



News Release

SPRINT REPORTS INFLECTION IN WIRELESS SERVICE REVENUE WITH FISCAL YEAR 2018 FIRST QUARTER RESULTS

- *Wireless service revenue grew sequentially for the first time in more than four years, excluding the impact of the new revenue recognition standard*
 - *Postpaid ARPU grew sequentially for the first time in nearly five years*
- *Net income of \$176 million, operating income of \$815 million, and adjusted EBITDA* of \$3.3 billion*
 - *Third consecutive quarter of net income*
 - *10th consecutive quarter of operating income*
 - *Highest adjusted EBITDA* in more than 11 years*
- *Net cash provided by operating activities of \$2.4 billion and adjusted free cash flow* of \$8 million*
 - *Positive adjusted free cash flow* in five of the last six quarters*
- *Retail phone net additions for the sixth consecutive quarter*
 - *Postpaid phone net additions of 87,000 were the 12th consecutive quarter of postpaid phone net additions*
 - *Seven consecutive quarters of postpaid phone net additions in the business market*
 - *Prepaid net additions for the sixth consecutive quarter, including the lowest prepaid churn in more than three years*

OVERLAND PARK, Kan. – Aug 1, 2018 – Sprint Corporation (NYSE: S) today reported an inflection in wireless service revenue and the sixth consecutive quarter of retail phone net additions as part of results for the first quarter of fiscal year 2018.

“Sprint continued to deliver solid results this quarter while embarking on our transformative merger with T-Mobile,” said Sprint CEO Michel Combes. “By balancing growth and profitability, we were able to grow wireless service revenue sequentially, continue to add retail phone customers, generate net income for the third consecutive quarter, and improve the network.”

Wireless Service Revenue Returns to Sequential Growth

Sprint reported sequential growth in wireless service revenue for the first time in more than four years, when excluding the impact of the new revenue recognition standard, as postpaid and prepaid ARPU grew sequentially. The company continues to expect year-over-year growth in wireless service revenue to occur by the end of fiscal year 2018, excluding the impact of the new revenue recognition standard.

Several other revenue metrics showed improvement in the quarter, excluding the impact of the new revenue recognition standard.

- Postpaid ARPU grew sequentially for the first time in nearly five years.
- Postpaid service revenue grew sequentially for first time in more than four years.
- Prepaid service revenue grew both sequentially and year-over-year.

Continued Focus on Profitability

Sprint reported its third consecutive quarter of net income, its 10th consecutive quarter of operating income, and its highest adjusted EBITDA* in more than 11 years, all excluding the positive impact of the new revenue recognition standard. The new revenue recognition standard had a positive impact of \$152 million on reported net income and \$192 million on reported operating income and adjusted EBITDA* in the quarter.



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Operating income of \$815 million would have been relatively flat year-over-year when adjusting for the new revenue recognition standard and \$135 million of merger and other non-recurring costs this quarter and a net benefit of \$364 million from non-recurring items in the year ago period. Similarly, net income of \$176 million would also have been relatively flat year-over-year when adjusting for the aforementioned items on a tax-adjusted basis.

(Millions, except per share data)	Fiscal 1Q18	Fiscal 1Q17	Change
Net income	\$176	\$206	(\$30)
Basic income per share	\$0.04	\$0.05	(\$0.01)
Operating income	\$815	\$1,163	(\$348)
Adjusted EBITDA*	\$3,280	\$2,853	\$427
Net cash provided by operating activities	\$2,430	\$1,924	\$506
Adjusted free cash flow*	\$8	\$368	(\$360)

Sprint Continues to Add Retail Phone Customers and Launches New Unlimited Plans

Sprint's focus on both its postpaid and prepaid businesses resulted in the sixth consecutive quarter of retail phone net additions.

- Postpaid phone net additions of 87,000 marked the 12th consecutive quarter of net additions, including net additions in the business market for the seventh consecutive quarter.
- Prepaid net additions of 3,000 were the sixth consecutive quarter of net additions, as continued strength in Boost Mobile was partially offset by losses in other brands. Prepaid churn was the lowest in more than three years and Boost Mobile gross additions grew year-over-year for the fourth consecutive quarter.

Sprint recently introduced several new plans that offer more choice and features for an incredible value. The new Unlimited Plus, Unlimited Basic, Unlimited Military, and Unlimited 55+ plans are available to new and existing customers and are just the beginning of "Unlimited for All," the company's initiative to tailor plans so customers can get the best choice for them.

Driving Growth in Digital

Sprint also plans to offer the best digital customer experience, including leveraging artificial intelligence to improve customer care interactions, utilizing deep dive analytics to identify customer issues, and boosting the mix of sales in digital channels. Postpaid phone gross additions in digital channels grew more than 50 percent year-over-year in the quarter and the mix of gross additions in digital channels was also up year-over-year.

