

February 2, 2023



## Fourth Quarter 2022 Earnings Call

# Forward Looking Statements

This presentation, as well as other statements made by Aptiv PLC (the “Company”), contain forward-looking statements that reflect, when made, the Company’s current views with respect to current events, certain investments and acquisitions and financial performance. Such forward-looking statements are subject to many risks, uncertainties and factors relating to the Company’s operations and business environment, which may cause the actual results of the Company to be materially different from any future results. All statements that address future operating, financial or business performance or the Company’s strategies or expectations are forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, the following: global and regional economic conditions, including conditions affecting the credit market; global inflationary pressures; uncertainties posed by the COVID-19 pandemic and the difficulty in predicting its future course and its impact on the global economy and the Company’s future operations; uncertainties created by the conflict between Ukraine and Russia, and its impacts to the European and global economies and our operations in each country; fluctuations in interest rates and foreign currency exchange rates; the cyclical nature of global automotive sales and production; the potential disruptions in the supply of and changes in the competitive environment for raw material and other components integral to the Company’s products, including the ongoing semiconductor supply shortage; the Company’s ability to maintain contracts that are critical to its operations; potential changes to beneficial free trade laws and regulations, such as the United States-Mexico-Canada Agreement; the ability of the Company to integrate and realize the expected benefits of recent transactions; the ability of the Company to attract, motivate and/or retain key executives; the ability of the Company to avoid or continue to operate during a strike, or partial work stoppage or slow down by any of its unionized employees or those of its principal customers; and the ability of the Company to attract and retain customers. Additional factors are discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s filings with the Securities and Exchange Commission. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect the Company. It should be remembered that the price of the ordinary shares and any income from them can go down as well as up. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except as may be required by law.

# Fourth Quarter and Full Year Highlights

DELIVERING RECORD BOOKINGS, STRONG REVENUE GROWTH AND SIGNIFICANT MARGIN EXPANSION

|                    |                                      |                                        |
|--------------------|--------------------------------------|----------------------------------------|
| REVENUE            | <b>\$4.6B</b><br>4Q up 19%           | <b>\$17.5B</b><br>FY up 16%            |
| EBITDA             | <b>\$674M</b><br>4Q Margins of 14.5% | <b>\$2,190M</b><br>FY Margins of 12.5% |
| OPERATING INCOME   | <b>\$523M</b><br>4Q Margins of 11.3% | <b>\$1,585M</b><br>FY Margins of 9.1%  |
| EARNINGS PER SHARE | <b>\$1.27</b><br>4Q up \$0.59        | <b>\$3.41</b><br>FY up \$0.35          |

- **\$32B** FY 2022 BOOKINGS ACROSS PORTFOLIO OF ADVANCED TECHNOLOGIES
- **+15% GoM** IN 4Q AND **+11% GoM** IN 2022 DESPITE ONGOING SUPPLY CONSTRAINTS AND CHINA COVID REVENUE IMPACT
- FLAWLESS EXECUTION DESPITE ONGOING SUPPLY CHAIN DISRUPTIONS
- **+380 BPS** INCREASE IN 4Q22 OPERATING MARGINS, INCLUDING THE NEGATIVE IMPACT OF FX AND CHINA COVID
- EXPANDING ADVANCED TECHNOLOGY PORTFOLIO WITH ADDITIONS OF INTERCABLE AUTOMOTIVE AND WIND RIVER

Note: Revenue growth excludes impact of foreign exchange, commodities and acquisitions.

EBITDA, operating income and EPS adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

Earnings per share assumes conversion of preferred shares and excludes anticipated preferred share cash dividends; see appendix for additional detail.

# Strengthening Leadership Position

CAPITALIZING ON THE CHANGING ENVIRONMENT WHILE SOLVING OUR CUSTOMERS' BIGGEST CHALLENGES

## CONTINUOUS IMPROVEMENT OF OUR OPERATING MODEL



### PRODUCT-CENTRIC ROADMAPS

Developing product-specific, flexible solutions in advance of customer needs



### ONE APTIV APPROACH

Focused account teams augmented with technical sales specialists leading to earlier engagements



### REGIONAL MANAGEMENT

In region, for region management approach to support manufacturing, optimize supply chain and increase customer intimacy



### UTILIZING NPS WITH OUR CUSTOMERS

Using Net Promoter Score to drive actionable insights and enhance customer service



### INCREASING SUPPLY CHAIN RESILIENCY

Proactively implementing initiatives that improve visibility, reduce risk and enhance delivery and quality, while reducing impact of disruptions

## EXTENDING COMPETITIVE MOAT WITH ADVANCED TECHNOLOGY

### WNRVR

- Cloud-based platform that improves software development and provides scale and flexibility
- Provides end-to-end DevOps capabilities and differentiated middleware and RTOS solutions

### intercable AUTOMOTIVE SOLUTIONS

- Accelerates path to electrification with complementary 7<sup>th</sup> generation busbar and advanced interconnect technology
- Expands customer base with key European OEMs and leverages Aptiv's global footprint

