

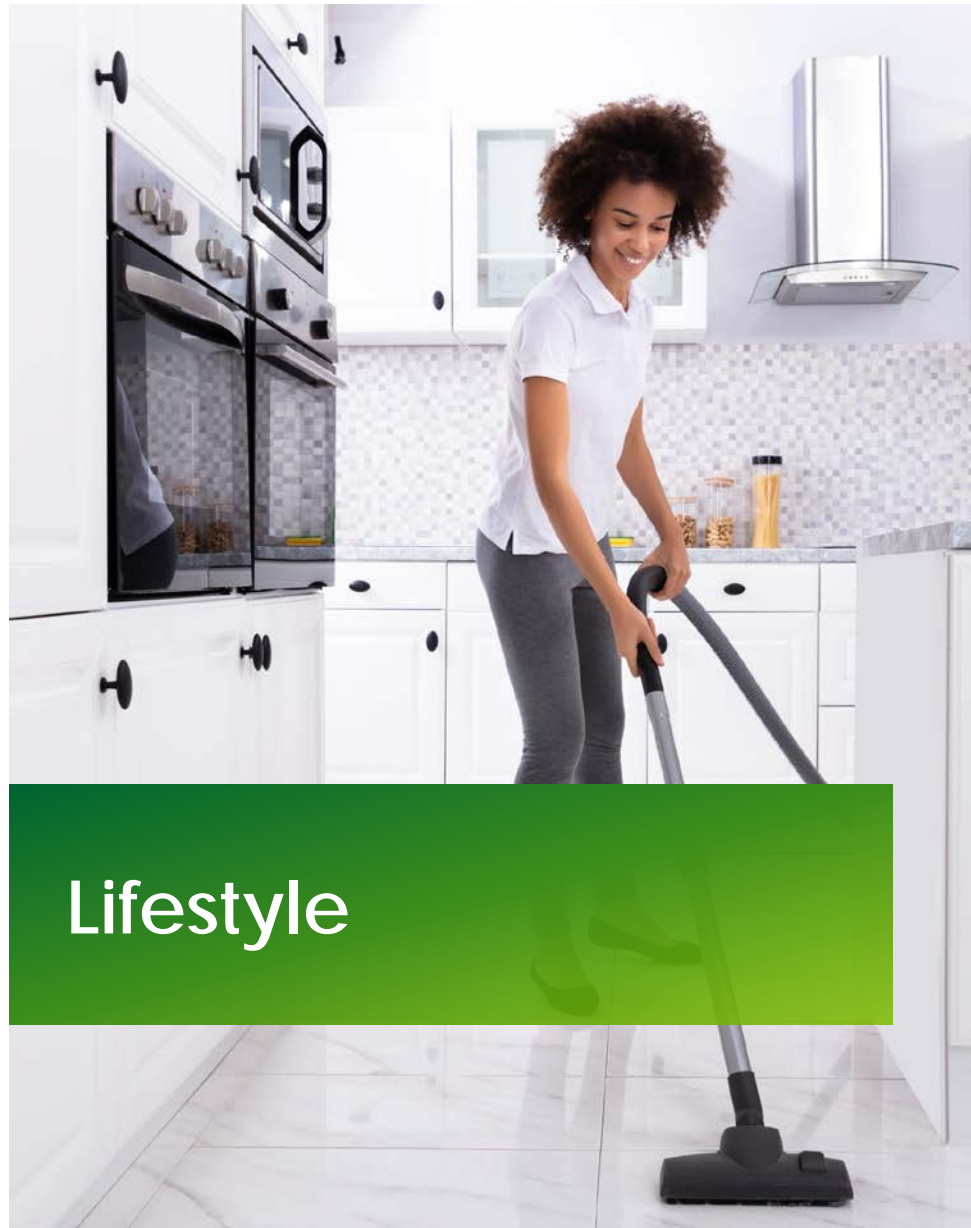


flex[®]

