

# Supplemental Balance Sheet Information

Preliminary\* (Unaudited)
As of Sept. 30, 2006

## **Working Capital Update**

	G	Q1				
	FY 2007 (\$ millions)	FY 2006 (\$ millions)	Change (\$ millions)	Days <sup>(4)</sup> FY 2007	Days <sup>(4)</sup> FY 2006	Change
Receivables, net	\$374	\$362	\$12	31	32	-1 da
Inventories	325	344	(19)	42	47	-5 days
Accounts payable	299	309	(10)	41	45	-4 days
Accrued liabilities	415	404	11			
Total WC <sup>(1)</sup>	\$26	\$57	(31)			
Total WC % net sales (2)	+0.6%	+1.3%				
Avg WC <sup>(1)</sup>	\$10	-\$67	\$77			
Avg WC % net sales <sup>(3)</sup>	+0.2%	-1.5%				

- Receivables increased primarily as a result of higher sales and price increases.
- <u>Inventory</u> decreased mainly due to higher prior-year inventories related to new product launches.
- Accounts payable declined due to timing of payments.
- Accrued liabilities increased primarily due to timing of payments.

## Supplemental Cash Flow Information

Preliminary\* (Unaudited)
As of Sept. 30, 2006

#### Capital expenditures were \$31 million

### Depreciation and amortization was \$46 million

## Cash provided by operations

Net cash provided by operations in the first quarter was \$133 million, compared with \$59 million used in operations in the year-ago quarter. The year-over-year increase was primarily due to a \$151 million payment in the first quarter of fiscal 2006 related to a prior year income tax settlement. Also contributing to the increase was timing of payments on accounts payable and accrued liabilities.

Preliminary estimates. Final quarterly numbers will be published in our Form 10-Q.

<sup>(1)</sup> Working capital is defined in this context as current assets minus current liabilities excluding cash and short-term debt. Total working capital is based on working capital at the end of the period. Average working capital is based on a two points average working capital.

<sup>(2)</sup> Based on working capital at the end of the period divided by annualized net sales (current quarter net sales x 4).

<sup>(3)</sup> Based on a two points average working capital divided by annualized net sales (current quarter net sales x 4).

<sup>(4)</sup> Days calculations based on a two points average.