CECP CEO Investor Forum

Kevin Clark

President and Chief Executive Officer



DELPHI

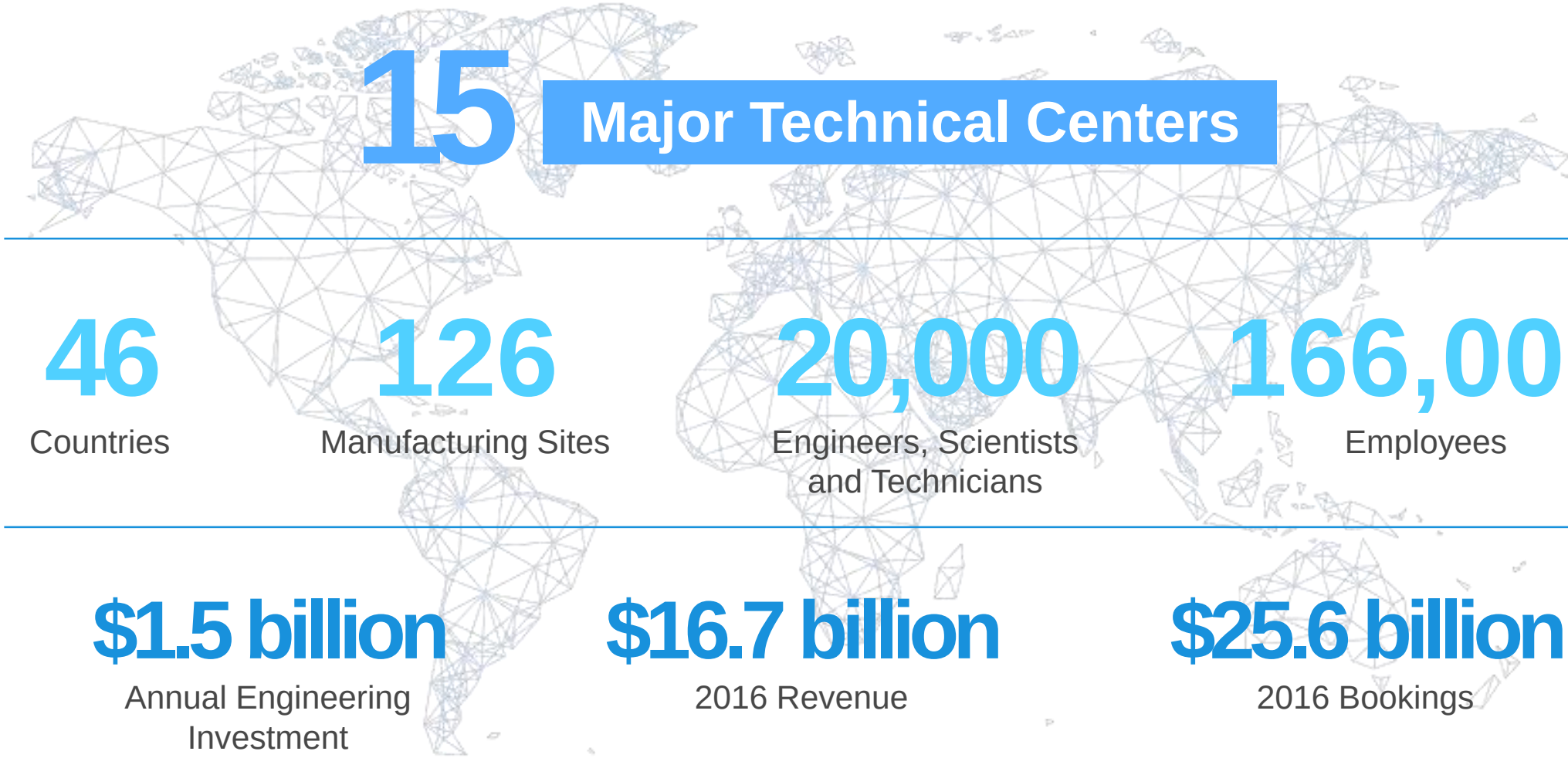
Innovation for the Real World

Forward-looking statements

This presentation, as well as other statements made by Delphi Automotive PLC (the “Company”), contain forward-looking statements that reflect, when made, the Company’s current views with respect to current events, certain investments and acquisitions and financial performance. Such forward-looking statements are subject to many risks, uncertainties and factors relating to the Company’s operations and business environment, which may cause the actual results of the Company to be materially different from any future results. All statements that address future operating, financial or business performance or the Company’s strategies or expectations are forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements are discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s filings with the Securities and Exchange Commission. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect the Company. It should be remembered that the price of the ordinary shares and any income from them can go down as well as up. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except as may be required by law.

DELPHI

Delphi Overview



15 Major Technical Centers

46
Countries

126
Manufacturing Sites

20,000
Engineers, Scientists and Technicians

166,000
Employees

$1.5 billion
Annual Engineering Investment

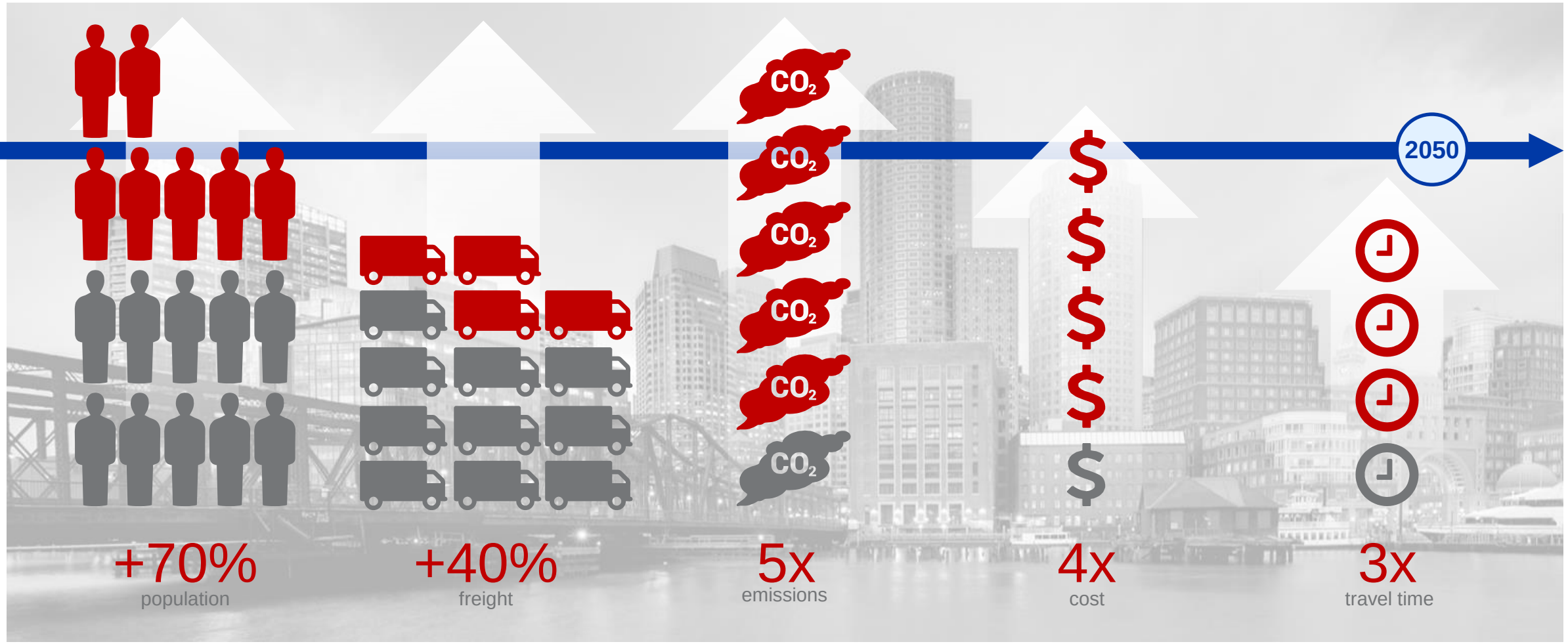
$16.7 billion
2016 Revenue

$25.6 billion
2016 Bookings

Figures from Delphi 2016 Annual Report

DELPHI

Challenges Increasing



Megatrends create new challenges for urban mobility

Source: “Autonomous Vehicles and Cities: Document for Discussion” by The Boston Consulting Group

