broadband wins• End year with footprint >2.4M subscriber households	<ul style="list-style-type: none">✓ 13 TiVo Broadband wins for a cumulative total of 20✓ 2.6M subscriber households
AutoStage (Connected Car)	<ul style="list-style-type: none">• 3 additional AutoStage design wins, with at least 1 including video• End year with a footprint >7M vehicles	<ul style="list-style-type: none">✓ 3 AutoStage design wins (2 with video)✓ 10M vehicle footprint



2025 Exit Growth Goals

Media Platform

TiVo One – TiVo OS

- More than 5 Million Active TiVo One devices across Europe & North America
- Average ARPU above \$10
- Sign at least 2 additional TV partners, for a total of 10

Pay TV

TiVo IPTV

- Activate TiVo One across North America video-over-broadband devices
- IPTV footprint of at least 3M subscriber households

Connected Car

DTS AutoStage

- DTS AutoStage footprint of over 13M vehicles
- Initiate monetization on certain AutoStage footprint in North America

Q4 2024 Revenue Breakdown

Market (\$ in thousands)	Q4 2023	Q4 2024	Y/Y Change	Y/Y % Change	Y/Y Excl. AutoSense/ Imaging from Q4 2023	Y/Y % Excl. AutoSense/ Imaging from Q4 2023
Pay TV	66,064	60,478	(5,586)	(8%)	(5,586)	(8%)
- Core Pay TV ¹	49,391	38,040	(11,351)	(23%)	(11,351)	(23%)
- IPTV	16,673	22,438	5,765	35%	5,765	35%
Consumer Electronics	31,606	21,795	(9,811)	(31%)	(1,594) ²	(7%)
Connected Car	27,449	29,839	2,390	9%	8,827	42%
Media Platform	12,114	10,250	(1,864)	(15%)	(1,864)	(15%)
TOTAL	137,233	122,362	(14,871)	(11%)	(217) ²	--
<i>Total growth excluding Perceive²:</i>					1,885	2%

¹ Includes Classic Guides, Discovery, Linux, CubiTV, as well as Consumer Hardware and Subscriptions.

² Q4 2023 included \$2.1 million of revenue from Perceive, which was sold on October 2, 2024. Excluding Perceive from the Q4 2023 baseline would yield a year-over-year increase in Consumer Electronics revenue of \$0.508 million (2% growth) and Total Revenue year-over-year increase of \$1.885 million (2% growth).

2024 Revenue Breakdown

Market (\$ in thousands)	2023	2024	Y/Y Change	Y/Y % Change	Y/Y Excl. AutoSense/ Imaging from 2023	Y/Y % Excl. AutoSense/ Imaging from 2023
Pay TV	244,708	259,712	15,004	6%	15,004	6%
- Core Pay TV ¹	184,683	179,529	(5,154)	(3%)	(5,154)	(3%)
- IPTV	60,025	80,183	20,158	34%	20,158	34%
Consumer Electronics	132,355	81,993	(50,362)	(38%)	(30,190)	(27%)
Connected Car	94,864	111,144	16,280	17%	25,017	29%
Media Platform	49,407	40,839	(8,568)	(17%)	(8,568)	(17%)
TOTAL	521,334	493,688	(27,646)	(5%)	1,263	---

¹ Includes Classic Guides, Discovery, Linux, CubiTV, as well as Consumer Hardware and Subscriptions.

Trended FY24 Revenue

(\$ in thousands)

As Reported:	<u>Q1'24</u>	<u>Q2'24</u>	<u>Q3'24</u>	<u>Q4'24</u>	<u>FY2024</u>
Pay TV	56,806	60,752	81,676	60,478	259,712
Consumer Electronics ("CE")	26,128	17,164	16,906	21,795	81,993
Connected Car	24,348	31,423	25,534	29,839	111,144
Media Platform	<u>11,562</u>	<u>10,252</u>	<u>8,775</u>	<u>10,250</u>	<u>40,839</u>
Total Revenue	118,844	119,591	132,891	122,362	493,688

Perceive* (within CE as reported)	2,154	1,914	1,266	---	5,333
--	-------	-------	-------	-----	-------

Revenue Excluding Perceive:	<u>Q1'24</u>	<u>Q2'24</u>	<u>Q3'24</u>	<u>Q4'24</u>	<u>FY2024</u>
Pay TV	56,806	60,752	81,676	60,478	259,712
Consumer Electronics ("CE")	23,975	15,250	15,640	21,795	76,660
Connected Car	24,348	31,423	25,534	29,839	111,144
Media Platform	<u>11,562</u>	<u>10,252</u>	<u>8,775</u>	<u>10,250</u>	<u>40,839</u>
Total Revenue	116,691	117,677	131,625	122,362	488,355

