

# Industry Diversification

The following table sets forth certain information regarding Realty Income's property portfolio classified according to the business of the respective clients, expressed as a percentage of total portfolio annualized contractual rental revenue:

U.S.	As of			As of		
	Percentage of Total Portfolio Annualized Contractual Rental Revenue	Sep 30 2021	Dec 31 2020	Dec 31 2019	Dec 31 2018	Dec 31 2017
Aerospace	0.6%	0.6%	0.8%	0.9%	1.0%	1.1%
Apparel stores	1.2	1.3	1.1	1.2	1.4	1.7
Automotive collision services	1.3	1.1	1.0	0.9	1.0	1.0
Automotive parts	1.5	1.6	1.6	1.7	1.5	1.3
Automotive service	2.9	2.7	2.6	2.3	2.5	2.0
Automotive tire services	1.8	2.0	2.1	2.3	2.5	2.6
Beverages	2.0	2.1	2.0	2.4	2.6	2.8
Child care	1.9	2.1	2.1	2.2	1.7	1.7
Consumer electronics	0.4	0.3	0.3	0.3	0.3	0.3
Consumer goods	0.5	0.6	0.6	0.7	0.7	0.9
Convenience stores	11.6	11.9	12.3	12.6	9.3	10.0
Crafts and novelties	0.9	0.9	0.6	0.6	0.6	0.5
Diversified industrial	1.0	0.8	0.7	0.8	0.8	0.9
Dollar stores	7.5	7.6	7.9	7.3	7.5	8.0
Drug stores	7.2	8.2	8.8	9.4	10.2	10.8
Education	0.2	0.2	0.2	0.3	0.3	0.3
Electric utilities	*	0.1	0.1	0.1	0.1	0.1
Entertainment	0.3	0.3	0.3	0.3	0.4	0.4
Equipment services	0.2	0.3	0.4	0.4	0.4	0.5
Financial services	1.6	1.8	2.0	2.4	2.3	2.6
Food processing	0.6	0.7	0.7	0.5	0.6	1.0
General merchandise	3.6	3.4	2.5	2.1	2.3	1.9
Government services	0.5	0.6	0.7	0.9	0.9	1.0
Grocery stores	4.4	4.9	5.2	5.0	5.3	3.5
Health and beauty	0.2	0.2	0.2	0.2	*	*
Health and fitness	5.9	6.7	7.0	7.1	7.7	7.6
Health care	1.7	1.5	1.6	1.6	1.4	1.5
Home furnishings	0.8	0.7	0.8	0.8	0.9	0.9
Home improvement	3.2	3.1	2.9	2.8	2.9	2.5
Machinery	0.2	0.1	0.1	0.1	0.1	0.1
Motor vehicle dealerships	1.5	1.6	1.6	1.8	2.0	2.0
Office supplies	0.1	0.1	0.2	0.2	0.2	0.3
Other manufacturing	0.4	0.4	0.6	0.7	0.8	0.8
Packaging	0.8	0.9	0.8	1.0	1.1	0.9
Paper	0.1	0.1	0.1	0.1	0.1	0.1
Pet supplies and services	0.6	0.7	0.7	0.5	0.6	0.6
Restaurants - casual dining	2.4	2.8	3.2	3.3	3.6	3.7
Restaurants - quick service	5.2	5.3	5.8	6.3	5.2	4.8
Shoe stores	0.2	0.2	0.2	0.5	0.6	0.6
Sporting goods	0.8	0.7	0.8	0.9	1.0	1.5
Telecommunications	0.4	0.5	0.5	0.6	0.6	0.7
Theaters	5.2	5.6	6.1	5.3	5.7	4.6
Transportation services	3.8	3.9	4.3	5.0	5.4	5.7
Wholesale clubs	2.4	2.4	2.5	2.9	3.1	3.4
Other	0.5	0.2	0.7	0.7	0.8	0.8
<b>Total U.S.</b>	<b>90.1%</b>	<b>93.8%</b>	<b>97.3%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>
<b>Europe<sup>(1)</sup></b>						
Grocery Stores	6.5	4.9	2.7	-	-	-
Health care	0.1	0.1	-	-	-	-
Home Improvement	2.4	1.2	-	-	-	-
Warehousing and storage	0.3	-	-	-	-	-
Other	0.6	*	*	-	-	-
<b>Total Europe</b>	<b>9.9%</b>	<b>6.2%</b>	<b>2.7%</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTALS</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

\* Less than 0.1%

<sup>(1)</sup> Europe consists of properties in the U.K., starting in May 2019, and in Spain, starting in September 2021.