

Environmental performance overview

	Performance indicator	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	
	Total # of homes delivered	7,215	8,196	9,829	10,909	11,317	11,871	10,672	13,472	13,738	13,236	14,169	12,902	
Energy efficiency	Number of ENERGY STAR certified homes delivered ¹	7,168	8,099	9,768	10,736	11,176	11,797	10,668	13,404	13,549	13,161	14,160	12,894	
	% of total homes delivered that were ENERGY STAR certified	99%	99%	99%	98%	99%	99%	99%	99%	99%	99%	99%	99%	
	% of KB Home divisions building at least some homes to ENERGY STAR specifications	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	
	Number of ENERGY STAR certified appliances installed	9,789	11,181	13,261	15,276	15,960	17,083	13,507	15,315	18,297	17,352	17,756	14,683	
	Homeowner satisfaction ratings on the energy efficiency of their KB home	91.50%	91%	91%	89%	91%	93%	93%	93%	92%	90%	93%	93%	
Water conservation	Number of KB homes built to EPA's WaterSense labeled specifications	96	233	265	170	134	147	270	1,284	1,760	2,806	4,775	4,368	
	Number of Water Smart homes built ²	400	589	807	854	1,132	950	449	0	0	0	0	0	
	Estimated operational water consumption (in gallons)								70,000,000	80,000,000	84,000,000	100,000,000	100,000,000	
	Number of EPA WaterSense labeled fixtures installed in KB homes³													
	Bath faucets	23,800	28,700	34,400	40,000	42,000	44,000	39,500	49,846	50,831	42,355	42,507	38,700	
	Toilets	20,200	23,000	27,600	33,800	35,000	36,800	33,100	40,416	42,588	35,737	36,840	30,960	
	Showerheads	15,150	16,400	19,700	23,400	24,300	25,600	22,950	28,965	32,971	27,796	29,755	27,100	
Sustainable products and options	Total number of sustainable products and options installed ⁴	35,373	46,717	52,094	59,454	61,585	64,697	64,032	72,449	78,307	56,915	58,093	51,600	

1 Project site conditions and development requirements as well as factors outside of our control can restrict our ability to build ENERGY STAR certified homes in certain communities.

2 The Southern Nevada Water Authority sunsetted the Water Smart program in mid 2020. The EPA WaterSense program has replaced it.

3 Figures are estimated based on average number of fixtures per home.

4 Optional upgrades include appliances, HVAC equipment, WaterSense labeled fixtures, ENERGY STAR certified doors and low-E windows. Figures are estimated.

Environmental performance overview (continued)

	Performance indicator	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Office sustainability practice	% of office supplies purchased that are earth conscious	20%	19%	22%	22%	26%	33%	33%	24%	22%	20%	21%	20%
	Sheets of paper saved through process improvement and reduction of paper in homebuying process, estimated ¹							55,000,000	13,300,000	29,225,364	29,897,871	31,256,918	27,517,152
	Recycled paper (office grade) processed through our national service provider, which recycles the paper after shredding (lbs.) ²	66,114	203,341	165,606	335,526	181,981	329,900	92,620	31,420	362,020	0	697,680	661,660
	Trees saved	555	1,706	1,389	2,815	1,527	2,768	6,715	1,778	6,448	2,431	10,954	10,262
Our carbon footprint	Scope 1 estimated GHG emissions								1,844	1,761	2,089	2,163	2,199
	Scope 2 estimated GHG emissions							19,744	13,662	9,221	12,088	10,295	10,271
	Scope 1 & 2 estimated GHG emissions for KB Home operations (CO ₂ e in metric tons)	16,078	19,186	22,961	25,062	24,992	24,025	19,744	15,506	10,982	14,177	12,458	12,470
	Estimated GHG emissions financial intensity ³	0.0000067 (16,078 metric tons/ US \$2,400,949,000 total revenue)	0.0000063 (19,186 metric tons/ US \$3,032,030,000 total revenue)	0.0000064 (22,961 metric tons/ US \$3,582,900,000 total revenue)	0.0000057 (25,062 metric tons/ US \$4,368,529,000 total revenue)	0.0000055 (24,992 metric tons/ US \$4,547,002,000 total revenue)	0.0000053 (24,025 metric tons/ US \$4,552,747,000 total revenue)	0.0000047 (19,744 metric tons/ US \$4,182,174,000 total revenue)	0.0000027 (15,506 metric tons/ US \$5,724,930,000 total revenue)	0.0000016 (10,982 metric tons/ US \$6,903,776,000 total revenue)	0.0000022 (14,177 metric tons/ US \$6,381,106,000 total revenue)	0.0000018 (12,458 metric tons/ US \$6,930,086,000 total revenue)	0.0000020 (12,470 metric tons/ US \$6,236,214,000 total revenue)
	Estimated GHG emissions activity-related intensity (CO ₂ e in metric tons per delivered home)	2.2 (16,078 metric tons/ 7,215 homes)	2.3 (19,186 metric tons/ 8,196 homes)	2.3 (22,961 metric tons/ 9,829 homes)	2.3 (25,062 metric tons/ 10,909 homes)	2.2 (24,992 metric tons/ 11,317 homes)	2.0 (24,025 metric tons/ 11,871 homes)	1.8 (19,744 metric tons/ 10,672 homes)	1.2 (15,506 metric tons/ 13,472 homes)	0.8 (10,982 metric tons/ 13,738 homes)	1.1 (14,177 metric tons/ 13,236 homes)	0.9 (12,458 metric tons/ 14,169 homes)	1.0 (12,470 metric tons/ 12,902 homes)
	Scope 3 estimated GHG emissions for customer occupancy of KB homes (CO ₂ e in metric tons) ⁴									3,974,240	3,984,020	3,706,080	2,198,900

¹ We began our digital transformation and document simplification process improvement in 2019. New metric was introduced in 2020 to track going forward. The reductions in years following 2020 will show a smaller amount of savings, as we are only counting the impact of digital transformation without accounting for the impact of the initial document simplification.