Statistics are based on urban area environments

DELPHI

Delphi's Strong, Consistent Vision And Strategy

Identity
Technology company focused on mobility solutions

Vision
Be the partner of choice by providing our customers with intelligent mobility solutions

Strategy
Develop advanced technologies that make the world more safe, green, and connected, and that drive top quartile shareholder returns

Long-Term Strategic Objectives

Growth
Pursue profitable growth

Innovation
Develop market relevant technologies

Competitive position
Increase scale and operational excellence



Strategic Action Plan

Strengthen the business foundation
- Optimize cost structure
- Increase operating efficiency
- Diversify revenue mix
- Enhance operating capabilities

Gain scale in current platforms
- Optimize product portfolio
- Increase scale and relevance
- Leverage enterprise capabilities

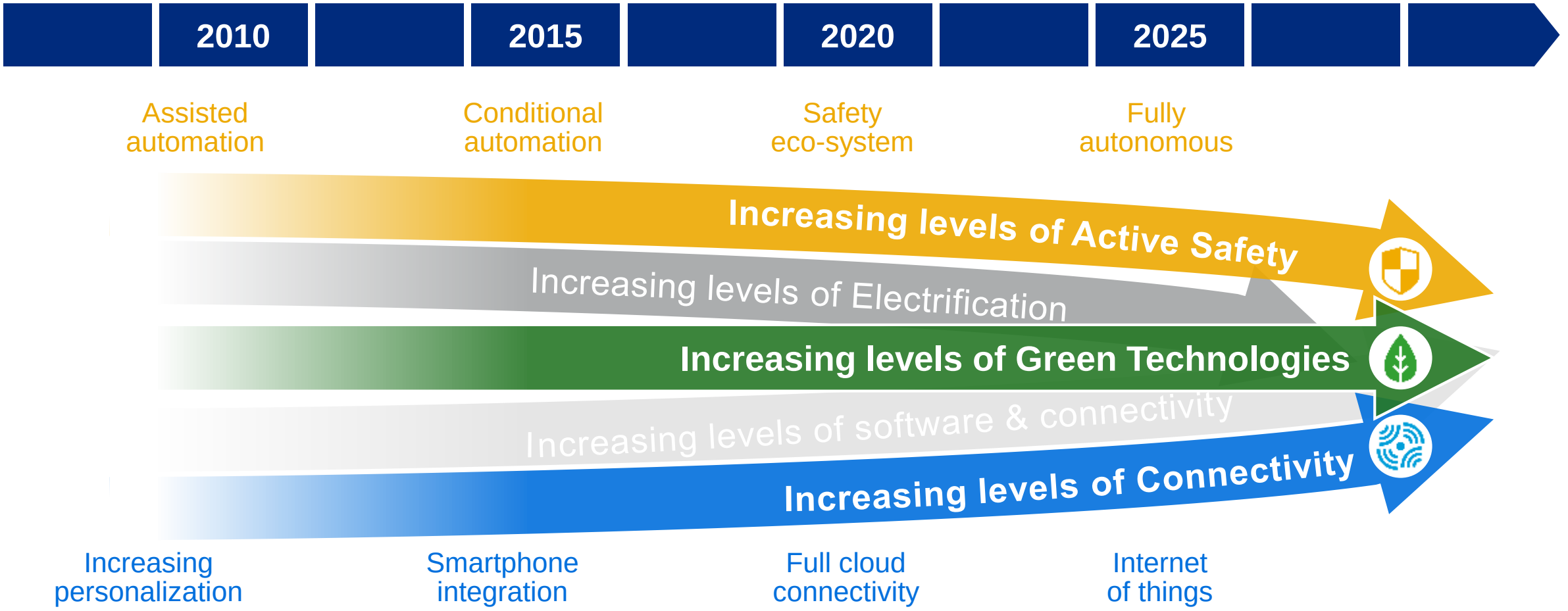
Pursue future platforms
- Grow engineered components
- Penetrate adjacent markets
- Develop new business models
- Enhance software capabilities

Leading and living Delphi values

Ethics & Compliance – Health & Safety – Respect – Corporate Social Responsibility

DELPHI

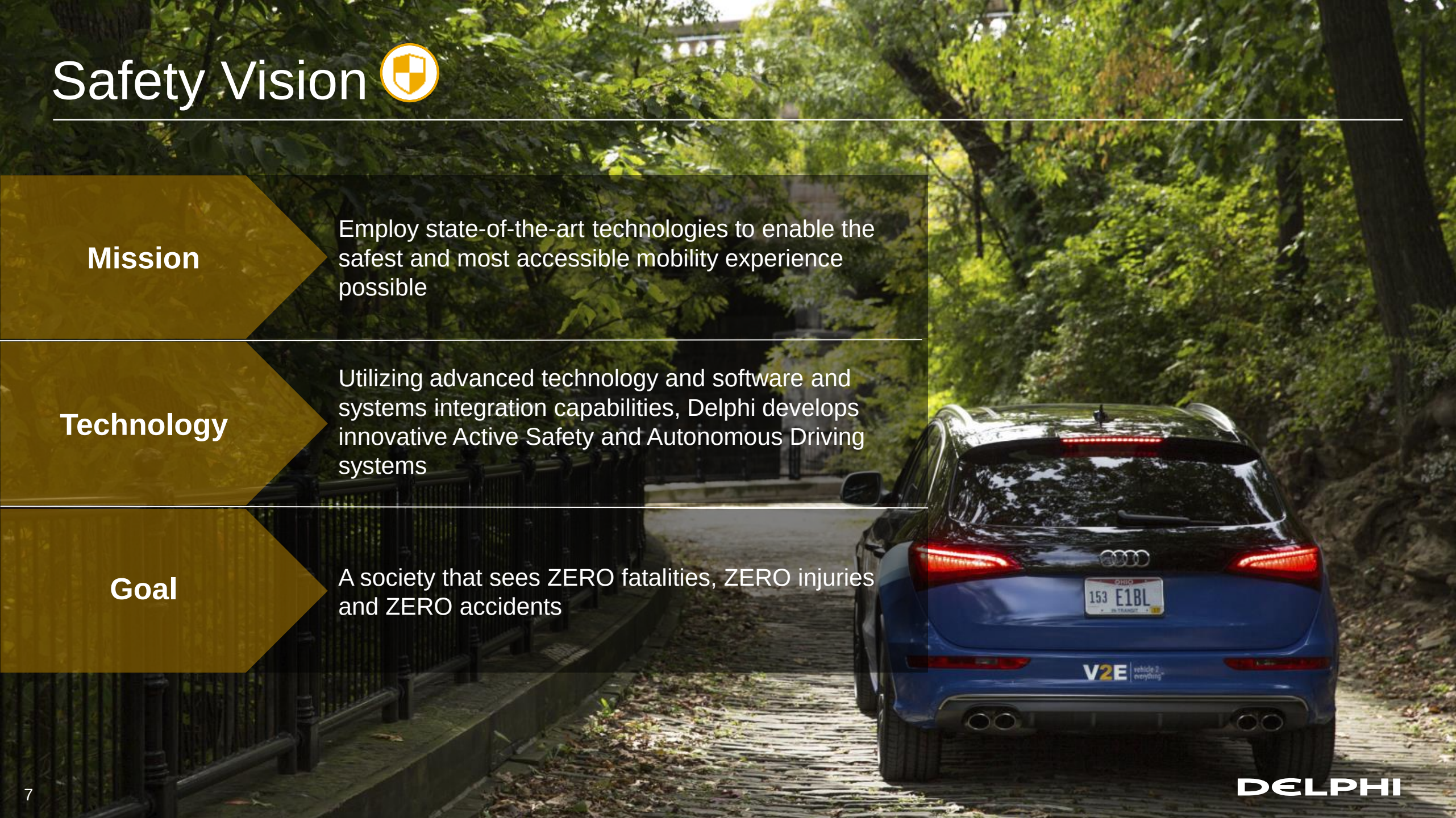
Aligned To Safe, Green And Connected Megatrends