### INTEGRATED POWER ELECTRONICS & BATTERY MANAGEMENT SYSTEMS

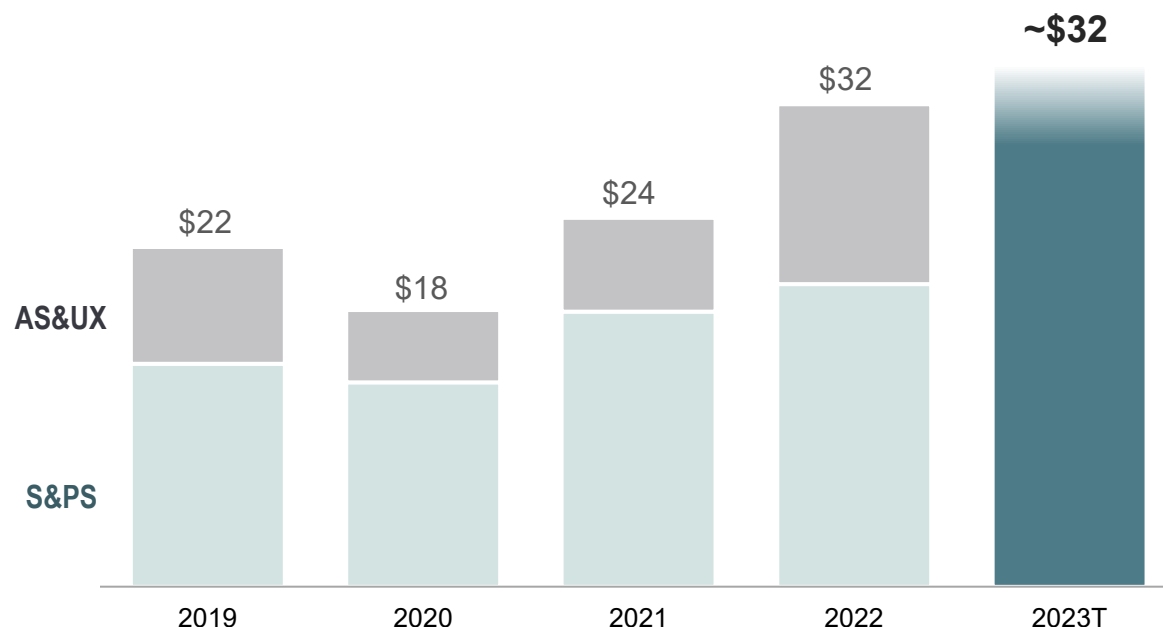
- Expands capabilities in high-growth/high-margin electrification market
- Enhances breadth of High Voltage system solutions

# Record New Business Awards

DRIVEN BY FLAWLESS EXECUTION AND PORTFOLIO OF ADVANCED TECHNOLOGIES

## NEW BUSINESS BOOKINGS

*Lifetime gross program revenues, \$ Billions*



### SMART VEHICLE ARCHITECTURE™

- \$4.2B in 2022 new business awards
- Key CVC and PDC wins across customer base
- \$5B in lifetime new business awards



### ACTIVE SAFETY

- \$5.2B in 2022 new business awards
- Continued gains in scalable, next-gen active safety platforms
- \$20B in cumulative new business awards from 2018-2022



### HIGH VOLTAGE ELECTRIFICATION

- \$4.2B in 2022 new business awards
- 4Q22 Award: \$0.4B HV award for new CV program with NA OEM
- \$14B in cumulative new business awards from 2018-2022

# Segment Highlights

BRAIN AND NERVOUS SYSTEM CAPABILITIES ENABLE THE DEVELOPMENT OF FULL SYSTEM-LEVEL SOLUTIONS

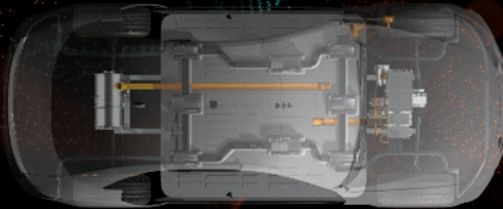


## ADVANCED SAFETY & USER EXPERIENCE

ENCOMPASSES OUR DEEP EXPERTISE IN CENTRALIZED COMPUTING PLATFORMS, ADVANCED SAFETY SYSTEMS AND THE IN-VEHICLE EXPERIENCE.

- **ADVANCEMENTS IN ACTIVE SAFETY**  
First supplier to successfully deploy full-stack L2+ ADAS system
- **WIND RIVER CUSTOMER ENGAGEMENTS**  
Providing integrated Aptiv + Wind River solutions across the full software stack
- **CUSTOMER RECOGNITION**  
Received customer recognition for excellence in service, technology, supply chain and quality

## SMART VEHICLE ARCHITECTURE™



ENABLING THE ELECTRIFIED, SOFTWARE-DEFINED VEHICLE



## SIGNAL & POWER SOLUTIONS

LEVERAGES OUR LEADING POSITION AS AN ARCHITECTURE SOLUTIONS PROVIDER TO DELIVER HIGH-SPEED DATA AND HIGH-POWER ELECTRICAL SYSTEMS.

- **HIGH VOLTAGE ACCELERATION**  
High voltage bookings accounted for ~20% of S&PS new business awards in 2022
- **BATTERY MANAGEMENT SYSTEM AWARD**  
First power electronics award with integrated Battery Management System
- **EXCELLENCE IN SERVICE**  
Received customer recognition for excellence in on-time deliveries and quality

# Aptiv CES 2023



BRINGING THE SOFTWARE-DEFINED VEHICLE TO LIFE WITH FUNCTIONAL SOLUTIONS

## Wind River Software Platform

On-vehicle demonstration of industry's first end-to-end, cloud-native DevOps platform

- Demonstrating complete SW lifecycle management; development, deployment and operation
- Fully integrated with vehicle powered by Aptiv Smart Vehicle Architecture™ running VxWorks

## Gen 6 ADAS Platform

Open and scalable ADAS platform leveraging radar centric, AI/ML approach

- SW unlocking new features with greater availability, robustness and efficiency on today's hardware
- Public road demonstration of L2+/L3 urban features reinforced with perception and vehicle control KPIs

## Functional Smart Vehicle Architecture™

Optimized and sustainable platform supporting the software defined vehicle

- SVA™ powered production vehicle supporting In-Cabin User Experience features, Int/Ext Sensing
- SVA™ demonstrator showcasing key components and new HV solutions, including IPE/BMS and IA\*

## Strong Customer Engagement & Interest

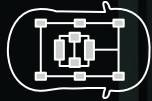


\* IPE/BMS: Integrated Power Electronics / Battery Management Systems, IA: Intercable Automotive

# 2023 Outlook

ROBUST BUSINESS MODEL AND PORTFOLIO OF ADVANCED TECHNOLOGIES  
RESULTING IN SUSTAINABLE VALUE CREATION

CONTINUED EXPANSION OF OUR  
COMPETITIVE MOAT...



## INVESTMENTS IN ADVANCED TECHNOLOGIES

Optimized cost structure enabling continued  
inorganic and organic investments



## OPERATIONAL EXCELLENCE

Continued track record of flawless execution strengthening  
strategic customer relationships

... RESULTING IN STRONG  
OUTPERFORMANCE ...