Network Built for Unlimited Keeps Getting Better

With more than 200 MHz of sub-6 GHz spectrum, Sprint has the Network Built for Unlimited and made continued progress on executing its Next-Gen Network plan in the quarter.

- Completed thousands of tri-band upgrades and now has 2.5 GHz spectrum deployed on nearly two-thirds of its macro sites.
- Added thousands of new outdoor small cells and currently has more than 15,000 deployed including both mini-macros and strand mounts.
- Distributed more than 65,000 Sprint Magic Boxes, bringing the total to more than 260,000 nationwide.

These deployments are contributing to Sprint providing customers with a better network experience. In fact, Sprint is the most improved network according to Ookla as shown in Speedtest Intelligence data¹, and

¹ <http://www.speedtest.net/reports/united-states/>



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PCMag's 2018 Fastest Mobile Networks. In both, the company's year-over-year increase in national average download speeds outpaced the competitors, including an 87 percent lift reported in PCMag's annual tests.

Sprint's deployment of Massive MIMO radios, a key technology for 5G, is underway and the company continues to expect to launch the first mobile 5G network in the U.S. in the first half of 2019.

Fiscal Year 2018 Outlook

- The company is increasing adjusted EBITDA* expectations on a reported basis to a range of \$12.0 billion to \$12.5 billion, as impacts of the new revenue recognition standard were higher than preliminary estimates. The previous expectation was \$11.6 billion to \$12.1 billion.
- Excluding the impact of the new revenue recognition standard, the company continues to expect adjusted EBITDA* to be \$11.3 billion to \$11.8 billion.
- The company continues to expect cash capital expenditures excluding leased devices to be \$5 billion to \$6 billion.

Conference Call and Webcast

- Date/Time: 8:30 a.m. (ET) Wednesday, August 1, 2018
- Call-in Information
 - U.S./Canada: 866-360-1063 (ID: 9665377)
 - International: 443-961-0242 (ID: 9665377)
- Webcast available at www.sprint.com/investors
- Additional information about results is available on our Investor Relations website

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Wireless Operating Statistics (Unaudited)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Net additions (losses) (in thousands)			
Postpaid ^(a)	123	39	(39)
Postpaid phone ^(a)	87	55	88
Prepaid ^(b)	3	170	35
Wholesale and affiliate ^(b)	(69)	(165)	65
Total wireless net additions	57	44	61
End of period connections (in thousands)			
Postpaid ^{(a) (c) (d)}	32,187	32,119	31,518
Postpaid phone ^{(a) (c)}	26,847	26,813	26,153
Prepaid ^{(a) (b) (c)}	9,033	8,989	8,719
Wholesale and affiliate ^{(b) (c) (e)}	13,347	13,517	13,461
Total end of period connections	54,567	54,625	53,698
Churn			
Postpaid	1.63%	1.78%	1.65%
Postpaid phone	1.55%	1.68%	1.50%
Prepaid	4.17%	4.30%	4.57%
Supplemental data - connected devices			
End of period connections (in thousands)			
Retail postpaid	2,429	2,335	2,091
Wholesale and affiliate	10,963	11,162	11,100
Total	13,392	13,497	13,191
ARPU^(f)			
Postpaid	\$ 43.55	\$ 44.40	\$ 47.30
Postpaid phone	\$ 49.57	\$ 50.44	\$ 53.92
Prepaid	\$ 36.27	\$ 37.15	\$ 38.24

NON-GAAP RECONCILIATION - ABPA* AND ABPU* (Unaudited)

(Millions, except accounts, connections, ABPA*, and ABPU*)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
ABPA*			
Postpaid service revenue	\$ 4,188	\$ 4,270	\$ 4,466
Add: Installment plan and non-operating lease billings	352	368	368
Add: Equipment rentals	1,212	1,136	899
Total for postpaid connections	\$ 5,752	\$ 5,774	\$ 5,733
Average postpaid accounts (in thousands)			
Postpaid ABPA* ^(g)	\$ 171.57	\$ 171.38	\$ 168.95
Postpaid phone ABPU*			
Postpaid phone service revenue	\$ 3,977	\$ 4,048	\$ 4,214
Add: Installment plan and non-operating lease billings	307	324	332
Add: Equipment rentals	1,204	1,126	887
Total for postpaid phone connections	\$ 5,488	\$ 5,498	\$ 5,433
Postpaid average phone connections (in thousands)			
Postpaid phone ABPU* ^(h)	\$ 68.41	\$ 68.51	\$ 69.51

(a) During the three-month period ended March 31, 2018, a non-Sprint branded postpaid offering was introduced allowing prepaid customers to purchase a device under our installment billing program. As a result of the extension of credit, approximately 167,000 prepaid subscribers were migrated from the prepaid subscriber base into the postpaid subscriber base. During the three-month period ended June 30, 2018, we ceased selling devices in our installment billing program under one of our brands and as a result, 45,000 subscribers were migrated back to prepaid.