Portfolio aligns to key megatrends

DELPHI

Safety Vision



Mission	Employ state-of-the-art technologies to enable the safest and most accessible mobility experience possible
Technology	Utilizing advanced technology and software and systems integration capabilities, Delphi develops innovative Active Safety and Autonomous Driving systems
Goal	A society that sees ZERO fatalities, ZERO injuries and ZERO accidents

DELPHI

Green Vision

Mission	Ensure the world of tomorrow is even better than today; blue skies, clean air and water, healthy cities and green forests
Technology	Employ advanced combustion and electrification technologies and systems optimization knowledge to enable advanced propulsion systems
Goal	ZERO emissions: minimize the vehicle's total lifecycle impact on the environment



DELPHI

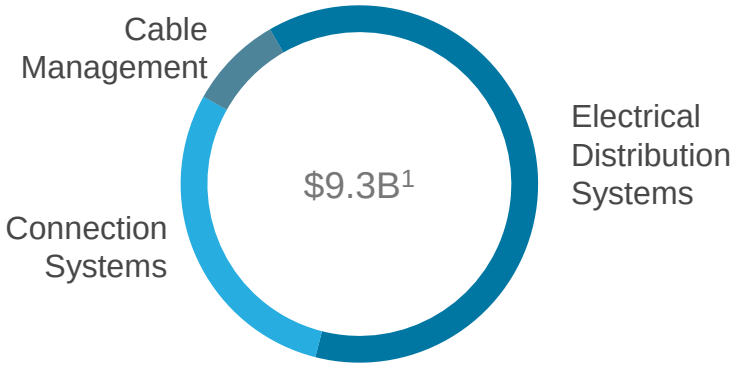
Connected Vision

Mission	Build on Delphi's heritage of telematics, navigation, infotainment and user experience to enable safe, productive and enjoyable journeys
Technology	Apply ubiquitous connectivity, software and data management solutions to effortlessly connect passengers to the vehicle and the environment around them
Goal	Seamless integration between the car, its environment and its passengers

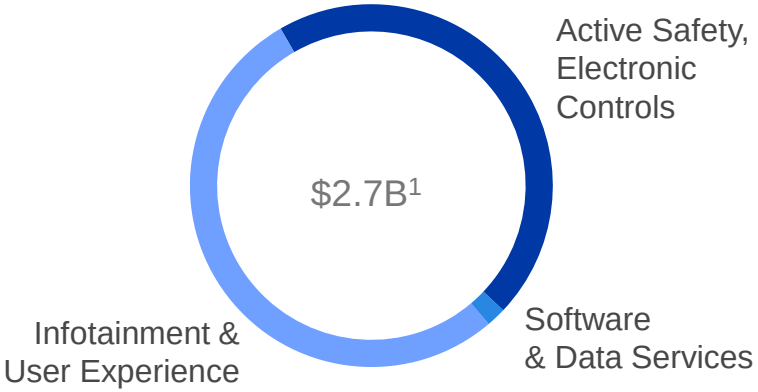
DELPHI

Business Segments

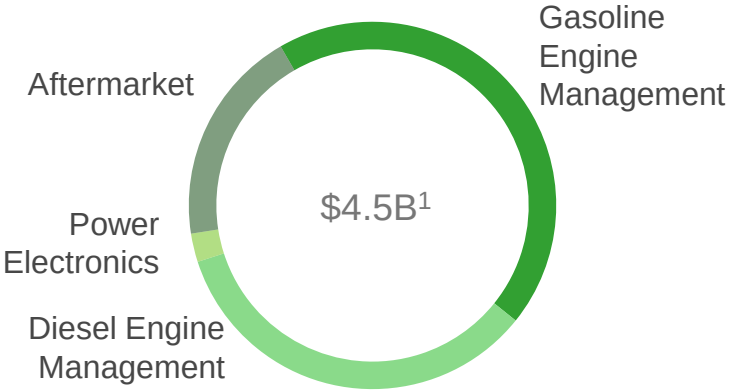
Electrical/Electronic Architecture



Electronics & Safety



Powertrain



Industry-leading portfolio of advanced technologies

1. Based on FY2016 results.

DELPHI

Performance Based Executive Compensation

	Commitment to Pay-For-Performance	Measurement Criteria
	Aligning with shareholder interests	
Annual Compensation	• 90% of CEO target comp performance based • 78% of NEO target comp performance based • Review pay-for-performance alignment annually • 98% voted in favor at 2016 Annual Meeting	**2016 CEO Targets** Net Income = 50% Cash Flow = 40% Revenue = 10% **2016 NEO Targets** RONA = 50% Net Income= 25% Relative TSR = 25%
Long-Term Incentives	• Designed to attract, retain and motivate leaders • 100% RSU based • Targets executive comp at peer group median	**2011** CEO's LTI = 60% NEO's LTI = 49% **2016** CEO's LTI = 75% NEO's LTI = 60%

Incentives align to generating long term value

DELPHI

Corporate Social Responsibility

2013 WORLD'S MOST ETHICAL COMPANIES® WWW.ETHISPHERE.COM
2014 WORLD'S MOST ETHICAL COMPANIES® WWW.ETHISPHERE.COM
2015 WORLD'S MOST ETHICAL COMPANIES® WWW.ETHISPHERE.COM
2016 WORLD'S MOST ETHICAL COMPANIES® WWW.ETHISPHERE.COM

People

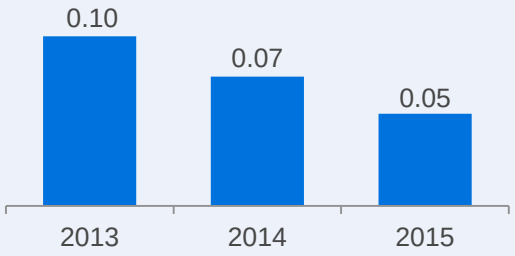
95%

of Delphi employees completed online ethics training in 2015

Goal: **100%** completion

Lost work day case rate per 100 employees

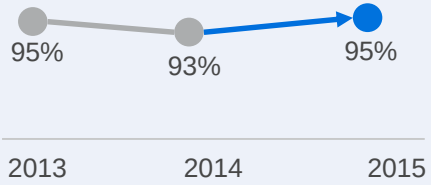
Ultimate goal: **Zero**



Product

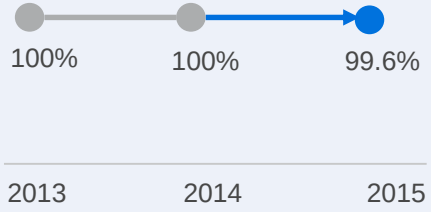
Strategic suppliers certified by ISO 14001

