

July 31, 2019



Second Quarter 2019 Earnings Call

Forward Looking Statements

This presentation, as well as other statements made by Aptiv PLC (the “Company”), contain forward-looking statements that reflect, when made, the Company’s current views with respect to current events, certain investments and acquisitions and financial performance. Such forward-looking statements are subject to many risks, uncertainties and factors relating to the Company’s operations and business environment, which may cause the actual results of the Company to be materially different from any future results. All statements that address future operating, financial or business performance or the Company’s strategies or expectations are forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements are discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s filings with the Securities and Exchange Commission. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect the Company. It should be remembered that the price of the ordinary shares and any income from them can go down as well as up. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except as may be required by law.

Second Quarter Highlights

STRONG SECOND QUARTER EARNINGS AS OPERATIONAL INITIATIVES OFFSET WEAK MACRO ENVIRONMENT

REVENUE

\$3.6B

2Q up 4%

\$7.2B

YTD up 4%

EBITDA

\$583M

2Q Margins of 16.1%

\$1.1B

YTD Margins of 15.3%

OPERATING INCOME

\$405M

2Q Margins of 11.2%

\$750M

YTD Margins of 10.4%

EARNINGS PER SHARE

\$1.33

2Q down (5%)

\$2.38

YTD down (12%)

+9% GoM



**GROWTH ABOVE MARKET
DRIVEN BY PORTFOLIO OF
RELEVANT TECHNOLOGIES**



**CONTINUED FOCUS ON
OPERATIONAL EFFICIENCIES
AND EXECUTION**



**INVESTMENTS FOR
GROWTH DRIVE BENEFITS
TODAY AND IN THE FUTURE**



**STRONG YEAR-TO-DATE
BOOKINGS OF \$9.8B**

Note: Revenue growth excludes impact of foreign exchange, commodities and divestitures. See appendix for organic growth rates. EBITDA, operating income and EPS adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

Maintaining 2019 Outlook

STRONGER THAN EXPECTED SECOND QUARTER PERFORMANCE DERISKS WEAK MACROS IN 2H

CONTINUED MACRO CHALLENGES



LOWER VEHICLE PRODUCTION

- Continued deterioration of Europe and China outlooks
- Global production expected to be down (4%) in 2019



FX / COMM AND TARIFF HEADWINDS

- Dilutive impact of unfavorable Euro and RMB vs. 2018
- Continued US-China tariffs and resin supply constraints

LEVERAGING FLEXIBLE BUSINESS MODEL



OVERHEAD OPTIMIZATION

- Structural cost actions translating into savings
- Engineering investments to support future growth



KEY INITIATIVES GAINING TRACTION

- Material: Platinum Supplier Program, leveraging volume growth
- Manufacturing excellence driving operational efficiencies

New Customer Awards

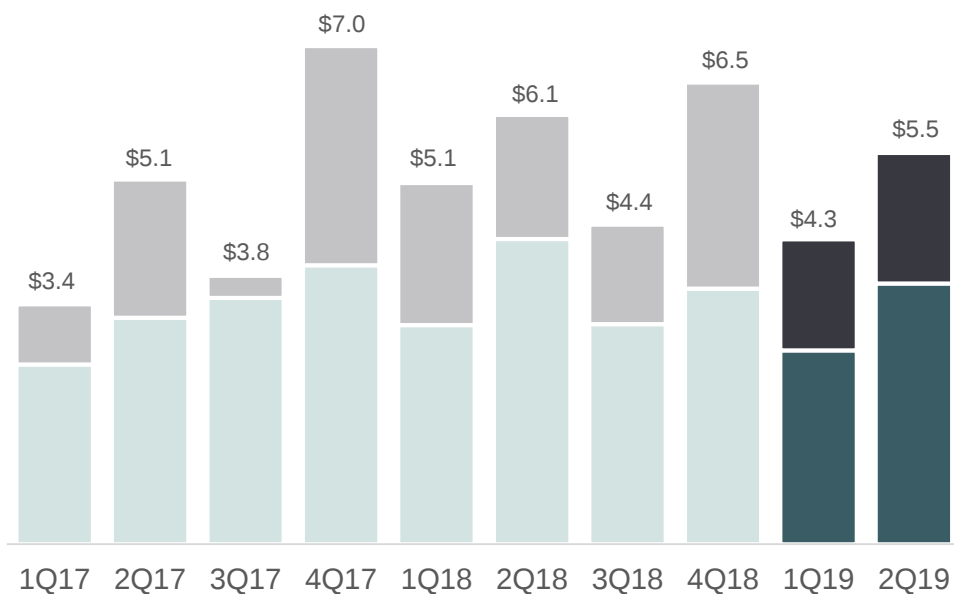
WINNING ACROSS THE PORTFOLIO: STRONG YEAR-TO-DATE BOOKINGS

