

February 3, 2022



Fourth Quarter 2021 Earnings Call

Forward Looking Statements

This presentation, as well as other statements made by Aptiv PLC (the “Company”), contain forward-looking statements that reflect, when made, the Company’s current views with respect to current events, certain investments and acquisitions and financial performance including the potential impact of the proposed acquisition of Wind River Systems, Inc. Such forward-looking statements are subject to many risks, uncertainties and factors relating to the Company’s operations and business environment, which may cause the actual results of the Company to be materially different from any future results. All statements that address future operating, financial or business performance or the Company’s strategies or expectations are forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, the following: global and regional economic conditions, including conditions affecting the credit market; uncertainties posed by the COVID-19 pandemic and the difficulty in predicting its future course and its impact on the global economy and the Company’s future operations; fluctuations in interest rates and foreign currency exchange rates; the cyclical nature of global automotive sales and production; the potential disruptions in the supply of and changes in the competitive environment for raw material and other components integral to the Company’s products, including the current semiconductor supply shortage; the Company’s ability to maintain contracts that are critical to its operations; potential changes to beneficial free trade laws and regulations such as the United States-Mexico-Canada Agreement; the ability of the Company to integrate and realize the expected benefits of recent transactions; the ability of the Company to attract, motivate and/or retain key executives; the ability of the Company to avoid or continue to operate during a strike, or partial work stoppage or slow down by any of its unionized employees or those of its principal customers; and the ability of the Company to attract and retain customers. Additional factors are discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s filings with the Securities and Exchange Commission. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect the Company. It should be remembered that the price of the ordinary shares and any income from them can go down as well as up. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except as may be required by law.

Fourth Quarter and Full Year Highlights

RECORD REVENUE GROWTH OVER MARKET AND STRONG PERFORMANCE DESPITE CHALLENGING ENVIRONMENT

REVENUE

\$4.1B

4Q down 4%

\$15.6B

FY up 15%

EBITDA

\$461M

4Q Margins of 11.2%

\$2.0B

FY Margins of 12.8%

OPERATING INCOME

\$273M

4Q Margins of 6.6%

\$1.2B

FY Margins of 7.9%

EARNINGS PER SHARE

\$0.56

4Q down \$0.57

\$2.61

FY up \$0.67

+15% FY GoM



RECORD GROWTH OVER MARKET
BENEFITING FROM SAFE, GREEN
AND CONNECTED TRENDS AND
FAVORABLE MIX



EXECUTING WELL DESPITE
SUPPLY CHAIN DISRUPTIONS
AND MATERIAL INFLATION



CONTINUED INVESTMENTS
FOR GROWTH DRIVE BENEFITS
TODAY AND IN THE FUTURE



\$24B

RECORD FY BOOKINGS
DRIVEN BY PORTFOLIO OF
RELEVANT TECHNOLOGIES

WINDRVR

ENHANCING SOFTWARE CAPABILITIES
WITH WIND RIVER ACQUISITION

Note: Revenue growth excludes impact of foreign exchange, commodities and divestitures.
EBITDA, operating income and EPS adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

Strengthening Leadership Positions

CAPITALIZING ON SAFE, GREEN AND CONNECTED MEGATRENDS

SMART VEHICLE ARCHITECTURE (SVA™) ENABLING THE ELECTRIFIED, SOFTWARE-DEFINED VEHICLE



ACTIVE SAFETY

- Clear leader in perception systems and central compute platforms
- Scalable solutions help customers democratize active safety systems



HIGH VOLTAGE ELECTRIFICATION

- Global leader in high and low voltage vehicle architecture systems
- Optimized vehicle architecture solutions reduce weight and mass and save cost



VEHICLE CONNECTIVITY

- Accelerates product development and reduces warranty costs
- Increasing the efficiency of fleet management

2021 VALIDATION OF INDUSTRY LEADING PORTFOLIO OF ADVANCED TECHNOLOGIES...



RECORD FULL YEAR GROWTH OVER MARKET OF 15%



INCREASED GOM OF 8-10% ATTRIBUTED TO MARKET SHARE GAINS AND ADVANCED TECHNOLOGY



RECORD FULL YEAR NEW BUSINESS AWARDS OF \$24B



VALIDATING APTIV'S PORTFOLIO OF **END-TO-END SOLUTIONS**



RECORD NUMBER OF NEW PROGRAM LAUNCHES



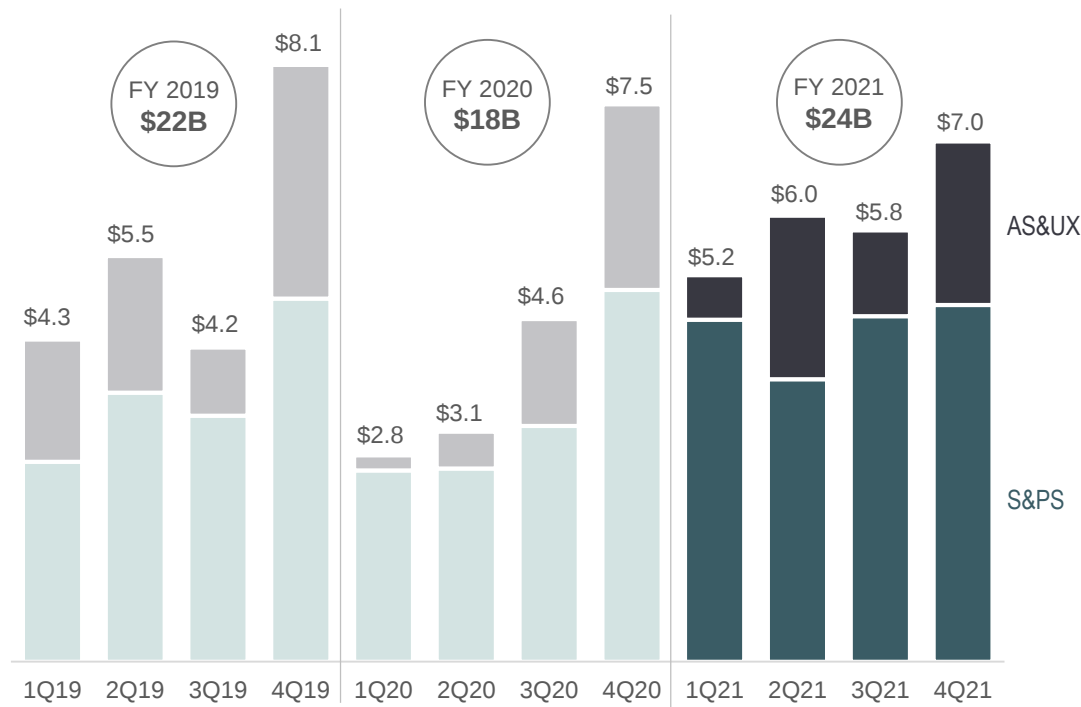
SUPPORTING CUSTOMER PROGRAM LAUNCHES WHILE MANAGING SUPPLY CHAIN

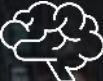
Winning Across the Portfolio

RECORD NEW BUSINESS AWARDS OF \$24 BILLION DRIVEN BY PORTFOLIO OF RELEVANT TECHNOLOGIES

BOOKINGS

Lifetime gross program revenues, \$ Billions





ADVANCED SAFETY & USER EXPERIENCE

ENCOMPASSES OUR DEEP EXPERTISE IN CENTRALIZED COMPUTING PLATFORMS, ADVANCED SAFETY SYSTEMS AND THE IN-VEHICLE USER EXPERIENCE.

