NetApp

Q1 FY27 EARNINGS RESULTS

September 2, 2026

Safe harbor

- This presentation contains forward-looking statements and projections about our strategy, products and services, including our AI capabilities and initiatives, shareholder returns, and our future results, performance or achievements, financial and otherwise. These statements and projections reflect management's current expectations, estimates and assumptions based on the information currently available to us and are not guarantees of future performance.

- Actual results may differ materially from these statements for a variety of reasons, including, without limitation, our ability to keep pace with the rapid industry, technological and market trends and changes in the markets in which we operate, including for AI; our ability to execute our evolved cloud strategy and introduce and gain market acceptance for our products and services; our ability to maintain our customer, partner, supplier and contract manufacturer relationships on favorable terms and conditions; our development and use of AI; global political, macroeconomic and market conditions, including inflation, fluctuating interest rates, tariffs, changes in trade policy, regulations, monetary policy shifts, recession risks, and foreign exchange volatility and the resulting impact on demand for our products; the impact of new or ongoing geopolitical conflicts and sanctions; adoption or changes to laws, regulations standards or policies affecting our operations, products, services, the storage industry, or AI usage; material cybersecurity and other security breaches; the impact of supply chain disruptions on our business operations, financial performance and results of operations; changes and related uncertainty in U.S. government spending or policy, including the prolonged federal government shutdowns; changes in overall technology spending by our customers; revenue seasonality; changes in laws or regulations, including those relating to privacy, data protection and information security; the timing of orders and their fulfillment; and our ability to manage our gross profit margins, including managing component costs. These and other equally important factors that may affect our future results are described in reports and documents we file from time to time with the SEC, including the factors described under the section titled “Risk Factors” in our most recent annual report on Form 10-K and quarterly report on Form 10-Q, each available at www.sec.gov. The forward-looking statements made in these presentations are being made as of the time and date of the live presentation. If these presentations are reviewed after the time and date of the live presentation, even if subsequently made available by us, on our website or otherwise, these presentations may not contain current or accurate information. Except as required by law, we disclaim any obligation to update or revise any forward-looking statement based on new information, future events or otherwise.

- This presentation includes non-GAAP financial measures. Reconciliations of these measures to the comparable GAAP measures are available in the appendix to this presentation.

- NetApp’s Investor Relations website at https://investors.netapp.com/overview/default.aspx contains a significant amount of information about NetApp, including financial and other information for investors. NetApp encourages investors to visit that website from time to time as information is updated and new information is posted. The content of NetApp’s website is not incorporated by reference into this presentation, and any references to NetApp’s website are intended to be inactive textual references only.

NetApp’s record-setting start to FY27 reflects strong execution and growing demand for our AI and hybrid multicloud solutions. Our continued innovation in the NetApp Platform and strategic investments are attracting new customers and expanding relationships, setting the stage for ongoing growth and leadership in a rapidly evolving market.

George Kurian, Chief Executive Officer

Q1 FY27 highlights

FINANCIAL RESULTS

- Record revenue of $2.0B, up 30% y/y
- Record all-flash array revenue of $1.3B,up 47% y/y
- Record Public Cloud revenue of $206M, up 28% y/y
- Record EPS[1] of $2.58, up 66% y/y
- Raised FY27 revenue, operating margin, and EPS guidance

INNOVATION

- Simplified and scaled AI workloads with new data access and integrations
- Enhanced cloud migration with large file support and streamlined access
- Expanded partnerships for integrated AI, security, and data management
- Improved automation and scalability for Kubernetes and virtualized environments

RECOGNITION

- NetApp named a Leader in the Forrester Wave™: Object Storage Solutions, Q2 2026[2]
- NetApp AI Data Engine named as a finalist in CRN's 2026 Tech Innovator Award
- George Kurian, CEO, named to CRN's 25 Most Influential Executives of 2026 list
- NetApp recognized by multiple organizations as one of the best companies to work for

[1]EPS is a Non-GAAP measure. Refer to appendix for additional details on the Non-GAAP measures presented in the table above and a reconciliation between GAAP and Non-GAAP numbers.
[2]The Forrester Wave: Object Storage Solutions, Q2 2026, Brent Ellis and Lauren Nelson, June 2026

The NetApp Platform

Intelligent data infrastructure for the AI era and beyond

As data increasingly spans data centers, clouds, the edge, and AI infrastructure, organizations need a simpler way to turn that data into business value.

The NetApp Platform is an intelligent, governed infrastructure that turns distributed enterprise data into trusted, AI-ready knowledge without requiring it to be moved, copied, or consolidated — for any data and any workload, running anywhere.

The NetApp Platform

Intelligent data infrastructure for the AI era and beyond

AI-READY DATA

Across your entire ecosystem

Quickly move from pilot to production and idea to impact with real-time access to your entire data estate. It's always current, governed, in place, and ready to power AI workloads.

UNIFIED STORAGE

Native in all major clouds, for all workloads

Confidently handle the most demanding workloads wherever they live, from on-premises to hybrid multicloud.

PROACTIVE PROTECTION

Against evolving threats

Consistently stand up to cyber threats with comprehensive, built-in data resilience and the most secure storage on the planet.

COMPLETE CONTROL

In a single interface

Centrally manage and oversee your entire data infrastructure, from on-premises to the cloud, while utilizing agentic AI to achieve autonomous operations.

NetApp is a Leader

in the 2026 **Gartner® Magic Quadrant™** for Enterprise Storage Platforms

NetApp also placed 1st in the Hybrid Cloud Storage Use Case in the 2026 Gartner Critical Capabilities for Enterprise Storage Platforms with a score of 4.62/5, and 2nd in the Hybrid Platform Services Use Case with a score of 4.53/5.

Gartner, Magic Quadrant for Enterprise Storage Platforms, Jeff Vogel, Joseph Unsworth, Julia Palmer, Chandra Mukhyala, 19 August 2026. Gartner, Critical Capabilities for Enterprise Storage Platforms, Jeff Vogel, Joseph Unsworth, Julia Palmer, Chandra Mukhyala, 20 August 2026.

Proven success: Powering AI solutions for industry leaders

Ace Cloud Hosting · AMF · Anaplan · aruba.it ENTERPRISE · ASML · ATRUVIA · Bakers Delight

AGL · BOSCH · BAPTIST HEALTH · Bb · BANCO DO BRASIL · cādence® · CHILDREN'S CANCER INSTITUTE AUSTRALIA · CHU MONTPELLIER CENTRE HOSPITALIER UNIVERSITAIRE

CSIRO AUSTRALIA · DOMINO · DUCATI · elmec Semplicemente affidabili · IEO Istituto Europeo di Oncologia · Hyland · healius

kyndryl · LUMEN® · MICHIGAN MEDICINE UNIVERSITY OF MICHIGAN · NEBUL · NVIDIA · opentext™ · ORION telekom · PINK · PONG YUEN · priority

PROACT · SF · SAN JOSE SHARKS · 白組 SHIROGUMI INC. ANIMATION × VISUAL EFFECT · SK telecom · StructureCraft · TasNetworks · tecRACER Cloud Enabling Your Business · Tzafon Medical Center

TeleDiag Réseaux Francophones de Télémédecine · ThinkOn · TUDelft · Universität der Bundeswehr München · TECHNICAL UNIVERSITY OF KOŠICE · World Wide Technology · YaleNewHavenHealth · YODEL · Xeureka

NetApp delivered an exceptional first quarter, demonstrating the strength of our business model and ability to capitalize on market opportunities. Broad-based demand for the NetApp Platform underpins our raised FY27 outlook. We remain focused on driving disciplined execution, investing for future growth, and creating long-term value for our shareholders.