BOOKINGS

Lifetime gross program revenues, \$ Billions

ADVANCED
SAFETY & USER
EXPERIENCE

SIGNAL
& POWER
SOLUTIONS



1. Cumulative value of bookings

Advanced Safety & User Experience

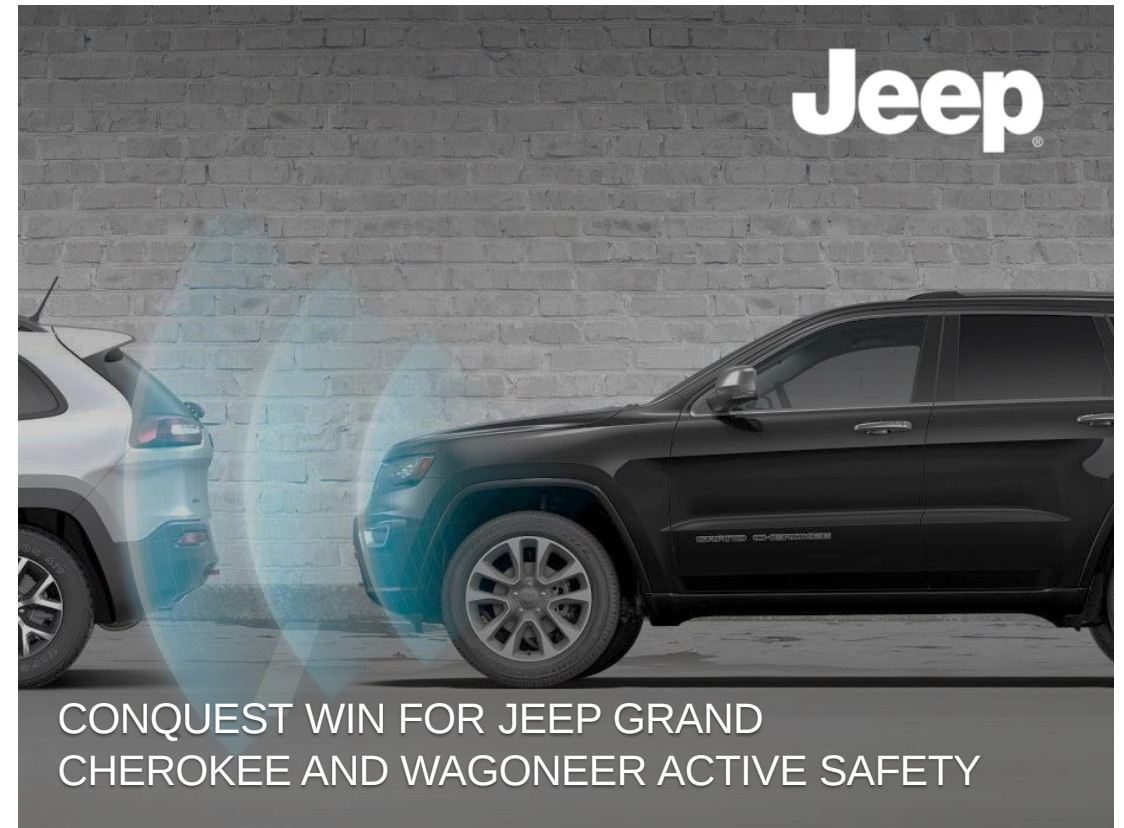
DELIVERING 13% GROWTH OVER MARKET; APPLYING EXPERTISE IN SENSING, SOFTWARE AND CENTRALIZED COMPUTE TO ENABLE NEXT GENERATION FEATURES AND FUNCTIONALITY

2Q 2019 HIGHLIGHTS

- Continued Growth Over Market: Up 13% YoY, including China Up ~30%
- Strong Active Safety win rates and order pipeline
- User Experience headwind from roll-off of Displays, timing of new launches

SALES GROWTH DRIVERS

	2Q 2019	FY 2019E
 ACTIVE SAFETY	53%	~45%
 USER EXPERIENCE	(4%)	(0-2%)



Note: Revenue growth excludes impact of foreign exchange, commodities and divestitures.

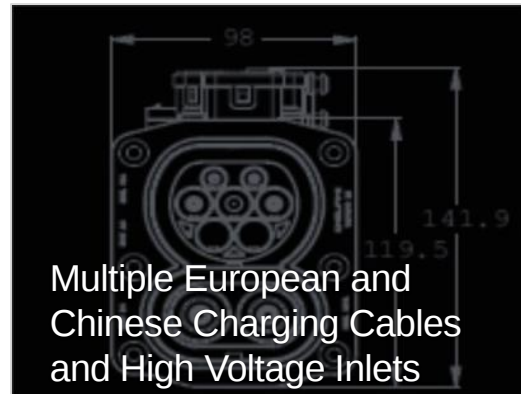
Continued Commercial Validation of SVA™

ZONE CONTROLLER A KEY BUILDING BLOCK TO FULL SMART VEHICLE ARCHITECTURE



Signal & Power Solutions

GROWTH OVER MARKET OF 7%; BENEFITTING FROM NEW PROGRAM LAUNCHES AND END MARKET DIVERSIFICATION



2Q 2019 HIGHLIGHTS

- Ramp up of new launches and acquisition contributions accelerate growth
- Strong cable management and fastening solutions growth driven by industrial end markets
- Continued High Voltage Electrification growth in China

SALES GROWTH DRIVERS¹

	2Q 2019	FY 2019E
 HIGH VOLTAGE ELECTRIFICATION	67%	50%+
 CV & INDUSTRIAL END MARKETS ²	36%	~30%

1. Note: Revenue growth excludes impact of foreign exchange, commodities and divestitures. See appendix for organic growth rates.

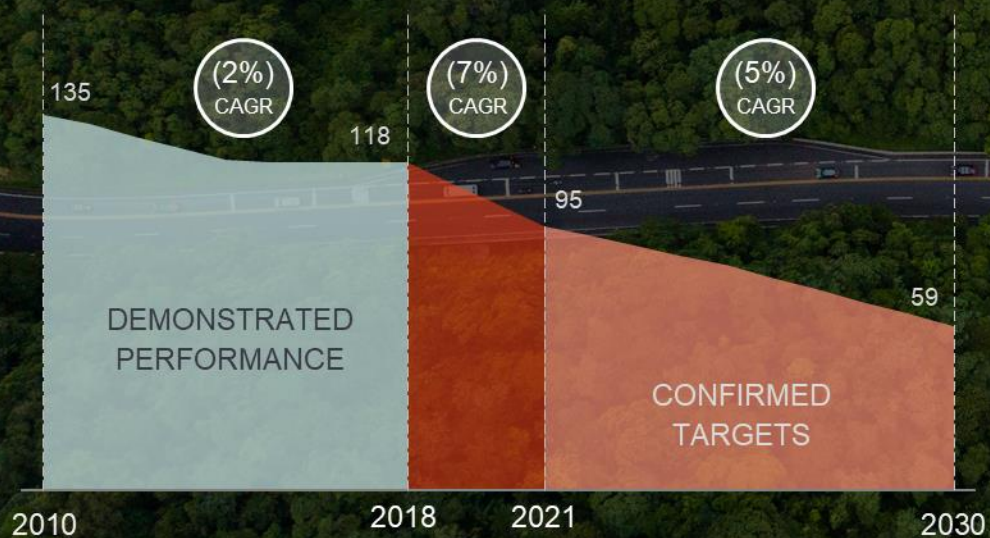
2. Commercial vehicles and industrial end market revenue includes Winchester acquisition contributions. Organic growth in 2Q 2019 of 8%, FY 2019 of 11%.