* Divested on October 2, 2024

Q4 2024 Summary Financial Results

(\$ in thousands, except per share amounts)	Q4 2024 GAAP	Q4 2024 Non-GAAP ³
Revenue	122,362	122,362
Cost of revenue ¹	27,563	26,733
Adjusted operating expense ²	109,085	78,151
Operating income/(loss)	(14,286)	17,478
Adjusted EBITDA	n/a	22,711
Other non-op expense/(income), net	(73,261)	(370)
Tax expense/(benefit)	(3,989)	871
Net income attributable to the Company	46,216	17,682
Earnings per share	1.02	0.39
Number of shares outstanding	45,522	45,522

¹ Excluding depreciation and amortization of intangible assets.

² Adjusted Operating Expense = Total Operating Expense (including depreciation and amortization of intangible assets) less Cost of Revenue.

³ See tables for reconciliation of GAAP to non-GAAP.

Balance Sheet and Cash Flow

- Finished the year with \$131 million of cash and cash equivalents, including \$68 million of cash proceeds from sale of Perceive in October 2024
- Repurchased \$10 million of common stock in Q4, bringing total share repurchases in 2024 to \$20 million for 2.2 million shares
- On February 21, 2025, completed refinancing of current \$50 million debt:
 - \$10 million was paid down with cash
 - \$40 million was financed with 3-year receivables-backed line of credit with PNC Bank
- Operating Cash in 2024 was \$55 million usage, due to a higher level of minimum-guarantee deals (for which the cash is collected over time), lower-than-planned revenue, ~\$20 million of sale costs for Perceive, ~\$10 million of transformation/restructuring costs

Financial Outlook for FY 2025

The Company's fiscal 2025 outlook ranges as of February 26, 2025, are as follows:

Category (\$ in millions)	GAAP Outlook	Non-GAAP Outlook
Revenue	\$480 to \$500	\$480 to \$500
Adjusted EBITDA Margin ^{1,2}	n/a	16% to 18%

Additional Information	
Operating Cash Flow	Slightly Positive
Non-GAAP Tax Expense ²	~\$20M
Capital Expenditures	~\$20M
Basic and Fully Diluted Share Count	~46M

¹ See discussion of "Non-GAAP Financial Measures" below.

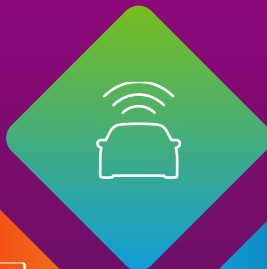
² With respect to Adjusted EBITDA Margin and non-GAAP Tax Expense, the Company has determined that it is unable to provide a quantitative reconciliation of this forward-looking non-GAAP measure to the most directly comparable forward-looking GAAP measure with a reasonable degree of confidence in its accuracy without unreasonable effort, as items including restructuring and impacts from discrete tax adjustments and tax law changes are inherently uncertain and depend on various factors, many of which are beyond the Company's control.



XPERI®

We create extraordinary experiences at home, in the car, and on the go for millions of consumers around the world.

Connected Car



Consumer Electronics



Pay TV



Media Platform

The background features a central purple field. Four large, rounded shapes in shades of blue and pink are positioned at the corners, overlapping the purple. The top and bottom shapes are pink, while the left and right shapes are blue. The text "Thank You" is centered in white.

Thank You

Reconciliation Tables

Non-GAAP Financial Measures

In addition to disclosing financial results calculated in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"), the Company's presentation contains non-GAAP financial measures, including Non-GAAP Operating Income/(Loss), Non-GAAP Adjusted Operating Expense, Non-GAAP Net Income/(Loss) attributable to the Company, Non-GAAP Net Income/(Loss) Per Share attributable to the Company, Non-GAAP Adjusted EBITDA, and Non-GAAP Adjusted EBITDA Margin.

Non-GAAP Operating Income/(Loss) is defined as GAAP Operating Income/(Loss), less the impact of stock-based compensation, amortization of intangible assets, transaction and integration costs related to actual or planned acquisitions, financing, and divestitures; severance and retention costs; restructuring costs; separation costs; and other items not indicative of our ongoing operating performance.

Non-GAAP Adjusted Operating Expense is defined as Operating Expense (including depreciation and amortization of intangible assets) less Cost of Revenue.

