

ARITZIA

Fiscal 2025 Annual Report



Aritzia is a design house with an innovative global platform.

We believe in high-quality, beautifully designed product.
We believe in aspirational environments and experiences.
We believe in personalized and engaging client service.
And we believe that all of this should be attainable.

We call this Everyday Luxury™.

FROM OUR CHIEF EXECUTIVE OFFICER



Fiscal 2025 Highlights

In Fiscal 2025, we drove a 19% increase in net revenue, excluding the 53rd week of Fiscal 2024, resulting in a strong five-year compound annual growth rate ("CAGR") of 23%. From our evolving assortment of beautiful, high-quality products and our optimized inventory position to our three new brand-propelling flagships and our rapidly accelerating digital channel — the progress we made in Fiscal 2025 to deliver \$2.74 billion in net revenue is tangible. Simultaneously, we continued to offer exceptional service to our clients.

We made substantial progress in these five key areas.

- We optimized the composition and quality of our inventory position, which fueled an acceleration in comparable sales growth in each quarter of the fiscal year.
- We increased investments in digital and brand marketing to help protect and propel the Aritzia brand, grow awareness and generate new client acquisition.
- We opened 12 new boutiques and repositioned three existing boutiques, including three iconic, brand-propelling flagship locations — two in Manhattan and one in Chicago.
- We launched an improved aritzia.com, which features an enhanced client experience, including greater personalization, and allows for the seamless integration of a customer mobile app.
- We delivered a 550 basis point improvement in Adjusted EBITDA as a percentage of net revenue¹, driven by IMU improvement, lower markdowns, lower warehousing costs and savings from the Company's smart spending initiative.

Our world-class team executed at a very high level across the board in Fiscal 2025. I'm extremely grateful to our People for their perseverance and commitment to excellence as we continue to build on the momentum we generated this year.

¹ Adjusted EBITDA as a percentage of net revenue" is a non-IFRS ratio, does not have a standardized meaning prescribed by IFRS and is therefore unlikely to be comparable to similar measures presented by other companies. For further details, see "How We Assess the Performance of our Business", "Selected Financial Information" and "Non-IFRS Measures and Retail Industry Metrics."

SALES CHANNEL HIGHLIGHTS

Our sales growth in Fiscal 2025 was driven by accelerated momentum in eCommerce, our geographic expansion strategy and mid-single-digit comparable sales growth in our existing boutiques. Total comparable sales grew 11%. We continued to expand our portfolio of boutiques in premier locations, with our retail net revenue growing to \$1.79 billion — a 17% increase from last year, excluding the 53rd week. Across eCommerce, our performance was driven by robust demand for our products, our improved inventory position and our focus on full-funnel marketing. In Fiscal 2025, our eCommerce net revenue grew to \$951 million, increasing 23% year-over-year, excluding the 53rd week, and delivering a five-year eCommerce net revenue CAGR of 33%.

GEOGRAPHIC EXPANSION

Throughout Fiscal 2025, our increased investment in the United States continued to yield impressive results. We opened 12 new and three repositioned boutiques — our most openings ever in a single year — with our in-line boutiques continuing to perform better than our payback expectations of 12 to 18 months. This included three flagship locations: Fifth Avenue and Soho in Manhattan, as well as Michigan Avenue in Chicago. Net revenue in our United States business grew to \$1.58 billion in Fiscal 2025, an increase of 31% from last year, excluding the 53rd week. In Fiscal 2025, the United States generated 58% of our total net revenue — and we continue to have a tremendous opportunity for growth ahead of us.

eCOMMERCE GROWTH

In Fiscal 2025, we completed the upgrade of the technology underpinning our eCommerce platform, which enables us to deliver best-in-class experiences to both our new and loyal clients. We also began to invest more meaningfully in digital performance marketing to help amplify our product franchises, grow brand awareness in the United States and drive customer engagement. Further, we launched our new and improved aritzia.com, which features an elevated client experience, including greater personalization and enhanced product discovery.

INCREASED BRAND AWARENESS

During Fiscal 2025, our robust social media and influencer strategies, coupled with our beautiful product and real estate expansion strategy, continued to drive increased brand awareness, propelling us further toward widespread recognition across the United States. Our active client base in the United States has increased fivefold since Fiscal 2020 as we deliver Everyday Luxury™ to more people than ever before.

IMPACT

As Aritzia continues to grow, so does our potential to make an impact and create lasting change. At Aritzia, Impact refers to the contributions we make to People and the Planet. We believe these contributions matter to our consumers and to our overall business resilience. The Impact scope spans Aritzia's full value chain — from raw material sourcing in our upstream operations through to product end of life in our downstream operations. With the goal of strengthening our positive impact, we share initiatives and oversight of these areas throughout our organization. We seek to take an evidence-based approach and deliver long-term positive impact for the benefit of our stakeholders and our business resilience.

Looking Forward

This year, we remain committed to excellence as we build on our momentum — diligently managing our business for both the near and long-term. We have a healthy balance sheet and we're well-positioned to navigate the rapidly evolving retail landscape, while remaining steadfast in advancing our key growth levers.

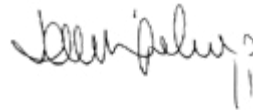
We have a robust pipeline of boutiques opening in Fiscal 2026, with a focus on increasing our presence in existing markets, as well as broadening our reach across the United States. New markets for us this year include Scottsdale, AZ; Raleigh, NC; Cincinnati, OH; Pittsburgh, PA; and Salt Lake City, UT. Our total square footage growth is expected to be in the mid to high teens, with the vast majority occurring in the United States. We expect these boutique openings to propel retail sales growth and drive incremental eCommerce sales as we continue to broaden our geographic footprint.

In eCommerce, we have initiatives underway to support our ongoing momentum in the years ahead, such as our enhanced international website and a customer mobile app. Additionally, a strategic focus on digital marketing will further support growth in our digital business.

As I reflect on Fiscal 2025, I recognize that we have so much to be proud of. We had an excellent year with impressive financial performance. The strength of our brand, the quality of our assortment and our Everyday Luxury™ customer experience are all resonating exceptionally well with our clients, giving us confidence in our ability to capitalize on the opportunities that lie ahead.

To our shareholders — thank you for your continued support and your trust in our business plan. I have great confidence in our world-class team, and I'm grateful for the perseverance and hard work we've put in to generate the momentum we've experienced. As we propel the business forward, we remain focused on our fundamentals, our solid foundation and our resourcefulness.

Sincerely,

A handwritten signature in dark ink, appearing to read "Jennifer Wong", with a stylized flourish at the end.

Jennifer Wong
Chief Executive Officer



Brands and Products

Aritzia is a design house with an innovative global platform. We're creators and purveyors of Everyday Luxury™ and home to an extensive portfolio of exclusive brands tailored to every function and individual aesthetic.

We're about good design, quality materials and timeless style — all with the wellbeing of our People and Planet in mind. We pride ourselves on creating immersive, highly personalized shopping experiences both at aritzia.com and in our 130+ retail boutiques throughout North America. Our multi-brand strategy and expansive range of fashion apparel enable us to appeal to our clients across various aspects of their lifestyles and stages of their lives. They're how we nurture strong and enduring client loyalty. Our exclusive brands currently represent 96% of Aritzia's net revenue.

SUPER WORLD™

Sweatfleece

Sunday Best

wilfred

wilfred free

BABATON

TNA®

GOLDEN | 

DENIM FORUM

Little Moon

TEN

THE GROUP


**REIGNING
CHAMP**

Destinations

We connect our clients to the energy of our culture through the product we sell and the environments we create. We sell our product through our boutiques and aritzia.com, giving us complete control of the presentation of our brand and our relationships with our clients.

We carefully consider each Aritzia destination — physical and digital — individually, ensuring we provide our clients with aspirational shopping experiences and exceptional service at every touchpoint.

We believe our boutiques and aritzia.com are synergetic — the success of each channel benefits the other, driving brand awareness and affinity. We continue to build out omnichannel capabilities to provide an Everyday Luxury™ experience so our clients can shop wherever, whenever, however.



² Boutique count at the end of Q4 2025, excluding three Reigning Champ boutiques.

Future Growth

Our approach to future growth is a thoughtfully devised roadmap that's focused on long-term profitability. We will continue to make strategic investments in our People, processes and technology to help capitalize on opportunities and accelerate the continued expansion of Aritzia.

1. Geographic Expansion

Historically, opening new boutiques has been the most consistent and predictable driver of incremental net revenue and continues to be a key pillar of Aritzia's growth strategy. Our boutiques drive sales, build brand awareness, propel client acquisition and fuel our eCommerce channel. Payback periods on our new boutiques continue to trend below our target of 12 to 18 months due to strong sales performance and the management of build-out costs and landlord allowances.

We see opportunities for us to acquire prime real estate and believe we have a meaningful opportunity to expand our boutique network, particularly in the United States. We have identified 150+ locations in the United States that meet our exacting criteria and will continue to take a disciplined approach to opening new boutiques with a sharp focus on best-in-class locations.

2. eCommerce Growth

We take an omni-channel approach to our eCommerce business to seamlessly mirror our Everyday Luxury™ experience for our clients who shop online. Annual increases in online traffic drove eCommerce revenue growth of 33% on a compounded annual basis from Fiscal 2020 to Fiscal 2025. During this time, eCommerce revenue grew from 23% of total net revenue in Fiscal 2020 to 35% in Fiscal 2025. We continue to invest in our digital capabilities to support our eCommerce business and plan to further fuel eCommerce growth through eCommerce 2.0 – an elevated online platform that connects our clients to tailored product discovery, creative innovation and intuitive experiences.

3. Increased Brand Awareness

We drive increased brand awareness through real estate and marketing strategies designed to attract new clients and deepen the loyalty of existing clients. These strategies have been successfully propelling our brand, so much so that our active client base in the United States increased fivefold over the past five years. Our premier real estate locations, aspirational boutique designs and high-touch services all highlight the unique ethos and aesthetic of our exclusive brands – as well as Aritzia's dedication to delivering Everyday Luxury™. We also extend this elevated experience online, acquiring and engaging customers in relevant segments through strategic brand and digital marketing that reaches beyond our retail footprint.



IMPACT & SUSTAINABILITY

Our Impact Strategy

Aritzia acknowledges the importance of accelerating its progress on our Impact goals and priorities, as well as sustainability-related risks and opportunities relevant to our business, brands, industry and key stakeholders. As our business grows, so does our potential to make an impact and create lasting change.

At Aritzia, Impact refers to the contributions we make to People and the Planet. Impact is integral to who we are and what we do. The Impact scope spans Aritzia's full value chain — from raw material sourcing in our upstream operations through to product end of life in our downstream operations.

With the guidance of our Board's Environmental & Social Committee and the leadership of our executive Community Taskforce (renamed Impact Taskforce in Fiscal 2026), we continue to refine our strategies to deliver Everyday Luxury™ responsibly and sustainably. The results below reflect our performance as presented in our most recently published report, the FY2024 Aritzia Community™ | ESG Report³, as at the date of this publication, unless otherwise noted.



Our Results

PEOPLE

- Since Fiscal 2024, we contributed a cumulative total of \$24.8M in financial support, volunteer hours and product donations to Aritzia Community partners and nonprofit organizations that share our values — toward our goal of \$50M by 2028 (\$12.5M in Fiscal 2025, \$12.3M in Fiscal 2024)
- In Fiscal 2025, we provided over 96,000 hours of formal training to our People across all workplaces
- We continued the expansion of our Supplier Workplace Standards Program into selected fabric and trims suppliers' facilities (Tier 2)
- In Fiscal 2025, 90% of our People participated in our Aritzia Asks Culture Survey
- We piloted our Worker Voice Program to amplify the voices of individuals working in our supply chain, starting with six finished-goods suppliers (Tier 1)

PLANET

- 100% of the energy fuelling our Boutiques, Support Offices and Distribution Centres comes from renewable sources⁴ achieved through the purchase of Renewable Energy Credits (RECs)
- 84% of our finished-goods (Tier 1) suppliers' facilities⁵ have adopted the Higg Facility Environment Module and, of those, 70% obtained independent third-party verification
- We continued to expand the Higg FEM program into selected fabric and trims suppliers' facilities (Tier 2)
- By weight, 34% of the raw materials purchased in Fiscal 2024 met an independent third-party lower impact environmental or social certification
- By weight, 37% of the polyester purchased in Fiscal 2024 came from a recycled source certified by the Global Recycle Standard or Recycled Claims Standard
- We are in the final stages of validating our greenhouse gas emissions reduction targets by the Science Based Target initiative and look forward to publishing our targets in our upcoming FY2025 Aritzia Impact Report

³ FY2025 results will be published in 1H Fiscal 2026, renamed the Aritzia Impact Report, and report highlights will be shared in the Fiscal 2026 Q1 Investor Update.

⁴ Purchase of RECs in Canada and the USA equivalent to our electricity consumption.

⁵ Finished-goods suppliers' environmental performance from calendar year 2022 is evaluated during calendar year 2023 and reported in Fiscal 2024 for our exclusive brands.

Our Priorities

Informed by our Materiality⁶ Assessment, Aritzia's Impact priorities span our value chain, with People and Planet initiatives embedded cross-functionally throughout our organization. These priorities aim to improve the lives of the people who propel our business forward — those who make Aritzia products — or the people who live in our surrounding communities. They also aim to reduce the impact our operations and products have on the planet. As part of our Impact strategy, we have identified the following priorities for the next year and beyond.

These include:

PEOPLE

- Expanding our Supplier Workplace Standards Program across exclusive brands' Tier 1 and select Tier 2 supplier facilities
- Building and scaling People & Culture infrastructure to attract, retain and develop high-performing talent
- Expanding our programs and initiatives that propel a sense of engagement, belonging and inclusion amongst our People and surrounding communities
- Maintaining our commitment to uphold and respect human rights throughout our value chain, in line with international standards and industry best practices
- Continuing to support community organizations with product donations, funding and volunteering

PLANET

- Expanding the use of lower-impact materials in our products and packaging
- Publishing and implementing science-based greenhouse gas emissions reduction targets
- Continuing to monitor suppliers' environmental performance across exclusive brands' Tier 1 and select Tier 2 supplier facilities
- Delivering on priority areas identified through Aritzia's water strategy

GOVERNANCE

- Maintaining a clear understanding of the sustainability-related risks and opportunities that matter most to our key stakeholders and to our business through periodic materiality assessments

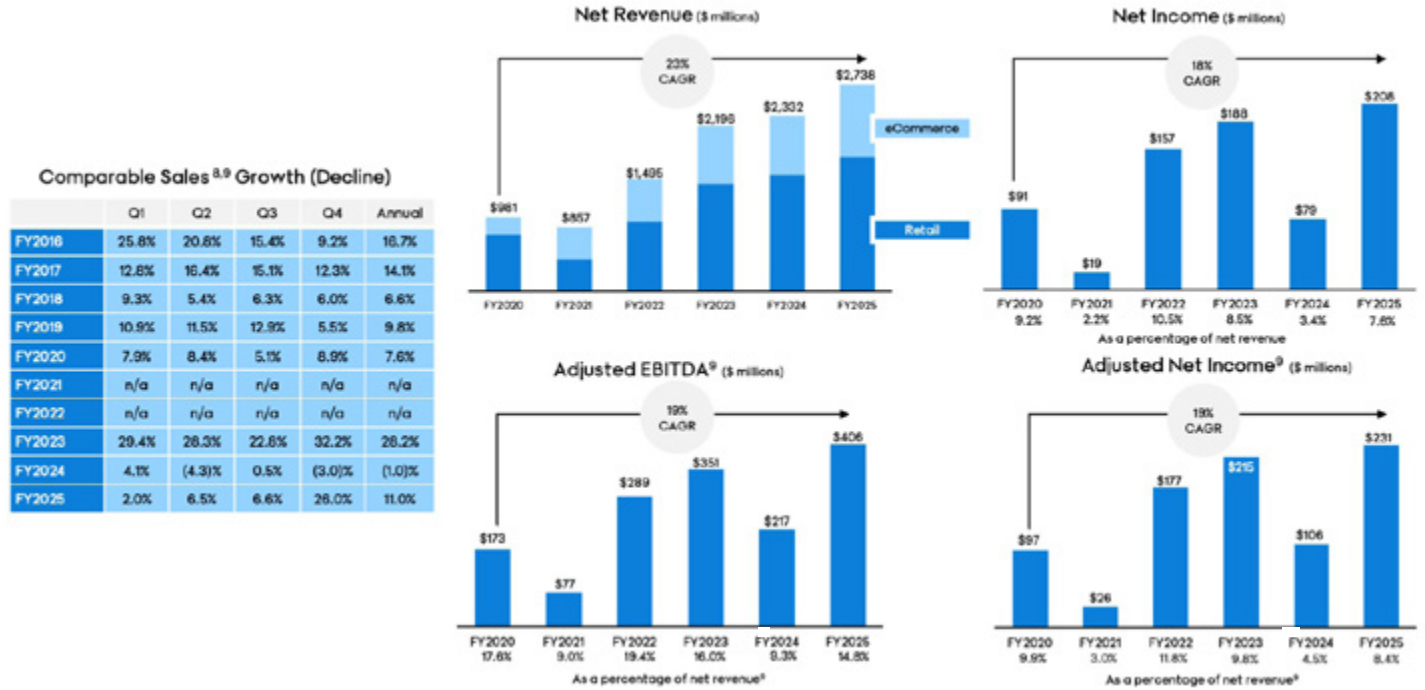
- Refining our sustainability-related risks and opportunities management processes as an integrated part of our enterprise risk management function and our strategy-setting functions
- Continuing to advance our sustainability disclosures on performance against our Impact priorities, our material sustainability topics and California's climate reporting regulations and in line with the voluntary adoption of leading practice sustainability reporting frameworks, including the Canadian Sustainability Disclosure Standards and the Sustainability Accounting Standards Board (SASB) Apparel, Accessories & Footwear Standard
- Continuing to evaluate solutions to improve the visibility and traceability of our supply chain

For a detailed discussion on our approach, performance and practices, refer to the FY2025 Aritzia Impact Report⁷, available on Aritzia's Environmental and Social Investor Relations page at www.investors.aritzia.com

⁶ On this page, we provide voluntary disclosures on sustainability topics, including climate-related matters, that may not meet the definition of materiality under applicable securities laws. When we discuss "materiality" in this context, it may be different than how we consider materiality for disclosure requirements under applicable securities laws and stock exchange requirements.

⁷ Refer to the FY2024 Aritzia Community™ | ESG Report for the most recent results as at the date of the publication of this report. Fiscal 2025 progress on sustainability matters will be published in 1H Fiscal 2026, renamed the Aritzia Impact Report.

Proven Results⁸



⁸ Results in FY2021 and FY2022 reflect temporary boutique closures and severe occupancy restrictions due to the COVID-19 pandemic. As temporary boutique closures in FY2021 and FY2022 resulted in all boutiques being removed from our comparable store base, we believe total comparable sales was not representative of the underlying trends of our business. We do not believe this metric is useful to investors in understanding performance and therefore have not reported this metric for FY2021 or FY2022.

⁹ Adjusted EBITDA and Adjusted Net Income are non-IFRS measures. Adjusted EBITDA as a percentage of net revenue and Adjusted Net Income as a percentage of net revenue are non-IFRS ratios and comparable sales is a retail operating metric. A quantitative reconciliation of Adjusted EBITDA and Adjusted Net Income to Net Income for Fiscal 2025 to Fiscal 2020, respectively, can be found below under "Selected Financial Information", page 8 of our annual MD&A for Fiscal 2024 dated May 2, 2024, page 8 of our annual MD&A for Fiscal 2023 dated May 2, 2023, page 8 of our annual MD&A for Fiscal 2022 dated May 5, 2022, page 7 of our annual MD&A for Fiscal 2021 dated May 11, 2021 and page 15 of our annual MD&A for Fiscal 2020 dated May 28, 2020, in each case filed on SEDAR+ at www.sedarplus.com, which reconciliations are incorporated herein by reference. For further details, see "How We Assess the Performance of our Business", "Selected Financial Information" and "Non-IFRS Measures and Retail Industry Metrics."

Operational and Financial Summary

SELECTED FINANCIAL INFORMATION

(in thousands of Canadian dollars, unless otherwise noted)

	Fiscal 2025 52 Weeks	Fiscal 2024 53 Weeks	Fiscal 2023 52 Weeks	Fiscal 2022 52 Weeks	Fiscal 2021 52 Weeks	Fiscal 2020 52 Weeks
Financial Summary:						
Net revenue	\$ 2,738,112	\$ 2,332,350	\$ 2,195,630	\$ 1,494,630	\$ 857,323	980,589
Cost of goods sold	1,557,493	1,433,369	1,281,638	839,678	544,818	577,165
Gross profit	1,180,619	898,981	913,992	654,952	312,505	403,424
Selling, general and administrative	837,456	708,783	602,469	392,802	250,726	243,362
Stock-based compensation expense	48,373	31,784	24,369	26,131	10,691	7,790
Income from operations	294,790	158,414	287,154	236,019	51,088	152,272
Finance expense	48,800	49,091	31,263	25,202	28,420	28,319
Other expense (income)	(44,463)	(5,287)	(7,916)	(8,783)	(3,534)	(2,185)
Income before income taxes	290,453	114,610	263,807	219,600	26,202	126,138
Income tax expense	82,663	35,830	76,219	62,683	6,975	35,544
Net income	\$ 207,790	\$ 78,780	\$ 187,588	\$ 156,917	\$ 19,227	90,594
Net income per diluted share	\$ 1.78	\$ 0.69	\$ 1.63	\$ 1.36	\$ 0.17	0.81
Adjusted EBITDA ⁽¹⁰⁾	\$ 406,344	\$ 217,056	\$ 351,181	\$ 289,385	\$ 76,812	172,572
Adjusted Net Income ⁽¹⁰⁾	\$ 230,549	\$ 105,557	\$ 214,771	\$ 176,736	\$ 26,028	97,388
Adjusted Net Income per Diluted Share ⁽¹⁰⁾	\$ 1.98	\$ 0.92	\$ 1.86	\$ 1.53	\$ 0.23	0.87
Weighted average number of diluted shares outstanding (thousands)	116,731	114,194	115,301	115,784	112,844	112,128
Cash and cash equivalents	\$ 285,635	\$ 163,277	\$ 86,510	\$ 265,245	\$ 149,147	117,750
Capital cash expenditures (net of proceeds from lease incentives) ⁽¹⁰⁾	\$ (253,490)	\$ (155,256)	\$ (112,050)	\$ (52,607)	\$ (42,529)	(36,253)
Free cash flow ⁽¹⁰⁾	\$ 95,598	\$ 99,502	\$ (119,656)	\$ 221,937	\$ 36,306	117,246
Percentage of Net Revenue:						
Gross profit	43.1 %	38.5%	41.6%	43.8%	36.5%	41.1%
Selling, general and administrative	30.6 %	30.4%	27.4%	26.3%	29.2%	24.8%
Net income	7.6 %	3.4%	8.5%	10.5%	2.2%	9.2%
Adjusted EBITDA ⁽¹⁰⁾	14.8 %	9.3%	16.0%	19.4%	9.0%	17.6%
Adjusted Net Income ⁽¹⁰⁾	8.4 %	4.5%	9.8%	11.8%	3.0%	9.9%
Other Metrics:						
Year-over-year net revenue growth (decline)	17.4 %	6.2%	46.9%	74.3%	(12.6)%	12.2%
Comparable sales ⁽¹⁰⁾ growth (decline)	11.0 %	(1.0)%	28.2%	n/a	n/a	7.6%
Boutiques:⁽¹¹⁾						
Number of boutiques, end of year	130	119	114	106	101	96
New boutiques	12	6	8	6	7	5
Pop-up boutique converted to permanent boutique	-	-	1	-	-	-
Repositioned to a flagship boutique	-	-	(1)	-	(1)	-
Boutique closure	(1)	(1)	-	(1)	-	-
Boutique closed due to mall redevelopment	-	-	-	-	(1)	-
Repositioned boutiques	3	3	5	6	3	3

¹⁰ Adjusted EBITDA and Adjusted Net Income are non-IFRS financial measures; Adjusted Net Income per Diluted Share, Adjusted EBITDA as a percentage of net revenue and Adjusted Net Income as a percentage of net revenue are non-IFRS ratios; capital cash expenditures (net of proceeds from lease incentives) and free cash flow are capital management measures; and gross profit margin and comparable sales are supplementary financial measures. See "Non-IFRS Measures and Retail Industry Metrics" for an explanation of the composition of these non-IFRS measures, ratios and capital management measures, how these non-IFRS measures, ratios and capital management measures provide useful information to an investor and the purposes for which management uses these non-IFRS measures and ratios. A quantitative reconciliation of Net Income to EBITDA, Adjusted EBITDA, Adjusted EBITDA as a percentage of net revenue, Adjusted Net Income and Adjusted Net Income as a percentage of net revenue can be found on page 8 of our annual MD&A for Fiscal 2025 dated May 1, 2025, page 8 of our annual MD&A for Fiscal 2024 dated May 2, 2024, page 8 of our annual MD&A for Fiscal 2023 dated May 2, 2023, page 8 of our annual MD&A for Fiscal 2022 dated May 5, 2022, page 7 of our annual MD&A for Fiscal 2021 dated May 11, 2021, and page 15 of our annual MD&A for Fiscal 2020 dated May 28, 2020, filed on SEDAR+ at www.sedarplus.com, which reconciliations are incorporated herein by reference.