## SUSTAINED GROWTH ABOVE MARKET

Customer awards validating industry-leading  
portfolio and operating capabilities



## INCREASED PROFITABILITY

Margin expansion driven by strong revenue growth  
and optimized cost structure

... EVEN IN A WEAK  
PRODUCTION ENVIRONMENT



## PRODUCTION DOWN SLIGHTLY IN 2023

A weaker macro outlook and ongoing supply constraints  
resulting in production declines



## PRODUCTIVITY OFFSETTING COST INCREASES

Increased productivity and cost actions offsetting  
inflationary pressures

# 4Q 2022 vs. 4Q 2021

(\$ Millions, except per share amounts)

|                                                                                | 4Q 2022               | Fav / (Unfav)             | COMMENTS                                                                                                                                                                                      |
|--------------------------------------------------------------------------------|-----------------------|---------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>REPORTED REVENUE</b><br>Adjusted Growth % <sup>1</sup>   Growth Over Market | <b>\$4,640</b>        | <b>\$506</b><br>19%   15% | <ul style="list-style-type: none"> <li>Vehicle production +4%</li> <li>AS&amp;UX 11% GoM; S&amp;PS 16% GoM</li> <li>China COVID impact (\$60M); continued supply chain disruptions</li> </ul> |
| <b>EBITDA<sup>2</sup></b><br>EBITDA Margin                                     | <b>\$674</b><br>14.5% | <b>\$213</b><br>330 bps   | <ul style="list-style-type: none"> <li>Margin expansion in high growth product lines</li> <li>China COVID impact of (\$20M)</li> <li>Supply chain disruption costs of (\$40M)</li> </ul>      |
| <b>OPERATING INCOME<sup>2</sup></b><br>Operating Margin                        | <b>\$523</b><br>11.3% | <b>\$213</b><br>380 bps   | <ul style="list-style-type: none"> <li>Material cost recoveries +\$202M YoY, offsetting material cost inflation</li> </ul>                                                                    |
| <b>EARNINGS PER SHARE<sup>2,3</sup></b>                                        | <b>\$1.27</b>         | <b>\$0.59</b>             | <ul style="list-style-type: none"> <li>9.2% adjusted tax rate</li> <li>Motional JV equity loss of \$81M</li> </ul>                                                                            |
| <b>OPERATING CASH FLOW</b>                                                     | <b>\$933</b>          | <b>\$264</b>              | <ul style="list-style-type: none"> <li>Capital expenditures of \$178M</li> <li>Positive impact from working capital of \$372M</li> </ul>                                                      |

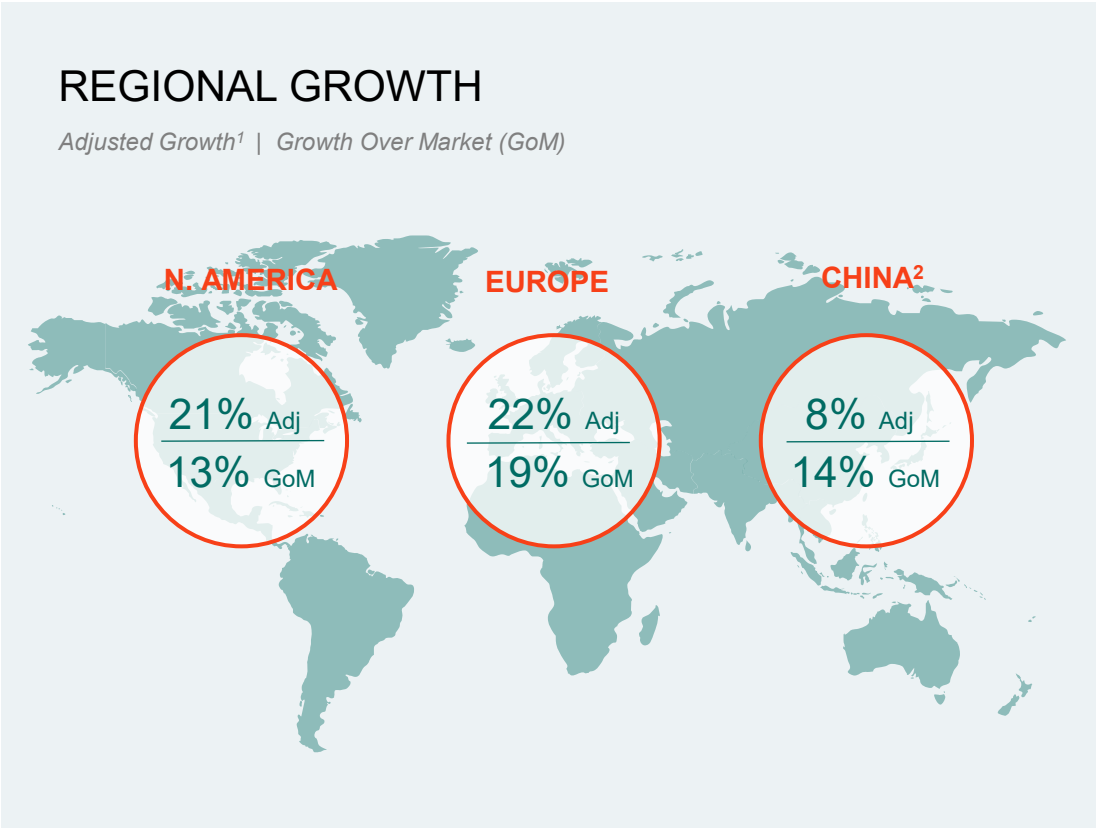
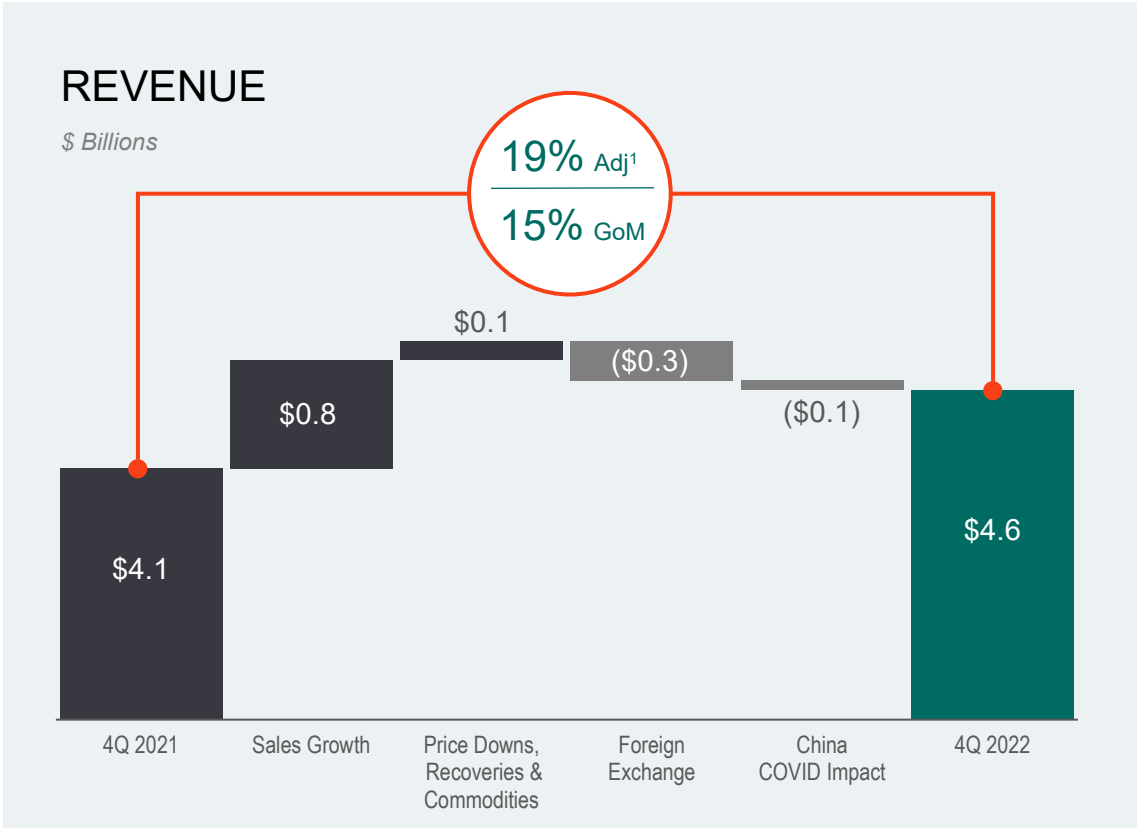
1. Revenue growth excludes impact of foreign exchange, commodities and acquisitions.