Non-GAAP Net Income/(Loss) attributable to the Company is defined as GAAP Net Income/(Loss) attributable to the Company excluding the impact of stock-based compensation, amortization of intangible assets, transaction and integration costs related to actual or planned acquisitions, financing, and divestitures; severance and retention costs; restructuring costs; separation costs; and other items not indicative of our ongoing operating performance, and related tax effects for each adjustment. Non-GAAP Net Income/(Loss) Per Share attributable to the Company is defined as Non-GAAP Income/(Loss) attributable to the Company divided by diluted Non-GAAP weighted average shares outstanding.

Non-GAAP Adjusted EBITDA is defined as GAAP Net Income/(Loss), less the impact of interest expense, income taxes, stock-based compensation, depreciation expense, amortization of intangible assets, amortization of capitalized cloud computing costs, transaction and integration costs related to actual or planned acquisitions, financing, and divestitures; severance and retention costs; restructuring costs; separation costs; and other items not indicative of our ongoing operating performance. Non-GAAP Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by revenue.

Management believes that the non-GAAP measures used in this presentation provide investors with important perspectives into the Company's ongoing business and financial performance and provide a better understanding of our core operating results reflecting our normal business operations. The non-GAAP financial measures disclosed by the Company should not be considered a substitute for, or superior to, financial measures calculated in accordance with GAAP. Our use of non-GAAP financial measures has certain limitations in that the non-GAAP financial measures we use may not be directly comparable to those reported by other companies. For example, the terms used in this presentation, such as adjusted EBITDA, do not have a standardized meaning. Other companies may use the same or similarly named measures, but exclude different items, which may not provide investors with a comparable view of our performance in relation to other companies. We seek to compensate for the limitation of our non-GAAP presentation by providing a detailed reconciliation of the non-GAAP financial measures to the most directly comparable GAAP financial measures in the tables attached hereto. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measures. All financial data is presented on a GAAP basis except where the Company indicates its presentation is on a non-GAAP basis.

GAAP to Non-GAAP Net (Loss) Income Reconciliation

XPERI INC.
GAAP TO NON-GAAP RECONCILIATIONS
(in thousands, except per share amounts)
(unaudited)

Three Months Ended December 31,

2024

2023

	2024	2023
GAAP net income (loss) attributable to the Company	\$ 46,216	\$ (24,792)
Adjustments to GAAP net income (loss) attributable to the Company:		
Stock-based compensation ⁽¹⁾	15,232	17,850
Amortization of intangible assets	10,361	13,403
Impairment of long-lived assets	1,535	614
Gain on Perceive divestiture attributable to the Company	(59,485)	-
Loss from deconsolidation of Perceive subsidiary	4,839	-
Gain on AutoSense divestiture	-	-
Transaction, separation, integration and restructuring related costs:		
Transaction, separation, integration and restructuring costs ⁽²⁾	3,731	4,145
Severance and retention ⁽³⁾	1,073	925
Non-GAAP tax adjustment ⁽⁴⁾	(5,820)	(6,366)
Non-GAAP net income attributable to the Company	<u>\$ 17,682</u>	<u>\$ 5,779</u>

⁽¹⁾ Stock-based compensation included in above line items:

Cost of revenue, excluding depreciation and amortization of intangible assets	\$ 792	\$ 941
Research and development	\$ 5,245	\$ 6,736
Selling, general and administrative	\$ 9,195	\$ 10,173

⁽²⁾ Transaction, separation, integration and restructuring related costs included in above line items:

Cost of revenue, excluding depreciation and amortization of intangible assets	\$ -	\$ 214
Research and development	\$ 1,438	\$ 786
Selling, general and administrative	\$ 2,125	\$ 3,145
Interest and other income (expense), net	\$ 168	\$ -

⁽³⁾ Severance and retention included in above line items:

Cost of revenue, excluding depreciation and amortization of intangible assets	\$ 38	\$ 209
Research and development	\$ 666	\$ 138
Selling, general and administrative	\$ 369	\$ 578

⁽⁴⁾ The provision for (benefit from) income taxes is adjusted to reflect the net direct and indirect income tax effects of the various non-GAAP pretax adjustments.

