

FINAL TRANSCRIPT

Agnico Eagle Mines Limited

Annual General Meeting

Event Date/Time: April 29, 2016 — 11:00 a.m. E.T.

Length: 70 minutes

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



CORPORATE PARTICIPANTS

James Nasso

Agnico Eagle Mines Limited — Chair

Sean Boyd

Agnico Eagle Mines Limited — Vice-Chairman, Chief Executive Officer, and Director

Louise Grondin

Agnico Eagle Mines Limited — Senior Vice-President, Environment, Sustainable Development, and People

David Smith

Agnico Eagle Mines Limited — Senior Vice-President, Finance, and Chief Financial Officer

CONFERENCE CALL PARTICIPANTS

Pertti Voutilainen

Agnico Eagle Mines Limited — Director

Deborah McCombe

Agnico Eagle Mines Limited — Director

Howard Stockford

Agnico Eagle Mines Limited — Director

Leanne Baker

Agnico Eagle Mines Limited — Director

Mel Leiderman

Agnico Eagle Mines Limited — Director

Robert Gemmell

Agnico Eagle Mines Limited — Director

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Merfyn Roberts

Agnico Eagle Mines Limited — Director

Sean Riley

Agnico Eagle Mines Limited — Director

Ano Ader

Shareholder

Donald Mooney

Shareholder

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »

PRESENTATION

Pertti Voutilainen — Director, Agnico Eagle Mines Limited

[begins abruptly] [Finnish]

James Nasso — Chair, Agnico Eagle Mines Limited

As they say in Finland, kiitos, Pertti.

Next will be our employee from Nunavut, Pugit Kosadok (phon), and coincidentally his father was a founder of Newfoundland. And he coined this phrase and the way the Inuit feel about our country—or their country as well is First Canadians and Canadians first. And he'll do the greeting in Inuktitut, and I know they're up in the Arctic listening to us.

Pugit?

Unidentified Speaker

[Inuktitut]

James Nasso

Matna. Thank you. Matna. Okay. Folks, we'll have to get through this as we usually do, as the lawyer always tells us, word for word. It won't take us long.

In accordance with the bylaws of the Corporation, I preside as Chairman of the meeting. Mr. Greg Laing, General Counsel, Senior-Vice President, Legal and Corporate Secretary of the Corporation, will act as Secretary of the meeting. And with the consent of the meeting, Shirley Tom

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



and Kate Stephens (phon) of Computershare Trust Company of Canada, the Corporation's registrar and transfer agent, will act as scrutineers.

And could you identify yourselves, please, when you're collecting the ballots? There they are. There's Shirley and the other is—okay. Great. Thank you.

Since the meeting was called for 11:00 a.m., it is now that time. I ask the meeting to come to order.

After the formal business of the meeting, Sean Boyd, the Vice-President, Chairman, Chief Executive Officer, and Director (sic) [Vice-Chairman, Chief Executive Officer, and Director] of the Corporation, will present a corporate update, followed by a question-and-answer period.

Before we begin the meeting, I'd like to introduce the head table and other directors and officers of the Company who are here with us today. Seated with me at the head table are CEO, Sean Boyd; Ammar Al-Joundi, our President; David Smith, Senior Vice-President of Finance and Chief Financial Officer; and our General Counsel, Greg Laing.

Now in the front row are other of my fellow directors. It's always a pleasure and honour to be able to introduce them, and could you please stand: Dr. Leanne Baker; Martine Celej; Robert Gemmell; Mel Leiderman; Deborah McCombe; Dr. Sean Riley; Merfyn Roberts; Jamie Sokalsky; Howard Stockford; and Pertti Voutilainen. Thank you very much.

We have a great Board, and it's a pleasure for me to work with these folks. They're terrific.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Notice of the Meeting. I confirm that I have received a sworn affidavit of an officer of the Computershare Trust Company of Canada stating that the Notice of the Meeting, the Management Information Circular, and the Form of Proxy have been sent to each shareholder, each director, and the auditors of Agnico Eagle.

The affidavit of such mailing has been signed by Computershare, and I direct the Secretary of the meeting to keep a copy of the affidavit for the minutes of the meeting. With the consent of the meeting I will dispense with reading of such notice.

The scrutineers' report on voting. The Secretary has advised me that we have received the scrutineers' report, which indicates the number of shares voted by proxy. I am pleased to report that the number of shares to be withheld from voting by proxy for the election of directors and the appointment of the auditors are less than 5 percent of all the votes that might be cast at this meeting.

Therefore, I propose to conduct the votes on these resolutions and the nonbinding advisory vote on the approach to executive compensation by a show of hands. With respect to the amendments to the Corporation's stock option plan, a ballot will be taken.

The scrutineers have also advised me that prior to the meeting proxies were received from the shareholders of a sufficient number of shares to constitute a quorum.

I, therefore, declare the meeting to be regularly and properly constituted for the transaction of business.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



I direct that the formal report of the scrutineers be annexed to the minutes of the meeting as a schedule, the auditor's report, and financial statements. This always makes our auditors happy when we vote for them.

The first item of formal business is the presentation of the audited financial statements of Agnico Eagle Mines for the year ended December 31, 2015, and the auditor's report on the financial statements, both of which have been previously sent to the shareholders of the Corporation.

If anyone did not receive these financial statements, additional copies are available here.

I now place before the meeting such financial statements and the auditor's report. Questions regarding these statements will be entertained at the end of the meeting.

Amendment to the stock option plan. Because of the need for a ballot in respect of certain matters to be considered at this meeting, we will alter the order of business items from that set out in the agenda to begin with the proposed amendments of the stock option plan of the Corporation.

Therefore, the next item of formal business to consider at this meeting is the approval of the amendment to the Corporation's stock option plan, as more fully described on Page 18 and in Appendix B of the Management Information Circular.

And may I have an appropriate motion?

Deborah McCombe — Director, Agnico Eagle Mines Limited

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Mr. Chairman, I move that the resolution approving the amendment to the Corporation's stock option plan, as set out in Appendix B of the Management Information Circular dated March 16, 2016—sorry, March 11, 2016, be approved.

James Nasso

Thank you, Deborah. May I have a second of the motion?