Electrification Demand Accelerating

SIGNIFICANT NEW LAUNCHES DRIVING FUTURE GROWTH

CHALLENGING EMISSIONS TARGETS DEMAND NEW APPROACHES TO VEHICLE PROPULSION

EU Avg CO₂ Emissions vs. Confirmed EU Targets (g/km)



Source: Official EU annual emissions data

APTIV PERFECTLY POSITIONED TO BENEFIT FROM RAPID ACCELERATION IN ELECTRIFICATION

Lifetime gross program revenues, \$ Billions

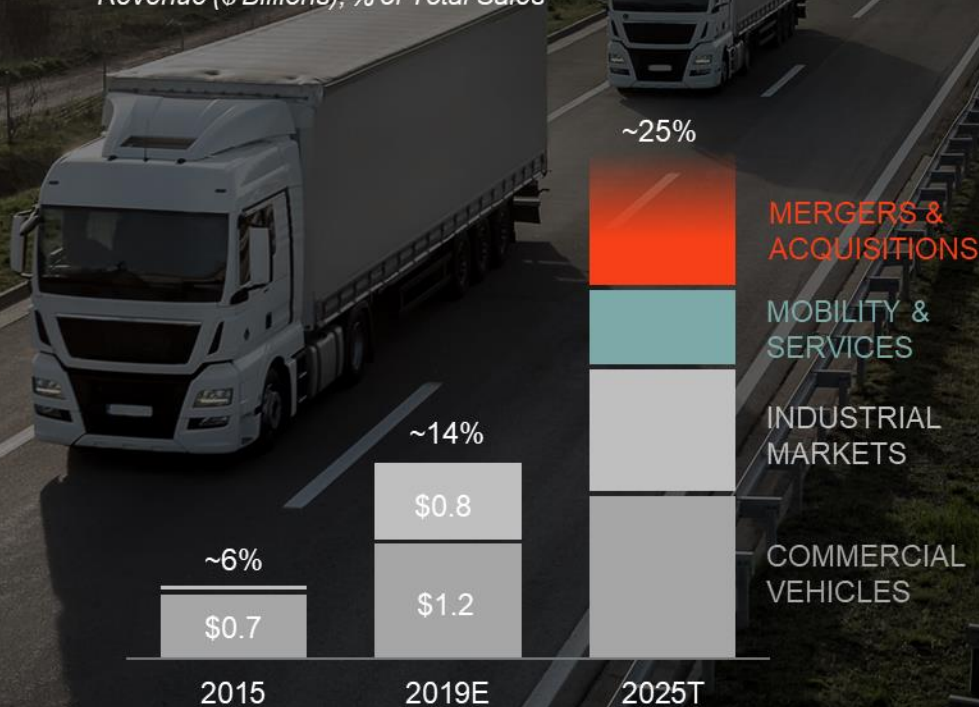


Executing Our Diversification Strategy

ACCRETIVE BOLT-ON M&A DRIVING END MARKET REVENUES NOT TIED TO LIGHT VEHICLE PRODUCTION

END MARKET REVENUE

Revenue (\$ Billions), % of Total Sales



WINCHESTERA PLATFORM FOR END MARKET EXPANSION



Winchester
Interconnect

- Platform for future industrial interconnect M&A
- \$680M purchase price, completed in October 2018



FALMAT

- Ruggedized, mission critical cables and assemblies
- Expands exposure to marine, O&G, and mil / aero
- ~\$25M purchase price, completed May 2019

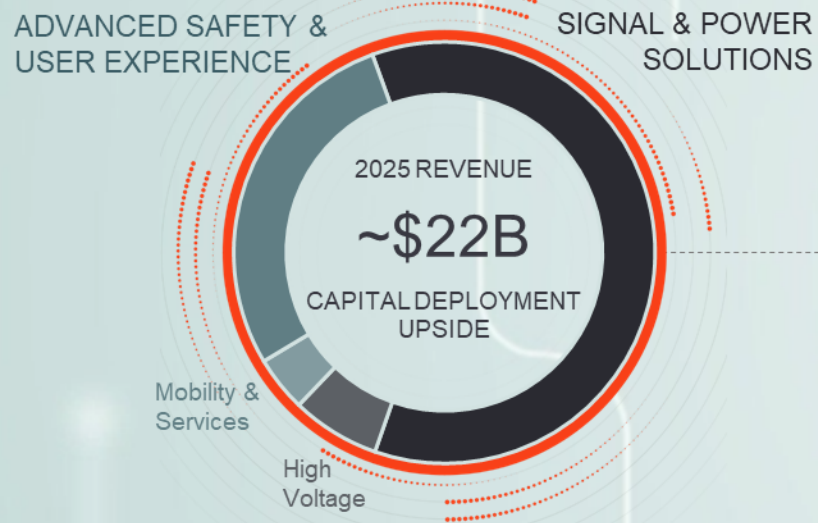


W-TECHNOLOGY
INC

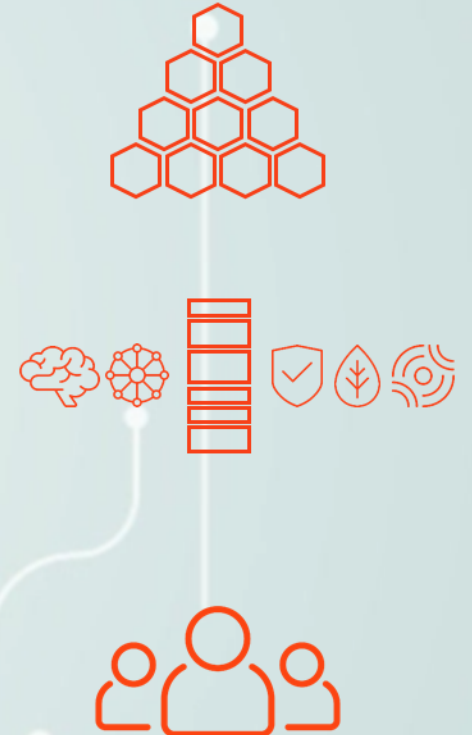
- Rotatable connectors, precision machined components
- Strengthens capabilities, channel to market in O&G
- Completed August 2018

Investor Day Recap

STRATEGY, PORTFOLIO AND RIGOROUS FOCUS ON EXECUTION MAKE APTIV A MORE SUSTAINABLE BUSINESS, AND CREATES EXCEPTIONAL VALUE FOR INVESTORS