Flex Agility Solutions

Doug Britt
Group President

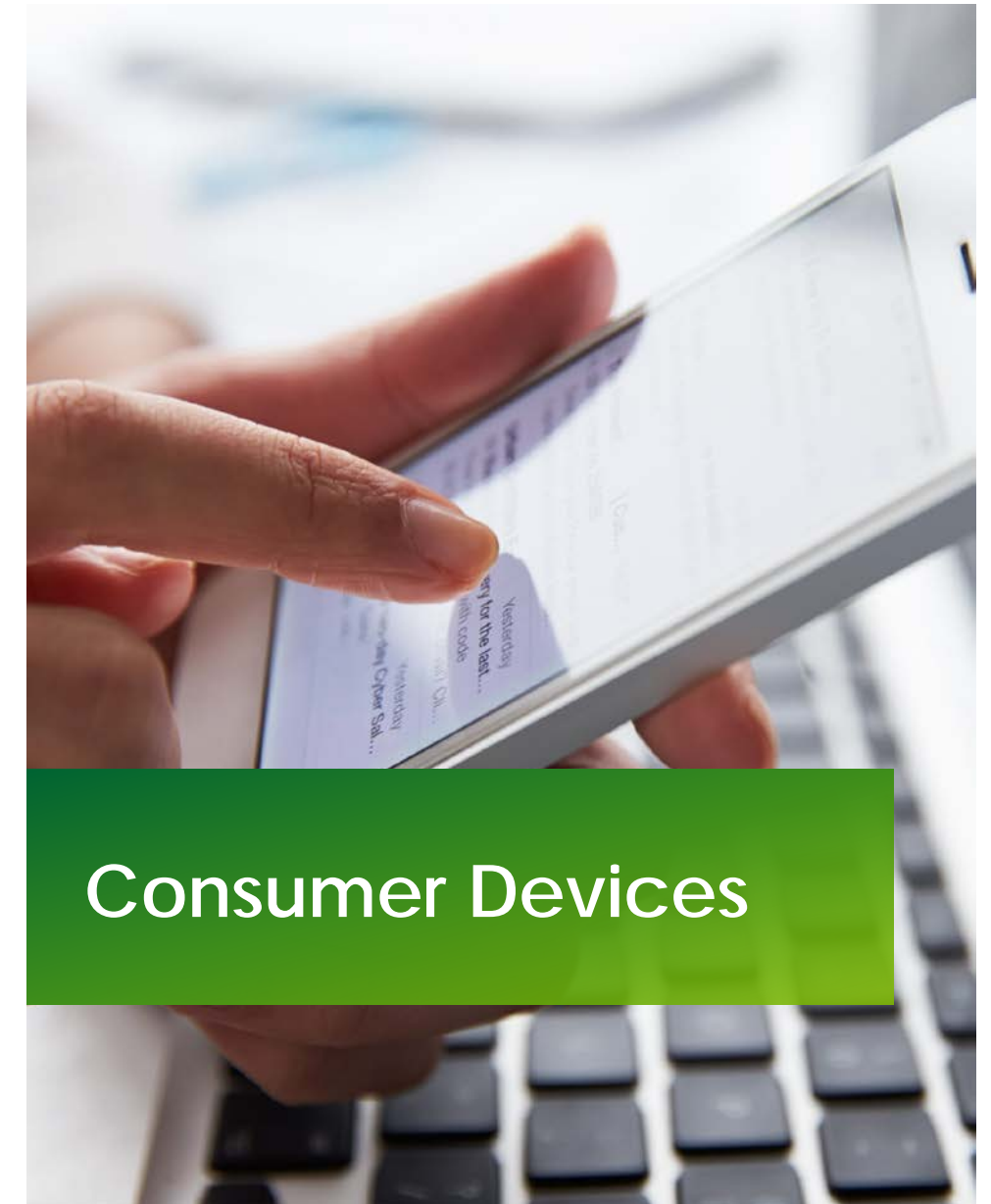
Flex Agility Solutions



Lifestyle

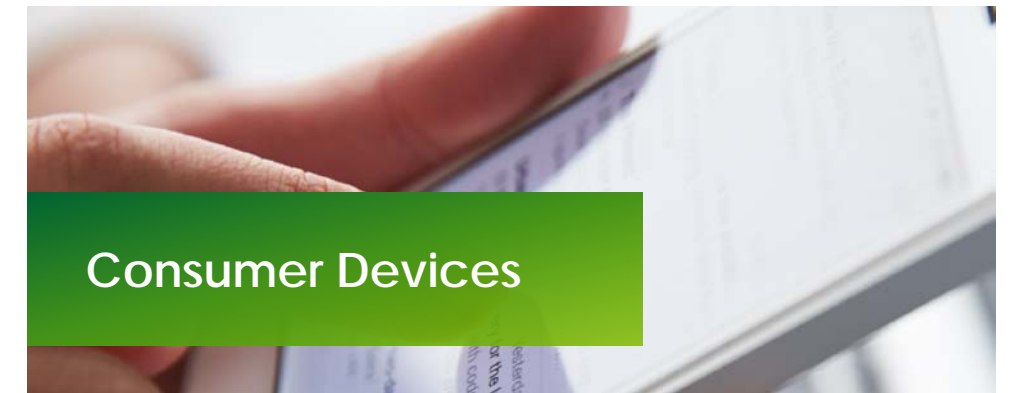


Communications,
Enterprise and Cloud



Consumer Devices

Flex Agility Solutions



World class **technical expertise** in mechanicals compute, storage and communications

Scale provides **supply chain leverage** across Flex

Solid **return on investment** capital and **cash flow generation**

Regionalized and agile manufacturing model to meet customer flexibility requirements

Increase **customer affinity** through services and supply chain integration

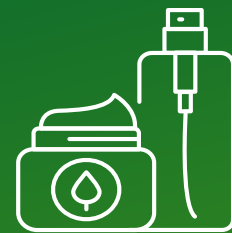
Lifestyle overview

Target market leaders. Providing enabling technologies. Bundle services on a global scale.



Appliances

\$64B
TAM



Consumer
Packaging

\$28B
TAM



Floorcare

\$11B
TAM



Micro
Mobility

\$7B
TAM



Audio