(b) Sprint is no longer reporting Lifeline subscribers due to regulatory changes resulting in tighter program restrictions. We have excluded them from our customer base for all periods presented, including our Assurance Wireless prepaid brand and subscribers through our wholesale Lifeline MVNOs.

(c) As a result of our affiliate agreement with Shentel, certain subscribers have been transferred from postpaid and prepaid to affiliates. During the three-month period ended June 30, 2018, 10,000 and 4,000 subscribers were transferred from postpaid and prepaid, respectively, to affiliates. During the three-month period ended March 31, 2018, 29,000 and 11,000 subscribers were transferred from postpaid and prepaid, respectively, to affiliates. During the three-month period ended June 30, 2017, 17,000 and 4,000 subscribers were transferred from postpaid and prepaid, respectively, to affiliates.

(d) During the three-month period ended June 30, 2017, 2,000 Wi-Fi connections were adjusted from the postpaid subscriber base.

(e) On April 1, 2018, approximately 115,000 wholesale subscribers were removed from the subscriber base with no impact to revenue.

(f) ARPU is calculated by dividing service revenue by the sum of the monthly average number of connections in the applicable service category. Changes in average monthly service revenue reflect connections for either the postpaid or prepaid service category who change rate plans, the level of voice and data usage, the amount of service credits which are offered to connections, plus the net effect of average monthly revenue generated by new connections and deactivating connections. Postpaid phone ARPU represents revenues related to our postpaid phone connections.

(g) Postpaid ABPA* is calculated by dividing postpaid service revenue earned from postpaid customers plus billings from installment plans and non-operating leases, as well as equipment rentals, by the sum of the monthly average number of postpaid accounts during the period. Installment plan billings represent the substantial majority of the total billings in the table above for all periods presented.

(h) Postpaid phone ABPU* is calculated by dividing service revenue earned from postpaid phone customers plus billings from installment plans and non-operating leases, as well as equipment rentals, by the sum of the monthly average number of postpaid phone connections during the period. Installment plan billings represent the substantial majority of the total billings in the table above for all periods presented.



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Wireless Device Financing Summary (Unaudited)

(Millions, except sales, connections, and leased devices in property, plant and equipment)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Postpaid activations (in thousands)	3,473	3,737	3,668
Postpaid activations financed	83%	84%	85%
Postpaid activations - operating leases	70%	70%	55%
Installment plans			
Installment sales financed	\$ 213	\$ 214	\$ 553
Installment billings	\$ 325	\$ 342	\$ 368
Installment receivables, net	\$ 983	\$ 1,149	\$ 1,792
Equipment rentals and depreciation - equipment rentals			
Equipment rentals	\$ 1,212	\$ 1,136	\$ 899
Depreciation - equipment rentals	\$ 1,136	\$ 1,060	\$ 854
Leased device additions			
Cash paid for capital expenditures - leased devices	\$ 1,817	\$ 1,928	\$ 1,359
Leased devices			
Leased devices in property, plant and equipment, net	\$ 6,213	\$ 6,012	\$ 4,336
Leased device units			
Leased devices in property, plant and equipment (units in thousands)	15,169	14,543	12,223
Leased device and receivables financings net proceeds			
Proceeds	\$ 1,356	\$ -	\$ 765
Repayments	(1,070)	(555)	(273)
Net proceeds (repayments) of financings related to devices and receivables	\$ 286	\$ (555)	\$ 492



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CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(Millions, except per share data)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Net operating revenues			
Service revenue	\$ 5,740	\$ 5,866	\$ 6,071
Equipment sales	1,173	1,081	1,187
Equipment rentals	1,212	1,136	899
Total net operating revenues	8,125	8,083	8,157
Net operating expenses			
Cost of services (exclusive of depreciation and amortization below)	1,677	1,661	1,709
Cost of equipment sales	1,270	1,487	1,545
Cost of equipment rentals (exclusive of depreciation below)	124	146	112
Selling, general and administrative	1,867	2,028	1,938
Depreciation - network and other	1,023	1,015	977
Depreciation - equipment rentals	1,136	1,060	854
Amortization	171	184	223
Other, net	42	266	(364)
Total net operating expenses	7,310	7,847	6,994
Operating income	815	236	1,163
Interest expense	(637)	(576)	(613)
Other income (expense), net	42	(9)	(52)
Income (loss) before income taxes	220	(349)	498
Income tax (expense) benefit	(47)	412	(292)
Net income	173	63	206
Less: Net loss attributable to noncontrolling interests	3	6	-
Net income attributable to Sprint Corporation	\$ 176	\$ 69	\$ 206
Basic net income per common share	\$ 0.04	\$ 0.02	\$ 0.05
Diluted net income per common share	\$ 0.04	\$ 0.02	\$ 0.05
Weighted average common shares outstanding	4,010	4,004	3,993
Diluted weighted average common shares outstanding	4,061	4,055	4,076
Effective tax rate	21.4%	118.1%	58.6%