BOOKINGS

~\$6B

IN 2021

~\$18B SINCE 2019¹



SIGNAL & POWER SOLUTIONS

LEVERAGES OUR HERITAGE AS A GLOBAL ARCHITECTURE AND COMPONENTS PROVIDER AND SYSTEMS INTEGRATOR TO DELIVER HIGH-SPEED DATA AND HIGH-POWER ELECTRICAL SYSTEMS.

BOOKINGS

~\$18B

IN 2021

~\$46B SINCE 2019¹

1. Cumulative value of bookings

Advanced Safety & User Experience

APPLYING EXPERTISE IN PERCEPTION SYSTEMS, SOFTWARE AND CENTRALIZED COMPUTE TO ENABLE SOFTWARE-DEFINED VEHICLES

4Q 2021 HIGHLIGHTS

- Growth Over Market: 15%
- Continued Active Safety and next-gen DMS platform launches
- New Active Safety program awards with customers in NA and Europe

SALES GROWTH DRIVERS¹

	4Q 2021	FY 2021
 ACTIVE SAFETY	7%	22%
 USER EXPERIENCE	(6%)	5%

1. Revenue growth excludes impact of foreign exchange, commodities and divestitures.

4Q 2021 KEY AWARDS

STELLANTIS

SCALABLE ACTIVE SAFETY SOLUTION FOR THE RAM PICKUP TRUCK

Ford

EXTENSION OF ADAS SATELLITE ARCHITECTURE SOLUTION ONTO NEW PLATFORMS

VOLVO

EXTENSION OF ANDROID INFOTAINMENT SOLUTION ONTO NEW PLATFORMS

Baidu 百度

HIGH PERFORMANCE COMPUTING PLATFORM IN CONNECTIVITY & SECURITY

Signal & Power Solutions

STRENGTHENING LEADERSHIP POSITION IN LOW AND HIGH VOLTAGE VEHICLE ARCHITECTURE SOLUTIONS

4Q 2021 HIGHLIGHTS

- Growth Over Market: 10%
- New HV program launches with emerging NA OEMs
- Robust growth in CV and industrial end markets

SALES GROWTH DRIVERS¹

	4Q 2021	FY 2021
 HIGH VOLTAGE ELECTRIFICATION	24%	68%
 CV & INDUSTRIAL END MARKETS	7%	23%

1. Revenue growth excludes impact of foreign exchange, commodities and divestitures.

4Q 2021 KEY AWARDS

RIVIAN EXTENSION FOR TRUCK & SUV LOW VOLTAGE ELECTRICAL DISTRIBUTION SYSTEM

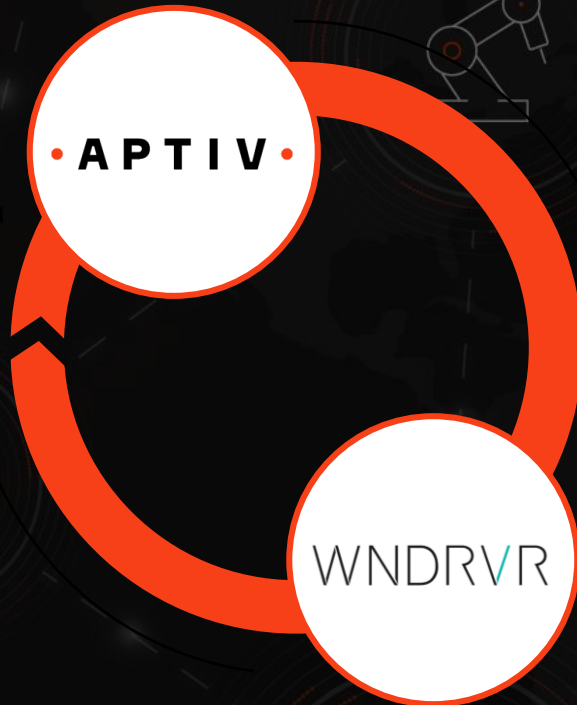
STELLANTIS HIGH VOLTAGE ARCHITECTURE AWARD FOR NEXT-GEN EUROPEAN EVS

 HIGH VOLTAGE ARCHITECTURE AWARD ON ADDITIONAL HIGH VOLUME EV PLATFORM MODELS

NA OEM CONQUEST WIN FOR WIRELESS CHARGING SOLUTION ACROSS NA VEHICLE PLATFORMS

Wind River Acquisition

ENABLES APTIV TO CAPITALIZE ON NEW GROWTH OPPORTUNITIES



GLOBAL LEADER IN INTELLIGENT CONNECTED SYSTEMS

World class management team and established platform offering a comprehensive edge-to-cloud portfolio and capabilities spanning the full intelligent system lifecycle

UNLOCKING NEXT-GENERATION TECHNOLOGY SOLUTIONS

Combined capabilities providing the cloud-native software platform for mission critical edge devices that enables digital feedback loops, seamless software updates, and efficient development and orchestration

ACCELERATING SOFTWARE-DEFINED GROWTH OPPORTUNITIES

Adoption of Wind River's cloud-native Studio platform and lifecycle management software from various end use applications will accelerate software-defined innovation and feature growth across high growth markets

ENABLING NEW VALUE CREATION OPPORTUNITIES FOR CUSTOMERS

Increased scalability, enhanced innovation with embedded hardware-agnostic software applications, and improved engineering reuse translating into cost savings and new revenue-generating opportunities



Aptiv Software Strategy

ACCELERATING THE SOFTWARE-DEFINED FUTURE

FULL LIFECYCLE MANAGEMENT ENHANCING
CAPABILITIES ACROSS THE SOFTWARE STACK...

