



Nelnet Executives to Participate at Smith Barney Citigroup Financial Services Conference

LINCOLN, Neb., Jan 18, 2005 /PRNewswire-FirstCall via COMTEX/ -- Nelnet, Inc. (NYSE: NNI) today announced that Jeffrey R. Noordhoek, Nelnet Executive Director for Capital Markets, and Jim Kruger, Nelnet Controller, will participate in the 2005 Smith Barney Citigroup Financial Services Conference to be held at The Plaza Hotel in New York City on January 27, 2005. Their remarks are scheduled to begin at 2 p.m. (Eastern) and will be available live via Web cast at <http://www.nelnetinvestors.net/medialist.cfm>.

Nelnet is one of the leading education finance companies in the United States and is focused on providing quality student loan products and services to students and schools nationwide. With over \$14 billion in total assets, Nelnet originates in excess of \$3 billion for itself and its service partners annually, and its servicing software is used by approximately 35 clients, including Nelnet, to service nearly \$50 billion in student loans. Nelnet ranks among the nation's leaders in terms of total student loan assets.

Nelnet offers a broad range of student loan and financial services and technology-based products, including student loan origination and lending, guarantee servicing, and a suite of software solutions. Our products are designed to simplify the student loan process by automating financial aid delivery, loan processing, and funds disbursement. Our services help to facilitate and streamline education finance for all involved in the industry, including student and parent borrowers, lenders, financial aid officers, guaranty agencies, governmental agencies, servicers, and the capital markets.

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SOURCE Nelnet, Inc.

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