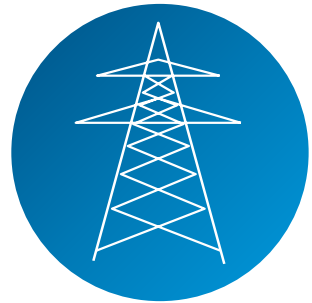
\$29B
TAM

\$700M
new bookings

17
new customers

Continued
growth

Lifestyle differentiation



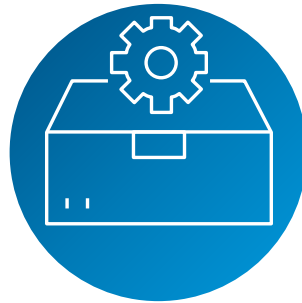
Connectivity

Developer kits for rapid innovation



Human Machine Interface (HMI)

Platforms for enhancing how consumers interact with products



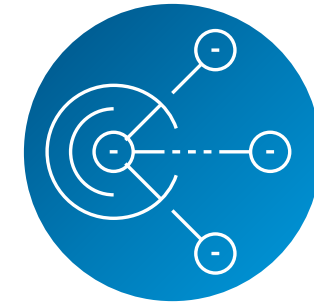
Mechanicals

Plastics tooling and mass production for high volume and high complexity



Sustainability

After market services for enabling the circular economy



Bundling

Combining multiple services into unique global supply chains

Floorcare

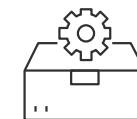


- Market leading consumer products brand
- Design-led engagement in cosmetic plastics
- Vertically integrated solution in a Lifestyle focused factory
- Bundled multiple services including tooling, plastics, electronics, battery packs and full product assembly