Wissam Jabre, EVP and Chief Financial Officer

Q1 FY27 summary

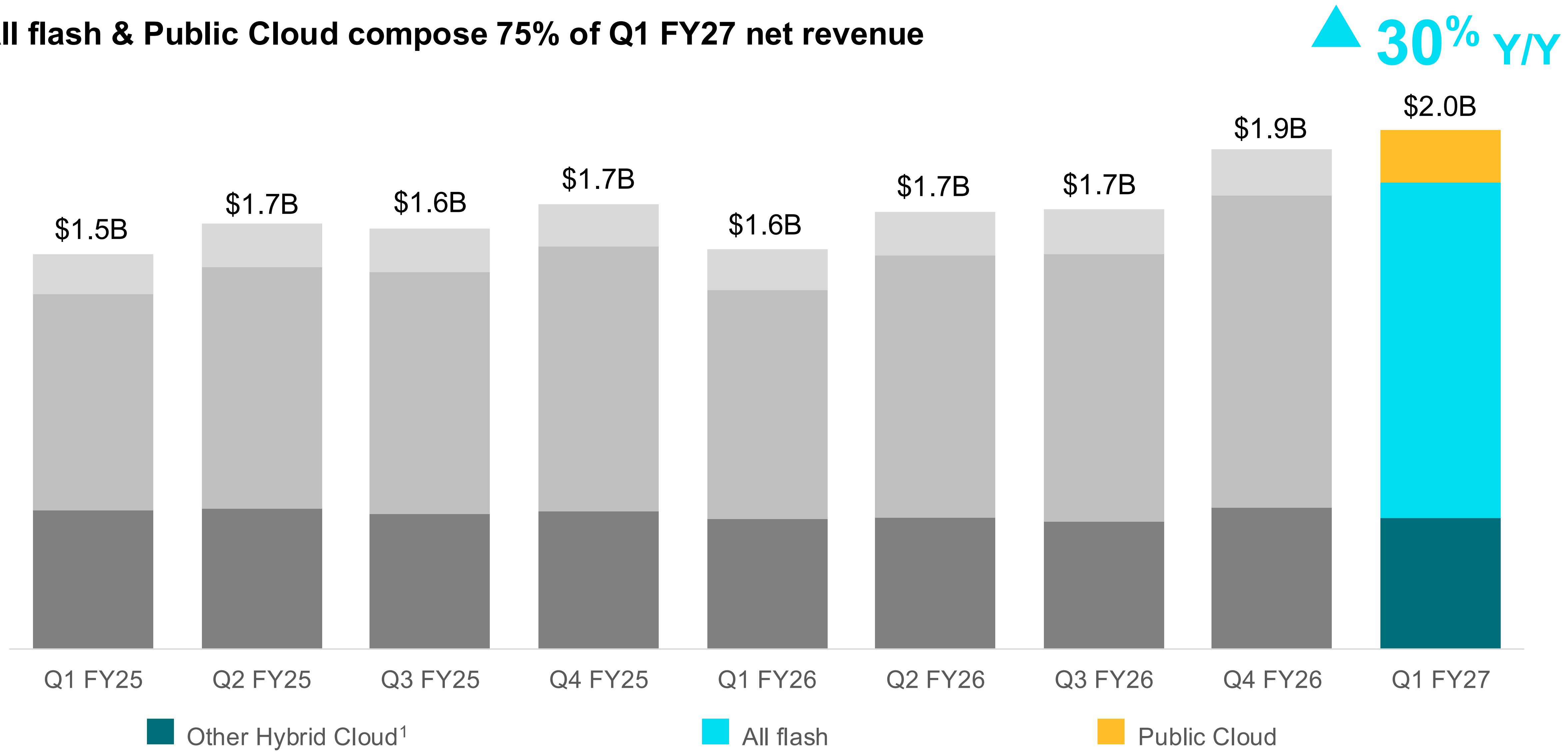
	Q1 guidance (as of May 28, 2026)	Q1 actual
Net revenue	$1.75B – $1.90B	$2.03B +29.9% y/y
Billings[1]		$2.06B +36.1% y/y
Gross margin[1]	69.1% – 70.1%	70.6% -50 bps y/y
Operating margin[1]	28.4% – 29.4%	31.9% +610 bps y/y
Earnings per share[1]	$2.05 – $2.15	$2.58 +66.5% y/y
FCF margin[1]		19.8%
Remaining performance obligations		$5.65B +14.3% y/y
Capital returns[2]		$302M

[1]Billings, gross margin, operating margin, EPS, and FCF margin are Non-GAAP measures. Refer to appendix for additional details on the Non-GAAP measures presented in the table above and a reconciliation between GAAP and Non-GAAP numbers.

[2]Capital returns are the sum of cash dividends and share repurchases.