Goal: **100%** certified required for all new suppliers



Supplier code of conduct

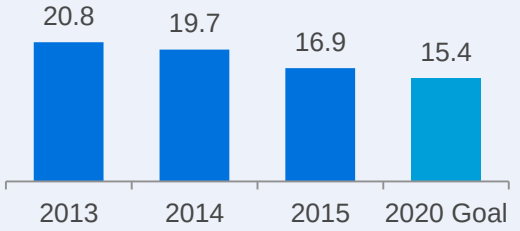
Goal maintained: **100%** signatories required for all new suppliers



Planet

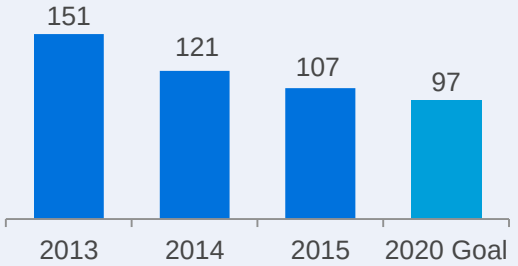
Global water consumption

Kiloliters per person



Global waste disposal

Kilograms per person



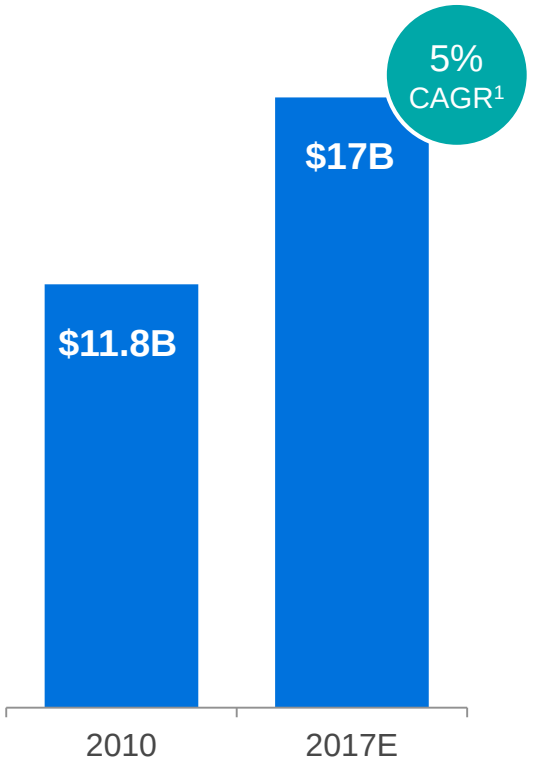
Delphi embodies its values

DELPHI

Strong Execution Track Record

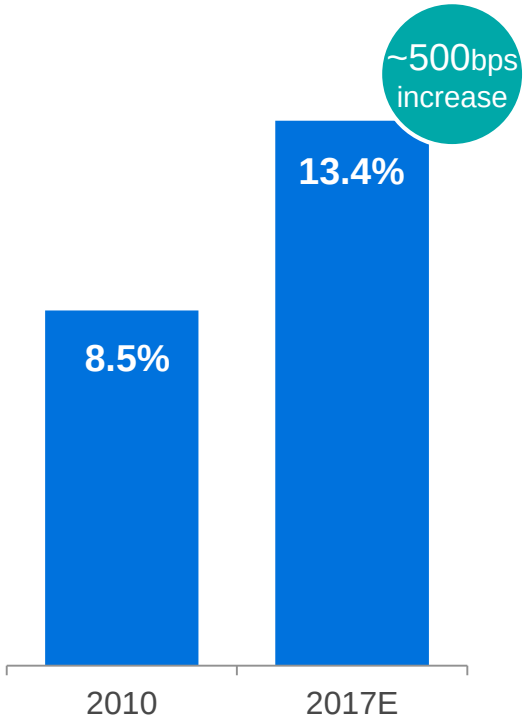
Revenue

$ billions



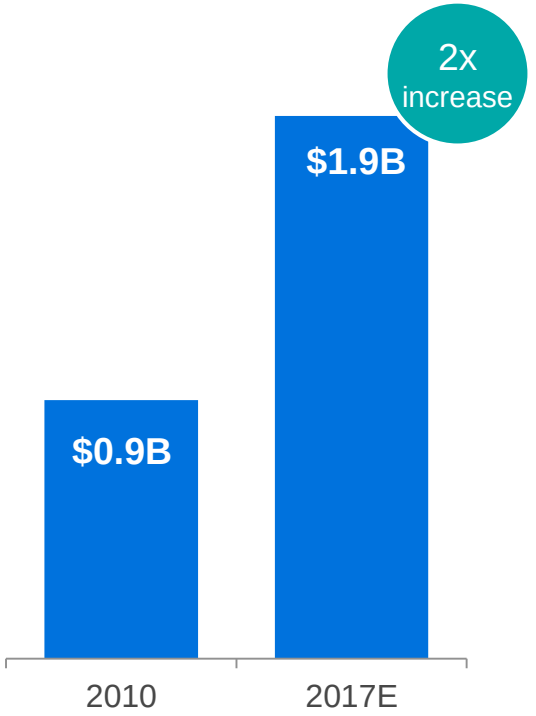
Operating margins

% of sales[2]

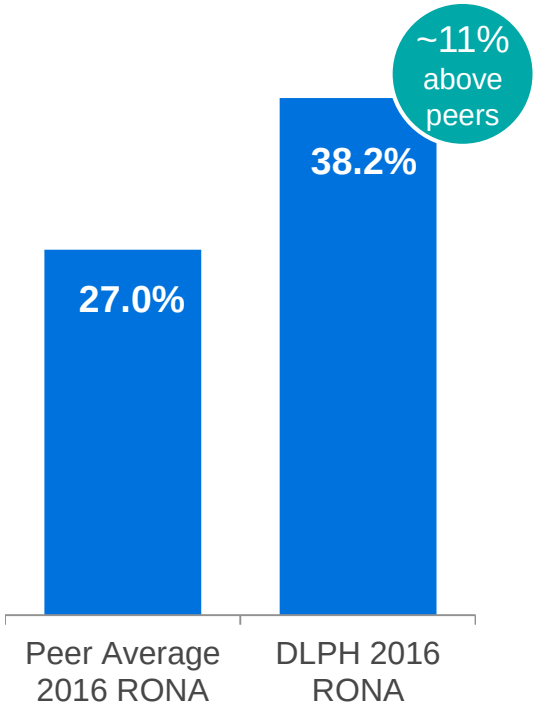


Cash flow

Operating cash flow, $ billions



RONA



Solid financial performance

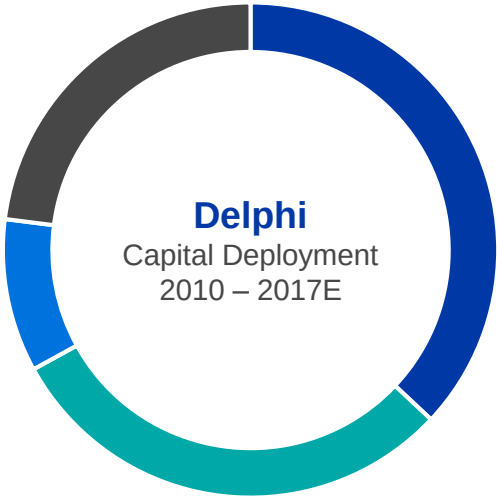
1 At constant foreign exchange and commodity rates; excludes impact of acquisitions and divestitures
2 Adjusted for restructuring and other special items