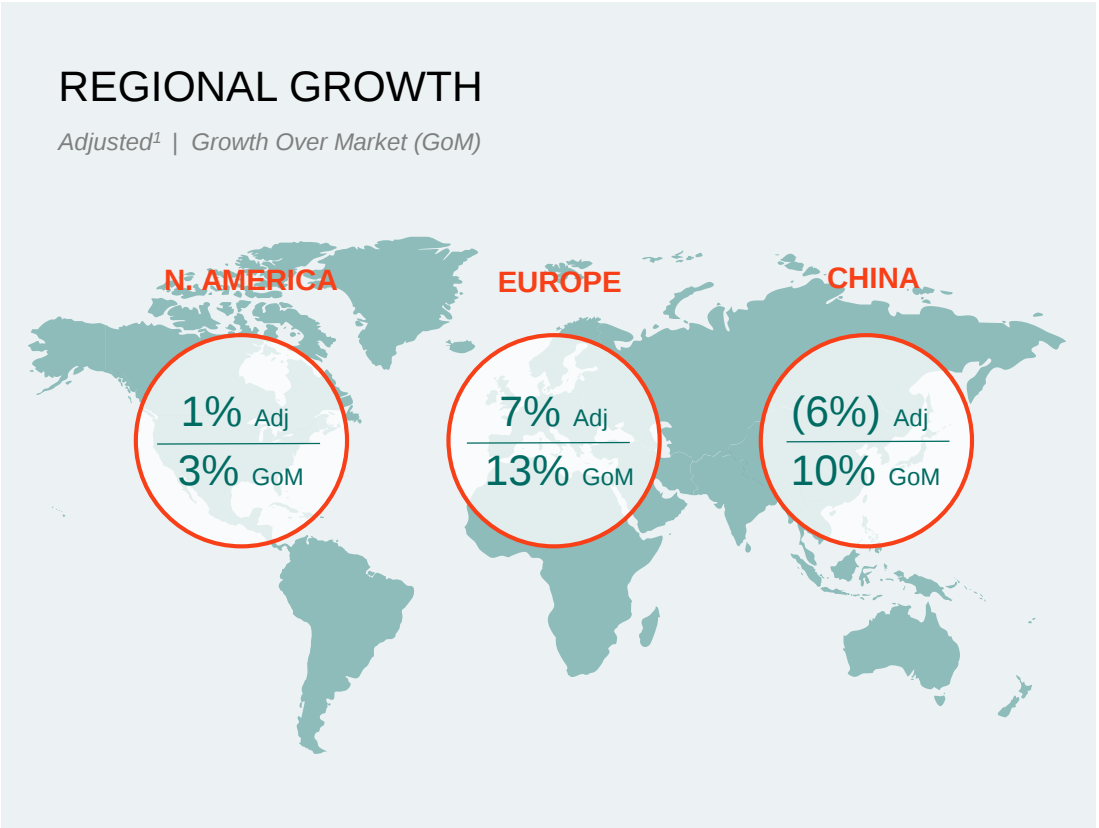
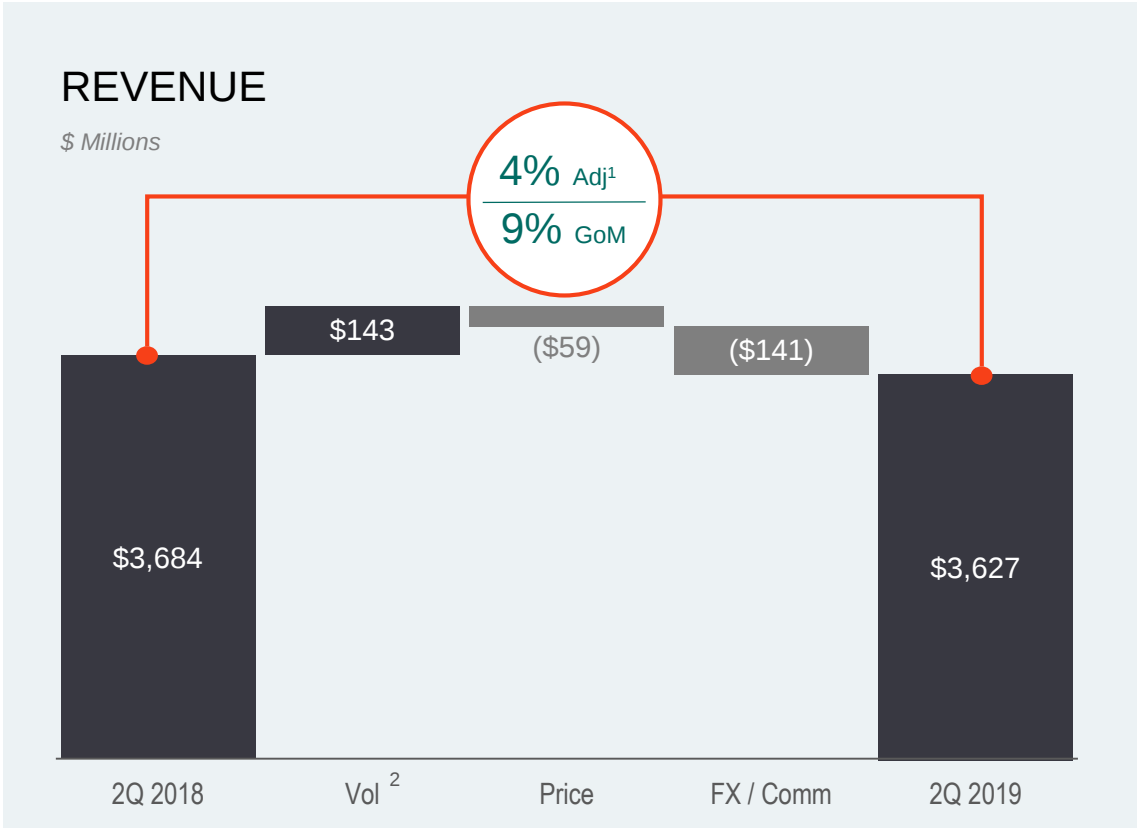


- **STRATEGY** of accelerating growth in current and future platforms, while optimizing global execution capabilities drives increasing value for stakeholders
- **PORTFOLIO** of full system solutions aligned to the safe, green and connected megatrends, provides a tailwind for content growth
- **CULTURE** of execution and continuous improvement around our people, processes and products delivers performance throughout the cycle



2Q 2019 Revenue Growth

GROWTH OVER MARKET IN ALL MAJOR REGIONS DESPITE WEAK CHINA PRODUCTION



1. Revenue growth excludes impact of foreign exchange, commodities and divestitures.

2. Volume includes ~\$100M of M&A/Divestitures

See appendix slide for organic growth rates.