DEVELOPMENT

Cloud-native platform
to accelerate software
development

DEPLOYMENT

Managing updates to
virtualized, real-time
software environment

**FULL LIFECYCLE
MANAGEMENT**
ENABLING NEW
BUSINESS MODELS

SERVICE

Supporting ongoing
maintenance and enhancements
over the vehicle lifecycle

OPERATIONS

Single control pane supports
systems management with
rich data analytics

TOOLS AND SERVICES

CLOUD AND
OFFBOARD
SERVICES

APPLICATION
& FEATURE

SOFTWARE
'BUILDING BLOCKS'

MIDDLEWARE/
OPERATING SYSTEM

AUTOMOTIVE GRADE
HARDWARE



LEVERAGE CLOUD FOR
VALUE-ADDED SERVICES



HIGH-VALUE BUILDING
BLOCKS AND APPLICATIONS



DRIVE SOFTWARE-
HARDWARE OPTIMIZATION



DEVELOP AN OPEN AND SCALABLE
MIDDLEWARE PLATFORM



ABSTRACTION OF SOFTWARE FROM
HIGH-PERFORMANCE HARDWARE

Aptiv 2022 CES Pavilion

INNOVATION IN MOTION

TODAY'S TECHNOLOGY

ONSITE VEHICLES WITH SIGNIFICANT APTIV CONTENT

Industry leading feature-rich electrified vehicles with Aptiv electrification distribution and engineered components content

Best-in-class examples of Aptiv's safety and user experience offerings, including the newest AMoD platform from Motional on display



TOMORROW'S SOLUTIONS

FULLY FUNCTIONING SVA™ DEMONSTRATION

Vehicle centerpiece showcasing SVA™ enhanced by our Continuous Delivery platform, including our lifecycle management capabilities

Interactive experience underscoring Aptiv's ability to personalize the software-defined vehicle



2022 Outlook

SUSTAINABLE BUSINESS MODEL AND STRATEGY EXECUTION RESULTING IN CONSISTENT VALUE CREATION

CONTINUED EXPANSION OF OUR COMPETITIVE MOAT...



PARTNER-OF-CHOICE

Maintaining strong relationships with flawless execution in this challenging environment



INVESTMENTS IN GROWTH

Optimized cost structure enabling continued inorganic and organic investments

...RESULTING IN STRONG OUTPERFORMANCE



EXPANDING MARKET SHARE

Customer awards validating our industry-leading capabilities



INCREASED GROWTH & PROFITABILITY

Sustained growth over market and margin expansion driven by portfolio of advanced technologies and operating execution

...DESPITE CONTINUED INDUSTRY CHALLENGES



COVID & SUPPLY CHAIN DISRUPTIONS

Inefficiencies and production schedule variability associated with COVID and semiconductor shortage



FX / COMM & OTHER INPUT COST

Ongoing challenges related to semiconductor, resin and other material inflation

4Q 2021 vs. 4Q 2020

(\$ Millions, except per share amounts)

	4Q 2021	4Q 2020
REPORTED REVENUE Adjusted Growth % ¹ Growth Over Market	\$4,134 (4%) 12%	\$4,212 14% 13%
EBITDA² EBITDA Margin	\$461 11.2%	\$678 16.1%
OPERATING INCOME² Operating Margin	\$273 6.6%	\$476 11.3%
EARNINGS PER SHARE^{2,3} EPS, excluding Motional equity loss	\$0.56 \$0.77	\$1.13 \$1.29
OPERATING CASH FLOW	\$669	\$799

4Q 2021 COMMENTS

- Vehicle production down 16%⁴
- AS&UX 15% GoM, S&PS 10% GoM
- Margin expansion in high growth product lines
- COVID & supply chain disruption costs of ~(\$15M) YoY, reflecting ~\$85M of total costs
- Flat YoY pricing due to inflation recoveries
- Input costs and FX/Commodities of ~(\$80M) YoY
- Motional JV equity loss of \$59M
- Favorable working capital performance YoY
- Capital expenditures of \$181M

1. Revenue growth excludes impact of foreign exchange, commodities and divestitures

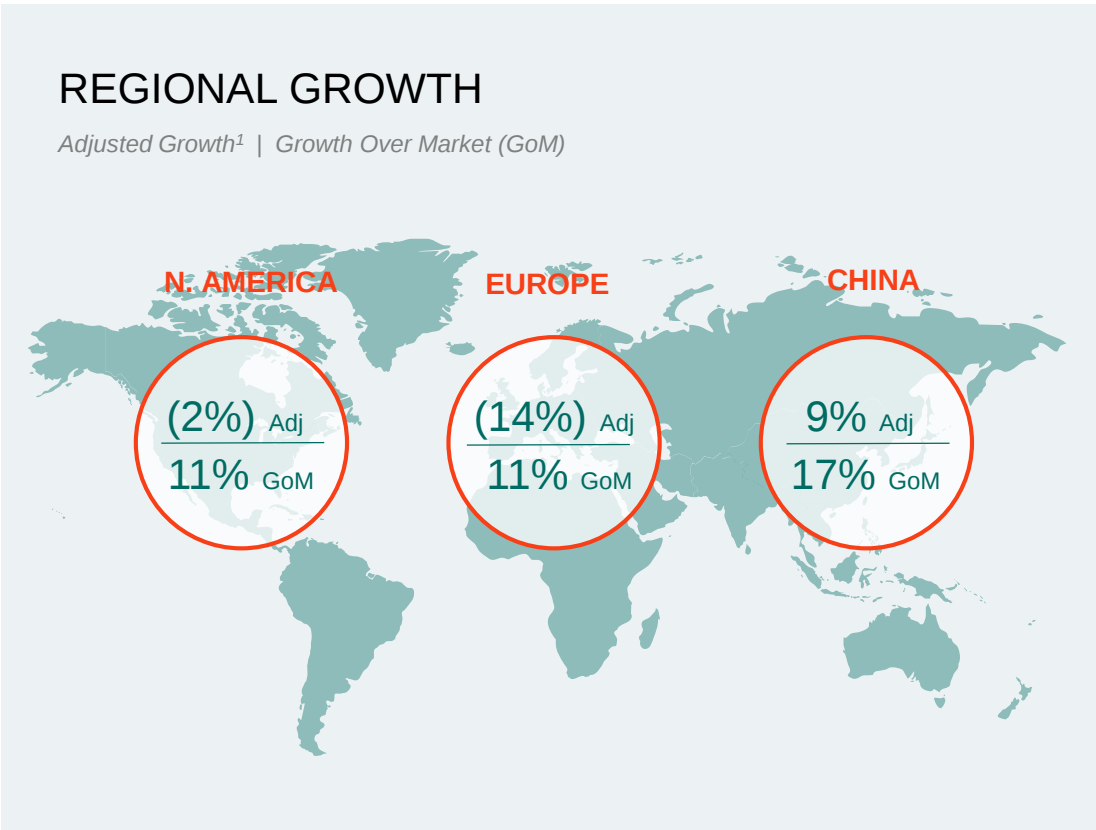
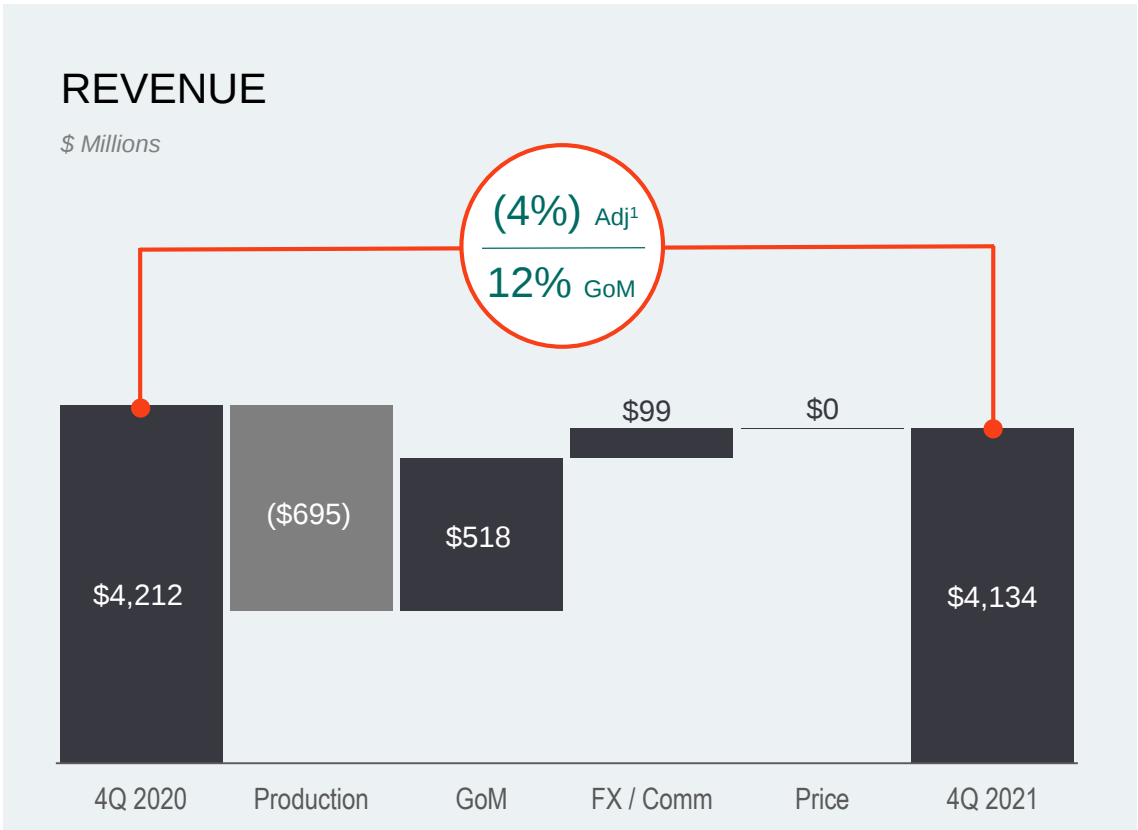
2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