DELPHI

Execution Track Record: Capital Deployment

DELPHI





37% | CAPITAL EXPENDITURES

- Supporting continued organic growth, new programs
- Consistent spend at ~5% of sales

30% | Mergers & Acquisitions

- Disciplined reinvestment in business to drive growth and increase returns
- Strategic acquisitions accretive to shareholder value

10% | DIVIDENDS

- Paid a competitive dividend

23% | SHARE REPURCHASES

- Maintained investment grade ratings
- Approximately $1B of share repurchase authorization remaining

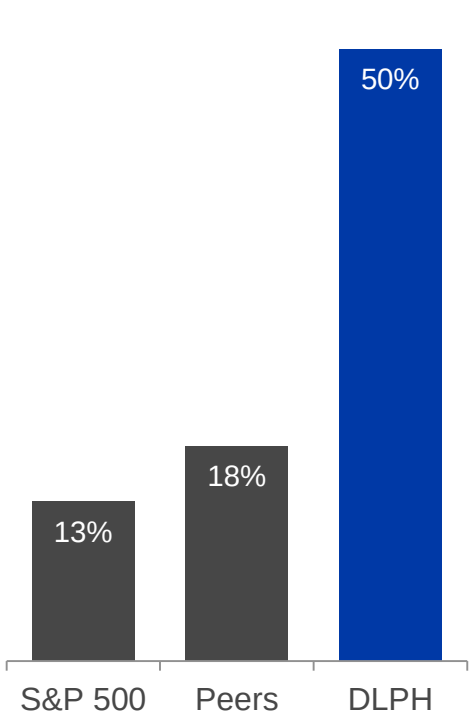
Smart allocation generates strong financial returns

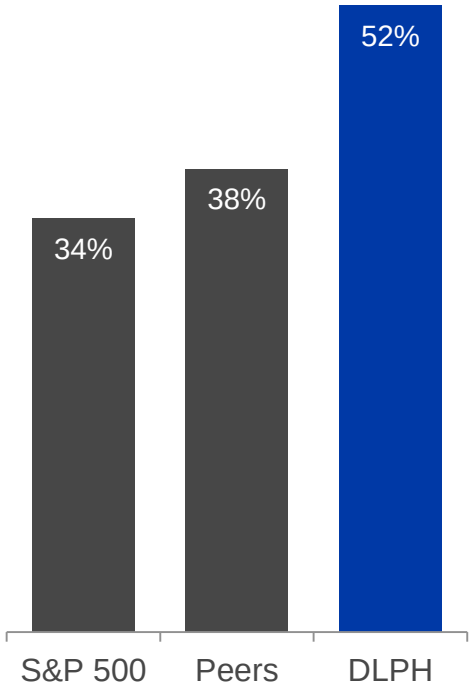
DELPHI

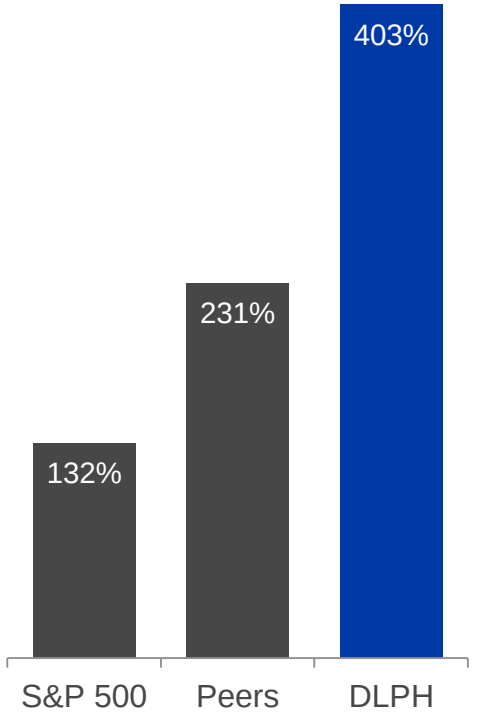
Shareholder Return Outperformance

YTD	3 Year	Since IPO

Total Shareholder Return







Delphi outperforms market and peers

Peer Group includes – Adient, BorgWarner, Tenneco, Autoliv, Lear, Continental, Magna, Valeo, Sumitomo, Denso Corp, Aisin Seiki, Visteon
Returns through September 15, 2017

DELPHI

Pace Of Change Accelerating

DELPHI

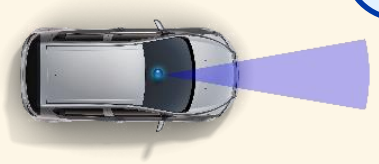
IPO

Today

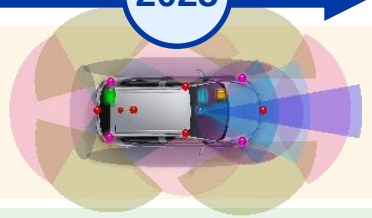
2010 2015 2020 2025

SAFE

ACTIVE SAFETY



AUTONOMOUS DRIVING



GREEN

ELECTRIFIED VEHICES

ELECTRIFIED VEHICES



CONNECTED

SMARTPHONE INTEGRATION

CLOUD CONNECTIVITY

SOFTWARE DEFINED PLATFORM

END MARKETS

TRADITIONAL OEMs

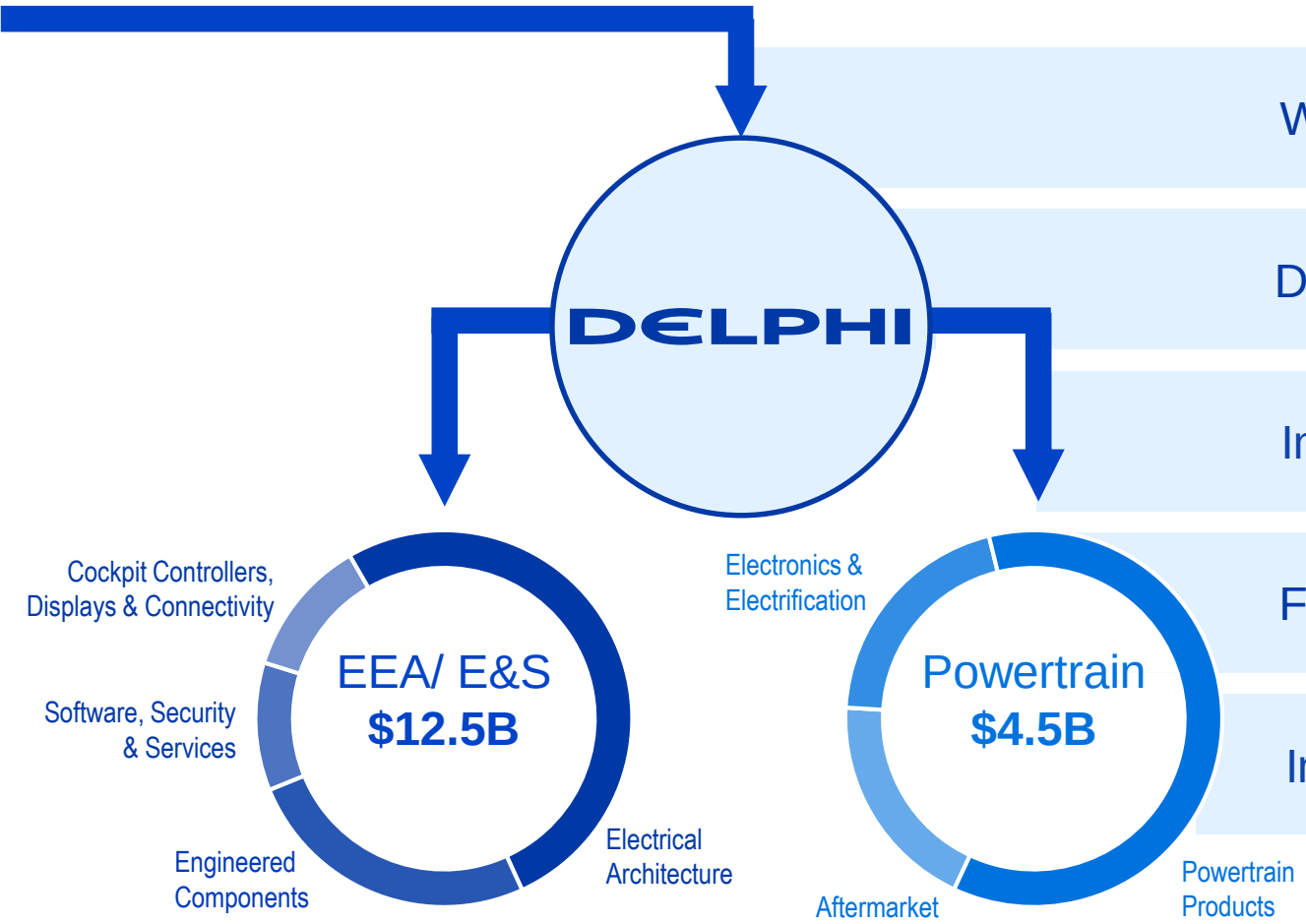
TRADITIONAL & NEW OEMs MOBILITY PROVIDERS