¹¹ There were three Reigning Champ boutiques in Fiscal 2025 and four Reigning Champ boutiques in Fiscal 2024, Fiscal 2023 and Fiscal 2022 which are excluded from the boutique count.

Certain statements made in this Annual Report may constitute forward-looking information under applicable securities laws, including statements relating to: our strategic focus on investments in the scalability of our business, digital marketing, technology and omni-channel capabilities; our expectations with respect to our growth runway in the United States; our investments in eCommerce, including our plans to deliver eCommerce 2.0, and the anticipated results therefrom; our approach and expectations with respect to our boutique portfolio, including the pace and timing of openings, square footage growth and the anticipated results therefrom; our ability to successfully open new boutiques in line with expected store economics, including average payback periods; our expectations with respect to revenue growth in eCommerce; our strategic growth levers including geographic expansion, eCommerce growth and increased brand awareness; and our Community priorities, environmental, social and governance initiatives and related statements regarding our commitment to establish greenhouse gas emission reduction targets. Forward-looking statements are based on information currently available to management and on estimates and assumptions, including assumptions about future economic conditions and courses of action. Many factors could cause our actual results, performance, achievements or future events or developments to differ materially from those expressed or implied by the forward-looking statements, including, without limitation, the factors discussed in the "Risk Factors" section below and our annual information form for the fiscal year ended March 2, 2025, which is incorporated by reference into this Annual Report. Please refer to the "Forward-Looking Information" section below for further details about forward-looking information.

Management's Discussion & Analysis



ARITZIA

Aritzia Inc.

MANAGEMENT'S DISCUSSION AND ANALYSIS Fiscal Year Ended March 2, 2025

May 1, 2025

The following Management's Discussion and Analysis ("MD&A") dated May 1, 2025 is intended to assist readers in understanding the business environment, strategies and performance and risk factors of Aritzia Inc. (together with its consolidated subsidiaries, referred to herein as "Aritzia", the "Company", "we", "us" or "our"). This MD&A provides the reader with a view and analysis, from the perspective of management, of the Company's financial results for the 13-week and 52-week periods ended March 2, 2025. This MD&A should be read in conjunction with the Company's audited annual consolidated financial statements and accompanying notes for Fiscal 2025 (as hereinafter defined).

FORWARD-LOOKING INFORMATION

Certain statements made in this document may constitute forward-looking information under applicable securities laws. Statements containing forward-looking information are neither historical facts nor assurances of future performance, but instead, provide insights regarding management's current expectations and plans and allows investors and others to better understand the Company's anticipated business strategy, financial position, results of operations and operating environment. Readers are cautioned that such information may not be appropriate for other purposes. Although the Company believes that the forward-looking statements are based on information, assumptions and beliefs that are current, reasonable, and complete, such information is necessarily subject to a number of business, economic, competitive and other risk factors that could cause actual results to differ materially from management's expectations and plans as set forth in such forward-looking information.

Specific forward-looking information in this document include, but are not limited to, statements relating to:

- our Fiscal 2027 strategic and financial plan and anticipated results therefrom,
- our expectations as to the Company's Fiscal 2026 financial outlook,
- our approach and expectations with respect to boutique growth, expansion and enhancements, including expectations regarding returns on capital, boutique payback period expectations and timing of openings,
- our eCommerce growth, including our plans to fuel Digital growth, deliver our eCommerce 2.0 strategy, invest in our digital capabilities, and the anticipated results therefrom,
- our expectations with respect to our omni-channel capabilities including the anticipated results therefrom,
- our ability to maintain momentum in our business and advance our strategic growth levers including geographic expansion, eCommerce growth and increased brand awareness,
- our continued monitoring and diversification of our supplier base, our vendor self-certification process and the anticipated results therefrom,
- our expectations and plans regarding the construction, completion and future operation of our new distribution facility in Delta, British Columbia, including plans to implement increased automation, plans relating to the use of our current facility in New Westminster, British Columbia, our expansion and retrofitting plans for our distribution facilities in Vaughan, Ontario and Columbus, Ohio, and the anticipated results therefrom,
- our intention to apply to commence the 2025 NCIB (as defined herein) and enter into an automatic share purchase plan, the timing thereof, and the number of subordinate voting shares which may be purchased thereunder,
- our expectations with respect to liquidity,
- our use of financial instruments and risk mitigation strategies,
- our future investment opportunities,
- our ability to optimize inventory levels and maximize full-price sales,
- our response to consumer trends and our ability to produce enduring client loyalty, and
- our dedication to making progress on our Impact goals, priorities and our strengthening sustainability efforts.

Particularly, information regarding our expectations of future results, targets, performance achievements, intentions, prospects, opportunities or other characterizations of future events or developments or the markets in which we operate is forward-looking information. Often but not always, forward-looking statements can be identified by the use of forward-looking terminology such as “plans”, “targets”, “expects”, “is expected”, “an opportunity exists”, “budget”, “scheduled”, “estimates”, “outlook”, “forecasts”, “projection”, “prospects”, “strategy”, “intends”, “anticipates”, “believes”, or positive or negative variations of such words and phrases or state that certain actions, events or results “may”, “could”, “would”, “might”, “will”, “will be taken”, “occur”, “continue”, or “be achieved”.

Forward-looking statements are based on information currently available to management and on estimates and assumptions, including assumptions about future economic conditions and courses of action. Examples of material estimates and assumptions and beliefs made by management in preparing such forward looking statements include, but are not limited to:

- anticipated growth across our retail and eCommerce channels,
- anticipated growth in the United States and Canada,
- general economic and geopolitical conditions, including the imposition of any new, or any material changes to applicable duties, tariffs and trade restrictions or similar measures (and any retaliatory measures),
- changes in laws, rules, regulations, and global standards,
- our competitive position in our industry,
- our ability to keep pace with changing consumer preferences,
- no public health related restrictions impacting client shopping patterns or incremental direct costs related to health and safety measures,
- our future financial outlook,
- our ability to drive ongoing development and innovation of our exclusive brands and product categories,
- our ability to realize our eCommerce 2.0 strategy and optimize our omni-channel capabilities,
- our expectations for optimized inventory composition,
- our ability to recruit and retain exceptional talent,
- our expectations regarding new boutique openings, repositioning of existing boutiques, and the timing thereof, and growth of our boutique network and annual square footage,
- our ability to mitigate business disruptions, including our sourcing and production activities,
- our expectations for capital expenditures,
- our ability to generate positive cash flow,
- anticipated run rate savings from our smart spending initiative,
- availability of sufficient liquidity,
- warehousing costs and expedited freight costs, and
- currency exchange and interest rates.

Given the current challenging operating environment, there can be no assurances regarding: (a) the macroeconomic impacts on Aritzia's business, operations, labour force, supply chain performance and growth strategies; (b) Aritzia's ability to mitigate such impacts, including ongoing measures to enhance short-term liquidity, contain costs and safeguard the business; (c) general economic conditions and impacts to consumer discretionary spending and shopping habits (including impacts from changes to interest rate environments); (d) credit, market, currency, commodity market, inflation, interest rates, global supply chains, operational, and liquidity risks generally; (e) geopolitical events including the imposition of any new, or any material changes to applicable duties, tariffs and trade restrictions or similar measures (and any retaliatory measures); (f) public health related limitations or restrictions that may be placed on servicing our clients or the duration of any such limitations or restrictions; and (g) other risks inherent to Aritzia's business and/or factors beyond its control which could have a material adverse effect on the Company.

Many factors could cause our actual results, performance, achievements or future events or developments to differ materially from those expressed or implied by the forward-looking statements, including, without limitation, the factors discussed in the "Risk Factors" section of this MD&A and the Company's annual information form for Fiscal 2025 (the "AIF") which are incorporated by reference into this document. A copy of the AIF and the Company's other publicly filed documents can be accessed under the Company's profile on the System for Electronic Data Analysis and Retrieval + ("SEDAR+") at www.sedarplus.com.

The Company cautions that the foregoing list of risk factors and uncertainties is not exhaustive and other factors could also adversely affect its results. We operate in a highly competitive and rapidly changing environment in which new risks often emerge. It is not possible for management to predict all risks, nor assess the impact of all risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to

differ materially from those contained in any forward-looking statements. Readers are urged to consider the risks, uncertainties and assumptions carefully in evaluating the forward-looking information and are cautioned not to place undue reliance on such information. The forward-looking information contained in this document represents our expectations as of the date of this document (or as of the date they are otherwise stated to be made) and are subject to change after such date. We disclaim any intention, obligation or undertaking to update or revise any forward-looking information, whether written or oral, as a result of new information, future events or otherwise, except as required under applicable securities laws.

BASIS OF PRESENTATION

Our audited annual consolidated financial statements and unaudited condensed interim consolidated financial statements (together, the "consolidated financial statements") have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS Accounting Standards") and International Accounting Standard ("IAS") 34, respectively, using the accounting policies described therein. All amounts are presented in thousands of Canadian dollars unless otherwise indicated. We manage our business on the basis of one operating and reportable segment.

All references in this MD&A to "Q4 2025" are to our 13-week period ended March 2, 2025, and to "Q4 2024" are to our 14-week period ended March 3, 2024. All references in this MD&A to "Fiscal 2027" are to our 52-week period ending February 28, 2027, to "Fiscal 2026" are to our 52-week period ending March 1, 2026, to "Fiscal 2025" are to our 52-week period ended March 2, 2025, to "Fiscal 2024" are to our 53-week period ended March 3, 2024, and to "Fiscal 2023" are to our 52-week period ended February 26, 2023.

The audited annual consolidated financial statements and accompanying notes for Fiscal 2025 and this MD&A were authorized for issue by Company's Board of Directors (the "Board of Directors") on May 1, 2025.

Documents referenced herein are not incorporated by reference into this MD&A, unless such incorporation by reference is explicit.

OVERVIEW

Aritzia is a design house with an innovative global platform. We are creators and purveyors of Everyday Luxury™, home to an extensive portfolio of exclusive brands for every function and individual aesthetic. We're about good design, quality materials and timeless style — all with the wellbeing of our People and Planet in mind.

Founded in 1984 in Vancouver, Canada, we pride ourselves on creating immersive, highly personalized shopping experiences at aritzia.com and in our 130 boutiques throughout North America — for everyone, everywhere.

Our Approach

Aritzia means style, not trend, and quality over everything. We treat each in-house label as its own atelier, united by premium fabrics, meticulous construction and an of-the-moment point of view. We handpick fabrics from the world's best mills for their feel, function and ability to last. We obsess over proportion, fit and that just-right silhouette. From hand-painted prints to the art of pocket placement, our innovative design studio considers and reconsiders each detail to create essentials you'll reach for again, and again, and again.

Everyday Luxury. To Elevate Your World.™

RECENT EVENTS

Normal Course Issuer Bid ("NCIB")

The NCIB approved by the Toronto Stock Exchange ("TSX") on January 18, 2024 (the "2024 NCIB") allowed the Company to repurchase and cancel up to 3,515,740 of its subordinate voting shares over the twelve-month period commencing January 22, 2024 and ending January 21, 2025. On February 21, 2024, the Company announced it had also entered into an automatic share purchase plan (the "2024 ASPP"), which commenced immediately and terminated upon the expiry of the 2024 NCIB.

During the year ended March 2, 2025, the Company repurchased a total of 134,200 subordinate voting shares for cancellation under the 2024 NCIB at an average price of \$44.00 per subordinate voting share for total cash consideration of \$5.9 million (including commissions). Under the NCIB which commenced on January 20, 2023 and expired January 19, 2024, the Company repurchased a total of 1,089,641 subordinate voting shares for cancellation at an average price of \$27.51 per subordinate voting share for total cash consideration of \$30.0 million (including commissions).

The Company intends to file with the TSX a notice of intention to commence an NCIB for its subordinate voting shares for a one-year period (the "2025 NCIB"), which, if accepted by the TSX, would permit the Company to purchase for cancellation up to 5% of the public float of the Company's issued and outstanding subordinate voting shares during the 12 months following such TSX approval. Subject to TSX acceptance, Aritzia anticipates the 2025 NCIB commencing on or about May 7, 2025, and in any event, at least two trading days after the TSX acceptance of the 2025 NCIB. The exact amount of subordinate voting shares subject to the 2025 NCIB will be determined on the date of acceptance of the notice of intention by the TSX. In connection with the 2025 NCIB, the Company may also enter into an automatic share purchase plan (the "2025 ASPP") with a designated broker for the purpose of permitting the Company to purchase its subordinate voting shares under the 2025 NCIB during predetermined blackout periods. The 2025 ASPP would terminate upon the termination of the 2025 NCIB.

Completion of Secondary Offering

On February 11, 2025, the Company announced a secondary offering (the "2025 Secondary Offering") on a bought deal basis of its subordinate voting shares through a secondary sale of shares by certain entities owned and/or controlled, directly or indirectly, by Brian Hill, Founder and Executive Chair of Aritzia, or Brian Hill and his immediate family (collectively, the "Selling Shareholders"). The 2025 Secondary Offering of 1,045,000 subordinate voting shares raised gross proceeds of \$73.0 million for the Selling Shareholders, at a price of \$69.85 per subordinate voting share and was completed on February 28, 2025. The Company did not receive any proceeds from the 2025 Secondary Offering. Immediately following the closing of the 2025 Secondary Offering, Brian Hill remained the Company's largest shareholder with an approximately 17.2% equity interest.

Tariffs and Trade Restriction Uncertainties

The continued changes to, deferral of, and announcement of the imposition of new tariffs by the U.S. administration and other foreign governments, and retaliatory actions by the Canadian government, continue to create economic uncertainty, and could negatively impact the Canadian economy, potentially increasing costs, disrupting supply chains, weaken the Canadian and/or U.S. dollar, and other potential negative impacts. The Company continues to assess the direct and indirect impacts to its business of such tariffs, retaliatory tariffs or other trade protectionist measures implemented as this situation continues to develop, and such impacts could be material.

FINANCIAL HIGHLIGHTS

We refer the reader to the section entitled "How We Assess the Performance of Our Business" of this MD&A for the definition of the items discussed below and, when applicable, to the table entitled "Reconciliation to Non-IFRS Measures" for reconciliations of non-IFRS measures (as defined herein) with the most directly comparable IFRS Accounting Standards financial measure.

Q4 2025

For the thirteen weeks of Q4 2025, compared to the fourteen weeks of Q4 2024:

- **Net revenue** increased 31.3% to \$895.1 million, with comparable sales¹ growth of 26.0%
- **United States net revenue** increased 48.5% to \$548.0 million, comprising 61.2% of net revenue
- **Retail net revenue** increased 24.2% to \$517.1 million
- **eCommerce net revenue** increased 42.4% to \$378.1 million, comprising 42.2% of net revenue
- **Gross profit margin**¹ increased 420 bps to 42.5% from 38.3%
- **Selling, general and administrative expenses** as a percentage of net revenue decreased 140 bps to 27.5% from 28.9%
- **Adjusted EBITDA**¹ increased 121.8% to \$160.9 million. **Adjusted EBITDA**¹ as a percentage of net revenue increased 740 bps to 18.0% from 10.6%
- **Net income** increased 311.6% to \$99.6 million, or 11.1% from 3.5% as a percentage of net revenue. **Net income per diluted share** was \$0.84 per share, compared to \$0.21 per share
- **Adjusted Net Income**¹ increased 156.5% to \$98.0 million. **Adjusted Net Income per Diluted Share**¹ was \$0.83 per share, compared to \$0.34 per share

¹ See the sections below entitled "How We Assess the Performance of our Business", "Selected Financial Information" and "Non-IFRS Measures and Retail Industry Metrics" for further details concerning gross profit margin, comparable sales, constant currency, Adjusted EBITDA, Adjusted EBITDA as a percentage of net revenue, Adjusted Net Income and Adjusted Net Income per Diluted Share including definitions and reconciliations of each non-IFRS measure to the relevant reported IFRS Accounting Standards financial measure. Non-IFRS measures and non-IFRS ratios do not have a standardized meaning under IFRS Accounting Standards, which is used to prepare the Company's financial statements and might not be comparable to similar financial measures presented by other entities.

Fiscal 2025

For Fiscal 2025, compared to Fiscal 2024, with Fiscal 2024 benefiting from the 53rd week:

- **Net revenue** increased 17.4% to \$2.74 billion, with comparable sales¹ growth of 11.0%
- **United States net revenue** increased 29.0% to \$1.58 billion, comprising 57.8% of net revenue
- **Retail net revenue** increased 15.5% to \$1.79 billion
- **eCommerce net revenue** increased 21.1% to \$951.0 million, comprising 34.7% of net revenue
- **Gross profit margin**¹ increased 460 bps to 43.1% from 38.5%
- **Selling, general and administrative expenses** as a percentage of net revenue increased 20 bps to 30.6% from 30.4%
- **Adjusted EBITDA**¹ increased 87.2% to \$406.3 million. **Adjusted EBITDA**¹ as a percentage of net revenue increased 550 bps to 14.8% from 9.3%
- **Net income** increased 163.8% to \$207.8 million, or 7.6% from 3.4% as a percentage of net revenue. **Net income per diluted share** of \$1.78 per share, compared to \$0.69 per share
- **Adjusted Net Income**¹ increased 118.4% to \$230.5 million. **Adjusted Net Income per Diluted Share**¹ of \$1.98 per share, compared to \$0.92 per share

Strategic Accomplishments for Fiscal 2025

- Drove a 19% increase in net revenue (excluding the 53rd week in Fiscal 2024), resulting in a strong 5-year compound annual growth rate ("CAGR") of 23%
- Optimized the composition and quality of the Company's inventory position, which fueled an acceleration in comparable sales² growth in each quarter of the fiscal year and helped generate meaningful gross margin expansion
- Increased investments in digital and brand marketing to help protect and propel the Aritzia brand, grow awareness and generate new client acquisition
- Opened 12 new boutiques and repositioned three existing boutiques, including three iconic, brand-propelling flagship locations - two in Manhattan and one in Chicago
- Launched an improved aritzia.com, featuring an elevated client experience, including greater personalization and enhanced product discovery, and facilitating the seamless integration of a planned customer mobile app
- Delivered a 550 basis point improvement in Adjusted EBITDA² as a percentage of net revenue, driven by IMU improvement, lower markdowns, lower warehousing costs and savings from the Company's smart spending initiative

OUTLOOK

A discussion of management's expectations as to the Company's financial outlook for Fiscal 2026 is contained in the Company's press release dated May 1, 2025, "Aritzia Reports Fourth Quarter and Fiscal 2025 Financial Results" under the heading "Outlook". In addition, a discussion of the Company's long-term financial plan is contained in the Company's press release dated October 27, 2022, "Aritzia Presents its Fiscal 2027 Strategic and Financial Plan, Powering Stronger". These press releases are available on SEDAR+ at www.sedarplus.com under the Company's profile and on our website at investors.aritzia.com.

SELECTED FINANCIAL INFORMATION

The following table summarizes our recent results of operations for the periods indicated. The selected consolidated financial information set out below for Q4 2025 and Q4 2024 is unaudited.

Selected Consolidated Financial Information				
<i>(in thousands of Canadian dollars, unless otherwise noted)</i>				
	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Financial Summary:				
Net revenue	\$ 895,118	\$ 681,970	\$ 2,738,112	\$ 2,332,350
Cost of goods sold	515,014	420,723	1,557,493	1,433,369
Gross profit	380,104	261,247	1,180,619	898,981
Selling, general and administrative	246,015	196,835	837,456	708,783
Stock-based compensation expense	17,376	15,356	48,373	31,784
Income from operations	116,713	49,056	294,790	158,414
Finance expense	10,627	12,429	48,800	49,091
Other income	(29,054)	(478)	(44,463)	(5,287)
Income before income taxes	135,140	37,105	290,453	114,610
Income tax expense	35,498	12,898	82,663	35,830
Net income	\$ 99,642	\$ 24,207	\$ 207,790	\$ 78,780
Net income per diluted share	\$ 0.84	\$ 0.21	\$ 1.78	\$ 0.69
Adjusted EBITDA ²	\$ 160,872	\$ 72,545	\$ 406,344	\$ 217,056
Adjusted Net Income ²	\$ 98,025	\$ 38,223	\$ 230,549	\$ 105,557
Adjusted Net Income per Diluted Share ²	\$ 0.83	\$ 0.34	\$ 1.98	\$ 0.92
Weighted average number of diluted shares outstanding (thousands)	118,395	114,096	116,731	114,194
Cash and cash equivalents	\$ 285,635	\$ 163,277	\$ 285,635	\$ 163,277
Capital cash expenditures (net of proceeds from lease incentives) ²	\$ (66,315)	\$ (41,681)	\$ (253,490)	\$ (155,256)
Free cash flow ²	\$ 65,598	\$ 22,871	\$ 95,598	\$ 99,502
Percentage of Net Revenue:				
Gross profit	42.5%	38.3%	43.1%	38.5%
Selling, general and administrative	27.5%	28.9%	30.6%	30.4%
Net income	11.1%	3.5%	7.6%	3.4%
Adjusted EBITDA ²	18.0%	10.6%	14.8%	9.3%
Adjusted Net Income ²	11.0%	5.6%	8.4%	4.5%
Other Metrics:				
Year-over-year net revenue growth	31.3%	7.0%	17.4%	6.2%
Comparable sales ² growth (decline)	26.0%	(3.0)%	11.0%	(1.0)%

² Please see the sections titled "Selected Financial Information", "How We Assess the Performance of Our Business" and "Non-IFRS Measures and Retail Industry Metrics" of this MD&A for further details on these financial and operating measures.

The following tables provide selected consolidated information for the three most recently completed fiscal years. For a discussion of factors that caused changes in our business between Fiscal 2024 and Fiscal 2023, please refer to the "Results of Operations" section of our Fiscal 2024 MD&A dated May 2, 2024.

Selected Consolidated Financial Information

<i>(in thousands of Canadian dollars, except per share amounts)</i>	Fiscal 2025	Fiscal 2024	Fiscal 2023
Net revenue	\$2,738,112	\$2,332,350	\$2,195,630
Net income	207,790	78,780	187,588
Net income per share			
Basic	1.85	0.71	1.70
Diluted	1.78	0.69	1.63

Selected Consolidated Financial Position Information

	As at March 2, 2025	As at March 3, 2024	As at February 26, 2023
<i>(in thousands of Canadian dollars, unless otherwise noted)</i>			
Total assets	\$2,455,814	\$1,946,133	\$1,836,543
Total non-current liabilities	835,923	727,011	733,456

The following table provides a reconciliation of net income to EBITDA, Adjusted EBITDA, Adjusted Net Income and Adjusted Net Income per Diluted Share for the periods indicated.

Reconciliation to Non-IFRS Measures

(in thousands of Canadian dollars, unless otherwise noted)

	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Reconciliation of Net Income to EBITDA and Adjusted EBITDA:				
Net income	\$ 99,642	\$ 24,207	\$ 207,790	\$ 78,780
Depreciation and amortization	25,363	18,163	84,415	64,515
Depreciation on right-of-use assets	22,548	28,166	102,238	103,524
Finance expense	10,627	12,429	48,800	49,091
Income tax expense	35,498	12,898	82,663	35,830
EBITDA	193,678	95,863	525,906	331,740
Adjustments to EBITDA:				
Stock-based compensation expense	17,376	15,356	48,373	31,784
Rent impact from IFRS 16, Leases ³	(32,236)	(39,401)	(146,347)	(145,671)
Unrealized (gain) loss on equity derivative contracts	(10,800)	(6,434)	(16,929)	5,189
Realized (gain) loss on equity derivative contracts	—	(1,048)	—	(1,048)
Fair value adjustments related to CYC Design Corporation ("CYC") acquisition	(7,500)	500	(7,500)	(14,500)
CYC integration costs	—	1,847	1,732	3,700
Impairment of right-of-use assets, lease exit costs and other	(196)	5,862	559	5,862
Secondary offering transaction costs	550	—	550	—
Adjusted EBITDA	160,872	72,545	\$ 406,344	\$ 217,056
Adjusted EBITDA as a percentage of net revenue	18.0%	10.6%	14.8%	9.3%
Reconciliation of Net Income to Adjusted Net Income:				
Net income	\$ 99,642	\$ 24,207	\$ 207,790	\$ 78,780
Adjustments to net income:				
Stock-based compensation expense	17,376	15,356	48,373	31,784
Unrealized (gain) loss on equity derivative contracts	(10,800)	(6,434)	(16,929)	5,189
Realized (gain) loss on equity derivative contracts	—	(1,048)	—	(1,048)
Fair value adjustment related to CYC acquisition	(7,500)	500	(7,500)	(14,500)
CYC integration costs	—	1,847	1,732	3,700
Impairment of right-of-use assets, lease exit costs and other	(196)	5,862	559	5,862
Secondary offering transaction costs	550	—	550	—
Related tax effects	(1,047)	(2,067)	(4,026)	(4,210)
Adjusted Net Income	\$ 98,025	\$ 38,223	\$ 230,549	\$ 105,557
Adjusted Net Income as a percentage of net revenue	11.0%	5.6%	8.4%	4.5%
Weighted average number of diluted shares outstanding (thousands)	118,395	114,096	116,731	114,194
Adjusted Net Income per Diluted Share	\$ 0.83	\$ 0.34	\$ 1.98	\$ 0.92

(in thousands of Canadian dollars)

	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Depreciation on right-of-use assets, excluding fair value adjustments	\$ (22,481)	\$ (28,033)	\$ (101,732)	\$ (102,992)
Interest expense on lease liabilities	(9,755)	(11,368)	(44,615)	(42,679)
Rent impact from IFRS 16, Leases	(32,236)	(39,401)	(146,347)	(145,671)

³ See Rent Impact from IFRS 16, Leases below

The following table reconciles comparable sales to net revenue for the periods indicated.