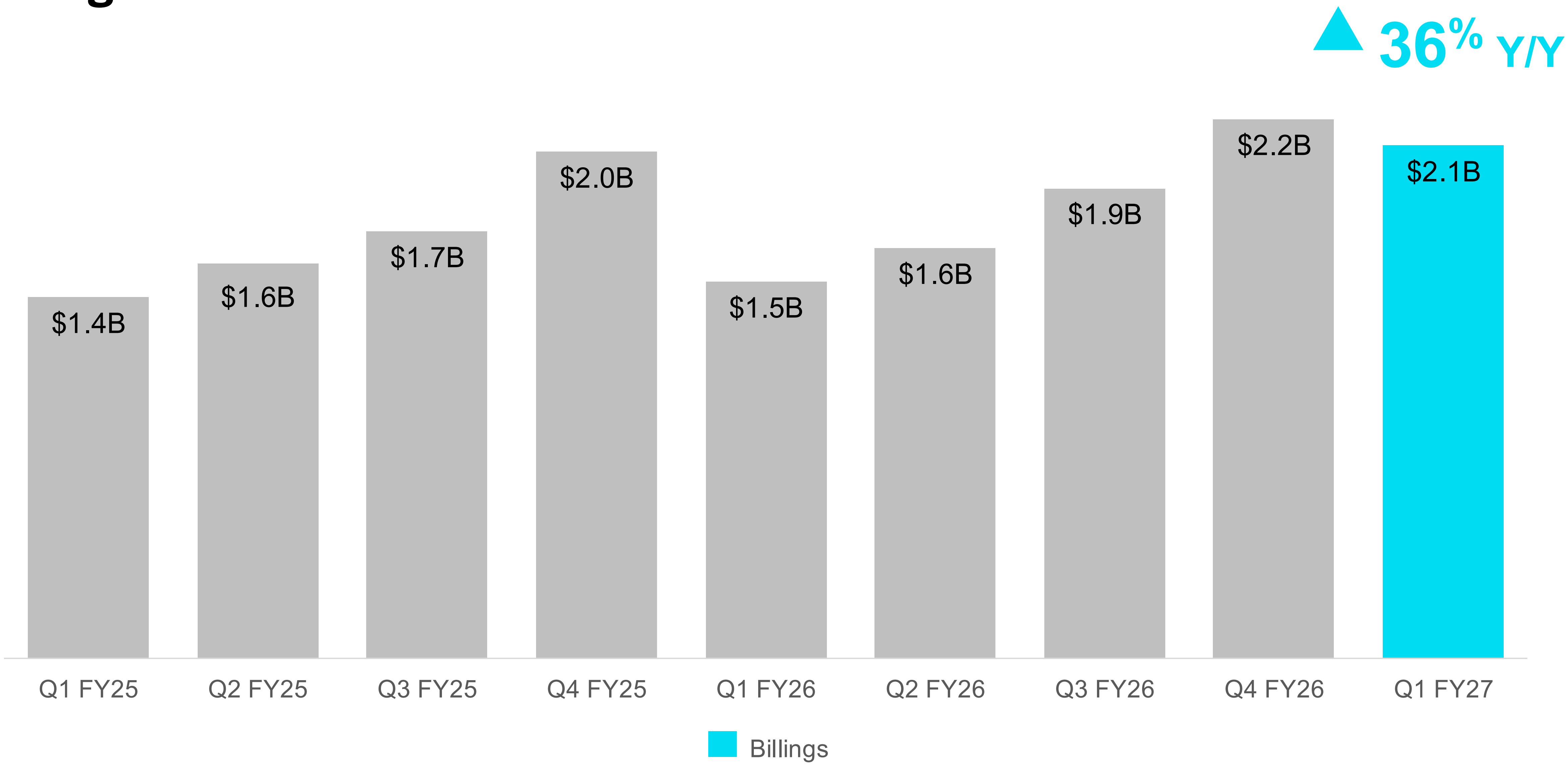
Revenues

All flash & Public Cloud compose 75% of Q1 FY27 net revenue



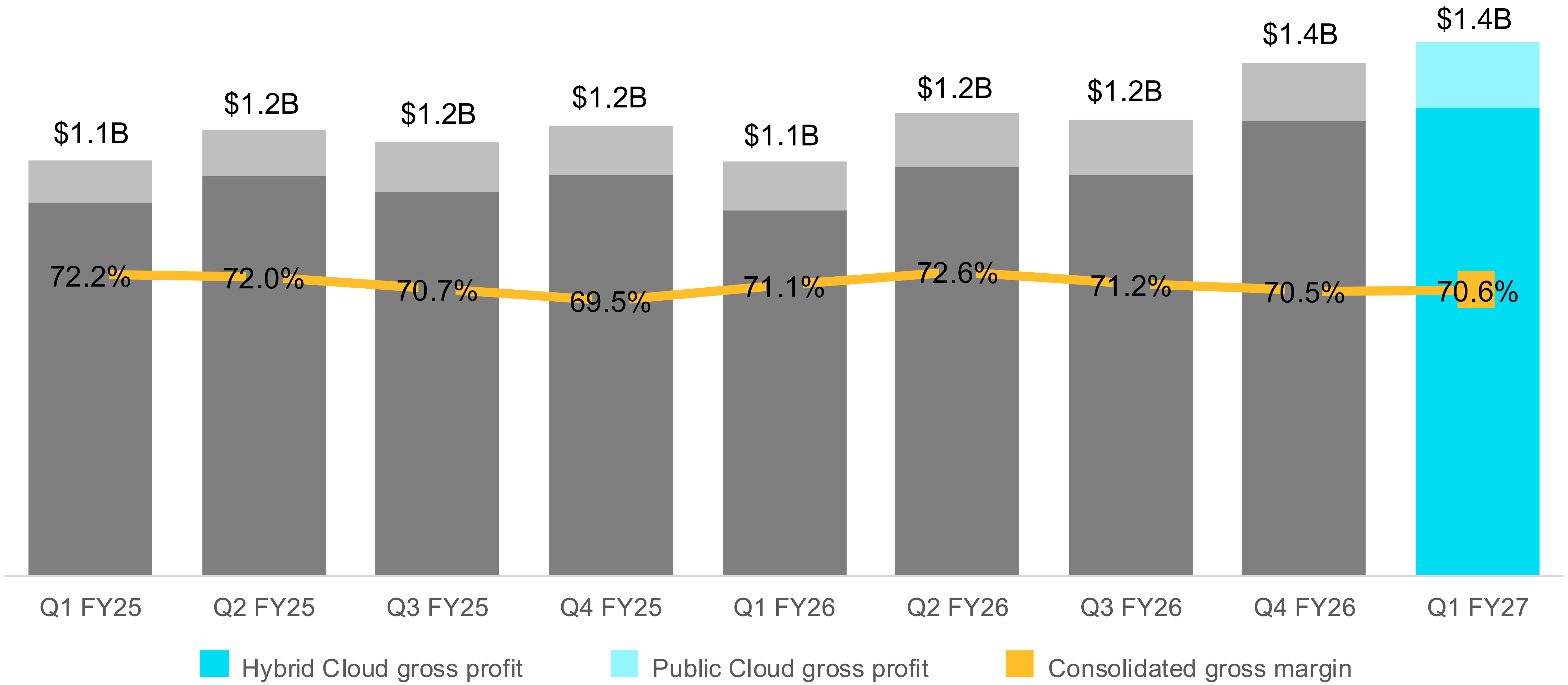
[1] Other Hybrid Cloud includes Hybrid Flash and HDD Arrays, and Professional and Other Services (excluding Keystone services delivered with All Flash)

Billings



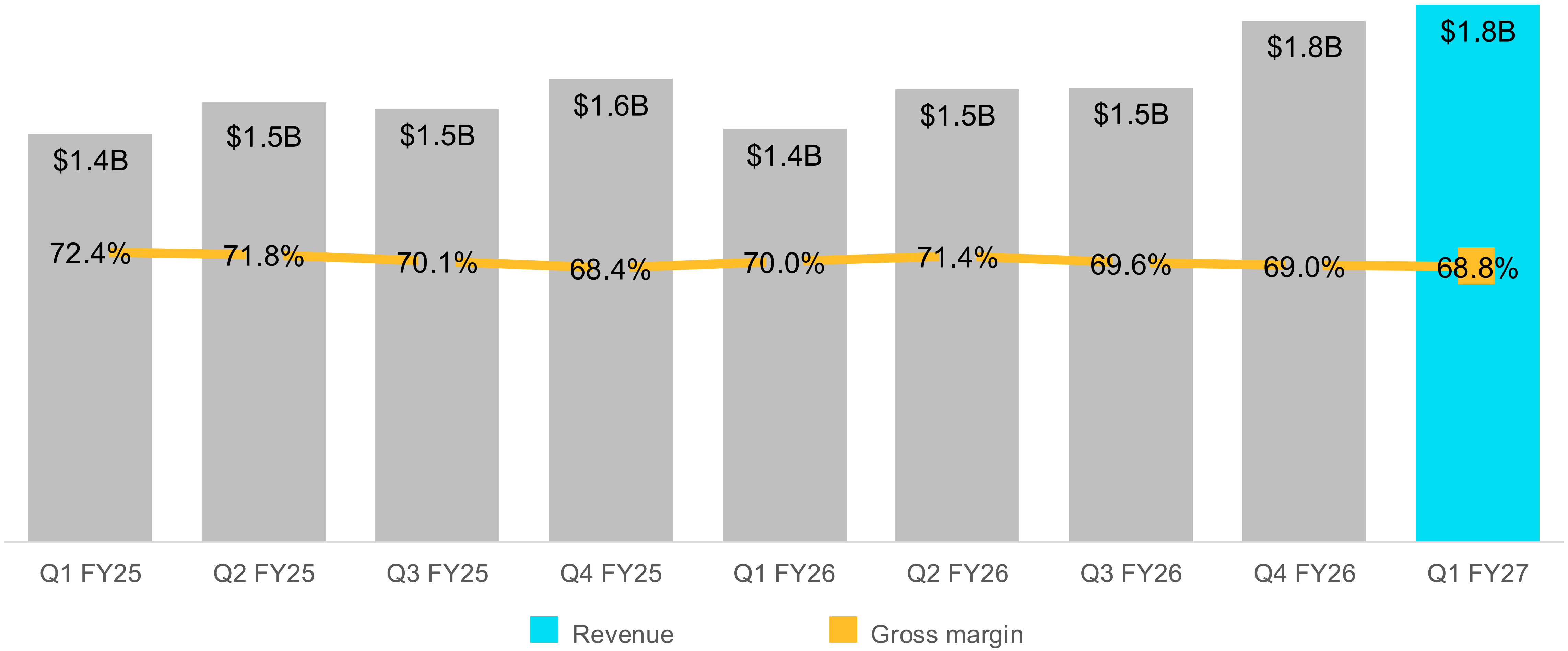
Billings is a Non-GAAP measure. Refer to appendix for additional details and a reconciliation between GAAP and Non-GAAP numbers