TRADITIONAL & NEW OEMs MOBILITY PROVIDERS DATA CONSUMERS

Disruption in automotive end markets increasing exponentially

DELPHI

Powertrain Spin: Adapting To Changing Environment



- Well-positioned to serve customers' evolving needs
- Distinct growth drivers and investment rationale
- Increased alignment to evolving industry trends
- Focused capital allocation
- Increased flexibility to pursue strategic and tactical plans

Two focused companies well-positioned to win in changing environment

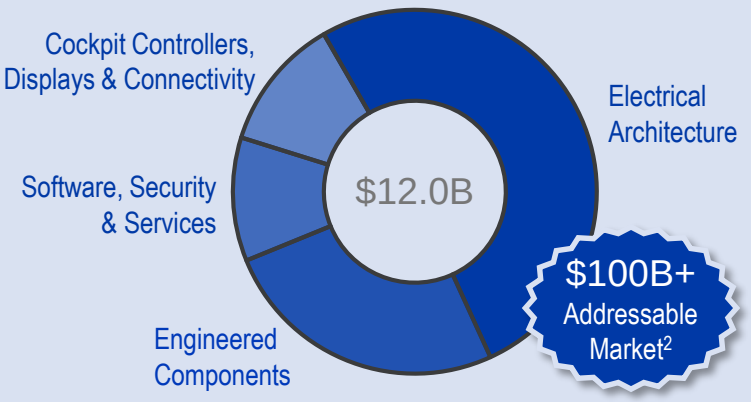
DELPHI

Two Well-balanced Portfolios…

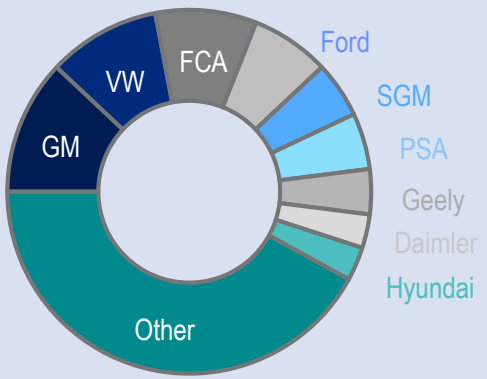
E/EA and E&S

(FY16 sales[1])

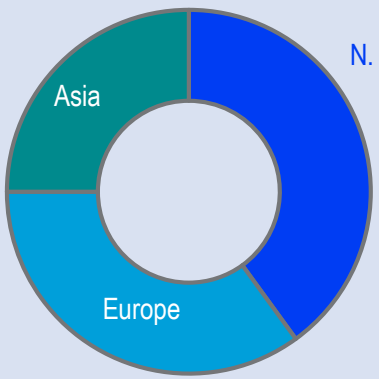
PRODUCTS



CUSTOMERS



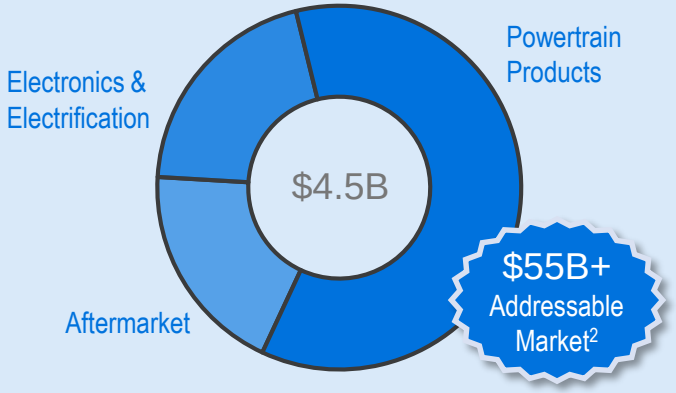
REGIONS



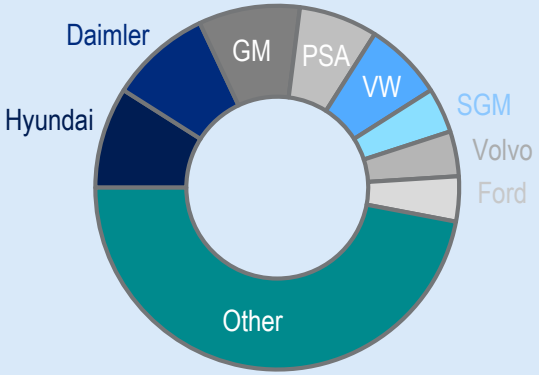
Powertrain

(FY16 sales)