(in thousands of Canadian dollars)

	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Comparable sales ⁴	\$ 776,038	\$ 579,413	\$ 2,438,190	\$ 2,034,717
Non-comparable sales	119,080	102,557	299,922	297,633
Net revenue	\$ 895,118	\$ 681,970	\$ 2,738,112	\$ 2,332,350

The following table reconciles constant currency changes in net revenue:

(in thousands of Canadian dollars)

	Q4 2025	Q4 2024	% change	Fiscal 2025	Fiscal 2024	% change
Constant currency net revenue	\$ 863,151	\$ 681,970	26.6 %	\$ 2,692,557	\$ 2,332,350	15.4 %
Foreign exchange impact	31,967	—		45,555	—	
Net revenue	\$ 895,118	\$ 681,970	31.3 %	\$ 2,738,112	\$ 2,332,350	17.4 %

The following table reconciles cash used in investing activities to capital cash expenditures (net of proceeds from lease incentives) for the periods indicated.

(in thousands of Canadian dollars)

	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Cash used in investing activities	\$ (79,532)	\$ (47,236)	\$ (277,116)	\$ (182,964)
Contingent consideration payout, net relating to the acquisition of CYC	—	—	—	6,303
Acquisition of trademarks	13,099	—	13,099	—
Proceeds from lease incentives	118	5,555	10,527	21,405
Capital cash expenditures (net of proceeds from lease incentives)	\$ (66,315)	\$ (41,681)	\$ (253,490)	\$ (155,256)

The following table reconciles net cash generated from operating activities to free cash flow for the periods indicated.

(in thousands of Canadian dollars)

	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Net cash generated from operating activities	\$ 158,476	\$ 99,688	\$ 455,637	\$ 358,823
Interest paid	797	984	3,883	6,132
Repayments of principal on lease liabilities	(27,360)	(36,120)	(110,432)	(110,197)
Capital cash expenditures (net of proceeds from lease incentives)	(66,315)	(41,681)	(253,490)	(155,256)
Free cash flow	\$ 65,598	\$ 22,871	\$ 95,598	\$ 99,502

SUMMARY OF FACTORS AFFECTING PERFORMANCE

We generally believe that our performance and future success depend on a number of factors that present significant opportunities for us. These factors are also subject to a number of inherent risks and challenges, some of which are discussed below. See also the "Risk Factors" section of this MD&A, and in our AIF.

Our Brand and Products

Our exclusive mix of fashion brands offer a strategic and thoughtfully conceived, designed, and developed collection of products. In addition to our exclusive fashion brands, we also position product under the Aritzia brand. Aritzia-branded products are beloved fabrics and styles that — of everything we make — are the most iconically Aritzia. We believe that a key area of differentiation for us is that we design apparel and accessories to enable us to reach many different groups of clients. Our sourcing and manufacturing strategy gives us control over our supply chain and provides us with the flexibility to optimize our brand mix as needed to address changes in client demand and fashion preferences. This has been critical to our ability to grow while also reducing risk.

⁴ Comparable sales in each respective period reflects total combined net revenue from eCommerce and established boutiques that fall within the comparable sales base during the respective period. See the section titled "How We Assess the Performance of our Business" and "Non-IFRS Measures and Retail Industry Metrics" of this MD&A for further details.

Our exclusive mix of fashion brands and products are supported by in-house design and development teams focused on creating beautiful, elevated, high quality products that align with the unique positioning, look and feel of each brand. Each of our exclusive fashion brands has its own vision and distinct aesthetic point of view. As a group, they are united by an unwavering commitment to Everyday Luxury™ product using superior fabrics, meticulous construction and relevant, effortless design.

Our exclusive mix of fashion brands and products currently represent approximately 96% of Aritzia's net revenue. Our broad product assortment includes t-shirts, blouses, sweaters, jackets, coats, pants, shorts, skirts, dresses, denim, accessories, and Reigning Champ men's wear for each season. We strive to maintain a flexible mix of historically successful items and new seasonal styles. Our changing product mix is a blended reflection of client demands and fashion direction. This strategic mix helps us to drive client conversion by delivering fashion must-haves, while still generating a meaningful proportion of revenue from our fashion essentials. We complement our exclusive product mix with a strategically chosen selection of premium denim, accessories and footwear from leading contemporary, third-party brands. Our expansive and diverse range of fashion apparel and accessories addresses a broad range of style preferences and lifestyle requirements for our clients, producing strong and enduring client loyalty.

Product Strategy

We control the design, merchandise planning, sourcing, production and retail functions of our exclusive brands and complement this with third-party brands as appropriate. Product design and quality are meticulously evaluated and controlled by us, from fabrics to trims, and styling to fit.

Creative Development

We have talented teams of designers who focus on creating products featuring high quality fabrics, considered detailing and sophisticated construction. Our product design and development process builds on client favourites while taking new fashion trends into account with the goal of creating fashion must-haves each season. Our strategy centers on our ability to create enough new styles to maintain freshness in our assortment over time. Our technical team ensures all products are executed in a manner that is consistent with our design and delivers superior fit and sophisticated construction in the production of our exclusive brands. We partner with high quality mills and suppliers to create and sample garments, which are fit-tested before production. We strive to ensure that the quality of our raw materials and the finished product are all held to our Everyday Luxury™ standards and the expectations of our clients.

Merchandise Planning

Our demand-driven merchandise planning, buying and inventory strategies have been developed and evolved for over 40 years.

We generate a meaningful proportion of revenue from our client favourites while helping to drive excitement through new seasonal product assortment. We analyze sales data in order to make inventory adjustments and to respond to the latest trends.

Our inventory management processes and systems provide us with the ability to optimize inventory across geographies and channels to ensure that each boutique and aritzia.com is merchandised with products that resonate with local preferences. We actively monitor sell-through rates and manage the mix of product categories in our boutiques and aritzia.com. We respond to emerging trends in a timely manner, minimize our dependence on any particular category, style or fabrication and preserve a balanced, coordinated presentation of merchandise within each boutique while offering our client the entire assortment online. We believe that our disciplined merchandise planning strategy enables us to optimize inventory levels and maximize full-price sales.

Sourcing and Production

We contract and maintain direct relationships with a diversified base of independent suppliers and manufacturers for our exclusive brands who provide us with the flexibility to source high quality materials and products at competitive costs. We believe that our approach of sourcing a majority of our raw materials and working directly with suppliers and manufacturers enhances our ability to create beautiful and high-quality products in a timely manner.

We source the majority of our raw materials directly from mills, trim suppliers and manufacturers in overseas markets, which we believe to be best in class, located primarily in China, India, Italy, Japan, South Korea, and Taiwan that uphold our standards for quality, lead time and cost. Our finished goods are sourced from

manufacturers located in countries, including but not limited to, Austria, Cambodia, China, Guatemala, India, Italy, Philippines, Portugal, Romania, Slovenia, Sri Lanka, Turkey, the U.S. and Vietnam. We continue to monitor and diversify our supplier base, taking into consideration the geo-political and economic environment to mitigate risk. “Next Generation Suppliers” are finished goods partners that have implemented succession planning as part of their strategy, are digitally enabled, manufacture multiple categories of materials and products and have multiple country of origin footprints and investments in automation. We leverage our “Next Generation Supplier” relationships by using their multi origin footprint to pivot as geopolitical obstacles arise without interrupting our product lifecycle.

Capacity planning with our manufacturers is done at the beginning of the season to help ensure flexibility. We engage third parties to inspect our manufacturers’ factories to help maintain quality control and engage independent expert service providers to conduct factory audits for compliance with local laws and regulations and global standards. We have launched a vendor self-certification process for quality assurance and inspection. We believe this will help ensure a greater execution of our quality expectations and to allow for vendors to reduce cycle time. We have implemented a Supplier Code of Conduct and initiatives to increase transparency with respect to the origins of our raw materials.

Boutiques

We have developed our boutique network in a measured and disciplined manner. We have a portfolio of boutiques situated in premier real estate locations in high performing retail malls and high streets in Canada and the United States. Our strong boutique sales productivity continues to make us a sought-after tenant for top quality locations in premier shopping destinations. In addition to opening new boutiques, we generate attractive returns on capital by enhancing elements of our existing boutiques (including footprint, layout and assortment) through carefully considered boutique repositions, relocations and expansions. We continue to elevate our boutique design and believe we deliver a fully immersive experience including enhancing the sensory experience by adding A-OK cafes in select boutiques.

The following table summarizes the change in Aritzia’s boutique count for the periods indicated (excluding Reigning Champ boutiques).

	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Number of boutiques, beginning of year	127	117	119	114
New boutiques	4	3	12	6
Boutique closure	(1)	(1)	(1)	(1)
Number of boutiques, end of year	130	119	130	119
Repositioned boutiques	1	1	3	3

In addition, there were three Reigning Champ boutiques as at March 2, 2025 (four Reigning Champ boutiques as at March 3, 2024).

Digital Growth

In Fiscal 2025 our eCommerce, Omni channel, Performance Marketing, and Concierge business units evolved into one broader and cohesive Digital business, which supports our brand pillars and helps to ensure consistent messaging and a seamless experience for our clients. We continue to invest in our digital capabilities to support our Digital business, and we plan to fuel Digital growth by delivering against our Aritzia eCommerce 2.0 strategy, featuring tailored product discovery, creative innovation, and intuitive experiences. We aspire to connect clients to Everyday Luxury™, offering beautiful product, tailored experiences, and endless inspiration to be a leading Digital business.

The strategy behind Aritzia eCommerce 2.0 has the following components, which is our value proposition that we believe highlights our unique competitive advantage:

- *We plan to deliver tailored product discovery:* We plan to enable clients to discover all we have to offer, while personalizing suggestions for their individual taste, style and preferences. We have made significant progress leveraging advanced business intelligence and behaviour analytics to further enhance our understanding of our clients. This includes optimizing our online operations to enhance personalization which we believe will drive higher conversion and client loyalty. Aritzia.com showcases our entire product assortment, and our brands are designed for a segment of our overall client base. We also plan to increase

our online exclusive assortment, offering unique benefits for our clients to shop online. We aim to inspire the client to discover our diverse assortment, while content is tailored to their individual style and preferences to keep them engaged.

- *We plan to deliver creative innovation:* With an emphasis on form, creative innovation keeps our Digital experience at the forefront of cool. This extends to service, operations and technology. We aim to continuously raise the bar across both form and function. Whether it be aspirational site design, how we merchandise, captivating content and communications, or coming up with a creative technology solution – we plan to redefine the norms.
- *We plan to deliver an intuitive experience:* Our eCommerce platform aims to provide our clients further ease of use at all touchpoints. A word that is often used to describe Everyday Luxury™ is effortless, and this is intended to extend to our Digital presence. We strive to offer a seamless, integrated, and highly shoppable experience. Aritzia is focused on improving the Digital experience across all devices (e.g., desktop, mobile, tablet) to work towards making shopping even more frictionless than it is today. The core areas of our client's digital journey including discovery, evaluating, and purchase are continuously improved.

Distribution Facilities

Our current distribution network consists of three distribution centres, two in Canada and one in the United States, that are well positioned to service our boutiques and Digital business. Our distribution centres include a 223,000 square foot facility in New Westminster, British Columbia, a newly-opened 550,000 square foot facility in Vaughan, Ontario, and a 560,000 square foot third-party facility in Columbus, Ohio.

We operate our distribution centres located in New Westminster, British Columbia and Vaughan, Ontario, while the distribution centre located in Columbus, Ohio is operated by a third-party logistics provider. Our inventory is centrally managed and shared amongst our boutiques and Digital business.

In Fiscal 2024, we opened our new 550,000 square foot distribution centre in Vaughan, Ontario. This new facility is in-sourced and replaces our previous 150,000 square foot facility operated by a third-party logistics provider in Mississauga, Ontario. We have commenced construction of an additional 200,000 square feet space in this facility which is expected to be operational in Fiscal 2026.

In Fiscal 2024, we expanded and took over the entire building in our Columbus, Ohio distribution centre, resulting in an additional 305,000 square feet for a total of approximately 560,000 square feet in that facility. We plan to complete retrofitting work in this facility in Fiscal 2026 to help optimize our operations.

In Fiscal 2025, construction activities commenced on a new 380,000 square foot facility in Delta, British Columbia. We started finalizing plans for construction and design along with starting some construction activities at the end of Fiscal 2025. When completed, this new facility will be operated by us and is expected to be operational in early Fiscal 2027. We plan to retain our current facility in New Westminster, British Columbia for storage and office space purposes, among other things. We plan on implementing increased automation, including robotic equipment in this new facility to increase our efficiencies and throughput.

Our current facilities are set up to flexibly manage multi-channel and Omni channel demands, as our business continues to grow, and these further expansions will also support both our retail and Digital businesses with added capacity to handle higher levels of throughput.

Omni-Channel Capabilities

In Fiscal 2025, we successfully ramped up Buy Online, Pick-Up In Store and stabilized our Buy Online, Ship From Store capabilities. These new capabilities enabled us to maximize sales and profitability by offering customers more order options.

Our Omni channel was built on the foundation of our point-of-sale system and investment in digital selling tools to enable omni-channel capabilities and optimize our technical systems and architecture. The project brought to life a new order fulfillment solution, the physical optimization of our backroom spaces, foundational order sourcing technology, and enhancements to our digital customer experience. The Omni channel capabilities are as follows:

- Buy Online, Ship From Store – Available in most boutiques in Canada and the U.S., this capability introduces store inventory online, ensuring our full product assortment is available on aritzia.com. It also

enables strategic targeting of inventory across our network of boutiques and minimizes delivery time to our clients.

- **Buy Online, Pick-up In Store** – Available in most boutiques in Canada and the U.S., this capability provides clients with the option to pick up their online order in store. Building on store inventory visibility, this capability further integrates the online and in-store experiences leveraging the strong service in our boutiques to deliver an elevated, yet convenient experience. It is expected to also drive traffic to our boutiques and lead to additional opportunities for purchases upon pick up.
- **Store Inventory Visibility** – This functionality enhances the client experience on aritzia.com by providing visibility of product availability in our boutiques. This initiative drives cross-channel shopping behavior and reduces contacts to our Concierge team by enabling clients to self-serve on common product availability related questions.

We've also made meaningful improvements to the availability of fulfillment data and analytics as well as tools to maintain inventory accuracy and management which has resulted in improved fulfillment rates in stores.

Impact and Governance

Reflecting the importance of sustainability-related risks and opportunities to our business and brands, and as a prominent player in the fashion industry, Aritzia believes it has a role to play in sustainability matters. As our business grows, so does our potential to create lasting change - we remain dedicated to making year-over-year progress on our Impact goals and priorities. We are strengthening our efforts to deliver Everyday Luxury™ responsibly and sustainably.

At Aritzia, Impact refers to the contributions we make to People and the Planet. We believe these contributions matter to our consumers and to our overall business resilience as a whole. The Impact scope spans Aritzia's full value chain - from raw material sourcing in our upstream operations, through to product end-of-life in our downstream operations. With the goal to strengthen our positive impact, initiatives and oversight of these areas are shared throughout our organization. We seek to take an evidence-based approach and to deliver long-term positive impact for the benefit of our business resilience and our stakeholders.

Our priorities are aligned with the findings in our materiality assessment - which identifies our material impacts, opportunities and risks - and have regard to applicable frameworks. In Fiscal 2025, we continued building on our climate change-related reporting infrastructure, having particular regard to the current Canadian Sustainability Standards Board's Canadian Sustainability Disclosure Standards and California's climate reporting requirements in accordance with Taskforce for Climate-Related Financial Disclosure (TCFD) recommendations.

For a more detailed discussion on our sustainability metrics and key performance indicators, refer to the latest Aritzia Community Report, available on Aritzia's Environmental and Social Investor Relations page at investors.aritzia.com (which is not incorporated by reference into this MD&A) and for details on our impacts and progress refer to the "Impact and Governance: Our Progress on Sustainability" section of the Company's AIF, which is available on SEDAR+ at www.sedarplus.com.

Consumer Trends

The apparel industry is subject to shifts in consumer trends, preferences and consumer spending and our revenue and operating results depend, in part, on our ability to respond to such changes and in a timely manner. Our differentiated multi-brand strategy gives us control over our products and provides us with the flexibility to optimize our brand mix as needed to address changes in consumer demand and fashion preferences, which has historically been a critical driver of our growth. Our revenue is also impacted by discretionary spending by consumers, which is affected by many factors that are beyond our control, including, but not limited to, general economic conditions, tariff and international trade policies that could put pressure on our pricing, consumer disposable income levels, consumer confidence levels, consumer debt, inflation, the cost of basic necessities and other goods and the effects of weather, natural disasters or global pandemics. We believe that our track record demonstrates the success of our exclusive brand strategy at responding to changes in fashion demands through all stages of economic cycles.

Seasonality

The apparel industry is seasonal in nature, with a higher proportion of net revenue and operating income generated in the second half of the fiscal year, which includes the back-to-school and holiday seasons. We also have higher working capital requirements in the periods preceding the launch of new seasons as we receive and pay for new inventory. We manage our working capital needs through cash flow from operations and our revolving credit facility.

Average quarterly share of annual net revenue over the last three completed fiscal years is as follows:

First fiscal quarter	19%
Second fiscal quarter	23%
Third fiscal quarter	28%
Fourth fiscal quarter	30%
Yearly total	<u>100%</u>

Weather

Extreme weather conditions in the areas in which our boutiques are located could adversely affect our business and financial results. For example, frequent or unusually heavy snowfall, ice storms, rainstorms or other extreme weather conditions over a prolonged period could make it difficult for our clients to travel to our boutiques and thereby reduce our revenue and profitability. This is potentially mitigated by our clients' ability to buy our products through aritzia.com. Our business is also susceptible to unseasonable weather conditions. For example, extended periods of unseasonably warm temperatures during the winter season or cool weather during the summer season could render a portion of our inventory incompatible with those unseasonable conditions, which could adversely affect our ability to execute our strategy to effectively present seasonal inventory. Further, extreme weather conditions and natural disasters could materially impact our supply chain network.

Competition

We operate in the apparel industry, primarily within the Canadian and United States markets. We are strategically positioned in the global fashion landscape between fast fashion and luxury. We compete with a diverse group of specialty apparel retailers, department stores, fast fashion retailers, athletic retailers and other manufacturers and retailers of branded apparel. Market participants compete on the basis of, among other things, the location of boutiques, eCommerce experience, the breadth, style, quality, price and availability of merchandise, the level of client service and brand recognition. We believe that we successfully compete on the basis of several factors that include our strategic mix of exclusive brands and iconically Aritzia products, offering of a combination of high quality products at an attainable price point, our refined and evolving merchandise planning strategy, our focus on providing an aspirational shopping experience and exceptional client service, our premier real estate portfolio, captivating content and communications, and our market positioning, collectively resulting in a fashion brand loved by our clients all over the world.

Foreign Exchange

Over half of our net revenue is derived in U.S. dollars and the vast majority of our inventory purchases are denominated in U.S. dollars. Both our net revenues and cost of goods sold could be impacted significantly by changes in the value of the Canadian dollar against the U.S. dollar. Fluctuations in the exchange rate of the Canadian dollar versus the U.S. dollar could materially affect our gross profit margins and operating results. If needed, we will use foreign currency forward contracts to mitigate risks associated with forecasted U.S. dollar merchandise purchases sold in Canada, but there can be no assurances that such strategies will prove to be successful. See the "Risk Factors" section of this MD&A.

NON-IFRS MEASURES AND RETAIL INDUSTRY METRICS

This MD&A makes reference to certain non-IFRS Accounting Standards measures ("non-IFRS measures") and certain retail industry metrics. These measures are not recognized measures under IFRS Accounting Standards, do not have a standardized meaning prescribed by IFRS Accounting Standards and are therefore unlikely to be comparable to similar measures presented by other companies. Rather, these measures are provided as additional information to complement those IFRS Accounting Standards measures by providing further understanding of our results of operations from management's perspective. Accordingly, these measures should not be considered in isolation or as a substitute for analysis of our financial information reported under IFRS Accounting Standards. We use non-IFRS financial measures including "EBITDA", "Adjusted EBITDA", and "Adjusted Net Income"; non-IFRS Accounting Standards ratios ("non-IFRS ratios") including "Adjusted Net Income per Diluted Share", "Adjusted EBITDA as a percentage of net revenue", and "Adjusted Net Income as a percentage of net revenue"; and capital management measures including "capital cash expenditures (net of proceeds from lease incentives)", and "free cash flow." This MD&A also makes reference to "gross profit margin", "comparable sales", and "constant currency" which are commonly used operating metrics in the retail industry but may be calculated differently by other retailers.

Gross profit margin, comparable sales and constant currency are considered supplementary financial measures under applicable securities laws. These non-IFRS measures and retail industry metrics are used to provide investors with supplemental measures of our operating performance and thus highlight trends in our core business that may not otherwise be apparent when relying solely on IFRS Accounting Standards measures. We believe that securities analysts, investors and other interested parties frequently use non-IFRS measures and retail industry metrics in the evaluation of issuers. Our management also uses non-IFRS measures and retail industry metrics in order to facilitate operating performance comparisons from period to period, to prepare annual operating budgets and forecasts and to determine components of management compensation. For definitions of these non-IFRS measures and retail industry metrics and reconciliations of these non-IFRS measures to the relevant reported measures, please see the “How We Assess the Performance of Our Business” and “Selected Financial Information” sections of this MD&A.

HOW WE ASSESS THE PERFORMANCE OF OUR BUSINESS

In assessing the performance of our business, we consider a variety of financial and operating measures that affect our operating results.

Net revenue reflects our sale of merchandise, less returns and discounts. The Company recognizes revenue when control of the goods or services has been transferred to the customer which generally occurs when the product is delivered to the customer and therefore may be subject to deferral. Revenue is measured at the fair value of consideration to which the Company expects to be entitled to, including variable consideration, if any, to the extent it is highly probable that a significant reversal will not occur. Revenues are measured net of discounts and an estimated allowance for returns. Revenues are reported net of sales taxes collected for various governmental agencies. Receipts from the sale of gift cards are treated as deferred revenue. When gift cards are redeemed for merchandise, the related revenue is recognized.

Comparable sales is a retail industry metric used to explain our total combined revenue growth (decline) (in absolute dollars or percentage terms) in eCommerce and established boutiques over the comparative reportable period. Comparable sales from established boutiques is calculated based on revenue from boutiques that have been opened for at least 56 weeks, and excludes boutiques that were repositioned, boutiques in centres where we opened a new additional boutique and boutiques significantly impacted by nearby construction and other similar disruptions during this period. Our comparable sales calculation excludes the impact of foreign currency fluctuations. We apply the relevant prior year comparative’s average foreign currency exchange rate for the period to both current year and prior year comparable sales to achieve a consistent basis for comparison (i.e., on a constant currency basis).

Constant currency change in net revenue assumes the average foreign currency exchange rates for the period remained constant with the average foreign currency exchange rates for the same period of the prior year. The constant currency change helps provide investors an understanding of the underlying growth rate of net revenue excluding the impact of changes in foreign currency exchange rates.

Gross profit reflects our net revenue less cost of goods sold. Cost of goods sold includes inventory and product-related costs, occupancy costs, and depreciation expense for our boutiques and distribution centres. Our cost of goods sold may include different costs compared to other retailers. Gross profit margin is impacted by the components of cost of goods sold, product mix and markdowns. We define gross profit margin as our gross profit divided by our net revenue.

Selling, general and administrative (“SG&A”) expenses consists of selling expenses that are generally variable with net revenue and general and administrative operating expenses that are primarily fixed. Our SG&A expenses also include depreciation and amortization expenses for all support office assets and intangible assets.