Flex enabled the launch of a market leading next generation cordless vacuum



Human Machine Interface (HMI)



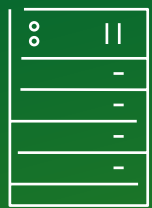
Mechanicals



Connectivity

Communications, Enterprise & Cloud Overview

Grow and diversify. Lead with technology. End-to-end supply chain.



Datacenter
Infrastructure

\$77B
TAM



Edge
Infrastructure

\$14B
TAM



Communication
Infrastructure

\$45B
TAM

\$1.6B
new bookings

15
new customers

Return
to growth

CEC differentiation



Speed-to-Market

Customizable reference designs supporting next generation time-to-market technologies



Global Footprint

Global sourcing, regionalized manufacturing & world class distribution services for end-to-end supply chain solutions



Operational Excellence

Automation & advanced demand management with superior quality for the best customer experience

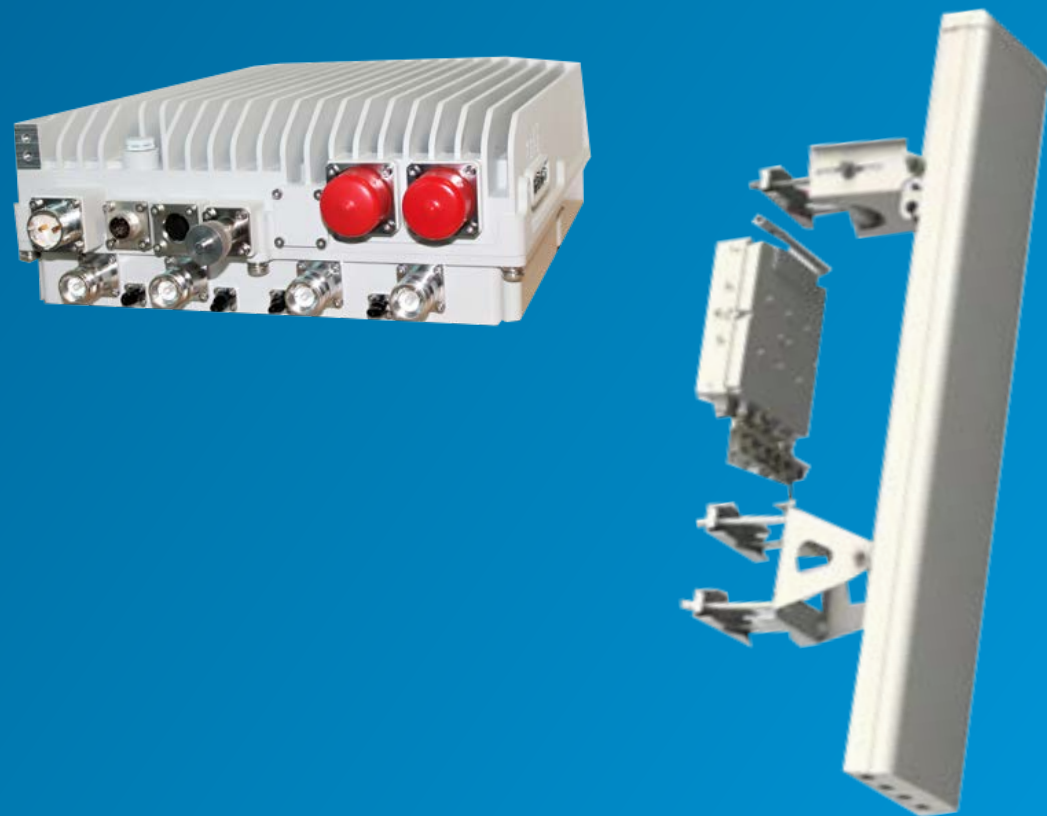


Technology Assets

Datacenter infrastructure, edge and wireless design expertise

4G/5G Radios

Multiple wireless radio engagements in 2019. mmWave & mMIMO reference designs available