3. Assumes conversion of preferred shares and excludes anticipated preferred share cash dividends; see appendix for additional detail

4. Aptiv weighted global vehicle production

4Q 2021 Revenue

STRONG GROWTH OVER MARKET OFFSETTING 16% DECLINE IN GLOBAL VEHICLE PRODUCTION



1. Revenue growth excludes impact of foreign exchange, commodities and divestitures
Note: Asia Pacific adjusted revenue growth up 5% and 15% growth over market; South America adjusted revenue growth 5% and 12% growth over market

4Q 2021 Segment Recap

DOUBLE-DIGIT GOM IN BOTH SEGMENTS; ONGOING INDUSTRY CHALLENGES WEIGHING ON MARGINS

ADVANCED SAFETY & USER EXPERIENCE

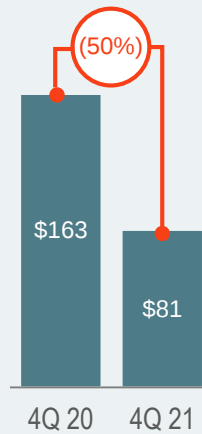
\$ Millions

REVENUE



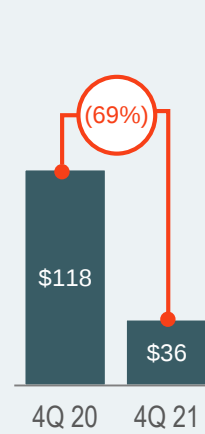
- Active Safety: **Up 7%**
- User Experience: **Down 6%**, impacted by Europe supply shortages

EBITDA²



- Higher input costs, primarily semiconductors
- Supporting key customer launches

OP INCOME²



SIGNAL & POWER SOLUTIONS

\$ Millions

REVENUE



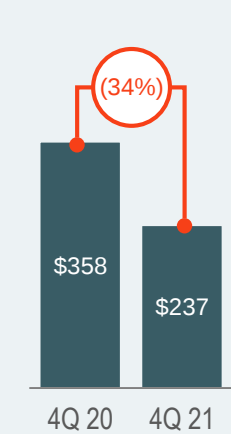
- High Voltage: **Up 24%**
- CV & Industrial End Markets: **Up 7%**, with strong growth in semi, telecom and energy markets

EBITDA²



- Higher material inflation, primarily resin and copper
- Product line margin expansion, offset by continued supply disruptions

OP INCOME²



1. Revenue growth excludes impact of foreign exchange, commodities and divestitures; see appendix slide for organic growth rates

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

2022 Macro Overview

EXPECTING FULL YEAR GLOBAL PRODUCTION UP 6% - WITH ROUGHLY FLAT PRODUCTION IN THE FIRST HALF

GLOBAL

FY 2022

15%

Aptiv¹

6%

Production

- Production recovery despite continued industry disruptions
- Expecting production at ~83M units
- Copper: 4.40

Note: South America 2% of Revenue²

NORTH AMERICA

34% of Revenue²

FY 2022

23%

Aptiv¹

9%

Production

- Continued strong truck and SUV mix
- Expecting production at ~15M units

EUROPE

33% of Revenue²

FY 2022

19%

Aptiv¹

10%

Production

- High take rates on Active Safety programs and EV program launches
- Expecting production at ~18M units
- EUR: 1.14

CHINA

22% of Revenue²

FY 2022

6%

Aptiv¹

(1%)

Production

- Continued acceleration of EV platform growth
- Expecting production at ~25M units
- CNY: 6.50

Note: Rest of Asia Pacific 9% of Revenue²

1. Adjusted Revenue Growth at Midpoint of Guidance; excludes impact of foreign exchange, commodities and divestitures

2. % of 2021 Revenue

2022 Guidance

CONFIDENT IN FULL YEAR OUTLOOK

(\$ Millions, except per share amounts)