GAAP to Non-GAAP Net (Loss) Income per Share Reconciliation

XPERI INC.
GAAP TO NON-GAAP RECONCILIATIONS
(in thousands, except per share amounts)
(unaudited)

	Three Months Ended December 31,	
	2024	2023
GAAP net income (loss) per share attributable to the Company	\$ 1.02	\$ (0.57)
Adjustments to GAAP loss per share attributable to the Company:		
Stock-based compensation	0.33	0.41
Amortization of intangible assets	0.23	0.31
Impairment of long-lived assets	0.03	0.01
Gain on Perceive divestiture attributable to the Company	(1.31)	-
Loss from deconsolidation of Perceive subsidiary	0.11	-
Gain on AutoSense divestiture	-	-
Transaction, separation, integration and restructuring related costs	0.11	0.12
Non-GAAP tax adjustment	(0.13)	(0.15)
Difference in shares used in calculation	-	(0.02)
Non-GAAP net income per share attributable to the Company	<u>\$ 0.39</u>	<u>\$ 0.11</u>
GAAP weighted average number of shares - diluted	<u>45,522</u>	<u>43,717</u>
Non-GAAP weighted average number of shares - diluted	<u>45,522</u>	<u>50,863</u>

Operating (Loss) Income Reconciliation

XPERI INC.
GAAP TO NON-GAAP RECONCILIATIONS
(in thousands)
(unaudited)

	<u>Three Months Ended December 31,</u>	
	<u>2024</u>	<u>2023</u>
GAAP operating loss	\$ (14,286)	\$ (29,803)
Adjustments to GAAP operating loss:		
Stock-based compensation	15,232	17,850
Amortization of intangible assets	10,361	13,403
Impairment of long-lived assets	1,535	614
Transaction, separation, integration and restructuring related costs:		
Transaction, separation, integration and restructuring costs	3,563	4,145
Severance and retention	1,073	925
Non-GAAP operating income	<u>\$ 17,478</u>	<u>\$ 7,134</u>

Adjusted EBITDA Reconciliation

XPERI INC.
GAAP TO NON-GAAP RECONCILIATIONS
(in thousands)
(unaudited)

	<u>Three Months Ended December 31,</u>	
	<u>2024</u>	<u>2023</u>
GAAP net income (loss)	\$ 62,964	\$ (25,313)
Adjustments to GAAP net income (loss):		
Interest expense	922	767
(Benefit from) provision for income taxes	(3,989)	(4,439)
Stock-based compensation	15,232	17,850
Depreciation expense	2,858	4,102
Amortization of intangible assets	10,361	13,403
Amortization of capitalized cloud computing costs	1,084	1,339
Gain on divestitures	(77,899)	—
Loss from deconsolidation of Perceive subsidiary	4,839	—
Impairment of long-lived assets	1,535	614
Transaction, separation, integration and restructuring related costs:		
Transaction, separation, integration and restructuring costs	3,731	4,145
Severance and retention	1,073	925
Non-GAAP adjusted EBITDA	<u>\$ 22,711</u>	<u>\$ 13,393</u>
Non-GAAP Adjusted EBITDA Margin ⁽¹⁾	<u>18.6%</u>	<u>9.8%</u>

⁽¹⁾Non-GAAP Adjusted EBITDA Margin is calculated by dividing Non-GAAP Adjusted EBITDA, derived as above, by the Company's total revenue, expressed as a percentage.

Adjusted Operating Expense Reconciliation

XPERI INC.
GAAP TO NON-GAAP RECONCILIATIONS
(in thousands)
(unaudited)

	Three Months Ended December 31,	
	2024	2023
Total operating expenses	\$ 136,648	\$ 167,036
Less: Cost of revenue, excluding depreciation and amortization of intangible assets	(27,563)	(33,567)
Adjusted operating expense	109,085	133,469
Adjustments to GAAP adjusted operating expense:		
Stock-based compensation:		
Research and development	(5,245)	(6,736)
Selling, general and administrative	(9,195)	(10,173)
Amortization of intangible assets	(10,361)	(13,403)
Impairment of long-lived assets	(1,535)	(614)
Transaction, separation, integration and restructuring related costs:		
Transaction and integration related costs recorded in research and development	(1,438)	(786)
Transaction and integration related costs recorded in selling, general and administrative	(2,125)	(3,145)
Severance and retention recorded in research and development	(666)	(138)
Severance and retention recorded in selling, general and administrative	(369)	(578)
Non-GAAP adjusted operating expense	<u>\$ 78,151</u>	<u>\$ 97,896</u>

Supplemental Disclosure on Pay TV

Pay TV (\$ in thousands)	Q1 2024	Q2 2024	Q3 2024	Q4 2024
Pay TV	56,806	60,752	81,676	60,478
- Core Pay TV ¹	38,642	41,768	61,079	38,040
- IPTV	18,164	18,984	20,597	22,438

¹ Includes Classic Guides, Discovery, Linux, CubiTV, as well as Consumer Hardware and Subscriptions.