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP.

3. Earnings per share assumes conversion of preferred shares and excludes anticipated preferred share cash dividends; see appendix for additional detail.

# 4Q 2022 Revenue

CONTINUED VOLUME GROWTH & COST RECOVERIES MORE THAN OFFSET FX HEADWINDS



1. Revenue growth excludes impact of foreign exchange, commodities and acquisitions.

2. Asia Pacific adjusted revenue growth of 12% and growth over market of 12%

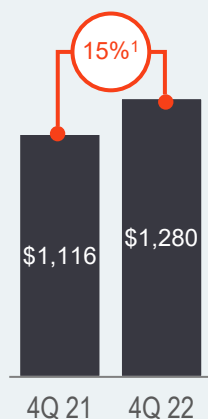
# 4Q 2022 Segment Recap

STRONG FLOW-THROUGH ON DOUBLE-DIGIT REVENUE GROWTH ACROSS SEGMENTS

## ADVANCED SAFETY & USER EXPERIENCE

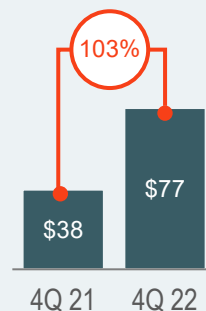
\$ Millions

### REVENUE



- Active Safety: **Up 31%**, led by strong adoption of L2+ systems
- User Experience: **Up 5%**

### OP INCOME<sup>2</sup>

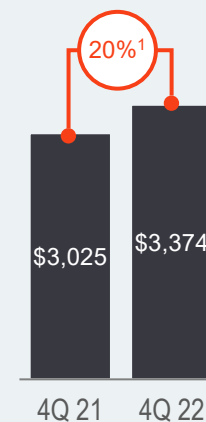


- Supporting key customer launches
- Higher input costs, primarily semiconductors, offset by material cost recoveries of \$86M

## SIGNAL & POWER SOLUTIONS

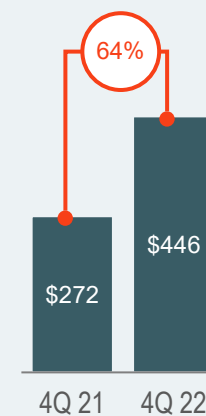
\$ Millions

### REVENUE



- High Voltage: **Up 50%**
- CV & Non-Auto: **Up 18%**, led by strength in CV

### OP INCOME<sup>2</sup>



- Product line margin expansion despite continued COVID and supply chain disruptions
- Material cost recoveries of \$116M offsetting material inflation

1. Revenue growth excludes impact of foreign exchange, commodities and acquisitions

2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

# 2023 Macro Overview

EXPECTING FULL YEAR GLOBAL PRODUCTION DOWN 1%

## GLOBAL

FY 2023

**8%**

Aptiv<sup>1</sup>

**(1%)**

Production

- Production impacted by continued supply disruptions in all regions
- Expecting production at ~85M units
- Copper: 3.40

Note: South America 2% of Revenue<sup>2</sup>

## NORTH AMERICA

37% of Revenue<sup>2</sup>

FY 2023

**10%**

Aptiv<sup>1</sup>

**~ flat**

Production

- Content growth offsetting flat production
- Expecting production at ~15M units

## EUROPE

31% of Revenue<sup>2</sup>

FY 2023

**8%**

Aptiv<sup>1</sup>

**(2%)**

Production

- Macro risks to weigh on demand
- Expecting production at ~16M units
- EUR: 1.00

## CHINA

22% of Revenue<sup>2</sup>

FY 2023

**8%**

Aptiv<sup>1</sup>

**~ flat**

Production

- Continued EV penetration despite flat overall production
- Expecting production at ~27M units
- CNY: 6.90