NON-GAAP RECONCILIATION - NET INCOME TO ADJUSTED EBITDA* (Unaudited)

(Millions)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Net income	\$ 173	\$ 63	\$ 206
Income tax expense (benefit)	47	(412)	292
Income (loss) before income taxes	220	(349)	498
Other (income) expense, net	(42)	9	52
Interest expense	637	576	613
Operating income	815	236	1,163
Depreciation - network and other	1,023	1,015	977
Depreciation - equipment rentals	1,136	1,060	854
Amortization	171	184	223
EBITDA*⁽¹⁾	3,145	2,495	3,217
Loss (gain) from asset dispositions, exchanges, and other, net ⁽²⁾	-	189	(304)
Severance and exit costs ⁽³⁾	8	67	-
Contract terminations ⁽⁴⁾	34	-	(5)
Merger costs ⁽⁵⁾	93	-	-
Litigation and other contingencies ⁽⁶⁾	-	10	(55)
Hurricanes ⁽⁷⁾	-	7	-
Adjusted EBITDA*⁽¹⁾	\$ 3,280	\$ 2,768	\$ 2,853
Adjusted EBITDA margin*	57.1%	47.2%	47.0%

Selected items:

Cash paid for capital expenditures - network and other	\$ 1,132	\$ 780	\$ 1,151
Cash paid for capital expenditures - leased devices	\$ 1,817	\$ 1,928	\$ 1,359



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WIRELESS STATEMENTS OF OPERATIONS (Unaudited)

(Millions)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Net operating revenues			
Service revenue			
Postpaid	\$ 4,188	\$ 4,270	\$ 4,466
Prepaid	982	989	999
Wholesale, affiliate and other	290	314	259
Total service revenue	5,460	5,573	5,724
Equipment sales	1,173	1,081	1,187
Equipment rentals	1,212	1,136	899
Total net operating revenues	7,845	7,790	7,810
Net operating expenses			
Cost of services (exclusive of depreciation and amortization below)	1,429	1,401	1,412
Cost of equipment sales	1,270	1,487	1,545
Cost of equipment rentals (exclusive of depreciation below)	124	146	112
Selling, general and administrative	1,704	1,947	1,875
Depreciation - network and other	972	968	925
Depreciation - equipment rentals	1,136	1,060	854
Amortization	171	184	223
Other, net	37	258	(314)
Total net operating expenses	6,843	7,451	6,632
Operating income	\$ 1,002	\$ 339	\$ 1,178

WIRELESS NON-GAAP RECONCILIATION (Unaudited)

(Millions)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Operating income			
Loss (gain) from asset dispositions, exchanges, and other, net ⁽²⁾	\$ -	\$ 189	\$ (304)
Severance and exit costs ⁽³⁾	3	59	(5)
Contract terminations ⁽⁴⁾	34	-	(5)
Litigation and other contingencies ⁽⁶⁾	-	10	-
Hurricanes ⁽⁷⁾	-	7	-
Depreciation - network and other	972	968	925
Depreciation - equipment rentals	1,136	1,060	854
Amortization	171	184	223
Adjusted EBITDA*⁽¹⁾	\$ 3,318	\$ 2,816	\$ 2,866
Adjusted EBITDA margin*	60.8%	50.5%	50.1%

Selected items:

Cash paid for capital expenditures - network and other	\$ 1,019	\$ 681	\$ 965
Cash paid for capital expenditures - leased devices	\$ 1,817	\$ 1,928	\$ 1,359



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WIRELINE STATEMENTS OF OPERATIONS (Unaudited) (Millions)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Net operating revenues	\$ 338	\$ 344	\$ 433
Net operating expenses			
Cost of services (exclusive of depreciation and amortization below)	311	316	387
Selling, general and administrative	69	76	57
Depreciation and amortization	49	50	51
Other, net	5	9	5
Total net operating expenses	434	451	500
Operating loss	\$ (96)	\$ (107)	\$ (67)