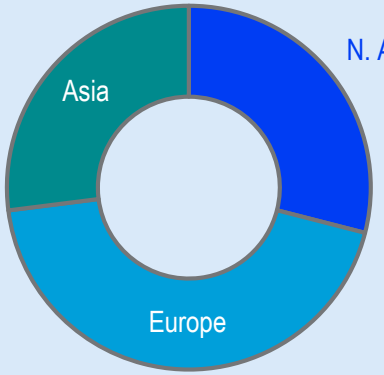
PRODUCTS



CUSTOMERS



REGIONS

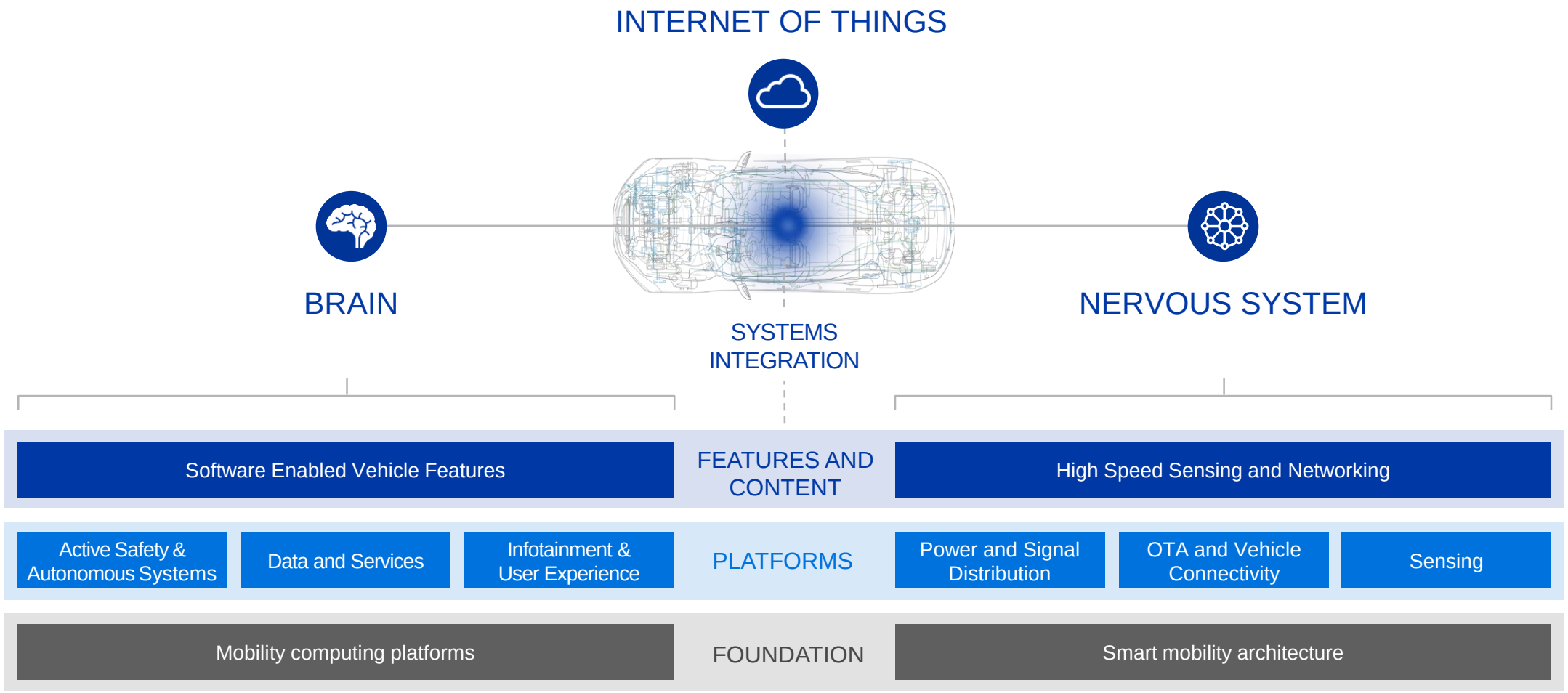


… serving attractive growth markets

1 FY16 revenue is pro forma excluding the results of Mechatronics; see appendix for details
2 Company estimates based on industry reports

DELPHI

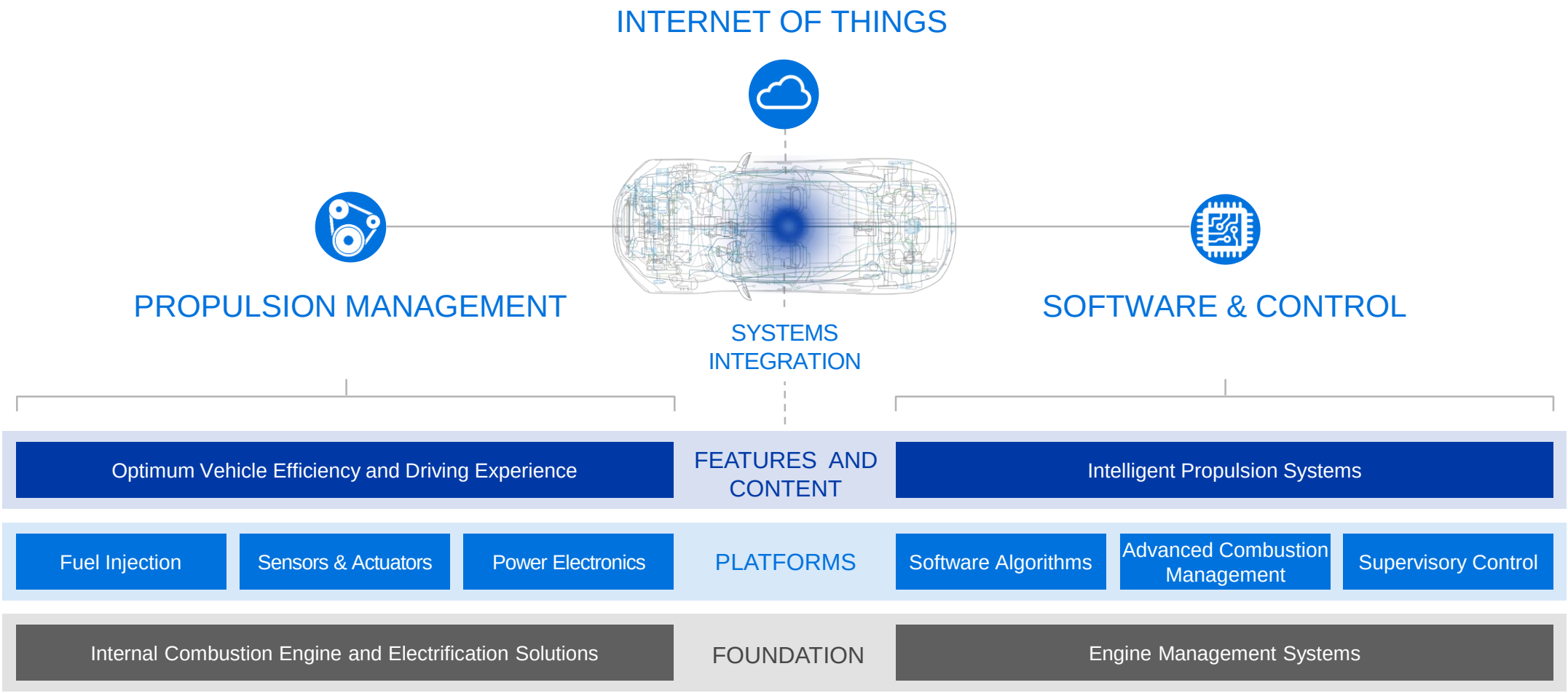
RemainCo Vision: Enabling Smart Vehicle Architectures



