

Supplemental Information – Volume Growth

Business Segment	% Change vs. Prior Year								Major Drivers of Change
	FY08					FY09			
	Q1	Q2	Q3	Q4	FY	Q1	Q2	YTD	
North America ⁽¹⁾	5%	6%	4%	6%	5%	4%	-2%	1%	Q2 decrease primarily driven by retailer inventory reductions, exiting the private-label food bags business, lower shipments of Glad® trash bags, Pine-Sol® cleaner and Clorox® liquid bleach due to the impact of price increases, and lower shipments of auto care products due to category softness. These were partially offset by acquisition of Burt's Bees®, increased consumption of food products and new products, including Green Works™.
International	11%	6%	4%	7%	7%	5%	4%	4%	
Total Company	6%	6%	4%	6%	6%	4%	-1%	2%	

Supplemental Information – Sales Growth

Business Segment	% Change vs. Prior Year								Major Drivers of Change
	FY08					FY09			
	Q1	Q2	Q3	Q4	FY	Q1	Q2	YTD	
North America ⁽¹⁾	5%	6%	8%	10%	8%	11%	3%	7%	Q2 growth primarily driven by the acquisition of Burt's Bees® and the benefit of price increases, offset by unfavorable currency. Flat Q2 sales are a result of higher shipments and the benefit of price increases, offset by unfavorable currency.
International	18%	17%	14%	16%	16%	14%	0%	7%	
Total Company	7%	8%	9%	11%	9%	12%	3%	7%	

⁽¹⁾ North America includes U.S. and Canadian results and the worldwide Burt's Bees business.