- Applying wireless design and capability inside Flex Finland design center to develop open 4 and 5G radios
- Uniting software centric vendors with Flex's hardware design and manufacturing creating an alternative go-to-market solutions
- Thousands of service providers within the ecosystems can take advantage of Flex's capability and manufacturing prowess

Consumer Devices

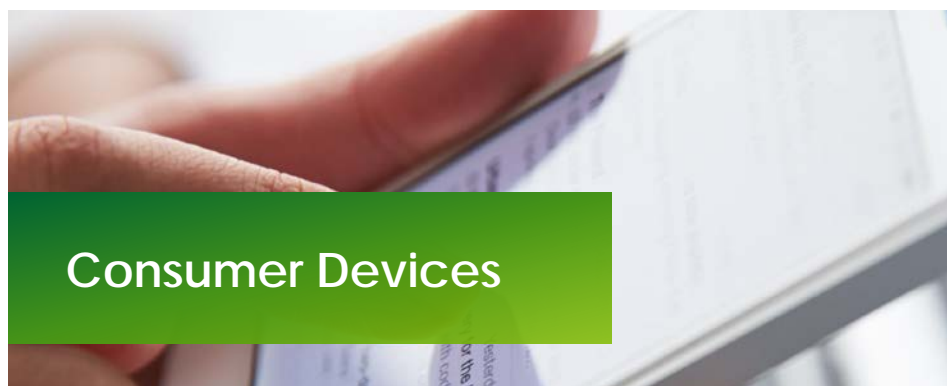
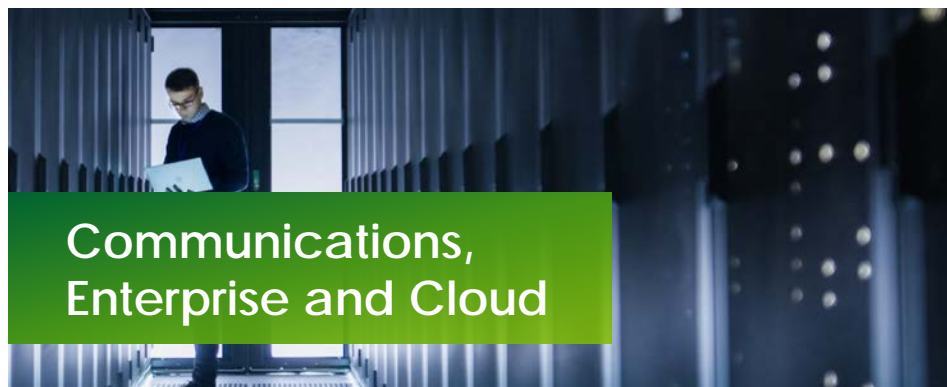


- Mobile & high-velocity consumer devices portfolio
- Selective customer engagements
- Risk-adjusted ROIC and cashflow generation
- Purchasing volume benefits competitiveness for all Flex segments