SG&A expenses as a percentage of net revenue, excluding strategic investments in technology and infrastructure, are usually higher in the lower net revenue volume first and second quarters, and lower in the higher net revenue volume third and fourth quarters because a portion of these costs are relatively fixed. Our SG&A expenses may include different expenses compared to other retailers.

EBITDA is defined as consolidated net income before depreciation and amortization, finance expense and income tax expense. We believe this measure is useful as it is used by management as a component of reconciliation between other non-IFRS measures and their most comparable IFRS Accounting Standards measure.

Adjusted EBITDA and Adjusted EBITDA as a percentage of net revenue are useful measures of operating performance, as we believe they provide a more relevant picture of operating results in that the measures exclude the effects of financing and investing activities by removing the effects of interest, depreciation and amortization expenses that are not reflective of underlying business performance and other one-time or non-recurring expenses. We use Adjusted EBITDA and Adjusted EBITDA as a percentage of net revenue to facilitate a comparison of our operating performance on a consistent basis from period-to-period and to provide for a more complete understanding of factors and trends affecting our business. We define Adjusted EBITDA as consolidated net income before depreciation and amortization, finance expense and income tax expense, adjusted for the impact of certain items, such as a deduction of interest expense and depreciation relating to our leases to reflect an estimate of rent expense and including non-cash items and/or items we consider non-recurring and not representative of our ongoing operating performance, such as stock-based compensation expense, unrealized gains or losses on equity derivative and forward contracts and other similar fair value adjustments. Because Adjusted EBITDA excludes certain non-cash items, we believe that it is less susceptible to variances in actual performance resulting from depreciation and amortization and other non-cash charges. We define Adjusted EBITDA as a percentage of net revenue as the percentage obtained by dividing Adjusted EBITDA by net revenue.

Adjusted Net Income (and per Diluted Share) and Adjusted Net Income as a percentage of net revenue are useful measures of performance, as we believe they provide a more relevant picture of results by excluding the effects of expenses that are not reflective of underlying business performance and other one-time or non-recurring expenses. We use Adjusted Net Income, Adjusted Net Income per Diluted Share, and Adjusted Net Income as a percentage of net revenue to facilitate a comparison of our performance on a consistent basis from period-to-period and to provide for a more complete understanding of factors and trends affecting our business. We define Adjusted Net Income as consolidated net income adjusted for the impact of certain items, including non-cash items and/or other items we consider non-recurring and not representative of our ongoing operating performance, such as stock-based compensation expense, unrealized gains or losses on equity derivative and forward contracts and other similar fair value adjustments, net of related tax effects. We define Adjusted Net Income per Diluted Share by dividing Adjusted Net Income by the weighted average number of diluted shares outstanding. We define Adjusted Net Income as a percentage of net revenue as the percentage obtained by dividing Adjusted Net Income by net revenue.

Capital cash expenditures (net of proceeds from lease incentives) is a measure we believe to be a useful indicator of the net cash capital investment relating to our boutiques and infrastructure. We define capital cash expenditures (net of proceeds from lease incentives) as cash used in investing activities, excluding cash used in business combinations and other acquisitions, less proceeds from lease incentives.

Free cash flow is a useful metric because it is an indicator of how much cash is available for business acquisitions, debt repayment, share repurchases and other investing and financing activities. Our sustained ability to generate free cash flow is an indicator of the financial strength of our business, as we require regular capital expenditures to build and maintain boutiques and invest in infrastructure. We define free cash flow as net cash generated from operating activities excluding interest paid on credit facilities, less repayments of principal on lease liabilities and capital cash expenditures (net of proceeds from lease incentives).

RESULTS OF OPERATIONS

Analysis of Results for Fourth Quarter Fiscal 2025

Consolidated Statements of Operations				
<i>(unaudited, in thousands of Canadian dollars, unless otherwise noted)</i>				
	Q4 2025		Q4 2024	
		<i>% of net revenue</i>		<i>% of net revenue</i>
Net revenue	\$ 895,118	100.0%	\$ 681,970	100.0%
Cost of goods sold	515,014	57.5%	420,723	61.7%
Gross profit	380,104	42.5%	261,247	38.3%
Selling, general and administrative	246,015	27.5%	196,835	28.9%
Stock-based compensation expense	17,376	1.9%	15,356	2.3%
Income from operations	116,713	13.0%	49,056	7.2%
Finance expense	10,627	1.2%	12,429	1.8%
Other income	(29,054)	(3.2)%	(478)	(0.1)%
Income before income taxes	135,140	15.1%	37,105	5.4%
Income tax expense	35,498	4.0%	12,898	1.9%
Net income	\$ 99,642	11.1%	\$ 24,207	3.5%
Net income per diluted share	\$ 0.84		\$ 0.21	
Adjusted EBITDA ¹	\$ 160,872	18.0%	\$ 72,545	10.6%
Adjusted Net Income ¹	\$ 98,025	11.0%	\$ 38,223	5.6%
Adjusted Net Income per Diluted Share ¹	\$ 0.83		\$ 0.34	

Net revenue increased 31.3% to \$895.1 million, compared to \$682.0 million in Q4 2024, or increased 26.6% on a constant currency¹ basis. Excluding net revenue of \$32.5 million from the 53rd week of Fiscal 2024, net revenue increased 37.8% in Q4 2025. Comparable sales² grew 26.0%, as all channels and all geographies comped positively, driven by a strong client response to the Company's product offering and the Company's optimized inventory position.

In the United States, net revenue increased 48.5% to \$548.0 million, compared to \$369.1 million in Q4 2024. Excluding net revenue from the 53rd week of Fiscal 2024, net revenue in the United States increased 56.2%. This was fueled by further acceleration in eCommerce growth and the Company's real estate expansion strategy. Net revenue in Canada increased 10.9% to \$347.1 million, compared to \$312.8 million in Q4 2024, driven by accelerated momentum in both eCommerce and retail. Excluding net revenue from the 53rd week of Fiscal 2024, net revenue in Canada increased 16.2%.

- **Retail net revenue** increased 24.2% to \$517.1 million, compared to \$416.4 million in Q4 2024. Excluding net revenue from the 53rd week of Fiscal 2024, retail net revenue increased 31.2%. In addition to a positive response to Winter and Spring products and the optimized inventory position, the increase was driven by strong performance of the Company's new and repositioned boutiques and the Company's investment in digital marketing. Comparable sales growth in existing boutiques was double-digit positive in both countries. In the last 12 months, the Company opened 12 new boutiques and repositioned three boutiques. Boutique count⁵ at the end of Q4 2025 totaled 130 compared to 119 boutiques at the end of Q4 2024.
- **eCommerce net revenue** increased 42.4% to \$378.1 million, compared to \$265.6 million in Q4 2024. Excluding net revenue from the 53rd week of Fiscal 2024, eCommerce net revenue increased 48.0%. In addition to the positive response to Winter and Spring products and the optimized inventory position, the

⁵ CYC had three Reigning Champ boutiques as at March 2, 2025 (four boutiques as at March 3, 2024) which are excluded from the boutique count. There was one Aritzia boutique closure in both Fiscal 2025 and Fiscal 2024.

continued acceleration in eCommerce was supported by the Company's investment in digital marketing which fueled strong traffic growth.

The following table provides net revenue by channel and geographic location for the periods indicated.

(unaudited, in thousands of Canadian dollars)

	Q4 2025	Q4 2024
Retail net revenue	\$ 517,061	\$ 416,406
eCommerce net revenue	378,057	265,564
Net revenue	<u>\$ 895,118</u>	<u>\$ 681,970</u>

	Q4 2025	Q4 2024
United States net revenue	\$ 548,045	\$ 369,121
Canada net revenue	347,073	312,849
Net revenue	<u>\$ 895,118</u>	<u>\$ 681,970</u>

Gross profit increased 45.5% to \$380.1 million, compared to \$261.2 million in Q4 2024. Gross profit margin¹ was 42.5%, compared to 38.3% in Q4 2024. The 420 bps increase in gross profit margin was primarily driven by IMU improvements, lower markdowns, lower warehousing costs, savings from the Company's smart spending initiative and tailwinds from store occupancy costs, partially offset by higher freight costs.

SG&A expenses increased 25.0% to \$246.0 million, compared to \$196.8 million in Q4 2024. SG&A expenses were 27.5% of net revenue, compared to 28.9% in Q4 2024. The increase in SG&A expenses was primarily driven by variable selling costs associated with the increase in net revenue, as well as investments in digital marketing to protect and propel the Aritzia brand and investments in infrastructure projects, technology initiatives and flagship locations to support the Company's growth.

Depreciation and amortization increased \$1.6 million to \$47.9 million, compared to \$46.3 million in Q4 2024 primarily due to the depreciation and amortization for new and repositioned boutique openings partially offset by capitalization of depreciation on right-of-use assets related to certain boutiques and distribution centres under construction. The following table provides the depreciation and amortization expense for the periods indicated.

(unaudited, in thousands of Canadian dollars)

	Q4 2025	Q4 2024
Depreciation on right-of-use assets	\$ 22,548	\$ 28,166
Depreciation and amortization	25,363	18,163
Total depreciation and amortization	<u>\$ 47,911</u>	<u>\$ 46,329</u>

Stock-based compensation expense increased \$2.0 million to \$17.4 million, compared to \$15.4 million in Q4 2024. The following table provides details of the stock-based compensation expense for the periods indicated.

(unaudited, in thousands of Canadian dollars)

	Q4 2025	Q4 2024
Equity-settled plans		
Stock options	\$ 4,959	\$ 5,245
Restricted Share Units	3,730	1,899
Performance Share Units	510	1,458
Cash-settled plans		
Restricted Share Units	2,592	3,895
Deferred Share Units	5,585	2,859
Stock-based compensation expense	<u>\$ 17,376</u>	<u>\$ 15,356</u>

The Company uses equity derivative contracts to offset our cash flow variability of the expected payment associated with our cash-settled deferred and restricted share units. Realized and unrealized gains and losses related to these equity derivative contracts are recorded in other income.

Finance expense decreased \$1.8 million to \$10.6 million, compared to \$12.4 million in Q4 2024. The decrease in finance expense was primarily due to capitalization of lease interest relating to certain boutiques and distribution centres under construction in Q4 2025.

Other expense (income) was \$(29.1) million, compared to \$(0.5) million in Q4 2024. The following table provides details of other income for the periods indicated.

(unaudited, in thousands of Canadian dollars)

	Q4 2025	Q4 2024
Realized foreign exchange loss (gain)	\$ (11,611)	\$ 1,734
Unrealized foreign exchange loss (gain)	3,165	(413)
Fair value adjustments related to CYC acquisition	(7,500)	500
Unrealized (gain) loss on equity derivative contracts	(10,800)	(6,434)
Realized (gain) loss on equity derivative contracts	—	(1,048)
CYC integration costs	—	1,847
Impairment of right-of-use assets, lease exit costs and other	(196)	5,862
Secondary offering transaction costs	550	—
Interest and other income	(2,662)	(2,526)
Other expense (income)	<u>\$ (29,054)</u>	<u>\$ (478)</u>

As a result of the Company's early acquisition of the remaining 25% CYC ownership interest on May 26, 2023, the Company recognized an embedded derivative relating to shares issued to exchangeable shareholders. During Q4 2025, the Company recognized an unrealized gain of \$7.5 million relating to the embedded derivative (Q4 2024 - unrealized loss of \$0.5 million). See Note 12 of the Fiscal 2025 audited consolidated financial statements for further details.

Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full fiscal year. To the extent that forecasts differ from actual results, adjustments are recognized in subsequent periods. The statutory income tax rate for Q4 2025 and Q4 2024 was 26.8% and 26.7%, respectively.

Income tax expense was \$35.5 million, compared to \$12.9 million in Q4 2024 and the effective tax rates for Q4 2025 and Q4 2024 were 26.3% and 34.8%, respectively. The effective tax rates are driven largely by the proportionate amount of non-deductible stock-based compensation expense on equity-settled plans relative to net income before income taxes and in Q4 2025 the non-taxable fair value adjustments related to CYC acquisition.

Net income was \$99.6 million, an increase of 311.6% compared to \$24.2 million in Q4 2024. **Net income per diluted share** was \$0.84 per share, an increase of 300.0% compared to \$0.21 per share in Q4 2024. The increase in net income and net income per diluted share were primarily attributable to the factors discussed above.

Adjusted EBITDA¹ was \$160.9 million, or 18.0% of net revenue¹, an increase of 121.8% compared to \$72.5 million, or 10.6% of net revenue in Q4 2024. The increase in Adjusted EBITDA and Adjusted EBITDA as a percentage of net revenue was attributable to the factors discussed above.

Adjusted Net Income¹ was \$98.0 million, an increase of 156.5% compared to \$38.2 million in Q4 2024. **Adjusted Net Income per Diluted Share¹** was \$0.83 per share, an increase of 144.1% compared to \$0.34 per share in Q4 2024. The increase in Adjusted Net Income and Adjusted Net Income per Diluted Share was primarily attributable to the factors discussed above.

Cash and cash equivalents at the end of Q4 2025 totaled \$285.6 million compared to \$163.3 million at the end of Q4 2024. See "Analysis of Cash Flows for the Fourth Quarter Fiscal 2025" and "Analysis of Cash Flows for Fiscal 2025" for further details.

Inventory at the end of Q4 2025 was \$379.3 million, an increase of 11.5% compared to \$340.1 million at the end of Q4 2024.

Capital cash expenditures (net of proceeds from lease incentives)¹ were \$66.3 million in Q4 2025, compared to \$41.7 million in Q4 2024. The increase in capital cash expenditures is primarily due to capital investments in new and repositioned boutiques (including flagship boutiques) and the Company's new distribution centre in British Columbia.

Analysis of Results for Fiscal 2025

Consolidated Statements of Operations

(in thousands of Canadian dollars, unless otherwise noted)

	Fiscal 2025		Fiscal 2024	
		% of net revenue		% of net revenue
Net revenue	\$ 2,738,112	100.0%	\$ 2,332,350	100.0%
Cost of goods sold	1,557,493	56.9%	1,433,369	61.5%
Gross profit	1,180,619	43.1%	898,981	38.5%
Selling, general and administrative	837,456	30.6%	708,783	30.4%
Stock-based compensation expense	48,373	1.8%	31,784	1.4%
Income from operations	294,790	10.8%	158,414	6.8%
Finance expense	48,800	1.8%	49,091	2.1%
Other income	(44,463)	(1.6)%	(5,287)	(0.2)%
Income before income taxes	290,453	10.6%	114,610	4.9%
Income tax expense	82,663	3.0%	35,830	1.5%
Net income	\$ 207,790	7.6%	\$ 78,780	3.4%
Net income per diluted share	\$ 1.78		\$ 0.69	
Adjusted EBITDA ¹	\$ 406,344	14.8%	\$ 217,056	9.3 %
Adjusted Net Income ¹	\$ 230,549	8.4%	\$ 105,557	4.5 %
Adjusted Net Income per Diluted Share ¹	\$ 1.98		\$ 0.92	

Net revenue increased 17.4% to \$2.74 billion, compared to \$2.33 billion in Fiscal 2024, or increased 15.4% on a constant currency¹ basis. Excluding net revenue of \$32.5 million from the 53rd week of Fiscal 2024, net revenue increased 19.1% in Fiscal 2025. Comparable sales² grew 11.0%, fueled by positive client response to the Company's products, the Company's optimized inventory position and investments in digital and brand marketing. Results continue to be driven by performance in the United States, where net revenue increased 29.0% to \$1.58 billion, compared to \$1.23 billion in Fiscal 2024. Net revenue in Canada increased 4.6% to \$1.16 billion, compared to \$1.11 billion in Fiscal 2024. Excluding net revenue from the 53rd week of Fiscal 2024, net revenue in the United States increased 30.9% and net revenue in Canada increased 5.9%.

- **Retail net revenue** increased 15.5% to \$1.79 billion, compared to \$1.55 billion in Fiscal 2024. Excluding net revenue from the 53rd week of Fiscal 2024, retail net revenue increased 17.2%. The increase in net revenue was primarily driven by strong performance of the Company's new and repositioned boutiques, as well as positive comparable sales growth in its existing boutiques.
- **eCommerce net revenue** increased 21.1% to \$951.0 million, compared to \$785.3 million in Fiscal 2024. Excluding net revenue from the 53rd week of Fiscal 2024, eCommerce net revenue increased 22.7%. The increase was primarily driven by inventory optimization and traffic growth in the United States, fueled by the Company's investments in digital marketing.

The following table provides net revenue by channel and geographic location for the periods indicated.

(in thousands of Canadian dollars)

	Fiscal 2025	Fiscal 2024
Retail net revenue	\$ 1,787,084	\$ 1,547,046
eCommerce net revenue	951,028	785,304
Net revenue	<u>\$ 2,738,112</u>	<u>\$ 2,332,350</u>

	Fiscal 2025	Fiscal 2024
United States net revenue	\$ 1,581,821	\$ 1,226,476
Canada net revenue	1,156,291	1,105,874
Net revenue	<u>\$ 2,738,112</u>	<u>\$ 2,332,350</u>

Gross profit increased 31.3% to \$1.18 billion, compared to \$899.0 million in Fiscal 2024. Gross profit margin¹ was 43.1%, compared to 38.5% in Fiscal 2024. The 460 bps increase in gross profit margin was primarily driven by IMU improvements, lower markdowns, lower warehousing costs and savings from the Company's smart spending initiative, partially offset by higher freight costs.

SG&A expenses increased 18.2% to \$837.5 million, compared to \$708.8 million in Fiscal 2024. SG&A expenses were 30.6% of net revenue, compared to 30.4% in Fiscal 2024. The increase in SG&A expenses was primarily driven by variable selling costs associated with the increase in net revenue, investments in digital marketing to protect and propel the Aritzia brand and investments in infrastructure projects and technology initiatives to support the Company's growth.

Depreciation and amortization increased \$18.6 million to \$186.7 million, compared to \$168.0 million in Fiscal 2024 primarily due to the increase in leased assets, new and repositioned boutique openings, and the opening of our Vaughan, Ontario distribution centre part-way through Q2 2024, partially offset by capitalization of depreciation on right-of-use assets related to certain boutiques and distribution centres under construction. The following table provides the depreciation and amortization expense for the periods indicated.

(in thousands of Canadian dollars)

	Fiscal 2025	Fiscal 2024
Depreciation on right-of-use assets	\$ 102,238	\$ 103,524
Depreciation and amortization	84,415	64,515
Total depreciation and amortization	<u>\$ 186,653</u>	<u>\$ 168,039</u>

Stock-based compensation expense increased \$16.6 million to \$48.4 million, compared to \$31.8 million in Fiscal 2024. The increase in stock-based compensation expense was primarily due to the effect of share price changes (i.e., mark-to-market) on our cash-settled restricted and deferred share units. The following table provides details of the stock-based compensation expense for the periods indicated.

(in thousands of Canadian dollars)

	Fiscal 2025	Fiscal 2024
Equity-settled plans		
Stock options	\$ 19,961	\$ 19,115
Restricted Share Units	10,242	6,134
Performance Share Units	3,768	5,090
Cash-settled plans		
Restricted Share Units	4,943	917
Deferred Share Units	9,459	528
Stock-based compensation expense	<u>\$ 48,373</u>	<u>\$ 31,784</u>

The Company uses equity derivative contracts to offset our cash flow variability of the expected payment associated with our cash-settled deferred and restricted share units. Unrealized gains and losses related to these equity derivative contracts are recorded in other income.

Finance expense decreased \$0.3 million to \$48.8 million, compared to \$49.1 million in Fiscal 2024. The decrease in finance expense was primarily due to a decrease in interest expense on the revolving credit facility partially offset by higher interest expense on lease liabilities.

Other income was \$(44.5) million, compared to \$(5.3) million in Fiscal 2024. The following table provides details of other income for the periods indicated.

(in thousands of Canadian dollars)

	Fiscal 2025	Fiscal 2024
Realized foreign exchange loss (gain)	\$ (13,374)	\$ 22
Unrealized foreign exchange loss (gain)	(3,012)	(19)
Fair value adjustments related to CYC acquisition	(7,500)	(14,500)
Unrealized (gain) loss on equity derivative contracts	(16,929)	5,189
Realized (gain) loss on equity derivative contracts	—	(1,048)
CYC integration costs	1,732	3,700
Impairment of right-of-use assets, lease exit costs and other	559	5,862
Secondary offering transaction costs	550	—
Interest and other income	(6,489)	(4,493)
Other income	\$ (44,463)	\$ (5,287)

As a result of the Company's early acquisition of the remaining 25% CYC ownership interest on May 26, 2023, the Company revalued the non-controlling interest in exchangeable shares liability to \$20.5 million as at May 26, 2023 based on a Monte Carlo simulation which resulted in a \$15.0 million gain recorded in other income during Fiscal 2024. As part of the early acquisition, the Company recognized an embedded derivative relating to shares issued to the exchangeable shareholders. During Fiscal 2025, the Company recognized an unrealized gain of \$7.5 million relating to the embedded derivative (Fiscal 2024 - unrealized loss of \$0.5 million). See note 12 of the Fiscal 2025 audited consolidated financial statements for further details.

Income tax expense is recognized based on management's best estimate of the weighted average annual income tax rate expected for the full fiscal year. To the extent that forecasts differ from actual results, adjustments are recognized in subsequent periods. The statutory income tax rates for Fiscal 2025 and Fiscal 2024 were 26.8% and 26.7%, respectively.

Income tax expense was \$82.7 million, compared to \$35.8 million in Fiscal 2024 and the effective tax rates for Fiscal 2025 and Fiscal 2024 were 28.5% and 31.3%, respectively. The effective tax rates are driven largely by the proportionate amount of non-deductible stock-based compensation expense on equity-settled plans relative to net income before income taxes and the non-taxable fair value adjustments related to the CYC acquisition.

Net income was \$207.8 million, an increase of 163.8% compared to \$78.8 million in Fiscal 2024. **Net income per diluted share** was \$1.78, an increase of 158.0%, compared to \$0.69 in Fiscal 2024. The increase in net income and net income per diluted share was primarily attributable to the factors discussed above.

Adjusted EBITDA¹ was \$406.3 million, or 14.8% of net revenue¹, an increase of 87.2%, compared to \$217.1 million, or 9.3% of net revenue in Fiscal 2024. The increase in Adjusted EBITDA and Adjusted EBITDA as a percentage of net revenue was primarily attributable to the factors discussed above.

Adjusted Net Income¹ was \$230.5 million, an increase of 118.4%, compared to \$105.6 million in Fiscal 2024. **Adjusted Net Income per Diluted Share**¹ was \$1.98, an increase of 115.2%, compared to \$0.92 in Fiscal 2024. The increase in Adjusted Net Income and Adjusted Net Income per Diluted Share was primarily attributable to the factors discussed above.

Capital cash expenditures (net of proceeds from lease incentives)¹ were \$253.5 million in Fiscal 2025, compared to \$155.3 million in Fiscal 2024. The increase in capital cash expenditures is primarily due to capital investments in new and repositioned boutiques, including three flagship boutiques that opened in Fiscal 2025.

LIQUIDITY AND CAPITAL RESOURCES

Overview

Our principal uses of funds are for operating expenses, capital expenditures and debt service requirements. We believe that cash generated from operations, together with amounts available under our revolving credit facility and revolving line of credit, are expected to be sufficient to meet our future operating expenses, capital expenditures, debt service requirements and return to shareholders (share buybacks). Our ability to fund future operating expenses, capital expenditures, debt service requirements and return to shareholders (share buybacks) will depend on, among other things, our future operating performance, which will be affected by general economic, financial and other factors, including factors beyond our control. See "Summary of Factors Affecting Performance", "Recent Events" and "Risk Factors" of this MD&A for additional information. We review investment opportunities in the normal course of our business and may make select investments to implement our business strategy when suitable opportunities arise. Historically, the funding for any such investments has come from cash flows from operating activities and/or our revolving credit facility and revolving line of credit.

Revolving Credit Facility and Revolving Line of Credit

As at March 2, 2025, we have a \$300.0 million revolving credit facility and a US\$10.0 million revolving line of credit issued by a member of the lending syndicate in connection with the revolving credit facility. The revolving credit facility bears interest at Canadian Overnight Repo Rate Average ("CORRA"), Secured Overnight Financing Rate ("SOFR") or Canadian prime or base rate, plus a marginal rate between 0.75% and 2.75% (March 3, 2024 – 0.75% and 2.75%). The revolving line of credit bears interest at the daily SOFR, plus a marginal rate between 1.75% and 2.75% (March 3, 2024 – 1.75% and 2.75%). The revolving credit facility matures on October 27, 2026. No amounts were drawn on the revolving credit facility nor the revolving line of credit as at March 2, 2025.

