



Supplemental Information – Balance Sheet

(Unaudited)

As of December 31, 2008

Working Capital Update

	Q2		Change (\$ millions)	Days ⁽⁵⁾ FY 2009	Days ⁽⁵⁾ FY 2008	Change
	FY 2009 (\$ millions)	FY 2008 (\$ millions)				
Receivables, net	\$409	\$397	\$12	32	31	1 days
Inventories, net	\$405	\$421	-\$16	51	48	3 days
Accounts payable ⁽¹⁾	\$330	\$312	\$18	46	36	10 days
Accrued liabilities	\$430	\$389	\$41			
Total WC ⁽²⁾	\$152	\$144	\$8			
Total WC % net sales ⁽³⁾	3.1%	3.0%				
Average WC ⁽²⁾	\$150	\$109	\$41			
Average WC % net sales ⁽⁴⁾	3.1%	2.3%				

- Receivables increased primarily as a result of the acquisition of Burt's Bees and higher December sales.
- Inventories decreased primarily as a result of a reduction in Glad inventory due to lower resin prices.
- Accounts payable increased mainly due to the timing of payments.
- Accrued liabilities increased primarily due to an increase in derivative liabilities as a result of the reduction in the market value of certain commodities.

Supplemental Information – Cash Flow

(Unaudited)

For the quarter ended December 31, 2008

Capital expenditures for the second quarter were \$45 million

Depreciation and amortization for the second quarter was \$46 million

Cash provided by operations

Net cash provided by operations in the second quarter was \$98 million, compared with \$148 million in the year-ago quarter. The decrease was primarily due to the timing of tax and interest payments.

- (1) Days of accounts payable is calculated as follows: average accounts payable / [(cost of products sold + change in inventory) / 90].
- (2) Working capital (WC) is defined in this context as current assets minus current liabilities excluding cash and short-term debt, based on end of period balances. Average working capital represents a two-point average of working capital.
- (3) Represents working capital at the end of the period divided by annualized net sales (*current quarter net sales x 4*).
- (4) Represents a two-point average of working capital divided by annualized net sales (*current quarter net sales x 4*).
- (5) Days calculations based on a two-point average.