	FY 2022	FY 2021	FY 2022 COMMENTS
REPORTED REVENUE Adj. Growth % ¹ Growth Over Market	\$17,750 – 18,150 15% 9%	\$15,618 15% 15%	- Vehicle production up 6%⁴ - FY GoM: AS&UX Up ~19%, S&PS Up ~6%
EBITDA² EBITDA Margin	\$2,415 – 2,695 13.6 – 14.8%	\$2,001 12.8%	- Margin expansion in high growth product lines - Input costs and FX/Commodities of ~(\$265M) YoY
OPERATING INCOME² Operating Margin	\$1,750 – 2,030 9.9 – 11.2%	\$1,378 8.8%	- Increased recoveries and lower 2H production inefficiencies - Excludes ~\$150M of amortization expense
EARNINGS PER SHARE^{2,3} EPS, excluding Motional equity loss	\$3.90 – 4.80 \$4.95 – 5.85	\$3.06 \$3.82	\$3.45 – \$4.35 including amortization expense ~13.0% adjusted tax rate - Motional JV equity loss of ~\$300M
OPERATING CASH FLOW	~\$2,050	\$1,222	- Higher earnings with lower working capital usage - Capex ~\$850M / ~5% of sales

1. Revenue growth excludes impact of foreign exchange, commodities and divestitures

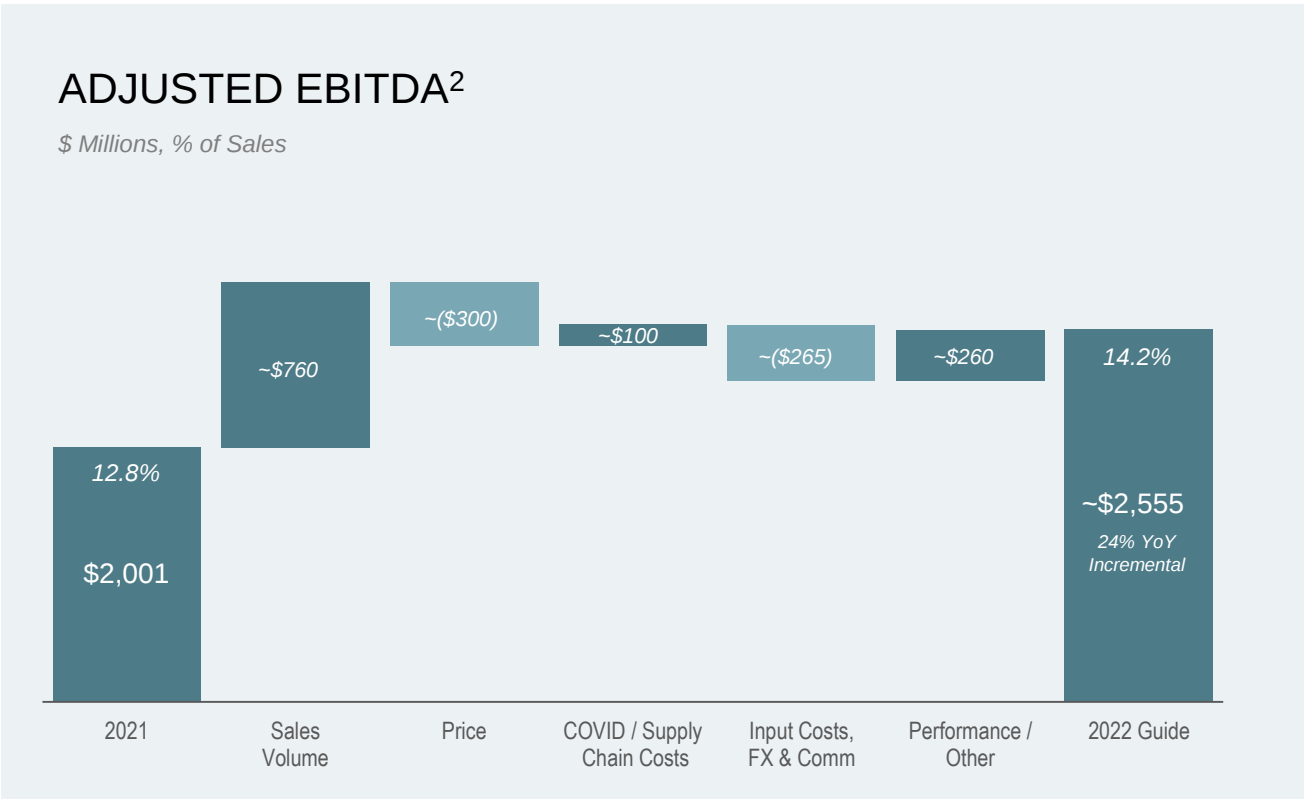
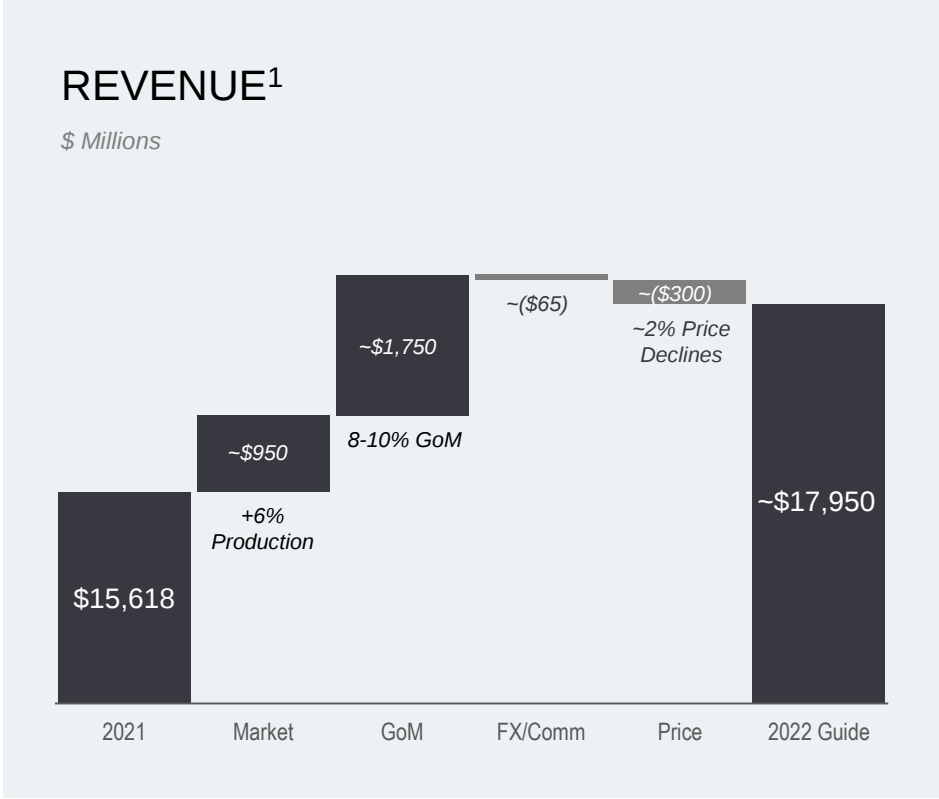
2. Adjusted for amortization expense, restructuring and other special items; see appendix for detail and reconciliation to US GAAP