Non-GAAP gross margin



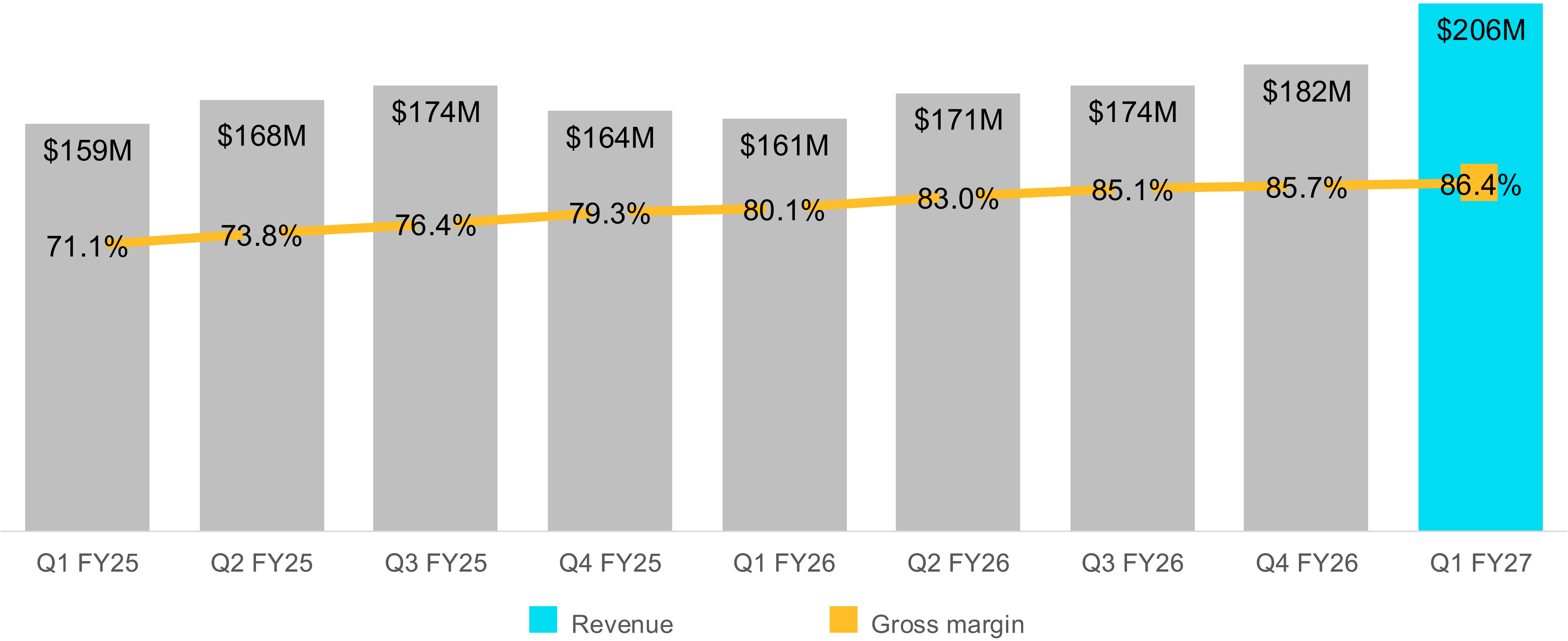
Refer to appendix for additional details and a reconciliation between GAAP and Non-GAAP numbers

Hybrid Cloud revenue and non-GAAP gross margin



The company has two segments for financial reporting purposes: Hybrid Cloud and Public Cloud. A reconciliation of segment gross profit, which does not include stock-based compensation or amortization of intangibles, to consolidated gross profit is included in the appendix.

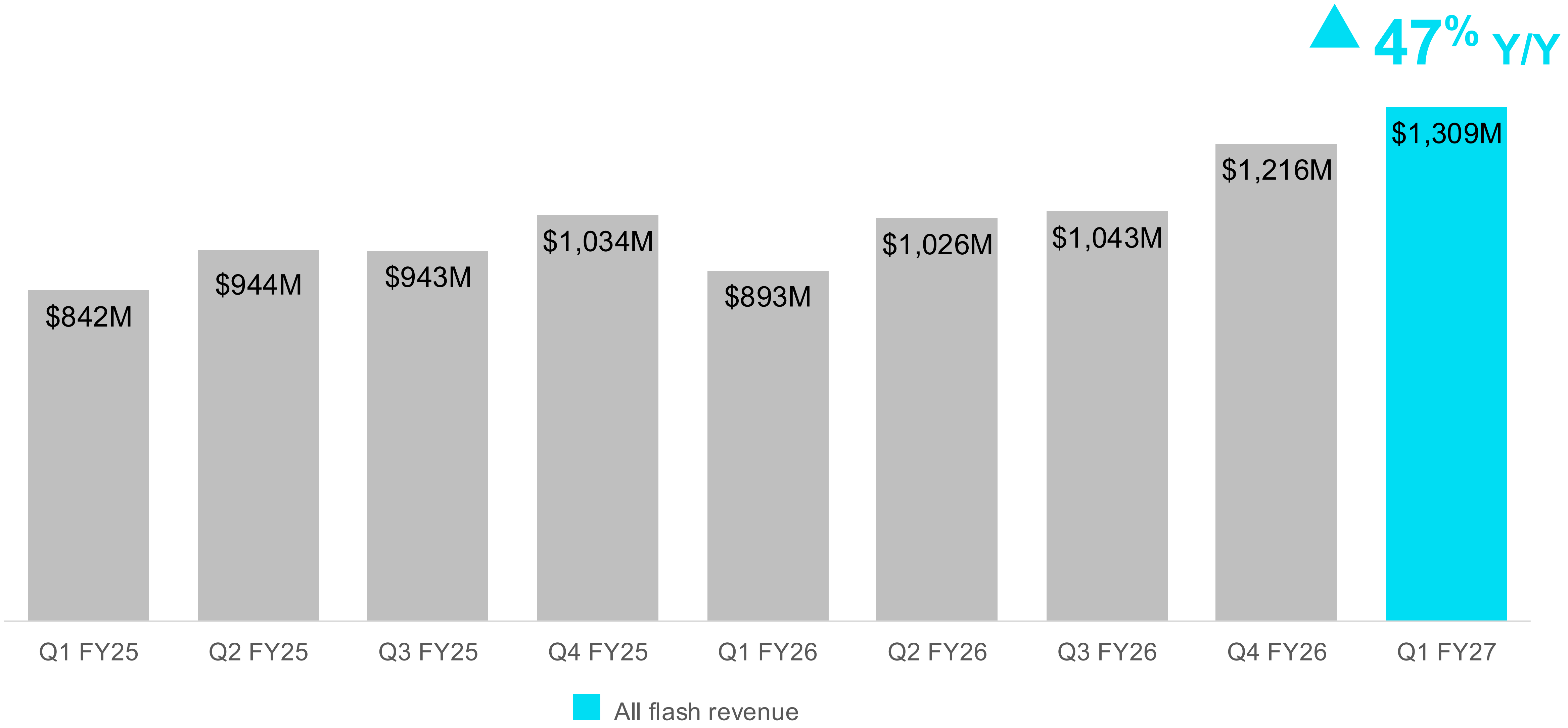
Public Cloud revenue and non-GAAP gross margin



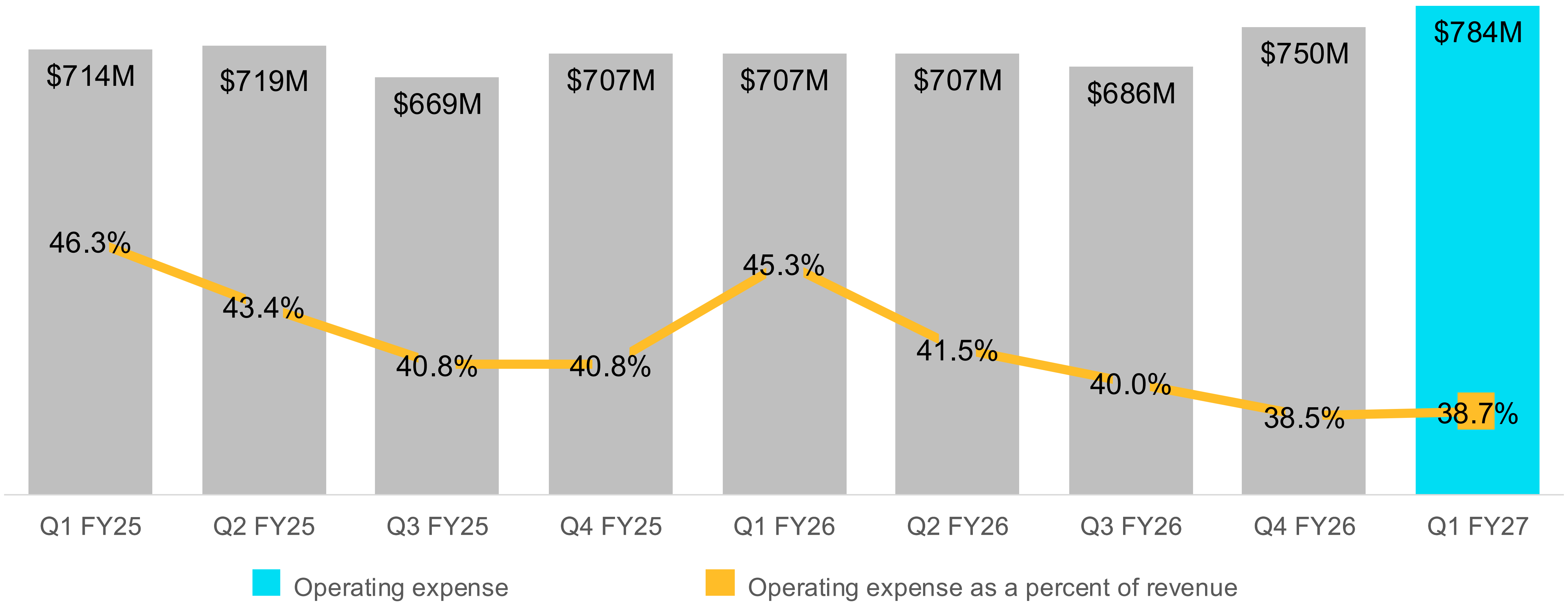
NetApp

The company has two segments for financial reporting purposes: Hybrid Cloud and Public Cloud. A reconciliation of segment gross profit, which does not include stock-based compensation or amortization of intangibles, to consolidated gross profit is included in the appendix.
Public Cloud revenue includes the impact from the divestiture of Spot by NetApp, effective March 3, 2025