WIRELINE NON-GAAP RECONCILIATION (Unaudited) (Millions)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Operating loss	\$ (96)	\$ (107)	\$ (67)
Loss from asset dispositions, exchanges, and other, net ⁽²⁾	-	1	-
Severance and exit costs ⁽³⁾	5	8	5
Depreciation and amortization	49	50	51
Adjusted EBITDA*	\$ (42)	\$ (48)	\$ (11)
Adjusted EBITDA margin*	-12.4% -14.0% -2.5%		
Selected items:			
Cash paid for capital expenditures - network and other	\$ 51	\$ 34	\$ 62



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CONDENSED CONSOLIDATED CASH FLOW INFORMATION (Unaudited)

(Millions)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Operating activities			
Net income	\$ 173	\$ 63	\$ 206
Depreciation and amortization	2,330	2,259	2,054
Provision for losses on accounts receivable	57	50	102
Share-based and long-term incentive compensation expense	40	45	41
Deferred income tax expense (benefit)	39	(412)	282
Gains from asset dispositions and exchanges	-	-	(479)
Loss on early extinguishment of debt	-	-	66
Amortization of long-term debt premiums, net	(33)	(33)	(51)
Loss on disposal of property, plant and equipment	124	335	293
Deferred purchase price from sale of receivables	(170)	(231)	(375)
Other changes in assets and liabilities:			
Accounts and notes receivable	273	157	(53)
Inventories and other current assets	421	175	181
Accounts payable and other current liabilities	(766)	121	(474)
Non-current assets and liabilities, net	(197)	11	73
Other, net	139	113	58
Net cash provided by operating activities	2,430	2,653	1,924
Investing activities			
Capital expenditures - network and other	(1,132)	(780)	(1,151)
Capital expenditures - leased devices	(1,817)	(1,928)	(1,359)
Expenditures relating to FCC licenses	(59)	(23)	(13)
Change in short-term investments, net	(1,654)	(2,181)	1,095
Proceeds from sales of assets and FCC licenses	133	160	101
Proceeds from deferred purchase price from sale of receivables	170	231	375
Other, net	(10)	2	(1)
Net cash used in investing activities	(4,369)	(4,519)	(953)
Financing activities			
Proceeds from debt and financings	1,370	5,456	902
Repayments of debt, financing and capital lease obligations	(1,415)	(1,359)	(2,121)
Debt financing costs	(248)	(74)	-
Call premiums paid on debt redemptions	-	(2)	(129)
Other, net	(2)	9	(15)
Net cash (used in) provided by financing activities	(295)	4,030	(1,363)
Net (decrease) increase in cash, cash equivalents and restricted cash	(2,234)	2,164	(392)
Cash, cash equivalents and restricted cash, beginning of period	6,659	4,495	2,942
Cash, cash equivalents and restricted cash, end of period	\$ 4,425	\$ 6,659	\$ 2,550

RECONCILIATION TO CONSOLIDATED FREE CASH FLOW* (NON-GAAP) (Unaudited)

(Millions)

	Quarter To Date		
	6/30/18	3/31/18	6/30/17
Net cash provided by operating activities			
Capital expenditures - network and other	(1,132)	(780)	(1,151)
Capital expenditures - leased devices	(1,817)	(1,928)	(1,359)
Expenditures relating to FCC licenses, net	(59)	(23)	(13)
Proceeds from sales of assets and FCC licenses	133	160	101
Proceeds from deferred purchase price from sale of receivables	170	231	375
Other investing activities, net	(3)	2	(1)
Free cash flow*	\$ (278)	\$ 315	\$ (124)
Net proceeds (repayments) of financings related to devices and receivables	286	(555)	492
Adjusted free cash flow*	\$ 8	\$ (240)	\$ 368



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CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Millions)