Howard Stockford — Director, Agnico Eagle Mines Limited

(inaudible)

James Nasso

Thank you, Howard.

You're heard the motion which has been seconded. Is there any discussion?

As it is necessary to vote by ballot on the resolution regarding the amendment to the Corporation's stock option plan, I therefore direct that a ballot be taken and would ask registered shareholders and proxyholders to identify themselves by raising their hands and direct the scrutineers to distribute the ballots to those entitled to vote.

All registered shareholders and proxyholders have been provided with a ballot for use in respect of this motion. You should record your vote in respect of the motion by marking an X in the box entitled for the motion or against the motion, as the case may be, and by signing and printing your name in the spaces indicated on the ballot.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Once you've completed your ballot would you kindly hold it in the air for the scrutineers to collect.

While the ballots are being collected and tabulated, we will continue with the formal part of the meeting. We will announce the results of the ballots in a few minutes.

The election of directors. The next item of formal business is the election of directors of the Corporation. The Articles of the Corporation provide for a minimum of 5 and a maximum of 15 directors. The Board of Directors has determined that the total number of directors to be elected at this meeting is 12.

I now declare the meeting open for nominations. May I have nominations, please?

Sean Boyd — Vice-Chairman, Chief Executive Officer, and Director, Agnico Eagle Mines Limited

Mr. Chairman, I nominate as directors of Agnico Eagle Mines Limited Dr. Leanne Baker; Sean Boyd; Martine Celej; Robert Gemmell; Mel Leiderman; Deborah McCombe; James Nasso; Dr. Sean Riley; Merfyn Roberts; Jamie Sokalsky; Howard Stockford; and Pertti Voutilainen, all as named in the Management Information Circular, and move that they be elected directors of the Corporation to hold office until the next Annual Shareholders Meeting following this meeting, or until their respective successors are elected or appointed.

James Nasso

May I have a second of the motion?

James Nasso

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Thank you, Donna (phon), thanks.

Louise Grondin — Senior Vice-President, Environment, Sustainable Development, and People,
Agnico Eagle Mines Limited

I second the motion.

James Nasso

Thank you, Louise.

Thank you. Under Advance Notice Bylaw of the Corporation, any additional director nominations for today's meeting were required to have been received by no later than the close of business on March 30, 2016.

As no such nominations were received by the Corporation prior to that date, there are no further nominees eligible to stand for election today. Accordingly, I now declare the nominations closed.

You have heard the motion which has been seconded. Is there any discussion?

If there is no further discussion, I will now ask the meeting to vote on the motion. All those in favour, please signify by raising your hands, a show of hands? Contrary, if any?

I declare the motion carried.

Appointment of auditors. The next item of formal business is the appointment of auditors of Agnico Eagle for the current year.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »

It is proposed that Ernst & Young LLP, Chartered Accountants, be reappointed as auditors of Corporation to hold office until the next Annual Meeting of Shareholders of the Corporation, or until their successors are appointed, and that the auditor's remuneration be fixed by the Board of Directors of the Corporation.

May I have an appropriate motion, please?

Leanne Baker — Director, Agnico Eagle Mines Limited

I so move.

James Nasso

Thank you, Dr. Baker. May I have a second of the motion?

Mel Leiderman — Director, Agnico Eagle Mines Limited

I second.

James Nasso

Thank you, Mel.

You've heard the motion which has been second. Is there any discussion?

If there's no further discussion, I will now ask the meeting to vote on the motion. All those in favour, please signify by raising your hands? Contrary, if any?

I declare the motion carried.

Advisory resolution on approach to executive compensation. The next item of formal business to be considered at this meeting is the nonbinding advisory resolution of the Corporation's

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »

approach to executive compensation, as more fully described on Page 19 and in Appendix D of the Management Information Circular.

May I have an appropriate motion, please?

Robert Gemmell — Director, Agnico Eagle Mines Limited

Mr. Chairman, I move that the resolution approving on an advisory basis the Corporation's approach to executive compensation, as set out in Appendix D to the Management Information Circular dated March 11, 2016, be approved.

James Nasso

Thank you, Rob. May I have a second of the motion, please?

Merfyn Roberts — Director, Agnico Eagle Mines Limited

I second the motion.

James Nasso

Thank you, Merfyn.

You've heard the motion which has been seconded. Is there any discussion?

If there's no further discussion, I will now ask the meeting to vote on the motion, and those in favour please signify by raising your hands? Contrary, if any?

I declare the motion carried.

We will now adjourn the formal business of the meeting while the scrutineers tabulate the results of the ballots taken during this time.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



And I take the occasion to present the Paul Penna Award; pretty significant award in our realm. This is the 9th year of the Paul Penna Award for community service.

Mr. Penna was the founder—rest his soul—Mr. Penna was the founder of Agnico Eagle, and was widely known for the philanthropy and concern for the well-being of his employees and the betterment of the communities in which we operate.

The Paul Penna Award is awarded to an Agnico Eagle employee who best exemplifies the philosophies of our founder through community involvement, dedication, and hard work. Paul Penna left an enormous impact on the communities he was a part of, and helped changed the lives of many people one person at a time.

This award has been established to ensure that his values continue to play a major role in the identify of Agnico Eagle as a company, as well as allow the legacy of Mr. Penna to live on through the positive initiatives laid forth by our employees.

This year I am pleased to announce that the winner is Norman Ladouceur. So just hold on a minute, hold on a minute.

I want to tell them about the wonderful things you've done, both you and your wife. Norman Ladouceur is the Health and Safety Superintendent in Nunavut, and he has been working with Agnico Eagle since July 2011. This devoted man is a true example of selfless giving and community spirit, which is demonstrated through his efforts to help people in need.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Norm has been actively involved assisting people in Haiti for almost three years. In 2014, his team of volunteers started building a school for children aged between 4 and 16. At that time, there were 450 children attending the missions in that area, but a school was also required so that the children could receive a more formal education.

In addition, his team participated in a program to feed close to 1,000 children from both the school and off the streets three times a week. Most of these children only get food on these three days. Norman's team also provided some basic health care, immunization, first aid, and hygiene for these children, and helped the people of the community set up a clinic.