Note: Rest of Asia Pacific 8% of Revenue<sup>2</sup>

1. Adjusted Revenue Growth at Midpoint of Guidance; excludes impact of foreign exchange, commodities and acquisitions

2. % of 2022 Revenue

# 2023 Full Year Outlook

## BALANCING CONTINUED OUTGROWTH WITH DISRUPTIONS AND MACRO CONCERNS

(\$ Millions, except per share amounts)

|                                                                                | FY 2023                                 | Fav / (Unfav)               | FY 2023 COMMENTS                                                                                                                                 |
|--------------------------------------------------------------------------------|-----------------------------------------|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>REPORTED REVENUE</b><br>Adj. Growth % <sup>1</sup>   Growth Over Market     | <b>\$18,700 – 19,300</b>                | <b>\$1,511</b><br>~8%   ~9% | <ul style="list-style-type: none"> <li>Vehicle production (1%)<sup>4</sup></li> <li>FY GoM: AS&amp;UX ~12%, S&amp;PS ~8%</li> </ul>              |
| <b>EBITDA<sup>2</sup></b><br>EBITDA Margin                                     | <b>\$2,585 – 2,745</b><br>13.8% – 14.2% | <b>\$475</b><br>150 bps     | <ul style="list-style-type: none"> <li>Flow-through on higher revenue</li> <li>Margin expansion in high growth product lines</li> </ul>          |
| <b>OPERATING INCOME<sup>2</sup></b><br>Operating Margin                        | <b>\$1,920 – 2,080</b><br>10.3% – 10.8% | <b>\$415</b><br>140 bps     | <ul style="list-style-type: none"> <li>Lower disruption costs of +\$135M</li> <li>Excludes ~\$230M of amortization expense</li> </ul>            |
| <b>EARNINGS PER SHARE<sup>2,3</sup></b><br>EPS, excluding Motional equity loss | <b>\$4.00 – 4.50</b><br>\$5.10 – 5.60   | <b>\$0.84</b><br>\$0.91     | <ul style="list-style-type: none"> <li>~14.5% adjusted tax rate</li> <li>Motional JV equity loss of ~\$310M</li> </ul>                           |
| <b>OPERATING CASH FLOW</b>                                                     | <b>~\$1,900</b>                         | <b>\$637</b>                | <ul style="list-style-type: none"> <li>Higher earnings with lower working capital usage</li> <li>Capital expenditures at ~5% of sales</li> </ul> |

1. Revenue growth excludes impact of foreign exchange, commodities and acquisitions

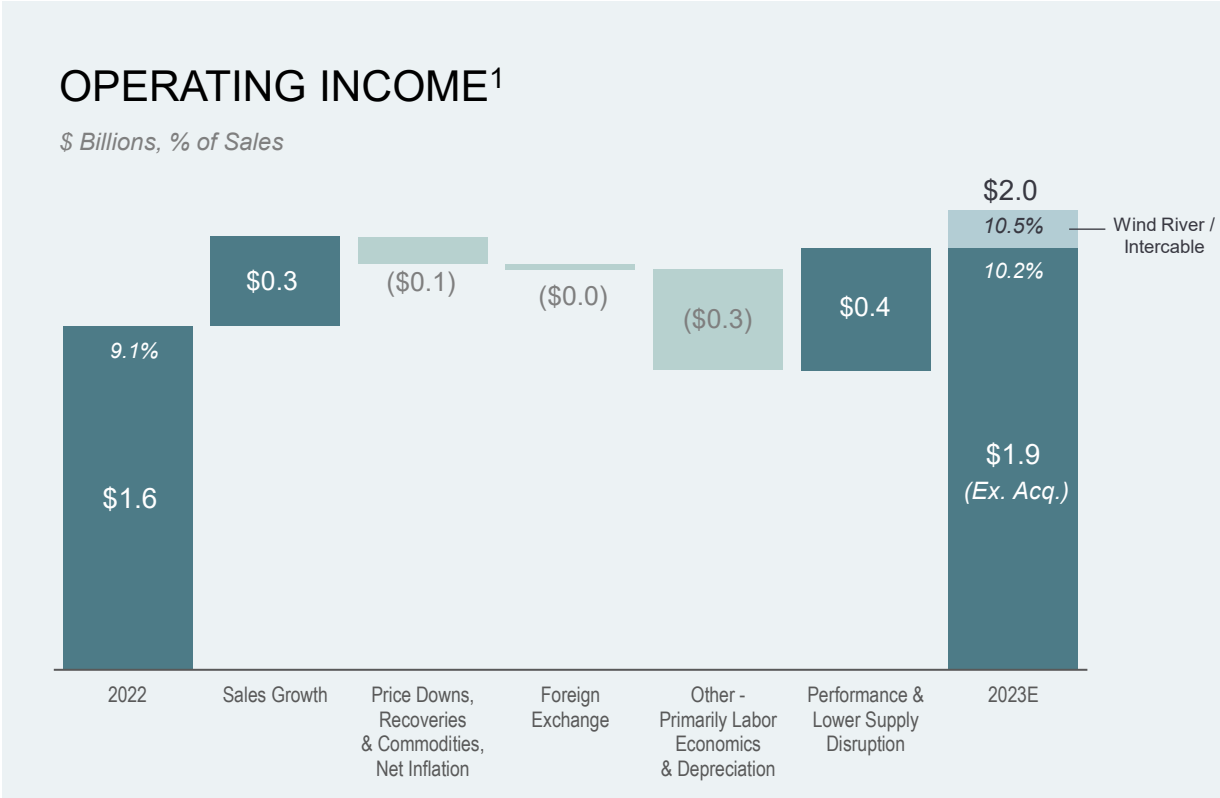
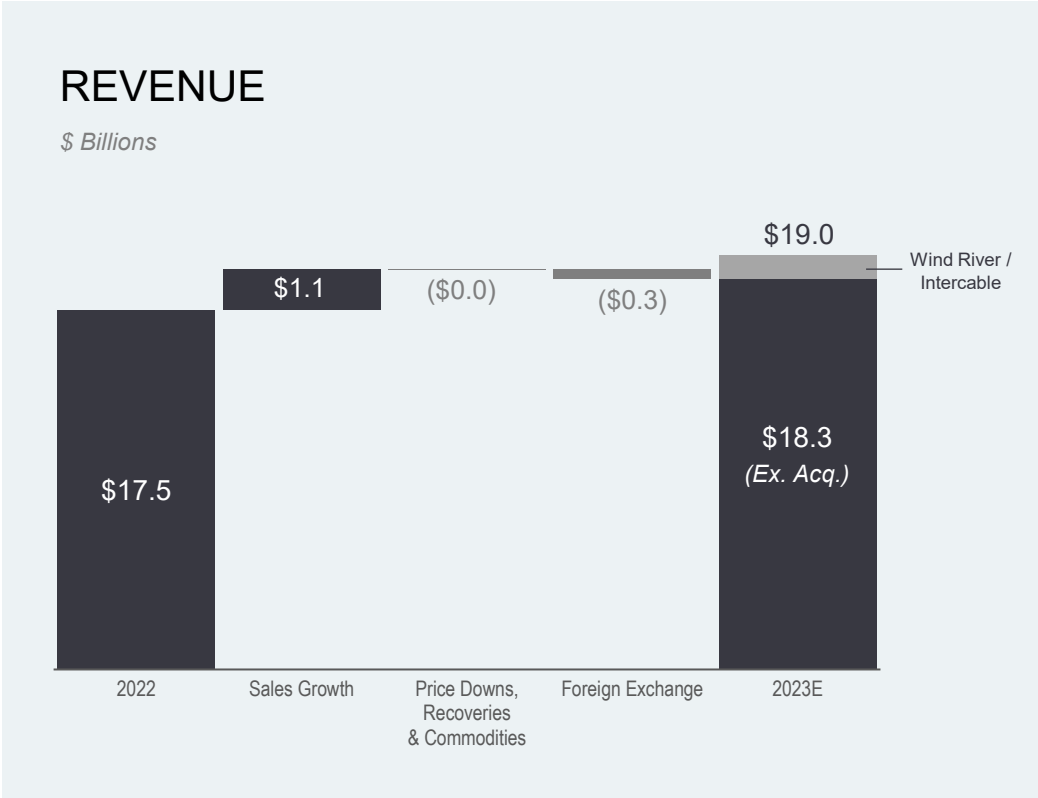
2. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