The revolving credit facility agreement (including the revolving line of credit by extension) contains restrictive covenants customary for credit facilities of this nature, including restrictions on us and each credit facility guarantor, subject to certain exceptions, to incur indebtedness, grant liens, merge, amalgamate or consolidate with other companies, transfer, lease or otherwise dispose of all or substantially all of its assets, liquidate or dissolve, engage in any material business other than the fashion retail business, make investments, acquisitions, loans, advances or guarantees, make any restricted payments, enter into transactions with affiliates, repay indebtedness, enter into restrictive agreements, enter into sale-leaseback transactions, ensure pension plan compliance, sell or discount receivables, enter into agreements with unconditional purchase obligations, issue shares, create or acquire a subsidiary or make any hostile acquisitions.

In addition, as at March 2, 2025, we also have letters of credit facilities of CAD\$30.0 million and US\$25.0 million (March 3, 2024 - CAD\$50.0 million and US\$40.0 million), secured *pari passu* with the revolving credit facility and the revolving line of credit. The interest rate for the letters of credit is between 1.17% and 2.75%.

See "Off-Balance Sheet Arrangements" for details regarding the letters of credit issued.

Cash Flows

The following table presents cash flows for the periods indicated.

(in thousands of Canadian dollars)	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Net cash generated from operating activities	\$ 158,476	\$ 99,688	\$ 455,637	\$ 358,823
Net cash used in financing activities	(3,642)	(29,769)	(60,373)	(98,670)
Cash used in investing activities	(79,532)	(47,236)	(277,116)	(182,964)
Effect of exchange rate changes on cash and cash equivalents	3,326	(210)	4,210	(422)
Change in cash and cash equivalents	\$ 78,628	\$ 22,473	\$ 122,358	\$ 76,767

Analysis of Cash Flows for the Fourth Quarter Fiscal 2025

Net Cash Generated From Operating Activities

For Q4 2025, net cash generated from operating activities totaled \$158.5 million, compared to \$99.7 million in Q4 2024. This change was primarily attributable to an increase in income from operations and a decrease in income taxes paid partially offset by an increase in the use of working capital primarily due to the timing of inventory purchases and payments, and an increase in interest paid.

Net Cash Used In Financing Activities

For Q4 2025, net cash used in financing activities totaled \$3.6 million, compared to \$29.8 million in Q4 2024. The decrease is mainly due to a reduction in repayment of principal on lease liabilities, a reduction in the repurchase of subordinate voting shares, and an increase in the proceeds received from options exercised, partially offset by a reduction in proceeds received from lease incentives.

Cash Used In Investing Activities

For Q4 2025, cash used in investing activities totaled \$79.5 million, compared to \$47.2 million in Q4 2024. Investing activities in Q4 2025 primarily relate to capital investments in new and repositioned boutiques (including flagship boutiques), the Company's new distribution centre and technology infrastructure. In Q4 2024, investing activities primarily relate to capital investments in new and repositioned boutiques, support office expansion and technology infrastructure.

Analysis of Cash Flows for Fiscal 2025

Cash Flows Generated From Operating Activities

For Fiscal 2025, net cash generated from operating activities totaled \$455.6 million, compared to \$358.8 million in Fiscal 2024. This change was primarily attributable to the increase in income from operations, timing of payments and increase in deferred revenue, partially offset by the timing of inventory purchases and an increase in interest paid on lease liabilities.

Cash Flows Used In Financing Activities

For Fiscal 2025, net cash used in financing activities totaled \$60.4 million, compared to \$98.7 million in Fiscal 2024. The decrease is mainly due to a reduction in the repurchase of subordinate voting shares and a decrease in proceeds from lease incentives, partially offset by an increase in proceeds from options exercised.

Cash Flows Used In Investing Activities

For Fiscal 2025, cash used in investing activities totaled \$277.1 million, compared to \$183.0 million in Fiscal 2024. Investing activities in Fiscal 2025 primarily relate to capital investments in new and repositioned boutiques (including flagship boutiques) and the Company's new distribution centre. Investing activities in Fiscal 2024 primarily relate to new and repositioned boutiques, support office expansion, technology infrastructure and distribution center projects as well as a \$6.3 million contingent consideration payout to CYC's shareholders.

CONTRACTUAL OBLIGATIONS AND COMMITMENTS

The following table summarizes our significant undiscounted maturities of our contractual obligations and commitments as at March 2, 2025.

<i>(in thousands of Canadian dollars)</i>	Less than 1 year	1 to 5 years	More than 5 years	Total
Accounts payable and accrued liabilities	\$ 293,412	\$ —	\$ —	\$ 293,412
Lease liabilities	158,367	549,192	475,752	1,183,311
Minimum lease commitments with future commencement dates	5,347	61,586	119,249	186,182
Total contractual obligations and commitments	<u>\$ 457,126</u>	<u>\$ 610,778</u>	<u>\$ 595,001</u>	<u>\$ 1,662,905</u>

As at March 2, 2025, the Company also had approximately \$97.1 million remaining on issued purchase orders for expected future capital expenditures. Capital expenditures are generally funded from the Company's operating cash flows and, if needed, from the available revolving credit facility.

OFF-BALANCE SHEET ARRANGEMENTS

Our third party manufacturers purchase raw materials on our behalf to be used for future production. As at March 2, 2025, we had purchase obligations of \$157.2 million, which represent commitments for fabric expected to be used during upcoming seasons, made in the normal course of business.

We enter into trade letters of credit to facilitate the international purchase of inventory. We also enter into standby letters of credit to secure certain of our obligations, including leases and duties related to import purchases. As at March 2, 2025, letters of credit totaling \$8.3 million have been issued.

FINANCIAL INSTRUMENTS

Financial instruments related to the acquisition of CYC

In connection with the acquisition of CYC in June, 2021 we entered into two financial instruments that were revalued on a recurring basis in the consolidated financial statements: contingent consideration and non-controlling interest in exchangeable shares liability. Changes in the fair value of these two financial instruments were recorded in net income. On May 26, 2023, the Company and the selling shareholders agreed to the Company's early acquisition of the remaining 25% interest in CYC held through CYC's exchangeable shares which resulted in the extinguishment of the existing non-controlling interest in exchangeable shares liability and a net derivative asset of \$1.5 million (recorded in other non-current assets). As at March 2, 2025, the value of the net derivative asset was \$8.5 million (March 3, 2024 - \$1.0 million).

The details of, and significant assumptions made in determining the fair value of our financial instruments, including those related to the acquisition of CYC, are disclosed in note 12 to our Fiscal 2025 audited annual consolidated financial statements.

Equity derivative contracts

We have equity derivative contracts to hedge the share price exposure on our cash-settled deferred and restricted share units. These contracts are not designated as hedging instruments for accounting purposes. Changes in the fair value of equity derivative contracts are recorded in other expense (income). The following table provides details of realized and unrealized losses (gains) for the periods indicated.

(in thousands of Canadian dollars)

	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Unrealized (gain) loss for the change in fair value of equity derivative contracts	\$ (10,800)	\$ (6,434)	\$ (16,929)	\$ 5,189
Realized (gain) loss arising from the settlement of equity derivative contracts	—	(1,048)	—	(1,048)

As at March 2, 2025, the equity derivative contracts had a positive fair value of \$21.2 million (March 3, 2024 - \$4.3 million) which are recorded in prepaid expenses and other current assets in the consolidated statements of financial position. The increase in the fair value of the equity derivative contracts was mainly due to the increase in the Company's share price in Q4 2025.

RELATED PARTY TRANSACTIONS

During Fiscal 2025, we made payments of \$10.1 million (Fiscal 2024 - \$9.9 million) for lease of premises and management services and \$1.5 million (Fiscal 2024 - \$0.7 million) for the use of an asset and other operational items to companies, that are owned wholly or partially by directors and/or director and officer of the Company. As at March 2, 2025, \$0.6 million was included in accounts payable and accrued liabilities (March 3, 2024 - \$0.5 million) and \$0.8 million was included in prepaid expenses and other current assets for the lease of premises or for other operational items (March 3, 2024 - \$0.8 million). As at March 2, 2025, the outstanding balance of lease liabilities owed to these companies was \$40.5 million (March 3, 2024 - \$45.6 million). These transactions were measured at the amount of consideration established at market terms.

TRANSACTIONS WITH KEY MANAGEMENT

Key management includes our directors and executive team. Compensation awarded to key management includes:

(in thousands of Canadian dollars)

	Q4 2025	Q4 2024	Fiscal 2025	Fiscal 2024
Salaries, directors' fees and short-term benefits	\$ 1,849	\$ 1,374	\$ 6,668	\$ 5,149
Stock-based compensation	7,591	5,920	18,369	10,055
Key management compensation	\$ 9,440	\$ 7,294	\$ 25,037	\$ 15,204

The increase in stock-based compensation for key management for Q4 2025 and Fiscal 2025 compared to Q4 2024 and Fiscal 2024 was primarily due to the increase in the fair value of the deferred share unit liability. In addition to the compensation presented above, certain key management received a retroactive adjustment to compensation relating to Fiscal 2023, resulting in an additional expense of \$0.8 million during Fiscal 2024.

CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated financial statements in accordance with IFRS Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and assumptions are continuously evaluated and are based on management's best judgments and experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Actual results may differ from these estimates.

The following discusses the most significant accounting judgments and estimates made by management in preparation of the consolidated financial statements:

Return Allowances

Recognizing provisions for sales return allowances requires the use of estimates of the return rate of merchandise based on historical return patterns.

Valuation of Finished Goods Inventory

Inventory is stated at the lower of cost and net realizable value. We periodically review our inventories and make provisions which requires the use of estimates related to product quality, damages, inventory shrinkage for lost or stolen items, future demand, selling prices, and market conditions.

Impairment of Goodwill and Indefinite Life Intangible Assets

Goodwill and indefinite life intangible asset impairment testing requires the use of estimates in the impairment testing model. On an annual basis, we test whether goodwill and indefinite life intangible assets are impaired. The recoverable value is determined using discounted future cash flow models, which incorporate estimates regarding future events, specifically future cash flows, growth rates and discount rates. We use judgment in determining the grouping of assets to identify our cash generating units ("CGUs") for purposes of testing for impairment. In testing for impairment, goodwill acquired in a business combination is allocated to the group of CGUs that are expected to benefit from the synergies of the business combination, which involves judgment.

Leases

We estimate the incremental borrowing rate used for calculating lease liabilities and right-of-use assets. We estimate the incremental borrowing rate of each leased asset as the rate of interest that we would have to pay to borrow, over a similar term with a similar security, the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment.

We exercise judgment in determining the appropriate lease term at the lease commencement date. We exercise judgment on whether we will exercise available renewal or termination options, and thus include such options in the lease terms. We consider all facts and circumstances that create an economic incentive to exercise a renewal or termination option.

ACCOUNTING POLICY DEVELOPMENTS

International Accounting Standards ("IAS") 1 - Presentation of Financial Statements

The International Accounting Standards Board ("IASB") issued amendments to IAS 1 - Presentation of Financial Statements to clarify the criteria for classifying liabilities with covenants as current or non-current. The amendments also require companies to provide additional note disclosure on non-current liabilities with covenants. The amendments also indicate the classification of a liability between current and noncurrent includes the determination of whether a substantive right to defer settlement for at least 12 months exists and is unaffected by the likelihood that the entity will exercise its right to defer settlement of the liability for at least 12 months after the reporting period. The amendments are effective for annual periods beginning on or after January 1, 2024 and the Company determined there was no material impact to the consolidated financial statements. As required by IAS 1, the Company revised its March 3, 2024 balance sheet to report the previously reported deferred shares units liability of \$8.2 million from noncurrent to current for comparative purposes.

IFRS 18 - Presentation and Disclosure in the Financial Statements

The IASB issued IFRS 18 - Presentation and Disclosure in the Financial Statements, in April 2024 which is effective for annual reporting periods beginning on or after January 1, 2027. The new standard will establish a revised structure for the consolidated statements of comprehensive income and improve comparability across entities and reporting periods. The standard will be applied retroactively, with certain transition provisions. The Company is currently assessing the impact of IFRS 18 on the consolidated financial statements.

IFRS 7 and IFRS 9 - Classification and Measurement of Financial Instruments

In May 2024, the IASB issued amendments to IFRS 9 - Financial Instruments and IFRS 7 - Financial Instruments: Disclosures to clarify the date of recognition and derecognition of some financial assets and liabilities, with a new exception for some financial liabilities settled through an electronic cash transfer system, clarify and add further guidance for assessing whether a financial asset meets the solely payments of principal and interest ("SPPI") criterion, add new disclosures for certain instruments with contractual terms that can change cash flows (such as instruments with features linked to the achievement of environmental and social targets), and update the disclosure of equity instruments designated at fair value through other comprehensive income ("FVOCI"). These amendments are effective for annual reporting periods beginning on or after January 1, 2026. The Company is currently assessing the impact of these amendments on the consolidated financial statements.

Other

A number of other new accounting standards, amendments to standards and interpretations of standards have been issued by the IASB but are not yet effective for the year ended March 2, 2025. The Company does not expect the implementation of these accounting pronouncements to have a significant impact to its accounting policies and consolidated financial statements.

RISK FACTORS

For a detailed description of risk factors associated with the Company, refer to the "Risk Factors" section of the Company's AIF, which is available on SEDAR+ at www.sedarplus.com.

In addition, we are exposed to a variety of financial risks in the normal course of operations including geopolitical and macroeconomic, foreign exchange, interest rate, credit, liquidity and equity price risk, as summarized below. Our overall risk management program and business practices seek to minimize any potential adverse effects on our consolidated financial performance.

Risk management is carried out under practices approved by our Audit Committee. This includes reviewing and making recommendations to the Board of Directors on the adequacy of our risk management policies and procedures with regard to identifying the Company's principal risks and implementing appropriate systems and controls to manage these risks. Risk management covers many areas of risk including, but not limited to, geopolitical and macroeconomic conditions, foreign exchange risk, interest rate risk, credit risk, liquidity risk and equity price risk.

Geopolitical and Macroeconomic Risk

We source the majority of our raw materials and merchandise from various suppliers in Asia, Europe and Central America and generate over half of our net revenues from the United States and so are dependent on international

trade relations, agreements and regulations. Recent executive orders have been issued by the U.S. President, directing the U.S. to impose new or increased tariffs on certain of its trading partners, including Canada, Mexico and China, and on other countries in which our products are produced or sold. It remains unclear the extent to which additional quotas, duties, tariffs, sanctions and/or other trade restrictions or other similar or retaliatory measures may be imposed by Canada, the United States or other countries, whether and if any changes to the currently announced tariffs will be applied, how long they may be in effect, the extent to which further retaliatory measures will be imposed, the nature of the goods that will be subject to such tariffs and whether other factors will support a pass through of all or a part of the tariffs to the market. The disruptions caused by the threat of, the potential or actual imposition of, and increases in the rate or scope of, such quotas, duties, tariffs, sanctions and other trade restrictions or other similar measures (and any retaliatory measures) could adversely impact the profitability of our business, financial condition and results of operations.

General economic conditions in Canada, the United States and other parts of the world, including lower levels of consumer spending, economic volatility, and international trade policies and tariffs, can affect consumer confidence and consumer purchases of discretionary items, including fashion apparel and related products such as ours. Therefore, demand for our products may be impacted by general macroeconomic conditions, which could worsen as a result of the imposition of new duties, tariffs and other trade restrictions or other similar measures. Our sensitivity to economic cycles and any related fluctuation in consumer demand may adversely affect our results of operations and financial condition.

Foreign Exchange Risk

We source the majority of our raw materials and merchandise from various suppliers in Asia, Europe and Central America with the vast majority of purchases denominated in U.S. dollars. This risk is partially mitigated with over half of our net revenues generated in U.S. dollars. Our foreign exchange risk is primarily with respect to the U.S. dollar but we have limited exposure to other currencies as well. We may use foreign currency forward contracts to mitigate risks associated with forecasted U.S. dollar merchandise purchases sold in Canada. As at March 2, 2025, we have no foreign currency forward contracts outstanding and none were utilized during Fiscal 2025.

Interest Rate Risk

We have a revolving credit facility and related revolving line of credit which provides available borrowings in an amount up to \$300.0 million and US\$10 million, respectively. Because the revolving credit facility and revolving line of credit bear interest at variable rates, we are exposed to market risks relating to changes in interest rates on outstanding balances. As at March 2, 2025, no amounts were drawn under the revolving credit facility and the revolving line of credit.

Credit Risk

Credit risk refers to the possibility of an unexpected event if a counterparty to a financial instrument fails to meet their contractual obligations. Financial instruments that potentially subject us to credit risk consist of cash and cash equivalents, accounts receivable, and derivative contracts used to hedge market risks. We are exposed to minimal credit risk. We deposit our cash and cash equivalents with major financial institutions that have been assigned high credit ratings by internationally recognized credit rating agencies. We are exposed to credit risk on receivables from our landlords in relation to tenant improvement allowances. To reduce this risk, we enter into leases with landlords with established credit history, and for certain leases, we may offset rent payments until accounts receivable are fully satisfied. We only enter into derivative contracts with major financial institutions, as described above and as needed, for the purchase of foreign currency forward contracts.

Liquidity Risk

Liquidity risk is the risk that we cannot meet a demand for cash or fund our obligations as they come due. We manage liquidity risk by continuously monitoring actual and projected cash flows, taking into account the seasonality of our revenue, income, working capital and capital expenditure needs. The revolving credit facility and related revolving line of credit are used to maintain liquidity. As at March 2, 2025, no amounts were drawn under the revolving credit facility and revolving line of credit.

Equity Price Risk

We are exposed to risk arising from the cash settlement of our deferred and restricted share units, as an appreciating subordinate voting share price increases the potential cash outflow. We record a liability for the

potential future settlement of our deferred and restricted share units by reference to the fair value of the liability. We may use equity derivative contracts to offset our cash flow variability of the expected payment associated with our deferred and restricted share units. We only enter into equity derivative contracts with major financial institutions. As at March 2, 2025, the fair value of the equity derivative contract was in an asset position of \$21.2 million.

DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

Management is responsible for designing and evaluating the effectiveness of disclosure controls and procedures for both financial and non-financial information regarding the Company. These controls ensure timely recording, processing and reporting of information, required to be disclosed in filings, to senior management, including the Chief Executive Officer and the Chief Financial Officer.

As required by CSA National Instrument 52-109 - Certification of Disclosure in Issuers' Annual and Interim Filings ("NI 52-109"), an evaluation of the adequacy of the design and effective operation of the Company's disclosure controls and procedures was conducted under the supervision of management, including the CEO and CFO, and they concluded that, as at March 2, 2025 the design and operation of its disclosure controls and procedures was effective in providing reasonable assurance that material information regarding this MD&A, the consolidated financial statements and other disclosures was made known to them on a timely basis.

Management is also responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial reports for external purposes in accordance with IFRS Accounting Standards. The Company's internal controls over financial reporting include, but are not limited to, detailed policies and procedures relating to financial accounting and reporting, and controls over systems that process and summarize transactions. The Company's procedures for financial reporting also include the active involvement of qualified financial professionals, senior management and its Audit Committee.

As also required by NI 52-109, management, including the CEO and CFO, evaluated the adequacy of the design and the effective operation of the Company's internal control over financial reporting as defined in NI 52-109, as at March 2, 2025. In making this assessment, management, including the CEO and CFO, used the framework set forth in the Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on that evaluation, the CEO and the CFO have concluded that the design and operation of the Company's internal control over financial reporting, as defined by NI 52-109, were effective as at March 2, 2025.

In designing such controls, it should be recognized that due to inherent limitations, any control, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and may not prevent or detect misstatements. Additionally, management is required to use judgment in evaluating controls and procedures. Therefore, even when determined to be designed effectively, disclosure controls and internal control over financial reporting can provide only reasonable assurance with respect to financial statement preparation and presentation.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting during Q4 2025 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

CURRENT SHARE INFORMATION

As of April 30, 2025, an aggregate of 94,751,567 subordinate voting shares, 19,679,244 multiple voting shares and no preferred shares are issued and outstanding. All of the issued and outstanding multiple voting shares are, directly or indirectly, held or controlled by Brian Hill, our principal shareholder, Founder and Executive Chair. As of April 30, 2025, an aggregate of 7,239,752 options, 550,644 performance share units and 1,065,714 restricted share units to acquire subordinate voting shares are outstanding.

ADDITIONAL INFORMATION

Additional information relating to the Company, including the Company's AIF, is available on SEDAR+ at www.sedarplus.com. The Company's subordinate voting shares are listed for trading on the TSX under the symbol "ATZ".

SUMMARY OF CONSOLIDATED QUARTERLY RESULTS AND CERTAIN PERFORMANCE MEASURES

The following table summarizes the results of our operations for the eight most recently completed quarters. This unaudited quarterly information, other than Adjusted EBITDA, Adjusted Net Income, Adjusted Net Income per Diluted Share, capital cash expenditures (net of proceeds from lease incentives), free cash flow and comparable sales, has been prepared in accordance with IFRS Accounting Standards. Due to seasonality, the results of operations for any quarter are not necessarily indicative of the results of operations for the fiscal year.

Consolidated Quarterly Results⁶								
<i>(interim periods unaudited, in thousands of Canadian dollars, unless otherwise noted)</i>								
	Fiscal 2025				Fiscal 2024			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Financial Summary:								
Net revenue	\$ 895,118	\$ 728,701	\$ 615,663	\$ 498,630	\$ 681,970	\$ 653,524	\$ 534,191	\$ 462,665
Cost of goods sold	515,014	395,216	368,177	279,086	420,723	382,587	347,345	282,714
Gross profit	380,104	333,485	247,486	219,544	261,247	270,937	186,846	179,951
SG&A	246,015	215,649	199,502	176,290	196,835	187,373	171,116	153,459
Income from operations	116,713	107,592	34,558	35,927	49,056	74,115	13,679	21,564
Net income (loss)	99,642	74,068	18,247	15,833	24,207	43,093	(5,990)	17,470
Net income (loss) per share	\$ 0.88	\$ 0.66	\$ 0.16	\$ 0.14	\$ 0.22	\$ 0.39	\$ (0.05)	\$ 0.16
Net income (loss) per diluted share	\$ 0.84	\$ 0.63	\$ 0.16	\$ 0.14	\$ 0.21	\$ 0.38	\$ (0.05)	\$ 0.15
Adjusted EBITDA ⁷	\$ 160,872	\$ 136,428	\$ 55,167	\$ 53,877	\$ 72,545	\$ 91,763	\$ 21,160	\$ 31,588
Adjusted Net Income ⁶	\$ 98,025	\$ 83,000	\$ 24,536	\$ 24,988	\$ 38,223	\$ 52,701	\$ 3,415	\$ 11,218
Adjusted Net Income ⁶ per Diluted Share	\$ 0.83	\$ 0.71	\$ 0.21	\$ 0.22	\$ 0.34	\$ 0.47	\$ 0.03	\$ 0.10
Weighted average number of diluted shares outstanding (in thousands)	118,395	116,836	116,035	114,745	114,096	113,332	114,295	114,793
Cash and cash equivalents	\$ 285,635	\$ 207,007	\$ 103,983	\$ 100,671	\$ 163,277	\$ 140,804	\$ 76,516	\$ 58,793
Capital cash expenditures (net of proceeds from lease incentives) ⁶	\$ (66,315)	\$ (81,948)	\$ (49,670)	\$ (55,557)	\$ (41,681)	\$ (41,368)	\$ (45,703)	\$ (26,504)
Free cash flow ⁶	\$ 65,598	\$ 103,996	\$ (5,727)	\$ (68,269)	\$ 22,871	\$ 171,607	\$ (75,047)	\$ (19,929)
Percentage of Net Revenue:								
Gross profit	42.5%	45.8%	40.2%	44.0%	38.3%	41.5%	35.0%	38.9%
SG&A	27.5%	29.6%	32.4%	35.4%	28.9%	28.7%	32.0%	33.2%
Net income (loss)	11.1%	10.2%	3.0%	3.2%	3.5%	6.6%	(1.1)%	3.8%
Adjusted EBITDA ⁶	18.0%	18.7%	9.0%	10.8%	10.6%	14.0%	4.0%	6.8%
Adjusted Net Income ⁶	11.0%	11.4%	4.0%	5.0%	5.6%	8.1%	0.6%	2.4%
Other Metrics:								
Net revenue growth	31.3%	11.5%	15.3%	7.8%	7.0%	4.6%	1.6%	13.4%
Comparable sales ⁶ growth (decline)	26.0%	6.6%	6.5%	2.0%	(3.0)%	0.5%	(4.3)%	4.1%
Boutiques:⁴								
Number of boutiques, beginning of period	127	122	119	119	117	116	115	114
New boutiques added	4	5	3	—	3	1	1	1
Repositioned to a flagship boutique	—	—	—	—	—	—	—	—
Boutique closure	(1)	—	—	—	(1)	—	—	—
Number of boutiques, end of period	130	127	122	119	119	117	116	115
Repositioned boutiques	1	1	—	1	1	1	1	—

⁶ For a discussion of the factors that have caused variations in our business over the last eight quarters, please refer to the "Results of Operations" sections in this MD&A, our Q3 2025 MD&A dated January 9, 2025 for the 13-week period ended December 1, 2024, our Q2 2025 MD&A dated October 10, 2024 for the 13-week period ended September 1, 2024, Q1 2025 MD&A dated July 11, 2024 for the 13-week period ended June 2, 2024, our Fiscal 2024 MD&A dated May 2, 2024 for the 14-week period ended March 3, 2024, our Q3 2024 MD&A dated January 10, 2024 for the 13-week period ended November 26, 2023, our Q2 2024 MD&A dated September 28, 2023 for the 13-week period ended August 27, 2023, and our Q1 2024 MD&A dated July 11, 2023 for the 13-week period ended May 28, 2023, which are available on SEDAR+.