Expectations

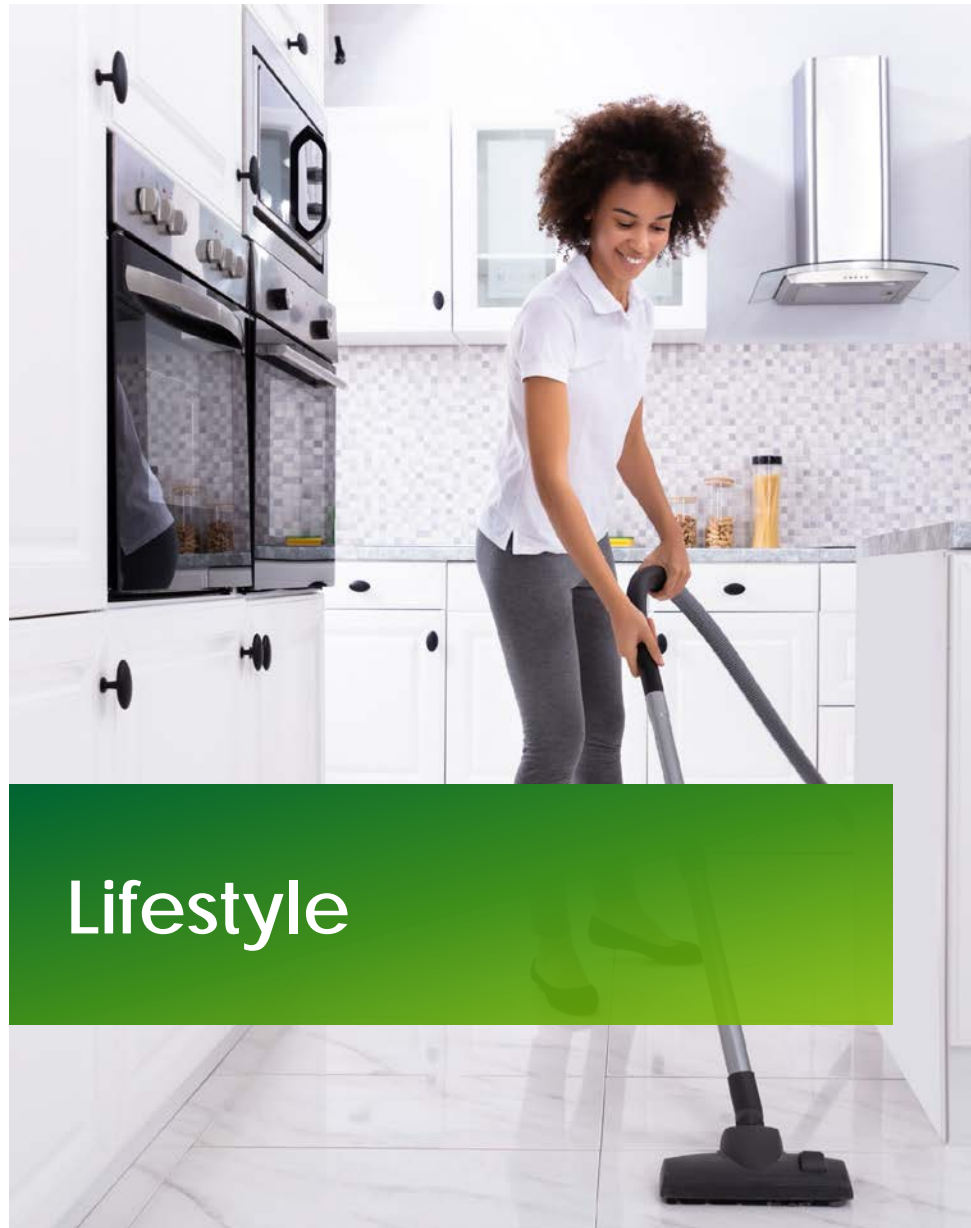
YoY Decline, Mix change overtime,
Protect key legacy engagements

Summary



- Clear differentiation through a broad end-to-end service offering, which includes design, vertical integration, regional manufacturing, and after-market services
- Well positioned to grow revenues in both CEC and Lifestyle with an offset by declines in Consumer Devices in the range of half a billion dollars
- Expand margins through design-led engagements, bundling services and commercial and operational discipline
- Increase customer affinity through a broad service offering, our regional manufacturing footprint and meeting and exceeding the quality and delivery expectations of our customers