	6/30/18	3/31/18
ASSETS		
Current assets		
Cash and cash equivalents	\$ 4,378	\$ 6,610
Short-term investments	4,008	2,354
Accounts and notes receivable, net	3,492	3,711
Device and accessory inventory	622	1,003
Prepaid expenses and other current assets	895	575
Total current assets	13,395	14,253
Property, plant and equipment, net	20,538	19,925
Costs to acquire a customer contract	1,294	-
Goodwill	6,586	6,586
FCC licenses and other	41,368	41,309
Definite-lived intangible assets, net	2,245	2,465
Other assets	1,023	921
Total assets	\$ 86,449	\$ 85,459
LIABILITIES AND EQUITY		
Current liabilities		
Accounts payable	\$ 3,143	\$ 3,409
Accrued expenses and other current liabilities	3,658	3,962
Current portion of long-term debt, financing and capital lease obligations	4,846	3,429
Total current liabilities	11,647	10,800
Long-term debt, financing and capital lease obligations	35,771	37,463
Deferred tax liabilities	7,704	7,294
Other liabilities	3,382	3,483
Total liabilities	58,504	59,040
Stockholders' equity		
Common stock	40	40
Treasury shares, at cost	(4)	-
Paid-in capital	27,938	27,884
Retained earnings (accumulated deficit)	236	(1,255)
Accumulated other comprehensive loss	(317)	(313)
Total stockholders' equity	27,893	26,356
Noncontrolling interests	52	63
Total equity	27,945	26,419
Total liabilities and equity	\$ 86,449	\$ 85,459
NET DEBT* (NON-GAAP) (Unaudited)		
(Millions)		
	6/30/18	3/31/18
Total debt	\$ 40,617	\$ 40,892
Less: Cash and cash equivalents	(4,378)	(6,610)
Less: Short-term investments	(4,008)	(2,354)
Net debt*	\$ 32,231	\$ 31,928



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SCHEDULE OF DEBT (Unaudited) (Millions)

ISSUER		6/30/18	
	MATURITY	PRINCIPAL	
Sprint Corporation			
7.25% Senior notes due 2021	09/15/2021	\$ 2,250	
7.875% Senior notes due 2023	09/15/2023	4,250	
7.125% Senior notes due 2024	06/15/2024	2,500	
7.625% Senior notes due 2025	02/15/2025	1,500	
7.625% Senior notes due 2026	03/01/2026	1,500	
Sprint Corporation		12,000	
Sprint Spectrum Co LLC, Sprint Spectrum Co II LLC, and Sprint Spectrum Co III LLC			
3.36% Senior secured notes due 2021	09/20/2021	2,843	
4.738% Senior secured notes due 2025	03/20/2025	2,100	
5.152% Senior secured notes due 2028	03/20/2028	1,838	
Sprint Spectrum Co LLC, Sprint Spectrum Co II LLC, and Sprint Spectrum Co III LLC		6,781	
Sprint Communications, Inc.			
Export Development Canada secured loan	12/12/2019	300	
9% Guaranteed notes due 2018	11/15/2018	1,753	
7% Guaranteed notes due 2020	03/01/2020	1,000	
7% Senior notes due 2020	08/15/2020	1,500	
11.5% Senior notes due 2021	11/15/2021	1,000	
9.25% Debentures due 2022	04/15/2022	200	
6% Senior notes due 2022	11/15/2022	2,280	
Sprint Communications, Inc.		8,033	
Sprint Capital Corporation			
6.9% Senior notes due 2019	05/01/2019	1,729	
6.875% Senior notes due 2028	11/15/2028	2,475	
8.75% Senior notes due 2032	03/15/2032	2,000	
Sprint Capital Corporation		6,204	
Credit facilities			
PRWireless secured term loan	06/28/2020	182	
Secured equipment credit facilities	2020 - 2021	462	
Secured term loan	02/03/2024	3,950	
Credit facilities		4,594	
Accounts receivable facility		2020	2,697
Financing obligations		2021	139
Capital leases and other obligations		2018 - 2026	507
Total principal			40,955
Net premiums and debt financing costs			(338)
Total debt		\$	40,617



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**RECONCILIATION OF ADJUSTMENTS FROM THE ADOPTION OF TOPIC 606 RELATIVE TO TOPIC 605
ON CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)**

(Millions, except per share data)

	Three Months Ended June 30, 2018		
	Balances without adoption of Topic 606		Change
	As reported		
Net operating revenues			
Service revenue	\$ 5,740	\$ 5,883	\$ (143)
Equipment sales	1,173	892	281
Equipment rentals	1,212	1,228	(16)
Total net operating revenues	8,125	8,003	122
Net operating expenses			
Cost of services (exclusive of depreciation and amortization below)	1,677	1,688	(11)
Cost of equipment sales	1,270	1,248	22
Cost of equipment rentals (exclusive of depreciation below)	124	124	-
Selling, general and administrative	1,867	1,948	(81)
Depreciation - network and other	1,023	1,023	-
Depreciation - equipment rentals	1,136	1,136	-
Amortization	171	171	-
Other, net	42	42	-
Total net operating expenses	7,310	7,380	(70)
Operating income	815	623	192
Total other expense	(595)	(595)	-
Income before income taxes	220	28	192
Income tax expense	(47)	(7)	(40)
Net income	173	21	152
Less: Net loss attributable to noncontrolling interests	3	3	-
Net income attributable to Sprint Corporation	\$ 176	\$ 24	\$ 152
Basic net income per common share	\$ 0.04	\$ 0.01	\$ 0.03
Diluted net income per common share	\$ 0.04	\$ 0.01	\$ 0.03
Weighted average common shares outstanding	4,010	4,010	-
Diluted weighted average common shares outstanding	4,061	4,061	-



