



NEWS RELEASE

## Delphi Partners with otonomo to Leverage Data Marketplace Solution for Automakers

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GILLINGHAM, England, April 6, 2017 /PRNewswire/ -- Delphi Automotive PLC (NYSE: DLPH) announced today it has signed a commercial partnership agreement with otonomo, an Israel-based technology company developing a data marketplace for automakers.

otonomo's connected car marketplace seamlessly and securely connects car data from any OEM to service and application providers such as insurance, fleet transportation, vehicle repair services, emergency services and expense control apps. By aggregating, anonymizing, and organizing car data, otonomo's marketplace provides OEMs with full control over monetizing the valuable data from connected vehicles.

"The focus of our partnership will be bringing otonomo's connected car marketplace to OEM customers," said Kevin Clark, president and CEO, Delphi Automotive. "otonomo's connected car marketplace will be integrated with Delphi products to offer a complete data acquisition and monetization solution for automakers."

"We are excited to work with Delphi to deliver our car data marketplace to OEMs in order to enable a better driving experience," said Ben Volkow, CEO and co-founder, otonomo. "We believe this partnership will help accelerate otonomo's ability to enable new products and services using data collected from connected cars."

otonomo complements Delphi's existing data management capabilities of Control-Tec for data acquisition and **Movimento** for over-the-air updates. Delphi will offer services from all three companies as a part of a connected car ecosystem, unlocking significant value for OEMs.

Delphi is supporting the commercial partnership by making a minority investment in otonomo.

## About Delphi

Delphi Automotive PLC is a high-technology company that integrates safer, greener and more connected solutions for automotive and transportation sectors. Headquartered in Gillingham, U.K., Delphi operates technical centers, manufacturing sites and customer support services in 46 countries. Visit **delphi.com**

## About otonomo

Founded in 2015, otonomo is a cloud-based platform enabling car manufacturers, drivers and service providers to be a part of a connected ecosystem. otonomo aims to give OEM's and drivers a way of making use of the massive amount of data generated by cars by creating a marketplace that car ecosystem service providers can tap into. Lead by a founding team of serial entrepreneurs, otonomo is leading the car connectivity revolution by facilitating the integration of new services and a new market and revenues chain around the car ecosystem.

To view the original version on PR Newswire, visit: **<http://www.prnewswire.com/news-releases/delphi-partners-with-otonomo-to-leverage-data-marketplace-solution-for-automakers-300435751.html>**

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