In 2015, Norman and his team returned to Haiti with a main goal of finalizing the construction of the school. The number of children attending the school has increased by almost 800. The team also continued the meals program, which is now up to 1,500 children that are fed three times a week.

The school complex that they have been working on includes a large meeting room for the assemblies; a gymnasium area to play sports; classrooms for all the children; a clinic with two nurses and medical supplies; and a large kitchen.

While there, they also taught the Haitian workers basic hand-tool use and safety principles; the importance of wearing personal protective equipment; using equipment such as cement mixers, welding machines; and discussing health concerns, such as remaining hydrated

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



during the hot, sunny days. The team helped teach the nurses first aid techniques and how to use the donated equipment.

This year the focus will be on welding, electrical work, security systems, and use of hand tools and equipment. Norm will be showing them the safe way to check their tools before use and how to safely use them. He will also help with first aid in the clinic.

And every year this team raises funds to pay for these projects that they build in Haiti, and Norman is an important leader in raising these funds. His dedication has unquestionably made a difference for the children of Haiti.

This year vous êtes un homme extraordinaire, and I had this said to me that a man is not really successful unless his wife allows him to be, so both of them are very successful (phon). So could you both please come forward for a very deserving award?

Once again, congratulations. Very good; well done.

The results of the voting. We'll now reconvene the formal part of the meeting. Oh, and I should say this while we're on rewards I'll cover this off right now is that we had some other awards to consider.

This is to our women, to our ladies. And we have 25 percent of our Board is composed of women, which is wonderful, and they make a great contribution. This is a trailblazer award which is established by Women in Mining in Canada in 2013 as a yearly award which recognizes women who have taken personal career risks and helped advance the careers of other women.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



The award recognizes individuals working to build a world-class industry which provides an attractive career, opportunities, and enhances the recognition and participation of women in the mining sector. And the winner this year for 2016 is our Senior Vice-President—we call her Mother Earth—Louise Grondin.

And the second award. Women in Mining is a nonprofit organization that's in the UK, an organization dedicated to promoting—it's a global award, by the way—to promoting employment retention and progress of women in the mining industry. Part of the participant's role is to speak for women in the mining sector, and informing industry participants and decision-makers of the challenges and opportunities women are finding in pursuing careers in mining and other related businesses. Another aspect is to promote the mining sector as a career choice to women in all professions through our work and with our universities and other organizations.

The 2016 winner of the 100 Global Inspirational Women—from 100—in Mining included our Mining Engineer, Carol Plummer. Please.

And last, but not least, the IR people [IR Magazine], that's the magazine people, they're a national magazine. They've looked at 1,500 companies, reduced it to 175, and our company is ranked number five for investor relations in Canada. Number five. Sean was voted the Best IR by Mid-Cap CEO for the second year in a row. AEM won the best IR in the national sectors for a second year in a row.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



And these fellows work very, very hard. They travel on our behalf. They keep people current as to what's happening in our company, and it's served us very, very well. And by doing that we avoid surprises, and everyone knows exactly what we're doing and where we're heading.

The results of the voting. Now I'll get back to the meeting. We will now reconvene the formal part of the meeting to proceed with the remaining businesses.

The scrutineers have tabulated the results of the ballot conducted earlier. The scrutineers report that the motion related to the amendment to the stock option plan of the Corporation has been duly carried by a majority of the votes cast.

Accordingly, I declare the motion carried.

If any shareholder is interested in the exact number of shares cast in favour for or against the motion, he or she may obtain particulars after the meeting by contacting our Secretary.

Is there any further business?

The termination of the meeting. I will ask someone to move and second a resolution that this meeting now terminate.

Deborah McCombe

I so move.

James Nasso

Thank you, Deborah. May I have a second to the motion?

Sean Riley — Director, Agnico Eagle Mines Limited

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



I second the motion.

James Nasso

Thank you, Dr. Riley.

All those in favour of the resolution, please signify by rising your hand? Contrary, if any?

I declare that the formal portion of this meeting is now terminated.

I'll read the Safe Harbor statement, and then we'll have our CEO bring you up to date. We will now proceed with a presentation by management of the Corporation.

But before I turn the meeting over to Mr. Boyd, I would like to caution you that management's presentation may include certain forward-looking statements. These statements are based on management's current expectations, but are naturally subject to uncertainty and changes in circumstances.

These factors may cause the Corporation's actual results to be materially different from the expectations expressed or implied by such forward-looking statements. The Corporation is not under any obligation to update the forward-looking statements in today's presentation.

Detailed information about risks and uncertainties is included in our recent security filings with the Ontario Securities Commission.

So now with great pleasure I turn the meeting over to our venerable CEO, Sean Boyd.

Sean Boyd

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Thank you, Jim, and good morning, everyone. It's great to see, as we always say, a lot of our old friends return each year to spend the morning with us and get an update on the progress of your company.

One special announcement this year, one of our former directors who retired last year is here today, Bernie Kraft. And I'd like to acknowledge Bernie because I think Bernie's been at more Agnico Eagle annual meetings than anyone that I can remember beginning with his association as an accountant back in the mid-1960s.

So Bernie over the years has provided a lot of wise counsel and good guidance, and that's all been very helpful in steering the Company and moving the Company forward. So, Bernie, nice to see you here, and thanks for all of your contributions over the years. Thank you.

I'd also like to thank our communications team and Virginia De La Cruz, who's been with us for 38 years—she reminded me this morning—who does a lot of work behind the scenes. She started very young. We used to hire people when they were very young in those days. So thank you to the team. This meeting seems to get better and better every year. So it's great to have everybody with us.

I'd like to talk a little bit about gold this morning. Timing is everything, so timing's certainly working in our favour; also talk about Agnico and what we've been doing over the last few years to position us going forward, which ties into our strategy. So I think we're in a fortunate position, and right now sentiment has really changed in favour of gold.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



And we've been saying for the last several months, given the feedback that we're seeing as we go around and talk to investors, how people are starting to look at gold and gold equities more favourably. And we started to see that happening in August of last year when we started to get calls from our old friends in the deep value space, usually in second-tier cities in the US, the smaller cities. People that have owned Agnico in the past have done very well with it; started to reach out.

We went out and saw them in August of last year. And that was followed by more generalist interest in the space wanting meetings, wanting to get caught up on the industry, wanted to get caught up on what Agnico is doing.