All flash revenue

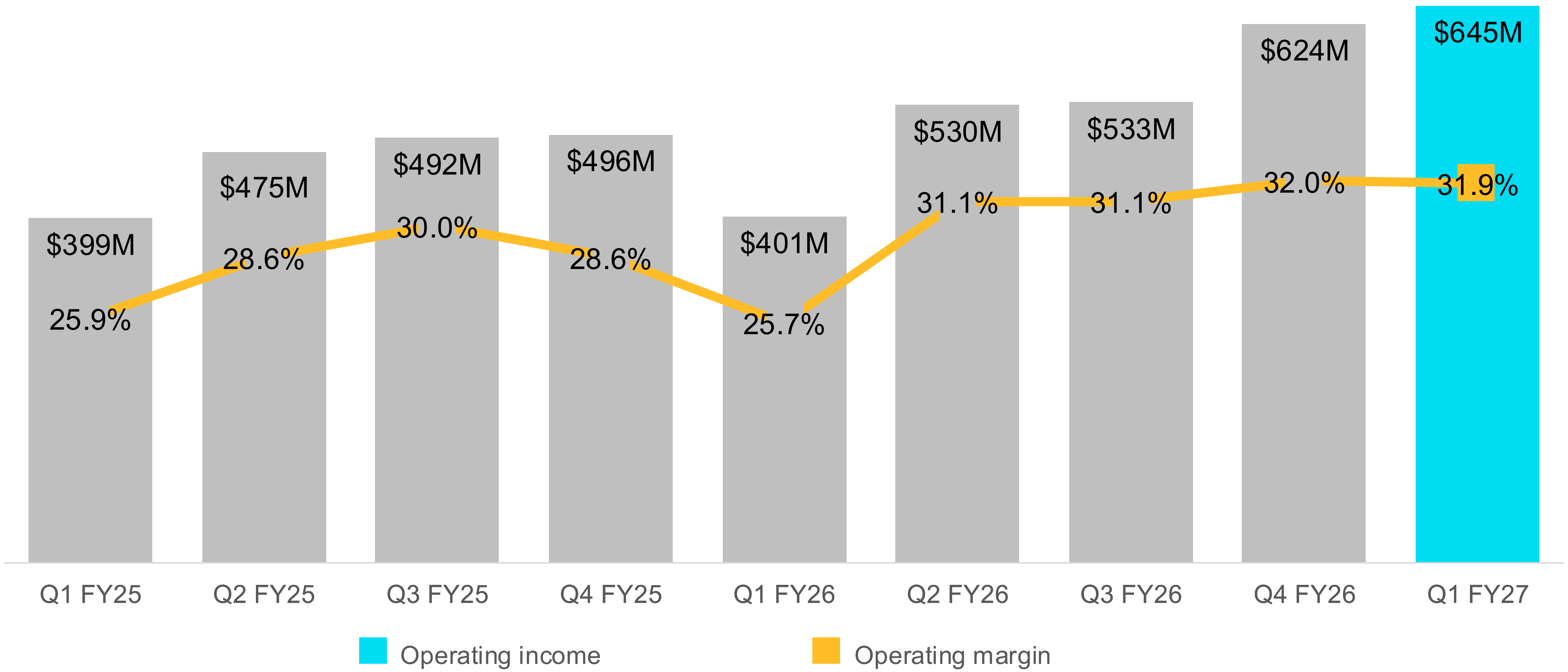


Non-GAAP operating expense



Refer to appendix for additional details and a reconciliation between GAAP and Non-GAAP numbers

