

# Industry Diversification

The following table sets forth certain information regarding Realty Income's property portfolio classified according to the business of the respective tenants, expressed as a percentage of our total rental revenue:

Percentage of Rental Revenue	For the	For the Year Ended				
	Quarter Ended	Dec 31	Dec 31	Dec 31	Dec 31	Dec 31
	September 30	2017	2016	2015	2014	2013
	2018					
Aerospace	0.8%	0.9%	1.0%	1.1%	1.2%	1.2%
Apparel stores	1.2	1.6	1.9	2.0	2.0	1.9
Automotive collision services	0.9	1.0	1.0	1.0	0.8	0.8
Automotive parts	1.6	1.3	1.3	1.4	1.3	1.2
Automotive service	2.2	2.2	1.9	1.9	1.8	2.1
Automotive tire services	2.3	2.6	2.7	2.9	3.2	3.6
Beverages	2.4	2.7	2.6	2.7	2.8	3.3
Book stores	*	*	*	*	*	*
Child care	1.6	1.8	1.9	2.0	2.2	2.8
Consumer appliances	0.5	0.5	0.5	0.6	0.5	0.6
Consumer electronics	0.3	0.3	0.3	0.3	0.3	0.3
Consumer goods	0.7	0.8	0.9	0.9	0.9	1.0
Convenience stores	12.1	9.6	8.7	9.2	10.1	11.2
Crafts and novelties	0.7	0.6	0.6	0.6	0.6	0.6
Diversified industrial	0.8	0.9	0.9	0.8	0.5	0.2
Dollar stores	7.4	7.9	8.6	8.9	9.6	6.2
Drug stores	9.9	10.9	11.2	10.6	9.5	8.1
Education	0.3	0.3	0.3	0.3	0.4	0.4
Electric utilities	0.1	0.1	0.1	0.1	0.1	*
Entertainment	0.4	0.4	0.5	0.5	0.5	0.6
Equipment services	0.4	0.4	0.6	0.5	0.6	0.5
Financial services	2.4	2.4	1.8	1.7	1.8	2.0
Food processing	0.4	0.6	1.1	1.2	1.4	1.5
General merchandise	2.2	2.0	1.8	1.7	1.5	1.1
Government services	0.8	1.0	1.1	1.2	1.3	1.4
Grocery stores	5.0	4.4	3.1	3.0	3.0	2.9
Health and beauty	0.3	*	*	*	*	*
Health and fitness	7.3	7.5	8.1	7.7	7.0	6.3
Health care	1.5	1.4	1.5	1.7	1.8	1.9
Home furnishings	0.8	0.9	0.8	0.9	0.9	1.1
Home improvement	3.0	2.6	2.5	2.4	1.7	1.6
Insurance	0.1	0.1	0.1	0.1	0.1	0.1
Jewelry	0.1	0.1	0.1	0.1	0.1	0.1
Machinery	0.1	0.1	0.1	0.1	0.2	0.2
Motor vehicle dealerships	1.8	2.1	1.9	1.6	1.6	1.6
Office supplies	0.2	0.2	0.3	0.3	0.4	0.5
Other manufacturing	0.7	0.8	0.8	0.7	0.7	0.6
Packaging	1.1	1.0	0.8	0.8	0.8	0.9
Paper	0.1	0.1	0.1	0.1	0.1	0.2
Pet supplies and services	0.5	0.6	0.6	0.7	0.7	0.8
Restaurants - casual dining	3.8	3.8	3.9	3.8	4.3	5.1
Restaurants - quick service	5.7	5.1	4.9	4.2	3.7	4.4
Shoe stores	0.5	0.6	0.7	0.7	0.9	1.0
Sporting goods	1.0	1.4	1.6	1.8	1.6	1.7
Telecommunications	0.6	0.6	0.6	0.7	0.7	0.7
Theaters	5.4	5.0	4.9	5.1	5.3	6.2
Transportation services	5.0	5.4	5.5	5.4	5.2	5.4
Wholesale clubs	2.9	3.3	3.6	3.8	4.1	3.9
Other	0.1	0.1	0.2	0.2	0.2	0.2
<b>Totals</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

\* Less than 0.1%