So we could sense the turn, and in my mind gold's clearly turned. And the reason that we've seen gold move nicely in the last couple of months, but remind people that it's only up \$112 from a year ago. So in my mind this is only the start.

Some people may say, well, we've missed it because some of the stocks have run so much in the last two months. We'll talk about this in a minute why we think there's still a big opportunity in this space.

But sentiment's clearly changed; the downward trend has been reversed. The trend is now up. A lot of this initial move is because investors are back. We've seen over 200 tonnes of gold being purchased and moved into the gold ETFs since the beginning of the year.

And recall from 2013 through 2015, we had about 1,200 tonnes of gold leave the ETFs. So again, only a small quantity has come back.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



And a lot of that investment demand is really driven by financial uncertainty and low economic growth, and it's really being fuelled by loose monetary policy. Governments have to try to orchestrate an increase in growth or inflation. It's really the only way that the world's financial system can deal with the enormous amounts of debt in the system.

And we're seeing net debt to GDP rise. Central banks are struggling; they're struggling to create the growth. They're struggling to create the inflation. And what we're seeing is very low interest rates.

We're seeing a US Fed that's very slow to move interest rates up. We're seeing in many, many countries around the world negative interest rates. We would always say, as people in the gold space, that gold always did well in a low real interest rate environment. Well, we have a big part of the world that's in a negative interest rate environment. Those are conditions that are extremely positive for gold.

At the same time as investors are back we see still very strong demand from the traditional sources in China. China is a market that's getting more sophisticated by the day. It's expanding; it's growing.

If you actually think about China, the way they think about the world is they think long term. And it's pretty clear now as you look at the actions from a dozen years or so when they established the Shanghai Gold Exchange that gold was going to become, by their design, a much more important part of their reserve base.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



And we see that increasingly as they've gone to more of an international market and have allowed imports coming in, so in our view that market will still expand.

The Indian market's been strong. Central banks continue to buy. Central banks are still looking to diversify away from the US dollar.

All of those demand forces, which are moving in a positive direction for gold, are happening at the same time as the mining industry is struggling to grow. The fact is there are just fewer and fewer good opportunities to actually grow mine supply.

So the supply-and-demand fundamentals, I haven't seen them this strong in a number of years. So all of that bodes well for the gold price going forward, and Agnico is perfectly positioned to take advantage of that largely because we've worked hard over the last few years to position the Company.

We've tended to—although we live in a world where we're looking at the screen and see the volatility on a short-term basis in gold, we've been successful for almost 60 years because we've always taken the long-term view. Gold mining is a long-term business; you have to make long-term investments.

We've laid out a plan to create value a little bit differently than the rest of the industry. When gold was down over the last few years we were building our business; we were growing output; we were reducing costs; we were generating good solid operating margins.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



As a result of that, we were able to reinvest in the business, so while we were buying assets others were selling assets at depressed prices. While we were expanding our drill program others were slashing their exploration budgets and cutting drill programs. While we were adding people and expanding skill sets, others were laying off hundreds and thousands of people.

So our focus and our strategy has always been to make sure that we continue to take that long-term view; we continue to be disciplined; we continue to keep things simple; and that has resulted in our ability over time to create value per share, and more importantly, to outperform gold and outperform our peers. And we'll go into some of the details of that as we go forward.

So as I said, we're very well-positioned. And what I'd like to do is go through a few slides just to sort of reinforce some of those statements.

You're going to see some very nice slides as I go through this, slides that are a lot more exciting than this slide, but there is a guy here that loves this slide. That's our general counsel, and if I was to actually read this that would make his career, I'm sure.

He always gets—when we're on the conference call—so we're in this room; you guys are on the phone listening. When this slide comes up, I always look down the table and he's nodding. He's getting excited that this slide's up. And why he gets really excited, as this business has grown we have two of these slides now. So that even gets him more excited.

But now we'll get into the real interesting stuff. And I think one of our successes has been the consistency of the strategy over time is we stayed very focused, and we have a way of setting

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



strategy with our people where there's no disconnect between what's going on at the mine sites and what our Board is thinking, or what our senior management is trying to accomplish.

And we've really broken it down into three parts. One is performance, which is just executing on the existing opportunity set, which is to expand our existing producing assets, as well as to build out the pipeline that we currently own. The other part of our strategy is we feel that the most successful gold companies over the next 5 to 10 years will be those companies that have the strongest pipeline, and we'll tell you how we're going to do that.

And I think as Jim explained and announced some of the awards that some of our people have earned, we truly have the best group of employees in the business. Not just the technical skill set, but they're just decent, hard-working people that make this company work. So we'll talk a little bit about that.

On the performance side, we have an opportunity in an industry, as we said, that's having trouble growing to actually see the gold output at our company be 30 to 40 percent higher five years from now. And that comes from assets that we own currently; assets in the pipeline that we're moving forward; opportunities at existing producing mines to take advantage of unused capacity; and processing facilities.

So it's from a risk point of view low-risk growth because we're not going to have to go out and take on a huge amount of technical risk. We're not going to have to take on a huge amount of

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



execution risk because these are things that we've done before in the regions that we've been successful in for a number of years. So we'll talk a little bit about that growth as we go forward.

On the pipeline side, as you've seen outside and as some of you may have been able to talk to some of our exploration team, many of them have been with us for over 20 years. We've added a lot of value through exploration.

We've added a lot of high-quality ounces; we expect to continue to do that. But we've been very successful at that same team, along with the project evaluation group led by Marc Legault, to identify opportunities early. And then get involved in those opportunities, drill them, and then ultimately build them.

So we're still focused on early stage M&A, and as we said, we've got an abundance of skill sets. We've developed those skill sets over the years. I think we're over 8,000 employees now. Our skill sets would rival the biggest companies in this industry, and for us it's a matter of developing that next generation of leaders from that team that's moving the Company forward.

As we said, we were growing our business over the last few years. Not only growing the ounce output, but also lowering our unit costs, which was allowing us in a declining gold price environment to maintain healthy margins; to maintain good cash flow generation.