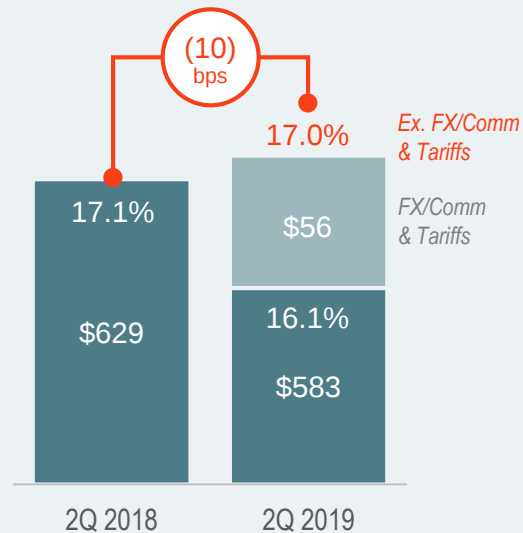
2Q 2019 Earnings

EBITDA, OPERATING INCOME AND EPS ALL AHEAD OF EXPECTATIONS

EBITDA¹

\$ Millions, % of Sales

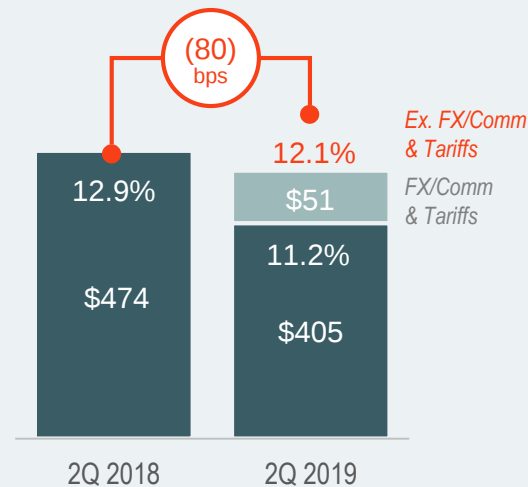
- +\$23M versus midpoint of guidance
- Lower China volumes conversion impact
- (\$50M) FX/Comm, (\$6M) tariffs YoY



OPERATING INCOME¹

\$ Millions, % of Sales

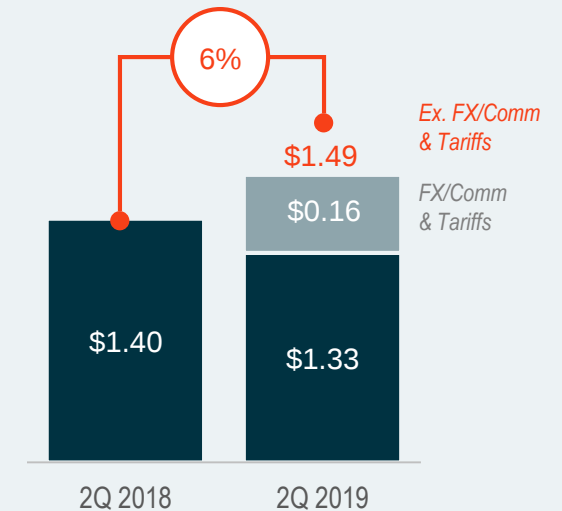
- +\$20M versus midpoint of guidance
- (\$8M) YoY increase in mobility investments
- (\$45M) FX/Comm, (\$6M) tariffs YoY



EPS¹

Earnings per share \$

- +\$0.19 versus midpoint of guidance, includes +\$0.08 of tax
- OI down (\$0.26) YoY, includes (\$0.14) of FX/Comm impact
- 9.0% tax rate; \$0.14 benefit YoY



1. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

Advanced Safety & User Experience

CONSISTENT DOUBLE DIGIT GROWTH OVER MARKET AND CONTINUED INVESTMENTS TO SUPPORT FUTURE GROWTH

REVENUE

\$ Millions

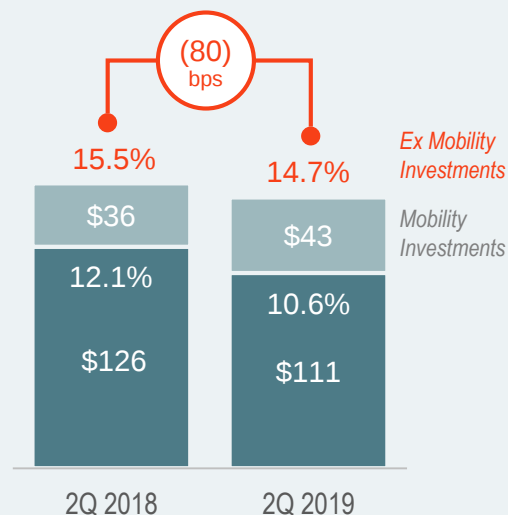
- 13% Growth Over Market
- Active Safety Up 53% & User Experience flat ex Displays



EBITDA²

\$ Millions, % of Sales

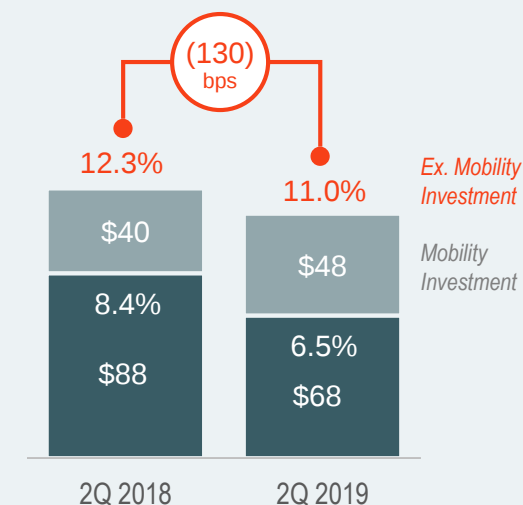
- EBITDA Margins 14.7% ex Mobility
- Engineering spend supports robust new business wins



OPERATING INCOME²

\$ Millions, % of Sales

- Op Margins 11.0% ex Mobility
- Engineering spend supports robust new business wins



1. Revenue growth excludes impact of foreign exchange, commodities and divestitures. See appendix for organic growth rates.

