

Supplemental Information – Volume Growth

Business Segment	% Change vs. Prior Year										Major Drivers of Change
	FY07					FY08					
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	
North America <sup>(1)</sup>	-1%	-3%	8%	0%	1%	5%	6%	4%	6%	5%	Q4 increase primarily driven by acquisition of Burt's Bees; new products, including Green Works; continued growth in cat litter; and increased merchandising of Kingsford charcoal. These were partially offset by lower shipments of Glad products due to increased pricing and exiting the private-label food bags business.  Q4 increase primarily driven by category growth across Latin America.
International	1%	10%	13%	12%	9%	11%	6%	4%	7%	7%	
Total Company	-1%	-1%	8%	2%	2%	6%	6%	4%	6%	6%	

Supplemental Information – Sales Growth

Business Segment	% Change vs. Prior Year										Major Drivers of Change
	FY07					FY08					
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	
North America <sup>(1)</sup>	5%	3%	6%	-1%	3%	5%	6%	8%	10%	8%	Q4 growth primarily driven by increased shipments, the benefit of price increases and favorable Canadian currency.  Q4 growth primarily driven by increased shipments, favorable currency and the benefit of price increases.
International	4%	9%	16%	21%	12%	18%	17%	14%	16%	16%	
Total Company	5%	3%	7%	2%	4%	7%	8%	9%	11%	9%	

<sup>(1)</sup> North America includes U.S. and Canadian results and the worldwide Burt's Bees business.