3. Assumes conversion of preferred shares and excludes anticipated preferred share cash dividends; see appendix for additional detail

4. Aptiv weighted global vehicle production

2022 Business Drivers

MARGIN EXPANSION DESPITE ONGOING INDUSTRY DISRUPTIONS



Note: Reflects midpoint of 2022 Guidance

1. Revenue growth excludes impact of foreign exchange, commodities and divestitures

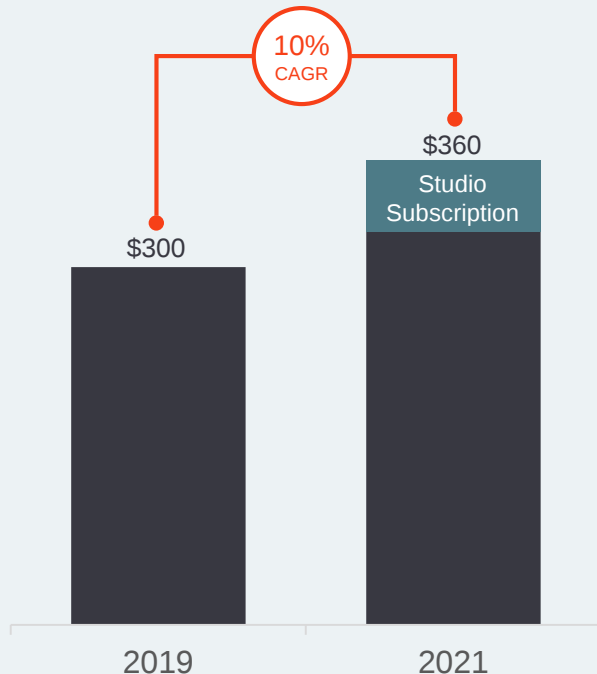
2. Adjusted for amortization expense, restructuring and other special items; margin calculations based on reported revenue; see appendix for detail and reconciliation to US GAAP

A Closer Look at WNDRV^R

WORLD CLASS MANAGEMENT TEAM AND ESTABLISHED PLATFORM ACCELERATING THE SOFTWARE-DEFINED FUTURE

REVENUE¹

\$ Millions



2022 OUTLOOK

REVENUE GROWTH	12% - 15%
GROSS MARGIN	~80%
EBITDA	20% - 22%
CASH FLOW CONVERSION ²	~90%
ADJUSTED EPS	Neutral

LONG-TERM EXPECTATIONS

- Accretive to Adjusted EPS in 2023
- Studio Subscription to be 40-50% of revenues by 2024-2025
- Revenues of ~\$1B in 2026 (+20% CAGR from 2021-2026)

FINANCIAL BENEFITS

- Internalization of software development spend and increased Aptiv engineering efficiencies
- Accelerated AS&UX revenue growth
- \$125M+ annual Aptiv incremental earnings run rate by Year 4

1. Excludes Aptiv collaboration revenue

2. Cash Flow Conversion defined as (Cash Flows from Operations less Cap Ex) / EBITDA

Summary

CONTINUE TO DELIVER SUSTAINABLE VALUE CREATION

CONTINUED INVESTMENTS TO SUPPORT STRONG GROWTH OVER MARKET

Investments to support customer production translating into revenue outperformance, record bookings and further expansion of competitive moat

STRONG CUSTOMER PARTNERSHIPS LEADING TO NEW BUSINESS AWARDS

Record bookings demonstrating customer validation of industry-leading, relevant portfolio of safe, green and connected technologies

WELL-POSITIONED TO NAVIGATE THROUGH CONTINUED INDUSTRY DISRUPTIONS

Effectively managing through supply chain and dynamic end market conditions while enhancing long-term resiliency, delivering on our strategy

ADVANCING OUR VISION OF 2025 AND BEYOND

Relevant portfolio supports continued strong growth over market, while investing in new solutions that accelerate a more efficient path to the electrified, software-defined vehicle





APPENDIX

Appendix Table of Contents

SECTION	SLIDE
2021 HISTORICAL BASIS	
• Full Year 2021 vs. Full Year 2020	22
• YoY Revenue Growth Metrics	23
• YoY Revenue And Adjusted Operating Income By Segment Walks	24
• Non-US GAAP Financial Metrics: Adjusted Operating Income	25
• Non-US GAAP Financial Metrics: Adjusted EBITDA	26
• Non-US GAAP Financial Metrics: Adjusted Net Income Per Share	27
• Shares Outstanding	28
2021 RECAST	
• Recast: Adjusted Operating Income	29
• Recast: Adjusted Net Income Per Share	30
2022 NEW BASIS	
• Non-US GAAP Financial Guidance Metrics: Adjusted Operating Income	31
• Non-US GAAP Financial Guidance Metrics: Adjusted EBITDA	32
• Non-US GAAP Financial Guidance Metrics: Adjusted Net Income Per Share	33

Full Year 2021 vs. Full Year 2020

2021 HISTORICAL BASIS (INCLUDING AMORTIZATION EXPENSE)

(\$ Millions, except per share amounts)

	FY 2021	FY 2020	FY 2021 COMMENTS
REPORTED REVENUE Adj. Growth % ¹ Growth Over Market	\$15,618 15% 15%	\$13,066 (9%) 10%	- Vehicle production flat⁴ - FY GoM: AS&UX Up 13%, S&PS Up 16%
EBITDA² EBITDA Margin	\$2,001 12.8%	\$1,621 12.4%	COVID & supply chain disruption costs of ~(\$190M) YoY, reflecting ~\$330M of total costs
OPERATING INCOME² Operating Margin	\$1,230 7.9%	\$867 6.6%	Input costs and FX/Commodities of ~(\$225M) YoY
EARNINGS PER SHARE^{2,3} EPS, excluding Motional equity loss	\$2.61 \$3.37	\$1.94 \$2.30	10.4% adjusted tax rate - Motional JV equity loss of \$215M
OPERATING CASH FLOW	\$1,222	\$1,413	- Restructuring cash of \$80M - Capital expenditures of \$611M

1. Revenue growth excludes impact of foreign exchange, commodities and divestitures

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

3. Assumes conversion of preferred shares and excludes anticipated preferred share cash dividends; see appendix for additional detail