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

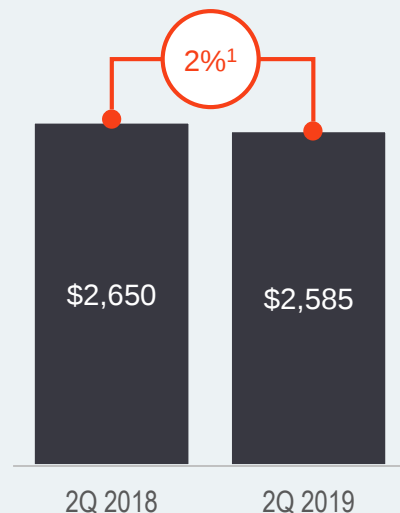
Signal & Power Solutions

STRONG GROWTH OVER MARKET DRIVEN BY NEW LAUNCHES AND END MARKET DIVERSIFICATION

REVENUE

\$ Millions

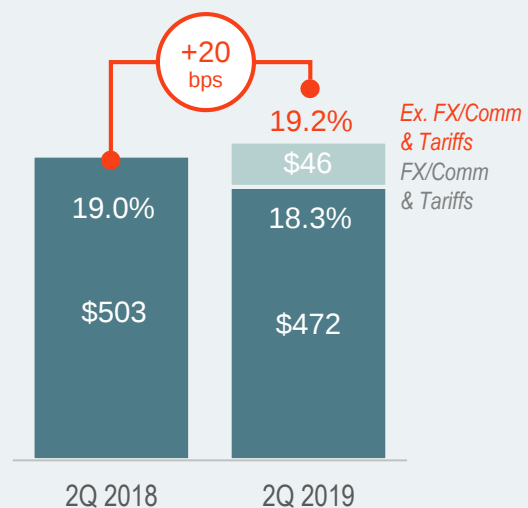
- 7% Growth Over Market
- High Voltage Electrification Up 67%
- CV & Industrial End Markets³ Up 36%, 8% organic



EBITDA²

\$ Millions, % of Sales

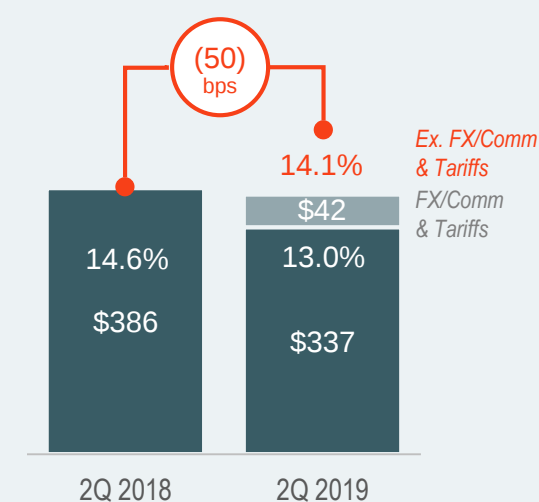
- Up +3% excluding FX/Comm and Tariffs
- Lower China volumes



OPERATING INCOME²

\$ Millions, % of Sales

- Down (2%) excluding FX/Comm and Tariffs
- Lower China volumes



1. Revenue growth excludes impact of foreign exchange, commodities and divestitures. See appendix for organic growth rates.

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

3. Commercial vehicles and industrial end market revenue includes Winchester acquisition contributions.

2019 Macro Overview

CONTINUED WEAK MACRO ENVIRONMENT

GLOBAL

	Adjusted Growth ¹	Production
1H19	4%	(5%)
3Q19	8%	(2%)
4Q19	5%	(5%)
FY19	5-6%	(4%)
PRIOR FY19 GUIDE	6%	(3.5%)

Light vehicle production down (5%),
Commercial Vehicles flat

Note: South America 2% of Revenue²

NORTH AMERICA

39% of Revenue²

	Adjusted Growth ¹	Production
1H19	4%	(2%)
3Q19	4%	(1%)
4Q19	(4%)	(5%)
FY19	2%	(3%)
PRIOR FY19 GUIDE	2%	(3%)

Continued new truck/SUV launches
and pass car volume declines

EUROPE

32% of Revenue²

	Adjusted Growth ¹	Production
1H19	6%	(6%)
3Q19	15%	-%
4Q19	9%	(3%)
FY19	9%	(4%)
PRIOR FY19 GUIDE	7%	(4%)

Continued regulatory constraints
and program delays

CHINA

19% of Revenue²

	Adjusted Growth ¹	Production
1H19	(9%)	(14%)
3Q19	5%	(15%)
4Q19	19%	(10%)
FY19	2%	(13%)
PRIOR FY19 GUIDE	4%	(9%)

Assuming units stabilize at ~24M

Note: Total Asia Pac 27% of Revenue²

1. Adjusted Revenue Growth at Midpoint of Guidance; excludes impact of foreign exchange, commodities and divestitures

2. % of 2018 Revenue

2019 Guidance

BALANCED OUTLOOK GIVEN MACRO HEADWINDS

\$ millions, except per share amounts

REPORTED REVENUE Adj Growth % ¹ Growth Over Market	\$3,600 – 3,700 ~8% ~10%		\$14,525 – 14,725 5-6% 9-10%		3Q: AS&UX up ~10%, S&PS up Mid SD - FY: AS&UX up 7-8%, S&PS up Mid SD
EBITDA ² EBITDA Margin	<i>Pre Tariffs</i> \$616 - 636 17.1 - 17.2%	<i>Including Tariffs</i> \$600 - 620 16.7 – 16.8%	<i>Pre Tariffs</i> \$2,419 – 2,459 ~16.7%	<i>Including Tariffs</i> \$2,375 – 2,415 ~16.4%	3Q: (~\$10M) FX/Commodities - FY: (~\$110M) FX/Commodities
OPERATING INCOME ² Operating Margin	<i>Pre Tariffs</i> \$431 - 451 12.0 - 12.2%	<i>Including Tariffs</i> \$415 - 435 11.5 – 11.8%	<i>Pre Tariffs</i> \$1,694 – 1,734 11.7 - 11.8%	<i>Including Tariffs</i> \$1,650 – 1,690 11.4 – 11.5%	3Q: (~\$10M) FX/Commodities - FY: (~\$90) FX/Commodities
EARNINGS PER SHARE ² Growth %	<i>Pre Tariffs</i> \$1.32 – 1.38 6% - 11%	<i>Including Tariffs</i> \$1.27 – 1.33 2 - 7%	<i>Pre Tariffs</i> \$5.20 – 5.30 (1%) – 1%	<i>Including Tariffs</i> \$5.05 – 5.15 (4%) – (2%)	3Q: Up 8% ex FX/Commodities - FY: 12.5% tax rate; \$450M share buybacks
OPERATING CASH FLOW	\$1,650				- Restructuring cash of ~\$150M - Capex \$800M / 5.5% of sales