3. Assumes conversion of preferred shares and excludes anticipated preferred share cash dividends; see appendix for additional detail

4. Aptiv weighted global vehicle production

# 2023 Outlook Versus 2022

STRONG GROWTH OVER MARKET AND MARGIN EXPANSION



Note: Reflects midpoint of 2023 Guidance  
1. Adjusted for restructuring and other special items; see appendix for detail and reconciliation to US GAAP

# Summary

## EXPANDING COMPETITIVE MOAT

### ○ ACCELERATING COMMERCIAL MOMENTUM

Record bookings demonstrating customer validation of industry-leading, relevant portfolio of safe, green and connected technologies

### ○ CONTINUED FLAWLESS OPERATING EXECUTION

Managing through material constraints and supply chain disruptions strengthening customer relationships

### ○ CONTINUE PORTFOLIO EXPANSION TO SUPPORT STRONG GoM

Investments in portfolio of advanced technologies leading to record bookings and strong revenue growth

### ○ ADVANCING OUR VISION OF THE SOFTWARE DEFINED VEHICLE

Relevant portfolio of full system solutions accelerating the path to the electrified, software-defined vehicle

• APTIV •

## YOU ARE INVITED

Join Aptiv for a comprehensive review of our long-term strategy and learn how we are shaping the safe, green and connected future of mobility.

### 2023 Investor Conference

Tuesday, February 14





# APPENDIX

# YoY Revenue Growth Metrics

|                                                 | 4Q 2022    | 2022       |
|-------------------------------------------------|------------|------------|
| Reported net sales % change                     | 12%        | 12%        |
| Less: foreign currency exchange and commodities | (8%)       | (4%)       |
| Less: acquisitions                              | 1%         | - %        |
| <b>Adjusted revenue growth</b>                  | <b>19%</b> | <b>16%</b> |

|                                                                          | 4Q 2022    | 2022       |
|--------------------------------------------------------------------------|------------|------------|
| <b>Reported Revenue Growth</b>                                           | <b>12%</b> | <b>12%</b> |
| Signal And Power Solutions Reported Revenue Growth                       | 12%        | 12%        |
| Advanced Safety And User Experience Reported Revenue Growth              | 15%        | 13%        |
| <b>Adjusted Revenue Growth<sup>1</sup></b>                               | <b>19%</b> | <b>16%</b> |
| Signal And Power Solutions Adjusted Revenue Growth <sup>1</sup>          | 20%        | 16%        |
| Advanced Safety And User Experience Adjusted Revenue Growth <sup>1</sup> | 15%        | 14%        |

1. Adjusted revenue growth excludes impact of foreign exchange, commodities and acquisitions.

# YoY Revenue And Adj. OI By Segment Walks

| (\$ millions)                                    | 4Q 2022      |            | 2022          |              |
|--------------------------------------------------|--------------|------------|---------------|--------------|
|                                                  | Revenue      | OI Adj     | Revenue       | OI Adj       |
| <b>2021: Signal And Power Solutions</b>          | <b>3,025</b> | <b>272</b> | <b>11,598</b> | <b>1,225</b> |
| Volume, net of contractual price reductions      | 613          | 283        | 1,908         | 712          |
| FX and commodities                               | (282)        | (77)       | (581)         | (202)        |
| Operational performance                          | -            | 50         | -             | (166)        |
| Other                                            | 18           | (82)       | 18            | (128)        |
| <b>2022: Signal And Power Solutions</b>          | <b>3,374</b> | <b>446</b> | <b>12,943</b> | <b>1,441</b> |
| <b>2021: Advanced Safety And User Experience</b> | <b>1,116</b> | <b>38</b>  | <b>4,056</b>  | <b>153</b>   |
| Volume, net of contractual price reductions      | 165          | 83         | 558           | 265          |
| FX and commodities                               | (27)         | (5)        | (53)          | 24           |
| Operational performance                          | -            | (58)       | -             | (316)        |
| Other                                            | 26           | 19         | 26            | 18           |
| <b>2022: Advanced Safety And User Experience</b> | <b>1,280</b> | <b>77</b>  | <b>4,587</b>  | <b>144</b>   |
| <b>2021: Eliminations And Other</b>              | <b>(7)</b>   | <b>-</b>   | <b>(36)</b>   | <b>-</b>     |
| Volume, net of contractual price reductions      | (8)          | -          | (8)           | -            |
| FX and commodities                               | 1            | -          | 3             | -            |
| <b>2022: Eliminations And Other</b>              | <b>(14)</b>  | <b>-</b>   | <b>(41)</b>   | <b>-</b>     |
| <b>2021: Total</b>                               | <b>4,134</b> | <b>310</b> | <b>15,618</b> | <b>1,378</b> |
| Volume, net of contractual price reductions      | 770          | 366        | 2,458         | 977          |
| FX and commodities                               | (308)        | (82)       | (631)         | (178)        |
| Operational performance                          | -            | (8)        | -             | (482)        |
| Other                                            | 44           | (63)       | 44            | (110)        |
| <b>2022: Total</b>                               | <b>4,640</b> | <b>523</b> | <b>17,489</b> | <b>1,585</b> |