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RECONCILIATION OF ADJUSTMENTS FROM THE ADOPTION OF TOPIC 606 RELATIVE TO TOPIC 605 ON CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Millions)

	June 30, 2018		
	Balances without adoption of Topic 606		Change
	As reported		
ASSETS			
Current assets			
Accounts and notes receivable, net	\$ 3,492	\$ 3,404	\$ 88
Device and accessory inventory	622	644	(22)
Prepaid expenses and other current assets	895	557	338
Costs to acquire a customer contract	1,294	-	1,294
Other assets	1,023	919	104
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities			
Accrued expenses and other current liabilities	\$ 3,658	\$ 3,690	\$ (32)
Deferred tax liabilities	7,704	7,298	406
Other liabilities	3,382	3,413	(31)
Stockholders' equity			
Retained earnings (accumulated deficit)	236	(1,223)	1,459



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NOTES TO THE FINANCIAL INFORMATION (Unaudited)

- (1) As more of our customers elect to lease a device rather than purchasing one under our subsidized program, there is a significant positive impact to EBITDA* and Adjusted EBITDA* from direct channel sales primarily due to the fact the cost of the device is not recorded as cost of equipment sales but rather is depreciated over the customer lease term. Under our device leasing program for the direct channel, devices are transferred from inventory to property and equipment and the cost of the leased device is recognized as depreciation expense over the customer lease term to an estimated residual value. The customer payments are recognized as revenue over the term of the lease. Under our subsidized program, the cash received from the customer for the device is recognized as revenue from equipment sales at the point of sale and the cost of the device is recognized as cost of equipment sales. During the three-month period ended June 30, 2018, we leased devices through our Sprint direct channels totaling approximately \$1,163 million, which would have increased cost of equipment sales and reduced EBITDA* if they had been purchased under our subsidized program.

The impact to EBITDA* and Adjusted EBITDA* resulting from the sale of devices under our installment billing program is generally neutral except for the impact in our indirect channels from the time value of money element related to the imputed interest on the installment receivable.

- (2) During the fourth and first quarters of fiscal year 2017, the company recorded losses on dispositions of assets primarily related to cell site construction and network development costs that are no longer relevant as a result of changes in the company's network plans. Additionally, the company recorded a pre-tax non-cash gain related to spectrum swaps with other carriers.
- (3) During the first quarter of fiscal year 2018 and fourth quarter of fiscal year 2017, severance and exit costs consist of lease exit costs primarily associated with tower and cell sites, access exit costs related to payments that will continue to be made under the company's backhaul access contracts for which the company will no longer be receiving any economic benefit, and severance costs associated with reduction in its work force.
- (4) During the first quarter of fiscal year 2018, contract termination costs are primarily due to the purchase of certain leased spectrum assets, which upon termination of the spectrum leases resulted in the accelerated recognition of the unamortized favorable lease balances. During the first quarter of fiscal year 2017, we recorded a \$5 million gain due to reversal of a liability recorded in relation to the termination of our relationship with General Wireless Operations, Inc. (Radio Shack).
- (5) During the first quarter of fiscal year 2018, we recorded \$93 million of merger costs due to the proposed Business Combination Agreement with T-Mobile.
- (6) During the fourth and first quarters of fiscal year 2017, litigation and other contingencies consist of reductions associated with legal settlements or favorable developments in pending legal proceedings. In addition, the first quarter of fiscal year 2017 includes non-recurring charges of \$51 million related to a regulatory fee matter.
- (7) During the fourth quarter of fiscal year 2017 we recorded estimated hurricane-related charges of \$7 million, consisting of incremental roaming costs, network repairs and replacements.



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*FINANCIAL MEASURES

Sprint provides financial measures determined in accordance with GAAP and adjusted GAAP (non-GAAP). The non-GAAP financial measures reflect industry conventions, or standard measures of liquidity, profitability or performance commonly used by the investment community for comparability purposes. These measurements should be considered in addition to, but not as a substitute for, financial information prepared in accordance with GAAP. We have defined below each of the non-GAAP measures we use, but these measures may not be synonymous to similar measurement terms used by other companies.

Sprint provides reconciliations of these non-GAAP measures in its financial reporting. Because Sprint does not predict special items that might occur in the future, and our forecasts are developed at a level of detail different than that used to prepare GAAP-based financial measures, Sprint does not provide reconciliations to GAAP of its forward-looking financial measures.