1. Revenue growth excludes impact of foreign exchange, commodities and divestitures

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

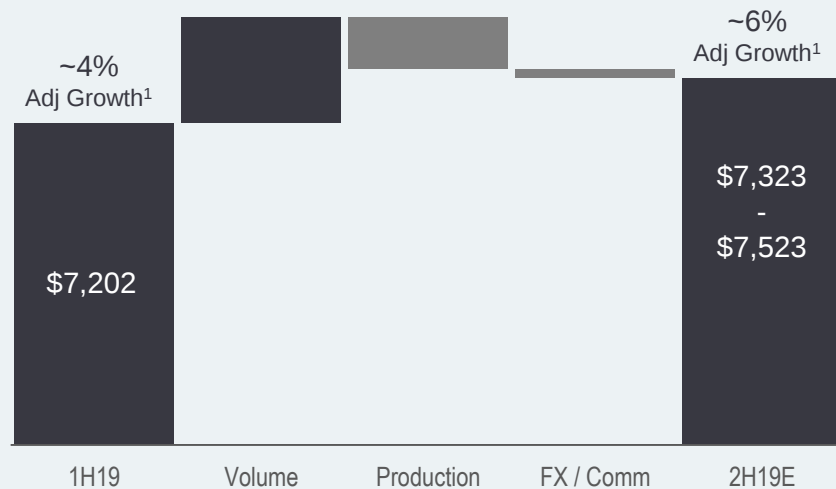
3. Refer to appendix for guidance reconciliation

1H vs 2H 2019 Walk

STRONG 1H PERFORMANCE DERISKS WEAK MACROS IN 2H

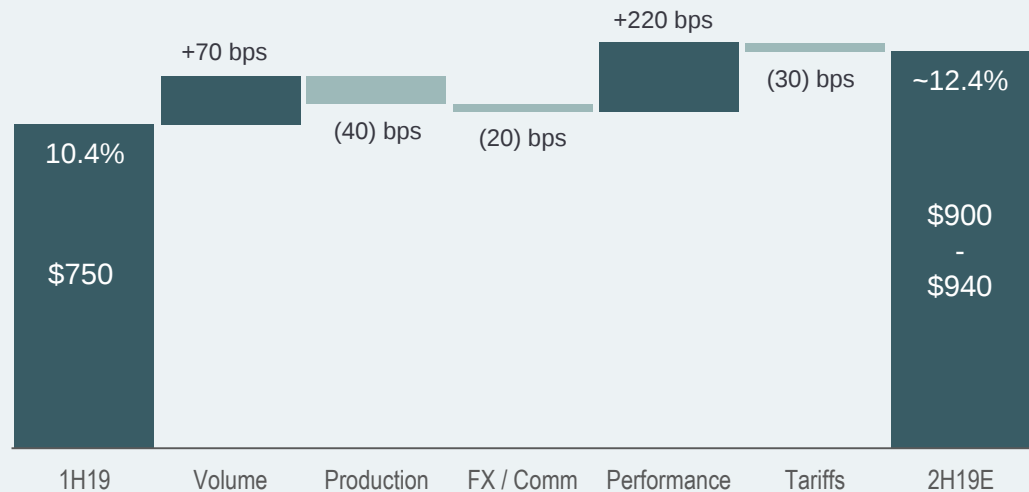
REVENUE¹

\$ Millions



OPERATING INCOME²

\$ Millions, % of Sales



1. Revenue growth excludes impact of foreign exchange, commodities and divestitures

2. Adjusted for restructuring and other special items; margin calculations based on reported revenue; see appendix for detail and reconciliation to US GAAP

Summary

PORTFOLIO DRIVING CONTINUED STRONG ABOVE MARKET GROWTH

- Right strategy, rigorously executed driving outperformance today and in the future
- Competitive moat expanding, generating outsized customer awards

BALANCED 2019 OUTLOOK

- Structural cost actions translating into savings, offsetting weak macros
- Reinvesting for accelerated growth and margin expansion through cycle

OWNERSHIP MINDSET MAKES APTIV MORE SUSTAINABLE BY DESIGN

- Strengthening business foundation while seeding next wave of growth
- Disciplined and accretive capital deployment enhances through-cycle resiliency



• **APTIV** •

2Q 2019 vs. 2Q 2018

(\$ millions, except per share amounts)

	2Q 2019	Fav / (Unfav)	COMMENTS
REPORTED REVENUE Adjusted Growth % ¹ Growth Over Market	\$3,627	(\$57) 4% 9%	- Vehicle production down (5%) - AS&UX 13% GoM, S&PS 7% GoM
EBITDA² EBITDA Margin	\$583 16.1%	(7%) (100) bps	- Up 2% ex FX/Commodities and Tariffs - Supporting \$8M incremental Mobility investments
OPERATING INCOME² Operating Margin	\$405 11.2%	(15%) (170) bps	- Down (4%) ex FX/Commodities and Tariffs - Overcoming higher depreciation & amortization
EARNINGS PER SHARE²	\$1.33	(\$0.07) (5%)	\$346M share repurchases 2Q YTD 9.0% tax rate
OPERATING CASH FLOW	\$512	(\$54)	Lower earnings, and higher working capital to support revenue growth

1. Revenue growth excludes impact of foreign exchange, commodities and divestitures. See appendix for organic growth rates.

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

Adj. Revenue and YoY Growth Metrics

	2Q 2019	YTD 2019
Reported net sales % change	(2%)	(2%)
Less: foreign currency exchange and commodities	(4%)	(4%)
Less: divestitures and other, net	(2%)	(2%)
Adjusted revenue growth	4%	4%

Reflective of management estimates due to integration of businesses	2Q 2019	YTD 2019
Reported Revenue Growth	(2%)	(2%)
Signal And Power Solutions Reported Revenue Growth	(2%)	(2%)
Advanced Safety And User Experience Reported Revenue Growth	1%	0%
Adjusted Revenue Growth¹	4%	4%
Signal And Power Solutions Adjusted Revenue Growth ¹	2%	2%
Advanced Safety And User Experience Adjusted Revenue Growth ¹	8%	8%
Organic Revenue Growth²	1%	1%
Signal And Power Solutions Organic Revenue Growth ²	(2%)	(3%)
Advanced Safety And User Experience Organic Revenue Growth ²	8%	8%

1 Adjusted revenue growth excludes impact of foreign exchange, commodities, and divestitures.

2 Organic revenue growth excludes impact of foreign exchange, commodities, acquisitions and divestitures.

YoY Revenue and OI Adj. By Segment Walks

(\$ millions)	Revenue	OI Adj.
2Q 2018: Signal And Power Solutions	2,650	386
Volume, net of contractual price reductions	47	(42)
FX and commodities	(112)	(36)
Operational performance	-	23
Other	-	6
2Q 2019: Signal And Power Solutions	2,585	337
2Q 2018: Advanced Safety And User Experience	1,044	88
Volume, net of contractual price reductions	36	(1)
FX and commodities	(30)	(9)
Operational performance	-	2
Other	-	(12)
2Q 2019: Advanced Safety And User Experience	1,050	68
2Q 2018: Eliminations And Other	(10)	-
Volume, net of contractual price reductions	1	-
FX and commodities	1	-
2Q 2019: Eliminations And Other	(8)	-
2Q 2018: Total	3,684	474
Volume, net of contractual price reductions	84	(43)
FX and commodities	(141)	(45)
Operational performance	-	25
Other	-	(6)
2Q 2019: Total	3,627	405