Uniquely positioned to support smart mobility solutions

DELPHI

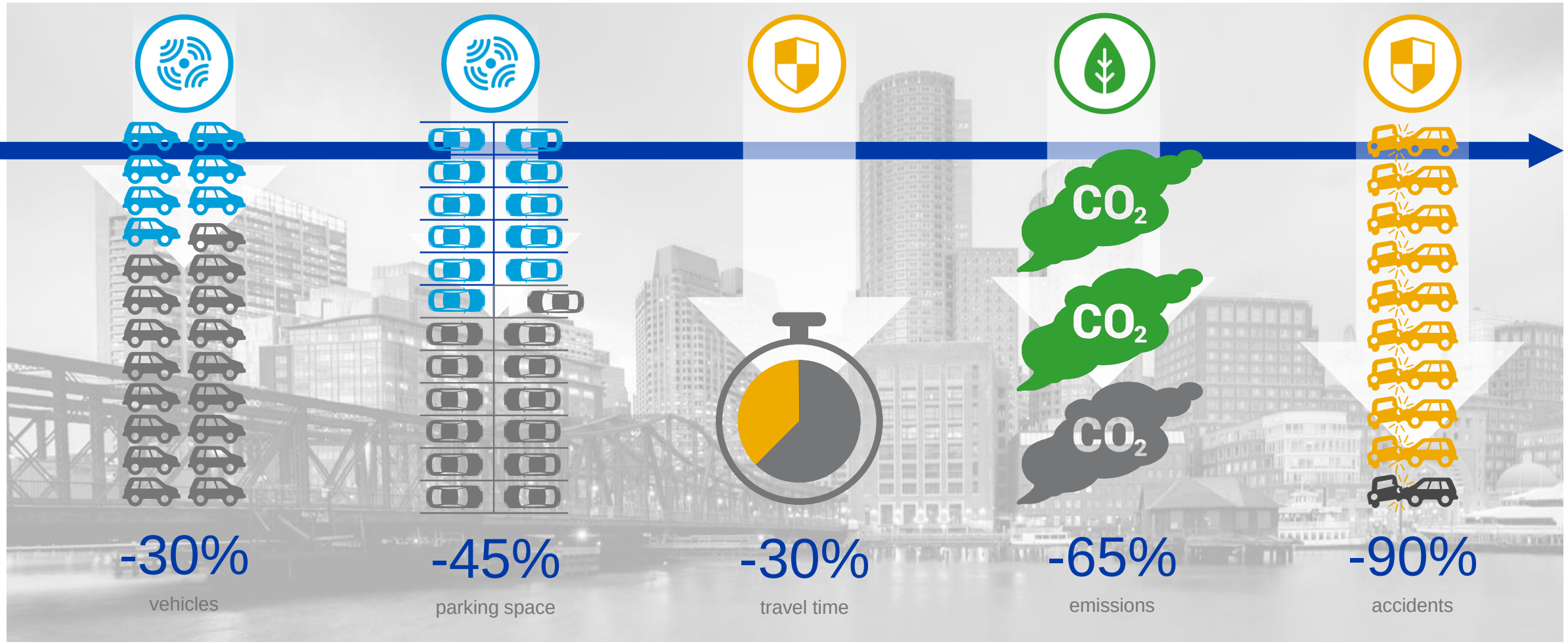
Powertrain Vision: Enabling Advanced Vehicle Propulsion



Uniquely positioned to deliver most efficient propulsion solution

DELPHI

Results Delphi Is Working Towards



Smart mobility critical to addressing safe, green and connected megatrends

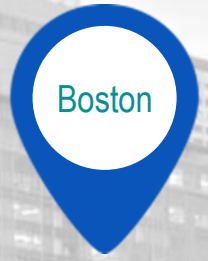
Source: “Autonomous vehicles and cities: Document for discussion” by The Boston Consulting Group

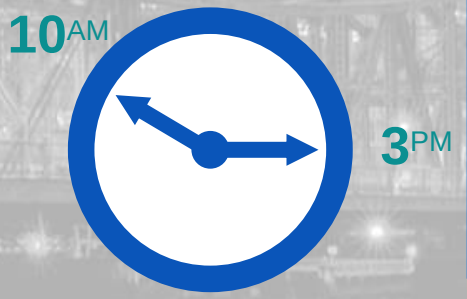
Statistics are based on urban area environments

DELPHI

Delphi 2017 Investor Day







We look forward to sharing more about Delphi at our upcoming 2017 Investor Day

DELPHI

DELPHI

Innovation for the Real World

Senior Leadership



Kevin P. Clark
President and Chief Executive Officer



Majdi B. Abulaban
Senior Vice President and President, Delphi EEA Segment, and Engineered Components Group, and President Delphi Asia Pac



Alex Ashmore
President, Delphi Product & Service Solutions



Liam Butterworth
Senior Vice President and President, Powertrain Systems and Delphi Product & Service Solutions



Glen De Vos
Senior Vice President
and Chief Technology Officer



Jerome Dorlack
Senior Vice President, President of Delphi Electrical Electronic Distribution Systems and President, South America



Michael Gassen
Vice President, Sales and President, Europe, Middle East, Africa and Russia



William H. Guggina
Vice President, Global Operations and President, Delphi Mexico



Sidney Johnson
Senior Vice President,
Supply Chain Management



Joseph R. Massaro
Senior Vice President
and Chief Financial Officer



David Paja
Senior Vice President and President Electronics & Safety



J. Christopher Preuss
Senior Vice President, Marketing and Communications



Elena Doom Rosman
Vice President, Investor Relations



David M. Sherbin
Senior Vice President, General Counsel, Secretary and Chief Compliance Officer



Susan M. Suver
Senior Vice President and Chief Human Resources Officer

DELPHI

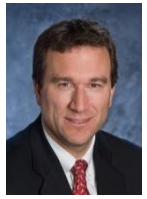
Board Of Directors



Rajiv L. Gupta

Chairman of the Board

- Former Chairman and CEO of Rohm and Haas Company
- Other Directorships: Arconic, Hewlett Packard and The Vanguard Group, Inc. and Tyco International plc (2005-2016)



Joseph S. Cantie

- Executive Vice President and Chief Financial Officer of ZF TRW; Former Vice President and Controller or LucasVarity Plc
- Other Directorships: Summit Materials, Inc. and TopBuild Corp.



Kevin P. Clark

President & Chief Executive Officer

- Founding partner of Liberty Lane Partners, LLC
- Former Chief Financial Officer of Fisher Scientific International Inc.



Gary L. Cowger

- Chairman and CEO of GLC Ventures, LLC and Former Group Vice President of Global Manufacturing and Labor Relations for General Motors
- Other Directorships: Titan International, Inc. and Tecumseh Products Company (2013-2015)



Nicholas M. Donofrio

- Former Executive Vice president, Innovation & Technology, International Business Machine Corporation
- Other Directorships: Advanced Micro Devices, Inc. and Bank of New York Mellon



Mark P. Frissora

- CEO of Caesars Entertainment Corporation
- Other Directorships: Caesars Entertainment Corporation, Hertz Global Holdings (2006-2014) and Walgreens Boots Alliance, Inc. (2009-2015)



Sean O. Mahoney

- Former Partner and head of Financial Sponsors Group at Goldman Sachs & Co
- Other directorships: Arconic, Post-bankruptcy Board of Lehman Brothers Holdings Inc, Cooper-Standard Holdings Inc. and Formula One Holdings, and Alcoa (2016)



Timothy M. Manganello

- Former Chief Executive Officer and Executive Chairman of the Board of BorgWarner Inc.
- Other Directorships: Bemis Company, Zep Inc. (2011-2015), and Borg Warner (2002-2013)



Ana G. Pinczuk

- Senior Vice President of Hewlett Packard Enterprise's Pointnext technology services organization
- Former Executive Vice President and Chief Product Officer of Veritas Technologies LLC



Thomas W. Sidlik

- Former Member, Board of Management, DaimlerChrysler AG
- Other Directorships: Cooper-Standard Holdings Inc.



Bernd Wiedemann

- Senior Advisor at IAV GmbH, a leading provider of engineering services to the automotive industry
- Former Chief Executive Officer, Volkswagen Commercial Vehicles and Truck Division



Lawrence A. Zimmerman

- Former Vice Chairman and Chief Financial Officer of Xerox Corporation
- Other Directorships: Flextronics International Ltd., Brunswick Corporation (2006-2015), Computer Sciences Corporation (2012-2014) and Stanley Black & Decker, Inc. (2005-2011)