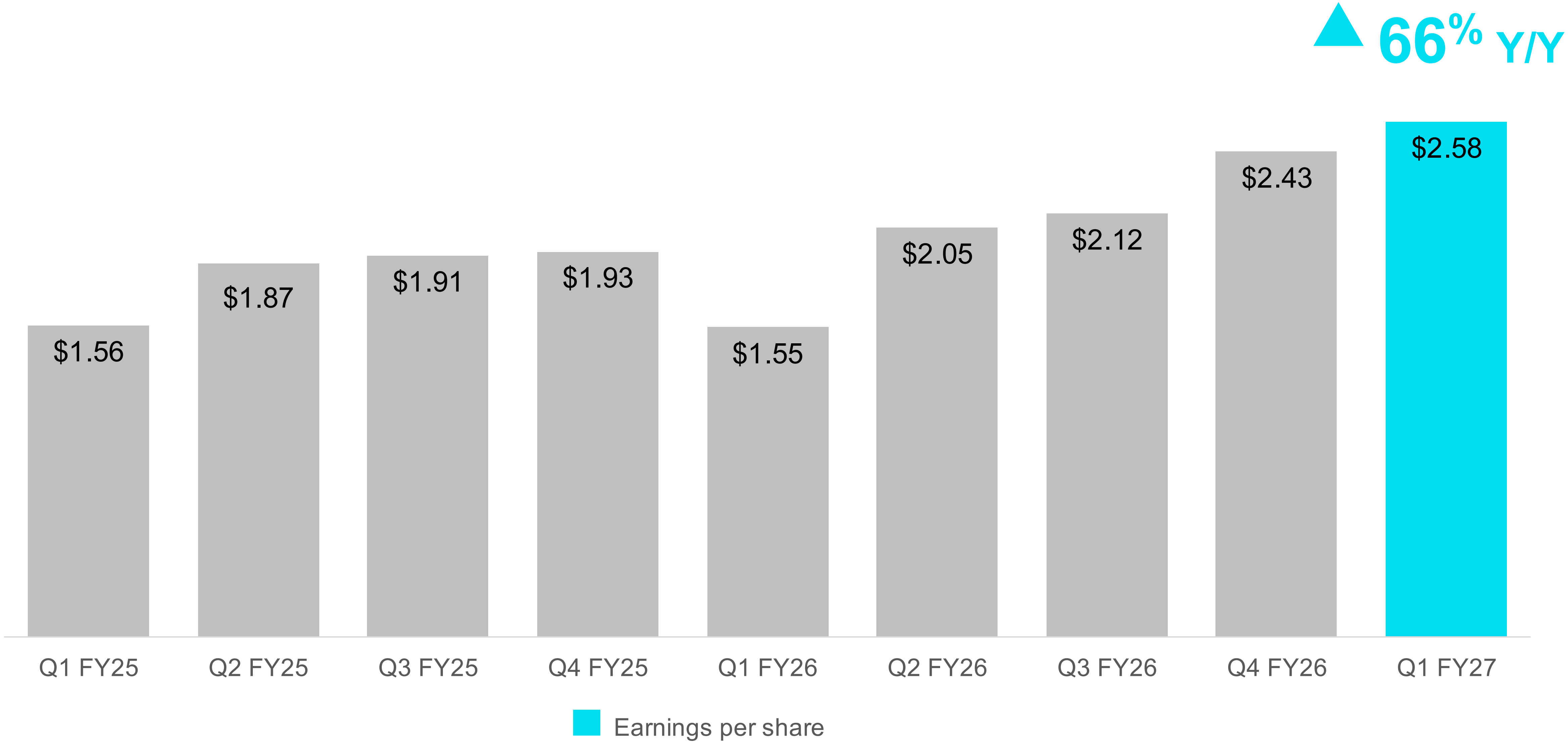
Non-GAAP operating income



NetApp

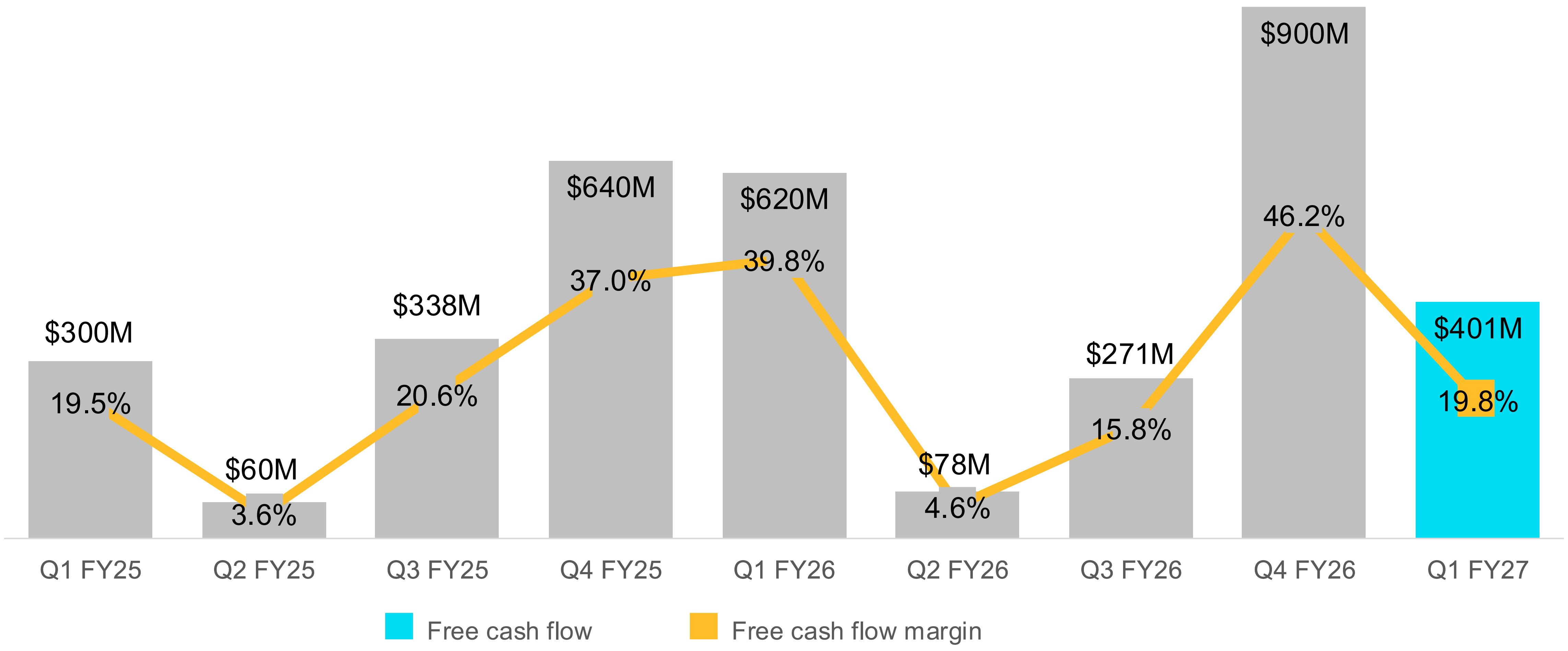
Refer to appendix for additional details and a reconciliation between GAAP and Non-GAAP numbers

Non-GAAP earnings per share



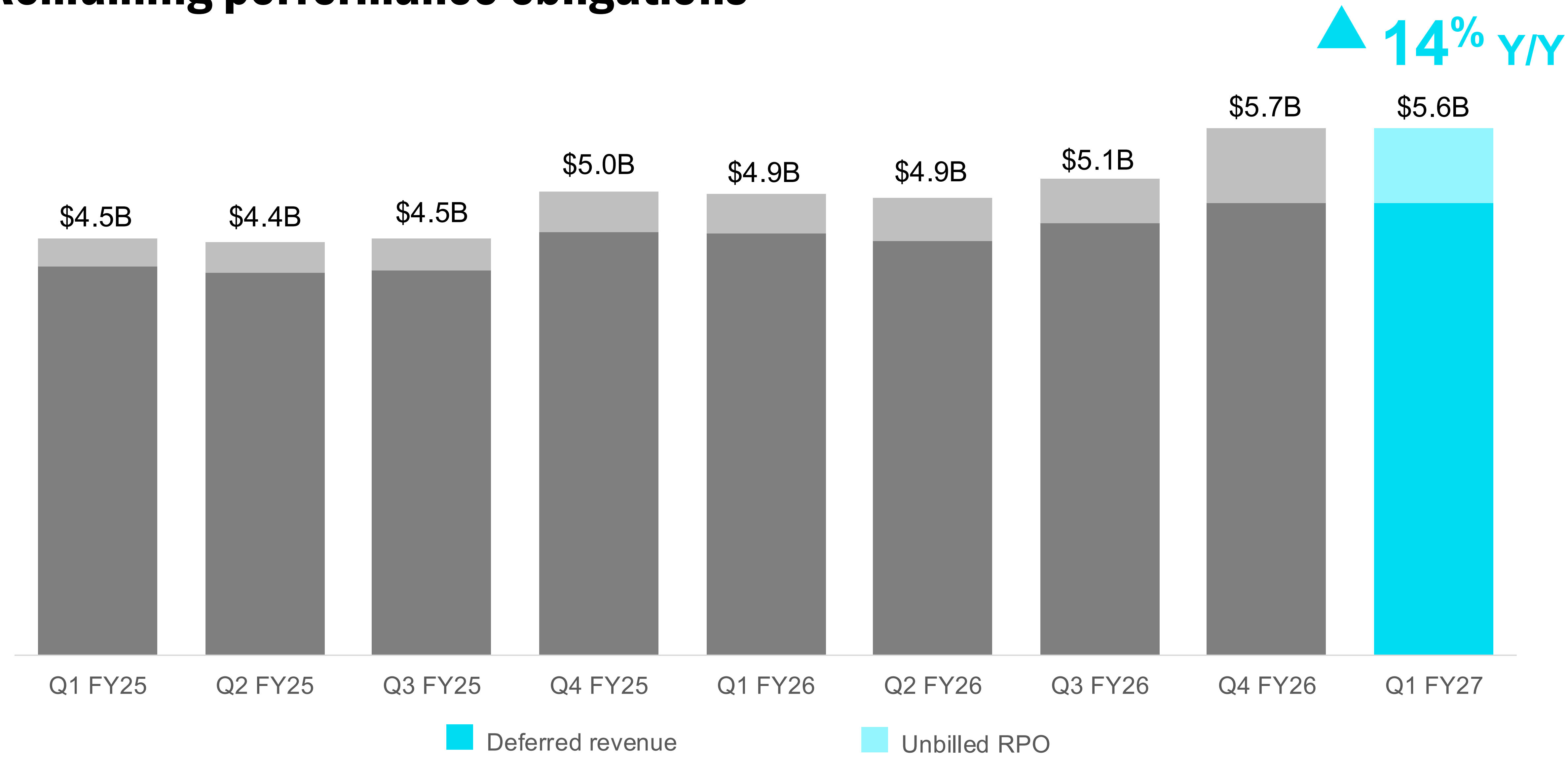
Refer to appendix for additional details and a reconciliation between GAAP and Non-GAAP numbers

Free cash flow



Refer to appendix for additional details and a reconciliation between GAAP and Non-GAAP numbers

Remaining performance obligations



Q2 FY27 GUIDANCE

AS OF SEPT 2, 2026

	Q2 Guide
Revenue	$2.025B – $2.175B
Gross margin*	67.0% – 68.0%
Operating margin*	30.9% – 31.9%
Earnings per share*	$2.54 – $2.64

*Gross margin, operating margin and EPS are Non-GAAP numbers. Refer to appendix for additional details and a reconciliation between GAAP and Non-GAAP numbers.

UPDATED FY27 GUIDANCE

AS OF SEPT 2, 2026

	FY27 Guide
Revenue	$7.975B – $8.225B
Gross margin*	68.1% – 69.1%
Operating margin*	30.3% – 31.3%
Earnings per share*	$9.73 – $10.03

*Gross margin, operating margin and EPS are Non-GAAP numbers. Refer to appendix for additional details and a reconciliation between GAAP and Non-GAAP numbers.