And it was that cash flow that we decided to invest back into the business, but also do it in a way where we could actually improve our financial flexibility. So not only have we doubled in investment and exploration last year and maintained that and are actually going to increase it this

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



year, and not only have we moved key projects forward, but for six consecutive quarters we've paid down net debt. So we've struck a good balance, and I think that's been the key for Agnico over a long history is get the right balance.

This industry has a bad habit of when things are good everybody goes a little bit crazy. When gold turns down everybody panics. Agnico it tends to go like this. So we've been through it so many times; we've seen so many cycles. Our view is is that you pay us to make decisions as the managers of your business, and you pay us to create the right balance.

And the last thing you want us to do is sit on cash and not invest in good ideas and not invest in our people. And that's what we've chosen to do, but we've created the right balance to do that.

Our operating results. A fabulous quarter; a great start to the year as a result of the strong production.

We've said this morning in our press release and our conference call that our production we're comfortable saying that we will achieve the top end of our production guidance, given the start we've had.

We're starting to see some—we're starting to get a sense of what the future could look like at Agnico in this quarterly performance and in some of the drill results that we've seen in the press release.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



We're starting to see the power of the grade at LaRonde. And for the last several years we've been mining well below reserve grade at LaRonde. We've been investing in underground infrastructure. We've been investing in access. We've been updating infrastructure like conveyors to make it more efficient to get at the higher-grade gold.

In the quarter, we've been able to exceed our targets for tonnage coming out of one of our better mining areas in the lower mine. And that's resulted in extremely good production and extremely good cost, but we expect to be mining higher grades as we go forward over the next few years at LaRonde.

And LaRonde has an additional opportunity because of the Lapa mine shutting down by the end of this year and it looks positive, but it's still early—we're doing a study on it—that we could hopefully get some ore from our neighbouring property that we own and bought off of Barrick years and years ago called Bousquet.

So the LaRonde complex on an annual basis has the potential to get to 400,000 ounces of low-cost production. So LaRonde we should congratulate them. Next week they will pour their 5 millionth ounce of gold on May the 4th, and their reserve and resource remaining is another 5 million ounces.

So that mine started in 1988. We're developing down at 3 kilometres. That sounds easy. Tremendous technical skill set to do what they're doing every day, so that's the type of skills that we have in the Company.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »

At Goldex, the decision to restart that was a great decision. Everybody knows we struggled in 2011, but the team didn't give up. They came up with a scenario to get that mine back into production. The team there is exceeding the mining rate that was in the original feasibility to restart the mine. They're exceeding the development rate, and they're moving those tunnels in quicker than they had anticipated.

Their costs are lower than what was in the feasibility study. So on across-the-board measure, they're doing much better than was expected, which is driving returns and creating an opportunity to actually produce more gold there.

And we could see five years from now the mine producing—we had said in 2018 it'll get to 130,000 ounces. It certainly has the potential to do 30 percent more than that based on what we're seeing. So another mine that should get better as we go forward.

Canadian Malartic with our partner, Yamana; good solid mine. We liked it because of its size. We liked it because the team that built it really didn't have a chance to optimize it. So we've been focused on the last couple of years at optimizing that steadily.

We've increased the tonnage bit by bit by bit. There's more room to go in terms of increasing tonnage. Grade profile gets a little bit better as we go forward, and there's an underground opportunity that we've started drilling recently that looks promising, that looks similar to a Goldex. So again early, but we have the team to understand what could be done there and hopefully add to the production profile.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »

At Meadowbank—I'll stay in Canada, then I'll move to Kittila—at Meadowbank, that mine will mine out the current deposit by 2018, but due to good work and good thinking, good detective work, our team identified an area several years ago—many of that team is here—that said we have to own this land and we have to get drills on it.

And lo and behold, in 2013 they drilled some holes; one hole hit. We've allocated a significant part of our exploration budget to the Amaruq deposit. In fact, it's about one-third of what our total spend is. And you can see in the recent release we've had some high-grade results in the V Zone, so it's still early.

The deposit now in terms of size already rivals Meadowbank. Meadowbank will mine out at a little bit over 3 million ounces at about 3 grams per tonne gold grade. The Amaruq deposit is—the February this year update was 3.3 million ounces at 6 grams and inferred resource, and it's still wide open.

So one of the things we've been able to determine in the recent drilling is to confirm the thicknesses within the Amaruq deposit, which are really important because that dictates mining rate.

And the Meadowbank plant, which will be 62 kilometres down the road, is a 12,000-tonne-a-day plant, so the thicker the deposit the higher the mining rate. So we're still working on that, but we're getting good indications: thicker mineralization and good grade along the trend. So it'll be a

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



focus of exploration for a while. We've already started the road from Meadowbank to Amaruq and already begun the permitting process.

In Kittila, we've discovered a new zone parallel to the main zone. That appears to be better grade; good thicknesses. The Kittila mine has gone from what was a normal production rate a couple of years ago, 130,000, 140,000 ounces for the next five years. It should produce about 200,000 ounces a year in the mine plan, but with potential to do more as we start to build in scenarios for the new parallel zone.

We have room in the processing facility fortunately, so that could be a high rate of return proposition for us.

So you can see at a number of our mines our teams are focused on optimizing and taking advantage of opportunities. And I think that's one of the things over our history we've done very well. Everybody's good at understanding risk. We pay a lot of smart engineers and technical people to sort that out.

I think what Agnico's been able to do successfully has not allowed a risk to get in the way of understanding the opportunity and then having a vision on how to make that opportunity happen. And we've done that at a number of operations; you'll see that in a minute.

Mexico, a great business. We've got a great skill set there; a great team. A lot of the guys are here. Tim Haldane runs that team. Luis Felipe Medina is our VP Mexico; Gustavo Noriega is here. That mine quarter after quarter generates a lot of free cash flow.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Not only do they have our best margins on a per ounce basis because costs are low, but they don't require a lot of ongoing capital, a lot of ongoing sustaining capital. So they continue to do a good job.

The focus over the next couple years there will be taking advantage of satellite opportunities and drilling; focus the drilling on the mining areas. We haven't really done a lot of that in the last couple years, so that will be a renewed focus.

So we also have a project there called Barqueño, which we're drilling. And we would expect that to come into our production profile sometime in 2019. So a lot of things on the go.

I think reserves I'd like to just spend a little bit of time on reserves. Reserves are what make the gold industry work.

