



NEWS RELEASE

NetApp Continues to Expand Sales Leadership Bench to Drive Aggressive Growth with U.S. Enterprises

2024-06-11

SAN JOSE, Calif. — June 11, 2024 – NetApp® (NASDAQ: NTAP), the intelligent data infrastructure company, today announced that it strengthened its sales team to accelerate growth objectives and facilitate customer success by hiring Mike Sakalas as the company's Vice President of U.S. Enterprise Sales. Sakalas will report to NetApp's Senior Vice President of North America Sales, Riccardo Di Blasio.

Sakalas will oversee the development and execution of NetApp's enterprise business in the United States, playing a pivotal role in defining and implementing the company's go-to-market strategy. Sakalas will partner closely with internal teams and NetApp partners to drive strategic customer engagements as NetApp expands its offerings and shapes the next level of the customer experience.

With over two decades of experience in the IT industry, Sakalas brings a wealth of knowledge and expertise to his new position. Prior to joining NetApp, he served as the Vice President of Enterprise and U.S. Global Sales at Pure Storage, where he also previously led sales for its Australia and New Zealand regions. Throughout his career, Sakalas has held leadership positions in prominent technology companies, including EMC and Southern Cross Computer Systems, where he served as CEO for more than two years.

"Mike Sakalas brings a proven track record of success to the NetApp team," said Riccardo Di Blasio. "His extensive experience and customer-focused mindset, combined with a deep knowledge of the partner ecosystem, make him the ideal candidate to drive our U.S. enterprise business forward. I have no doubt that Mike's leadership will contribute significantly to our continued success in North America."

Sakalas is an accomplished sales executive, with a strong track record in both the Asia-Pacific and U.S. markets. His strategic approach, coupled with his ability to build high-performing, multicultural teams, will be instrumental in leading NetApp's U.S. enterprise business to new heights.

"NetApp's reputation for industry-leading data management solutions and dedication to customer success are second to none," said Mike Sakalas, VP of U.S. Enterprise Sales. "Joining the company represents an exciting opportunity to drive growth, foster innovation, and deliver exceptional value to our customers. I look forward to working with my team to lead the ongoing development and execution of the enterprise business in the U.S."

NetApp is committed to attracting leaders who empower our teams to navigate the complexities of a rapidly changing industry so that the company can deliver on the promise to put our customers at the center of everything we do.

Additional Resources

- [NetApp Appoints Market Growth and Revenue Operations Leader, Dallas Olson to Chief Commercial Officer Role](#)
- [NetApp Appoints Technology Industry Titan Alessandra Yockelson as Chief Human Resources Officer](#)
- [NetApp Appoints Riccardo Di Blasio as Senior Vice President of North America Sales](#)

About NetApp

NetApp is the intelligent data infrastructure company, combining unified data storage, integrated data services, and CloudOps solutions to turn a world of disruption into opportunity for every customer. NetApp creates silo-free infrastructure, harnessing observability and AI to enable the industry's best data management. As the only enterprise-grade storage service natively embedded in the world's biggest clouds, our data storage delivers seamless flexibility. In addition, our data services create a data advantage through superior cyber resilience, governance, and application agility. Our CloudOps solutions provide continuous optimization of performance and efficiency through observability and AI. No matter the data type, workload, or environment, with NetApp you can transform your data infrastructure to realize your business possibilities.

Learn more at www.netapp.com or follow us on [X](#), [LinkedIn](#), [Facebook](#), and [Instagram](#).

NETAPP, the NETAPP logo, and the marks listed at www.netapp.com/TM are trademarks of NetApp, Inc. Other company and product names may be trademarks of their respective owners.