Appendix: Supplementary Tables and GAAP to Non-GAAP Reconciliations & Explanations

NetApp

Supplemental revenue and gross margin data

RECONCILIATION OF SEGMENTS GROSS PROFIT TO TOTAL GROSS PROFIT
($ in millions)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Revenues by Segment									
Product	$ 669	$ 768	$ 758	$ 845	$ 654	$ 788	$ 786	$ 966	$ 987
Support	631	635	621	625	647	647	654	688	720
Professional and Other Services	82	87	88	98	97	99	99	112	112
Hybrid Cloud Segment Net Revenues	**1,382**	**1,490**	**1,467**	**1,568**	**1,398**	**1,534**	**1,539**	**1,766**	**1,819**
Public Cloud Segment Net Revenues	**159**	**168**	**174**	**164**	**161**	**171**	**174**	**182**	**206**
Net Revenues	**1,541**	**1,658**	**1,641**	**1,732**	**1,559**	**1,705**	**1,713**	**1,948**	**2,025**
Gross Profit by Segment									
Product	401	463	430	468	353	469	435	542	539
Support	581	584	573	577	597	596	605	640	671
Professional and Other Services	18	23	25	28	29	30	31	36	41
Hybrid Cloud Segment Gross Profit	**1,000**	**1,070**	**1,028**	**1,073**	**979**	**1,095**	**1,071**	**1,218**	**1,251**
Public Cloud Segment Gross Profit	**113**	**124**	**133**	**130**	**129**	**142**	**148**	**156**	**178**
Total Segments Gross Profit	**1,113**	**1,194**	**1,161**	**1,203**	**1,108**	**1,237**	**1,219**	**1,374**	**1,429**
Amortization of Intangible Assets	(8)	(9)	(8)	(3)	(3)	(3)	(2)	(3)	(3)
Stock-based Compensation	(7)	(8)	(8)	(7)	(7)	(7)	(8)	(6)	(7)
Unallocated Cost of Revenues	**(15)**	**(17)**	**(16)**	**(10)**	**(10)**	**(10)**	**(10)**	**(9)**	**(10)**
Gross Profit	**$ 1,098**	**$ 1,177**	**$ 1,145**	**$ 1,193**	**$ 1,098**	**$ 1,227**	**$ 1,209**	**$ 1,365**	**$ 1,419**
Hybrid Cloud Segment Gross Margin	**72.4%**	**71.8%**	**70.1%**	**68.4%**	**70.0%**	**71.4%**	**69.6%**	**69.0%**	**68.8%**
Public Cloud Segment Gross Margin	**71.1%**	**73.8%**	**76.4%**	**79.3%**	**80.1%**	**83.0%**	**85.1%**	**85.7%**	**86.4%**

Reconciliation of net revenues to billings (Non-GAAP)

RECONCILIATION OF NET REVENUES
TO BILLINGS (NON-GAAP)
($ in millions)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Net revenues	**$ 1,541**	**$ 1,658**	**$ 1,641**	**$ 1,732**	**$ 1,559**	**$ 1,705**	**$ 1,713**	**$ 1,948**	**$ 2,025**
Change in deferred revenue and financed unearned services revenue*	(92)	(72)	72	300	(48)	(59)	173	215	32
Billings	**$ 1,449**	**$ 1,586**	**$ 1,713**	**$ 2,032**	**$ 1,511**	**$ 1,646**	**$ 1,886**	**$ 2,163**	**$ 2,057**

* As reported on our Condensed Consolidated Statements of Cash Flows

NetApp approximates billings by adding net revenues as reported on our consolidated statements of operations for the period to the change in total deferred revenue and financed unearned services revenue as reported on our consolidated statements of cash flows.

Some items may not add or recalculate due to rounding

Reconciliation of GAAP to Non-GAAP gross profit and gross margin

RECONCILIATION OF GAAP TO NON-GAAP
GROSS PROFIT AND GROSS MARGIN
($ in millions)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Net revenues	$ 1,541	$ 1,658	$ 1,641	$ 1,732	$ 1,559	$ 1,705	$ 1,713	$ 1,948	$ 2,025
Gross Profit	**$ 1,098**	**$ 1,177**	**$ 1,145**	**$ 1,193**	**$ 1,098**	**$ 1,227**	**$ 1,209**	**$ 1,365**	**$ 1,419**
Adjustments:									
Amortization of intangible assets	8	9	8	3	3	3	2	3	3
Stock-based compensation	7	8	8	7	7	7	8	6	7
Non-GAAP Gross profit	**$ 1,113**	**$ 1,194**	**$ 1,161**	**$ 1,203**	**$ 1,108**	**$ 1,237**	**$ 1,219**	**$ 1,374**	**$ 1,429**
Gross margin	**71.3%**	**71.0%**	**69.8%**	**68.9%**	**70.4%**	**72.0%**	**70.6%**	**70.1%**	**70.1%**
Adjustments:	0.9%	1.0%	0.9%	0.6%	0.7%	0.6%	0.6%	0.4%	0.5%
Non-GAAP Gross margin	**72.2%**	**72.0%**	**70.7%**	**69.5%**	**71.1%**	**72.6%**	**71.2%**	**70.5%**	**70.6%**

Reconciliation of GAAP to Non-GAAP operating expenses

RECONCILIATION OF GAAP TO NON-GAAP
OPERATING EXPENSES
($ in millions)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Operating expenses	**$ 816**	**$ 832**	**$ 783**	**$ 845**	**$ 789**	**$ 828**	**$ 775**	**$ 833**	**$ 935**
Adjustments:									
Amortization of intangible assets	(6)	(5)	(5)	(3)	(3)	(3)	(3)	(1)	(3)
Stock-based compensation	(78)	(95)	(95)	(88)	(76)	(95)	(89)	(94)	(91)
Restructuring charges	(17)	(12)	(9)	(45)	(2)	(23)	3	1	(56)
Acquisition-related expense	(1)	(1)	(2)	(1)	—	—	—	—	(1)
Gains/losses on the sale or derecognition of assets	—	—	(3)	(1)	(1)	—	—	11	—
Non-GAAP Operating expenses	**$ 714**	**$ 719**	**$ 669**	**$ 707**	**$ 707**	**$ 707**	**$ 686**	**$ 750**	**$ 784**
Net revenues	$ 1,541	$ 1,658	$ 1,641	$ 1,732	$ 1,559	$ 1,705	$ 1,713	$ 1,948	$ 2,025
Operating expenses as a percentage of net revenues	**53.0%**	**50.2%**	**47.7%**	**48.8%**	**50.6%**	**48.6%**	**45.2%**	**42.8%**	**46.2%**
Adjustments:	(6.4)%	(6.4)%	(5.2)%	(8.0)%	(5.3)%	(7.1)%	(5.2)%	(4.3)%	(7.5)%
Non-GAAP Operating expenses as a percentage of net revenues	**46.3%**	**43.4%**	**40.8%**	**40.8%**	**45.3%**	**41.5%**	**40.0%**	**38.5%**	**38.7%**

Reconciliation of GAAP to Non-GAAP operating margin

RECONCILIATION OF GAAP TO NON-GAAP OPERATING MARGIN ($ in millions)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Income from operations	**$ 282**	**$ 345**	**$ 362**	**$ 348**	**$ 309**	**$ 399**	**$ 434**	**$ 532**	**$ 484**
Adjustments:									
Amortization of intangible assets	14	14	13	6	6	6	5	4	6
Stock-based compensation	85	103	103	95	83	102	97	100	98
Restructuring charges	17	12	9	45	2	23	(3)	(1)	56
Acquisition-related expense	1	1	2	1	—	—	—	—	1
Gains/losses on the sale or derecognition of assets	—	—	3	1	1	—	—	(11)	—
Non-GAAP Income from operations	**$ 399**	**$ 475**	**$ 492**	**$ 496**	**$ 401**	**$ 530**	**$ 533**	**$ 624**	**$ 645**
Net revenues	$ 1,541	$ 1,658	$ 1,641	$ 1,732	$ 1,559	$ 1,705	$ 1,713	$ 1,948	$ 2,025
Operating margin	**18.3%**	**20.8%**	**22.1%**	**20.1%**	**19.8%**	**23.4%**	**25.3%**	**27.3%**	**23.9%**
Adjustments:	7.6%	7.8%	7.9%	8.5%	5.9%	7.7%	5.8%	4.7%	8.0%
Non-GAAP Operating margin	**25.9%**	**28.6%**	**30.0%**	**28.6%**	**25.7%**	**31.1%**	**31.1%**	**32.0%**	**31.9%**

The terms "operating income" and "income from operations" are used interchangeably.

