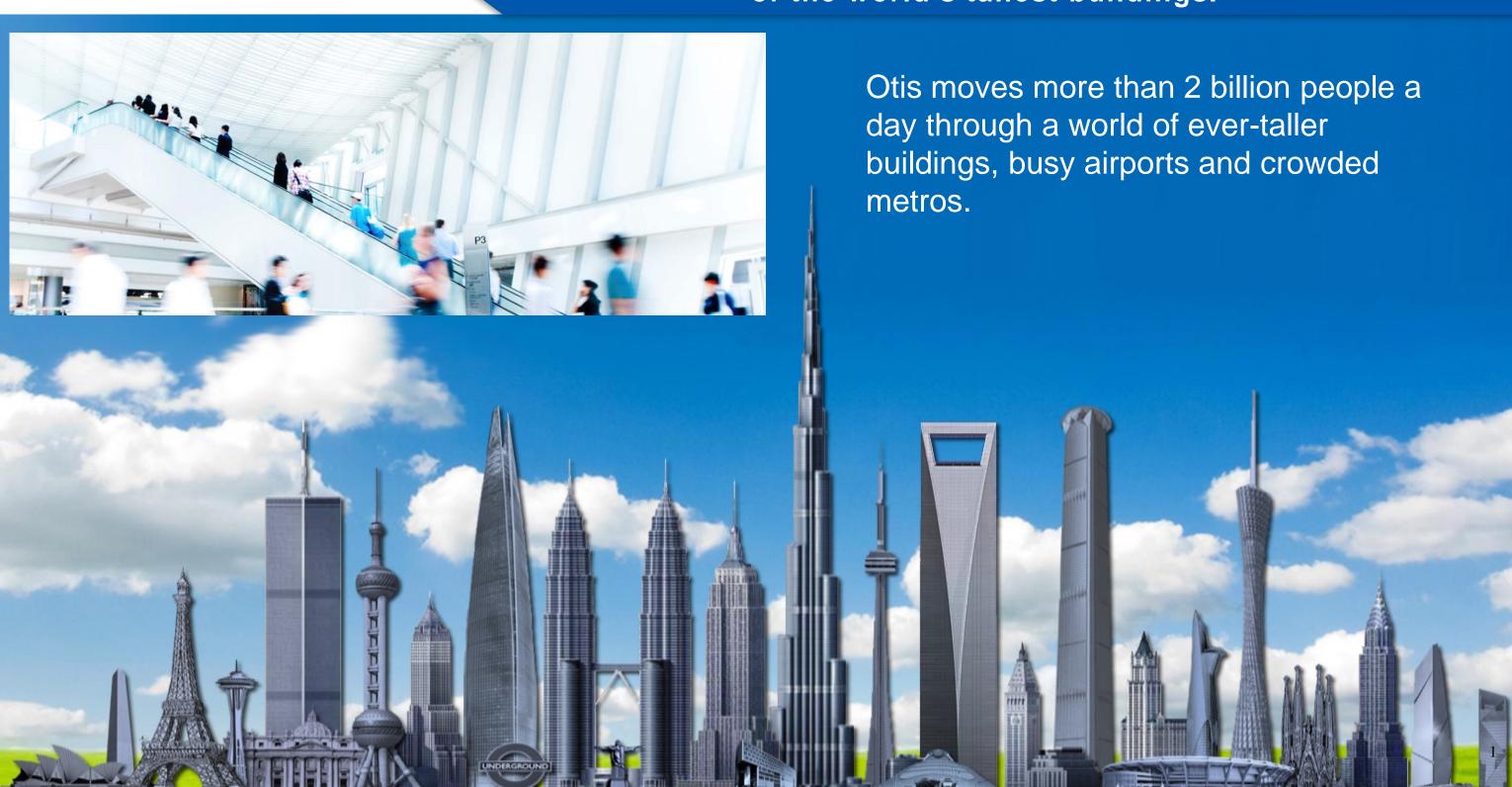




Over the past 100 years, Otis has provided elevators for eight of ten of the world's tallest buildings.



Challenges For Otis Elevator – Capacity & Safety

Challenges

- Their freight was not Driver friendly
- Irregular in shape
- Hard to tie down
- Hard to tarp
- While requiring tight delivery windows

Resulting In

- Brokered trucks would not come back
- Unhappy Co. Drivers and Owner Operators that didn't want to haul their freight

Solutions:

 Otis Elevator invested in a tarping station designed to improve the environment for drivers

Benefits

- Reduction in load and tarp time 150-30 Min
- Improved their safety environment
- Eliminated their exposure to fall accidents
- Improved their carrier on time deliveries
- Improved their rates from carriers
- Increased the number of carrier's that would haul for them