⁷ See "How We Assess the Performance of Our Business" for definitions of Adjusted EBITDA and Adjusted Net Income which are non-IFRS measures, Adjusted Net Income per Diluted Share, Adjusted EBITDA as a percentage of net revenue and Adjusted Net Income as a percentage of net revenue which are non-IFRS ratios, capital cash expenditures (net of proceeds from lease incentives) and free cash flow which are capital management measures, and comparable sales which is a supplementary financial measure. See also "Non-IFRS Measures and Retail Industry Metrics".

Financial Statements





Independent auditor's report

To the Shareholders of Aritzia Inc.

Our opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Aritzia Inc. and its subsidiaries (together, the Company) as at March 2, 2025 and March 3, 2024, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS Accounting Standards).

What we have audited

The Company's consolidated financial statements comprise:

- the consolidated statements of financial position as at March 2, 2025 and March 3, 2024;
- the consolidated statements of operations for the years then ended;
- the consolidated statements of comprehensive income for the years then ended;
- the consolidated statements of changes in shareholders' equity for the years then ended;
- the consolidated statements of cash flows for the years then ended; and
- the notes to the consolidated financial statements, comprising material accounting policy information and other explanatory information.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

PricewaterhouseCoopers LLP
PwC Place, 250 Howe Street, Suite 1400, Vancouver, British Columbia, Canada V6C 3S7
T.: +1 604 806 7000, F.: +1 604 806 7806, Fax to mail: ca_vancouver_main_fax@pwc.com

"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the year ended March 2, 2025. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
Inventory <i>Refer to note 2 – Material accounting policies, note 4 – Judgments and estimates and note 5 – Inventory to the consolidated financial statements.</i> As at March 2, 2025, the Company held inventory of \$379.3 million including finished goods in transit of \$64.5 million. Inventory is carried at the lower of cost and net realizable value. Cost is determined using weighted average costs. Cost of inventory includes the cost of merchandise and all costs incurred to deliver inventory to the Company's distribution centres. We considered this a key audit matter due to the magnitude of the inventory balance and the audit effort involved in testing the inventory.	Our approach to addressing the matter included the following procedures, among others: • Tested the operating effectiveness of relevant controls relating to the accounting for inventory, including the mathematical accuracy of the weighted average cost method. • Tested a sample of inventory items to purchase invoices. • Observed the inventory count process for a sample of distribution centres and for a sample of boutiques near year-end and performed independent test counts. • Tested on a sample basis, the finished goods in transit as at year-end by agreeing to third party shipment documents, receipt of inventory to distribution centres, and purchase invoices. • Tested on a sample basis, inventory received post year-end to receiving documents to assess whether inventory was recorded appropriately as at year-end. • Tested how management determined net realizable value, which included testing a sample of inventory items to the most recent retail prices of the inventory items.

Other information

Management is responsible for the other information. The other information comprises the Management's Discussion and Analysis, which we obtained prior to the date of this auditor's report and the information,



other than the consolidated financial statements and our auditor's report thereon, included in the annual report, which is expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard. When we read the information, other than the consolidated financial statements and our auditor's report thereon, included in the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Company as a basis for forming an opinion on the consolidated financial statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Paulina Prokop.

/s/PricewaterhouseCoopers LLP

Chartered Professional Accountants

Vancouver, British Columbia
May 1, 2025

Aritzia Inc.
Consolidated Statements of Financial Position
As at March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars)

	Note	March 2, 2025	March 3, 2024
Assets			
Cash and cash equivalents		\$ 285,635	\$ 163,277
Accounts receivable		26,311	18,473
Income taxes recoverable		4,342	7,055
Inventory	5	379,316	340,145
Prepaid expenses and other current assets	12	61,239	37,270
Total current assets		\$ 756,843	\$ 566,220
Property and equipment	6	656,966	431,365
Intangible assets	7	104,221	84,975
Goodwill	7	198,846	198,846
Right-of-use assets	8	722,558	632,291
Other assets	12	11,564	5,164
Deferred tax assets	18	4,816	27,272
Total assets		\$ 2,455,814	\$ 1,946,133
Liabilities			
Accounts payable and accrued liabilities	9, 12	\$ 293,412	\$ 221,030
Income taxes payable		12,983	1,606
Current portion of lease liabilities	8	107,755	107,322
Deferred revenue		111,158	81,669
Total current liabilities		\$ 525,308	\$ 411,627
Lease liabilities	8	811,468	698,564
Other non-current liabilities	10	3,829	5,256
Deferred tax liabilities	18	20,626	23,191
Total liabilities		\$ 1,361,231	\$ 1,138,638
Shareholders' equity			
Share capital	13	\$ 383,482	\$ 307,737
Contributed surplus		101,568	96,249
Retained earnings		609,695	407,337
Accumulated other comprehensive loss		(162)	(3,828)
Total shareholders' equity		1,094,583	807,495
Total liabilities and shareholders' equity		\$ 2,455,814	\$ 1,946,133
Commitments and contingencies	20		

Approved on behalf of the Board of Directors

Brian Hill Director

John Currie Director

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

Aritzia Inc.
Consolidated Statements of Operations
For the years ended March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, except number of shares and per share amounts)

	Note	March 2, 2025	March 3, 2024
Net revenue	16, 19	\$ 2,738,112	\$ 2,332,350
Cost of goods sold	17	1,557,493	1,433,369
Gross profit		1,180,619	898,981
Selling, general and administrative		837,456	708,783
Stock-based compensation expense	14, 17	48,373	31,784
Income from operations		294,790	158,414
Finance expense	8, 11, 17	48,800	49,091
Other expense (income)	12, 17	(44,463)	(5,287)
Income before income taxes		290,453	114,610
Income tax expense	18	82,663	35,830
Net income		\$ 207,790	\$ 78,780
Net income per share			
Basic	15	\$ 1.85	\$ 0.71
Diluted	15	\$ 1.78	\$ 0.69
Weighted average number of shares outstanding (thousands)			
Basic	15	112,551	110,653
Diluted	15	116,731	114,194

The accompanying notes are an integral part of these consolidated financial statements.

Aritzia Inc.
Consolidated Statements of Comprehensive Income
For the years ended March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars)

	March 2, 2025	March 3, 2024
Net income	\$ 207,790	\$ 78,780
Other comprehensive income		
Items that are or may be reclassified subsequently to net income:		
Foreign currency translation adjustment	3,666	(144)
Comprehensive income	\$ 211,456	\$ 78,636

The accompanying notes are an integral part of these consolidated financial statements.

Aritzia Inc.

Consolidated Statements of Changes in Shareholders' Equity

For the years ended March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, except number of shares)

	Multiple voting shares		Subordinate voting shares		Contributed surplus	Retained earnings	Accumulated other comprehensive loss	Total shareholders' equity
	Shares	Amounts	Shares	Amounts				
Balance, February 26, 2023	20,437,349	\$ 14,774	90,005,261	\$ 250,745	\$ 68,682	\$ 355,270	\$ (3,684)	\$ 685,787
Net Income	—	—	—	—	—	78,780	—	78,780
Options exercised (note 14)	—	—	1,388,360	30,139	(9,418)	—	—	20,721
Stock-based compensation expense on equity-settled plans (note 14)	—	—	—	—	30,339	—	—	30,339
Shares repurchased for cancellation (note 13)	—	—	(1,089,641)	(3,275)	—	(26,713)	—	(29,988)
Shares issued to settle non-controlling interest in exchangeable shares liability (note 12)	—	—	419,047	15,354	6,646	—	—	22,000
Foreign currency translation adjustment	—	—	—	—	—	—	(144)	(144)
Balance, March 3, 2024	20,437,349	\$ 14,774	90,723,027	\$ 292,963	\$ 96,249	\$ 407,337	\$ (3,828)	\$ 807,495
Net Income	—	—	—	—	—	207,790	—	207,790
Shares issued for equity settled plans (note 14)	—	—	3,355,720	76,219	(30,781)	—	—	45,438
Stock-based compensation expense on equity-settled plans (note 14)	—	—	—	—	33,972	—	—	33,972
Shares exchanged at secondary offering (note 13)	(758,105)	(548)	758,105	548	—	—	—	—
Shares repurchased for cancellation (note 13)	—	—	(134,200)	(474)	—	(5,432)	—	(5,906)
Tax impact related to stock-based compensation	—	—	—	—	2,128	—	—	2,128
Foreign currency translation adjustment	—	—	—	—	—	—	3,666	3,666
Balance, March 2, 2025	19,679,244	\$ 14,226	94,702,652	\$ 369,256	\$ 101,568	\$ 609,695	\$ (162)	\$ 1,094,583

The accompanying notes are an integral part of these consolidated financial statements.

Aritzia Inc.

Consolidated Statements of Cash Flows

For the years ended March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars)

	Note	March 2, 2025	March 3, 2024
Operating activities			
Net income for the period		\$ 207,790	\$ 78,780
Adjustments for:			
Depreciation and amortization		84,415	64,515
Depreciation on right-of-use assets	8	102,238	103,524
Impairment of right-of-use assets	8, 17	—	5,043
Finance expense	17	48,800	49,091
Stock-based compensation expense	14, 17	48,373	31,784
Unrealized (gain) loss on equity derivative contracts	12, 17	(16,929)	5,189
Income tax expense	18	82,663	35,830
Fair value adjustments related to acquisition of CYC Design Corporation ("CYC")	12, 17	(7,500)	(14,500)
Other		649	(1,090)
Cash generated before non-cash working capital balances and interest and income taxes		550,499	358,166
Net change in non-cash working capital	22	4,173	97,002
Cash generated before interest and income taxes		554,672	455,168
Interest paid		(3,883)	(6,132)
Interest paid on lease liabilities	8	(49,949)	(42,679)
Income taxes paid		(45,203)	(47,534)
Net cash generated from (used in) operating activities		455,637	358,823
Financing activities			
Payment of financing fees	11	—	(611)
Repayment of principal on lease liabilities	8	(110,432)	(110,197)
Proceeds from lease incentives		10,527	21,405
Proceeds from options exercised	14	45,438	20,721
Shares repurchased for cancellation	13	(5,906)	(29,988)
Net cash generated from (used in) financing activities		(60,373)	(98,670)
Investing activities			
Purchase of property and equipment	6	(256,031)	(173,687)
Purchase of intangible assets	7	(21,085)	(2,974)
Contingent consideration payout, net relating to the acquisition of CYC	12	—	(6,303)
Cash generated from (used in) investing activities		(277,116)	(182,964)
Effect of exchange rate changes on cash and cash equivalents		4,210	(422)
Change in cash and cash equivalents		122,358	76,767
Cash and cash equivalents – Beginning of year		163,277	86,510
Cash and cash equivalents – End of year		\$ 285,635	\$ 163,277

Supplemental cash flow information

22

The accompanying notes are an integral part of these consolidated financial statements.

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

1 Nature of operations and basis of presentation

Nature of operations

Aritzia Inc. and its subsidiaries (collectively referred to as the "Company") are a vertically integrated design house. The Company is a creator and purveyor of Everyday Luxury™, home to an extensive portfolio of exclusive brands for every function and individual aesthetic. The Company provides immersive and highly personal shopping experiences at aritzia.com and in 130 boutiques throughout Canada and the United States.

On June 25, 2021, the Company acquired 75% of the common shares in CYC Design Corporation ("CYC") and on May 26, 2023 the Company acquired the remaining 25% interest in CYC (note 12). The results of operations, financial position, and cash flows of CYC, which owns the Reigning Champ brand, have been included in the Company's consolidated financial statements since the date of the 75% acquisition. CYC has three boutiques in Canada.

Aritzia Inc. is a corporation governed by the Business Corporations Act (British Columbia). The address of its registered office is 1055 Dunsmuir Street, Suite 3000, Vancouver, B.C., Canada, V7X 1K8.

The Company's subordinate voting shares are listed on the Toronto Stock Exchange ("TSX") under the stock symbol "ATZ".

Basis of presentation

Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS Accounting Standards").

Fiscal year

The Company's fiscal year-end is the Sunday closest to the last day of February, typically resulting in a 52-week year, but occasionally giving rise to an additional week, resulting in a 53-week year. Fiscal 2025 is a 52-week year and Fiscal 2024 was a 53-week year. All references to Fiscal 2025 represent the fiscal year ended March 2, 2025 and all references to Fiscal 2024 represent the fiscal year ended March 3, 2024.

Principles of consolidation

The consolidated financial statements include the accounts of the Company and its subsidiaries, including Aritzia LP and CYC, domiciled in Canada, and United States of Aritzia Inc., domiciled in the United States. All intercompany transactions and balances are eliminated on consolidation and consistent accounting policies are applied across the Company.

Functional and presentation currency

The consolidated financial statements are presented in Canadian dollars. The functional currency for each entity included in these consolidated financial statements is the currency of the primary economic environment in which the entity operates. The functional currency of the parent corporation and its Canadian operations is the Canadian dollar. The functional currency of the Company's U.S. operations is the U.S. dollar.

Cost of goods sold

Cost of goods sold includes inventory and product-related costs, occupancy costs, and depreciation expense for the Company's boutiques and distribution centres.

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Selling, general and administrative

Selling, general and administrative expenses consist of selling expenses that are generally variable with revenues and general and administrative operating expenses that are primarily fixed. Selling, general and administrative expenses also include depreciation and amortization expense for all support office assets and intangible assets.

Seasonality of operations

The Company's business is affected by the pattern of seasonality common to most retail apparel businesses. Historically, the Company has recognized a significant portion of its operating profit in the third and fourth quarters of each fiscal year as a result of increased net revenue during the back-to-school and holiday seasons.

These consolidated financial statements were authorized for issue on May 1, 2025 by the Company's Board of Directors ("Board").

2 Material accounting policies

Foreign currency translation

Transactions denoted in foreign currencies are translated into the functional currency for the respective entity at the exchange rates at the date of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary assets and liabilities denominated in foreign currencies at the reporting date exchange rates, are recognized in profit or loss. Other non-monetary items on the consolidated statement of financial position denominated in foreign currencies are translated into the functional currencies using the exchange rates at the date of the transaction.

The Company's U.S. operations with a functional currency of U.S. dollars are translated into Canadian dollars at each reporting date. Assets and liabilities are translated into Canadian dollars at the exchange rate in effect at the reporting date. Revenues and expenses are translated into Canadian dollars at average exchange rates during the reporting period. The resulting translation adjustments are included in other comprehensive income.

Inventory

Inventory, consisting of finished goods and raw materials, is carried at the lower of cost and net realizable value. Cost is determined using weighted average costs. Cost of inventories includes the cost of merchandise and all costs incurred to deliver inventory to the Company's distribution centres including freight and duty.

Property and equipment

Property and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset, including any costs (e.g., right-of-use assets depreciation and borrowing costs) directly attributable to bringing the asset to a working condition for its intended use. Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

Costs and related accumulated depreciation for property and equipment are removed from the accounts upon their sale or disposition and the resulting gain or loss is reflected in the results of operations.

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Depreciation is recognized on a straight-line basis over the estimated useful lives of each component of an item of property and equipment, commencing when the assets are ready for use, as follows:

Computer hardware and software	3 - 7 years
Furniture and equipment	3 - 10 years
Leasehold improvements	shorter of lease term and estimated useful life

Estimates of useful lives, residual values and methods of depreciation are reviewed annually. Any changes are accounted for prospectively as a change in accounting estimate.

Intangible assets

Intangible assets are recorded at cost and include trade names, trademarks, non-competition agreements and internally developed computer software.

Costs to purchase any trademarks from third parties are capitalized and amortized over the useful lives of the assets. Costs include all expenditures that are directly attributable to the acquisition or development of the asset.

The Company capitalizes, in intangible assets, direct costs incurred during the application and infrastructure development stages of developing computer software for internal use. All costs incurred during the preliminary project stage, including project scoping, identification and testing of alternatives, are expensed as incurred.

The Aritzia and Reigning Champ trade names have been determined to have an indefinite life and are not amortized. The remaining intangible assets are amortized on a straight-line basis over their estimated useful lives as follows:

Other trade names and trademarks	term of registration or up to a maximum of 20 years
Non-compete agreements	5 years
Computer software	3 - 7 years

Estimates of useful lives, residual values and methods of amortization are reviewed annually. Any changes are accounted for prospectively as a change in accounting estimate.

Impairment of non-financial assets

General

Impairment testing compares the carrying values of the assets or cash-generating units ("CGU") being tested with their recoverable amounts (the recoverable amount being the greater of an asset's or CGUs value in use or fair value less costs of disposal). To the extent that the carrying value of an asset or CGU exceeds its recoverable amount, the excess amount would be recorded as an impairment loss. Should the recoverable amounts for impaired assets or CGUs subsequently increase, the impairment losses previously recognized (other than in respect of goodwill) may be reversed.

Property, plant and equipment, intangible assets, and right-of-use assets with finite lives

Assets that are subject to depreciation or amortization are periodically reviewed for indicators of impairment. Whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, the asset or CGU is tested for impairment.

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Goodwill and intangible assets with indefinite lives

Goodwill and intangible assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. The Company has selected the first day of the fourth quarter as the time of the annual impairment test. The recoverable amount of goodwill is based on value in use, calculated using discounted cash flows over five years with a terminal value generated from continuing use of the group of CGUs.

The fair value methodologies used by the Company in testing goodwill and indefinite-lived intangible assets include assumptions related to financial forecasts, sales trends, discount rates, terminal growth rates, royalty rates and other assumptions that are judgmental in nature. If future economic conditions or operating performance, such as declines in sales or increases in discount rates, are different than those projected by management in its most recent impairment tests for goodwill and indefinite-lived intangible assets, future impairment charges may be required. See note 7 for further details.

Leases

The Company assesses whether a contract is or contains a lease at the inception of the contract. Leases are recognized as a right-of-use asset and corresponding lease liability at the lease commencement date. The lease liability is measured at the present value of the future fixed and in-substance fixed payments and variable lease payments that depend on an index or rate over the lease term, less any lease incentives receivable, discounted using the lessee's incremental borrowing rate, unless the implicit interest rate in the lease can be easily determined. Lease liabilities are subsequently measured at amortized cost using the effective interest rate method.

Lease terms applied are the contractual non-cancellable periods of the lease, plus periods covered by renewal or termination options, if the Company is reasonably certain to exercise those options. Lease liabilities are remeasured (with a corresponding adjustment to the right-of-use asset) when there is a change in the lease term, a change in the future lease payments resulting from a change in an index or rate used to determine those payments, or when the lease contract is modified and the lease modification is not accounted for as a separate lease.

The right-of-use assets include the initial measurement of the corresponding lease liabilities, lease payments made at or before the commencement date, any initial direct costs, less any lease incentives received before the commencement date. The right-of-use assets are subsequently measured at cost and are depreciated on a straight-line basis from the date the underlying asset is available for use over the lease term.

Lease payments for assets that are exempt through the short-term exemption and variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liabilities. Lease incentives received for variable payment leases are deferred and amortized as a reduction in recognized variable rent expenses over the related lease terms. Proceeds from lease incentives are recognized as financing cash flows in the consolidated statement of cash flows.

Financial instruments

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provision of the financial instrument. Financial assets are derecognized when the contractual rights to receive cash flows from the financial asset expire and financial liabilities are derecognized when obligations under the contract expire, are discharged or cancelled. The Company's financial assets, which includes cash and cash equivalents and accounts receivable, are classified as amortized cost. The Company's financial liabilities, which includes accounts payable and accrued liabilities, lease liabilities and long term debt, are classified as amortized cost. The Company's equity derivative contracts, contingent consideration and non-controlling interest in exchangeable shares liability are classified as fair value through profit or loss ("FVTPL").

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Financial assets are initially measured at fair value and subsequently measured at amortized cost using the effective interest method if both of the following conditions are met and they are not designated as FVTPL:

- (i) the financial asset is held within a business model whose objective is to hold financial assets to collect contractual cash flows; and
- (ii) the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding. All financial assets not classified as amortized cost as described above are measured at FVTPL.

Financial liabilities are initially measured at fair value, less any directly attributable transaction costs, and subsequently measured at amortized cost using the effective interest method.

Changes of the fair value of financial instruments classified as FVTPL are recorded in profit or loss in the period in which they arise. Gains and losses on financial instruments classified at amortized cost are recognized in profit or loss when the financial instruments are derecognized, modified or impaired.

Financial assets and financial liabilities are measured at fair value using a valuation hierarchy for disclosure of fair value measurements. The determination of the applicable level within the hierarchy of a particular asset or liability depends on the inputs used in the valuation as of the measurement date, notably the extent to which the inputs are market-based (observable) or internally derived (unobservable). Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs are inputs based on a company's own assumptions about market participant assumptions using the best information available. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 - Valuations based on quoted prices in active markets for identical assets or liabilities that a company has the ability to access at the measurement date.

Level 2 - Valuations based on quoted inputs other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly through corroboration with observable market data.

Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

Share capital

Multiple voting shares and subordinate voting shares are classified as shareholders' equity. Incremental costs directly attributable to the issuance of shares are shown in equity as a deduction, net of tax, from the proceeds of the issuance. When share capital recognized as equity is re-purchased for cancellation, the amount of consideration paid, which includes directly attributable costs, net of tax, is recognized as a deduction from share capital. The excess of the purchase price over the carrying amount of the shares is charged to retained earnings.

Revenue recognition

The Company recognizes revenue when control of the goods or services has been transferred to the customer. Control transfers once a customer has the ability to direct the use of, and obtain substantially all of the benefits from, the product. This generally occurs when the product is delivered to the customer and therefore may be subject to deferral until delivered to or received by the customer. Revenue is measured at the fair value of the amount of consideration to which the Company expects to be entitled to, including variable consideration, if any, to the extent that it is highly probable that a significant reversal will not occur. Revenues are measured net of

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

discounts and an estimated allowance for returns. Shipping fees charged to customers are recorded as revenue.

Revenues are reported net of sales taxes collected for various governmental agencies.

Receipts from the sale of gift cards are treated as deferred revenue. When gift cards are redeemed for merchandise, the Company recognizes the related revenue. The Company estimates gift card breakage, to the extent there is no requirement for remitting card balances to government agencies under unclaimed property laws, and recognizes revenue in proportion to actual gift card redemptions.

Employee benefits

Short-term employee benefit obligations, which include wages, salaries, compensated absences and bonuses are expensed through cost of goods sold or selling, general and administrative expenses as the related service is provided.

Termination benefits are recognized as an expense when the Company has demonstrated commitment, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date.

Income tax expense

Current and deferred income taxes are recognized in the Company's net income, except to the extent that they relate to a business combination or items recognized directly in equity or other comprehensive income.

Current taxes are recognized for the estimated taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base, except for taxable temporary differences arising on the initial recognition of goodwill and temporary differences arising on the initial recognition of an asset or liability in a transaction that is not a business combination, and at the time of the transaction affects neither accounting nor taxable income or loss. In addition, deferred tax liabilities are not recognized for taxable temporary differences arising on investments in subsidiaries, associates and joint ventures where the reversal of the temporary difference can be controlled and it is probable that the difference will not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of the asset and liability, using tax rates enacted or substantively enacted at the year-end date.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilized. The carrying amount of deferred tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income tax levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

(in thousands of Canadian dollars, unless otherwise noted)

Stock-based compensation expense

General

For stock-based compensation which vests in its entirety at one future point in time (cliff-vesting), the Company recognizes the expense on a straight-line basis over the vesting period. For stock-based compensation which vests in tranches, the Company recognizes the expense using the graded vesting method. An estimate of forfeitures during the vesting period is made at the date of grant, which is adjusted to reflect actual forfeitures. For stock-based compensation that is subject to performance criteria, it is earned only if certain performance targets are achieved, as established by the Board, along with any other vesting conditions over the vesting period and can decrease or increase if minimum or maximum performance targets are achieved.

Equity-settled plans

Stock option expense is initially recognized based on the fair value of the option at the grant date using the Black-Scholes option-pricing model, with a corresponding increase in contributed surplus. When stock options are exercised, the exercise price proceeds together with the amount initially recorded in contributed surplus are reclassified to share capital.

Compensation expense related to other equity-settled plans is measured based on an estimated fair value at the grant date, with a corresponding increase in contributed surplus. Upon settlement, the amount initially recognized in contributed surplus is reclassified to share capital.