And what the industry did wrong over the last number of years during the last growth phase they fell into trap of using a higher and higher gold price to calculate gold reserves. And what that did is that allowed low-margin almost uneconomic tonnage creep into mine plans. And that squeezed out higher-margin material.

So we've calculated our reserves this year at \$1,100, but I think the real feature for us is we also calculate our resource at \$1,100. We don't distinguish from an economic standpoint between the two, which means our conversion rate is generally better than most.

So we've got 19 million ounces in reserve; 30 million ounces or so in resource, which underpins the growth. But the interesting thing about the reserve mix is that you saw that we were

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



able to grow our output over the last few years in that declining gold price environment. And we were doing it while we were mining under our reserve grade.

So we were actually not extracting the best-grade material over the last five years. And a lot of that is mining sequence, whereas a lot of the industry was actually mining well above reserve grade during a period of depressed gold prices. So that generally balances out over time.

So really that growth that we're talking about five years from now, a lot of it is grade driven, and that's the best growth is on the quality of the deposits and the qualities of the tonnage that you're moving into the mine plan. When you have better grade you have a better opportunity to manage the cost and deliver the margin expansion.

And you can see on the chart our reserve grade is more than double the average of our peers, so that gives us some flexibility as we move forward.

This is a key slide. This is really why and how we've created significant value over our history is we have a knack, our people have a knack of being able to identify things early, able to understand risk, but better see the opportunity and able to articulate the opportunity and tell us what it's going to cost us to take advantage of the opportunity, how long it's going to take, and what do we have to invest.

So we've been very successful in buying, then drilling, then building, then drilling some more. And the interesting thing about this is you can see as these deposits have grown, it's cost us a lot less to add additional ounces after we bought the opportunity.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »

And the other interesting thing about this slide, if we actually go through it, Kittila is still growing. So we bought that for CAD 150 million back in 2005, and it's still growing. It's got a current reserve and resource of 7.7 million ounces.

I should congratulate Finland as well. They recently poured their millionth ounce, so they've got a bit to go to catch up to LaRonde, but that deposit is still growing because, as we said, we've identified a parallel zone within 150 or 200 metres of our main zone.

At Meadowbank, the original Meadowbank deposit didn't have the depth extension that we had hoped, but our team didn't quit. And even as far back as 2008 they were already looking regionally on how we could add value there. And that deposit is still wide open, so we would expect to get more ounces there, and expect to get those into a mine plan.

At Meliadine, we've got an 80-kilometre belt. We've basically drilled a small percentage of that to outline 10 million ounces of reserve and resource. We're still updating the studies on that, but that certainly has the potential to get bigger.

At Pinos Altos, more of a satellite nature; I wouldn't expect it to get dramatically bigger than it is, but still very good cash flow generator.

But La India will get bigger. And that's one that we bought in 2011. We've added lots of ounces over the last few years, but we've been consolidating our land package there recently. And now we're going to start to pick up the drill program on that consolidated land package. So that's the good thing.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



You can see the value we've added with those bar charts, but those bar charts, those blue ones on the right can still go up with good focus on drilling and good success. And we would say we've got a pretty accomplished team that's got a demonstrated track record of being—to add ounces and add them cost effectively.

So we're relatively flat in terms of the production profile for the next three years. And as you can see, we would expect this year to hit the top end of our guidance at 1.565, but we do think we can get better in 2018.

There's a number of things that we're working on at several of the deposits which could see 2018 be bigger. In 2019, we would expect some production out of Barqueno, we would expect some production at Amaruq, and in 2020 we should expect some production coming out of Meliadine.

And so that's how we can see 30 to 40 percent production growth by 2020, and that would break down roughly we could see maybe 900,000 ounces coming out of the Abitibi in Quebec with three mines. We could ultimately see with Amaruq and Meliadine 800,000 ounces. We could see 200 or 250 coming out of Kittila. And Mexico we could be 300,000 to 400,000 there. So that's over 2 million ounces.

So that's still a very manageable business because it's still—the challenge that the industry has as it grows, it tends to get more complex, largely because as the geographic coverage area expands dramatically it gets harder and harder to manage when assets get spread out. But when

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



you look at that growth it's growth from the existing asset base, so we would have three mines in Quebec within 50 kilometres of each other; we'd have two mines in Nunavut which are linked to our base in Quebec; we would have a mine in Finland that does pretty well on its own over there—they do a good job—and in Mexico we have a relatively small footprint. So still even growing 30 to 40 percent we still would have an extremely manageable business and be able to deliver on expectation with a lot of exploration upside.

This is a chart we're pretty proud of, and this I think is a good sign of discipline. It's a sign of a quality business. If you take the fact that it's a gold business out of the equation, all good businesses generate a good solid return for their owners. And that's been at the forefront of our thinking. It's been at the forefront of our strategy for years.

We've paid a consecutive cash dividend for 34 years. Not many companies can say that; certainly not many gold companies can say that.

But I think what's really important here is that—and this is part of the reason that it's not over; you haven't missed anything—because this is a low-yielding environment; in a big part of the world this is a negative interest rate environment. People are out there looking for yield. This is an opportunity for the gold industry right now because of the negative yields and the low-yielding environment.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



And so gold price is up \$110 in the last year and people say, I missed it. Well, the next 200 or \$300 move in the gold price makes a huge difference on the cash-generating ability of the businesses. And as owners of these companies, I'd be pretty forceful and ask for more dividends.

That would actually force discipline on a lot of these companies if you say maybe you should pay me more. And if you look at our position—and we'll use round numbers—if we're producing say 2 million ounces at some point and we get an extra \$250, so let's say gold is trading at \$1,500, that's \$500 million. Our current dividend in total is US \$70 million. So I think we could pay a bigger dividend.

So the opportunity is in the gold space if the businesses are run properly and the companies resist the temptation to put marginal tonnage back into mine plans as the gold price goes up, there could be a number of players in the space that can actually deliver a yield. Wouldn't that be interesting?

Because then we'd be providing investors leverage to gold, which a gold bar doesn't give you, and yield, which a gold bar doesn't give you and not much else gives you these days. So I think that's a big opportunity in the gold space.

