



NEWS RELEASE

NetApp and Equinix Deliver Industry's Most Comprehensive Bare Metal-as-a-Service Solution for Cloud Adjacent Experience

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SAN JOSE, Calif. – October 16, 2023 – NetApp® (NASDAQ: NTAP), a global cloud-led, data centric software company, today announced their new joint Bare-Metal-as-a-Service (BMaaS) solution, NetApp Storage on Equinix Metal. NetApp Storage integrated with Equinix Metal is delivered as an as-a-service model through NetApp Keystone®, which offers a real hybrid cloud experience--in a single subscription--so users can choose the storage capacity and performance they need without overprovisioning. Keystone® greatly reduces upfront costs with the flexibility to add more storage on demand as business needs dictate.

NetApp Storage on Equinix Metal provides customers with a full stack of compute, networking and storage infrastructure with low-latency interconnection to all major public clouds. This environment can be either single tenant or dedicated, and meets most stringent performance requirements, provides elasticity, and is packaged, priced, billed and supported under a single agreement.

"Today's rapid pace of cloud innovation enables companies to move more workload types to the hybrid multi-cloud more easily and in greater numbers than ever before," said Sandeep Singh, Senior Vice President and GM of Enterprise Storage at NetApp. "NetApp is a leader in delivering native cloud and first-party solutions on all three major public clouds that provide a unified hybrid multicloud experience for customers. NetApp Storage on Equinix Metal further illustrates the industry value of our partnership and our collective commitment to providing as-a-service, hybrid multicloud solutions with higher performance, scalability, and simplified management."

Key benefits of NetApp Storage on Equinix Metal include:

- **Integrated Solution:** NetApp Storage is fully integrated with Equinix Metal's infrastructure, ensuring a cohesive full stack experience for storage (file, block, and object), compute, and networking as-a-Service under a single subscription.
- **Cloud Adjacent:** Customers can choose how they want to build their hybrid multicloud experience while maintaining control of their data in a low latency, high performance environment—on premises, in the cloud, or anywhere in between—on all three major public clouds.
- **Higher performance for demanding workloads:** When NetApp Storage is combined with Equinix Metal's high-performance dedicated bare metal servers, users unlock fast data access, minimal latency, and the

ability to handle the most demanding workloads with ease.

- **Scalable Capacity and Performance On-Demand:** With NetApp Storage on Equinix Metal, customers can scale their storage resources as required to meet evolving business needs.
- **Superior Data Security:** NetApp Storage delivers industry-leading encryption, ransomware, and security features, and enables customers to receive industry-leading physical and environmental security in an Equinix International Business Exchange (IBX[®]) data center to help ensure customer data remains protected. NetApp's proactive ransomware detection capabilities can identify potential cybersecurity threats and automatically perform an additional immutable back up of data if a threat is suspected.
- **Global Reach:** Equinix's extensive global footprint lets users take advantage of NetApp Storage on Equinix Metal in Equinix IBX data centers across the world. As of June 2023, Equinix has a total of 250 IBX data centers globally in 71 metros with 26 Equinix Metal locations.
- **Simplified Management:** NetApp's unified control plane for storage and data services provides customers with comprehensive control and visibility over their data no matter where it resides. Equinix Metal's automated provisioning platform further simplifies deployment and management.

"The growth of cloud adoption, the acceleration of AI, and the desire to derive real-time insights from data puts significant pressure on customers to optimize data management to gain a competitive advantage," said Brian Stein, Senior Vice President, Edge Infrastructure Services at Equinix. "Achieving our goal of an integrated, full stack, solution is another milestone that provides enterprise customers low latency access to all clouds while keeping control of their data. This cloud adjacency helps transform how companies deploy applications, design their own solutions, and generate new revenue streams while simplifying operations and containing costs."

NetApp Storage on Equinix Metal is a strategic expansion of NetApp's Cloud strategy, adding a true hybrid multicloud experience. NetApp can now deliver the entire stack in Equinix IBX data centers outfitted with Equinix Metal. The solution provides an optimized connection to most major public clouds through local, high-speed connectivity through on ramps. On Equinix' global dedicated bare metal equipment, users have full access to NetApp cloud services such as Cloud Volumes ONTAP.

Visit the NetApp Storage on Equinix Metal [page](#).

About NetApp

NetApp is a global, cloud-led, data-centric software company that empowers organizations to lead with data in the age of accelerated digital transformation. The company provides systems, software, and cloud services that enable them to run their applications optimally from data center to cloud, whether they are developing in the cloud, moving to the cloud, or creating their own cloudlike experiences on premises. With solutions that perform across diverse environments, NetApp helps organizations build their own data fabric and securely deliver the right data, services, and applications to the right people—anytime, anywhere. Learn more at www.netapp.com or follow us on [Twitter](#), [LinkedIn](#), [Facebook](#), and [Instagram](#).

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Additional Resources

NetApp Keystone: Storage as a service done right
NetApp Storage on Equinix Metal