Non-US GAAP Financial Metrics

(\$ millions)	2Q 2019	2Q 2018	YTD 2019	YTD 2018
Net income attributable to Aptiv	274	291	514	598
Interest expense	43	36	81	70
Other (income) expense, net	(6)	7	(22)	(23)
Income tax expense	31	83	64	142
Equity income, net of tax	(4)	(8)	(7)	(13)
Net (loss) income attributable to noncontrolling interest	(3)	12	2	21
Operating income	335	421	632	795
Restructuring	31	15	57	35
Other acquisition and portfolio project costs	17	22	28	41
Asset impairments	10	1	10	1
Deferred compensation related to nuTonomy acquisition	12	15	23	29
Adjusted operating income	405	474	750	901

Non-US GAAP Financial Metrics

(\$ millions)	2Q 2019	2Q 2018	YTD 2019	YTD 2018
Net income attributable to Aptiv	274	291	514	598
Interest expense	43	36	81	70
Other (income) expense, net	(6)	7	(22)	(23)
Income tax expense	31	83	64	142
Equity income, net of tax	(4)	(8)	(7)	(13)
Net (loss) income attributable to noncontrolling interest	(3)	12	2	21
Operating income	335	421	632	795
Depreciation and amortization	188	156	361	311
EBITDA	523	577	993	1,106
Restructuring	31	15	57	35
Other acquisition and portfolio project costs	17	22	28	41
Deferred compensation related to nuTonomy acquisition	12	15	23	29
Adjusted EBITDA	583	629	1,101	1,211

Non-US GAAP Financial Metrics

(\$ millions, except per share amounts)	2Q 2019	2Q 2018	YTD 2019	YTD 2018
Net income attributable to Aptiv	274	291	514	598
Adjusting items:				
Restructuring	31	15	57	35
Other acquisition and portfolio project costs	17	22	28	41
Asset impairments	10	1	10	1
Deferred compensation related to nuTonomy acquisition	12	15	23	29
Debt extinguishment costs	-	-	6	-
Transaction and related costs associated with acquisitions	-	16	-	5
Gain on changes in fair value of equity investments	-	-	(19)	-
Tax impact of U.S. tax reform enactment	-	24	-	24
Tax impact of adjusting items (a)	(2)	(12)	(4)	(18)
Adjusted net income attributable to Aptiv	342	372	615	715
Weighted average number of diluted shares outstanding	257.26	265.48	258.40	265.96
Diluted net income per share attributable to Aptiv	1.07	1.10	1.99	2.25
Adjusted net income per share	1.33	1.40	2.38	2.69

(a) Represents the income tax impacts of the adjustments made for restructuring and other special items by calculating the income tax impact of these items using the appropriate tax rate for the jurisdiction where the charges were incurred.

Shares Outstanding

(millions)	2Q 2019	2Q 2018	YTD 2019	YTD 2018
Weighted average ordinary shares outstanding, basic	257.02	264.81	258.04	265.25
Dilutive shares related to RSUs	0.24	0.67	0.36	0.71
Weighted average ordinary shares outstanding, including dilutive shares	257.26	265.48	258.40	265.96

Non-US GAAP Financial Guidance Metrics

(\$ millions)	3Q 2019 ¹	2019 ¹
Net income attributable to Aptiv	294	1,121
Interest expense	44	172
Other income, net	(9)	(32)
Income tax expense	50	163
Equity income, net of tax	(9)	(13)
Net income attributable to noncontrolling interest	7	28
Operating income	377	1,439
Restructuring	26	133
Other acquisition and portfolio project costs	11	45
Asset impairments	-	10
Deferred compensation related to nuTonomy acquisition	11	43
Adjusted operating income	425	1,670
<i>Less: Impact of tariffs</i>	<i>16</i>	<i>44</i>
<i>Pro forma - Adjusted operating income</i>	<i>441</i>	<i>1,714</i>

1. Prepared at the estimated mid-point of the Company's financial guidance range.

Non-US GAAP Financial Guidance Metrics

(\$ millions)	3Q 2019 ¹	2019 ¹
Net income attributable to Aptiv	294	1,121
Interest expense	44	172
Other income, net	(9)	(32)
Income tax expense	50	163
Equity income, net of tax	(9)	(13)
Net income attributable to noncontrolling interest	7	28
Operating income	377	1,439
Depreciation and amortization	185	735
EBITDA	562	2,174
Restructuring	26	133
Other acquisition and portfolio project costs	11	45
Deferred compensation related to nuTonomy acquisition	11	43
Adjusted EBITDA	610	2,395
<i>Less: Impact of tariffs</i>	16	44
<i>Pro forma - Adjusted EBITDA</i>	<i>626</i>	<i>2,439</i>

1. Prepared at the estimated mid-point of the Company's financial guidance range.

Non-US GAAP Financial Guidance Metrics

(\$ millions, except per share amounts)	3Q 2019 ¹	2019 ¹
Net income attributable to Aptiv	294	1,121
Restructuring	26	133
Other acquisition and portfolio project costs	11	45
Asset impairments	-	10
Deferred compensation related to nuTonomy acquisition	11	43
Debt extinguishment costs	-	6
Gain on changes in fair value of equity investments	-	(19)
Tax impact of adjusting items (a)	(8)	(26)
Adjusted net income attributable to Aptiv	334	1,313
Weighted average number of diluted shares outstanding	256.66	257.62
Diluted net income per share attributable to Aptiv	1.15	4.35
Adjusted net income per share	1.30	5.10
<i>Less: Impact of tariffs</i>	<i>0.05</i>	<i>0.15</i>
<i>Pro forma - Adjusted net income per share</i>	<i>1.35</i>	<i>5.25</i>

1. Prepared at the estimated mid-point of the Company's financial guidance range.

(a) Represents the income tax impacts of the adjustments made for restructuring and other special items by calculating the income tax impact of these items using the appropriate tax rate for the jurisdiction where charges were incurred.