4. Aptiv weighted global vehicle production

YoY Revenue Growth Metrics

2021 HISTORICAL BASIS (INCLUDING AMORTIZATION EXPENSE)

	4Q 2021	2021
Reported net sales % change	(2%)	20%
Less: foreign currency exchange and commodities	2%	5%
Less: divestitures and other, net	- %	- %
Adjusted revenue growth	(4%)	15%

Reflective of management estimates due to integration of businesses	4Q 2021	2021
Reported Revenue Growth	(2%)	20%
Signal And Power Solutions Reported Revenue Growth	(2%)	22%
Advanced Safety And User Experience Reported Revenue Growth	-%	14%
Adjusted Revenue Growth¹	(4%)	15%
Signal And Power Solutions Adjusted Revenue Growth ¹	(6%)	16%
Advanced Safety And User Experience Adjusted Revenue Growth ¹	(1%)	13%
Organic Revenue Growth²	(4%)	15%
Signal And Power Solutions Organic Revenue Growth ²	(6%)	16%
Advanced Safety And User Experience Organic Revenue Growth ²	(1%)	13%

1. Adjusted revenue growth excludes impact of foreign exchange, commodities, and divestitures.

2. Organic revenue growth excludes impact of foreign exchange, commodities, acquisitions and divestitures.

YoY Revenue And Adjusted OI By Segment Walks

2021 HISTORICAL BASIS (INCLUDING AMORTIZATION EXPENSE)

(\$ millions)	4Q 2021		2021	
	Revenue	OI Adj	Revenue	OI Adj
2020: Signal And Power Solutions	3,101	358	9,522	762
Volume, net of contractual price reductions	(173)	(68)	1,496	527
FX and commodities	97	(7)	580	(80)
Operational performance	-	(101)	-	(43)
Other	-	55	-	(82)
2021: Signal And Power Solutions	3,025	237	11,598	1,084
2020: Advanced Safety And User Experience	1,121	118	3,573	105
Volume, net of contractual price reductions	(7)	18	445	151
FX and commodities	2	-	38	(7)
Operational performance	-	(99)	-	(98)
Other	-	(1)	-	(5)
2021: Advanced Safety And User Experience	1,116	36	4,056	146
2020: Eliminations And Other	(10)	-	(29)	-
Volume, net of contractual price reductions	3	-	(5)	-
FX and commodities	-	-	(2)	-
2021: Eliminations And Other	(7)	-	(36)	-
2020: Total	4,212	476	13,066	867
Volume, net of contractual price reductions	(177)	(50)	1,936	678
FX and commodities	99	(7)	616	(87)
Operational performance	-	(200)	-	(141)
Other	-	54	-	(87)
2021: Total	4,134	273	15,618	1,230

Non-US GAAP Financial Metrics: Adjusted OI

2021 HISTORICAL BASIS (INCLUDING AMORTIZATION EXPENSE)

(\$ millions)	4Q 2021	4Q 2020	2021	2020
Net income attributable to Aptiv	31	299	590	1,804
Interest expense	36	39	150	164
Other expense (income), net	131	(6)	129	-
Income tax expense (benefit)	-	55	101	49
Equity loss, net of tax	54	43	200	83
Net income attributable to noncontrolling interest	8	16	19	18
Operating income	260	446	1,189	2,118
Restructuring	3	18	24	136
Other acquisition and portfolio project costs	8	4	15	23
Asset impairments	2	6	2	10
Deferred compensation related to acquisitions	-	2	-	14
Gain on business divestitures and other transactions	-	-	-	(1,434)
Adjusted operating income	273	476	1,230	867

Non-US GAAP Financial Metrics: Adjusted EBITDA

2021 HISTORICAL BASIS (INCLUDING AMORTIZATION EXPENSE)

(\$ millions)	4Q 2021	4Q 2020	2021	2020
Net income attributable to Aptiv	31	299	590	1,804
Interest expense	36	39	150	164
Income tax expense	-	55	101	49
Net income attributable to noncontrolling interest	8	16	19	18
Depreciation and amortization	190	208	773	764
EBITDA	265	617	1,633	2,799
Other expense (income), net	131	(6)	129	-
Equity loss, net of tax	54	43	200	83
Restructuring	3	18	24	136
Other acquisition and portfolio project costs	8	4	15	23
Deferred compensation related to acquisitions	-	2	-	14
Gain on business divestitures and other transactions	-	-	-	(1,434)
Adjusted EBITDA	461	678	2,001	1,621

Non-US GAAP Financial Metrics: Adj NI Per Share

2021 HISTORICAL BASIS (INCLUDING AMORTIZATION EXPENSE)

(\$ millions, except per share amounts)	4Q 2021	4Q 2020	2021	2020
Net income attributable to ordinary shareholders	15	283	527	1,769
Mandatory convertible preferred share dividends	16	16	63	35
Net income attributable to Aptiv	31	299	590	1,804
Adjusting items:				
Restructuring	3	18	24	136
Other acquisition and portfolio project costs	8	4	15	23
Asset impairments	2	6	2	10
Deferred compensation related to acquisitions	-	2	-	14
Gain on business divestitures and other transactions	-	-	-	(1,434)
Debt modification costs	-	-	1	4
Debt extinguishment costs	126	-	126	-
Loss on change in fair value of public traded equity securities	8	-	-	-
Gain on changes in fair value of equity investments without readily determinable fair value	(9)	(10)	(9)	(10)
Tax impact of adjusting items (a)	(9)	-	(10)	(22)
Adjusted net income attributable to Aptiv	160	319	739	525
Adjusted weighted average number of diluted shares outstanding (b)	283.84	283.28	283.59	270.70
Diluted net income per share attributable to Aptiv	0.06	1.04	1.94	6.66
Adjusted net income per share	0.56	1.13	2.61	1.94
<i>Less: Impact of Motional equity loss</i>	<i>0.21</i>	<i>0.16</i>	<i>0.76</i>	<i>0.36</i>
Pro forma - Adjusted net income per share	0.77	1.29	3.37	2.30

(a) Represents the income tax impacts of the adjustments made for restructuring and other special items by calculating the income tax impact of these items using the appropriate tax rate for the jurisdiction where the charges were incurred.

(b) In June 2020, the Company issued \$1,150 million in aggregate liquidation preference of 5.50% Mandatory Convertible Preferred Shares (the "MCPS") and received proceeds of \$1,115 million, after deducting expenses and the underwriters' discount of \$35 million. Dividends on the MCPS are payable on a cumulative basis at an annual rate of 5.50% on the liquidation preference of \$100 per share. Unless earlier converted, each share of MCPS will automatically convert on June 15, 2023 into between 1.0754 and 1.3173 shares of Aptiv's ordinary shares, subject to further anti-dilution adjustments. For purposes of calculating Adjusted Net Income Per Share, the Company has excluded the anticipated MCPS cash dividends and assumed the "if-converted" method of share dilution (the incremental ordinary shares deemed outstanding applying the "if-converted" method of calculating share dilution are referred to as the "Weighted average MCPS Converted Shares" on the next slide). The Adjusted Weighted Average Number of Diluted Shares Outstanding assumes the conversion of all 11.5 million MCPS and issuance of the underlying ordinary shares applying the "if-converted" method (method already applied for U.S. GAAP purposes of calculating the weighted average number of diluted shares outstanding for the year ended December 31, 2020) on a weighted average outstanding basis for all periods subsequent to issuance of the MCPS. We believe that using the "if-converted" method provides additional insight to investors on the potential impact of the MCPS once they are converted into ordinary shares no later than June 15, 2023.

