



Nelnet names leadership for new Campus Solutions division

(Lincoln, NE) – Today, Nelnet (National Education Loan Network) announced the appointment of the leadership team to head its new Campus Solutions business division. The Nelnet Campus Solutions team assists the company's school and brand partners in identifying and implementing effective, needs-based loan origination and delivery products. Over 50 Campus Solutions representatives work nationally to inform and educate customers regarding Nelnet's school-focused products and technology.

David Bottegal, Executive Vice President in charge of marketing and sales, and Scott Spethman, Senior Vice President, will head the division's operations. Robin Jenkins and Alina Laikola will serve as Regional Vice Presidents. Jenkins will manage the company's eastern region; Laikola will oversee the western U.S.

"Our Campus Solutions division was formed to continually serve as a solutions provider for our customers," commented Don Bouc, President of Nelnet Corporation and the company's chief spokesperson. "We believe that today more than ever it is critical to provide schools and students with cost-effective, user-friendly products and services focused on an 'open-system' platform. With extensive backgrounds in education finance, these individuals are the ideal candidates to head this effort."

Robin Jenkins brings 25 years of postsecondary education experience to her position, specifically in the areas of administrative process design and student financing. She has served as the Vice President and Treasurer of the National Association of Student Financial Aid Administrators (NASFAA) and received that organization's distinguished service award. Jenkins most recently headed the higher education industry group at Jackson Securities.

In addition to her most recent position as Nelnet's Director of Product Sales, Alina Laikola has held several management positions focused on student loan operations and customer relations over the last 15 years. They include Manager of Loan Origination, Manager of School Relations, Manager of Internet Development, and Project Manager for the company's Loan Generation conversion. Laikola has led Nelnet product launch programs and has been active in industry initiatives, participating on the Texas Guaranteed Student Loan EFT Task Force and the Common Origination and Disbursement Committee.

Nelnet offices are located in Albany, NY; Boise, ID; Denver, CO; Indianapolis, IN; Jacksonville, FL; Lincoln, NE; Phoenix, AZ; Portland, ME; St. Paul, MN; Tulsa, OK; and Washington, DC. Nelnet originates in excess of \$2 billion for itself and its service partners annually, owns over \$8 billion, and services, or provides servicing software for, more than \$36.5 billion in student loans.