² This figure does not include the recycling programs that we have established in the majority of our local offices. Note, contract for recycled paper processing was delayed in 2023 but re-established in 2024.

³ Based on the methodology identified by the Carbon Disclosure Project (CDP).

⁴ These calculations assume a 50-year building life, in alignment with the homebuilding industry practice. For the 2025 estimate, we utilized operational emissions data from RESNET's Carbon Index, which is discussed on page 22.

Social performance overview

	Performance indicator	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Stakeholder and community involvement	Total # of homes delivered	7,215	8,196	9,829	10,909	11,317	11,871	10,672	13,472	13,738	13,236	14,169	12,902
	Infrastructure development – approximate school-related fees paid	\$25 million	\$28 million	\$34 million	\$40 million	\$44 million	\$49 million	\$42 million	\$67 million	\$82 million	\$71 million	\$85 million	\$83 million
	Infrastructure development – approximate other fees paid									\$39 million	\$54 million	\$77 million	\$43 million
	Employees, training and labor practices												
	Number of full-time employees	1,605	1,710	1,797	1,936	2,025	2,157	1,752	2,244	2,366	2,205	2,384	2,118
	Number of collective bargaining agreements with employees	0	0	0	0	0	0	0	0	0	0	0	0
	Average online training certifications per employee	13	14	10	7	8	13	10	12	14	13	11	12
	Average online training hours per employee	10	11	8	5	6	11	8	10	12	10	9	6
	Employee injuries by region:												
	West	6	7	14	12	17	10	12	19	10	11	14	10
	Southwest	7	6	8	16	9	7	3	4	3	5	3	1
	Central	5	10	11	6	6	7	6	6	15	8	10	6
	Southeast	5	6	8	3	4	8	0	9	7	8	4	4
	Annual core training certification rate												
	KBEdge Business Module ¹	87%	83%	66%	70%	80%	92%	96%	96%	85%	95%	98%	98%
	Ethics Policy	98%	96%	97%	100%	98%	98%	99%	100%	100%	99%	99%	100%
	100% complete/100% satisfied	90%	85%	75%	77%	83%	94%	95%	97%	96%	95%	98%	98%
	Sustainability certification	85%	81%	64%	70%	77%	93%	96%	95%	95%	94%	98%	97%
Number of safety certifications ²	1,045	901	861	199	315	1,408	2,447	2,210	637	322	710	639	

1 Previously reported as KBEdge white papers.

2 Decline is due to decrease in pandemic-related safety certification required for employees in 2022.

2025 Performance indicator	Gender	Race/Ethnicity
Diversity of our workforce	Employees	56% Male; 44% Female 65% White/Caucasian; 35% Racially/Ethnically Diverse
	Management	64% Male; 36% Female 78% White/Caucasian; 22% Racially/Ethnically Diverse

2025 Performance indicator		
Stakeholder and community involvement	Membership associations	Leading Builders of America; RESNET
	Certification programs	U.S. EPA ENERGY STAR, WaterSense, and Indoor airPLUS; U.S. Department of Energy Efficient New Homes; California Energy-Smart Homes Program; California Electric Homes Program; Build San Antonio Green

Economic performance overview

Below are key financial and overall customer satisfaction performance indicators. Additional operational results for fiscal year 2025 and prior years as well as additional information about our financial performance and business operations, including discussion of the material risk factors, are available in the periodic and other reports we file with the SEC, which can be found on our website at <https://investor.kbhome.com/> or www.sec.gov.

	Performance indicator	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
	Total # of homes delivered	7,215	8,196	9,829	10,909	11,317	11,871	10,672	13,472	13,738	13,236	14,169	12,902
Financial performance	Total revenue (in thousands)	\$2,400,949	\$3,032,030	\$3,594,646	\$4,368,529	\$4,547,002	\$4,552,747	\$4,183,174	\$5,724,930	\$6,903,776	\$6,410,629	\$6,930,086	\$6,236,214
	Net income/loss (in thousands)	\$918,349	\$84,643	\$105,615	\$180,595	\$170,365	\$268,775	\$296,243	\$564,746	\$816,666	\$590,177	\$655,018	\$428,789
	Net orders	7,567	9,253	10,283	10,900	11,014	12,841	13,404	16,206	10,856	11,084	13,093	11,596
	Backlog units	2,909	3,966	4,420	4,411	4,108	5,078	7,810	10,544	7,662	5,510	4,434	3,128
	Backlog value (in thousands)	\$914,025	\$1,281,478	\$1,519,089	\$1,660,131	\$1,434,368	\$1,813,707	\$2,962,403	\$4,951,725	\$3,691,559	\$2,667,679	\$2,242,907	\$1,403,352
	Average selling price	\$328,400	\$354,800	\$363,800	\$397,400	\$399,200	\$380,000	\$388,900	\$422,700	\$500,800	\$481,300	\$486,900	\$481,400
	Housing gross profit margin	18.10%	16.30%	16.20%	16.30%	17.50%	18.30%	18.90%	21.6%	24.3%	21.2%	21.0%	18.6%
Customer satisfaction	Customer satisfaction rating ¹	9.1	9.1	9.2	9.2	9.4	9.5	9.5	9.4	9.1	9.4	9.6	9.6
	Customer recommendation rating ²	9	8.9	8.9	9	9.2	9.4	9.4	9.2	8.9	9.2	9.5	9.6

¹ From a 30-day post-closing survey on a scale of 1-10.

² From a 30-day post-closing survey on a scale of 1-10.