The measures used in this release include the following:

EBITDA is operating income/(loss) before depreciation and amortization. **Adjusted EBITDA** is **EBITDA** excluding severance, exit costs, and other special items. **Adjusted EBITDA Margin** represents Adjusted EBITDA divided by non-equipment net operating revenues for Wireless and Adjusted EBITDA divided by net operating revenues for Wireline. We believe that Adjusted EBITDA and Adjusted EBITDA Margin provide useful information to investors because they are an indicator of the strength and performance of our ongoing business operations. While depreciation and amortization are considered operating costs under GAAP, these expenses primarily represent non-cash current period costs associated with the use of long-lived tangible and definite-lived intangible assets. Adjusted EBITDA and Adjusted EBITDA Margin are calculations commonly used as a basis for investors, analysts and credit rating agencies to evaluate and compare the periodic and future operating performance and value of companies within the telecommunications industry.

Postpaid ABPA is average billings per account and calculated by dividing postpaid service revenue earned from postpaid customers plus billings from installment plans and non-operating leases, as well as equipment rentals, by the sum of the monthly average number of postpaid accounts during the period. We believe that ABPA provides useful information to investors, analysts and our management to evaluate average postpaid customer billings per account as it approximates the expected cash collections, including billings from installment plans and non-operating leases, as well as equipment rentals, per postpaid account each month.

Postpaid Phone ABPU is average billings per postpaid phone user and calculated by dividing service revenue earned from postpaid phone customers plus billings from installment plans and non-operating leases, as well as equipment rentals by the sum of the monthly average number of postpaid phone connections during the period. We believe that ABPU provides useful information to investors, analysts and our management to evaluate average postpaid phone customer billings as it approximates the expected cash collections, including billings from installment plans and non-operating leases, as well as equipment rentals, per postpaid phone user each month.

Free Cash Flow is the cash provided by operating activities less the cash used in investing activities other than short-term investments and equity method investments. **Adjusted Free Cash Flow** is **Free Cash Flow** plus the proceeds from device financings and sales of receivables, net of repayments. We believe that Free Cash Flow and Adjusted Free Cash Flow provide useful information to investors, analysts and our management about the cash generated by our core operations and net proceeds obtained to fund certain leased devices, respectively, after interest and dividends, if any, and our ability to fund scheduled debt maturities and other financing activities, including discretionary refinancing and retirement of debt and purchase or sale of investments.



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Net Debt is consolidated debt, including current maturities, less cash and cash equivalents and short-term investments. We believe that Net Debt provides useful information to investors, analysts and credit rating agencies about the capacity of the company to reduce the debt load and improve its capital structure.

SAFE HARBOR

This release includes "forward-looking statements" within the meaning of the securities laws. The words "may," "could," "should," "estimate," "project," "forecast," "intend," "expect," "anticipate," "believe," "target," "plan," "outlook," "providing guidance," and similar expressions are intended to identify information that is not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to our network, cost reductions, connections growth, and liquidity; and statements expressing general views about future operating results — are forward-looking statements. Forward-looking statements are estimates and projections reflecting management's judgment based on currently available information and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. With respect to these forward-looking statements, management has made assumptions regarding, among other things, the development and deployment of new technologies and services; efficiencies and cost savings of new technologies and services; customer and network usage; connection growth and retention; service, speed, coverage and quality; availability of devices; availability of various financings, including any leasing transactions; the timing of various events and the economic environment. Sprint believes these forward-looking statements are reasonable; however, you should not place undue reliance on forward-looking statements, which are based on current expectations and speak only as of the date when made. Sprint undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our company's historical experience and our present expectations or projections. Factors that might cause such differences include, but are not limited to, those discussed in Sprint Corporation's Annual Report on Form 10-K for the fiscal year ended March 31, 2018. You should understand that it is not possible to predict or identify all such factors. Consequently, you should not consider any such list to be a complete set of all potential risks or uncertainties.

About Sprint:

Sprint (NYSE: S) is a communications services company that creates more and better ways to connect its customers to the things they care about most. Sprint served 54.6 million connections as of June 30, 2018 and is widely recognized for developing, engineering and deploying innovative technologies, including the first wireless 4G service from a national carrier in the United States; leading no-contract brands including Virgin Mobile USA, Boost Mobile, and Assurance Wireless; instant national and international push-to-talk capabilities; and a global Tier 1 Internet backbone. Today, Sprint's legacy of innovation and service continues with an increased investment to dramatically improve coverage, reliability, and speed across its nationwide network and commitment to launching the first 5G mobile network in the U.S. You can learn more and visit Sprint at www.sprint.com or www.facebook.com/sprint and www.twitter.com/sprint.