# Non-US GAAP Financial Metrics: Adjusted OI

| (\$ millions)                                               | 4Q 2022    | 4Q 2021    | 2022         | 2021         |
|-------------------------------------------------------------|------------|------------|--------------|--------------|
| Net income attributable to Aptiv                            | 249        | 31         | 594          | 590          |
| Interest expense                                            | 62         | 36         | 219          | 150          |
| Other expense, net                                          | 10         | 131        | 54           | 129          |
| Income tax expense                                          | 25         | -          | 121          | 101          |
| Equity loss, net of tax                                     | 77         | 54         | 279          | 200          |
| Net income (loss) attributable to noncontrolling interest   | 18         | 8          | (3)          | 19           |
| Net loss attributable to redeemable noncontrolling interest | (1)        | -          | (1)          | -            |
| <b>Operating income</b>                                     | <b>440</b> | <b>260</b> | <b>1,263</b> | <b>1,189</b> |
| Amortization                                                | 37         | 37         | 149          | 148          |
| Restructuring                                               | 33         | 3          | 85           | 24           |
| Other acquisition and portfolio project costs               | 13         | 8          | 26           | 15           |
| Asset impairments                                           | -          | 2          | 8            | 2            |
| Other charges related to Ukraine/Russia conflict            | -          | -          | 54           | -            |
| <b>Adjusted operating income</b>                            | <b>523</b> | <b>310</b> | <b>1,585</b> | <b>1,378</b> |

# Non-US GAAP Financial Metrics: Adjusted EBITDA

| (\$ millions)                                               | 4Q 2022    | 4Q 2021    | 2022         | 2021         |
|-------------------------------------------------------------|------------|------------|--------------|--------------|
| Net income attributable to Aptiv                            | 249        | 31         | 594          | 590          |
| Interest expense                                            | 62         | 36         | 219          | 150          |
| Income tax expense                                          | 25         | -          | 121          | 101          |
| Net income (loss) attributable to noncontrolling interest   | 18         | 8          | (3)          | 19           |
| Net loss attributable to redeemable noncontrolling interest | (1)        | -          | (1)          | -            |
| Depreciation and amortization                               | 188        | 190        | 762          | 773          |
| <b>EBITDA</b>                                               | <b>541</b> | <b>265</b> | <b>1,692</b> | <b>1,633</b> |
| Other expense, net                                          | 10         | 131        | 54           | 129          |
| Equity loss, net of tax                                     | 77         | 54         | 279          | 200          |
| Restructuring                                               | 33         | 3          | 85           | 24           |
| Other acquisition and portfolio project costs               | 13         | 8          | 26           | 15           |
| Other charges related to Ukraine/Russia conflict            | -          | -          | 54           | -            |
| <b>Adjusted EBITDA</b>                                      | <b>674</b> | <b>461</b> | <b>2,190</b> | <b>2,001</b> |

# Non-US GAAP Financial Metrics: Adj. NI Per Share

| (\$ millions, except per share amounts)                                                     | 4Q 2022     | 4Q 2021     | 2022        | 2021        |
|---------------------------------------------------------------------------------------------|-------------|-------------|-------------|-------------|
| Net income attributable to ordinary shareholders                                            | 233         | 15          | 531         | 527         |
| Mandatory convertible preferred share dividends                                             | 16          | 16          | 63          | 63          |
| <b>Net income attributable to Aptiv</b>                                                     | <b>249</b>  | <b>31</b>   | <b>594</b>  | <b>590</b>  |
| Adjusting items:                                                                            |             |             |             |             |
| Amortization                                                                                | 37          | 37          | 149         | 148         |
| Restructuring                                                                               | 33          | 3           | 85          | 24          |
| Other acquisition and portfolio project costs                                               | 13          | 8           | 26          | 15          |
| Asset impairments                                                                           | -           | 2           | 8           | 2           |
| Other charges related to Ukraine/Russia conflict (a)                                        | -           | -           | 29          | -           |
| Debt modification costs                                                                     | -           | -           | -           | 1           |
| Debt extinguishment costs                                                                   | -           | 126         | -           | 126         |
| Costs associated with acquisitions and other transactions                                   | 53          | -           | 61          | -           |
| (Gain) loss on change in fair value of publicly traded equity securities                    | (3)         | 8           | 52          | -           |
| Gain on changes in fair value of equity investments without readily determinable fair value | -           | (9)         | -           | (9)         |
| Tax impact of adjusting items (b)                                                           | (21)        | (13)        | (37)        | (29)        |
| <b>Adjusted net income attributable to Aptiv</b>                                            | <b>361</b>  | <b>193</b>  | <b>967</b>  | <b>868</b>  |
| Adjusted weighted average number of diluted shares outstanding (c)                          | 283.77      | 283.84      | 283.55      | 283.59      |
| Diluted net income per share attributable to ordinary shareholders                          | 0.86        | 0.06        | 1.96        | 1.94        |
| <b>Adjusted net income per share</b>                                                        | <b>1.27</b> | <b>0.68</b> | <b>3.41</b> | <b>3.06</b> |
| <i>Less: Impact of Motional equity loss</i>                                                 | <i>0.29</i> | <i>0.21</i> | <i>1.03</i> | <i>0.76</i> |
| <b>Pro forma - Adjusted net income per share</b>                                            | <b>1.56</b> | <b>0.89</b> | <b>4.44</b> | <b>3.82</b> |

(a) Adjustment is reduced by the portion of charges attributable to noncontrolling interest for our majority owned Russian subsidiary.