Cash-settled plans

Compensation expense related to cash-settled plans is measured based on the market value of the Company's shares at grant date, with a corresponding liability. The liability is subsequently remeasured at each reporting date based on the market value of the Company's shares, with changes in fair value recognized as stock-based compensation expense over the vesting period.

Net income per share

Basic net income per share is calculated by dividing the net income for the fiscal year attributable to shareholders of the Company by the weighted average number of multiple voting shares and subordinate voting shares outstanding during the year. As all the classes of shares are subject to the same distribution rights, the Company performs the net income per share calculations as if all shares are a single class.

Diluted net income per share is calculated by dividing the net income for the fiscal year attributable to shareholders of the Company by the weighted average number of multiple voting shares and subordinate voting shares outstanding during the year, plus the weighted average number of subordinate voting shares that would be issued on exercise of dilutive stock options granted, as calculated under the treasury stock method, and the dilutive impact of equity-settled restricted and performance share units granted and the non-controlling interest in exchangeable shares liability.

3 Accounting policy developments

International Accounting Standards ("IAS") 1 - Presentation of Financial Statements

The International Accounting Standards Board ("IASB") issued amendments to IAS 1 - Presentation of Financial Statements to clarify the criteria for classifying liabilities with covenants as current or non-current. The amendments also require companies to provide additional note disclosure on non-current liabilities with covenants. The amendments also indicate the classification of a liability between current and noncurrent includes the determination of whether a substantive right to defer settlement for at least 12 months exists and is

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

unaffected by the likelihood that the entity will exercise its right to defer settlement of the liability for at least 12 months after the reporting period. The amendments are effective for annual periods beginning on or after January 1, 2024 and the Company determined there was no material impact to the consolidated financial statements. As required by IAS 1, the Company revised its March 3, 2024 balance sheet to report the previously reported deferred shares units liability of \$8.2 million from noncurrent to current for comparative purposes.

IFRS 18 - Presentation and Disclosure in the Financial Statements

The IASB issued IFRS 18 - Presentation and Disclosure in the Financial Statements, in April 2024 which is effective for annual reporting periods beginning on or after January 1, 2027. The new standard will establish a revised structure for the consolidated statements of comprehensive income and improve comparability across entities and reporting periods. The standard will be applied retroactively, with certain transition provisions. The Company is currently assessing the impact of IFRS 18 on the consolidated financial statements.

IFRS 7 and IFRS 9 - Classification and Measurement of Financial Instruments

In May 2024, the IASB issued amendments to IFRS 9 - Financial Instruments and IFRS 7 - Financial Instruments: Disclosures to clarify the date of recognition and derecognition of some financial assets and liabilities, with a new exception for some financial liabilities settled through an electronic cash transfer system, clarify and add further guidance for assessing whether a financial asset meets the solely payments of principal and interest ("SPPI") criterion, add new disclosures for certain instruments with contractual terms that can change cash flows (such as instruments with features linked to the achievement of environmental and social targets), and update the disclosure of equity instruments designated at fair value through other comprehensive income ("FVOCI"). These amendments are effective for annual reporting periods beginning on or after January 1, 2026. The Company is currently assessing the impact of these amendments on the consolidated financial statements.

Other

A number of other new accounting standards, amendments to standards and interpretations of standards have been issued by the IASB but are not yet effective for the year ended March 2, 2025. The Company does not expect the implementation of these accounting pronouncements to have a significant impact to its accounting policies and consolidated financial statements.

4 Judgements and estimates

In preparing these consolidated financial statements, management has made judgements and estimates about the future that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and assumptions are reviewed on an ongoing basis and are based on management's best judgements and experience and other factors. Revisions to accounting estimates are recognized prospectively. Actual results may differ from these estimates.

Significant judgements and estimates made by management in the process of applying accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements include the following:

Judgements

- Lease terms: whether the Company is reasonably certain, at the lease commencement date or before lease expiration, it will exercise available renewal or termination options and thus include such options in the lease terms (note 8).

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

- Impairment testing: judgement in determining the grouping of assets to identify its CGUs for purposes of testing for impairment.

Estimates

- Return allowances: estimates of expected returns based on historical return patterns.
- Inventories: estimates of inventory net realizable value (note 5), which requires the Company to utilize estimates related to product quality, damages, inventory shrinkage for lost or stolen items, future demand, selling prices, and market conditions. The Company periodically reviews its inventories and records a write-down if the cost exceeds net realizable value of inventory, based on the above factors.
- Goodwill and indefinite life intangible asset impairment testing: estimates in the impairment testing model, which incorporate estimates regarding future events including future cash flows, growth rates and discount rates (note 7). On an annual basis, the Company tests whether goodwill and indefinite life intangible assets are impaired using discounted future cash flow models.
- Incremental borrowing rate: estimates of the incremental borrowing rate used for calculating lease liabilities and right-of-use-assets. The Company estimates the incremental borrowing rate of each leased asset as the rate of interest that the Company would have to pay to borrow, over a similar term with a similar security, the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment (note 8).
- Tariffs: Beginning February 1, 2025, the U.S. President issued executive orders directing the U.S. to impose new tariffs on goods imported from Canada, Mexico and China. On March 4, 2025, the 25% tariff on almost all goods imported from Canada and Mexico took effect with China subjected to an additional 10%. On March 6, 2025, the U.S. exempted products covered by the United States, Mexico and Canada trade agreement from the new tariffs. On April 2, 2025, the U.S. government announced numerous tariffs on goods imported to the U.S. including a new baseline tariff of 10% and higher country specific tariffs. On April 9, 2025, the specific country tariffs were paused for 90 days with the exception of total tariffs of up to 145% applicable to imports from China. China has retaliated with tariffs of up to 125% on imports from the U.S. The new U.S. tariffs, to the extent permanent and applicable for an extended time period, may have a material impact on the Company's results of operations and carrying amounts of certain assets and liabilities in the next fiscal year depending on the final tariffs applied to affected goods.
- Other: other estimates include determining the useful lives and depreciation methods applied to property, plant and equipment and intangible assets with definite lives for the purposes of depreciation and amortization; in accounting for and measuring items such as deferred revenue, provisions, and purchase price adjustments on business combinations; and in measuring certain fair values, including those relating to the valuation of assets and liabilities acquired in a business combinations, share-based payments, and financial instruments.

5 Inventory

	March 2, 2025	March 3, 2024
Finished goods	\$ 310,234	\$ 253,095
Finished goods-in-transit	64,469	77,924
Raw materials	4,613	9,126
Inventory	\$ 379,316	\$ 340,145

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

The Company records a reserve to value inventory to its estimated net realizable value. This resulted in an expense to cost of goods sold of \$12.0 million for the year ended March 2, 2025 (March 3, 2024 - \$20.2 million). No inventory write-downs recorded in previous periods were reversed.

All of the Company's inventory is pledged as security for the Company's revolving credit facility (note 11).

6 Property and equipment

	Leasehold improvements	Furniture and equipment	Computer hardware and software	Construction in- progress	Total
Cost					
Balance, February 26, 2023	\$ 375,104	\$ 87,252	\$ 33,342	\$ 48,357	\$ 544,055
Additions	99,695	29,889	9,668	44,582	183,834
Transfers from construction-in-progress	14,436	26,408	5,434	(46,278)	—
Dispositions	(6,360)	(3,400)	(4,626)	—	(14,386)
Foreign exchange	(805)	(152)	(26)	(35)	(1,018)
Balance, March 3, 2024	\$ 482,070	\$ 139,997	\$ 43,792	\$ 46,626	\$ 712,485
Additions	208,354	20,743	5,110	60,759	294,966
Transfers from construction-in-progress	39,109	5,758	1,101	(45,968)	—
Dispositions and other	(27,040)	(5,005)	(2,388)	—	(34,433)
Foreign exchange	15,364	3,108	246	2,844	21,562
Balance, March 2, 2025	\$ 717,857	\$ 164,601	\$ 47,861	\$ 64,261	\$ 994,580
Accumulated depreciation					
Balance, February 26, 2023	\$ 166,596	\$ 44,569	\$ 24,282	\$ —	\$ 235,447
Depreciation	40,741	13,511	6,101	—	60,353
Dispositions	(6,360)	(3,400)	(4,626)	—	(14,386)
Foreign exchange	(237)	(44)	(13)	—	(294)
Balance, March 3, 2024	\$ 200,740	\$ 54,636	\$ 25,744	\$ —	\$ 281,120
Depreciation	55,897	17,874	7,531	—	81,302
Dispositions and other	(26,402)	(4,824)	(2,388)	—	(33,614)
Foreign exchange	6,993	1,640	173	—	8,806
Balance, March 2, 2025	\$ 237,228	\$ 69,326	\$ 31,060	\$ —	\$ 337,614
Net carrying value					
Balance, March 3, 2024	\$ 281,330	\$ 85,361	\$ 18,048	\$ 46,626	\$ 431,365
Balance, March 2, 2025	\$ 480,629	\$ 95,275	\$ 16,801	\$ 64,261	\$ 656,966

Construction-in-progress primarily includes build costs for boutiques not yet opened. Additions include capitalized right-of-use depreciation and borrowing costs for certain boutiques and distribution centre totaling \$15.1 million for the year ended March 2, 2025 (March 3, 2024 - \$nil).

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

7 Goodwill and intangible assets

	Indefinite life trade names	Definite life trade names and trademarks	Computer software	Non-compet agreements	Construction- in- progress	Total Intangible assets	Goodwill
Cost							
Balance, February 26, 2023	\$ 72,292	\$ 19,184	\$ 35,356	\$ 1,200	\$ 4,525	\$ 132,557	\$ 198,846
Additions	—	—	719	—	2,036	2,755	—
Transfers from construction in progress	—	—	4,525	—	(4,525)	—	—
Dispositions	—	—	(2,314)	—	—	(2,314)	—
Balance, March 3, 2024	\$ 72,292	\$ 19,184	\$ 38,286	\$ 1,200	\$ 2,036	\$ 132,998	\$ 198,846
Additions	—	13,099	7,986	—	1,274	22,359	—
Transfers from construction in progress	—	—	2,037	—	(2,037)	—	—
Dispositions	—	—	(1,841)	—	—	(1,841)	—
Balance, March 2, 2025	\$ 72,292	\$ 32,283	\$ 46,468	\$ 1,200	\$ 1,273	\$ 153,516	\$ 198,846
Accumulated amortization							
Balance, February 26, 2023	\$ —	\$ 15,317	\$ 30,458	\$ 400	\$ —	\$ 46,175	\$ —
Amortization	—	686	3,236	240	—	4,162	—
Dispositions	—	—	(2,314)	—	—	(2,314)	—
Balance, March 3, 2024	\$ —	\$ 16,003	\$ 31,380	\$ 640	\$ —	\$ 48,023	\$ —
Amortization	—	904	1,969	240	—	3,113	—
Dispositions	—	—	(1,841)	—	—	(1,841)	—
Balance, March 2, 2025	\$ —	\$ 16,907	\$ 31,508	\$ 880	\$ —	\$ 49,295	\$ —
Net carrying value							
Balance, March 3, 2024	\$ 72,292	\$ 3,181	\$ 6,906	\$ 560	\$ 2,036	\$ 84,975	\$ 198,846
Balance, March 2, 2025	\$ 72,292	\$ 15,376	\$ 14,960	\$ 320	\$ 1,273	\$ 104,221	\$ 198,846

Construction-in-progress includes internally generated computer software not put into use. The Company acquired trademarks from third parties for \$13.1 million, including acquisition costs.

Impairment testing of goodwill and intangible assets with indefinite lives

Goodwill is monitored corporately at the level of the Company's single operating segment. A pre-tax discount rate of 9.9% and a terminal growth assumption rate of 2.0% were used in the impairment model.

The Company's indefinite life trade names include Aritzia and Reigning Champ. As there is no foreseeable limit to the period over which the assets are expected to generate net cash inflows, these intangible assets are considered to have indefinite useful lives. For the purposes of intangible assets with indefinite useful lives, CGUs are grouped at the lowest level that the assets are monitored for internal management purposes and for which largely independent cash flows are generated. The carrying values allocated to the CGUs' intangible assets with indefinite useful lives are set out in the following table:

	March 2, 2025	March 3, 2024
Aritzia trade name	\$ 46,092	\$ 46,092
Reigning Champ trade name	26,200	26,200
Indefinite life trade names	\$ 72,292	\$ 72,292

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

The recoverable amount of the indefinite life trade names is determined based on the relief from royalty method, calculated using discounted cash flows over five years with a terminal value generated from continuing use of the group of CGUs. The method considers the projected royalties that would otherwise be paid to the holder of the trade name, assuming an arm's length owner.

Specific cash flow estimates for the trade names are projected based on approved financial forecasts, annual growth assumptions, royalty rates, discount rates and a terminal growth rate to extrapolate the cash flow projections. A pre-tax discount rate of 9.9% and 15.9% for each of the Aritzia and Reigning Champ trade names, respectively, and a terminal growth assumption rate of 2.0% (based on the Bank of Canada's target inflation rate) were used in the impairment models for each trade name.

As at March 2, 2025 and March 3, 2024, management has determined that there was no impairment of goodwill or the indefinite life trade names. The Company believes that any reasonably possible change in the key assumptions on which the calculation of the recoverable amount of the CGUs is based would not cause the CGUs carrying values to exceed their recoverable amounts.

8 Leases

The Company has the right to use real estate properties for its boutiques, distribution centers and support offices under non-cancellable lease agreements, together with periods covered by an option to extend or terminate, if the Company is reasonably certain it will exercise those options.

The following table reconciles the change in right-of-use assets for the year ended March 2, 2025:

	March 2, 2025	March 3, 2024
Cost		
Opening balance	\$ 996,699	\$ 878,593
Additions, net of lease incentives received	136,594	123,400
Modifications, including impairment of right-of-use assets	33,746	1,939
Lease expirations	(30,236)	(4,637)
Foreign exchange	45,561	(2,596)
Closing balance	\$ 1,182,364	\$ 996,699
Accumulated depreciation		
Opening balance	\$ 364,408	\$ 264,532
Depreciation	101,732	102,992
Amortization of fair value adjustment on CYC leases	507	532
Modifications, including impairment of right of use assets	5,774	—
Lease expirations	(30,056)	(3,255)
Foreign exchange	17,441	(393)
Closing balance	\$ 459,806	\$ 364,408
Net carrying value	\$ 722,558	\$ 632,291

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

The following table reconciles the change in lease liabilities for the year ended March 2, 2025:

	March 2, 2025	March 3, 2024
Opening balance	\$ 805,886	\$ 772,006
Additions	151,849	142,492
Interest expense on lease liabilities (note 17)	44,615	42,679
Repayment of interest and principal on lease liabilities	(160,381)	(152,876)
Modifications	41,452	3,557
Foreign exchange	35,802	(1,972)
Closing balance	\$ 919,223	\$ 805,886
Current portion of lease liabilities	107,755	107,322
Long-term portion of lease liabilities	811,468	698,564
Lease liabilities	\$ 919,223	\$ 805,886

The following table summarizes the Company's rent and rent-related expenses (which also approximate the cash outflow) for the years ended March 2, 2025 and March 3, 2024:

	March 2, 2025	March 3, 2024
Depreciation on right-of-use assets, excluding fair value adjustments	\$ 101,732	\$ 102,992
Interest expense on lease liabilities (note 17)	44,615	42,679
Variable lease expense	22,261	21,960
Common area maintenance, property taxes and other	69,568	54,704
Lease payments relating to short-term or low value leases	2,004	3,446
Total rent and rent-related expenses	\$ 240,180	\$ 225,781

The future undiscounted minimum lease payments for the Company's leases for its premises, excluding other occupancy charges and variable lease payments, are as follows:

Less than 1 year	\$ 158,367
Between 1 and 5 years	549,192
More than 5 years	475,752
Future undiscounted minimum lease payments	\$ 1,183,311

In addition to the amount disclosed in the table above, as at March 2, 2025, the Company also had future undiscounted minimum lease payments of \$186.2 million for leases committed to but not yet commenced (March 3, 2024 - \$245.5 million).

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

9 Accounts payable and accrued liabilities

	March 2, 2025	March 3, 2024
Trade accounts payable	\$ 189,222	\$ 133,676
Employee benefits payable	64,692	53,749
Other non-trade payables	21,790	15,609
Restricted Share Unit ("RSU") and Deferred Share Unit ("DSU") plans liabilities (note 14)	17,708	17,996
Accounts payable and accrued liabilities	\$ 293,412	\$ 221,030

10 Other non-current liabilities

	March 2, 2025	March 3, 2024
Deferred lease inducements	3,323	\$ 4,830
Asset retirement obligations	506	426
Other non-current liabilities	\$ 3,829	\$ 5,256

11 Bank indebtedness

The Company has a \$300.0 million revolving credit facility which bears interest at Canadian Overnight Repo Rate Average ("CORRA"), Secured Overnight Financing Rate ("SOFR") (prior to June 30, 2023, London Inter-Bank Offered Rate ("LIBOR")) or Canadian prime or base rate, plus a marginal rate between 0.75% and 2.75% (March 3, 2024 – 0.75% and 2.75%). Up to \$10.0 million of the facility can be drawn upon by way of a swingline loan. The revolving credit facility matures on October 27, 2026. As at March 2, 2025, no amounts were drawn under the revolving credit facility (March 3, 2024 - \$nil).

The Company also has a revolving line of credit with a limit of US\$10.0 million and expiring on December 14, 2025. The revolving line of credit bears interest at the daily SOFR, plus a marginal rate between 1.75% and 2.75% (March 3, 2024 – 1.75% and 2.75%). As at March 2, 2025, no amounts were drawn under the revolving line of credit (March 3, 2024 - \$nil).

The Company also has letters of credit facilities of CAD\$30.0 million and US\$25.0 million (March 3, 2024 - CAD\$50.0 million and US\$40.0 million) secured pari passu with the revolving credit facility and the revolving line of credit. The interest rate for the letters of credit is between 1.17% and 2.75%. As at March 2, 2025, the amount available under these facilities was reduced to \$57.8 million (March 3, 2024 - \$80.8 million) by certain open letters of credit (note 20).

The revolving credit facility is collateralized by a first priority lien on all property and equipment, leased real property interests and inventory. In addition, the Company is required to maintain certain financial covenants. As at March 2, 2025 and March 3, 2024, the Company was in compliance with all financial covenants.

12 Financial instruments

The following tables show the carrying amounts and fair values of financial assets and liabilities, including their levels in the fair value hierarchy and accounting classification:

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

	Classification	Fair Value Level	As at March 2, 2025		As at March 3, 2024	
			Carrying Value	Fair Value	Carrying Value	Fair Value
Financial assets						
Cash and cash equivalents	Amortized cost	1	\$ 285,635	\$ 285,635	\$ 163,277	\$ 163,277
Accounts receivable	Amortized cost	2	26,311	26,311	18,473	18,473
Equity derivative contracts	FVTPL	2	21,210	21,210	4,281	4,281
Share Adjustments	FVTPL	3	8,500	8,500	1,000	1,000
Financial liabilities						
Accounts payable and accrued liabilities	Amortized cost	2	\$ 275,704	\$ 275,704	\$ 203,034	\$ 203,034
Lease liabilities	Amortized cost	2	919,223	919,223	805,886	805,886

There were no transfers between the levels of the fair value of hierarchy for the years ended March 2, 2025 and March 3, 2024.

The carrying value of cash and cash equivalents, accounts receivable and accounts payable and accrued liabilities approximates their fair value due to the immediate or short-term maturity of these financial instruments.

Equity derivative contracts

The Company has equity derivative contracts (total return swaps) to hedge the share price exposure on its cash-settled DSUs and RSUs. These contracts are not designated as hedging instruments for accounting purposes. During the year ended March 2, 2025, the Company recorded an unrealized gain of \$16.9 million (March 3, 2024 - unrealized loss of \$5.2 million) for the change in fair value for these contracts in the consolidated statements of operations in other expense (income). During the year ended March 2, 2025, the Company recorded no realized gains or losses (March 3, 2024 - realized gains of \$1.0 million) arising from the settlement of equity derivative contracts. As at March 2, 2025, the equity derivative contracts had a positive fair value of \$21.2 million (March 3, 2024 - \$4.3 million) which is recorded in prepaid expenses and other current assets in the consolidated statements of financial position.

Contingent consideration

The Company had a contingent consideration liability of \$13.2 million, payable in two equal instalments, under the CYC purchase agreement dated June 25, 2021 that was based on CYC's future operating results. During the year ended March 3, 2024, the Company paid the final instalment to the CYC shareholders net of \$0.3 million in indemnities and shared costs.

Non-controlling interest in exchangeable shares liability

In conjunction with the acquisition, CYC issued exchangeable shares to minority shareholders ("exchangeable shareholders") in exchange for their 25% share of the total common shares at acquisition. The exchangeable shares allow the holders to put back their shares to CYC one-third from May 1, 2024 to August 31, 2024, one-third from May 1, 2025 to August 31, 2025, and one-third from May 1, 2026 to August 31, 2026 (the "put options"). The Company also had an open-ended call option, but not an obligation, to purchase all of the shares held by the exchangeable shareholders (the "call option"). The exercise prices of the put options and the call option were based on certain specific operating results of CYC in the most recently completed fiscal year prior

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

to exercise, subject to a capped enterprise value of \$60.0 million (remaining 25% purchase), and settled through a variable number of the Company's shares. The fair value of the non-controlling interest in exchangeable shares liability was estimated based on a Monte Carlo simulation. The cash flows associated with the modelled operating results were then discounted back to the valuation date.

As a result of the Company's early acquisition of the remaining 25% ownership interest held through the CYC exchangeable shares on May 26, 2023, the Company revalued the non-controlling interest in exchangeable shares liability to \$20.5 million as at May 26, 2023 based on a Monte Carlo situation which resulted in a \$15.0 million gain recorded in other expense (income).

As at May 26, 2023, subsequent to the remeasurement discussed above, the non-controlling interest in exchangeable shares liability was settled and reduced to \$nil (February 26, 2023 - \$35.5 million) in connection with the early acquisition of CYC exchangeable shares with the offset recorded against share capital, contributed surplus and other non-current assets (net derivative asset).

Early 100% Acquisition of CYC

On May 26, 2023, the Company and the exchangeable shareholders agreed to the Company's early acquisition of the remaining 25% ownership interest held through the CYC exchangeable shares. The Company issued 419,047 subordinate voting shares ("Upfront Shares") on May 26, 2023 and the right to receive additional subordinate voting shares ("Additional Shares") by March 31, 2026 with a value based on certain Fiscal 2026 operational performance metrics of the Reigning Champ brand. Both the Upfront Shares and Additional Shares are subject to forfeiture rates if the exchangeable shareholder leaves before the end of Fiscal 2026. The Upfront Shares were recognized in share capital (\$15.4 million) and the Additional Shares with an estimated value up to \$9.4 million were treated as compensation for future services with a portion recognized in contributed surplus (\$6.6 million) and the remainder (\$2.8 million) to be recognized over the period ending in Fiscal 2026.

The Upfront Shares are also subject to an escrow agreement with one-third to be released at the end of each of Fiscal 2024, 2025 and 2026 and subject to future adjustments ("Share Adjustments") based on set minimum and maximum total values at the end of Fiscal 2026. The Share Adjustments feature are treated as an embedded derivative within other non-current assets on the consolidated statements of financial position. Given the increase in the Company's share price in the last quarter of Fiscal 2025, the Share Adjustments value increased to \$8.5 million on March 2, 2025 (March 3, 2024 - \$1.0 million) resulting in a \$7.5 million unrealized gain during the year ended March 2, 2025 included in other expense (income) (March 3, 2024 - unrealized loss of \$0.5 million).

13 Share capital

Secondary offering

From time to time, the Company will announce a secondary offering on a bought deal basis of its subordinate voting shares through a secondary sale of shares by certain entities owned and/or controlled, directly or indirectly, by Brian Hill, Founder and Executive chair of Aritzia, or Brian Hill and his immediate family (collectively, the "Selling Shareholders"). The Company does not receive any proceeds from the secondary offerings. Underwriting fees are paid by the Selling Shareholders and other expenses related to the secondary offerings are paid by the Company.

On February 11, 2025, the Company announced a secondary offering (the "Secondary Offering"). As part of the Secondary Offering, the Selling Shareholders exchanged 758,105 of their multiple voting shares for subordinate voting shares. Details relating to the Secondary Offering are summarized in the following table:

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Completion date	February 28, 2025
Number of subordinate voting shares	1,045,000
Price per subordinate voting share	\$ 69.85
Gross proceeds to the Selling Shareholders	\$ 72,993
Other expenses paid by the Company	\$ 550

Normal course issuer bid ("NCIB")

The NCIB approved by the TSX on January 18, 2024 ("2024 NCIB") allowed the Company to repurchase and cancel up to 3,515,740 of its subordinate voting shares over the twelve-month period commencing January 22, 2024 and ending January 21, 2025. On February 21, 2024, the Company entered into an automatic share purchase plan (the "2024 ASPP"), which commenced immediately and terminated upon the termination of the 2024 NCIB.