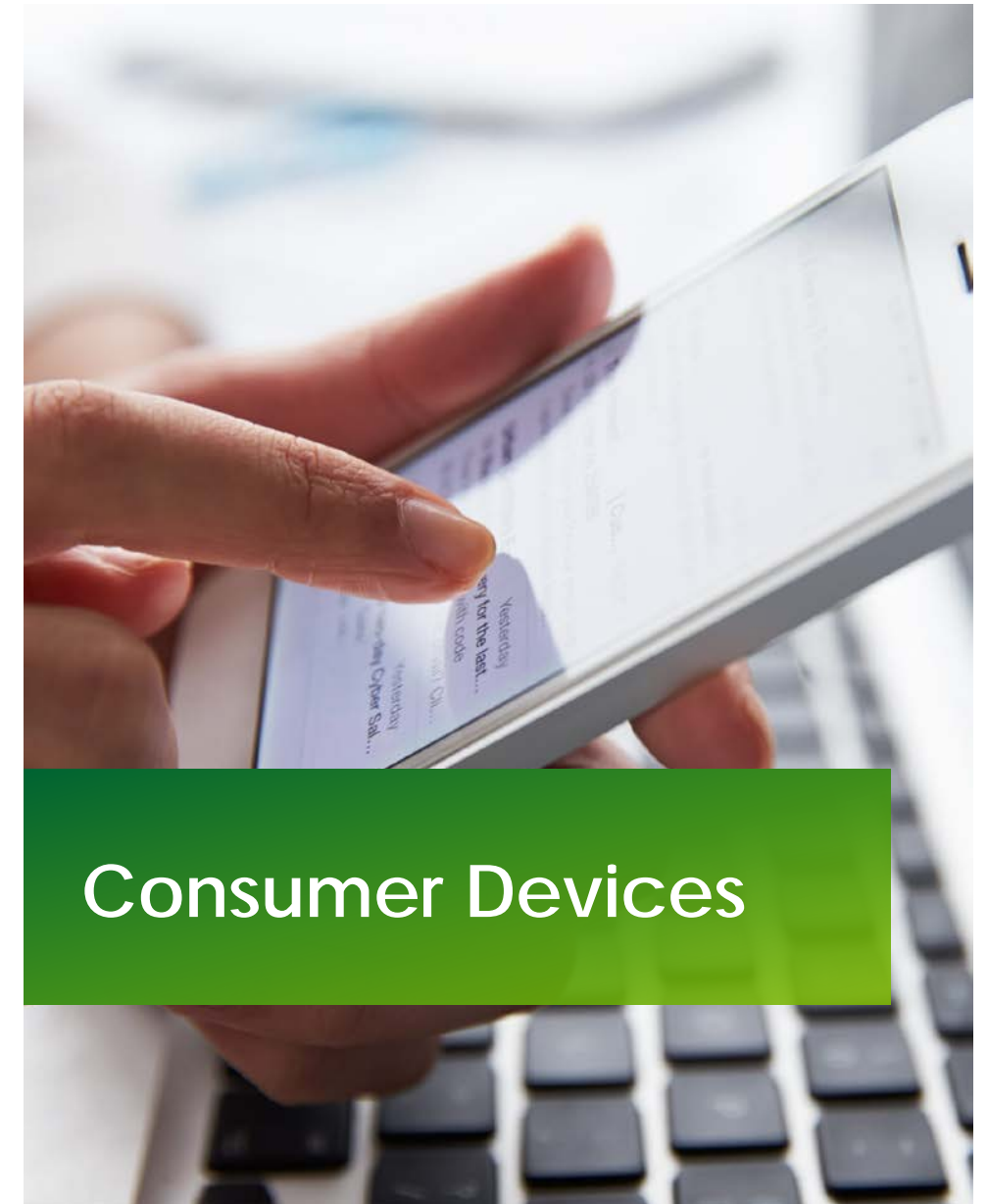
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Lifestyle



Communications,
Enterprise and Cloud



Consumer Devices