I'm not sure how it plays out. It certainly will be a focus of ours as we go forward to see what we can do. And you can see that it is important to us, so we'll see how things go.

This slide, we always like to put this slide up because this goes back to what we said at the start where we think and our experience has told us that the best way to run these businesses is to

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



think long term, and make sure that you're consistently investing in your business regardless of what the gold price is.

And one of the ways we've been able to do it at Agnico is for the most part we own all of our assets 100 percent. The only one we don't is we have a partner in Yamana with Canadian Malartic, but all of our development projects we've owned 100 percent. So what that has allowed us to do over the years is control the pace of spending. And controlling the pace of spending really is managing financial risk.

And we've been doing that extremely well as we've invested back in the business. So we want to be conservative financially, but we want to be aggressive sort of explorers and developers of projects as we see opportunities going forward.

So now this is interesting that the industry, which is the XAU at the bottom, has dramatically underperformed gold, so that's why investors were upset. The industry was supposed to outperform gold and it didn't. Well, we did.

And I think it's because we were able to—we've got good people; we've got a good strategy; we know what we do well; we stick to it. We don't do things that we're not that good at because that would be a recipe for making a big mistake.

So sometimes just sticking to what you're good at and keeping the story simple is how you generate a premium multiple over time and create that per share value over time. So this is good. This is what we get paid to deliver. We get paid to deliver share price outperformance, but I think

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



the best thing for us is is that we've done this in a way that we've created a company that people are happy to work at; people want to come to work.

We've created a company that our peers respect. We've created a company that communities want to work with us to take advantage of opportunities and create wealth in those communities. So really for us that's the biggest part of our success is delivering this and making sure we look after the rest.

And so I'd like to thank our shareholders for their support over many years. Next year's going to be a bigger party because we'll have 60 years in business next year, so this could be bigger. So the budget's probably gone up for this.

I would like to thank the Board for their guidance and encouragement. And I'd like to thank our employees and their families who sacrifice as well for making it all happen.

So that's it, and I'll turn it back over to Jim.

James Nasso

We've just heard a presentation from the best CEO in the mining industry. And personally speaking, I'd say he's the finest young man I've ever met.

And on top of that, you see what happens when you put character and brains in one package, and he is both. And that's why we are where we are. And what drives us is our culture emanating from our founder, rest his soul, Mr. Penna. And Mr. Boyd and the rest of our folks have not only enhanced that culture, but nurtured it. And that's why we are what we are.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »

And we do things together. The only difference amongst ourselves is our responsibilities, but we execute our responsibilities and we always come together, and we'll continue to do the good things we're doing on behalf of the shareholders.

So with that, I now open the floor to questions from the shareholders and proxyholders. Please state your name clearly and identify yourself as a shareholder or proxyholder.

Yes. Go ahead, please.

Q&A

Ano Ader — Shareholder

Yes. Good morning. My name is Ano Ader (phon), shareholder, and I see like in Mexico...

James Nasso

And your name is?

Ano Ader

Ano Ader.

James Nasso

Yes?

Ano Ader

The Finnish guys would get it.

James Nasso

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



I didn't hear that.

Ano Ader

I said the Finlander will get my name, Ano.

James Nasso

Okay. All right. Good.

Ano Ader

Okay. My question is I see in Mexico and India the produced gold total cost is almost 40 percent less than it is in Canada and Finland, but how does this account to the bottom line after taxes and everything else? Do we get actually 40 percent to the bottom line in earnings? Or to do we pay taxes to Mexico and those places? For our bottom line, how does that work out?

James Nasso

I'll direct that—go ahead.

Sean Boyd

Yeah. The effective tax rate in the jurisdictions, Quebec would be the highest, close to 50 percent. Our tax team's over there, but I used to be an accountant 30 years ago, so if I make a mistake, just jump up. Mexico it's sort of mid-30s tax rate, in Nunavut it's low 30s, and then Finland 20 percent. So that's the effective tax rate roughly of the jurisdictions we operate in.

Ano Ader

Well, actually Quebec is the highest then?

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Sean Boyd

Yes.

Ano Ader

So actually to the bottom line you're actually making more money in Mexico let's say on a mine than you are in Quebec?

Sean Boyd

In terms of margin, yes.

Ano Ader

Thank you.

James Nasso

Any other questions?

Unidentified Speaker

For the benefit of a lot of people here who never go anywhere near a gold mine, could you please tell us exactly what a heap leach pad consists of? What its purpose is? And normally how big it is?

Sean Boyd

I guess I can do that. A heap leach is just a pile of sort of crushed rock, almost powder-like depending on the size of the crush. And we put chemicals through that in the form of a spray, and

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »

that spray will percolate down through the heap and dissolve the rock that encapsulates the gold. And so it basically liberates the gold using the chemicals that leach down through the pad.

Unidentified Speaker

Which chemicals?

Sean Boyd

Which chemicals? A number of chemicals. The principal chemical is cyanide.

Unidentified Speaker

Yes. Now what I wonder, is there anything which prevents birds alighting on this toxic mess?

Sean Boyd

We have systems there. I know Louise, who looks after that, is shaking her head. I'm not sure if you want to get into the technical and answer some of that, Louise. It's up to you. You're welcome to come up here.

Oh, she's got a microphone. She'll answer that.

Louise Grondin

Yes. We actually with years of experience we've developed a number of things. One of the simplest things is that we have microphones to send like prey bird sounds so that the little birds don't get there because they think there is an owl or a falcon that's going to kill them. And we have also wolf sounds, so that's one way.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Over the water, because the birds they would be attracted more to water, we have covers, complete covers, of that water that contains cyanide with either little floaters in plastic or other covers to prevent the birds from accessing water. That's how we do it.

Unidentified Speaker

Thank you.

James Nasso

Good. Thank you. Any other questions?

There you go.

Unidentified Speaker

I don't know if you accept questions from prospective shareholders. Do you accept questions from prospective shareholders?

James Nasso

Yeah. Go ahead.

Unidentified Speaker

Yes. A question for Mr. Boyd; I just wonder in terms of your acquisition criteria do you have any specific hurdle rate against the forward strip or cash flow multiple that you would use for economic criteria to evaluate acquisitions?