Reconciliation of GAAP to Non-GAAP net income per share

RECONCILIATION OF GAAP TO NON-GAAP
NET INCOME PER SHARE

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Net income per share	**$ 1.17**	**$ 1.42**	**$ 1.44**	**$ 1.65**	**$ 1.15**	**$ 1.51**	**$ 1.67**	**$ 2.03**	**$ 1.88**
Adjustments:									
Amortization of intangible assets	0.07	0.07	0.06	0.03	0.03	0.03	0.03	0.02	0.03
Stock-based compensation	0.40	0.49	0.50	0.46	0.41	0.50	0.49	0.50	0.49
Restructuring charges	0.08	0.06	0.04	0.22	0.01	0.11	(0.02)	(0.01)	0.28
Acquisition-related expense	—	—	0.01	0.01	—	—	—	—	0.01
Gains/losses on the sale or derecognition of assets	—	0.01	0.01	—	—	—	—	(0.05)	—
Gain on sale of equity investment	—	—	—	(0.05)	—	—	—	—	—
Resolution of income tax matters	—	—	—	(0.19)	—	—	—	(0.02)	—
Income tax effects	(0.17)	(0.19)	(0.15)	(0.20)	(0.05)	(0.10)	(0.05)	(0.04)	(0.11)
Non-GAAP Net income per share	**$ 1.56**	**$ 1.87**	**$ 1.91**	**$ 1.93**	**$ 1.55**	**$ 2.05**	**$ 2.12**	**$ 2.43**	**$ 2.58**
Diluted Shares	212	210	208	206	203	202	200	199	200

GAAP and Non-GAAP Net income per share were computed using the diluted number of shares.
The terms "earnings per share" and "net income per share" are used interchangeably.
Some items may not add or recalculate due to rounding

Reconciliation of net cash provided by (used in) operating activities to free cash flow (Non-GAAP)

RECONCILIATION OF NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES TO FREE CASH FLOW (NON-GAAP)
($ in millions)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Net cash provided by (used in) operating activities	**$ 341**	**$ 105**	**$ 385**	**$ 675**	**$ 673**	**$ 127**	**$ 317**	**$ 950**	**$ 503**
Purchases of property and equipment	(41)	(45)	(47)	(35)	(53)	(49)	(46)	(50)	(102)
Free cash flow	**$ 300**	**$ 60**	**$ 338**	**$ 640**	**$ 620**	**$ 78**	**$ 271**	**$ 900**	**$ 401**
Net revenues	$ 1,541	$ 1,658	$ 1,641	$ 1,732	$ 1,559	$ 1,705	$ 1,713	$ 1,948	$ 2,025
Free cash flow margin	**19.5%**	**3.6%**	**20.6%**	**37.0%**	**39.8%**	**4.6%**	**15.8%**	**46.2%**	**19.8%**

Free cash flow is a non-GAAP measure and is defined as net cash provided by operating activities less purchases of property and equipment.
Free cash flow margin is defined as free cash flow as a percentage of net revenues.
The terms "net cash provided by (used in) operating activities" and "operating cash flow" are used interchangeably.

Reconciliation of cash, cash equivalents and short-term investments to net cash (Non-GAAP)

RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS
TO NET CASH (NON-GAAP)
($ in millions)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	Q4 FY26	Q1 FY27
Cash, cash equivalents and investments	$ 2,620	$ 2,917	$ 3,252	$ 3,846	$ 3,324	$ 3,014	$ 3,008	$ 3,584	$ 3,576
Current portion of long-term debt	(400)	(400)	(400)	(750)	—	—	—	—	(550)
Long-term debt	(1,991)	(1,991)	(1,992)	(2,485)	(2,485)	(2,486)	(2,486)	(2,487)	(1,938)
Net cash	**$ 229**	**$ 526**	**$ 860**	**$ 611**	**$ 839**	**$ 528**	**$ 522**	**$ 1,097**	**$ 1,088**

Net cash is a non-GAAP measure and is defined as cash, cash equivalents and investments less current and non-current portion of long-term debt.

Reconciliation of GAAP guidance to Non-GAAP - second quarter fiscal 2027

NETAPP, INC.
RECONCILIATION OF GAAP GUIDANCE TO NON-GAAP
SECOND QUARTER FISCAL 2027

	Second Quarter Fiscal 2027
GAAP Guidance - Gross Margin	66.0% - 67.0%
Adjustments:	
Cost of revenues adjustments	1%
Non-GAAP Guidance - Gross Margin	67.0% - 68.0%

	Second Quarter Fiscal 2027
GAAP Guidance - Operating Margin	24.9% - 25.9%
Adjustments:	
Stock-based compensation expense	6%
Non-GAAP Guidance - Operating Margin	30.9% - 31.9%

Reconciliation of GAAP guidance to Non-GAAP - second quarter fiscal 2027, continued

NETAPP, INC.
RECONCILIATION OF GAAP GUIDANCE TO NON-GAAP
SECOND QUARTER FISCAL 2027

	Second Quarter Fiscal 2027
GAAP Guidance - Net Income Per Share	$1.97 - $2.07
Adjustments of Specific Items to Net Income	
Per Share:	
Amortization of intangible assets	$0.03
Stock-based compensation expense	$0.58
Income tax effects	($0.04)
Total Adjustments	$0.57
Non-GAAP Guidance - Net Income Per Share	$2.54 - $2.64

Some items may not add or recalculate due to rounding

Reconciliation of GAAP guidance to Non-GAAP – fiscal 2027

NETAPP, INC.
RECONCILIATION OF GAAP GUIDANCE TO NON-GAAP
FISCAL 2027

	Fiscal 2027
GAAP Guidance - Gross Margin	67.1% - 68.1%
Adjustments:	
Cost of revenues adjustments	1%
Non-GAAP Guidance - Gross Margin	68.1% - 69.1%

	Fiscal 2027
GAAP Guidance - Operating Margin	24.3% - 25.3%
Adjustments:	
Stock-based compensation expense	5%
Restructuring charges	1%
Non-GAAP Guidance - Operating Margin	30.3% - 31.3%

Reconciliation of GAAP guidance to Non-GAAP – fiscal 2027, continued

NETAPP, INC.
RECONCILIATION OF GAAP GUIDANCE TO NON-GAAP
FISCAL 2027

	Fiscal 2027
GAAP Guidance - Net Income Per Share	$7.35 - $7.65
Adjustments of Specific Items to Net Income	
Per Share:	
Amortization of intangible assets	$0.12
Stock-based compensation expense	$2.19
Restructuring charges	$0.28
Acquisition-related expenses	$0.01
Income tax effects	($0.22)
Total Adjustments	$2.38
Non-GAAP Guidance - Net Income Per Share	$9.73 - $10.03

Some items may not add or recalculate due to rounding

Reconciliation of GAAP guidance to Non-GAAP - first quarter fiscal 2027

NETAPP, INC.
RECONCILIATION OF GAAP GUIDANCE TO NON-GAAP
FIRST QUARTER FISCAL 2027

	First Quarter Fiscal 2027
GAAP Guidance - Gross Margin	68.1% - 69.1%
Adjustments:	
Cost of revenues adjustments	1%
Non-GAAP Guidance - Gross Margin	69.1% - 70.1%

	First Quarter Fiscal 2027
GAAP Guidance - Operating Margin	19.4% - 20.4%
Adjustments:	
Stock-based compensation expense	6%
Restructuring charges	3%
Non-GAAP Guidance - Operating Margin	28.4% - 29.4%

Reconciliation of GAAP guidance to Non-GAAP - first quarter fiscal 2027, continued

NETAPP, INC.
RECONCILIATION OF GAAP GUIDANCE TO NON-GAAP
FIRST QUARTER FISCAL 2027

	First Quarter Fiscal 2027
GAAP Guidance - Net Income Per Share	\$1.35 - \$1.45
Adjustments of Specific Items to Net Income	
Per Share for the First Quarter Fiscal 2027:	
Amortization of intangible assets	\$0.02
Stock-based compensation expense	\$0.52
Restructuring charges	\$0.30
Income tax effects	(\$0.14)
Total Adjustments	\$0.70
Non-GAAP Guidance - Net Income Per Share	\$2.05 - \$2.15

Some items may not add or recalculate due to rounding

THE INTELLIGENT DATA INFRASTRUCTURE COMPANY