(b) Represents the income tax impacts of the adjustments made for amortization, restructuring and other special items by calculating the income tax impact of these items using the appropriate tax rate for the jurisdiction where the charges were incurred.

(c) In June 2020, the Company issued \$1,150 million in aggregate liquidation preference of 5.50% Mandatory Convertible Preferred Shares (the "MCPS") and received proceeds of \$1,115 million, after deducting expenses and the underwriters' discount of \$35 million. Dividends on the MCPS are payable on a cumulative basis at an annual rate of 5.50% on the liquidation preference of \$100 per share. Unless earlier converted, each share of MCPS will automatically convert on June 15, 2023 into between 1.0754 and 1.3173 shares of Aptiv's ordinary shares, subject to further anti-dilution adjustments. For purposes of calculating Adjusted Net Income Per Share, the Company has excluded the anticipated MCPS cash dividends and assumed the "if-converted" method of share dilution (the incremental ordinary shares deemed outstanding applying the "if-converted" method of calculating share dilution are referred to as the "Weighted average MCPS Converted Shares" on the next slide). The Adjusted Weighted Average Number of Diluted Shares Outstanding assumes the conversion of all 11.5 million MCPS and issuance of the underlying ordinary shares applying the "if-converted" method on a weighted average outstanding basis for all periods subsequent to issuance of the MCPS. We believe that using the "if-converted" method provides additional insight to investors on the potential impact of the MCPS once they are converted into ordinary shares no later than June 15, 2023.

# Shares Outstanding

| (millions)                                                                              | 4Q 2022       | 4Q 2021       | 2022          | 2021          |
|-----------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|
| Weighted average ordinary shares outstanding, basic                                     | 270.95        | 270.52        | 270.90        | 270.46        |
| Dilutive shares related to RSUs                                                         | 0.45          | 0.95          | 0.28          | 0.76          |
| <b>Weighted average ordinary shares outstanding, including dilutive shares</b>          | <b>271.40</b> | <b>271.47</b> | <b>271.18</b> | <b>271.22</b> |
| Weighted average MCPS Converted Shares (a)                                              | 12.37         | 12.37         | 12.37         | 12.37         |
| <b>Adjusted weighted average ordinary shares outstanding, including dilutive shares</b> | <b>283.77</b> | <b>283.84</b> | <b>283.55</b> | <b>283.59</b> |

(a) The Adjusted Weighted Average Number of Diluted Shares Outstanding assumes the conversion of all 11.5 million MCPS and issuance of the underlying ordinary shares applying the “if-converted” method on a weighted average outstanding basis for all periods subsequent to issuance of the MCPS.

# Non-US GAAP Financial Guidance Metrics: Adjusted Operating Income

| (\$ millions)                                          | 2023 <sup>1</sup> |
|--------------------------------------------------------|-------------------|
| Net income attributable to Aptiv                       | 830               |
| Interest expense                                       | 235               |
| Other income, net                                      | (15)              |
| Income tax expense                                     | 195               |
| Equity loss, net of tax                                | 300               |
| Net income attributable to noncontrolling interest (a) | 15                |
| <b>Operating income</b>                                | <b>1,560</b>      |
| Amortization                                           | 230               |
| Restructuring                                          | 110               |
| Other acquisition and portfolio project costs          | 65                |
| Compensation expense related to acquisitions           | 35                |
| <b>Adjusted operating income</b>                       | <b>2,000</b>      |

1. Prepared at the estimated mid-point of the Company's financial guidance range.

(a) Includes portion attributable to redeemable noncontrolling interest.

# Non-US GAAP Financial Guidance Metrics: Adjusted EBITDA

| (\$ millions)                                          | 2023 <sup>1</sup> |
|--------------------------------------------------------|-------------------|
| Net income attributable to Aptiv                       | 830               |
| Interest expense                                       | 235               |
| Income tax expense                                     | 195               |
| Net income attributable to noncontrolling interest (a) | 15                |
| Depreciation and amortization                          | 895               |
| <b>EBITDA</b>                                          | <b>2,170</b>      |
| Other income, net                                      | (15)              |
| Equity loss, net of tax                                | 300               |
| Restructuring                                          | 110               |
| Other acquisition and portfolio project costs          | 65                |
| Compensation expense related to acquisitions           | 35                |
| <b>Adjusted EBITDA</b>                                 | <b>2,665</b>      |

1. Prepared at the estimated mid-point of the Company's financial guidance range.

(a) Includes portion attributable to redeemable noncontrolling interest.

# Non-US GAAP Financial Guidance Metrics: Adjusted NI Per Share

| (\$ millions, except per share amounts)                            | 2023 <sup>1</sup> |
|--------------------------------------------------------------------|-------------------|
| Net income attributable to ordinary shareholders                   | 800               |
| Mandatory convertible preferred share dividends                    | 30                |
| <b>Net income attributable to Aptiv</b>                            | <b>830</b>        |
| Adjusting items:                                                   |                   |
| Amortization                                                       | 230               |
| Restructuring                                                      | 110               |
| Other acquisition and portfolio project costs                      | 65                |
| Compensation expense related to acquisitions                       | 35                |
| Tax impact of adjusting items                                      | (60)              |
| <b>Adjusted net income attributable to Aptiv</b>                   | <b>1,210</b>      |
| Adjusted weighted average number of diluted shares outstanding     | 284.28            |
| Diluted net income per share attributable to ordinary shareholders | 2.81              |
| <b>Adjusted net income per share</b>                               | <b>4.25</b>       |
| <i>Less: Impact of Motional equity loss</i>                        | <i>1.10</i>       |
| <b>Pro forma - Adjusted net income per share</b>                   | <b>5.35</b>       |

1. Prepared at the estimated mid-point of the Company's financial guidance range.

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