Sean Boyd

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



It's largely based on internal rate of return we use. And the standard hurdle rates that we've used for years is 15 percent after-tax return. Now it doesn't mean that if we see something that based on the current numbers is lower than that that we won't act on it because, as you saw on the slide, a big part of our decision-making in terms of what we want to get involved with will be driven by our exploration team's view of how big it could become.

And that's where we've been really successful in sort of understanding the geological opportunity to create value over time. And if you look at something like La Ronde when we first got involved, it's 1 million ounces; it'll mine out at over 10 million ounces. So you have to throw some of your experience and the experience of your team into the mix, and understand the risks of that.

Unidentified Speaker

So I understand exploration is a factor as well, but is that a 15 percent unlevered return? And would you use the forward strip? Or do you take a different view of the future gold price?

David Smith — Senior Vice-President, Finance, and Chief Financial Officer, Agnico Eagle Mines Limited

It's an unlevered return and one we don't hedge. And we do make an assumption about gold price, but it's typically a relatively conservative assumption.

Unidentified Speaker

Okay. Yeah. Just one more quick question; in the past the Company has been outspoken against hedging a number of years ago. And it may seem like a heretical question and it's a very

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



unpopular topic these days, but I just wonder if you consider—if there's any gold price environment in which you'd consider hedging or selling forward some production or going long calls, et cetera, to gain an edge on competitors in the downcycle?

David Smith

We believe that the investors that are buying gold equities believe that the price of gold is going to go up. So we want to maximize their exposure to the metal on a per share basis. So as a result, we do not anticipate changing our policy about gold hedging, which is we won't do it. We will, however, hedge on the cost side, for example, fuels or currencies to help protect our shareholders in that angle.

Unidentified Speaker

Great. Thank you very much, gentlemen.

James Nasso

Thank you. Next question.

Paul Durnon

I'm Paul Durnon (phon) from Burlington. Mr. Boyd, I'd like you to quantify for me, obviously the tailwind on the currency doesn't affect you if you're reporting in US dollars. How much of a tailwind did affect the bottom line on falling oil prices? And would that be probably relative to 2014 and '15? That is obviously a onetime tailwind as oil prices head back up, and they

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



have. How much—I mean, yeah, onetime. How much did the Company show profits greater by that single factor?

Sean Boyd

I don't have the exact numbers there, but we can say that it has the most impact on the remote operations like Meadowbank because at Meadowbank our consumption is about 60 million litres of diesel a year, and the diesel price has come down significantly. The diesel is probably 20 percent of our overall costs at that particular mine.

Other mines it would be single-digit percentage points, so it's really in those remote operations; Canadian Malartic would be one because of the large open pit with big trucks.

But the real impact has really been the Canadian dollar. So we averaged \$0.73 in Q1. The current dollar is \$0.80, so that would be the difference between Q1 and Q2. But it is a natural hedge because it moves inverse to the gold price.

And so we've done some hedging on the Canadian dollar. We've done about 21 percent of our exposure for 2016, to lock in some of the weaker prices that we saw a couple months ago.

Paul Durnon

Over the longer term, you're really not looking at currencies because it balances out more or less, doesn't it?

Sean Boyd

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



Well, we would look at—as we think about the Nunavut platform, which we feel will be there multi-decades—as we look at making capital decisions on building Meliadine, on building Amaruq, we would hedge the Canadian dollar longer term to lock in some of those returns rather than lock in the gold price.

Paul Durnon

Thank you.

James Nasso

Thank you. Any more questions? There you go.

Donald Mooney — Shareholder

Yes. My name is Donald Mooney (phon). I'm a shareholder, and my question relates to Canadian Malartic where you have a 50 percent share. I'm just wondering if that's effective control? And otherwise are there any Canadian Malartic shareholders or any large shareholders? Or do you basically have enough control that you can direct the operations that they do in drilling and for reserves and what they mill and so on?

Sean Boyd

Yeah. It's a 50-50 partnership with Yamana Gold, and it works well, the partnership, because the mine's performing well. I would suggest it's probably Yamana's most important mine. We're fortunate—Agnico Eagle is fortunate, given the location of that mine is within our main operating base, our historic operating base. As a result, we bring a lot of our technical expertise to

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



that asset, whether it's mining efficiency or metallurgy or the environment and permitting side; also on the exploration side for Odyssey.

The general manager of Canadian Malartic, his job just prior to going to Canadian Malartic was the assistant manager at LaRonde, our LaRonde mine. His new right-hand man was our former Lapa mine manager for the last eight years. So there are some key Agnico Eagle people that have moved from us to Canadian Malartic, so we take a lot of comfort in that, particularly going forward, because the Odyssey opportunity is an underground opportunity that has similarities to Goldex in terms of thicknesses and grade.

And in order to make that work if it continues to grow and we get continuity with the drilling, we'll have to apply the Goldex techniques. So our team is located in that area working at that site in the partnership, and that will allow us to have a good feel for what the opportunity is to add more value there.

So we're pretty comfortable with the arrangement.

Donald Mooney

Thank you, Mr. Boyd.

James Nasso

Any other questions? If there aren't any further questions, I would like to thank our shareholders and various folks for coming, and also thank our own people that put this together.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »



It's always a pleasure to gather and share experiences. We'll look forward to a great lunch, which you will share with our directors and members of senior management.

If you have any questions, please feel free to approach us. We'll be happy to help you in any way that we can.

Thanks for coming, and enjoy. Thank you. Enjoy the lunch.

Operator

Ladies and gentlemen, this concludes the conference call for today. We thank you for your participation. You may now disconnect your lines.

"Though CNW Group has used commercially reasonable efforts to produce this transcript, it does not represent or warrant that this transcript is error-free. CNW Group will not be responsible for any direct, indirect, incidental, special, consequential, loss of profits or other damages or liabilities which may arise out of or result from any use made of this transcript or any error contained therein."

« Bien que CNW Telbec ait fait tous les efforts possibles pour produire cet audioscript, la société ne peut affirmer ou garantir qu'il ne contient aucune erreur. CNW Telbec ne peut être tenue responsable de pertes ou profits, responsabilités ou dommages causés par ou découlant directement, indirectement, accidentellement ou corrélativement à l'utilisation de ce texte ou toute erreur qu'il contiendrait. »