During the year ended March 2, 2025, the Company repurchased a total of 134,200 subordinate voting shares for cancellation under the NCIB at an average price of \$44.00 per subordinate voting share for total cash consideration of \$5.9 million (53-week period ended March 3, 2024 - 1,089,641 subordinate voting shares for cancellation at an average price of \$27.51 per subordinate voting share for total cash consideration of \$30.0 million).

As at March 2, 2025, there were 19,679,244 multiple voting shares and 94,702,652 subordinate voting shares issued and outstanding. There were no preferred shares issued and outstanding as at March 2, 2025. Neither the multiple voting shares nor the subordinate voting shares issued have a par value.

14 Stock-based compensation

Details of stock-based compensation expense

Prior to the Company's initial public offering (the "IPO") the Company had a legacy equity incentive plan (the "Legacy Plan") pursuant to which it had granted stock options to directors, employees, consultants and advisors. Concurrent with the IPO, the Company implemented a long-term incentive plan (the "Omnibus plan") for certain officers, directors, employees or consultants. The Omnibus plan includes stock options, RSUs and Performance Share Units ("PSUs"). The Company also has a DSU plan for non-employee directors.

Details of the Company's Omnibus plan are included in the following table:

Unit type	Vesting	Settled in cash or equity
Stock Options	Five-year graded vesting	Equity
Deferred Share Unit	Immediately at time of grant	Cash (not redeemable until the eligible director ceases to be a member of the Board)
Restricted Share Unit	Third anniversary of award date	Cash, equity or combination at the discretion of the Board on the grant date
Performance Share Unit	Third anniversary of award date	Cash, equity or combination at the discretion of the Board on the grant date

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Reflected in the consolidated statements of operations as stock-based compensation expense are the following amounts:

	March 2, 2025	March 3, 2024
Equity-settled plans		
Stock options	\$ 19,961	\$ 19,115
Restricted Share Units	10,242	6,134
Performance Share Units	3,768	5,090
Cash-settled plans		
Restricted Share Units	4,943	917
Deferred Share Units	9,459	528
Stock-based compensation expense	\$ 48,373	\$ 31,784

Stock Options

Legacy Plan

Following completion of the IPO in October 2016, no additional options will be granted under the Legacy Plan. All issued options expire after 10 or 15 years from the date granted.

Transactions for options granted under the Legacy Plan for the years ended on March 2, 2025 and March 3, 2024 were as follows:

	March 2, 2025		March 3, 2024	
	Number of stock options	Weighted average exercise price	Number of stock options	Weighted average exercise price
Outstanding, at beginning of year	1,703,211	\$ 5.56	1,846,630	\$ 5.48
Exercised	(1,000,172)	5.09	(143,419)	4.50
Outstanding, at end of year	703,039	\$ 6.23	1,703,211	\$ 5.56
Exercisable, at end of year	703,039	\$ 6.23	1,703,211	\$ 5.56

The weighted average share price on the dates the stock options were exercised during the year ended March 2, 2025 was \$52.36 (March 3, 2024 - \$32.36).

The outstanding and exercisable Legacy Plan stock options as at March 2, 2025 were 703,039 stock options, with a weighted average remaining contractual life of 0.84 and weighted average exercise price of \$6.23.

Omnibus Plan

All issued options expire after 7 or 10 years from the date granted.

Transactions for options granted under the Omnibus Plan for the years ended March 2, 2025 and March 3, 2024 were as follows:

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

	March 2, 2025		March 3, 2024	
	Number of stock options	Weighted average exercise price	Number of stock options	Weighted average exercise price
Outstanding, at beginning of year	8,239,589	\$ 26.32	7,336,092	\$ 24.92
Granted	900,616	48.02	2,425,358	25.94
Exercised	(2,221,721)	18.16	(1,244,941)	16.13
Forfeited	(305,728)	32.88	(276,920)	31.66
Expired	(10,064)	36.33	—	—
Outstanding, at end of year	6,602,692	\$ 31.72	8,239,589	\$ 26.32
Exercisable, at end of year	2,276,912	\$ 28.53	3,179,053	\$ 21.26

The weighted average share price on the dates the stock options were exercised during the year ended March 2, 2025 was \$52.45 (March 3, 2024 - \$31.49).

Information relating to the Company's Omnibus Plan stock options outstanding and exercisable as at March 2, 2025 is as follows:

	Stock options outstanding			Stock options exercisable		
Range of exercise prices	Number of stock options	Weighted average remaining contractual life (years)	Weighted average exercise price	Number of stock options	Weighted average remaining contractual life (years)	Weighted average exercise price
\$16.08 to \$25.98	2,961,521	6.29	\$ 23.08	1,071,250	3.91	\$ 20.36
\$25.99 to \$35.90	1,260,695	6.45	\$ 31.74	622,135	6.26	\$ 31.50
\$35.91 to \$67.86	2,380,476	8.04	\$ 42.39	583,527	7.28	\$ 40.38
	6,602,692	6.95	\$ 31.72	2,276,912	5.41	\$ 28.53

The weighted average fair value of stock options estimated at the grant date for the year ended March 2, 2025 was \$22.82 (March 3, 2024 - \$11.68), based on the Black-Scholes option pricing model using the following assumptions:

Dividend yield	0.0%
Expected volatility	42.2% to 48.0%
Risk-free interest rate	2.9% to 3.6%
Expected life	5.0 to 8.0 years
Exercise price	\$35.82 to \$67.86

The expected volatility reflects the historical volatility in the price of the Company's shares over the expected life.

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Restricted Share Unit Plan

The following table summarizes information related to RSUs for the years ended March 2, 2025 and March 3, 2024:

	March 2, 2025		March 3, 2024	
	Cash-settled	Equity-settled	Cash-settled	Equity-settled
Number of units				
Outstanding, at beginning of year	319,699	786,568	496,221	360,588
Granted	3,584	387,246	—	476,328
Settled	(314,195)	(13,401)	(159,758)	—
Forfeited	(8,042)	(85,517)	(16,764)	(50,348)
Outstanding, at end of year	1,046	1,074,896	319,699	786,568
Additional information				
Fair value of RSU liability	\$ 56		\$ 9,801	

The weighted average fair value of the grant price for the year ended March 2, 2025 was \$49.08 (March 3, 2024 - \$26.16).

Performance Share Unit Plan

The following table summarizes information related to PSUs for the years ended March 2, 2025 and March 3, 2024:

	March 2, 2025	March 3, 2024
Number of units		
Outstanding, at beginning of year	497,746	229,719
Granted	178,393	268,027
Exercised/Released	(125,495)	—
Outstanding, at end of year	550,644	497,746
Unvested earned PSUs, at end of year	—	28,659

The weighted average fair value of the grant price for the year ended March 2, 2025 was \$47.66 (March 3, 2024 - \$25.58).

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Director Deferred Share Unit Plan

The following table summarizes information related to DSUs for the years ended March 2, 2025 and March 3, 2024:

	March 2, 2025	March 3, 2024
Number of units		
Outstanding, at beginning of year	232,207	182,811
Granted	31,973	49,396
Exercised/Released	(24,278)	—
Outstanding, at end of year	239,902	232,207
Vested, at end of year	239,902	232,207
Additional information		
Fair value of DSU liability	\$ 15,986	\$ 8,195

The weighted average fair value of the grant price for the year ended March 2, 2025 was \$45.66 (March 3, 2024 - \$28.82).

15 Net income per share

Basic

	March 2, 2025	March 3, 2024
Net income attributable to shareholders of the Company	\$ 207,790	\$ 78,780
Weighted average number of shares outstanding during the period (thousands)	112,551	110,653
Basic net income per share	\$ 1.85	\$ 0.71

Diluted

	March 2, 2025	March 3, 2024
Net income attributable to shareholders of the Company	\$ 207,790	\$ 78,780
Weighted average number of shares for net income per diluted share (thousands)	116,731	114,194
Net income per diluted share	\$ 1.78	\$ 0.69

For the year ended March 2, 2025, 1,503,091 stock options and equity-settled RSUs and PSUs, respectively, along with the Additional Shares were not included in the calculation of diluted net income per share as they were anti-dilutive or contingently issuable (year ended March 3, 2024 – 5,471,986 stock options and equity-settled RSUs, respectively, along with the Additional Shares).

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

16 Net Revenue

Net revenue disaggregated for boutiques and eCommerce was as follows:

	March 2, 2025	March 3, 2024
Retail net revenue	\$ 1,787,084	\$ 1,547,046
eCommerce net revenue	951,028	785,304
Net revenue	\$ 2,738,112	\$ 2,332,350

17 Expenses by nature

	March 2, 2025	March 3, 2024
Cost of goods sold		
Inventory and product-related costs and occupancy costs	\$ 1,397,312	\$ 1,287,061
Depreciation on right-of-use assets	94,342	95,641
Depreciation on property and equipment	65,839	50,667
Cost of goods sold	\$ 1,557,493	\$ 1,433,369

	March 2, 2025	March 3, 2024
Personnel expenses		
Salaries, wages and employee benefits	\$ 616,989	\$ 553,055
Stock-based compensation expense relating to employees (note 14)	38,914	31,256
Personnel expenses	\$ 655,903	\$ 584,311

	March 2, 2025	March 3, 2024
Finance expense		
Interest expense on lease liabilities (note 8)	\$ 44,615	\$ 42,679
Interest expense and banking fees	3,882	6,157
Amortization of deferred financing fees	303	255
Finance expense	\$ 48,800	\$ 49,091

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

	March 2, 2025	March 3, 2024
Other expense (income)		
Realized foreign exchange loss (gain)	\$ (13,374)	\$ 22
Unrealized foreign exchange loss (gain)	(3,012)	(19)
Fair value adjustments related to CYC acquisition (note 12)	(7,500)	(14,500)
Unrealized (gain) loss on equity derivative contracts (note 12)	(16,929)	5,189
Realized (gain) loss on equity derivative contracts (note 12)	—	(1,048)
CYC integration costs	1,732	3,700
Impairment of right-of-use assets, lease exit costs and other	559	5,862
Secondary offering transaction costs (note 13)	550	—
Interest and other income	(6,489)	(4,493)
Other expense (income)	\$ (44,463)	\$ (5,287)

18 Income taxes

Income tax expense

	March 2, 2025	March 3, 2024
Current period	\$ 58,255	\$ 48,979
Adjustments with respect to prior periods	1,962	(373)
Current tax expense	60,217	48,606
Origination and reversal of temporary differences	25,865	(12,823)
Changes in substantively enacted tax rates	320	292
Adjustments with respect to prior periods	(2,111)	(245)
Share-based compensation tax impacts recorded in equity	(1,628)	—
Deferred tax expense (recovery)	\$ 22,446	\$ (12,776)
Income tax expense	\$ 82,663	\$ 35,830

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Reconciliation of effective tax rate

The Company's income tax expense differs from that calculated by applying the combined substantively enacted Canadian federal and provincial statutory income tax rates for the years ended March 2, 2025 and March 3, 2024 of 26.8% and 26.7%, respectively, as follows:

	March 2, 2025	March 3, 2024
Income before income taxes	\$ 290,453	\$ 114,610
Expected income tax expense	77,841	30,601
Increase (decrease) in income taxes resulting from:		
Non-deductible stock-based compensation	5,313	7,915
Net non-taxable fair value adjustment of non-controlling interest in exchangeable shares liability and Share Adjustments	(2,025)	(3,872)
Foreign tax rate differences	977	266
Change in substantively enacted tax rates	320	292
Other	237	628
Income tax expense	\$ 82,663	\$ 35,830

Deferred income tax

The tax effects of the significant temporary differences that comprise deferred tax assets and liabilities as at March 2, 2025 and March 3, 2024 are as follows:

	March 2, 2025	March 3, 2024
Leases	\$ 58,140	\$ 51,859
Deferred revenue	10,759	7,834
Net operating loss	10,197	2,199
Inventory	9,329	18,035
Accounts payable and accrued liabilities	5,280	3,123
Stock-based compensation	4,676	3,928
Financing and share issuance costs	1,003	951
Deferred lease incentives	926	1,385
Other	227	103
Deferred tax assets	\$ 100,537	\$ 89,417
Property and equipment	\$ 81,702	\$ 53,169
Goodwill and intangible assets	34,483	31,767
Other	162	400
Deferred tax liabilities	\$ 116,347	\$ 85,336
Net deferred tax assets (liabilities)	\$ (15,810)	\$ 4,081

Aritzia Inc.
Notes to Consolidated Financial Statements
March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

The net change in net deferred income tax assets (liabilities) is recorded as follows:

	March 2, 2025	March 3, 2024
Deferred tax expense (recovery) recorded in net income	\$ 22,446	\$ (12,776)
Deferred tax recovery recorded in equity	\$ (1,628)	\$ —
Foreign currency translation adjustment on deferred taxes	(926)	(104)
Net change in deferred tax liabilities	\$ 19,892	\$ (12,880)

Of the deferred income tax balances, the Company expects \$35.8 million of the deferred tax assets to be recovered within 12 months and \$33.1 million of the deferred tax liabilities to be settled within 12 months.

The Company intends to indefinitely reinvest the undistributed earnings of its foreign subsidiaries; accordingly, the Company has not recorded a deferred tax liability on these earnings.

The Government of Canada enacted the Global Minimum Tax Act (the "GMTA") on June 20, 2024, which implements the Organisation for Economic Co-operation and Development's 15% global minimum corporate tax regime for certain multinational enterprises ("Pillar Two") in Canada. The GMTA and other corresponding foreign Pillar Two legislation are effective for the Company's fiscal year beginning March 4, 2024. The Company assessed its potential exposure to Pillar Two income taxes and determined that Pillar Two effective tax rates in its jurisdictions (Canada and the United States) are above 15%. The Company has not provided for current tax expense related to Pillar Two and applied the temporary mandatory exception from the recognition and disclosure of deferred taxes related to the implementation of Pillar Two model rules.

19 Segment information

The Company defines an operating segment on the same basis that it uses to evaluate performance internally and to allocate resources by the Chief Operating Decision Maker (the "CODM"). The Company has determined that the Chief Executive Officer together with the Founder, Executive Chair are its CODM and there is one operating segment. Therefore, the Company reports as a single segment. This includes all sales channels accessed by the Company's clients, including sales through the Company's eCommerce website and sales at the Company's boutiques.

The following table summarizes net revenue by geographic location of the Company's clients:

	March 2, 2025	March 3, 2024
United States	\$ 1,581,821	\$ 1,226,476
Canada	1,156,291	1,105,874
Net revenue	\$ 2,738,112	\$ 2,332,350

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

The Company's non-current, non-financial assets (property and equipment, intangible assets, goodwill, and right-of-use assets) are geographically located as follows:

	March 2, 2025	March 3, 2024
United States	\$ 891,160	\$ 653,910
Canada	791,431	693,567
Non-current, non-financial assets	\$ 1,682,591	\$ 1,347,477

20 Commitments and contingencies

Product purchase obligations

At March 2, 2025, the Company had purchase obligations of \$157.2 million (March 3, 2024 - \$86.6 million), which represent commitments for fabric expected to be used during upcoming seasons, made in the normal course of business.

Letters of credit

At March 2, 2025, the Company had open letters of credit of \$8.3 million (March 3, 2024 - \$23.5 million).

21 Related party transactions

The Company is ultimately controlled by AHI Holdings Inc. and related entities which are controlled by a director and officer of the Company.

During the year ended March 2, 2025, the Company made payments of \$10.1 million (March 3, 2024 - \$9.9 million) for lease of premises and management services and \$1.5 million (March 3, 2024 - \$0.7 million) for the use of assets and other operational items to companies, that are owned wholly or partially by directors and/or director and officer of the Company. As at March 2, 2025, \$0.6 million was included in accounts payable and accrued liabilities (March 3, 2024 - \$0.5 million) and \$0.8 million was included in prepaid expenses and other current assets for the lease of premises or for other operational items (March 3, 2024 - \$0.8 million). As at March 2, 2025, the outstanding balance of lease liabilities owed to these companies was \$40.5 million (March 3, 2024 - \$45.6 million). These transactions were measured at the amount of consideration established at market terms.

Key management includes the Company's directors and executive team. Compensation awarded to key management includes:

	March 2, 2025	March 3, 2024
Salaries, directors' fees and short-term benefits	\$ 6,668	\$ 5,149
Stock-based compensation expense	18,369	10,055
Key management compensation	\$ 25,037	\$ 15,204

The increase in stock-based compensation for key management for the year ended March 2, 2025 compared to the year ended March 3, 2024 was primarily due to the increase in the fair value of the DSU liability. In addition to the compensation presented above, certain key management received a retroactive adjustment to compensation relating to Fiscal 2023, resulting in an additional expense of \$0.8 million during Fiscal 2024.

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

22 Supplemental cash flow information

The net change in non-cash working capital balances for the years ended March 2, 2025 and March 3, 2024 were as follows:

	March 2, 2025	March 3, 2024
Accounts receivable	\$ (3,934)	\$ (1,554)
Inventory	(29,290)	126,877
Prepaid expenses and other current assets	(6,070)	(12,094)
Other assets	923	(2,094)
Accounts payable and accrued liabilities	18,514	(24,485)
Deferred revenue	24,030	10,352
Net change in non-cash working capital balances	\$ 4,173	\$ 97,002
Accrued purchases of property and equipment	\$ 40,681	\$ 24,029
Accrued purchases of intangible assets	\$ 1,274	\$ —

23 Financial risk management

The Company is exposed to a variety of financial risks in the normal course of operations including currency, equity price, credit and liquidity risk, as summarized below. The Company's overall risk management program and business practices seek to minimize any potential adverse effects on the Company's consolidated financial performance.

Risk management is carried out under practices approved by the Company's Audit Committee. This includes reviewing and making recommendations to the Board on the adequacy of the Company's risk management policies and procedures with regard to identifying the Company's principal risks and implementing appropriate systems and controls to manage these risks. Risk management covers many areas of risk including, but not limited to, foreign exchange risk, interest rate risk, equity price risk, credit risk and liquidity risk.

Market risk

Currency risk

The Company is exposed to foreign exchange risk on foreign currency denominated transactions, monetary assets and liabilities denominated in a foreign currency, and net investments in foreign operations. The Company sources the majority of its raw materials and merchandise from various suppliers in Asia and Europe with the vast majority of purchases denominated in U.S. dollars. In addition, the Company operates boutiques in the United States. The Company's foreign exchange risk is primarily with respect to the U.S. dollar and the Company has limited exposure to other currencies. Foreign currency forward contracts are used from time to time to mitigate risks associated with forecasted U.S. dollar merchandise purchases sold in Canada. The Company did not utilize foreign currency forward contracts during the year ended March 3, 2024.

As at March 2, 2025, a \$0.05 variation in the Canadian dollar against the U.S. dollar on net monetary accounts in U.S. dollars would, with all other variables being constant, have an approximate favourable (or unfavourable) impact of \$1.2 million on net income.

Aritzia Inc.

Notes to Consolidated Financial Statements

March 2, 2025 and March 3, 2024

(in thousands of Canadian dollars, unless otherwise noted)

Interest rate risk

The Company has a revolving credit facility and revolving line of credit which provide available borrowings in an amount up to \$300.0 million and US\$10 million, respectively. Because the revolving credit facility and revolving line of credit bear interest at variable rates, the Company is exposed to market risks relating to changes in interest rates on outstanding balances. As at March 2, 2025, no advances were made under the revolving credit facility and revolving line of credit.

Equity price risk

The Company is exposed to risk arising from cash-settled RSUs and DSUs, as an appreciating subordinate voting share price increases the potential cash outflow. The Company records a liability for the potential future settlement of the RSUs and DSUs by reference to the fair value of the liability. The company uses equity derivative contracts (total return swaps) to offset the cash flow variability of the expected payment associated with RSUs and DSUs. The Company only enters into equity derivative contracts with major financial institutions. As at March 2, 2025, an increase (or decrease) in the Company's share price by \$1.00 would result in an increase (or decrease) of \$0.5 million in the fair value of the liability.

Credit risk

Credit risk is the risk of an unexpected loss if a counterparty to a financial instrument fails to meet its contractual obligations. Financial instruments that potentially subject the Company to credit risk consist of cash and cash equivalents, accounts receivable, and derivative contracts used to hedge market risks. The Company offsets credit risks associated with cash and cash equivalents by depositing its cash and cash equivalents with major financial institutions that have been assigned high credit ratings by internationally recognized credit rating agencies. The Company is exposed to credit risk on accounts receivable from its landlords for tenant allowances. To reduce this risk, the Company enters into leases with landlords with established credit history and, for certain leases, the Company may offset rent payments until accounts receivable are fully satisfied. The Company only enters into derivative contracts with major financial institutions.

Liquidity risk

Liquidity risk is the risk that the Company cannot meet a demand for cash or fund its obligations as they come due. Liquidity risk also includes the risk of not being able to liquidate assets in a timely manner at a reasonable price. The Company manages liquidity risk through various means, including monitoring actual and projected cash flows, taking into account the seasonality of its revenue, income, working capital and capital expenditure needs. The Company's revolving credit facility and the revolving line of credit are used to maintain liquidity. As at March 2, 2025 and March 3, 2024, no advances were made under the revolving credit facility and revolving line of credit. As at March 2, 2025, the Company also has letters of credit facilities of CAD\$30.0 million and US\$25.0 million (March 3, 2024 – CAD\$50.0 million and US\$40.0 million), of which \$8.3 million of letters of credit were outstanding (March 3, 2024 – \$23.5 million).

The following table summarizes the undiscounted contractual maturities of the Company's financial liabilities as at March 2, 2025:

	Less than 1 year	1 to 5 years	More than 5 years	Total
Accounts payable and accrued liabilities	\$ 293,412	\$ —	\$ —	\$ 293,412
Lease liabilities	158,367	549,192	475,752	1,183,311
Total	\$ 451,779	\$ 549,192	\$ 475,752	\$ 1,476,723

24 Capital management

The Company's objectives when managing capital are to:

- ensure sufficient liquidity to enable the financing of capital projects thereby facilitating its growth;
- provide a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business; and
- maintain a flexible capital structure that optimizes the cost of capital at an acceptable risk and preserves the ability to meet financial obligations.

The Company defines capital as its revolving credit facility, revolving line of credit and shareholders' equity. The Company's primary uses of capital are to finance increases in non-cash working capital along with capital expenditures for new boutique additions, existing boutique expansion and renovation projects, and other infrastructure investments. The Company currently funds these requirements out of its internally generated cash flows.

The Company is subject to financial covenants and collateral pursuant to its revolving credit facility presented in note 11.

25 Subsequent event

NCIB

On May 1, 2025, the Company's Board of Directors approved the Company's intention to file with the TSX its notice of intention to proceed with an NCIB ("2025 NCIB"), which, if accepted by the TSX, would permit the Company to purchase for cancellation up to 5% of the public float of the Company's issued and outstanding subordinate voting shares. Subject to TSX acceptance, Aritzia anticipates the 2025 NCIB commencing on or about May 7, 2025, and in any event, at least two trading days after the TSX acceptance of the 2025 NCIB. The exact amount of subordinate voting shares subject to the 2025 NCIB will be determined on the date of acceptance of the notice of intention by the TSX.

Board of Directors and Executive Officers¹²

BOARD OF DIRECTORS

Aldo Bensadoun	Director
John Currie	Lead Independent Director, Chair of Audit Committee, Member of Compensation and Nominating Committee
Daniel Habashi	Director, Member of Environmental and Social Committee
Brian Hill	Chairman of the Board
David Labistour	Director, Member of Audit Committee, Chair of Environmental and Social Committee
Doug Mack	Director
Marni Payne	Director, Member of Compensation and Nominating Committee
Glen Senk	Director, Member of Compensation and Nominating Committee
Marcia Smith	Director, Member of Audit Committee, Chair of Compensation and Nominating Committee, Member of Environmental and Social Committee
Jennifer Wong	Director

EXECUTIVE OFFICERS

Brian Hill	Founder and Executive Chair
Jennifer Wong	Chief Executive Officer
Todd Ingledew	Chief Financial Officer
Christopher Conrad	Chief Technology and Information Officer
Margot Johnson	Chief Digital Officer
Karen Kwan	Chief People & Culture Officer
Pippa Morgan	Executive Vice President, Retail

Information for Shareholders

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ANNUAL MEETING OF SHAREHOLDERS

July 8, 2025
Virtual meeting details as outlined in
Aritzia's Management Information Circular

INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP

STOCK EXCHANGE LISTING

Aritzia's subordinate voting shares are traded on the Toronto Stock Exchange (TSX) under the symbol ATZ.

Aritzia's financial reports, regulatory filings and news releases are available at sedarplus.com and on our website at investors.aritzia.com.

¹² As of May 26, 2025



ARITZIA