Shares Outstanding

2021 HISTORICAL BASIS (INCLUDING AMORTIZATION EXPENSE)

(millions)	4Q 2021	4Q 2020	2021	2020
Weighted average ordinary shares outstanding, basic	270.52	270.03	270.46	263.43
Dilutive shares related to RSUs	0.95	0.88	0.76	0.44
Weighted average MCPS Converted Shares	-	-	-	6.83
Weighted average ordinary shares outstanding, including dilutive shares	271.47	270.91	271.22	270.70
Weighted average MCPS Converted Shares (a)	12.37	12.37	12.37	-
Adjusted weighted average ordinary shares outstanding, including dilutive shares	283.84	283.28	283.59	270.70

(a) The Adjusted Weighted Average Number of Diluted Shares Outstanding assumes the conversion of all 11.5 million MCPS and issuance of the underlying ordinary shares applying the “if-converted” method (method already applied for U.S. GAAP purposes of calculating the weighted average number of diluted shares outstanding for the year ended December 31, 2020) on a weighted average outstanding basis for all periods subsequent to issuance of the MCPS.

Recast: Adjusted Operating Income

2021 RECAST (EXCLUDING AMORTIZATION EXPENSE)

(\$ millions)	2021
Net income attributable to Aptiv	590
Interest expense	150
Other expense, net	129
Income tax expense	101
Equity loss, net of tax	200
Net income attributable to noncontrolling interest	19
Operating income	1,189
Amortization	148
Restructuring	24
Other acquisition and portfolio project costs	15
Asset impairments	2
Adjusted operating income	1,378

Recast: Adjusted Net Income Per Share

2021 RECAST (EXCLUDING AMORTIZATION EXPENSE)

(\$ millions, except per share amounts)	2021
Net income attributable to ordinary shareholders	527
Mandatory convertible preferred share dividends	63
Net income attributable to Aptiv	590
Adjusting items:	
Amortization	148
Restructuring	24
Other acquisition and portfolio project costs	15
Asset impairments	2
Debt modification costs	1
Debt extinguishment costs	126
Gain on changes in fair value of equity investments without readily determinable fair value	(9)
Tax impact of adjusting items (a)	(29)
Adjusted net income attributable to Aptiv	868
Adjusted weighted average number of diluted shares outstanding (b)	283.59
Diluted net income per share attributable to Aptiv	1.94
Adjusted net income per share	3.06
<i>Less: Impact of Motional equity loss</i>	<i>0.76</i>
Pro forma - Adjusted net income per share	3.82

(a) Represents the income tax impacts of the adjustments made for amortization, restructuring and other special items by calculating the income tax impact of these items using the appropriate tax rate for the jurisdiction where charges were incurred.

(b) See previous appendix slide titled "Shares Outstanding."

Non-US GAAP Financial Guidance Metrics: Adjusted Operating Income

2022 NEW BASIS (EXCLUDING AMORTIZATION EXPENSE)

(\$ millions)	2022 ¹
Net income attributable to Aptiv	1,024
Interest expense	133
Other expense, net	4
Income tax expense	188
Equity loss, net of tax	279
Net income attributable to noncontrolling interest	10
Operating income	1,638
Amortization	150
Restructuring	85
Other acquisition and portfolio project costs	17
Adjusted operating income	1,890

1. Prepared at the estimated mid-point of the Company's financial guidance range.

Non-US GAAP Financial Guidance Metrics: Adjusted EBITDA

2022 NEW BASIS (EXCLUDING AMORTIZATION EXPENSE)

(\$ millions)	2022 ¹
Net income attributable to Aptiv	1,024
Interest expense	133
Income tax expense	188
Net income attributable to noncontrolling interest	10
Depreciation and amortization	815
EBITDA	2,170
Other expense, net	4
Equity loss, net of tax	279
Restructuring	85
Other acquisition and portfolio project costs	17
Adjusted EBITDA	2,555

1. Prepared at the estimated mid-point of the Company's financial guidance range.

Non-US GAAP Financial Guidance Metrics: Adjusted Net Income Per Share

2022 NEW BASIS (EXCLUDING AMORTIZATION EXPENSE)

(\$ millions, except per share amounts)	2022 ¹
Net income attributable to ordinary shareholders	961
Mandatory convertible preferred share dividends	63
Net income attributable to Aptiv	1,024
Adjusting items:	
Amortization	150
Restructuring	85
Other acquisition and portfolio project costs	17
Tax impact of adjusting items (a)	(40)
Adjusted net income attributable to Aptiv	1,236
Adjusted weighted average number of diluted shares outstanding (b)	284.03
Diluted net income per share attributable to Aptiv	3.54
Adjusted net income per share	4.35
<i>Less: Impact of Motional equity loss</i>	<i>1.05</i>
Pro forma - Adjusted net income per share	5.40

1. Prepared at the estimated mid-point of the Company's financial guidance range.

(a) Represents the expected income tax impacts of the adjustments made for amortization, restructuring and other special items by calculating the income tax impact of these items using the appropriate tax rate for the jurisdiction where the charges are expected to be incurred.

(b) In June 2020, the Company issued \$1,150 million in aggregate liquidation preference of 5.50% MCPS and received proceeds of \$1,115 million, after deducting expenses and the underwriters' discount of \$35 million. Dividends on the MCPS are payable on a cumulative basis at an annual rate of 5.50% on the liquidation preference of \$100 per share. Unless earlier converted, each share of MCPS will automatically convert on June 15, 2023 into between 1.0754 and 1.3173 shares of Aptiv's ordinary shares, subject to further anti-dilution adjustments. For purposes of calculating Adjusted Net Income Per Share, the Company has excluded the anticipated MCPS cash dividends and assumed the "if-converted" method of share dilution. The Adjusted weighted average number of diluted shares outstanding assumes the conversion of all 11.5 million MCPS and issuance of the underlying ordinary shares applying the "if-converted" method on a weighted average outstanding basis for all periods subsequent to issuance of the MCPS. We believe that using the "if-converted" method provides additional insight to investors on the potential impact of the MCPS once they are converted into ordinary shares no later than June 15, 2023.

• **APTIV** •